



**AGC**  
THE CONSTRUCTION  
ASSOCIATION

**November 2023**

# **US Construction Outlook: Lively, Level, or Lackluster?**

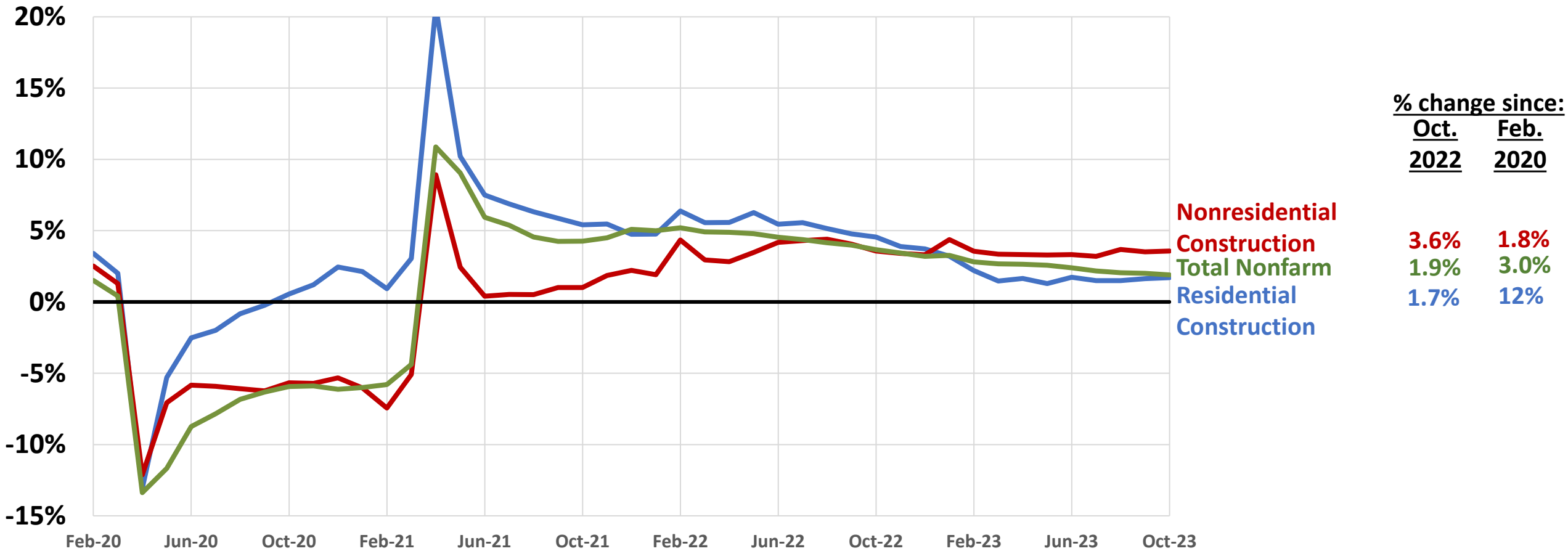
Ken Simonson

Chief Economist, AGC of America

[ken.simonson@agc.org](mailto:ken.simonson@agc.org)

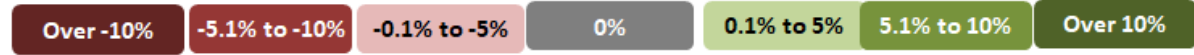
# Total nonfarm & construction employment, Feb. 2020–Oct. 2023

Year-over-year change, seasonally adjusted



# Construction employment change by state, Sep. 2022-Sep. 2023 (U.S.: 2.8%)

43 states & DC up & 7 states down

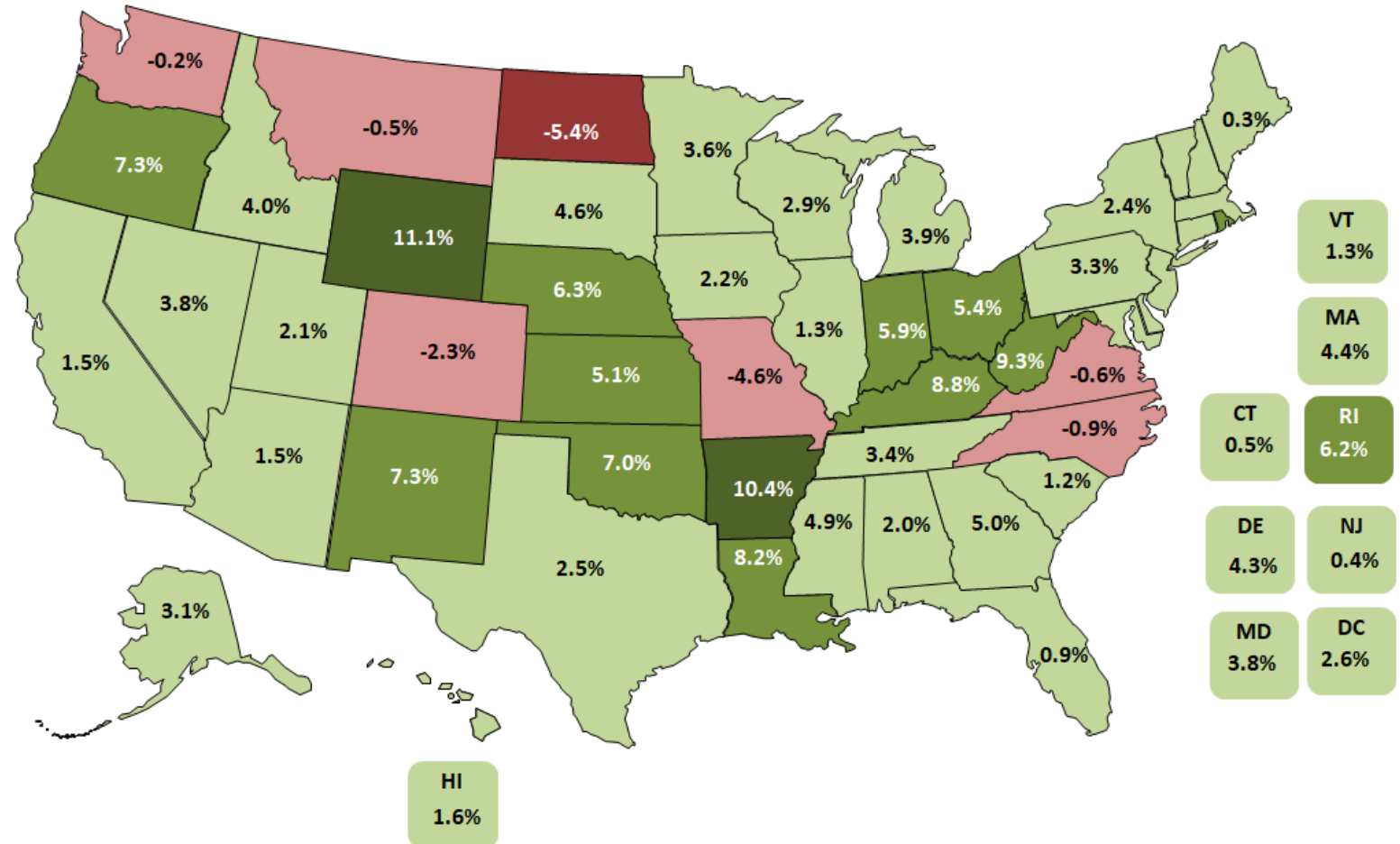


## Top 5

|    |       |
|----|-------|
| WY | 11.1% |
| AR | 10.4% |
| WV | 9.3%  |
| KY | 8.8%  |
| LA | 8.2%  |

## Bottom 5

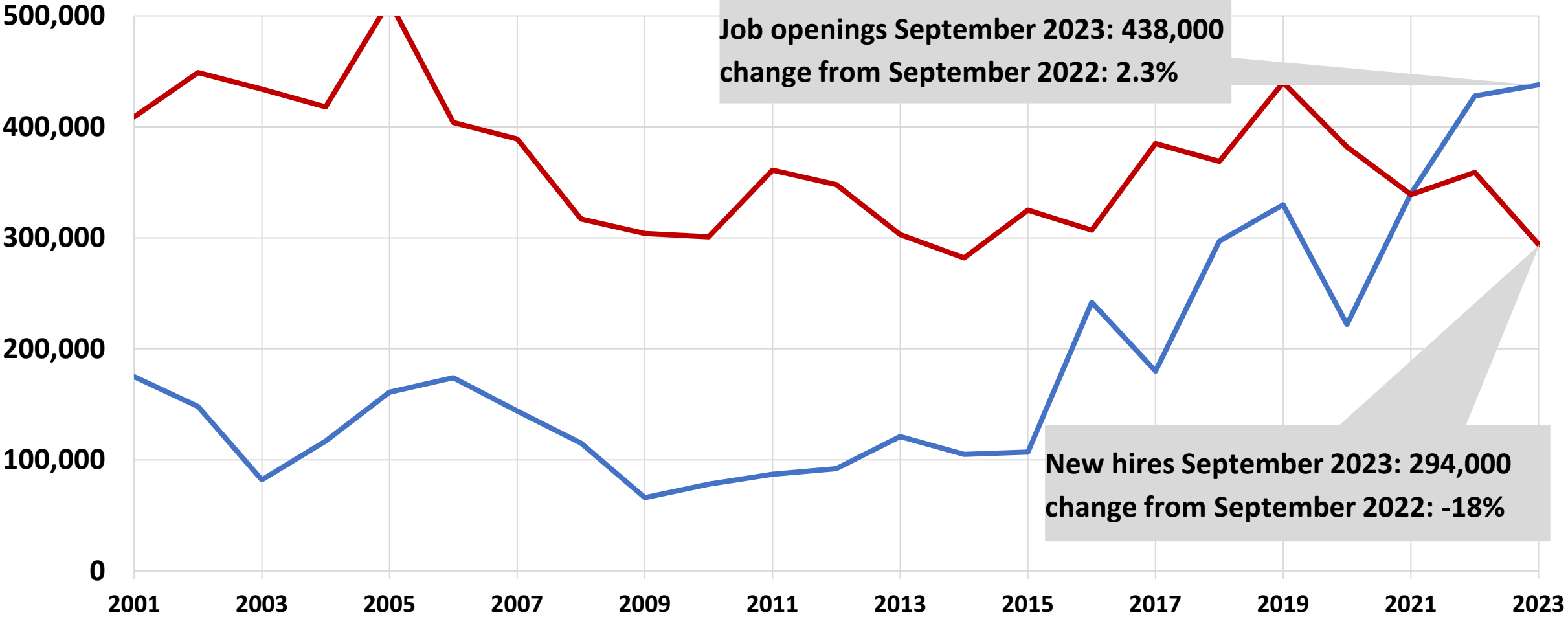
|    |       |
|----|-------|
| ND | -5.4% |
| MO | -4.6% |
| CO | -2.3% |
| NC | -0.9% |
| VA | -0.6% |



# Construction job openings & new hires



Job openings and hires, September 2001-September 2023, not seasonally adjusted



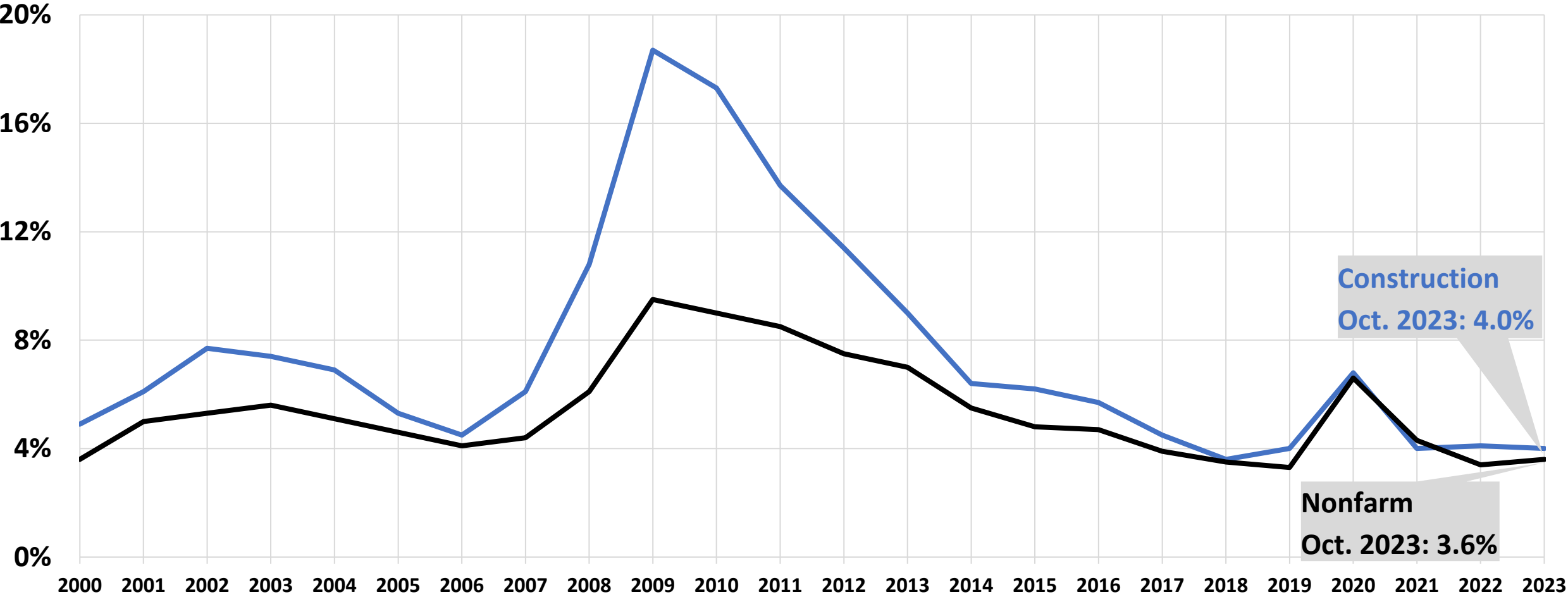
Job openings September 2023: 438,000  
change from September 2022: 2.3%

New hires September 2023: 294,000  
change from September 2022: -18%

# September unemployment rate: total nonfarm & construction



Oct. 2000-Oct. 2023, not seasonally adjusted (NSA)



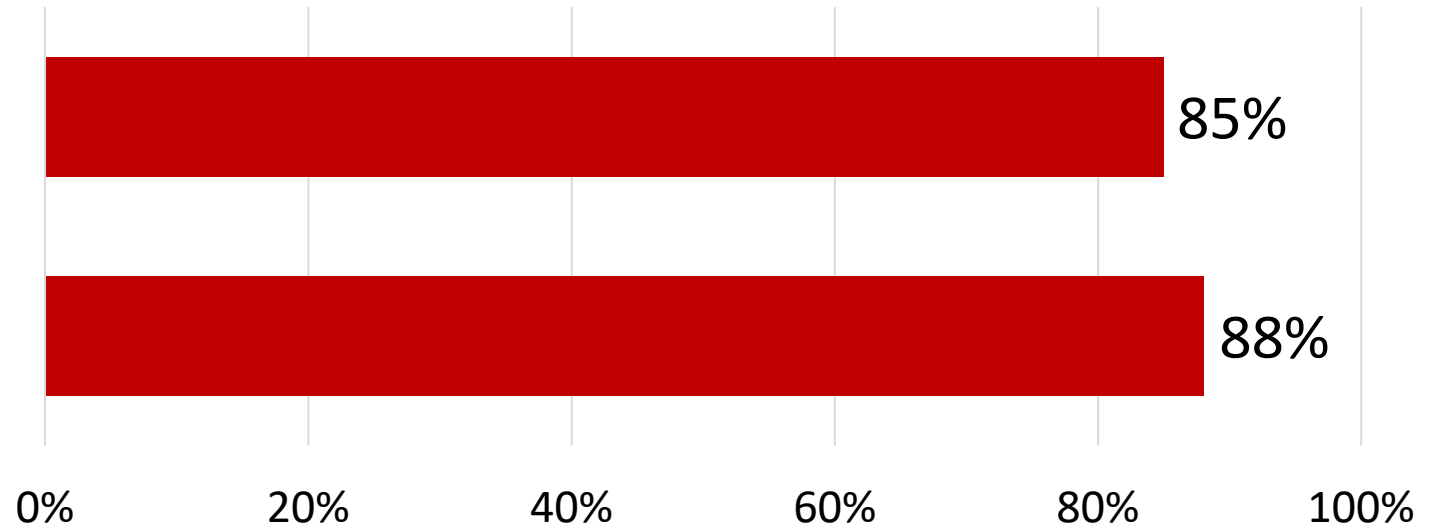
2023 AGC of America/Autodesk Workforce Survey results:


## Workforce challenges for hourly craft workers



Share of contractors that say they have openings

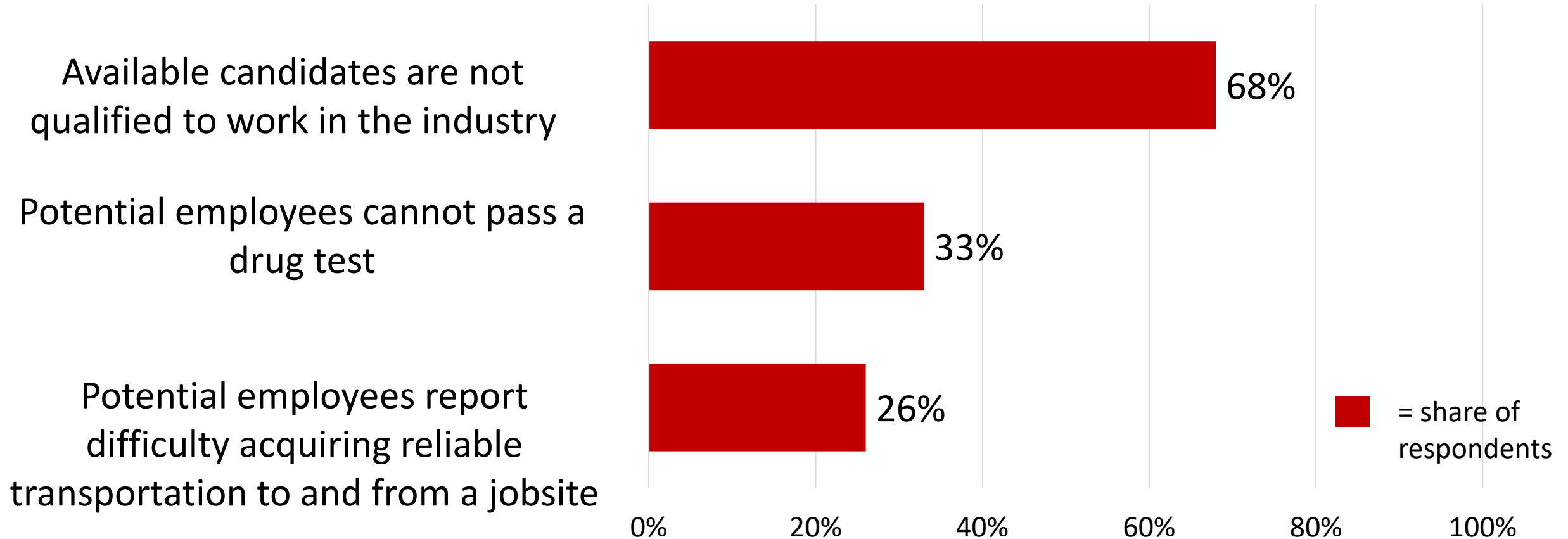
Share of contractors with openings that report difficulty filling positions



 = share of respondents

2023 AGC of America/Autodesk Workforce Survey results:

## Difficulty filling positions—share of respondents that report:

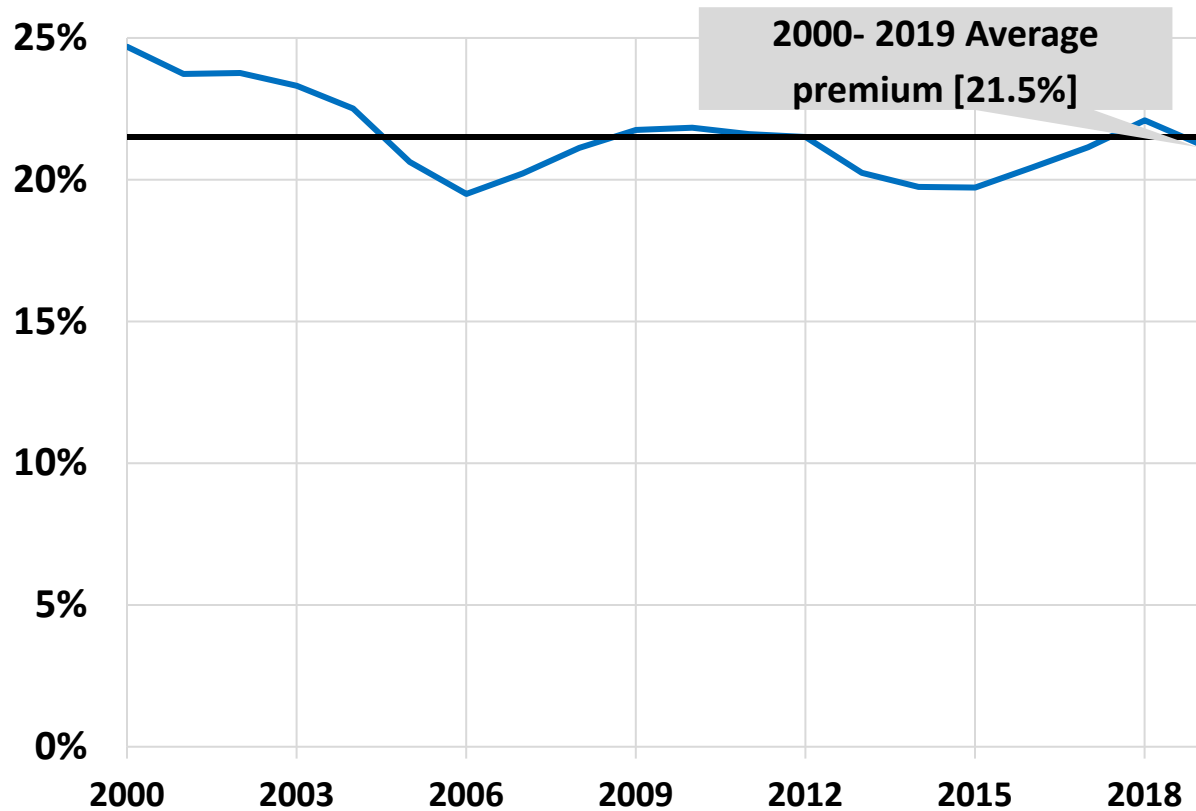


# Construction wage “premium” vs. total private sector

Excess of average hourly earnings (AHE) for production and nonsupervisory employees in construction vs. private sector

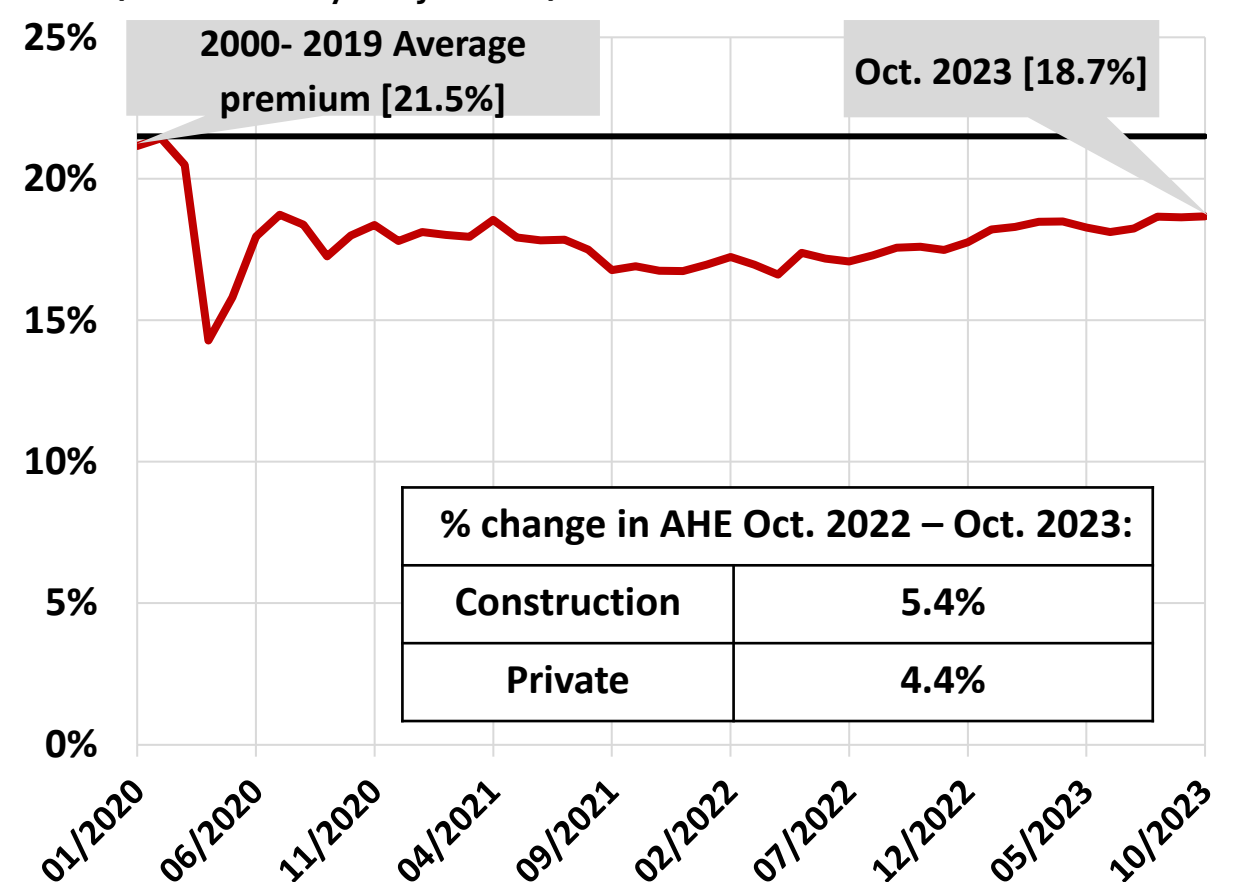


## Annual premium, 2000–2019



## Monthly premium, Jan. 2020–Oct 2023

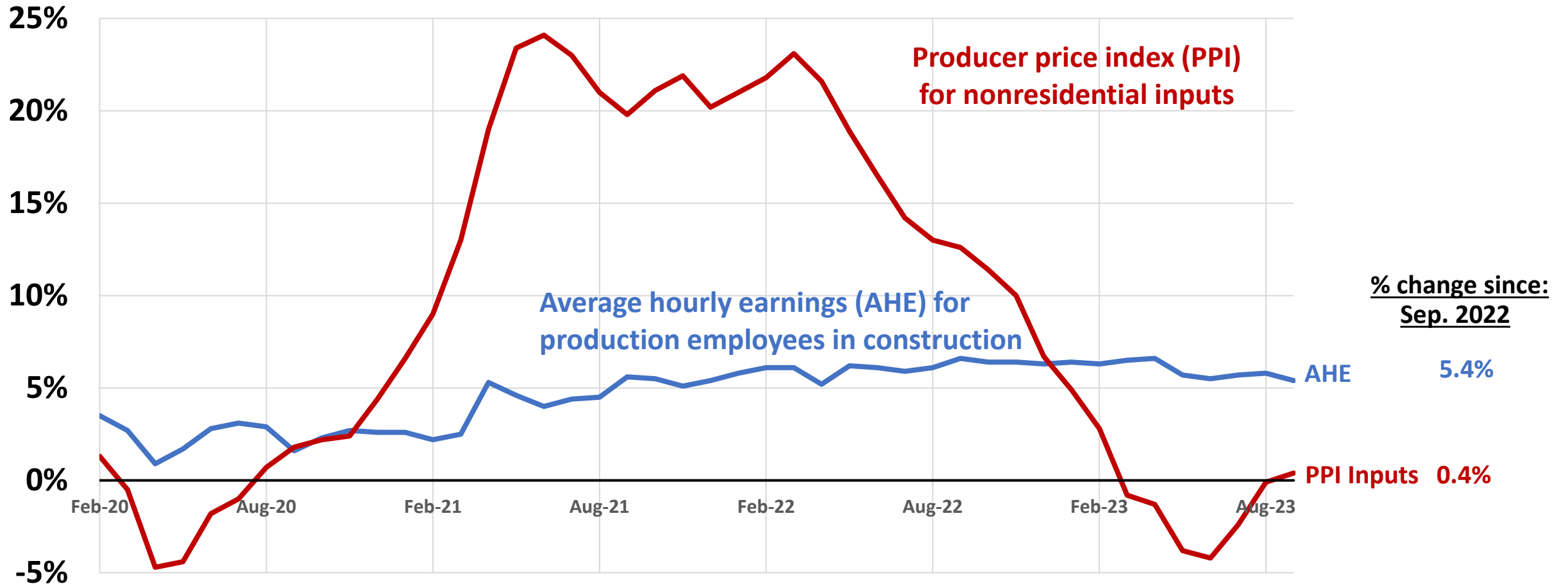
(seasonally adjusted)





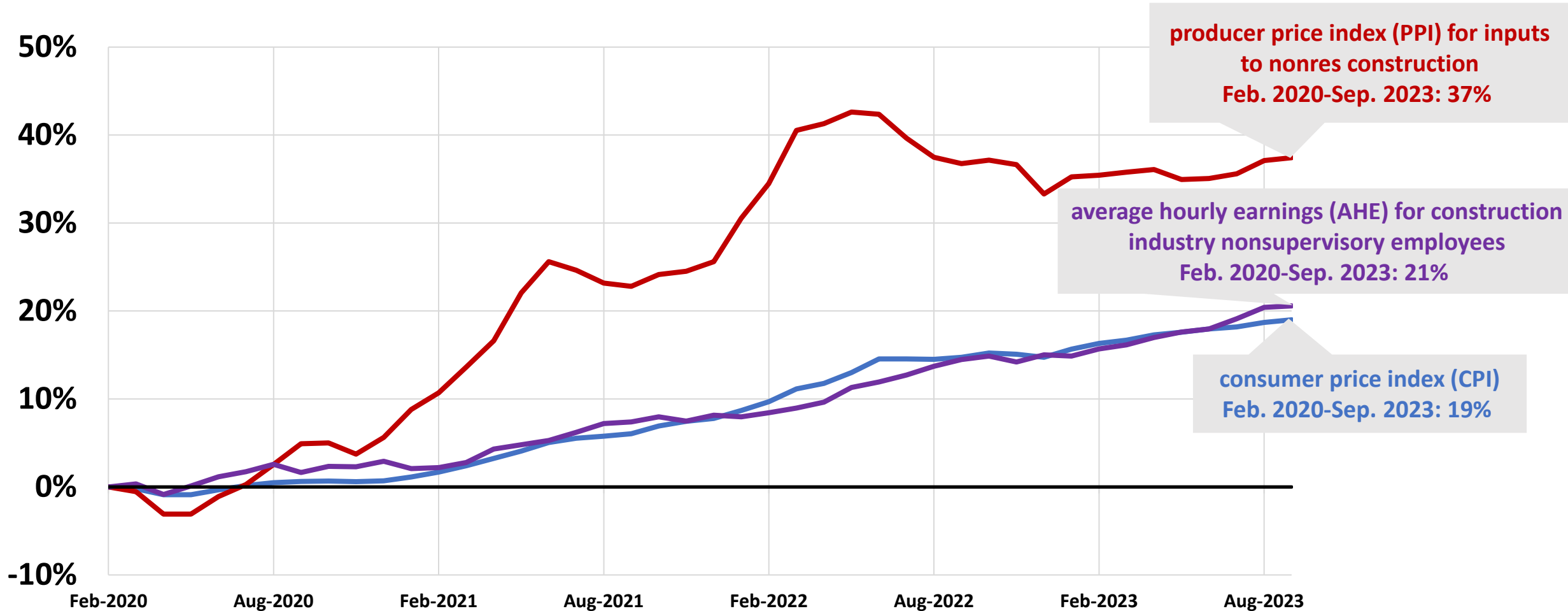
# Construction inputs & labor costs

Year-over-year change in PPI for nonresidential inputs & AHE for production employees in construction, Feb. 2020 – Sep. 2023



# Change in construction materials and labor costs vs. CPI

cumulative % change, Feb. 2020-Sep. 2023, in PPI for construction inputs, AHE for nonsupervisory construction employees, & CPI



10 Source: Bureau of Labor Statistics, consumer price index, producer price index, average hourly earnings

# Some construction costs remain volatile

producer price indexes, 1- & 12-mo. change (not seasonally adjusted)



**September 2023 change from:**

**Aug. 2023    Sep. 2022**  
**(1 month)    (12 months)**

|                    |      |        |
|--------------------|------|--------|
| Cement             | 0.7% | 10.8%  |
| Ready-mix concrete | 0.1% | 9.8%   |
| Diesel fuel        | 4.3% | -18.6% |

**Subcontractor price indexes, nonresidential building work**

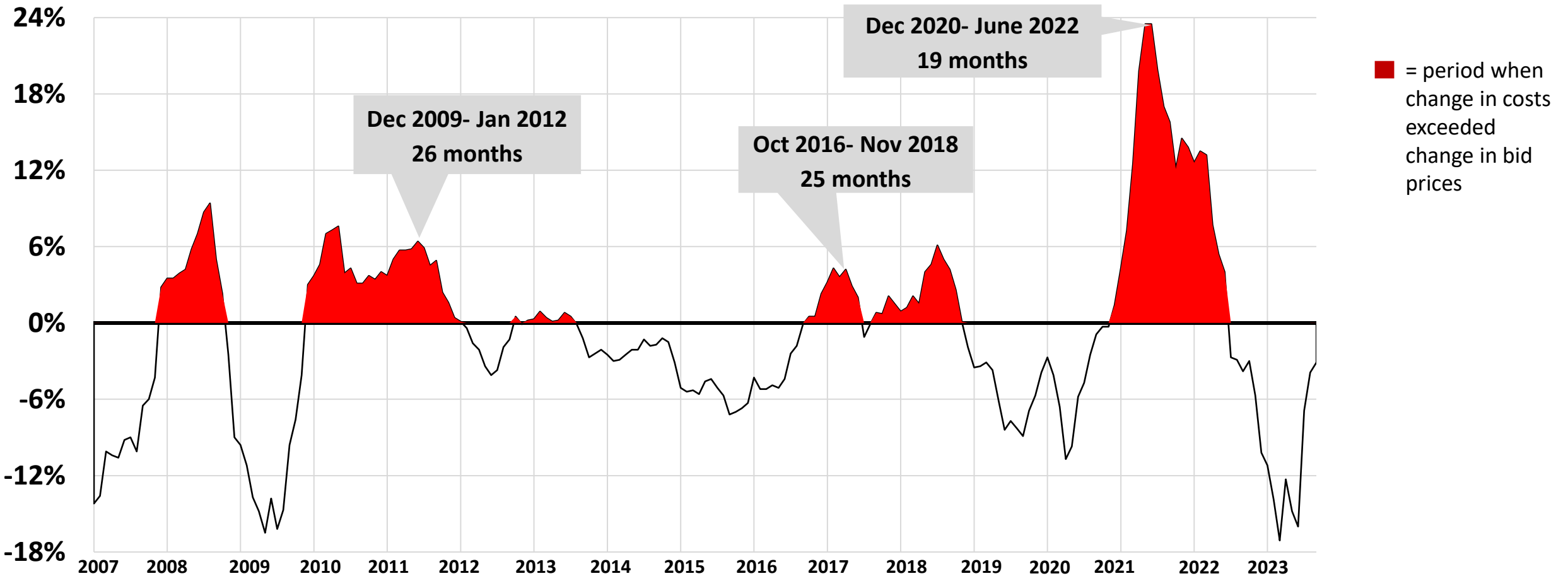
|                        |       |       |
|------------------------|-------|-------|
| Roofing contractors    | -0.5% | 10.8% |
| Plumbing contractors   | 0.0%  | 7.1%  |
| Electrical contractors | 0.1%  | 4.1%  |
| Concrete contractors   | 0.0%  | -2.1% |

# Cost squeeze on contractors can reappear suddenly, last 2+ years

Difference between year-over-year change in materials costs vs. bid prices, Jan 2007-Sep 2023

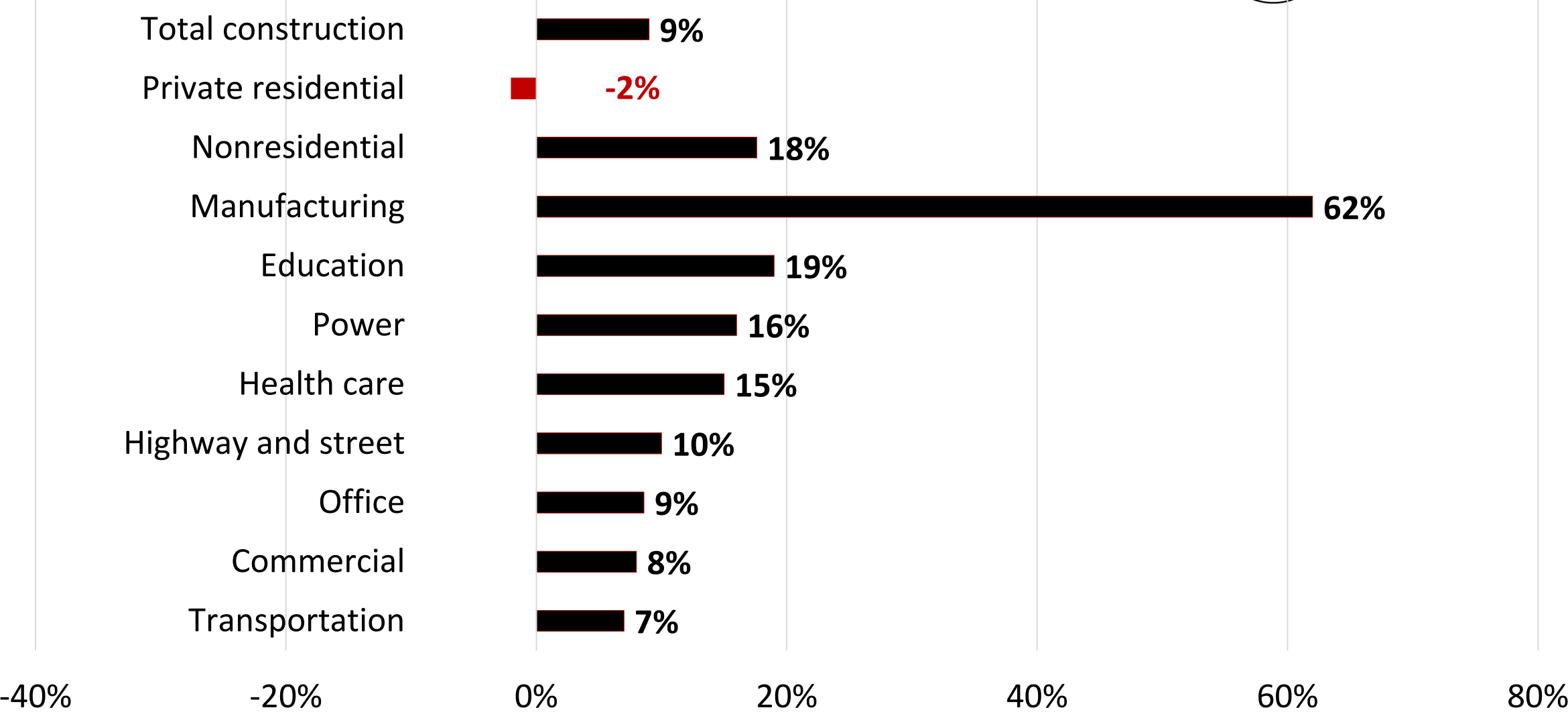


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# Change in construction spending: September 2023 vs. September 2022

Year-over-year % change in current (not inflation-adjusted) dollars, seasonally adjusted



# Change in construction spending: September 2023 vs. September 2022



current (not inflation-adjusted) dollars, seasonally adjusted

**Total 9%:** Private residential -2% (single-family -6%; multi 22%; improvements -5%); public residential 10%  
Nonresidential 19% (private 21%, public 16%)

Nonresidential segments (in descending order of Sep. 2023 spending; combined new & renovation spending)

- Mfg. 62% (computer/electronic 135%; chemical 24%; food/beverage/tobacco 14%; transportation equipment 6%)
- Commercial 8% (warehouse 10%; retail 2%; farm 16%)
- Highway and street 10%
- Power 16% (electric 21%; oil/gas fields & pipelines -9%)
- Education 19% (primary/secondary 19%; higher ed 16%)
- Office (including data centers) 9%
- Transportation 7% (air 9%; private rail/truck 8%; transit -13%)
- Health care 15% (hospital 15%; medical building 21%; special care -10%)
- Other: Sewage/waste 26%; Amuse/recreation 15%; Water supply 12%; Communication 3%; Lodging 15%; Conservation/development 28%

# Medium-term outlook for construction



- Economic recovery should continue but risk of recession remains
- Homebuilding appears poised for slow recovery
- Multifamily, warehouse, retail, office, lodging: slowdown likely due to rising rates
- Data center and manufacturing construction should remain hot
- Infrastructure Investment & Jobs Act, “Chips” Act, Inflation Reduction Act will give major boost to infrastructure, manufacturing, and power construction. BUT
  - money will be slow to turn into construction awards and spending
  - Buy America(n), labor, environmental strings may tie up project starts for years
- Materials costs, lead times: mostly better except electrical gear, some electronics
- Labor availability has resumed being the #1 challenge for many contractors

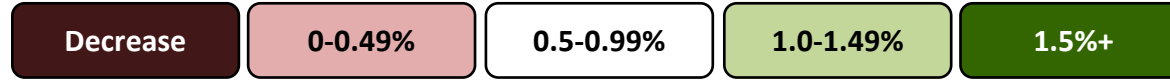
# Long-run construction outlook



- Finding workers will be a challenge for much longer than materials costs or supply
- Slower population growth → fewer workers but also slower demand growth
- Slowing demand for K-12, decline for higher ed construction
- Permanent shift from retail to e-commerce/distribution structures
- More specialized and online healthcare facilities; fewer hospitals, nursing homes
- More wind, solar, battery storage and charging facilities, and related manufacturing
- Not clear if offices will decentralize or remain in less demand
- Not clear if recent urban/rural or state-to-state migration will remain or reverse



# Population change by state, July 2021–July 2022 (U.S.: 0.38%)

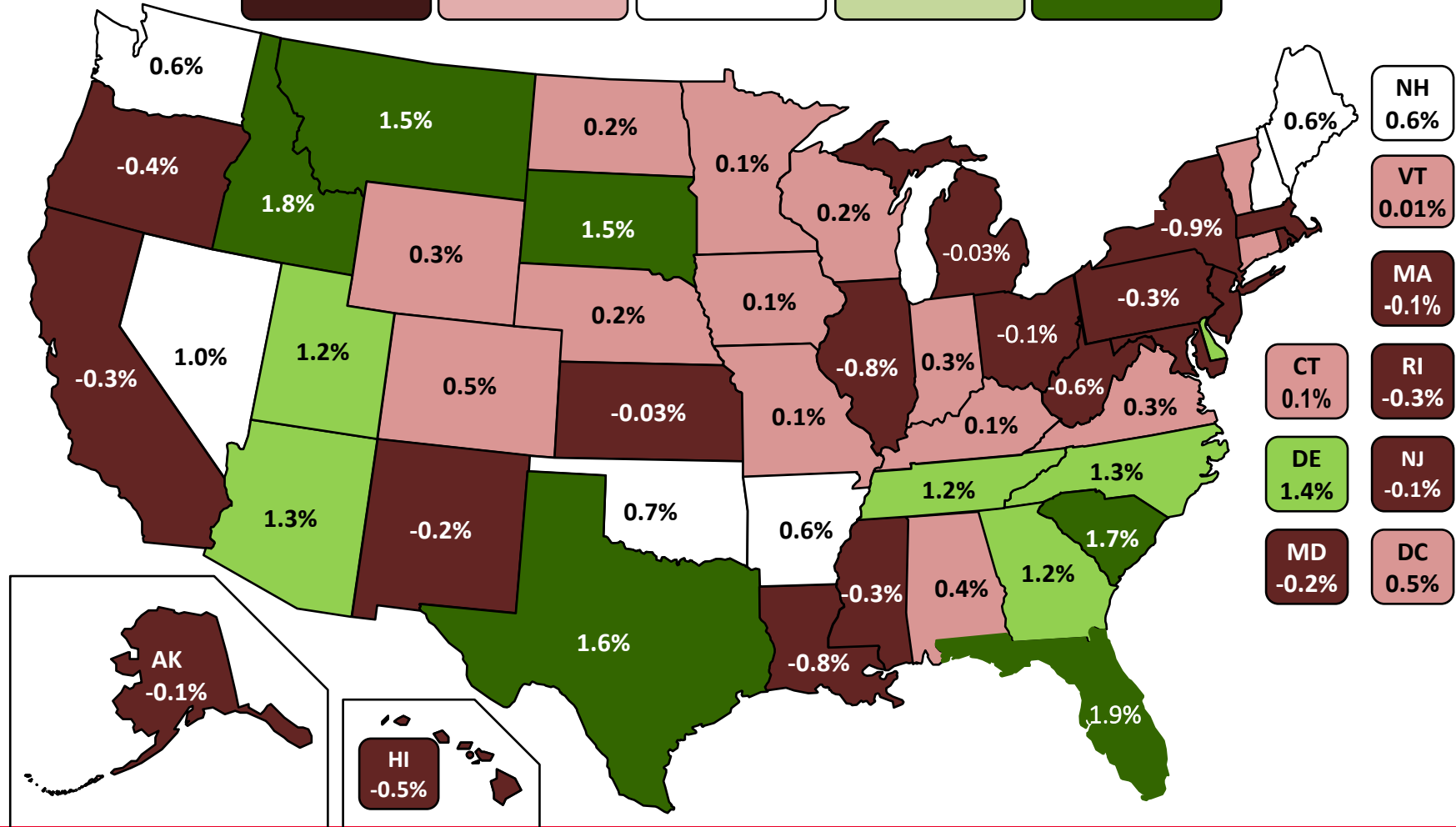


## Top 6

|        |      |
|--------|------|
| FL     | 1.9% |
| ID     | 1.8% |
| SC     | 1.7% |
| TX     | 1.6% |
| SD, MT | 1.5% |

## Bottom 5

|    |       |
|----|-------|
| NY | -0.9% |
| IL | -0.8% |
| LA | -0.8% |
| WV | -0.6% |
| HI | -0.5% |



# AGC economic resources

(email [ken.simonson@agc.org](mailto:ken.simonson@agc.org))

- *Data DIGest*: weekly 1-page email (subscribe at <http://store.agc.org>)
- Surveys (2023 Workforce Survey: <https://www.agc.org/news/2023/09/06/new-survey-shows-significant-flaws-nations-approach-preparing-workers-construction-careers-and-how>)
- State and metro data, fact sheets: [www.agc.org/learn/construction-data](http://www.agc.org/learn/construction-data)
- Monthly press releases: construction spending; producer price indexes; national, state, metro employment with rankings: <https://www.agc.org/newsroom>
- Construction impact model: <https://www.agc.org/agc-construction-impact-model>
- ConsensusDocs Price Escalation Resource [Center](https://www.consensusdocs.org/price-escalation-center/): <https://www.consensusdocs.org/price-escalation-center/>



Vol. 23, No. 17 May 9-12, 2023

**PPI for inputs rises in April but dips over 12 months; pay in construction tops U.S. median by 18%**

**Prices show mixed trends in April**

The producer price index (PPI) for material and service inputs to new nonresidential construction rose 0.5% from March to April but declined 1.1% year-over-year (y/y), according to Bureau of Labor Statistics (BLS) data posted on Thursday.

[Read more](#)

**Construction pay tops U.S. median by 18%**

"Half of payroll workers in construction earn more than \$4,540," 18% more than the U.S. median wage of \$46,310, "and the top 25% make at least \$77,030," 4.9% higher than the U.S. top quartile base of \$73,460, the National Association of Home Builders reported on Tuesday, based on its analysis of May 2022 Occupational Employment and Wage Statistics posted by BLS...

[Read more](#)

**Child counts decline in 35 states**

In a trend with implications for school and other construction, "Thirty-five states have fewer children than they did five years ago, a situation caused by declining birth rates nationwide, but also by young families migrating across state borders in search of cheaper housing," Stateline reported on Thursday...

[Read more](#)

**Results from RICS-AAACE construction survey**

Firms reporting declining profit margins outnumbered firms reporting rising margins by 27 percentage points (a net balance reading of -27%) in the first quarter (Q1) 2023 RICS-AAACE USA Construction Monitor, covering 60 responses between March 8 and April 21 and posted by RICS on Monday...

[Read more](#)

**AGC Highway safety survey closes tonight**

Highway contractors are invited to complete AGC's annual highway work zone safety survey by tonight, May 12. Responses will be kept confidential.

[Read more](#)

**Census of Construction reminder**

The Census Bureau reminded firms in all industries, "The due date for responding to the 2022 Economic Census has passed, but it's not too late to respond..."

[Read more](#)

