

March 2024

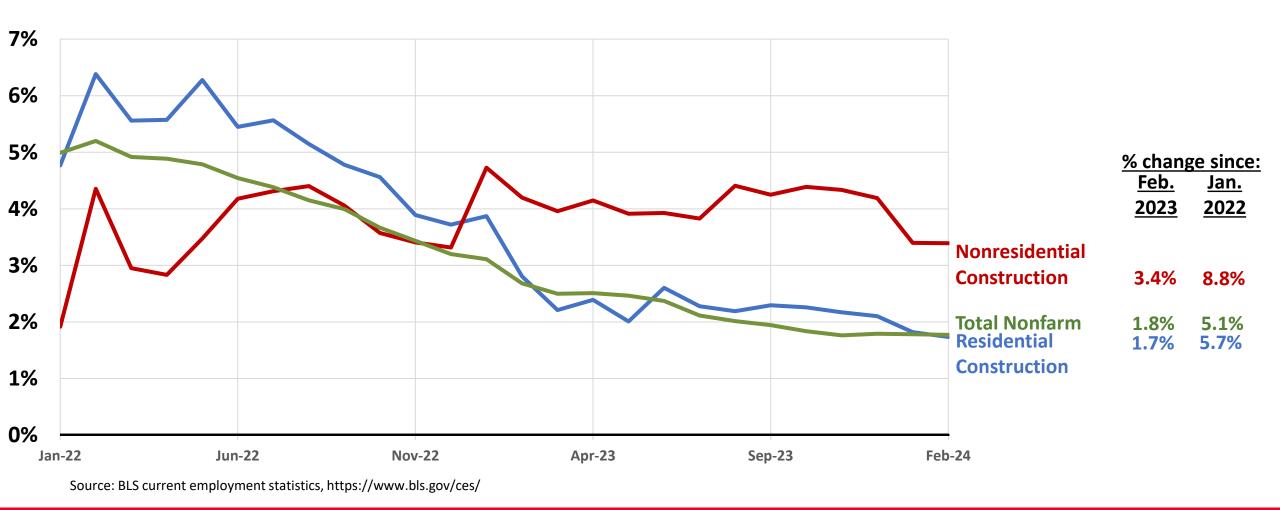
US Construction Outlook: Torrid or Tepid?

Ken Simonson
Chief Economist, AGC of America
ken.simonson@agc.org

Total nonfarm & construction employment, Jan. 2022-Feb. 2024

Year-over-year change, seasonally adjusted





Construction employment change by state, Jan. 2023-Jan. 2024 (U.S.: 2.8%)

37 states up, 13 states & DC down

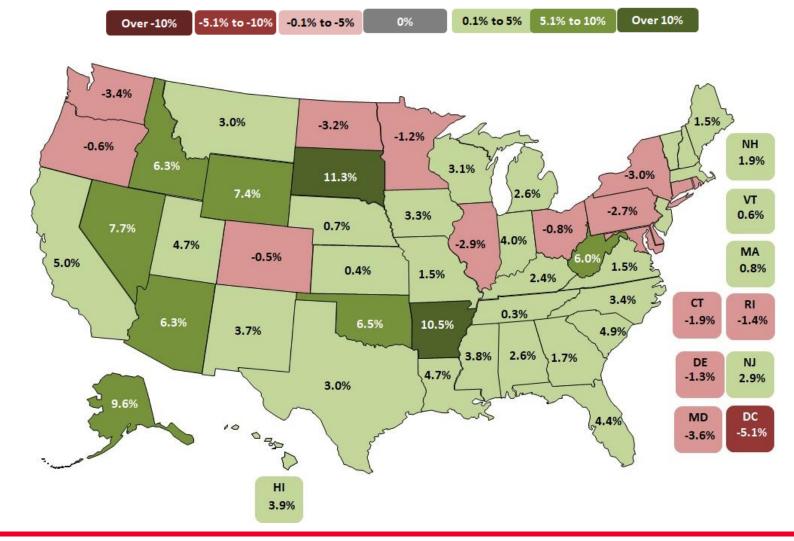


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SD	11.3%
AR	10.5%
٩L	9.6%
VV	7.7%
WΥ	7.4%

Bottom 5

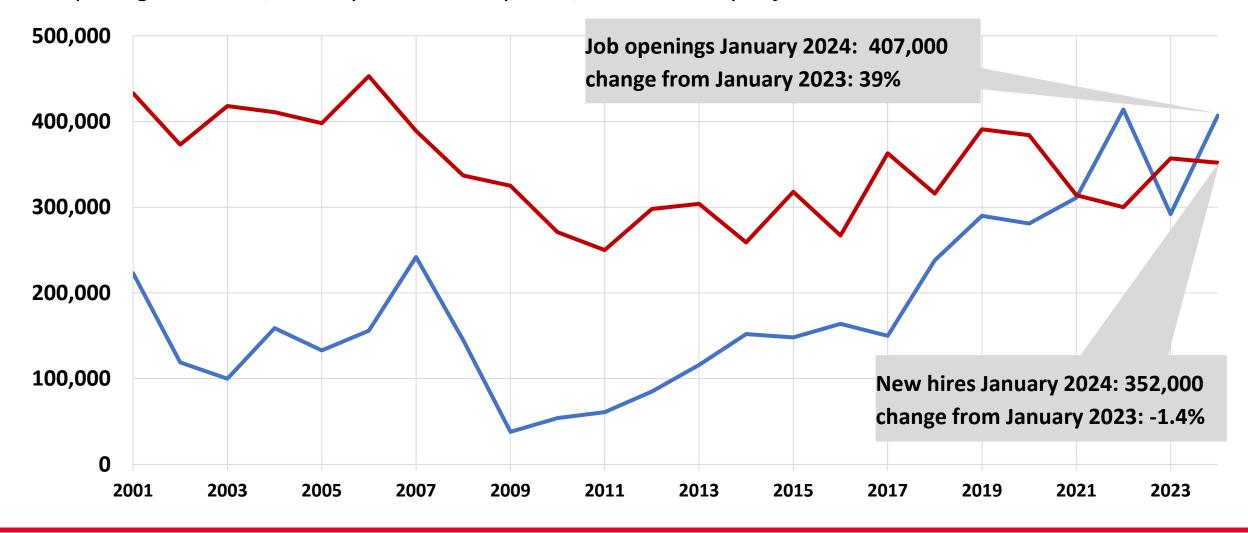
DC	-5.1%
HI	-3.6%
ND	-3.4%
RI	-3.2%
СО	-3.0%



Construction job openings & new hires



Job openings and hires, January 2001-January 2024, not seasonally adjusted



Construction wage "premium" vs. total private sector

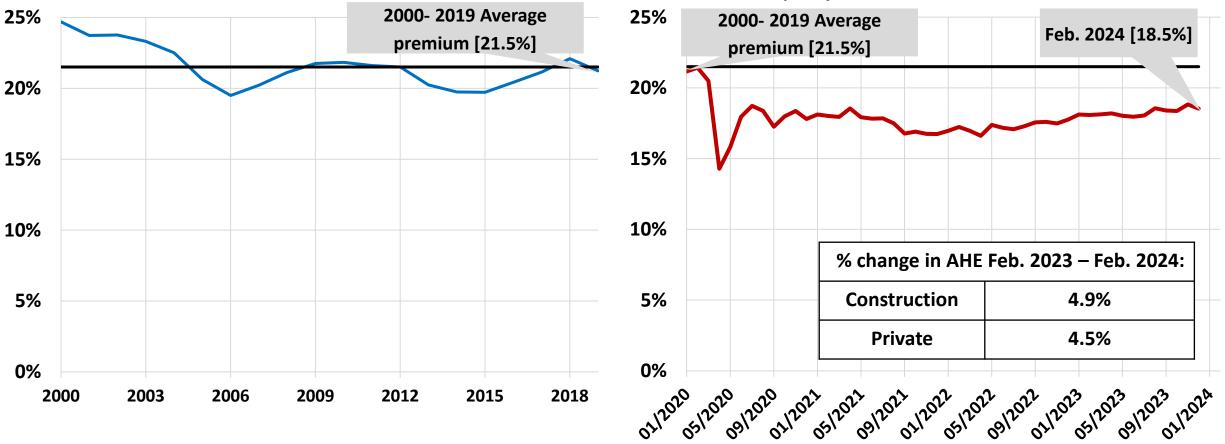
Excess of average hourly earnings (AHE) for production and nonsupervisory employees in construction vs. private sector



Annual premium, 2000-2019

Monthly premium, Jan. 2020-Feb. 2024

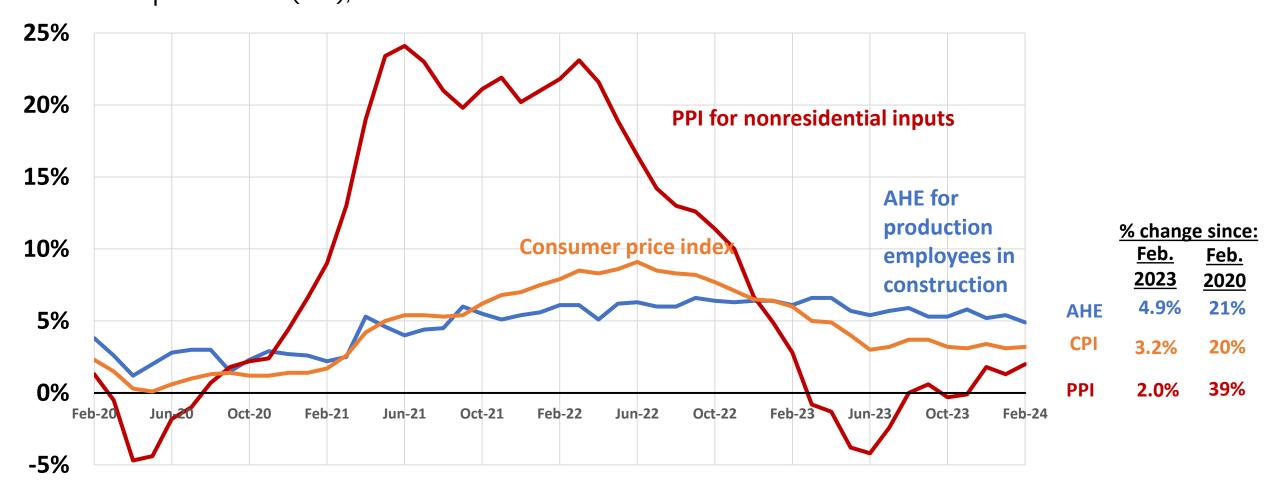
(seasonally adjusted)



Construction materials & labor costs top consumer inflation

AGC THE CONSTRUCTION ASSOCIATION

Year-over-year change in producer price index (PPI) for nonresidential inputs, average hourly earnings (AHE) for production employees in construction, and consumer price index (CPI), Feb. 2020 – Feb. 2024



Some construction costs remain volatile



producer price indexes, 1 - & 12-mo. change (not seasonally adjusted)

<u>Febru</u>	<u>uary 20</u>	24 chang	<u>e from:</u>
1	2024	Fal. 202	•

Jan. 2024 Feb. 2023 (1 month) (12 months)

Cement	-0.1%	6.5%
Ready-mix concrete	0.3%	7.4%
Diesel fuel	18%	-11%

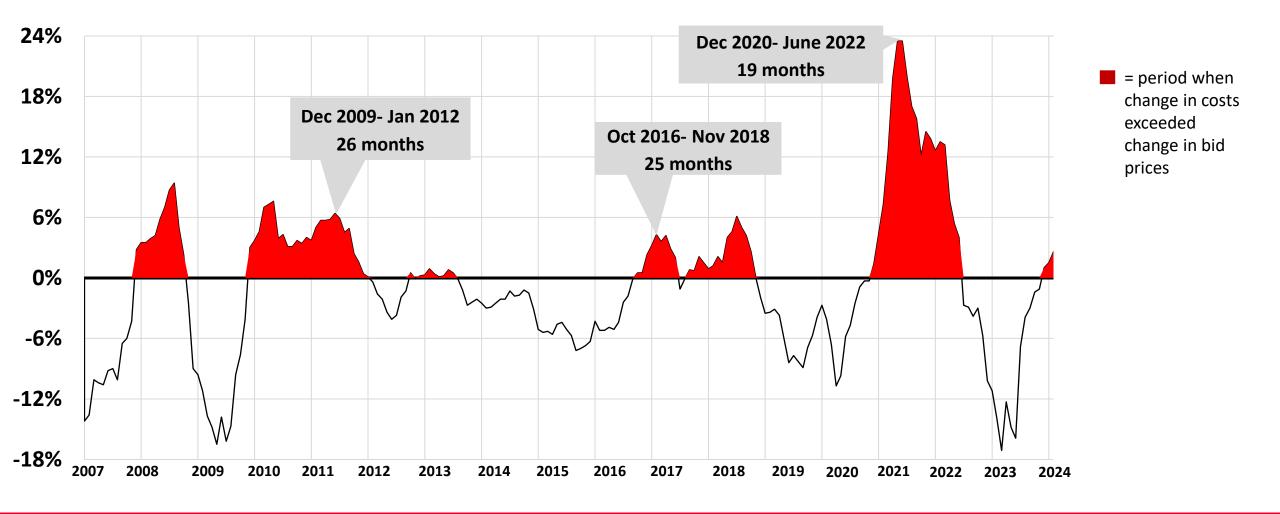
Subcontractor price indexes, nonresidential building work

Roofing contractors	0.0%	3.9%
Plumbing contractors	0.0%	2.6%
Electrical contractors	0.4%	-4.5%
Concrete contractors	-0.3%	-1.0%

Cost squeeze on contractors can reappear suddenly, last 2+ years

Difference between year-over-year change in materials costs vs. bid prices, Jan 2007-Feb 2024

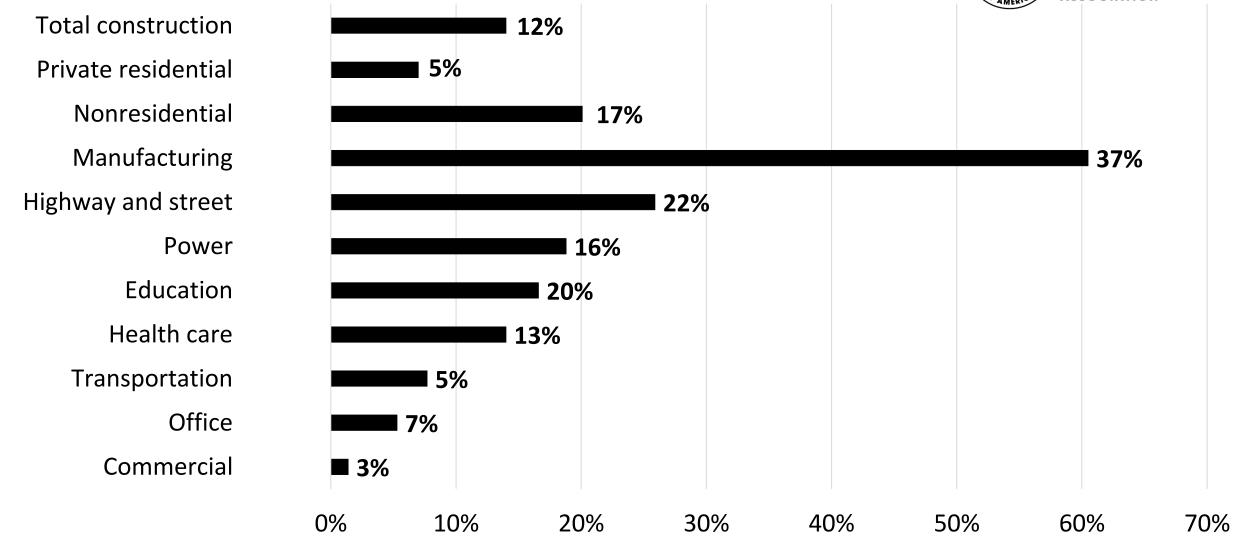




Change in construction spending: January 2024 vs. January 2023

Year-over-year % change in current (not inflation-adjusted) dollars, seasonally adjusted





Change in construction spending: January 2024 vs. January 2023

current (not inflation-adjusted) dollars, seasonally adjusted



Total 12%: <u>Private residential</u> 5% (single-family 13%; multi 8%; <u>improvements -4%</u>); <u>public residential</u> 17% (private 15%, public 20%)

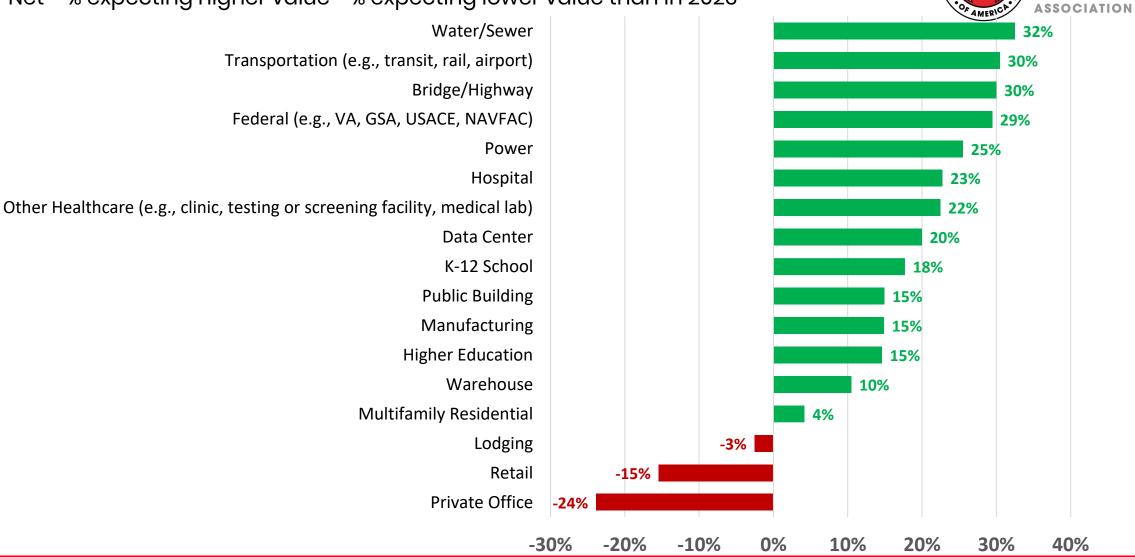
Nonresidential segments (in descending order of Jan. 2024 spending; combined new & renovation spending)

- Mfg. 37% (computer/electronic 52%; chemical 14%; food/beverage/tobacco -6%; transportation equipment 25%)
- Highway and street 22%
- Power 16% (electric 22%; oil/gas fields & pipelines -10%)
- Commercial 3% (warehouse 2%; retail -0.8%; farm 7%)
- Education 20% (primary/secondary 20%; higher ed 19%)
- Office (including data centers) 7%
- Transportation 5% (air 8%; private rail/truck 6%; transit -15%)
- Health care 13% (hospital 13%; medical building 17%; special care 9%)
- Other: Sewage/waste 24%; Amuse/recreation 17%; Water supply 22%; Communication 4%; Lodging 5%; Conservation/development 6%

AGC Outlook Survey: Net* % who expect 2024 value of projects

to be higher/lower than 2023

* Net = % expecting higher value - % expecting lower value than in 2023



Medium-term outlook for construction



- Economic recovery should continue but risk of recession remains
- Single-family homebuilding should continue recovering
- Multifamily, warehouse, retail, office, lodging: slowdown likely due to rising rates
- Data center and manufacturing construction should remain hot
- Infrastructure Investment & Jobs Act, "Chips" Act, Inflation Reduction Act will give major boost to infrastructure, manufacturing, and power construction. BUT
 - money will be slow to turn into construction awards and spending
 - Buy America(n), labor, environmental strings may tie up project starts for years
- Materials costs, lead times: mostly better except electrical gear, some electronics
- Labor availability has resumed being the #1 challenge for many contractors

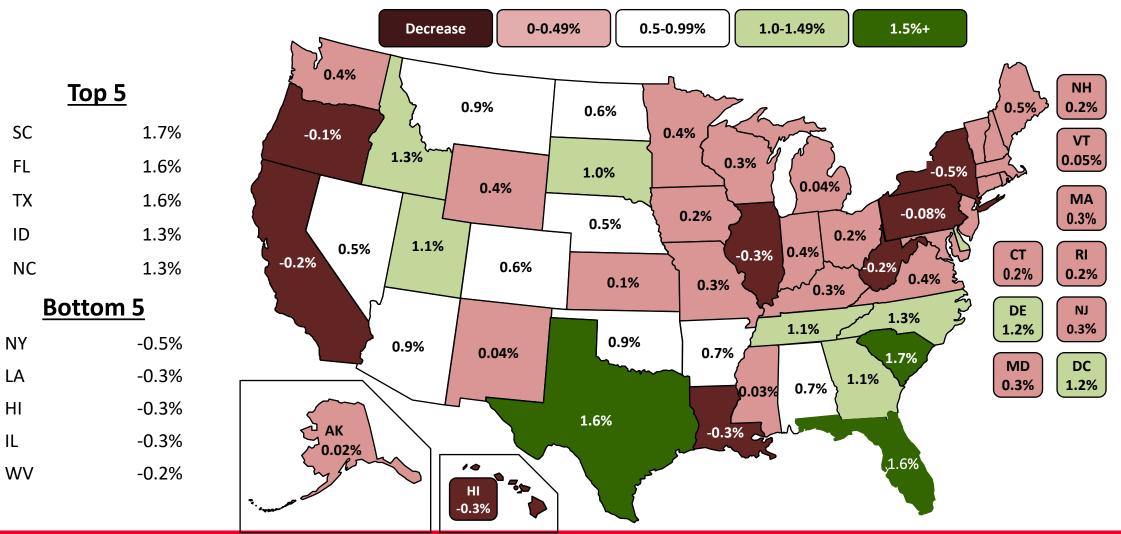
Long-run construction outlook



- Finding workers will be a challenge for much longer than materials costs or supply
- Slower population growth > fewer workers but also slower demand growth
- Slowing demand for K-12, decline for higher ed construction
- Permanent shift from retail to e-commerce/distribution structures
- More specialized and online healthcare facilities; fewer hospitals, nursing homes
- More wind, solar, battery storage and charging facilities, and related manufacturing
- Not clear if offices will decentralize or remain in less demand
- Not clear if recent urban/rural or state-to-state migration will remain or reverse

Population change by state, July 2022–July 2023 (U.S.: 0.49%)





AGC economic resources

(email ken.simonson@agc.org)

- Data DIGest: weekly email summary of construction economic news (<u>subscribe</u> at https://marketplace.agc.org/Store/ItemDetail?iProductCode=4401)
- Surveys (2024 <u>Outlook Survey</u>: <u>https://www.agc.org/2024-construction-hiring-and-business-outlook</u>
- State and metro data, <u>fact sheets</u>: <u>www.agc.org/learn/construction-data</u>
- Monthly <u>press releases</u>: construction spending; producer price indexes; national, state, metro employment with rankings: https://www.agc.org/newsroom
- Construction impact model: https://www.agc.org/agc-construction-impact-model
- ConsensusDocs Price Escalation Resource <u>Center</u>: https://www.consensusdocs.org/price-escalation-clause/





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PPI for inputs rises in April but dips over 12 months; pay in construction tops U.S. median by 18%

Prices show mixed trends in April

The producer price index (PPI) for material and service inputs to new nonresidential constructions of 0.5% from March to April but declined 1.1% year-over-year (y/y), according to Bureau of



Construction pay tops U.S. median by 18%

"Half of payroll workers in construction earn more than \$54,540," 18% more than the U.S. median wage of \$46,310, "and the top 25% make at least \$77,030," 4.9% higher than the U.S. top quartile base of \$73,460, the National Association of Home Builders reported on Tuesday, based on its analysis of May 2022 Occupational Employment and Wage Statistics posted by \$1.50.



Child counts decline in 35 states

In a trend with implications for school and other construction, "Thirty-five states have fewer children than they did five years ago, a situation caused by declining birth rates nationwide, but also by young families migrating across state borders in search of cheaper housing," Stateline recorded on Thursdav...



Results from RICS-AACE construction survey

Firms reporting declining profit margins outnumbered firms reporting rising margins by 27 percentage points (a net balance reading of -27%) in the first quarter (Q1) 2023 RICS-AAGE USA Construction Menitor, covering 60 responses between March 8 and April 21 and posted by RICS on Menday...



AGC Highway safety survey closes tonight

Highway contractors are invited to complete AGC's annual highway work zone safety survey by topinht. May 12. Responses will be kent confidential.



Census of Construction reminder

The Census Bureau reminded firms in all industries, "The due date for responding to the 2022





