

March 2023

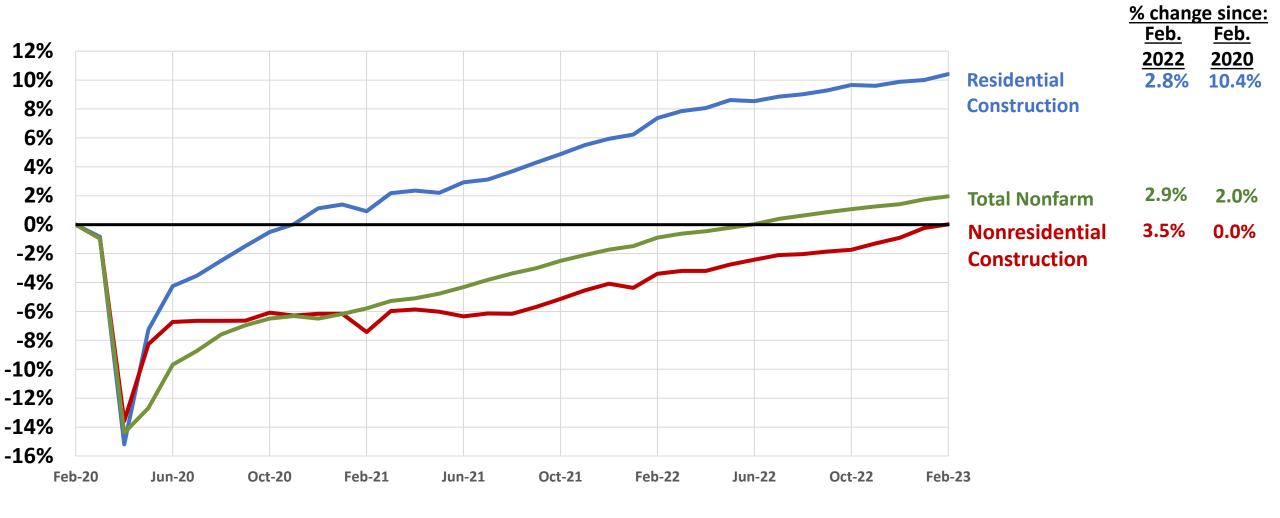
U.S. Construction Outlook: Rotation or Retreat?

Ken Simonson
Chief Economist, AGC of America
ken.simonson@agc.org

Total nonfarm & construction employment, Feb. 2020-Feb. 2023

cumulative change (seasonally adjusted)





Construction employment change by state, Feb. 2022-Feb. 2023 (U.S.: 3.2%)

45 states up, 5 states + DC down

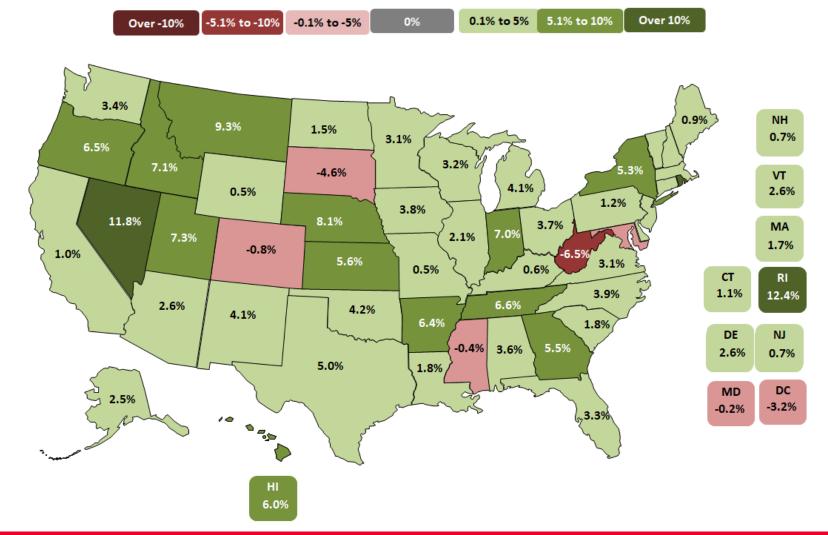


To	0	p	<u>5</u>

रा	12.4%
VV	11.8%
MT	9.3%
NE	8.1%
JT	7.3%

Bottom 6

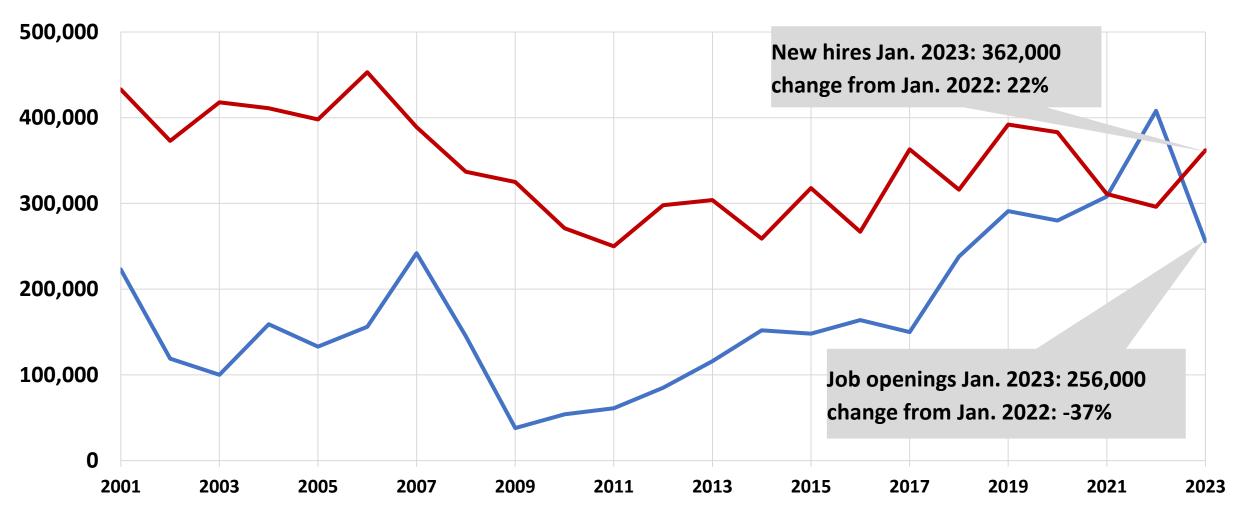
WV	-6.5%
SD	-4.6%
DC	-3.2%
СО	-0.8%
MS	-0.4%
MD	-0.2%



Construction job openings & new hires



Job openings and hires, Jan. 2001-Jan. 2023, not seasonally adjusted



Construction wage "premium" vs. total private sector

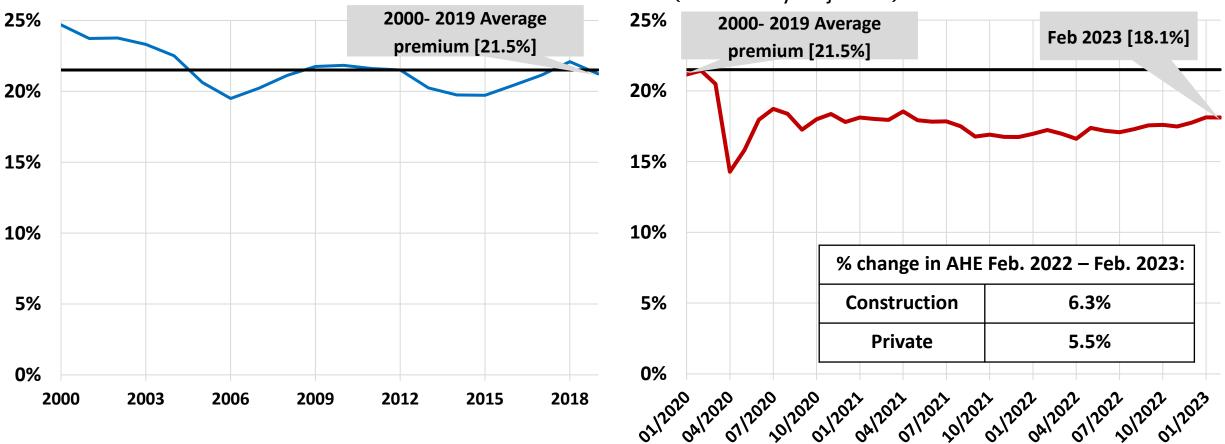
Excess of average hourly earnings (AHE) for production and nonsupervisory employees in construction vs. private sector



Annual premium, 2000-2019

Monthly premium, Jan. 2020-Feb. 2023

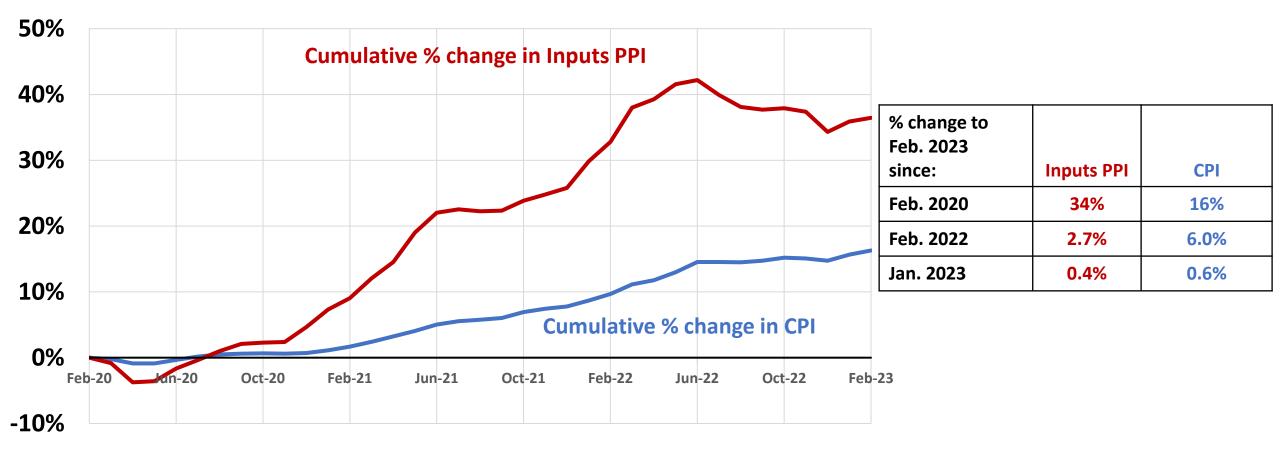
(seasonally adjusted)



Costs for new nonresidential construction vs. consumer prices

Cumulative change in PPI for new nonresidential construction inputs and CPI February 2020 - February 2023, not seasonally adjusted





Not all construction costs are cooling!



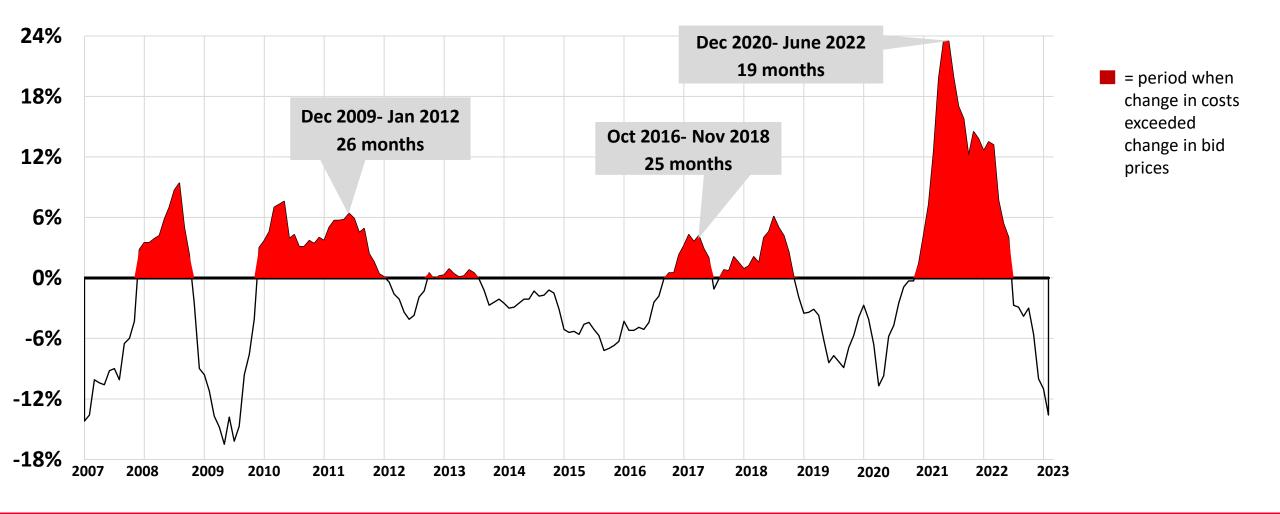
producer price indexes, 1 - & 12-mo. change (not seasonally adjusted)

	<u>Feb 2023 ch</u>	Feb 2023 change from:		
	Jan 2023	Feb 2022		
	<u>(1 month)</u>	(12 months)		
Cement	1.1%	15.0%		
Asphalt paving mixtures and blocks	2.2%	14.5%		
Flat glass	4.0%	11.7%		
Gypsum building products	0.4%	12.5%		
Subcontractor price indexes, nonresidential building work				
Roofing contractors	0.5%	22.2%		
Plumbing contractors	0.2%	12.3%		
Electrical contractors	0.3%	20.0%		
Concrete contractors	0.2%	8.3%		

Cost squeeze on contractors can reappear suddenly, last 2+ years

Difference between year-over-year change in materials costs vs. bid prices, Jan 2007-Feb 2023





Change in construction spending: January 2023 vs. January 2022

current (not inflation-adjusted) dollars, seasonally adjusted



Total 6%: Private residential -4% (single-family -18%; multi 21%; improvements 9%)

Private nonresidential 19%

Public 11%

Nonresidential segments (in descending order of January 2023 spending)

- Mfg. 54% (computer/electronic 158%; chemical 3%; food/beverage/tobacco 34%; transportation equipment 57%)
- Commercial 22% (warehouse 22%; retail 28%; farm 21%)
- Highway and street 16%
- Power -5% (electric -5%; oil/gas fields & pipelines -4%)
- Education 6% (primary/secondary 5%; higher ed 7%)
- Office 14%
- Transportation 9% (air 5%; freight rail/trucking 16%; mass transit -9%)
- Health care 12% (hospital 10%; medical building 19%; special care 1%)
- Other: Sewage/waste disposal 17%; Amusement/recreation 11%; Communications 3%; Water supply 31%; Lodging 40%

Medium-term outlook for construction



- Economic recovery should continue but likelihood of recession remains high
- Homebuilding is likely to fall for several months until prices, interest rates flatten
- Multifamily, warehouse, retail, office, lodging are at risk from slowdown, rising rates
- Infrastructure Investment & Jobs Act, "Chips+" Act, Inflation Reduction Act will give major boost to infrastructure, manufacturing, and power construction. BUT
 - money will be slow to turn into construction awards and spending
 - Buy America(n), labor, environmental strings may tie up project starts for years
- Materials cost and lead time trends are mixed, no longer all upward
- Labor availability has resumed being the #1 challenge for many contractors

Long-run construction outlook (post-pandemic)

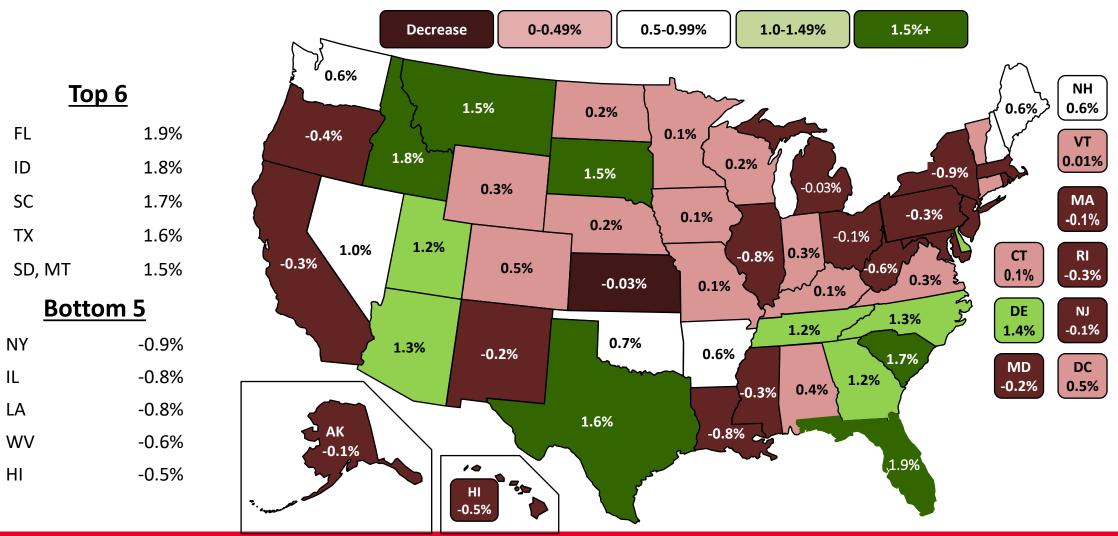


- Finding workers will be a challenge for much longer than materials costs or supply
- Slower population growth means slower demand growth for most construction
- Slowing demand for K-12, decline for higher ed construction
- Permanent shift from retail to e-commerce/distribution structures
- More specialized and online healthcare facilities; fewer hospitals, nursing homes
- More wind, solar, battery storage and charging facilities, and related manufacturing
- Not clear if offices will decentralize or remain in less demand
- Not clear if recent urban/rural or state-to-state migration will remain or reverse

Population change by state, July 2021–July 2022

(U.S.: 0.38%)





AGC economic resources

(email ken.simonson@agc.org)

- 2023 AGC/Sage Construction Hiring & Business Outlook Survey Results: https://www.agc.org/2023-construction-hiring-and-business-outlook
- The Data DIGest: weekly 1-page email (subscribe at http://store.agc.org)
- Construction Inflation Alert:

https://www.agc.org/learn/construction-data/agc-construction-inflation-alert

- ConsensusDocs Price Escalation Resource <u>Center</u>: <u>https://www.consensusdocs.org/price-escalation-clause/</u>
- Surveys, state and metro data, fact sheets: www.agc.org/learn/construction-data
- Monthly press releases: construction spending; producer price indexes; national, state, metro employment with rankings: https://www.agc.org/newsroom



