



AGC
THE CONSTRUCTION
ASSOCIATION

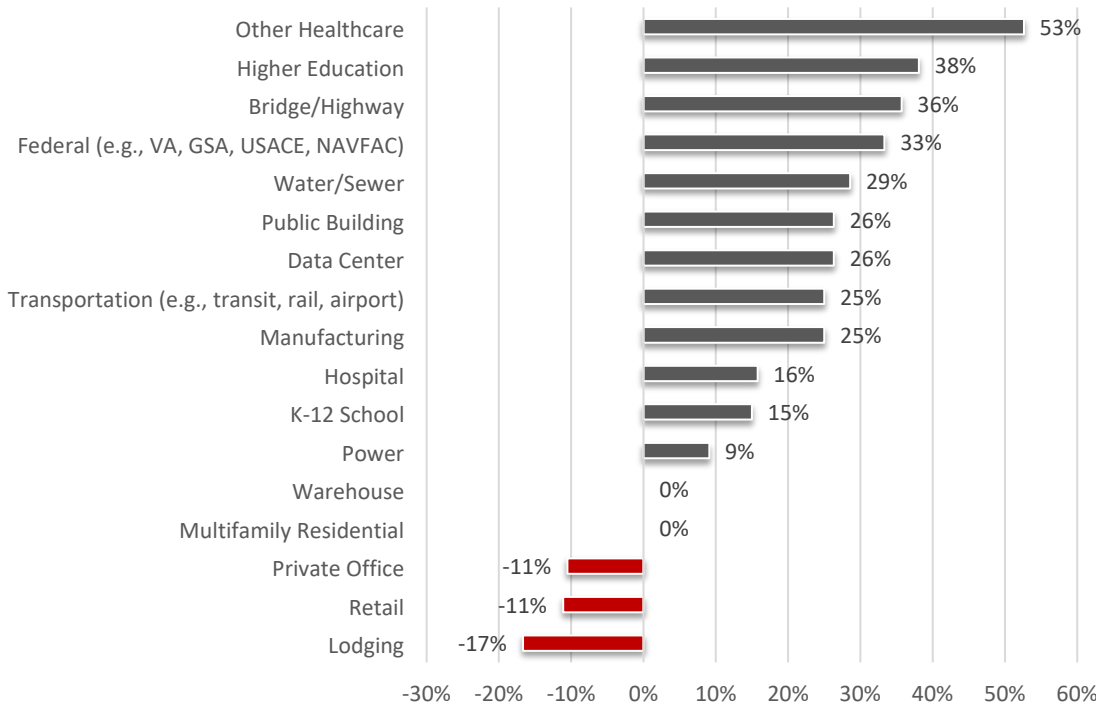
Sage

**2024 Construction Outlook
Georgia Survey Results**

Total Responses: 35. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

- 1. Compared to 2023, do you expect the available dollar value of projects you compete for in 2024 to be higher/lower/about the same (answer for all market areas in which your business operates)**
Responses: 35

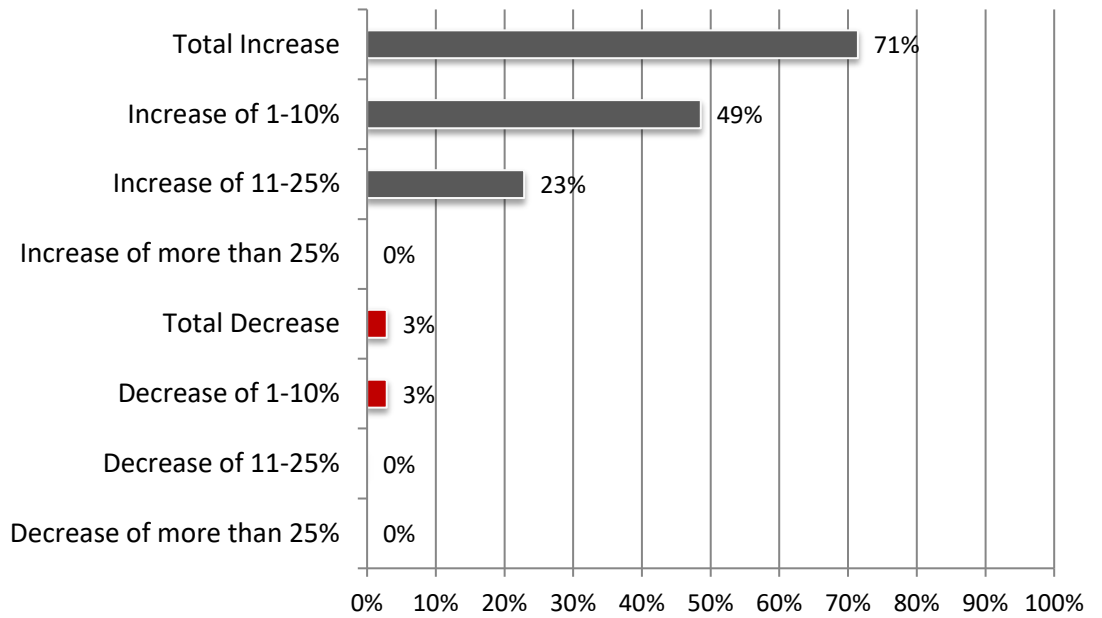
Net % expecting 2024 value of projects to be Higher or Lower than 2023



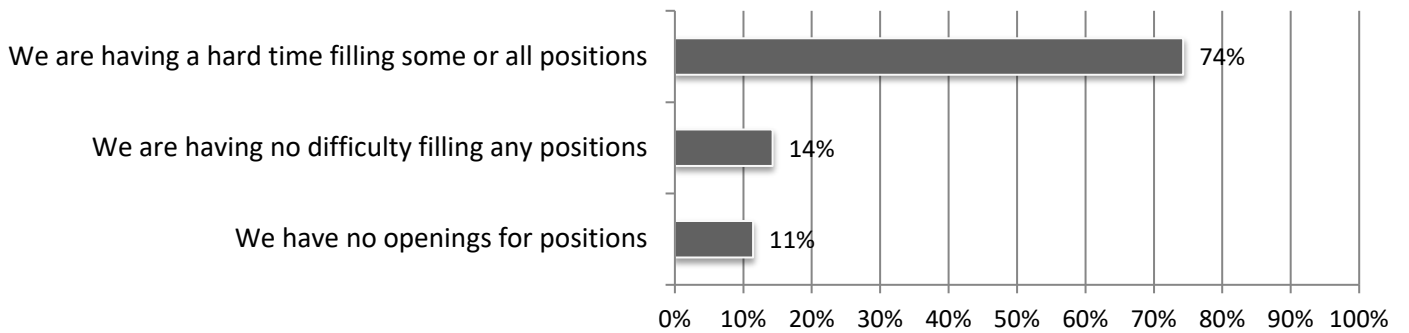
Higher	Lower	Same
58%	5%	37%
43%	5%	52%
43%	7%	50%
43%	10%	48%
43%	14%	43%
37%	11%	53%
37%	11%	53%
38%	13%	50%
45%	20%	35%
32%	16%	53%
30%	15%	55%
27%	18%	55%
30%	30%	40%
23%	23%	54%
32%	42%	26%
28%	39%	33%
17%	33%	50%

*Net equals difference between number of "Higher" and "Lower" responses as percent of total.

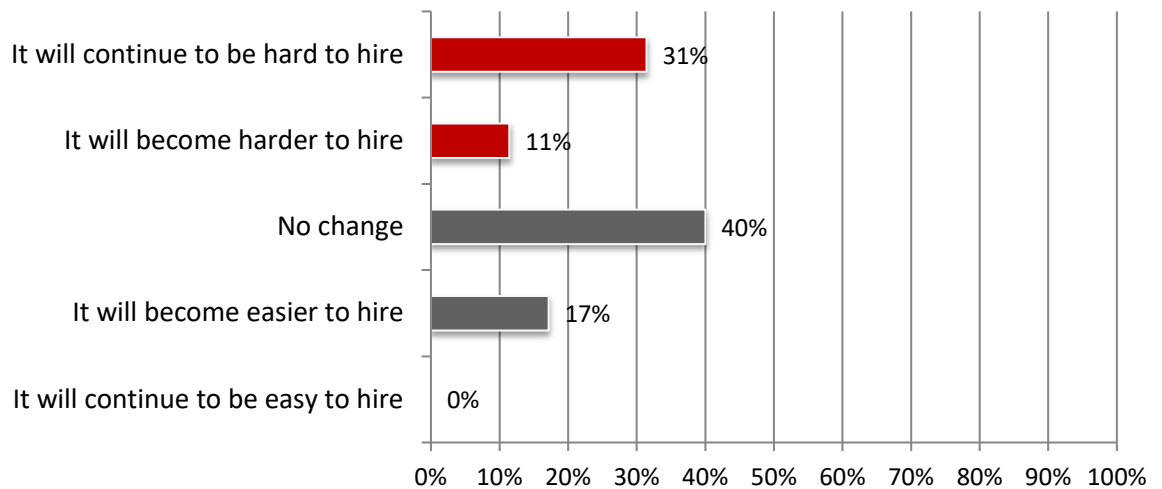
2. What percentage change do you expect in your headcount in 2024? Responses: 35



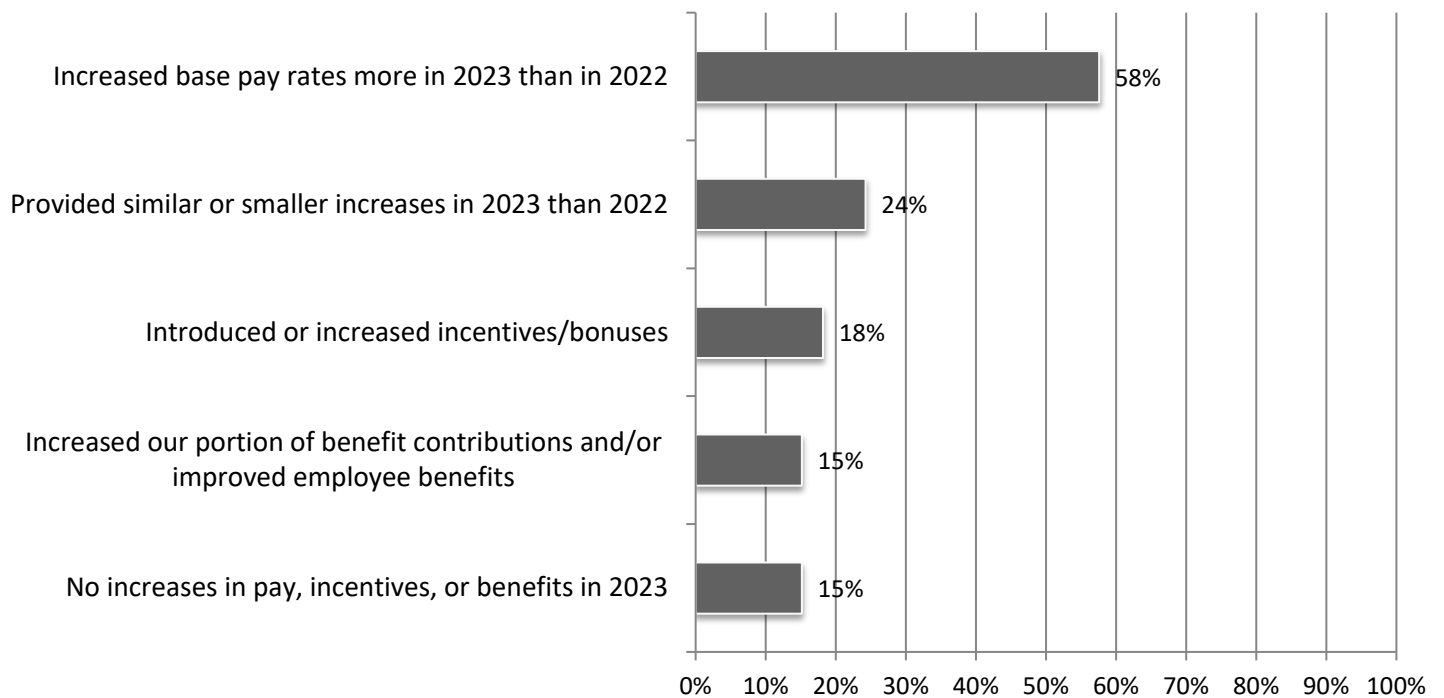
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 35



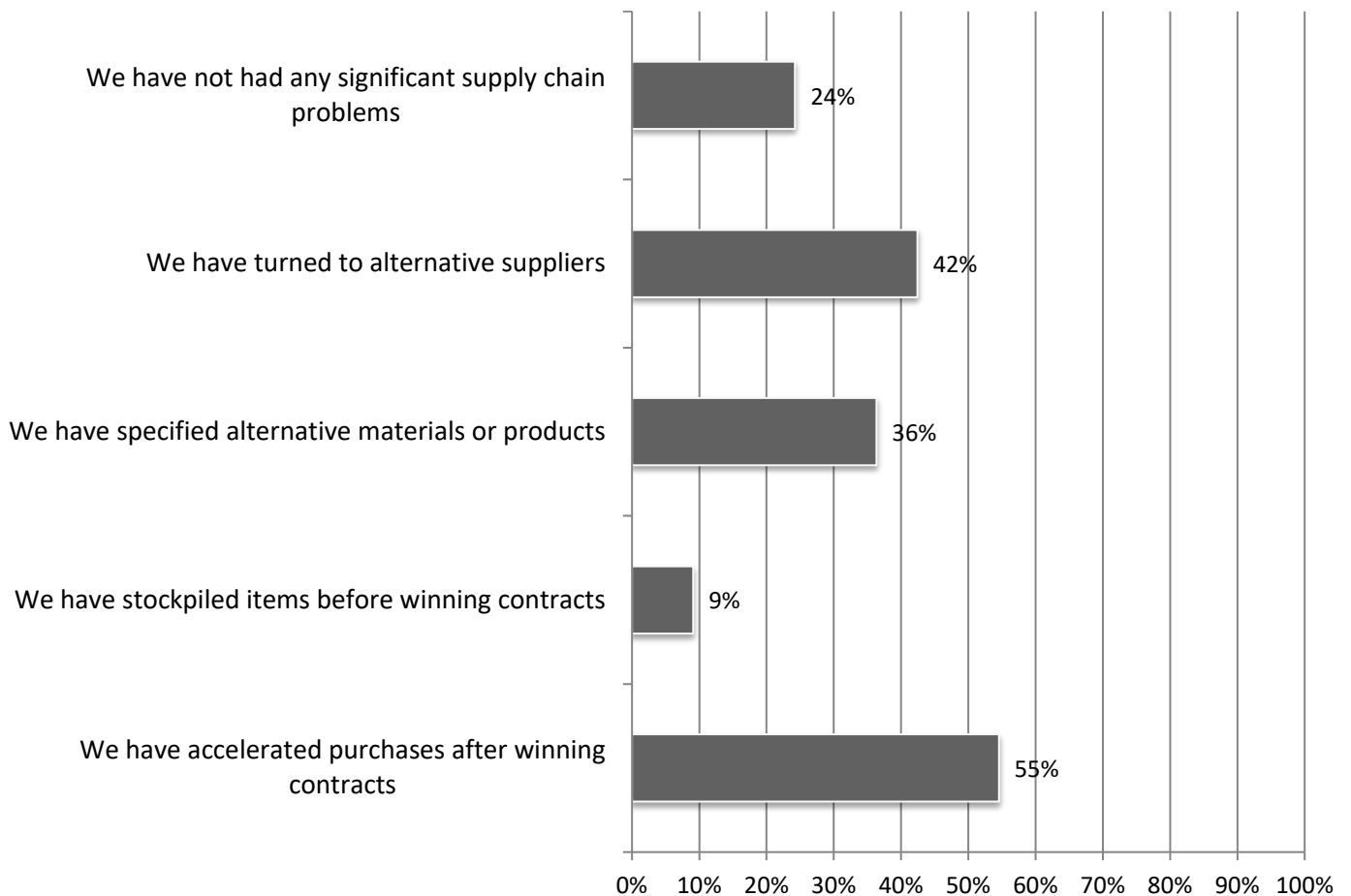
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 35



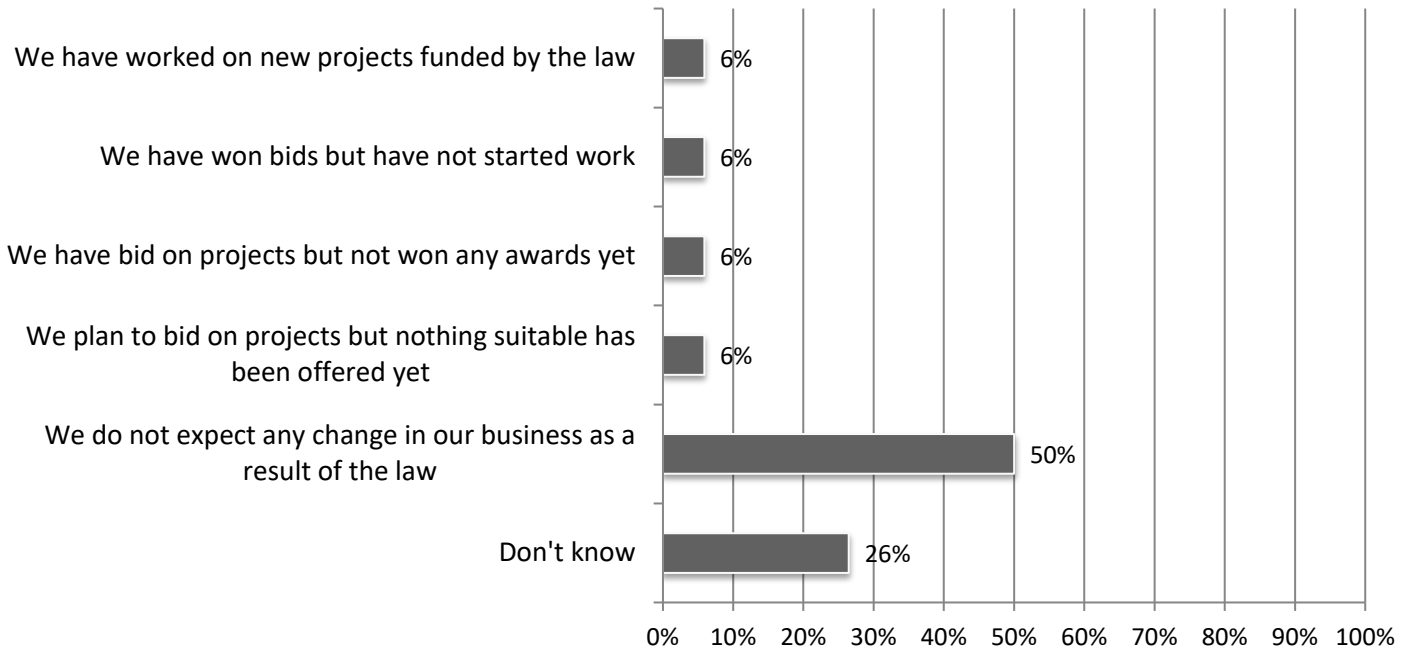
5. What changes did your firm make in pay or benefits in 2023? (mark all that apply) Responses: 33



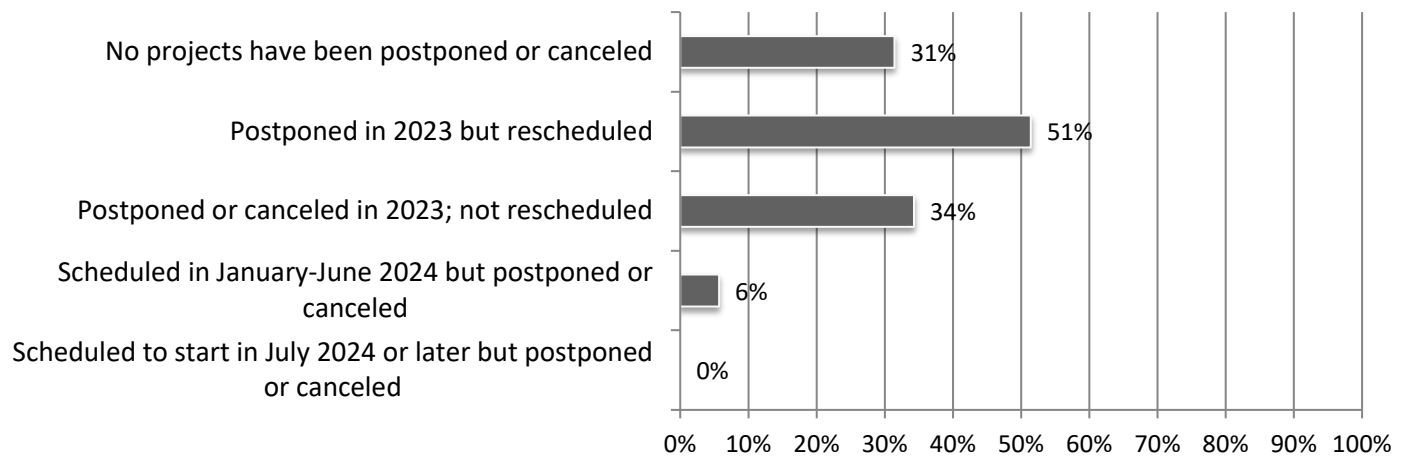
6. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 33



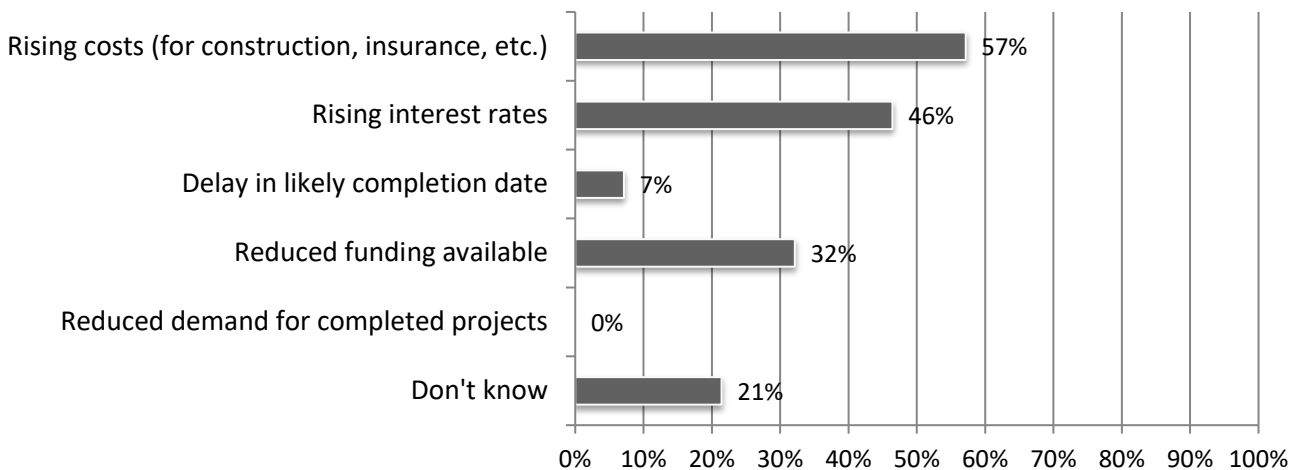
7. What difference, if any, has the Infrastructure Investment and Jobs Act (also known as the Bipartisan Infrastructure Law), made to your business? Responses: 34



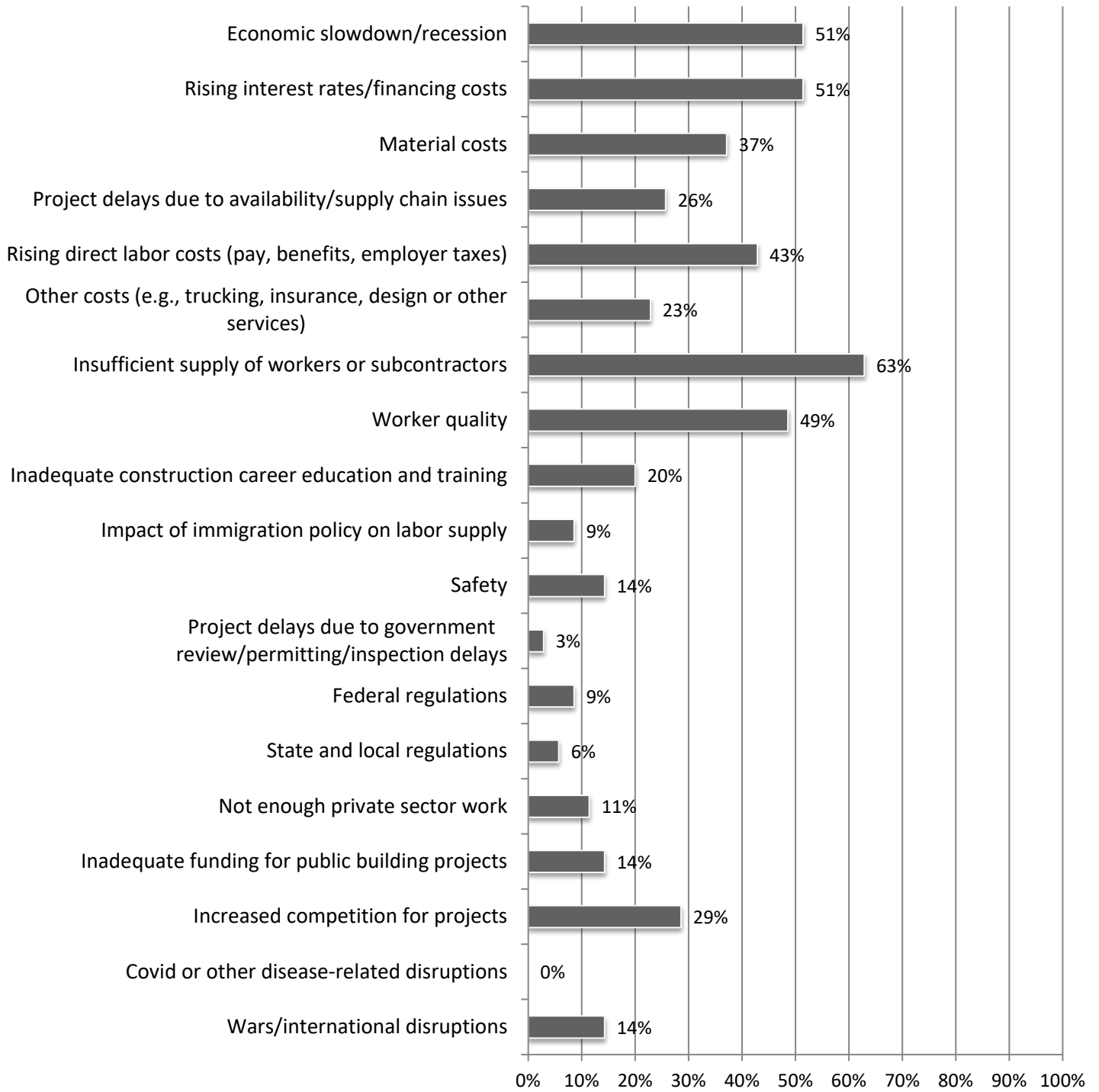
8. Did an owner postpone or cancel any projects that were scheduled to start in 2023 or 2024? (mark all that apply) Responses: 35



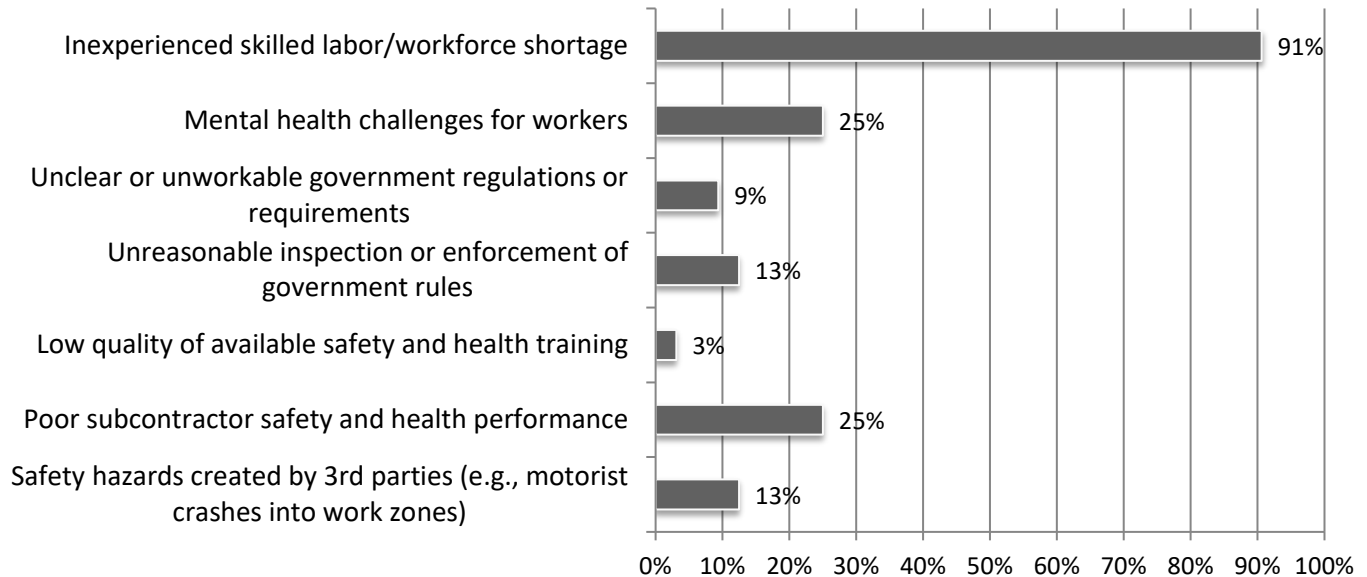
9. If projects were postponed or canceled, what was the main reason? Responses: 28



10. What are your biggest concerns for 2024? (mark all that apply) Responses: 35



11. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 32



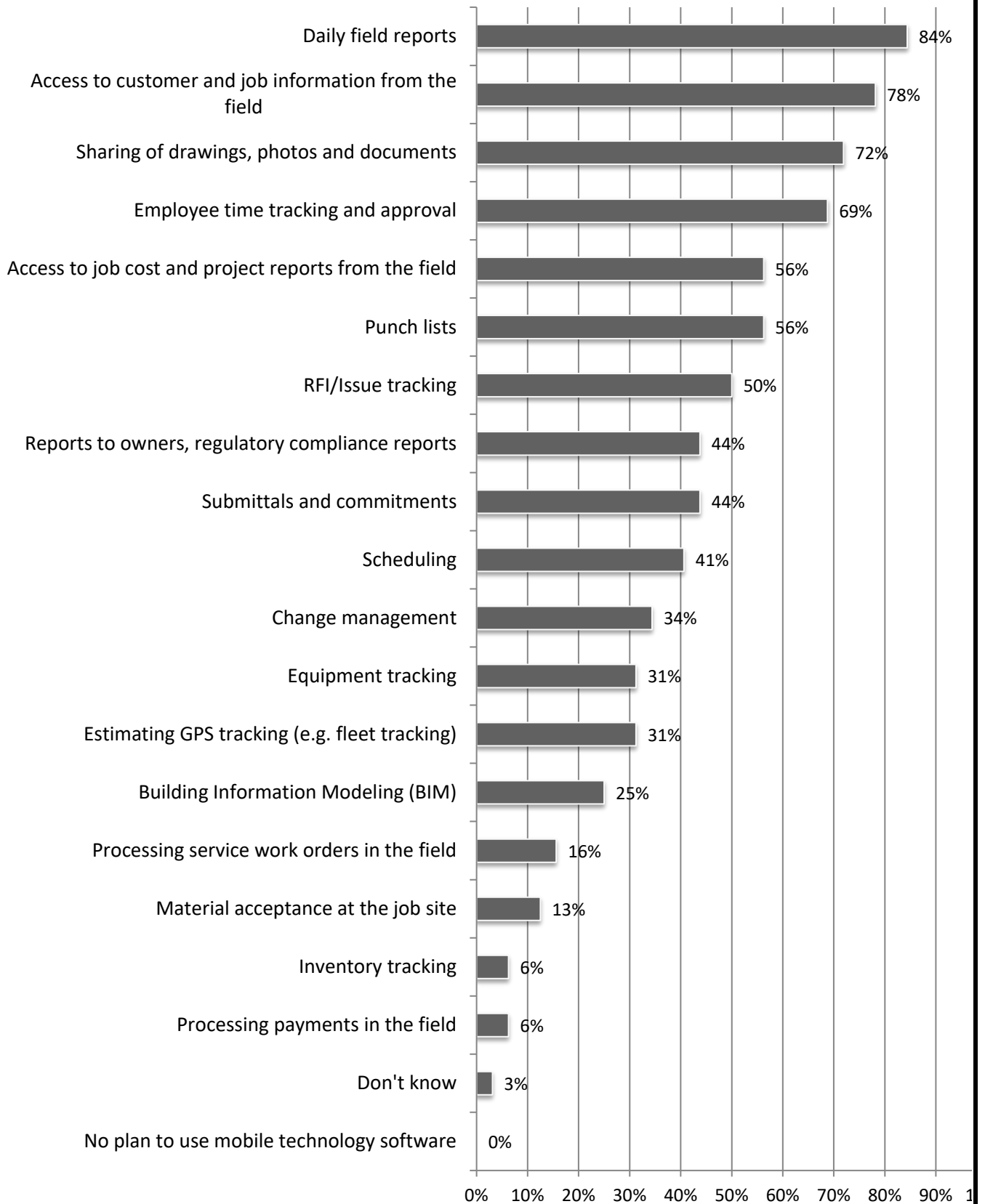
12. Does your company invest in: Responses: 33

	Initial Investment	Increased Investment	Decreased Investment	No Investment
Artificial intelligence	33%	12%	0%	55%
Robotics	0%	13%	0%	87%
Drones	6%	39%	0%	55%
Autonomous equipment or vehicles	0%	10%	0%	90%
3-D printing	6%	13%	0%	81%
Offsite production	6%	16%	3%	74%

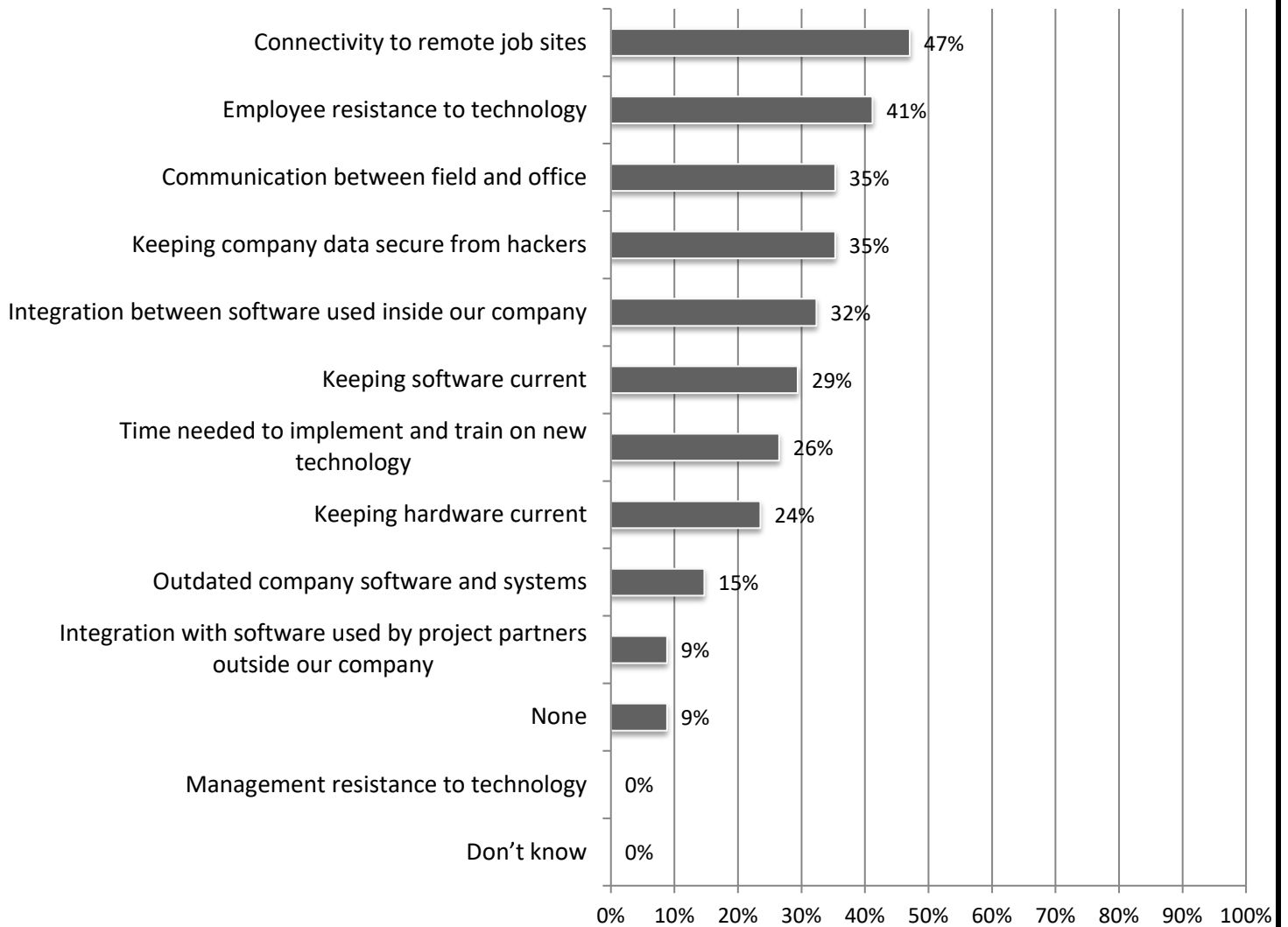
13. Compared to 2024, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses: 34

	Increase	Decrease	No change
Project management software	45%	0%	55%
Project collaboration software	37%	0%	63%
Accounting software	36%	0%	64%
Document management software	36%	0%	63%
Tool/asset management/tracking	29%	0%	71%
Fleet tracking/management software	21%	0%	79%
Estimating software	19%	0%	81%
Human resources (HR) software	17%	0%	83%
Client relationship management (CRM) software	16%	0%	84%
Building Information Modeling (BIM)	15%	0%	85%
Scheduling software	14%	0%	86%
Payroll software	13%	0%	87%
Subcontractor bid management/ITB software	13%	0%	87%
Prequalification software	10%	0%	90%
Service management software	8%	0%	92%

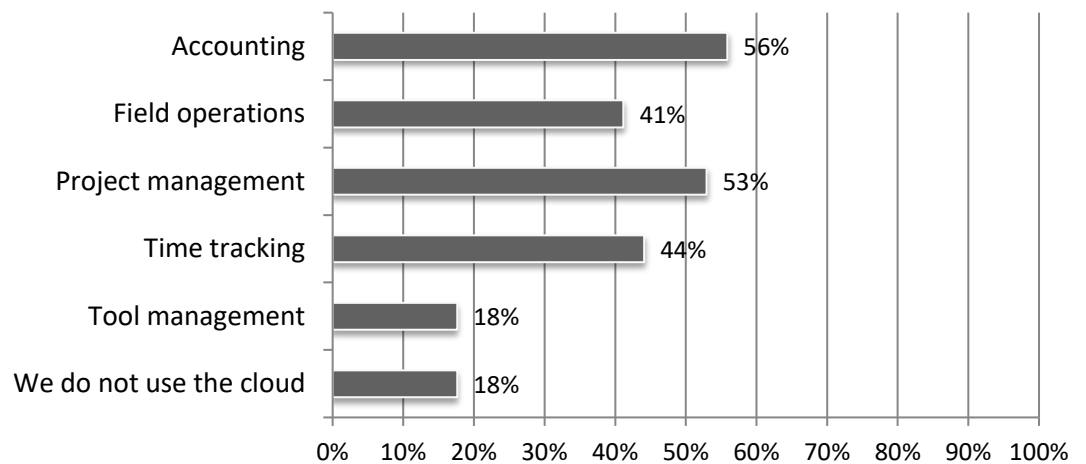
14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 32



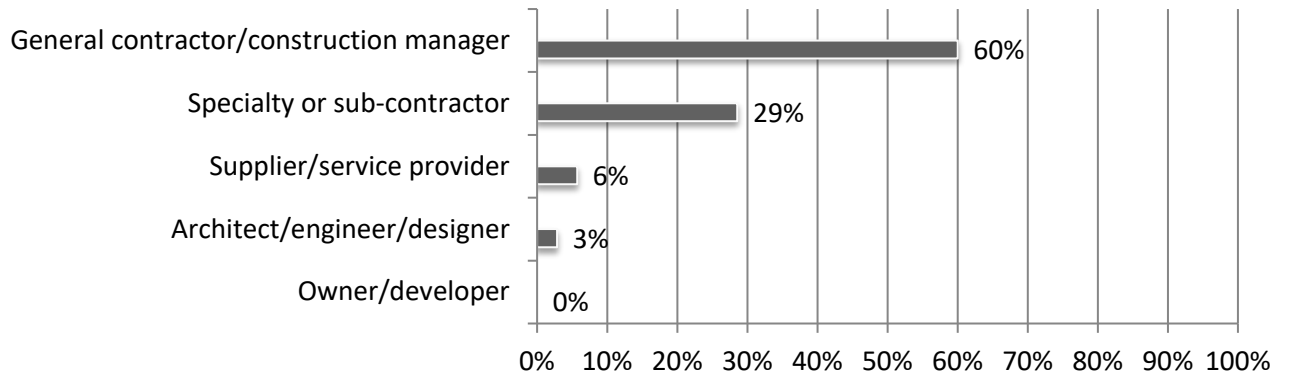
15. What are your biggest IT challenges (mark all that apply)? Responses: 34



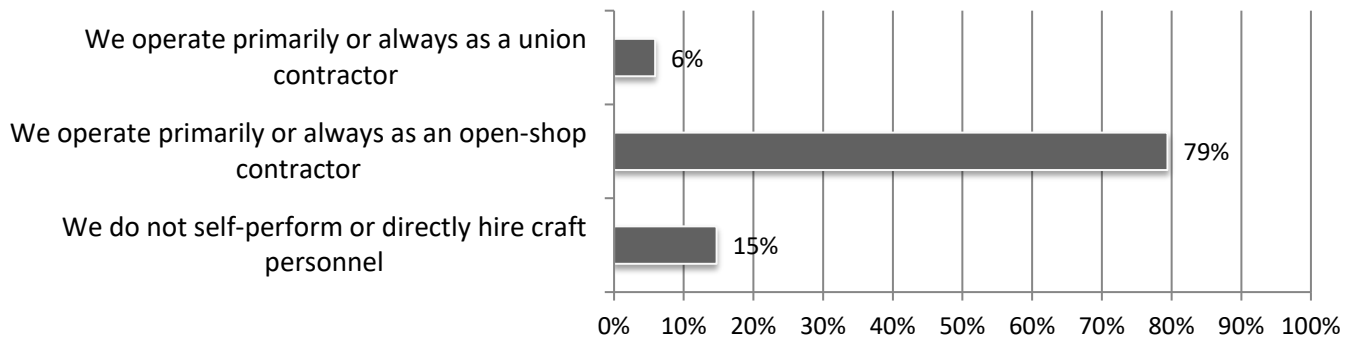
16. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)? Responses: 34



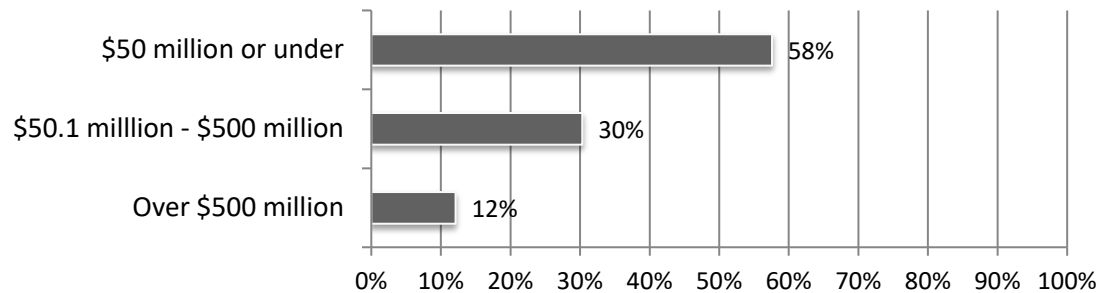
17. What best describes your firm? Responses: 35



18. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 34



19. Estimate the total dollar amount of work your firm performed in 2023. Responses: 33



20. How many total employees does your firm employ at all of its locations? Responses: 34

