



AGC
THE CONSTRUCTION
ASSOCIATION

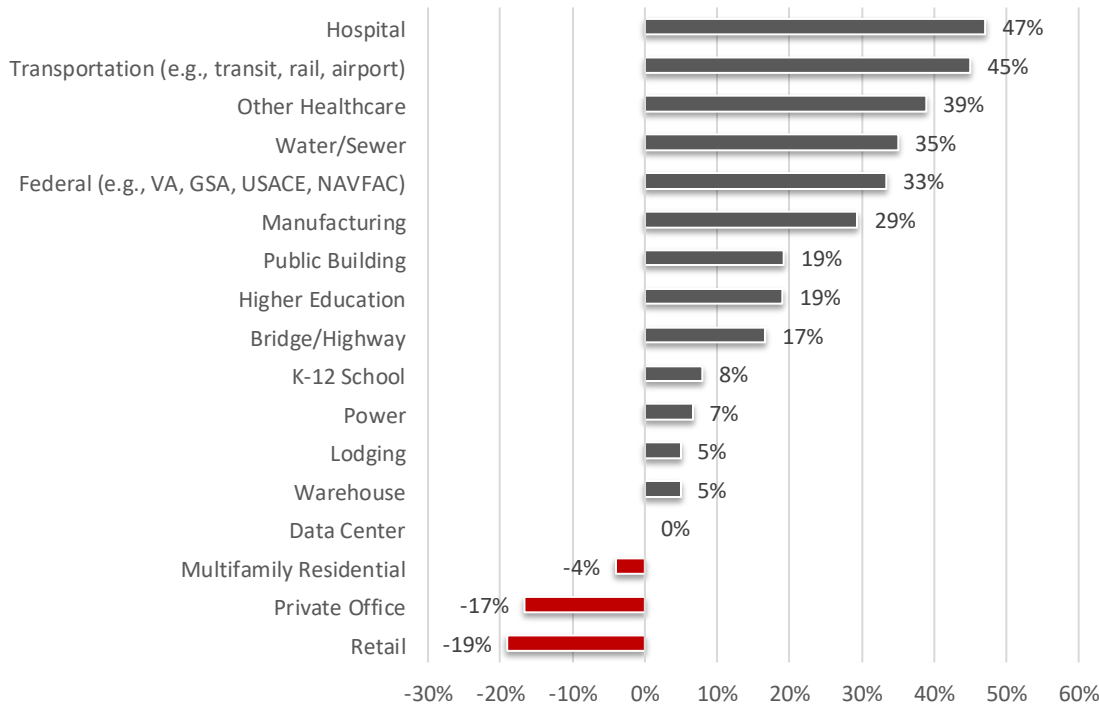
Sage

**2024 Construction Outlook
Florida Survey Results**

Total Responses: 34. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

- 1. Compared to 2023, do you expect the available dollar value of projects you compete for in 2024 to be higher/lower/about the same (answer for all market areas in which your business operates)**
Responses: 34

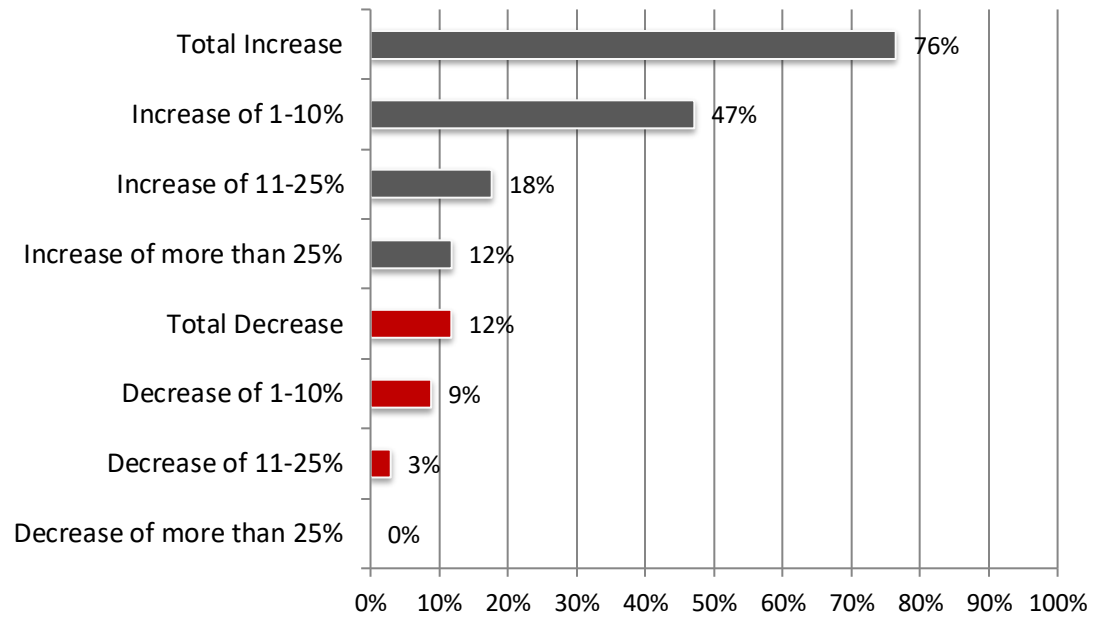
Net % expecting 2024 value of projects to be Higher or Lower than 2023



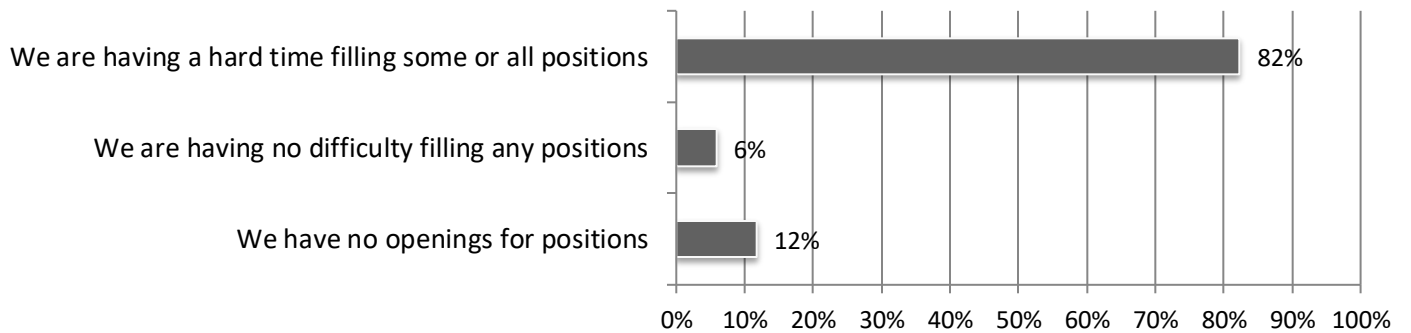
Higher	Lower	Same
53%	6%	41%
55%	10%	35%
39%	0%	61%
40%	5%	55%
43%	10%	48%
35%	6%	59%
35%	15%	50%
29%	10%	62%
33%	17%	50%
16%	8%	76%
7%	0%	93%
30%	25%	45%
30%	25%	45%
13%	13%	75%
24%	28%	48%
21%	38%	42%
19%	38%	43%

**Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

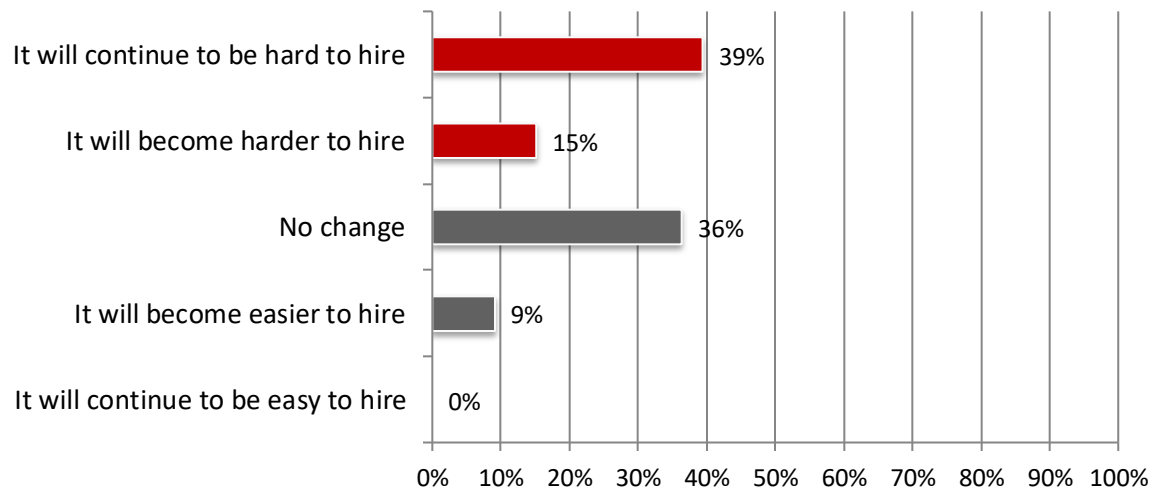
2. What percentage change do you expect in your headcount in 2024? Responses: 34



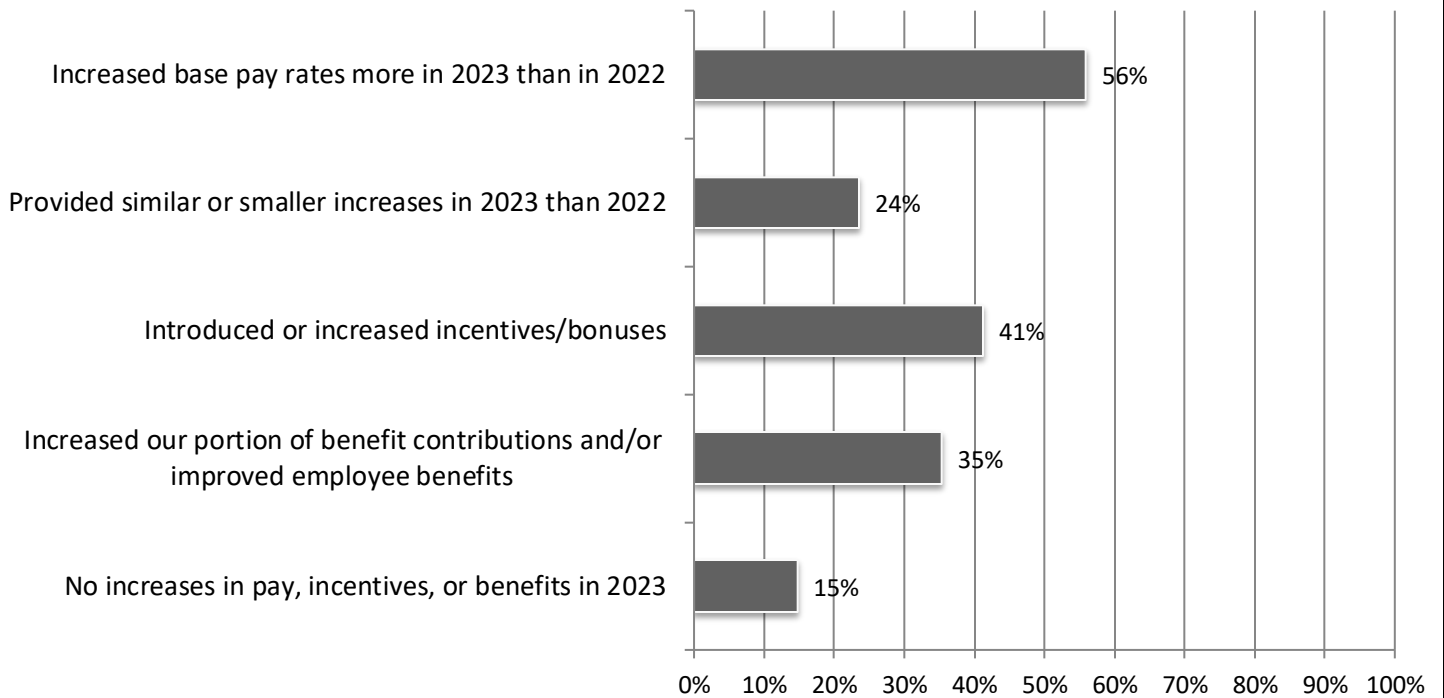
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 34



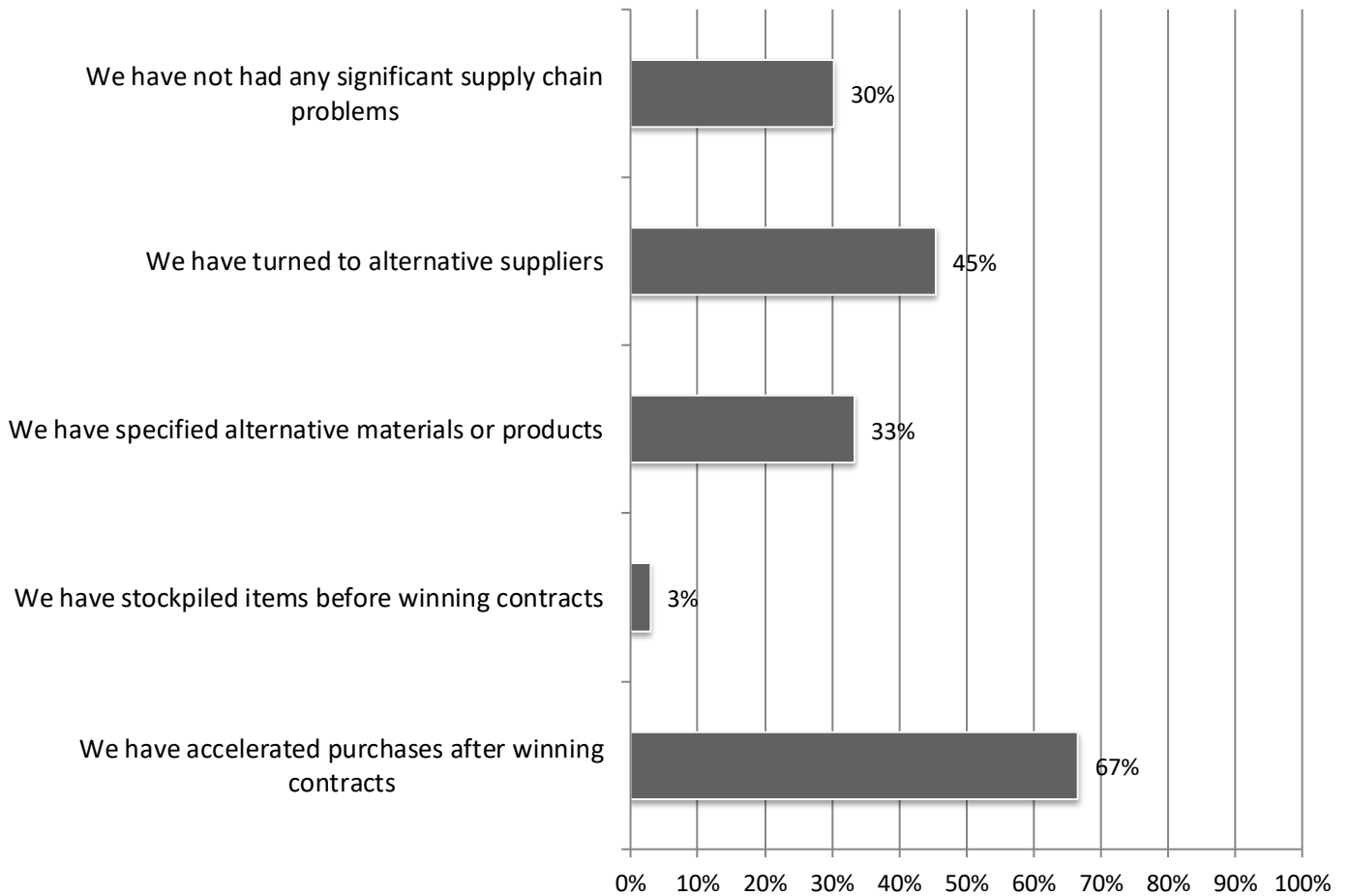
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 33



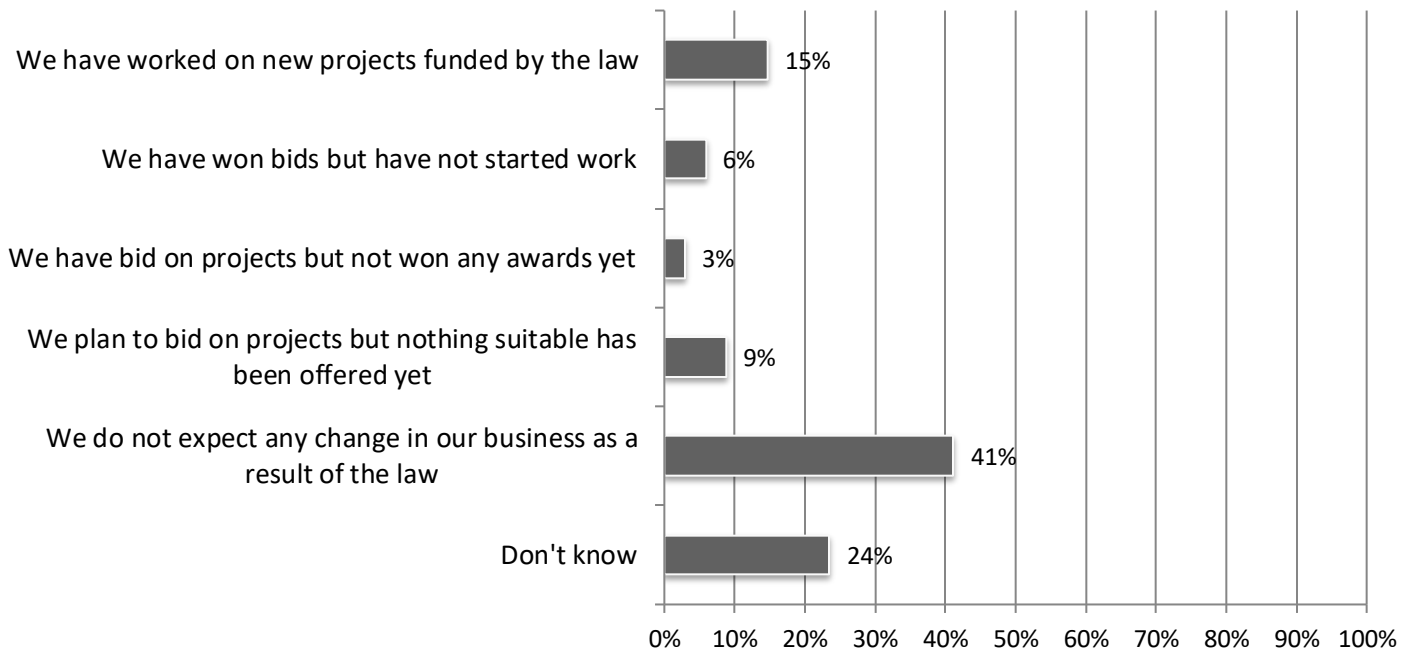
5. What changes did your firm make in pay or benefits in 2023? (mark all that apply) Responses: 34



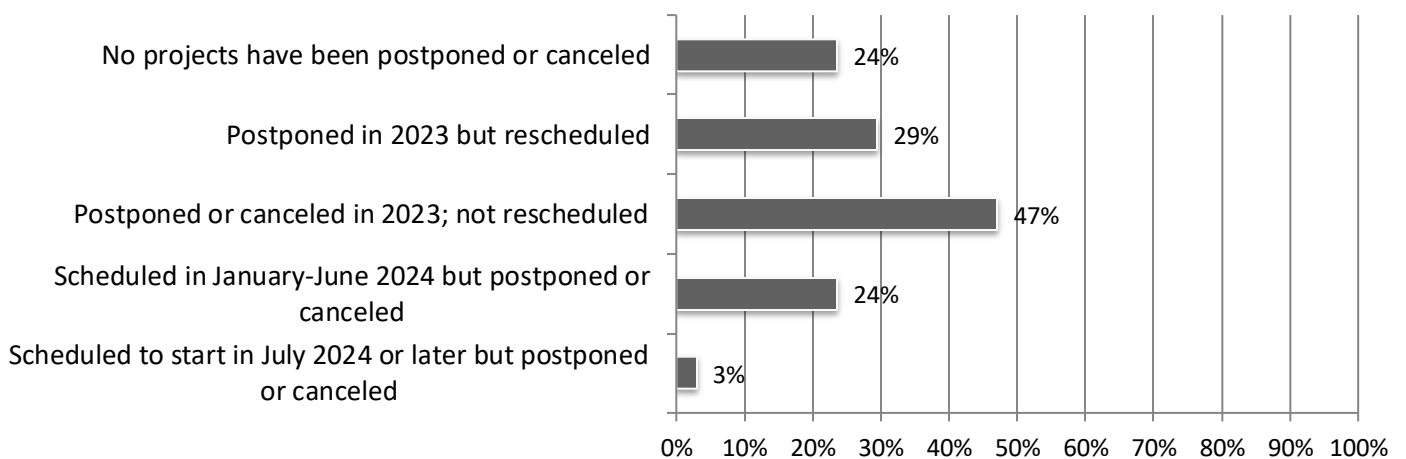
6. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 33



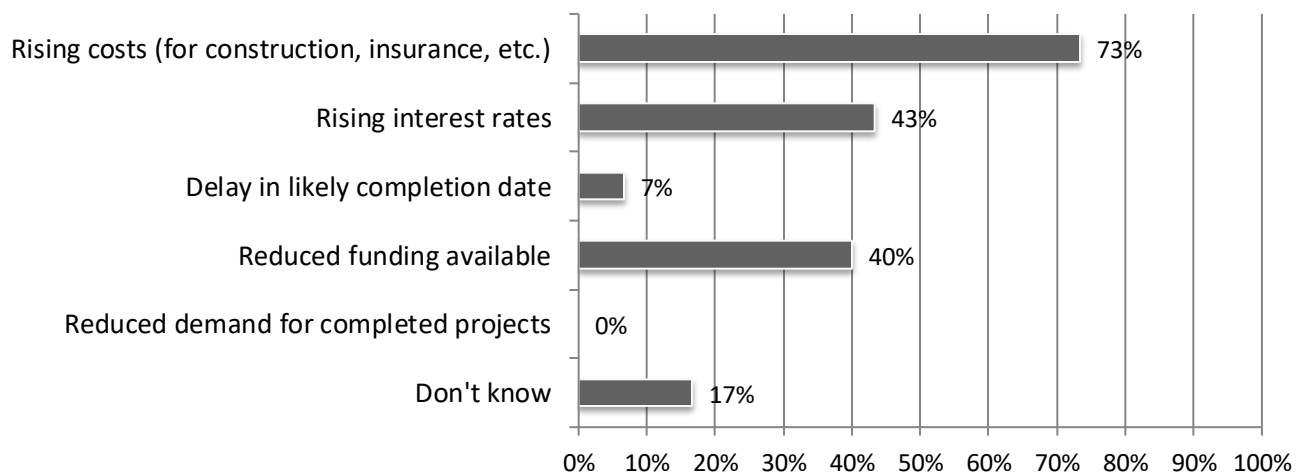
7. What difference, if any, has the Infrastructure Investment and Jobs Act (also known as the Bipartisan Infrastructure Law), made to your business? Responses: 34



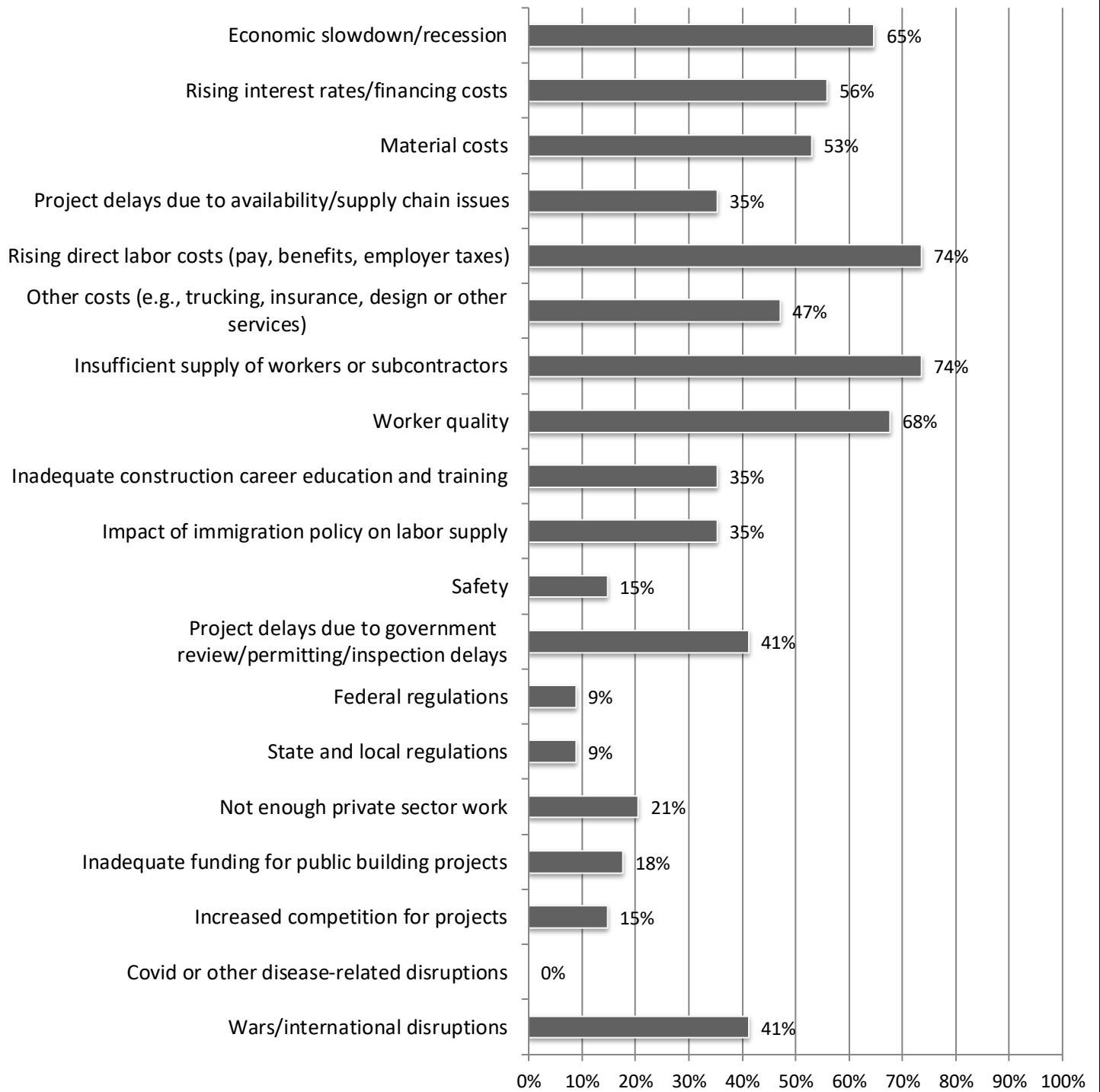
8. Did an owner postpone or cancel any projects that were scheduled to start in 2023 or 2024? (mark all that apply) Responses: 34



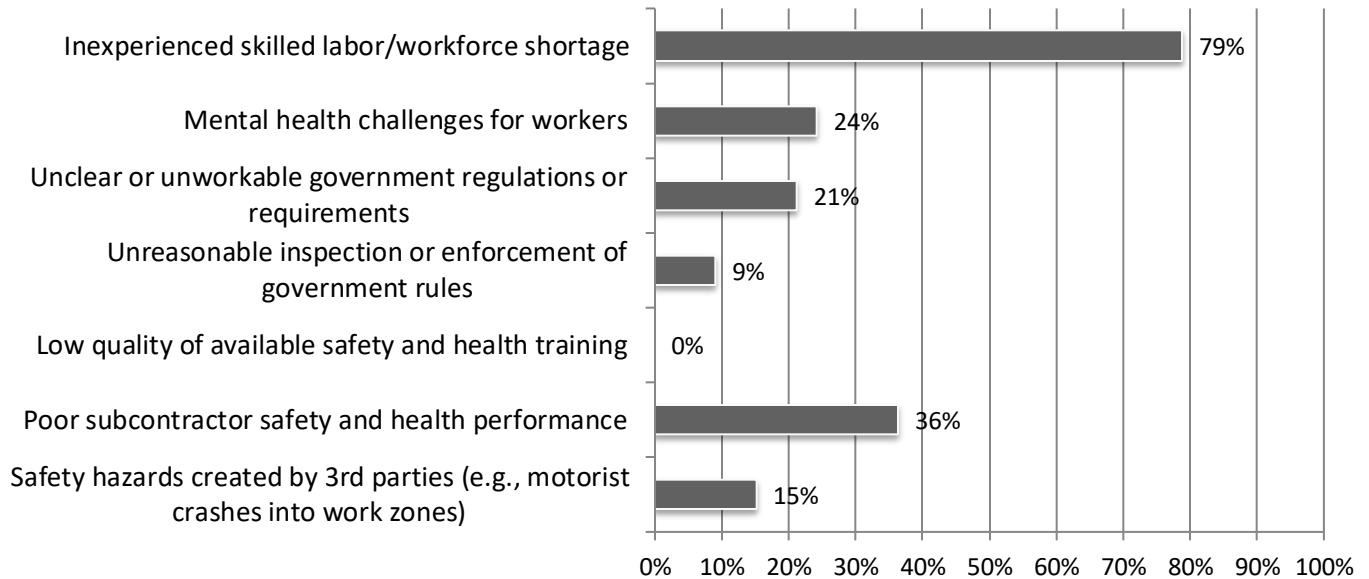
9. If projects were postponed or canceled, what was the main reason? Responses: 30



10. What are your biggest concerns for 2024? (mark all that apply) Responses: 34



11. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 33



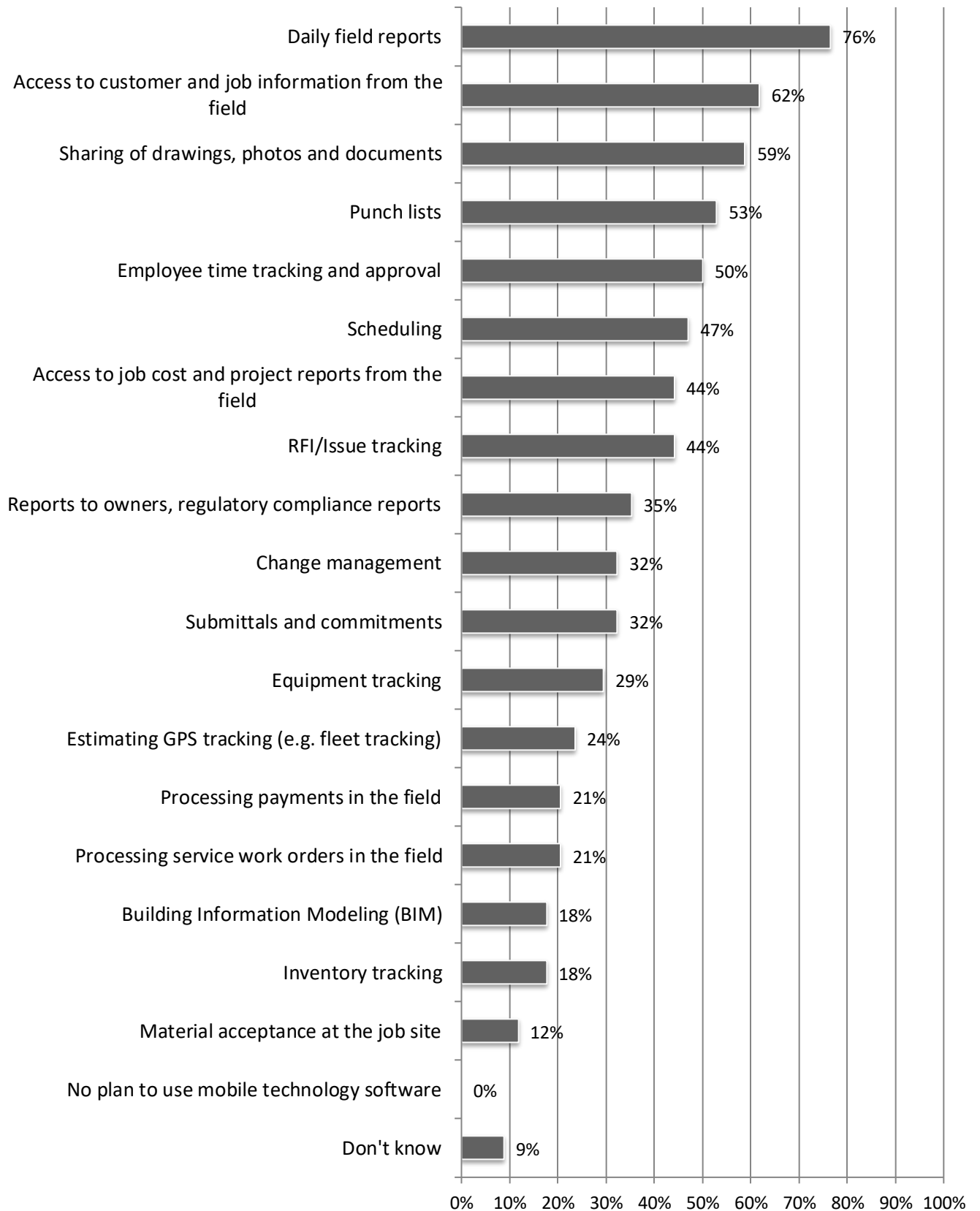
12. Does your company invest in: Responses: 33

	Initial Investment	Increased Investment	Decreased Investment	No Investment
Artificial intelligence	20%	23%	0%	57%
Robotics	7%	7%	0%	85%
Drones	29%	29%	0%	42%
Autonomous equipment or vehicles	15%	8%	0%	77%
3-D printing	12%	12%	0%	77%
Offsite production	14%	14%	0%	71%

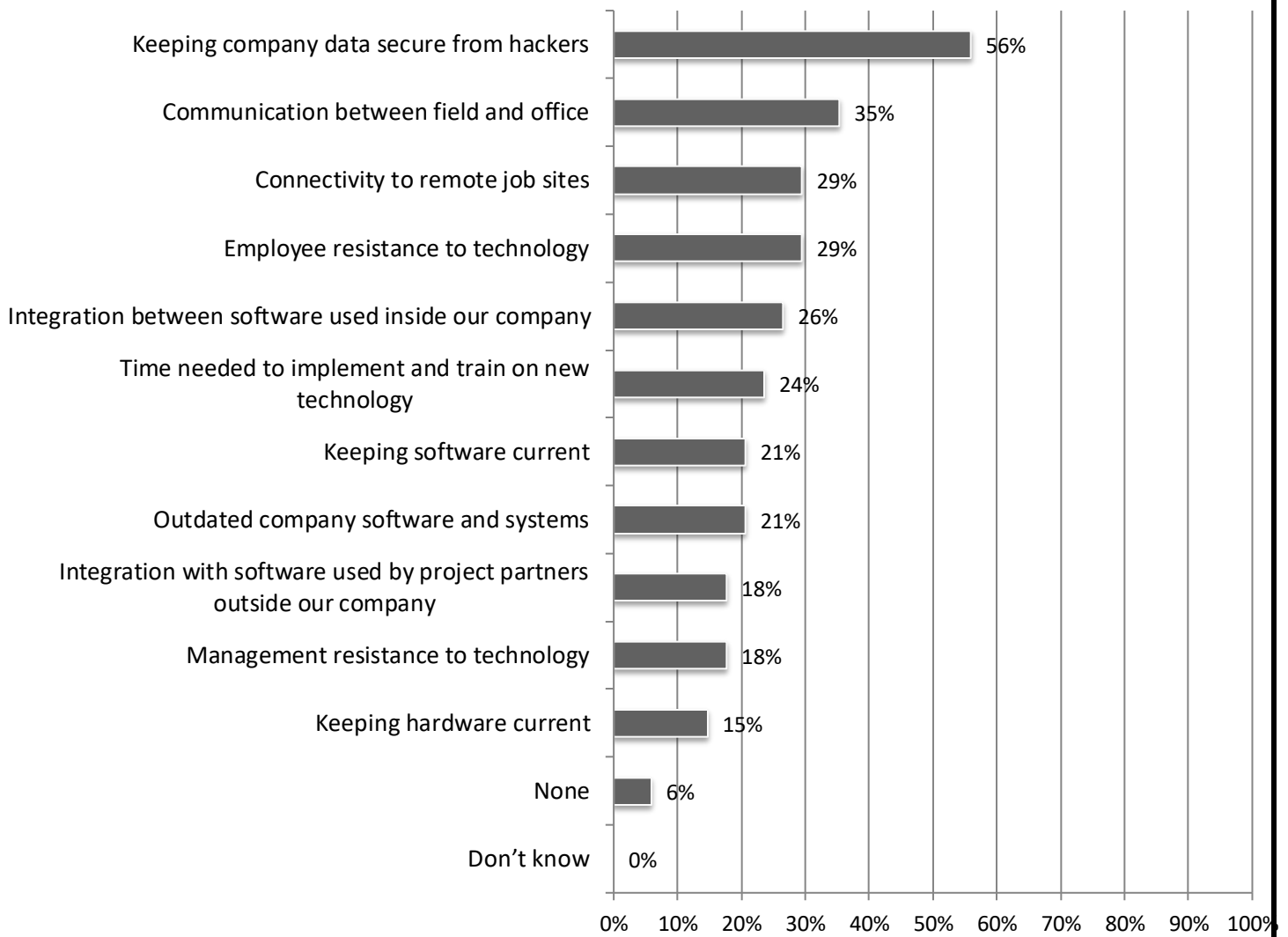
13. Compared to 2024, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses: 34

	Increase	Decrease	No change
Project management software	53%	0%	47%
Document management software	40%	0%	60%
Accounting software	39%	0%	61%
Building Information Modeling (BIM)	37%	0%	63%
Estimating software	33%	0%	67%
Prequalification software	29%	0%	71%
Project collaboration software	28%	0%	72%
Client relationship management (CRM) software	26%	0%	74%
Payroll software	26%	3%	71%
Subcontractor bid management/ITB software	26%	0%	74%
Fleet tracking/management software	25%	0%	75%
Scheduling software	23%	0%	77%
Human resources (HR) software	17%	0%	83%
Tool/asset management/tracking	17%	0%	83%
Service management software	14%	0%	86%

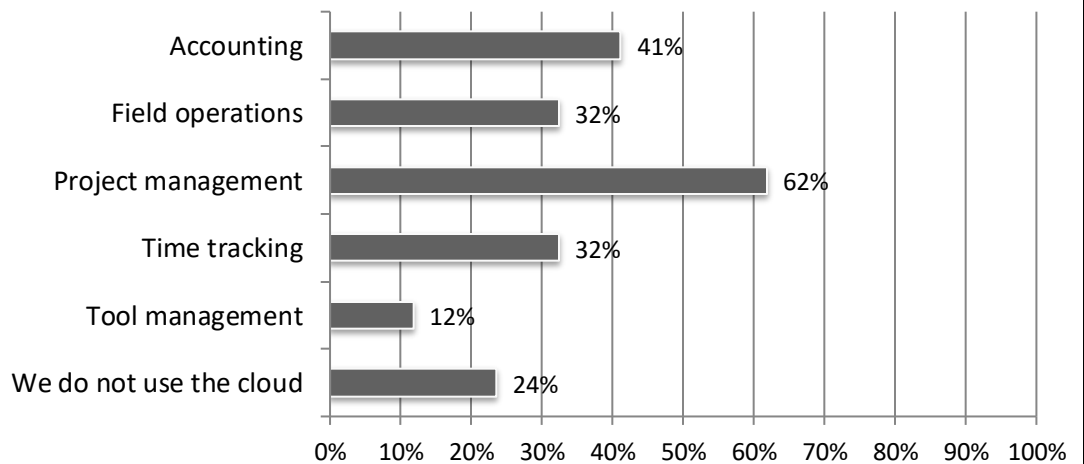
14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 34



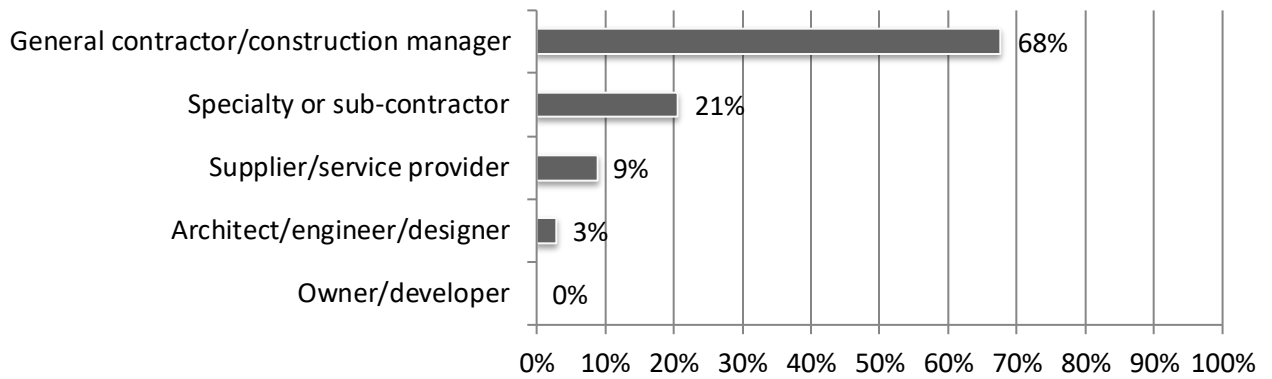
15. What are your biggest IT challenges (mark all that apply)? Responses: 34



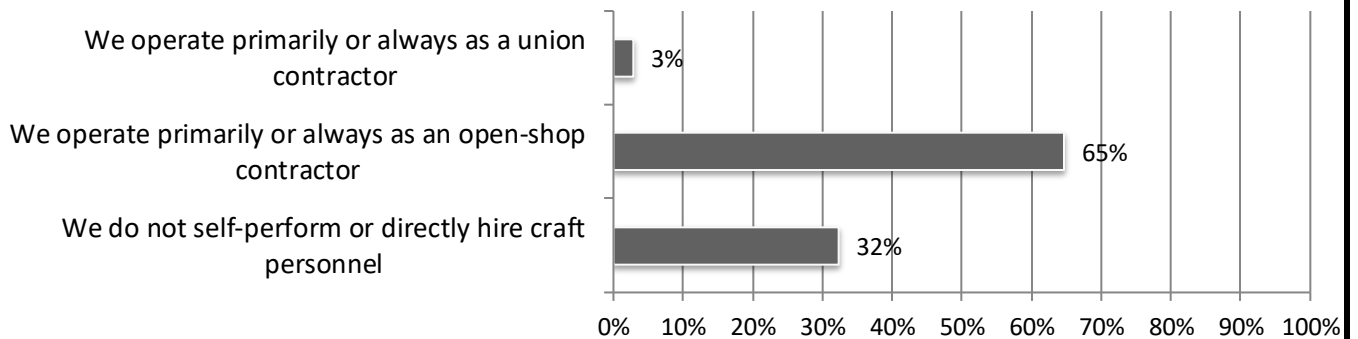
16. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)? Responses: 34



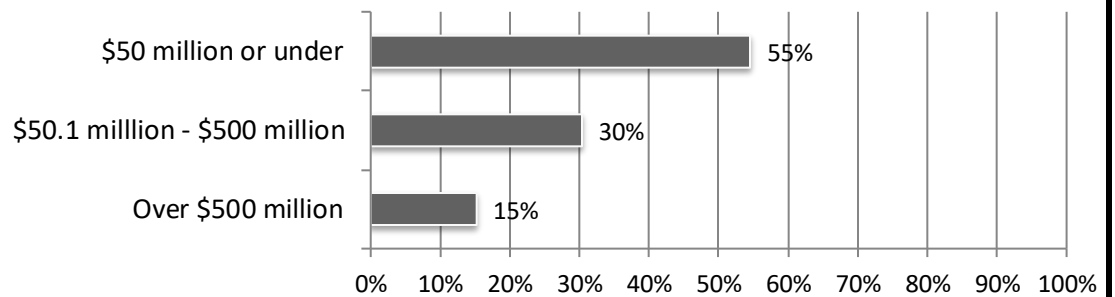
17. What best describes your firm? Responses: 34



18. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 34



19. Estimate the total dollar amount of work your firm performed in 2023. Responses: 33



20. How many total employees does your firm employ at all of its locations? Responses: 34

