



AGC
THE CONSTRUCTION
ASSOCIATION

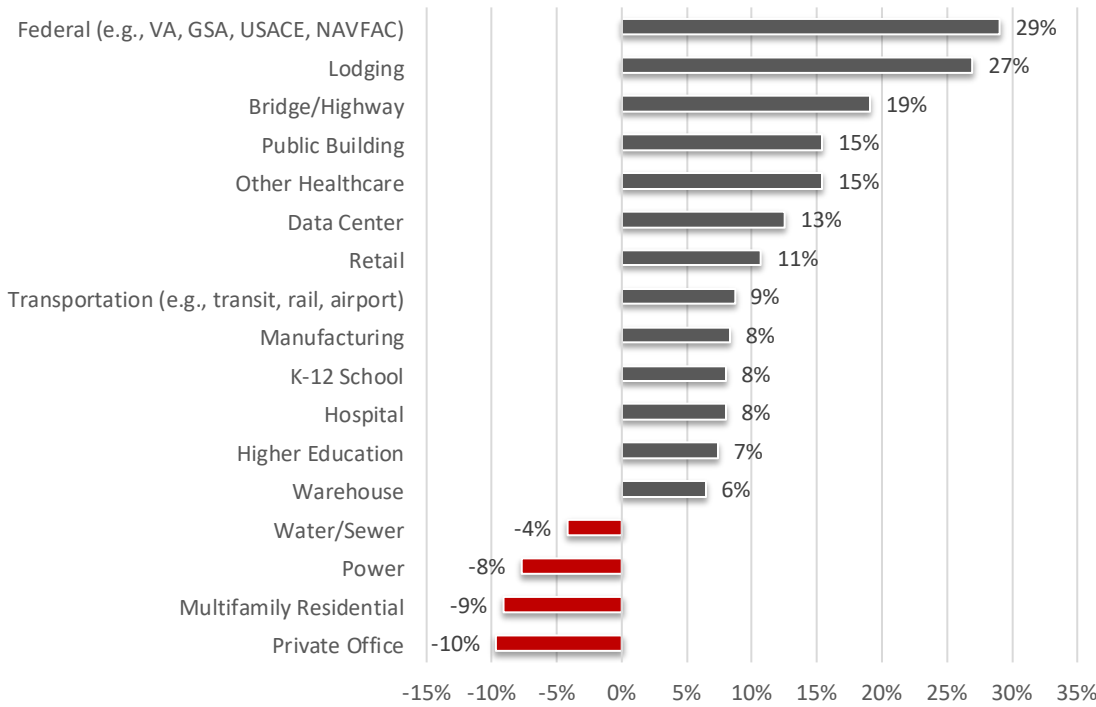
Sage

**2024 Construction Outlook
Alabama Survey Results**

Total Responses: 46. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

- 1. Compared to 2023, do you expect the available dollar value of projects you compete for in 2024 to be higher/lower/about the same (answer for all market areas in which your business operates)**
Responses: 46

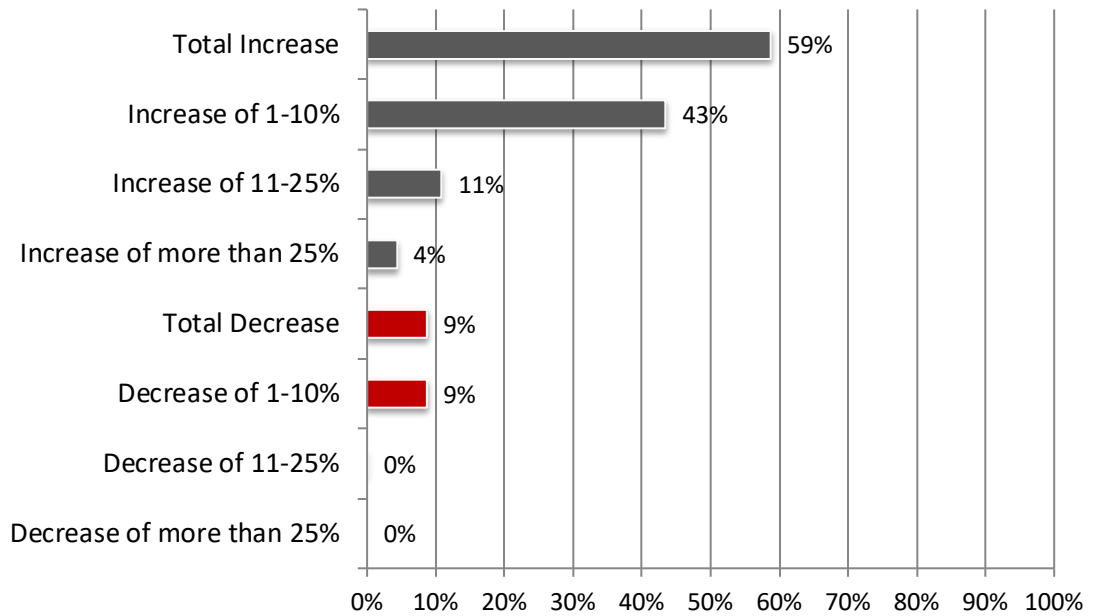
Net % expecting 2024 value of projects to be Higher or Lower than 2023



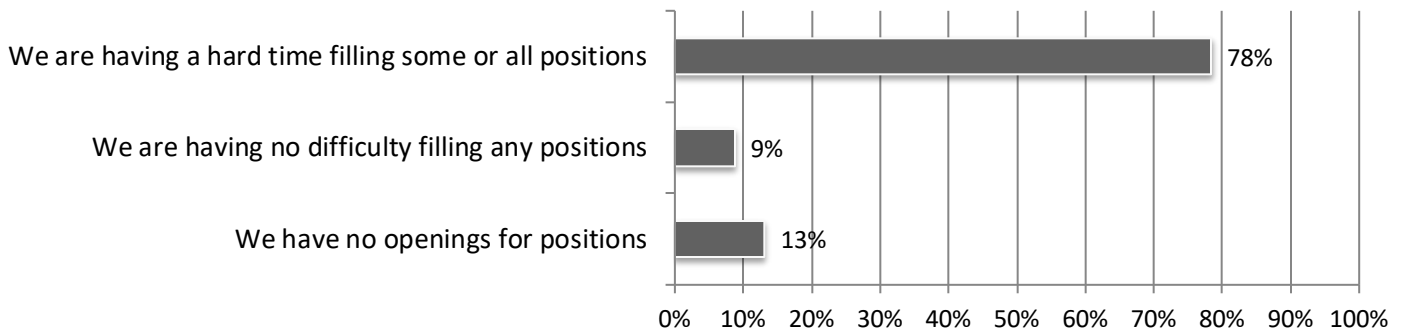
Higher	Lower	Same
13%	23%	65%
18%	27%	55%
15%	23%	62%
17%	21%	63%
29%	23%	48%
26%	19%	56%
20%	12%	68%
24%	16%	60%
28%	19%	53%
30%	22%	48%
29%	18%	54%
29%	17%	54%
31%	15%	54%
27%	12%	62%
29%	10%	62%
42%	15%	42%
35%	6%	58%

*Net equals difference between number of "Higher" and "Lower" responses as percent of total.

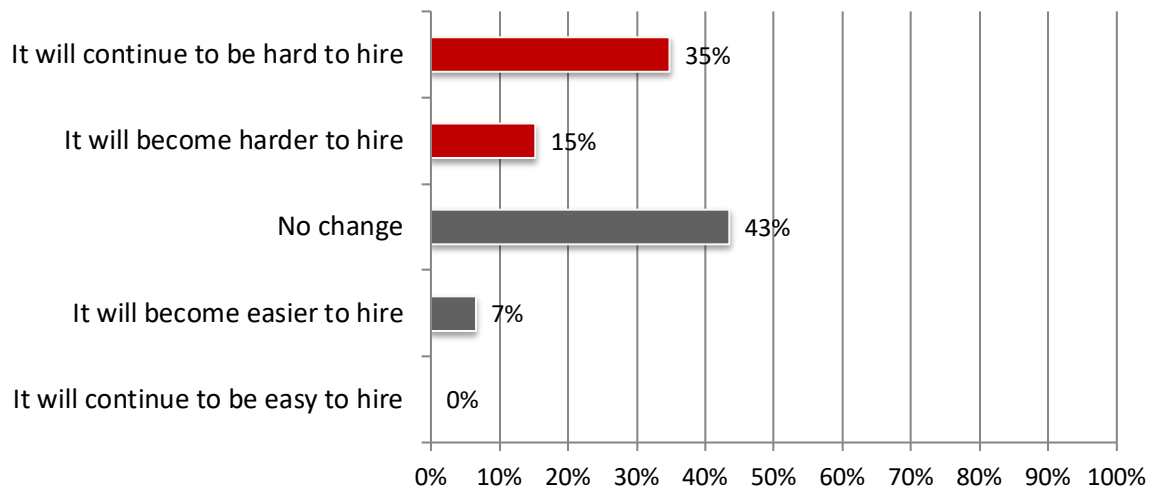
2. What percentage change do you expect in your headcount in 2024? Responses: 46



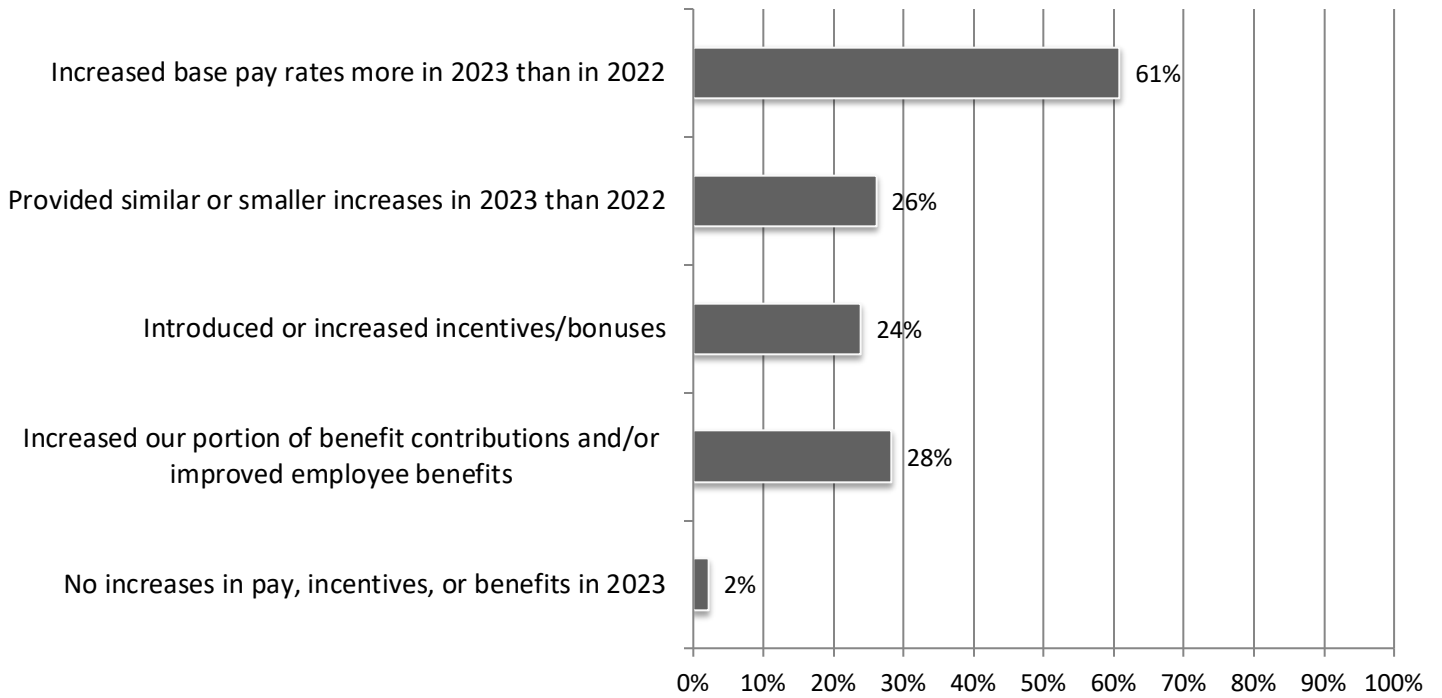
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 46



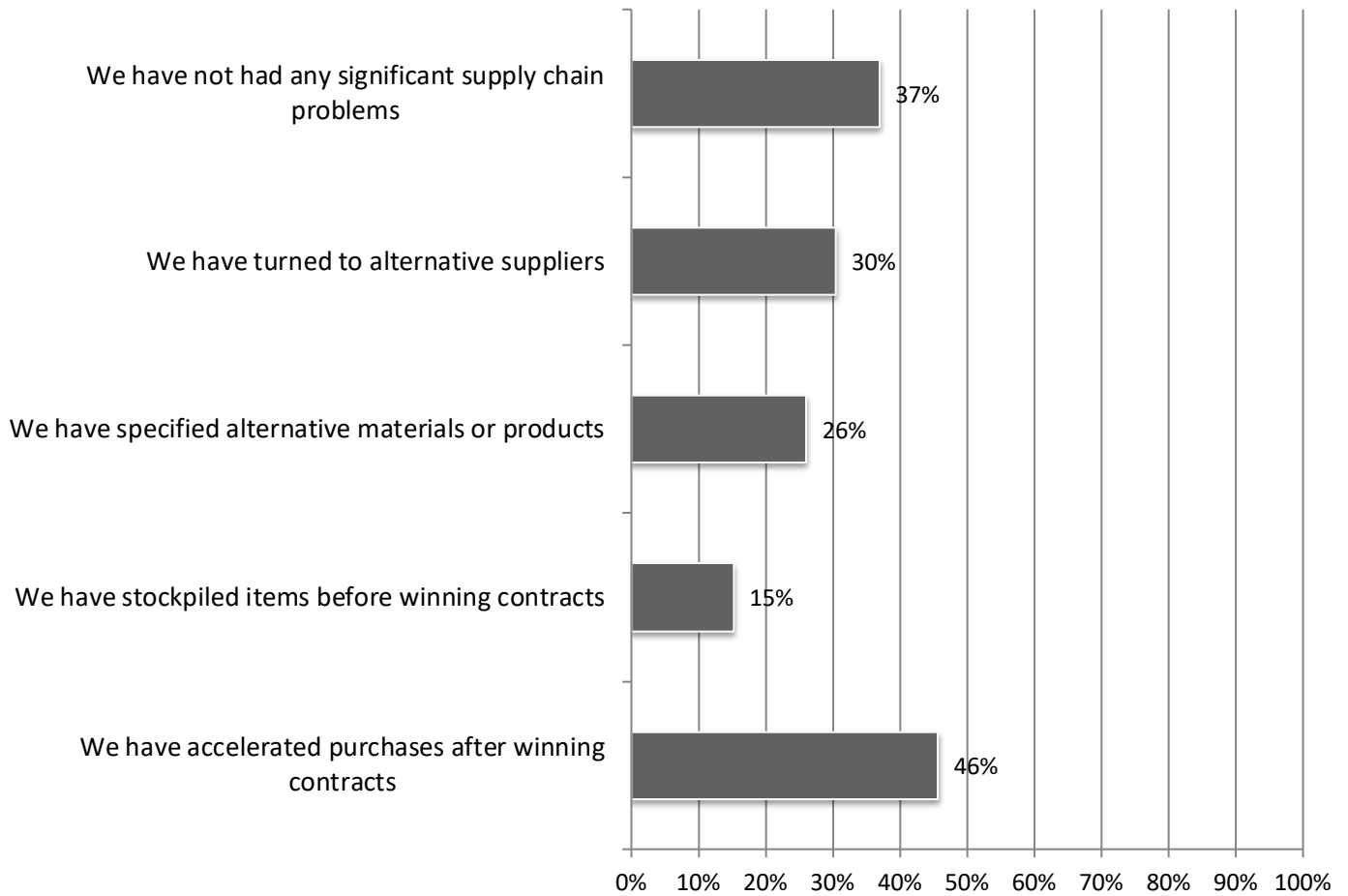
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 46



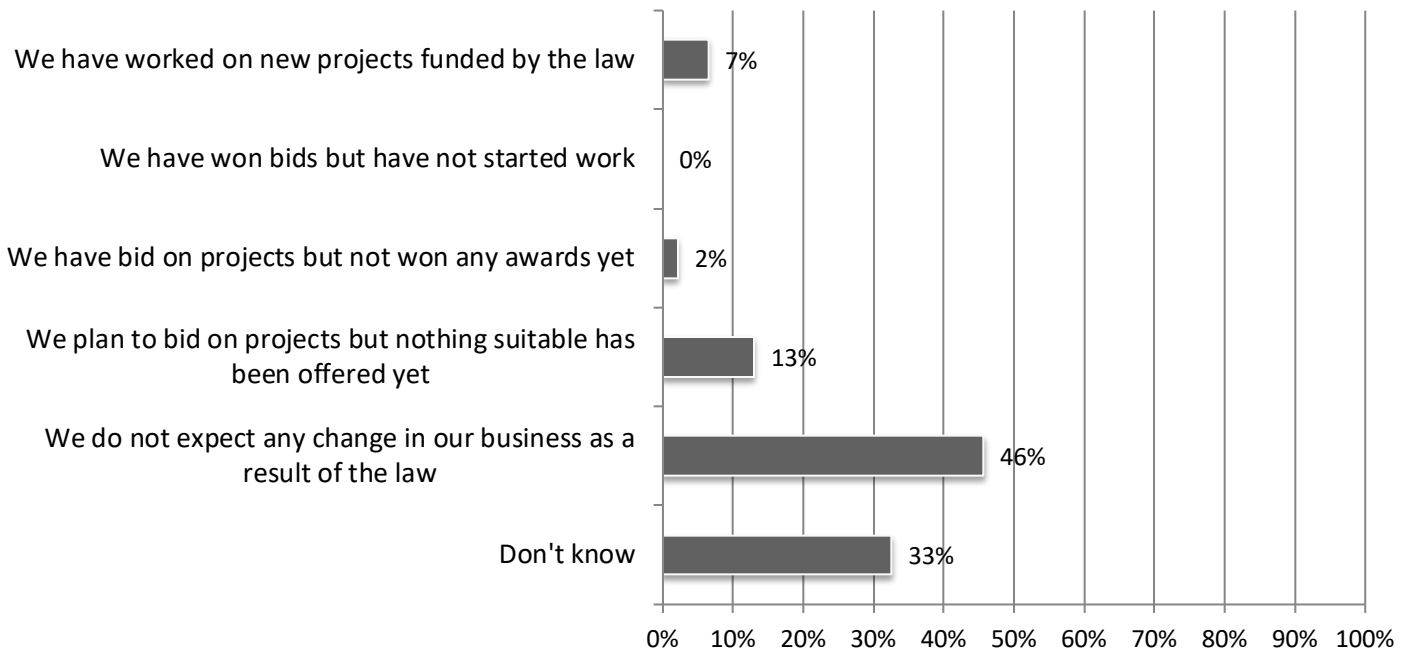
5. What changes did your firm make in pay or benefits in 2023? (mark all that apply) Responses: 46



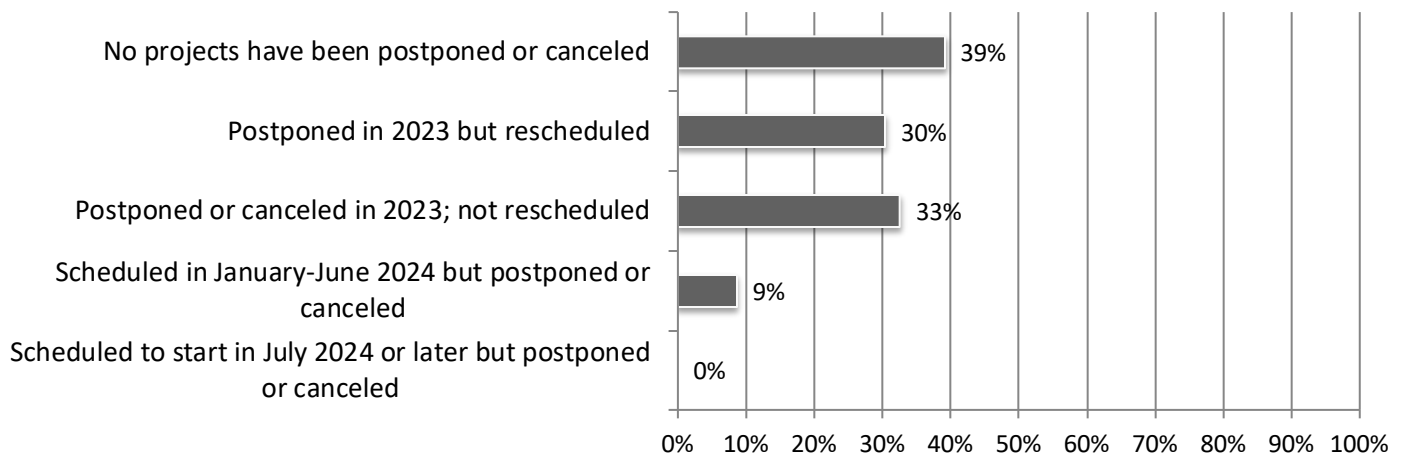
6. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 46



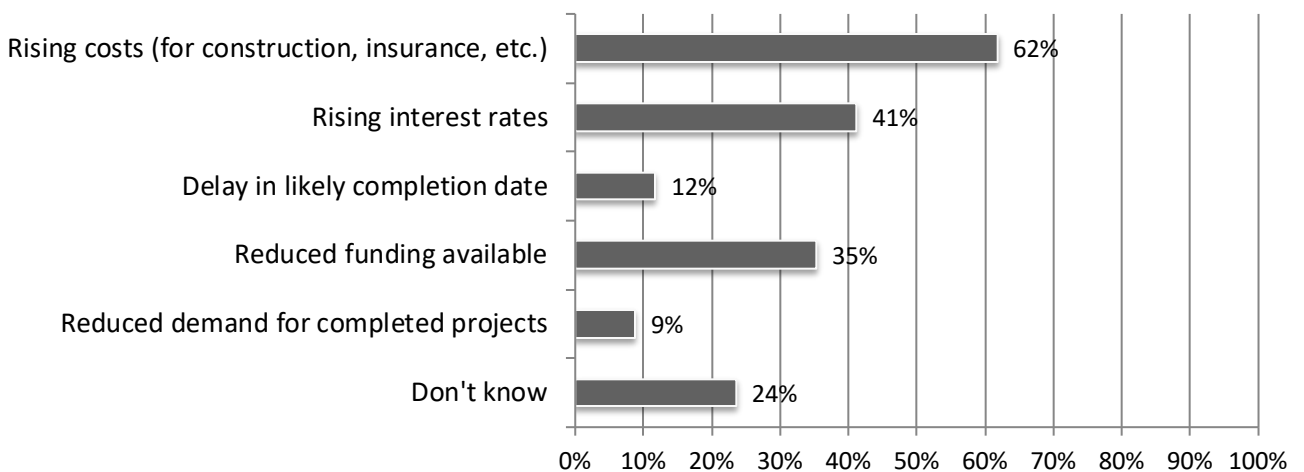
7. What difference, if any, has the Infrastructure Investment and Jobs Act (also known as the Bipartisan Infrastructure Law), made to your business? Responses: 46



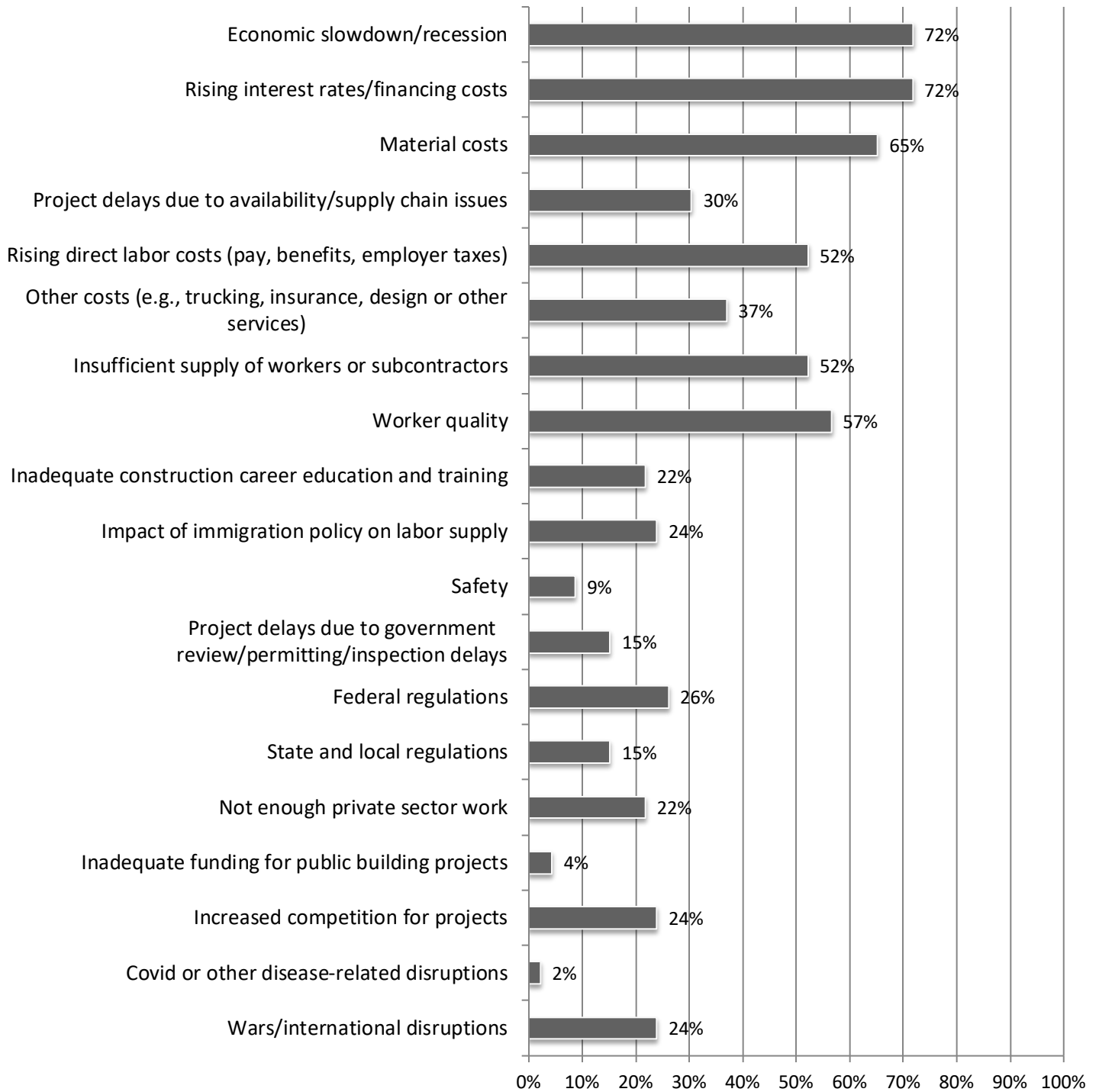
8. Did an owner postpone or cancel any projects that were scheduled to start in 2023 or 2024? (mark all that apply) Responses: 46



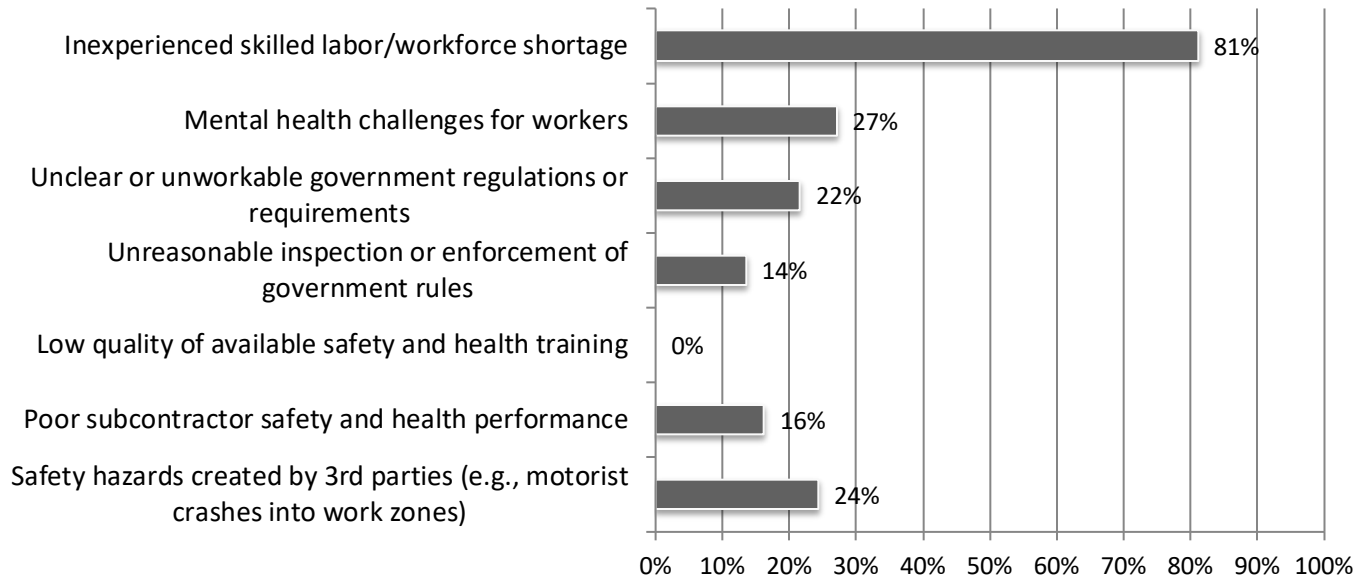
9. If projects were postponed or canceled, what was the main reason? Responses: 34



10. What are your biggest concerns for 2024? (mark all that apply) Responses: 46



11. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 37



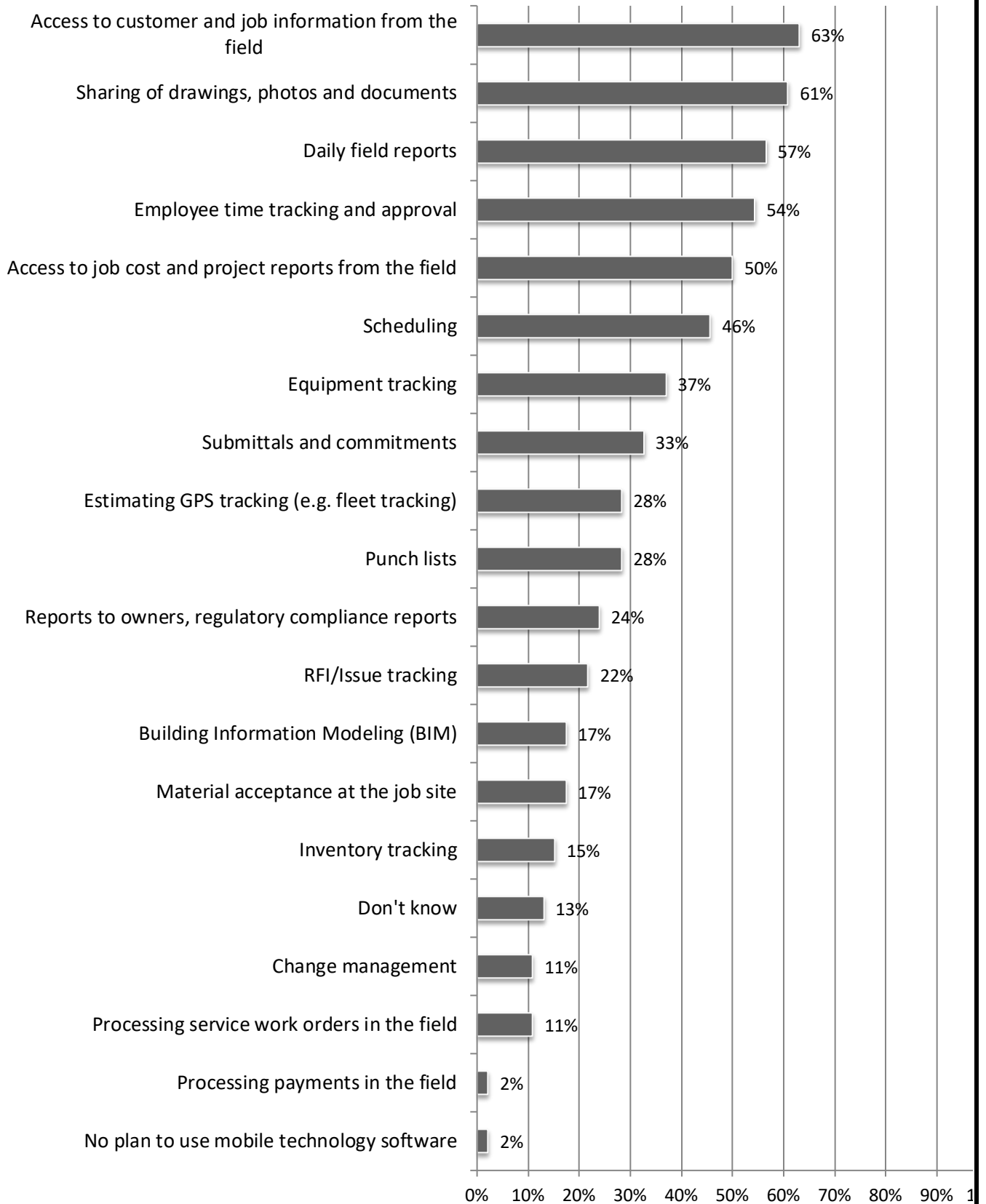
12. Does your company invest in: Responses: 44

	Initial Investment	Increased Investment	Decreased Investment	No Investment
Artificial intelligence	8%	5%	0%	87%
Robotics	5%	3%	0%	92%
Drones	17%	27%	0%	56%
Autonomous equipment or vehicles	6%	8%	0%	86%
3-D printing	11%	8%	0%	81%
Offsite production	6%	11%	0%	83%

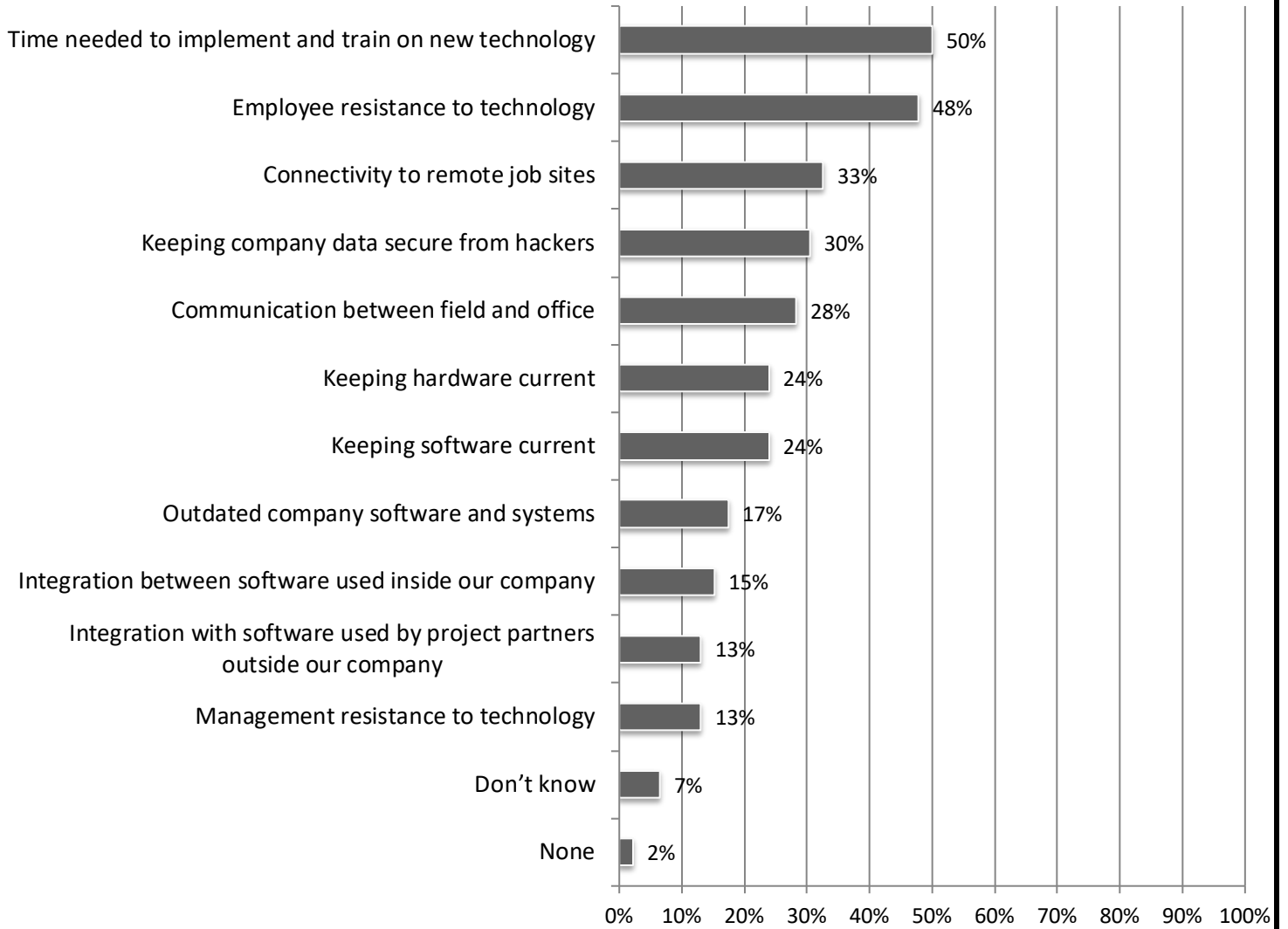
13. Compared to 2024, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses: 42

	Increase	Decrease	No change
Project management software	40%	0%	60%
Accounting software	38%	3%	59%
Building Information Modeling (BIM)	34%	0%	66%
Document management software	32%	0%	68%
Human resources (HR) software	31%	0%	69%
Payroll software	30%	0%	70%
Fleet tracking/management software	28%	0%	72%
Scheduling software	28%	0%	72%
Estimating software	27%	0%	73%
Tool/asset management/tracking	26%	0%	74%
Client relationship management (CRM) software	22%	0%	78%
Project collaboration software	17%	0%	83%
Prequalification software	13%	0%	88%
Subcontractor bid management/ITB software	10%	3%	87%
Service management software	3%	0%	97%

14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 46

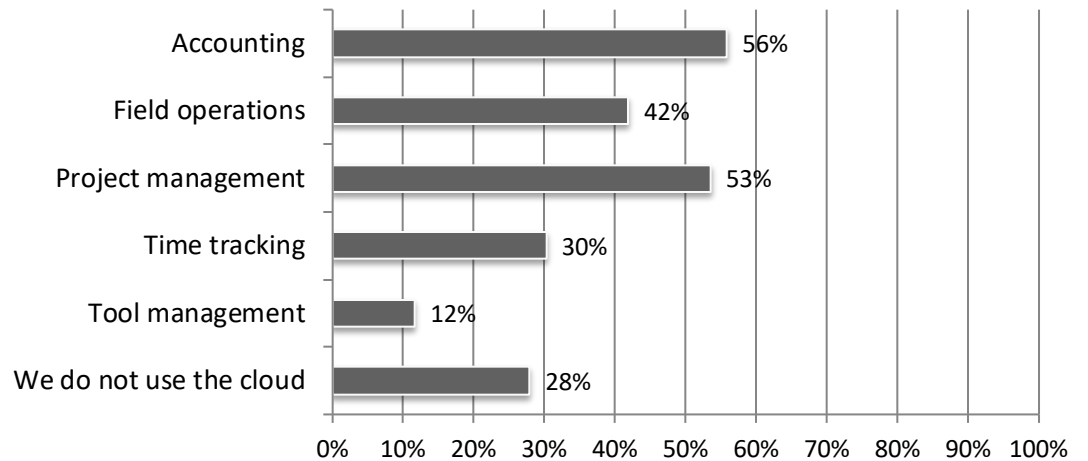


15. What are your biggest IT challenges (mark all that apply)? Responses: 46

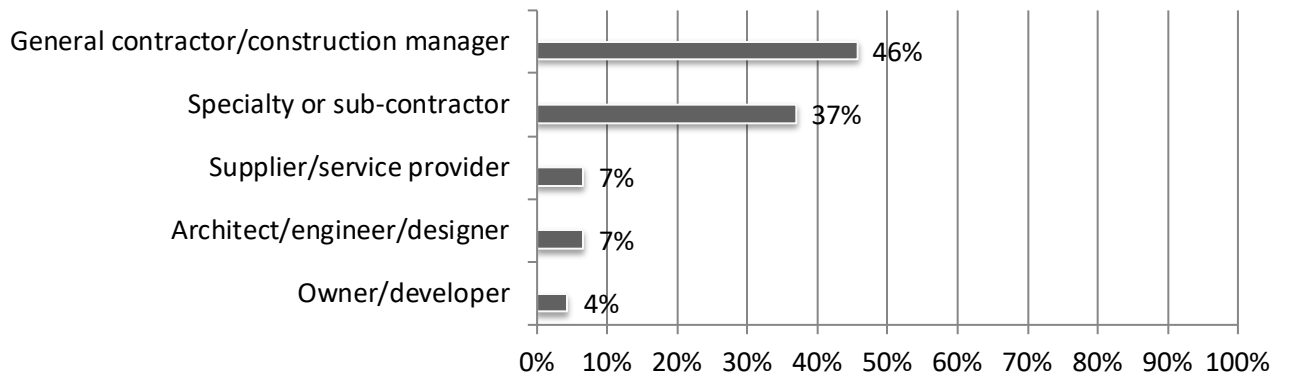


16. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

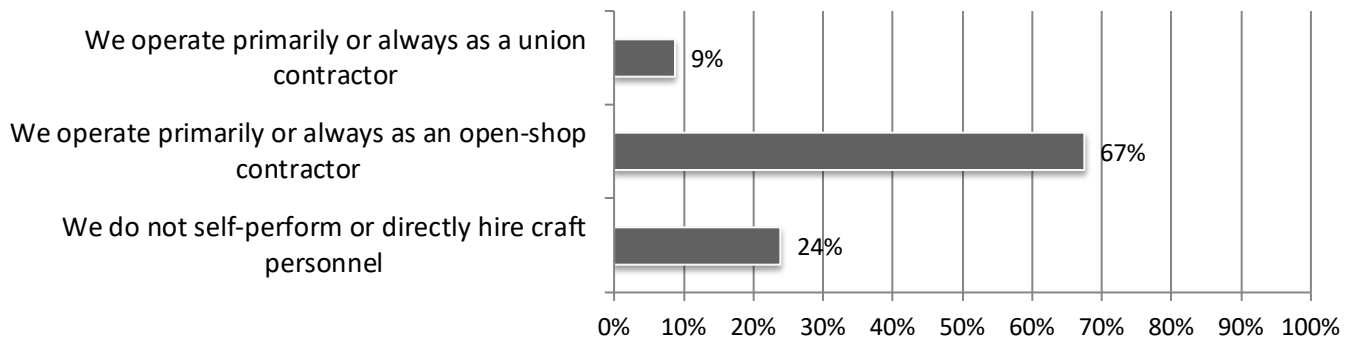
Responses: 43



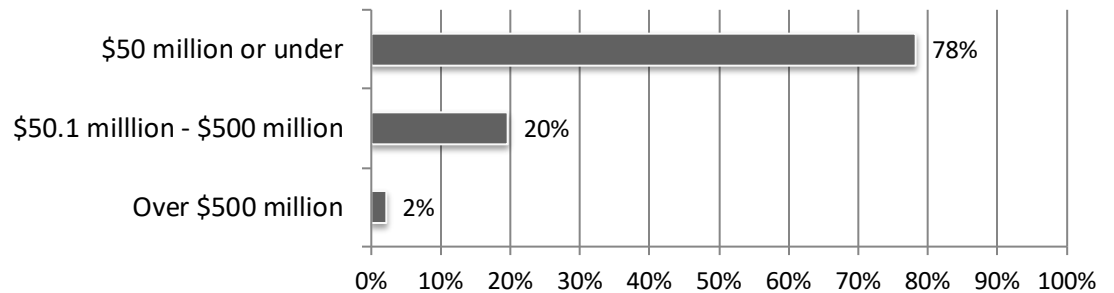
17. What best describes your firm? Responses: 46



18. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 46



19. Estimate the total dollar amount of work your firm performed in 2023. Responses: 46



20. How many total employees does your firm employ at all of its locations? Responses: 46

