



AGC
THE CONSTRUCTION
ASSOCIATION

Sage

2023 Construction Outlook Utah Results

Total Responses: 54. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

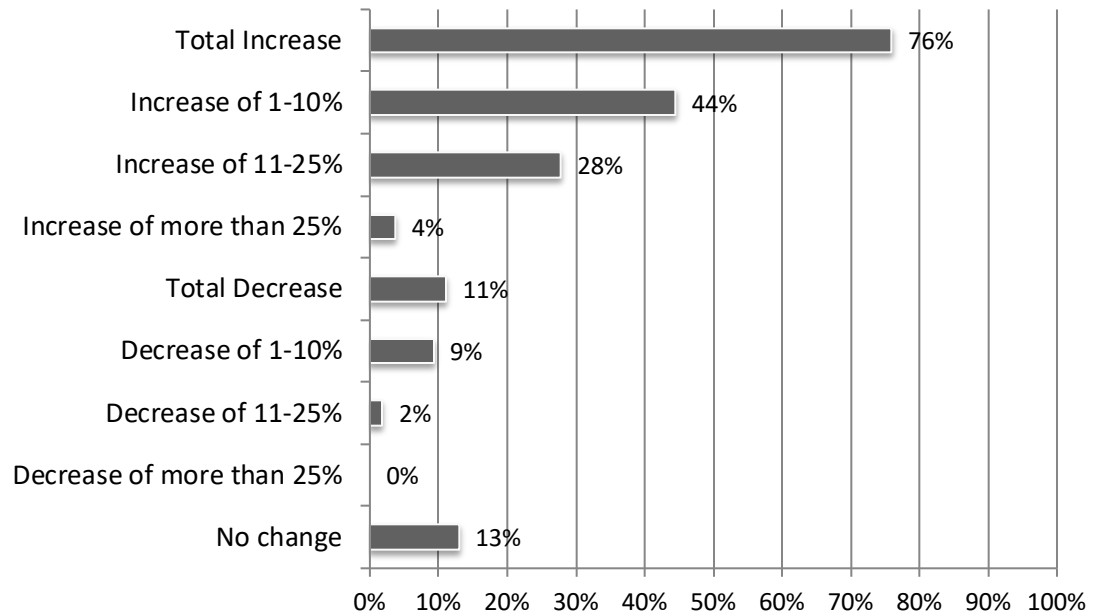
- 1. Compared to 2022, do you expect the available dollar value of projects you compete for in 2023 to be higher/lower/about the same (answer for all market areas in which your business operates):**

Responses: 54

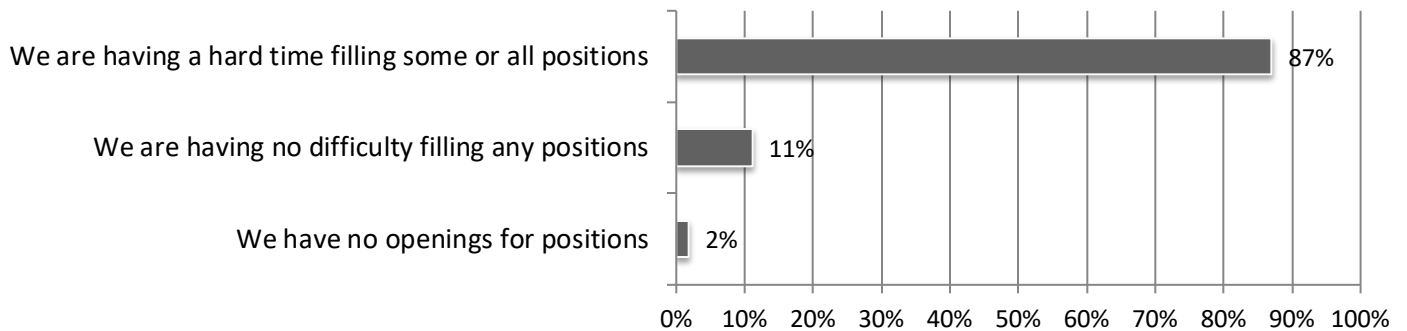
Market	Higher	Lower	Same	Net*	US Net
Power	48%	5%	48%	43%	28%
Federal (e.g., VA, GSA, USACE, NAVFAC)	45%	5%	50%	41%	37%
Transportation (e.g., transit, rail, airport)	41%	13%	46%	28%	42%
Water/Sewer	40%	12%	48%	29%	38%
Hospital	39%	18%	42%	21%	23%
Other Healthcare	39%	7%	54%	32%	28%
Warehouse	39%	32%	29%	7%	10%
Higher Education	37%	20%	44%	17%	16%
Bridge/Highway	37%	10%	54%	27%	42%
Manufacturing	37%	22%	41%	15%	14%
K-12 School	34%	20%	46%	15%	16%
Public Building	34%	15%	51%	20%	23%
Multifamily Residential	33%	33%	33%	0%	1%
Other	33%	25%	42%	8%	10%
Private Office	29%	40%	31%	-12%	-21%
Data Center	28%	28%	44%	0%	12%
Lodging	26%	26%	49%	0%	-4%
Retail	8%	53%	39%	-44%	-22%

**Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

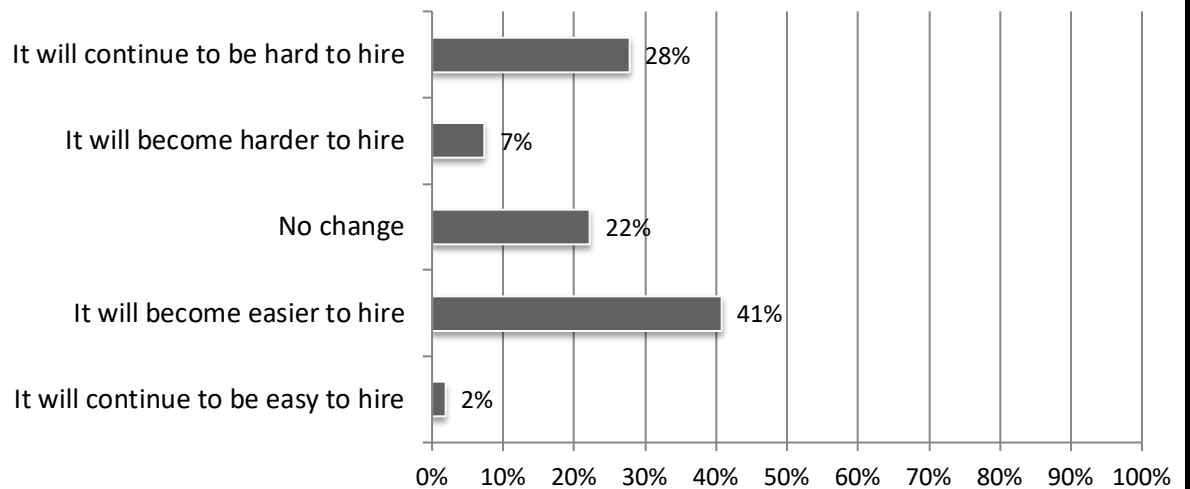
2. What percent change do you expect in your headcount in 2023? Responses: 54



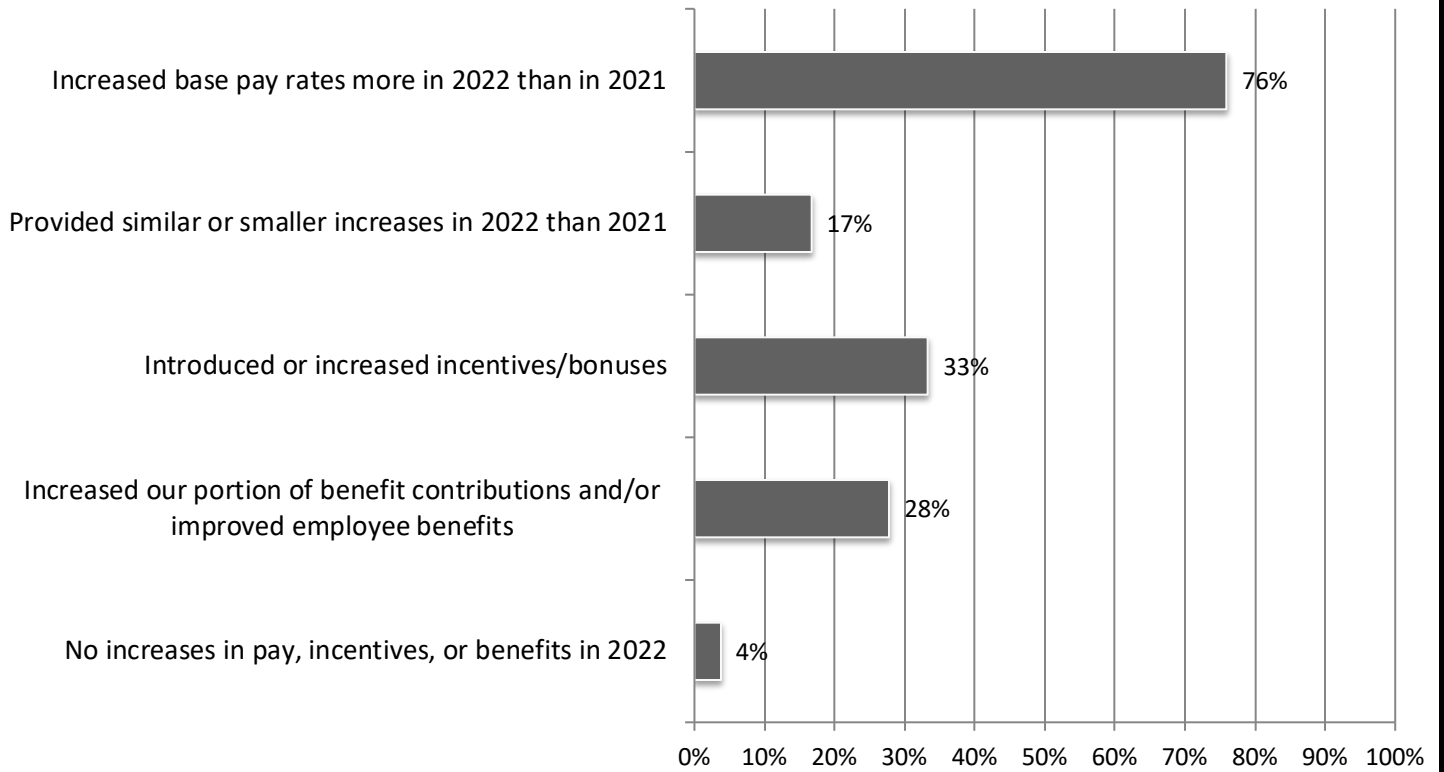
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 54



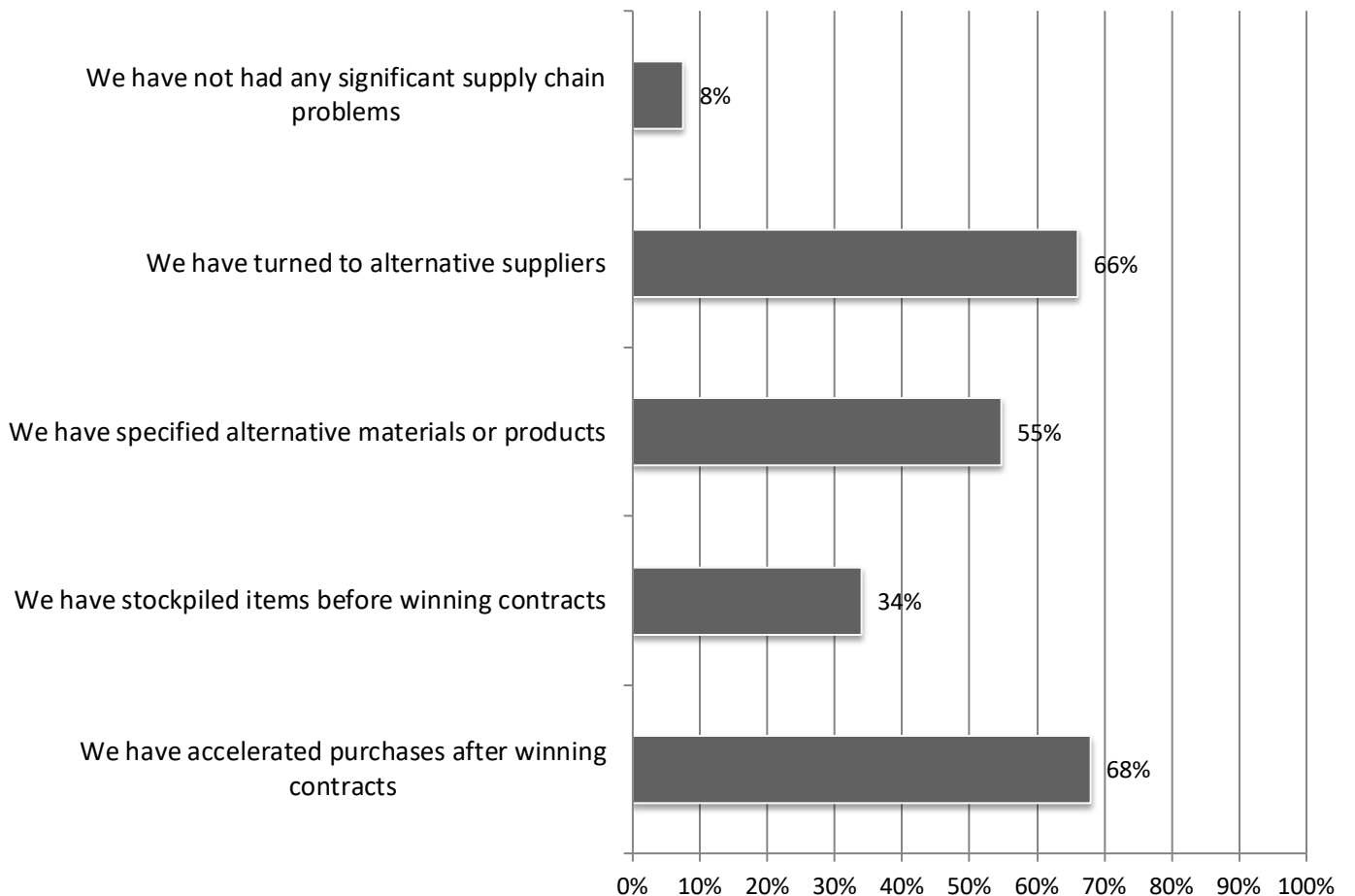
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 54



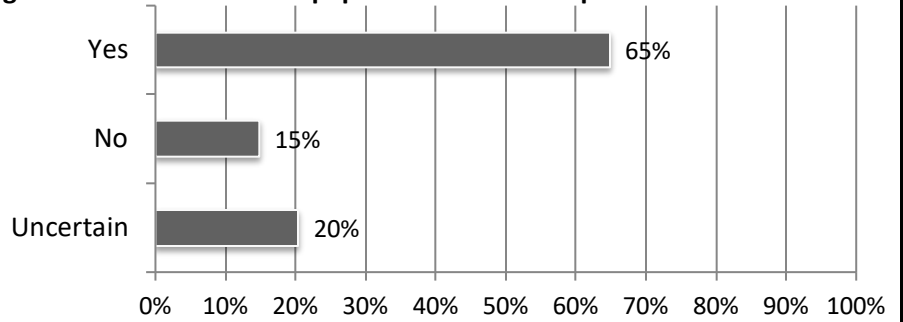
5. What changes did your firm make in pay or benefits in 2022? (mark all that apply) Responses: 54



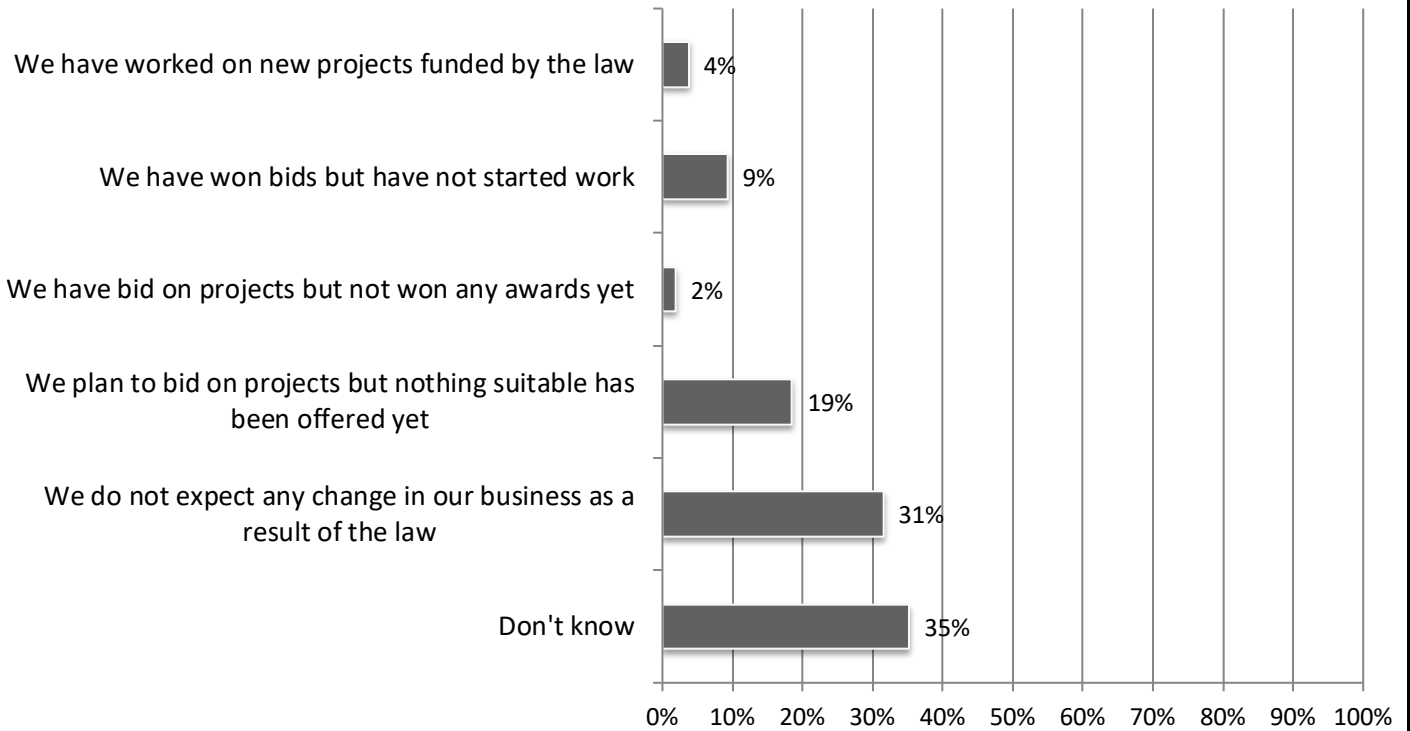
6. How has your firm responded to supply-chain issues in 2022, if any? (mark all that apply) Responses: 53



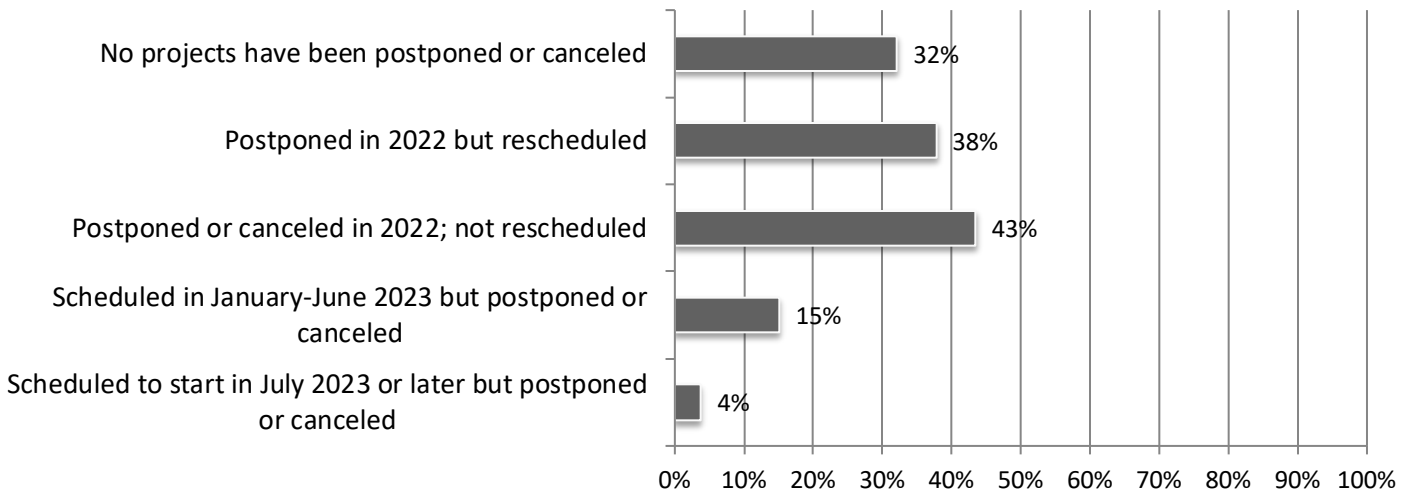
7. Do you anticipate purchasing/leasing new work vehicles or equipment in 2023? Responses: 54



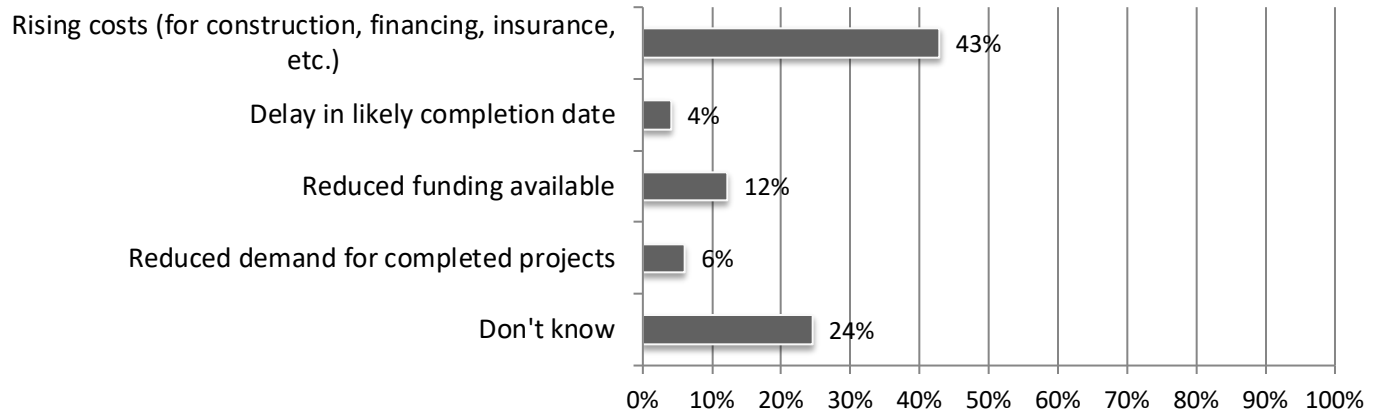
8. What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your business? Responses: 54



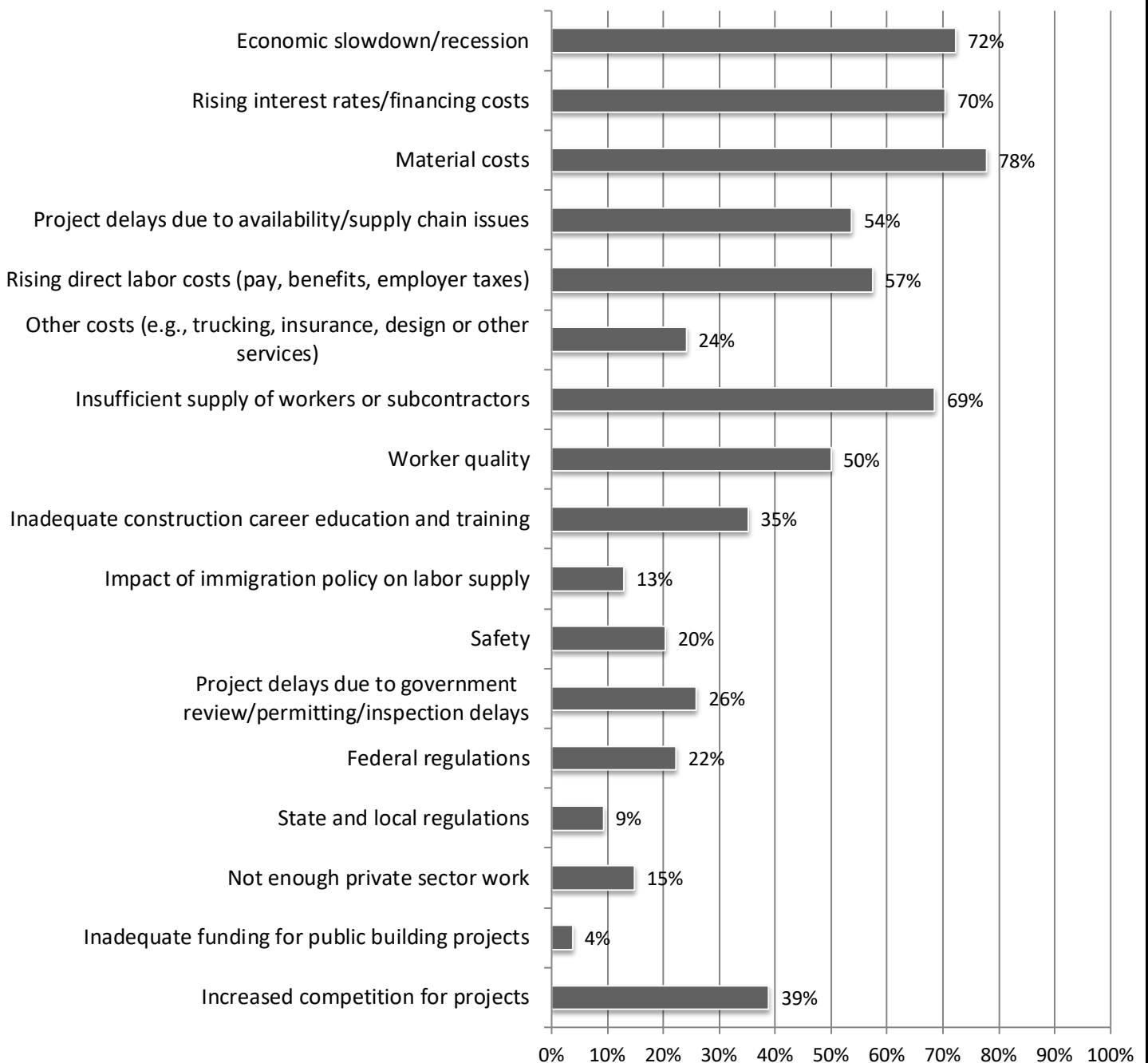
9. Did an owner postpone or cancel any projects that were scheduled to start in 2022 or 2023? (mark all that apply) Responses: 53



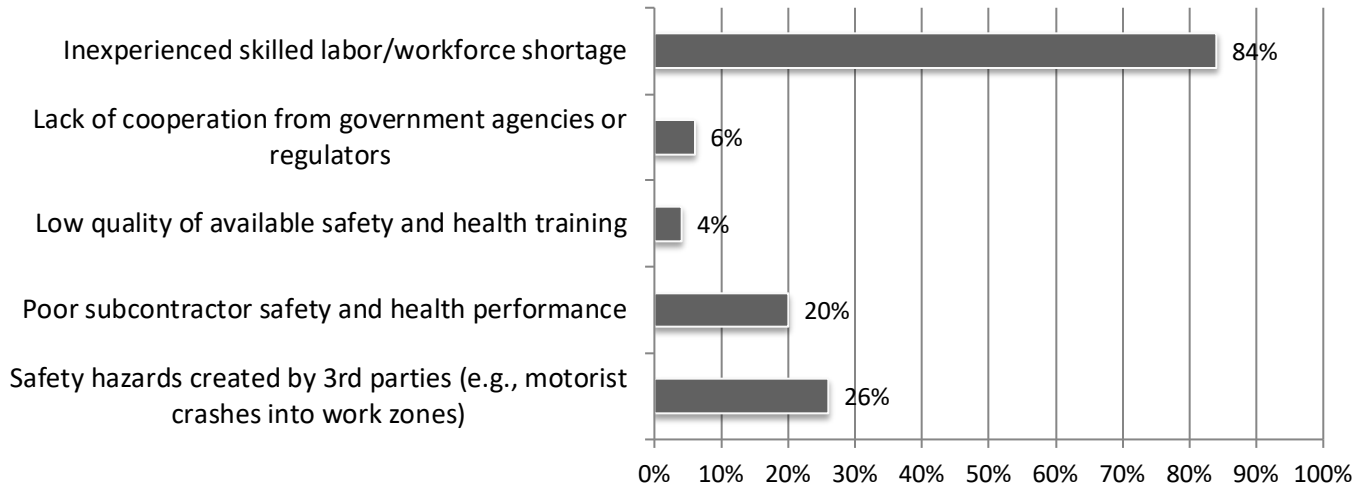
10. If projects were postponed or canceled, what was the main reason? Responses: 49



11. What are your biggest concerns for 2023? (mark all that apply) Responses: 54



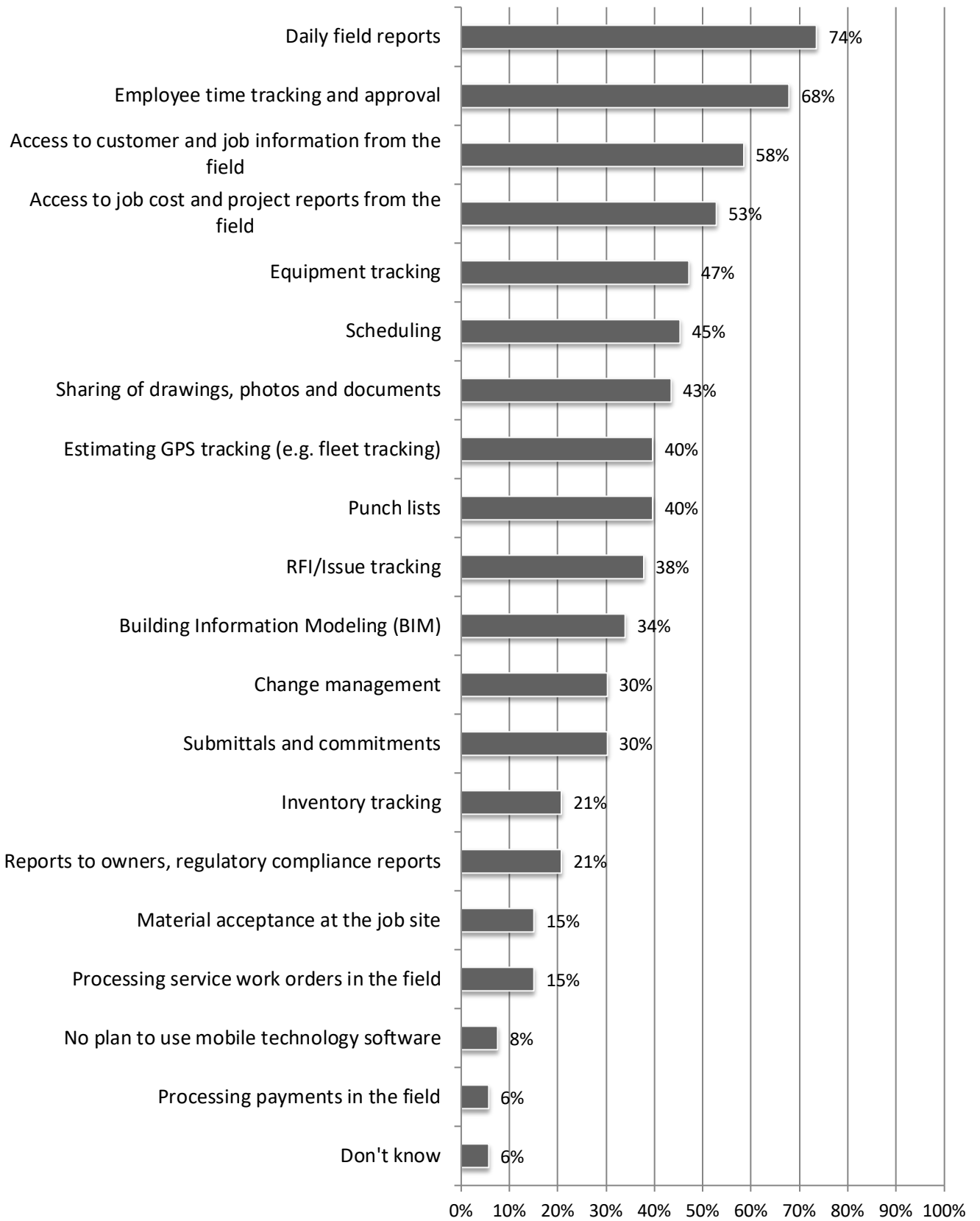
12. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 50



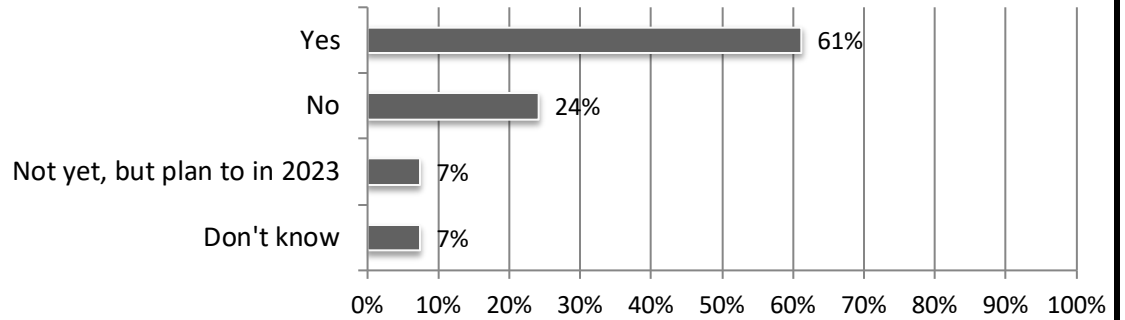
13. Compared to 2022, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses: 53

	Increase	Decrease	No change
Project management software	39%	2%	59%
Tool/asset management/tracking	36%	2%	61%
Document management software	36%	2%	62%
Building Information Modeling (BIM)	34%	0%	66%
Estimating software	32%	0%	68%
Fleet tracking/management software	28%	2%	70%
Human resources (HR) software	27%	4%	69%
Scheduling software	27%	2%	71%
Accounting software	23%	2%	75%
Client relationship management (CRM) software	22%	4%	74%
Project collaboration software	20%	2%	78%
Payroll software	17%	4%	79%
Subcontractor bid management/ITB software	16%	2%	82%
Service management software	14%	2%	84%
Prequalification software	9%	0%	91%

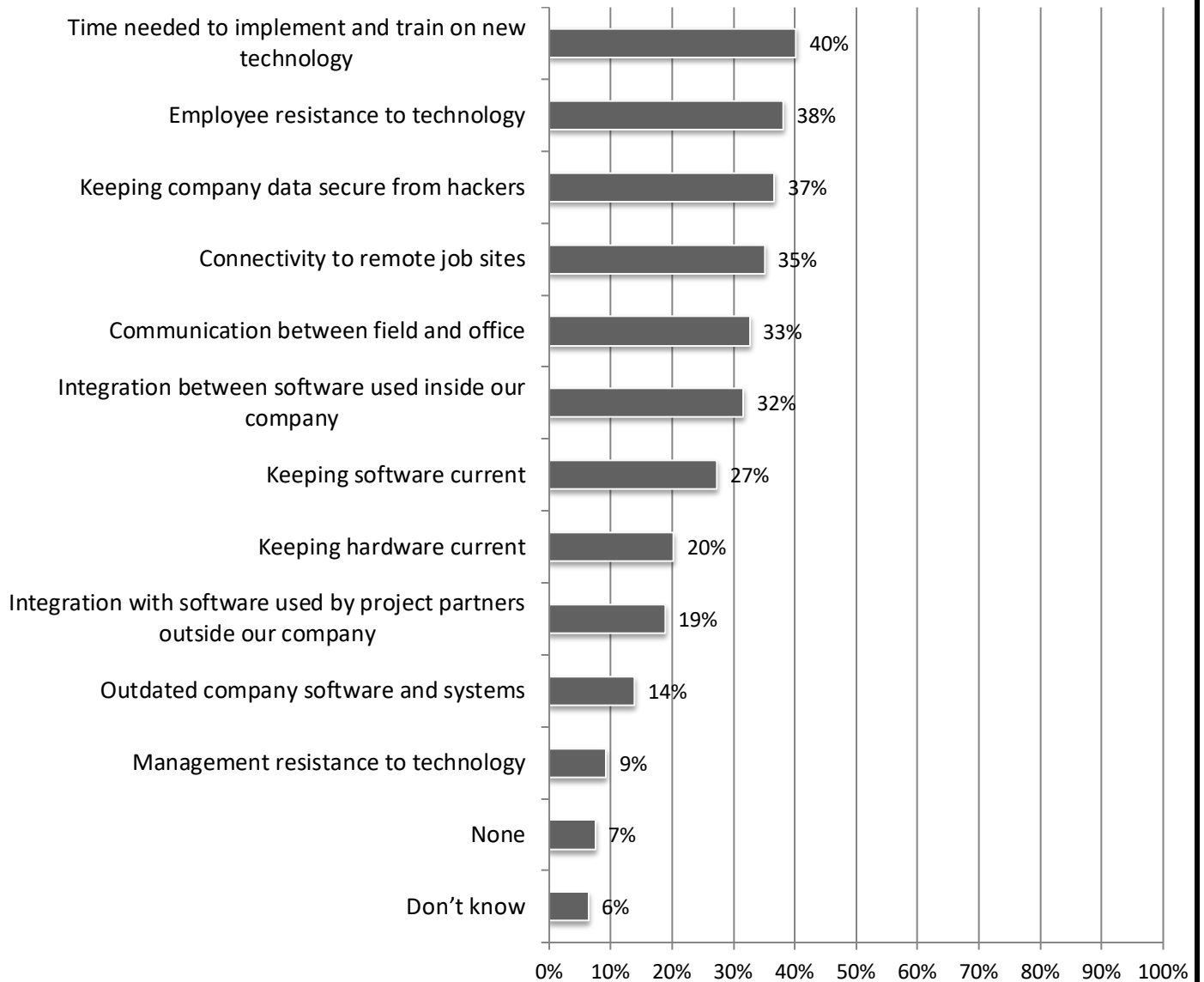
14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 53



15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 54

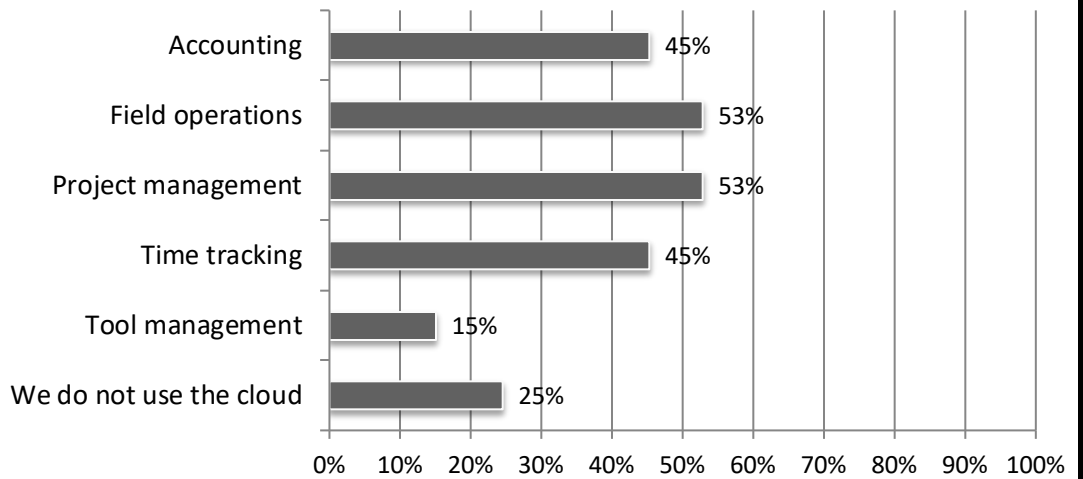


16. What are your biggest IT challenges (mark all that apply)? Responses: 53

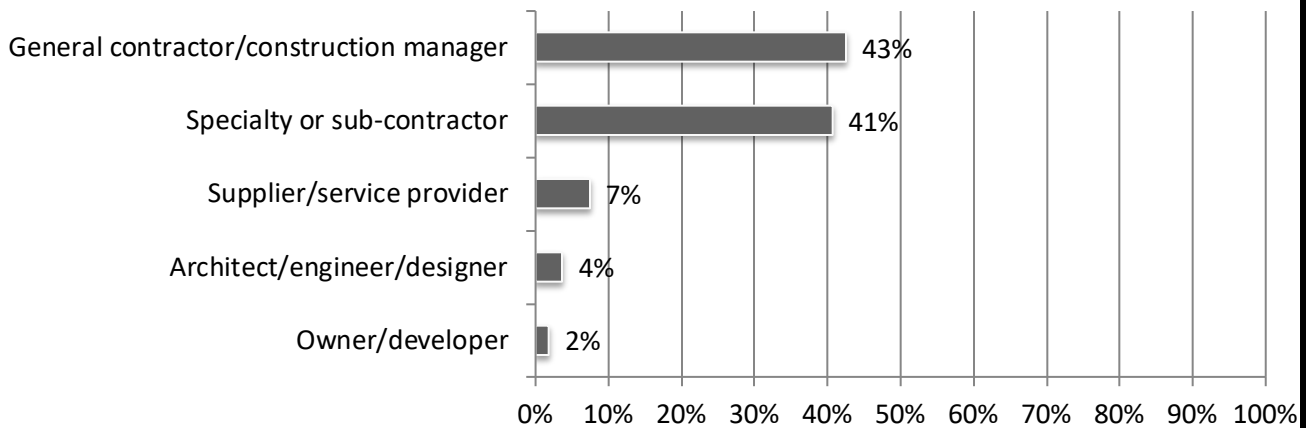


17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 53

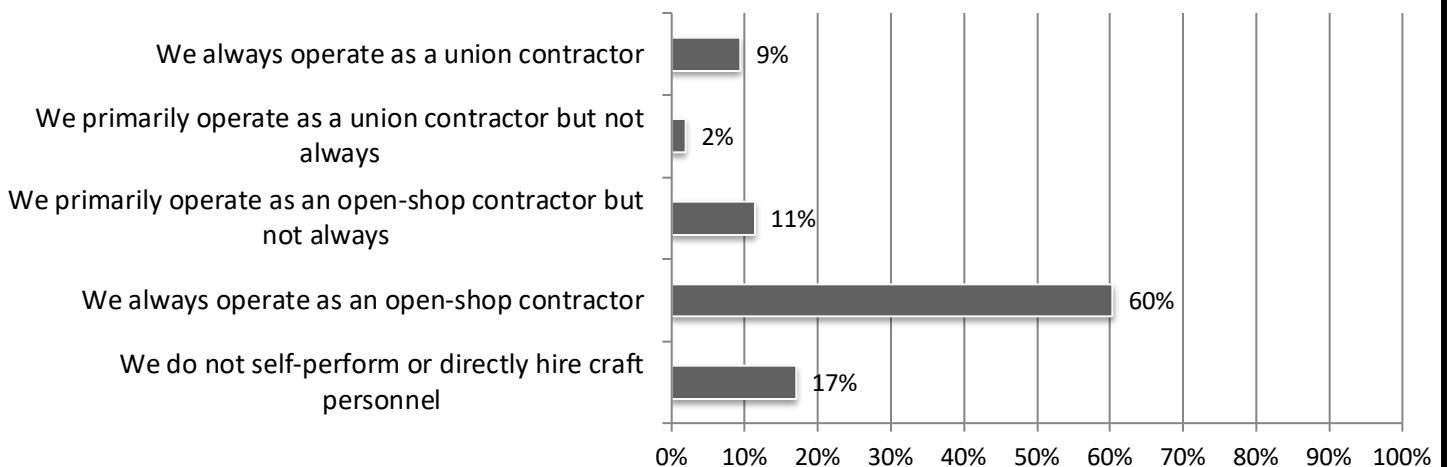


18. What best describes your firm? Responses: 54

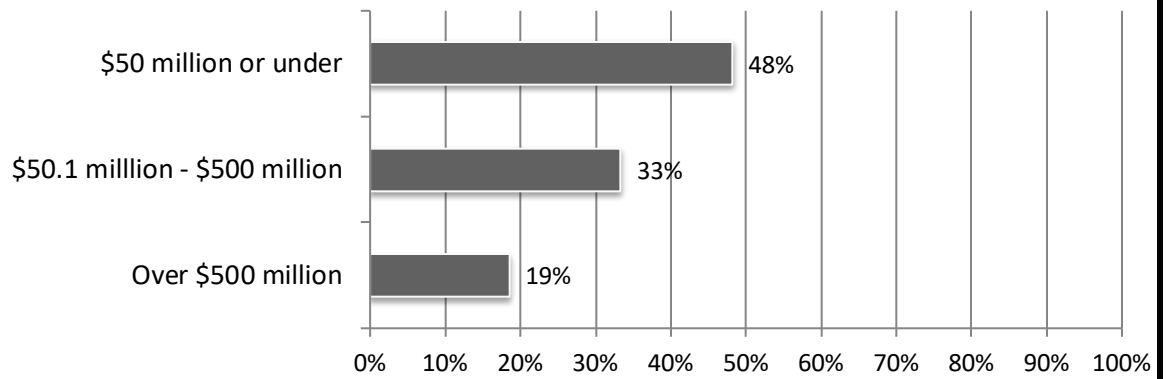


19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?

Responses: 53



20. Estimate the total dollar amount of work your firm performed in 2022. Responses: 54



21. How many total employees does your firm employ at all of its locations? Responses: 52

