



**AGC**  
THE CONSTRUCTION  
ASSOCIATION



## 2023 Construction Outlook South Carolina Survey Results

*Total Responses: 21. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.*

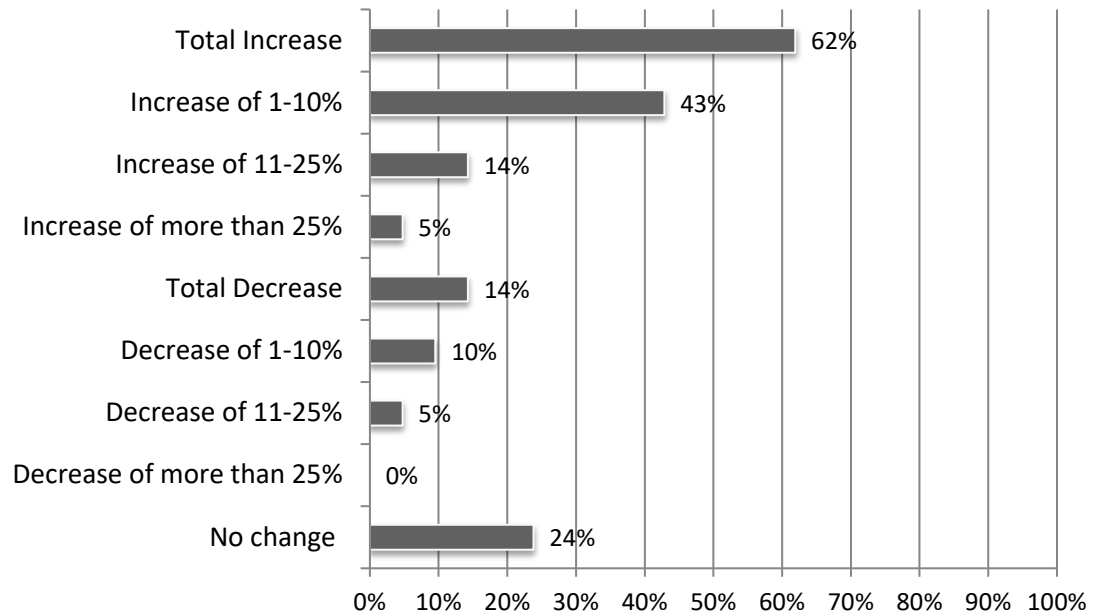
1. **Compared to 2022, do you expect the available dollar value of projects you compete for in 2023 to be higher/lower/about the same (answer for all market areas in which your business operates):**

**Responses: 21**

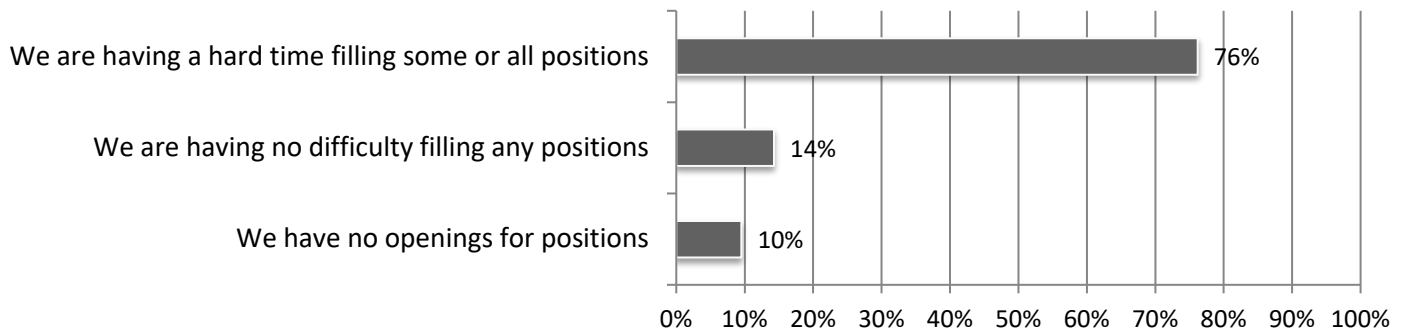
Market	Higher	Lower	Same	Net*	US Net
Public Building	43%	7%	50%	36%	23%
Water/Sewer	47%	13%	40%	33%	38%
Federal (e.g., VA, GSA, USACE, NAVFAC)	40%	7%	53%	33%	37%
Bridge/Highway	50%	19%	31%	31%	42%
Manufacturing	50%	21%	29%	29%	14%
Higher Education	33%	13%	53%	20%	16%
Warehouse	38%	23%	38%	15%	10%
Hospital	33%	20%	47%	13%	23%
K-12 School	33%	20%	47%	13%	16%
Transportation (e.g., transit, rail, airport)	33%	20%	47%	13%	42%
Data Center	25%	17%	58%	8%	12%
Other Healthcare	33%	27%	40%	7%	28%
Multifamily Residential	36%	36%	29%	0%	1%
Power	17%	17%	67%	0%	28%
Retail	29%	43%	29%	-14%	-22%
Lodging	15%	31%	54%	-15%	-4%
Private Office	13%	40%	47%	-27%	-21%
Other	0%	50%	50%	-50%	10%

*\*Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

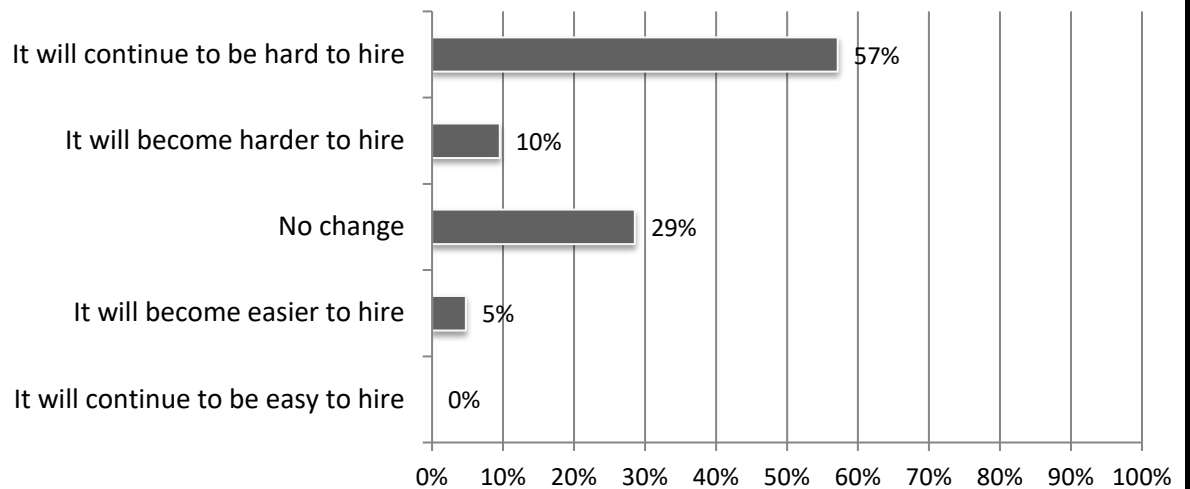
**2. What percent change do you expect in your headcount in 2023? Responses: 21**



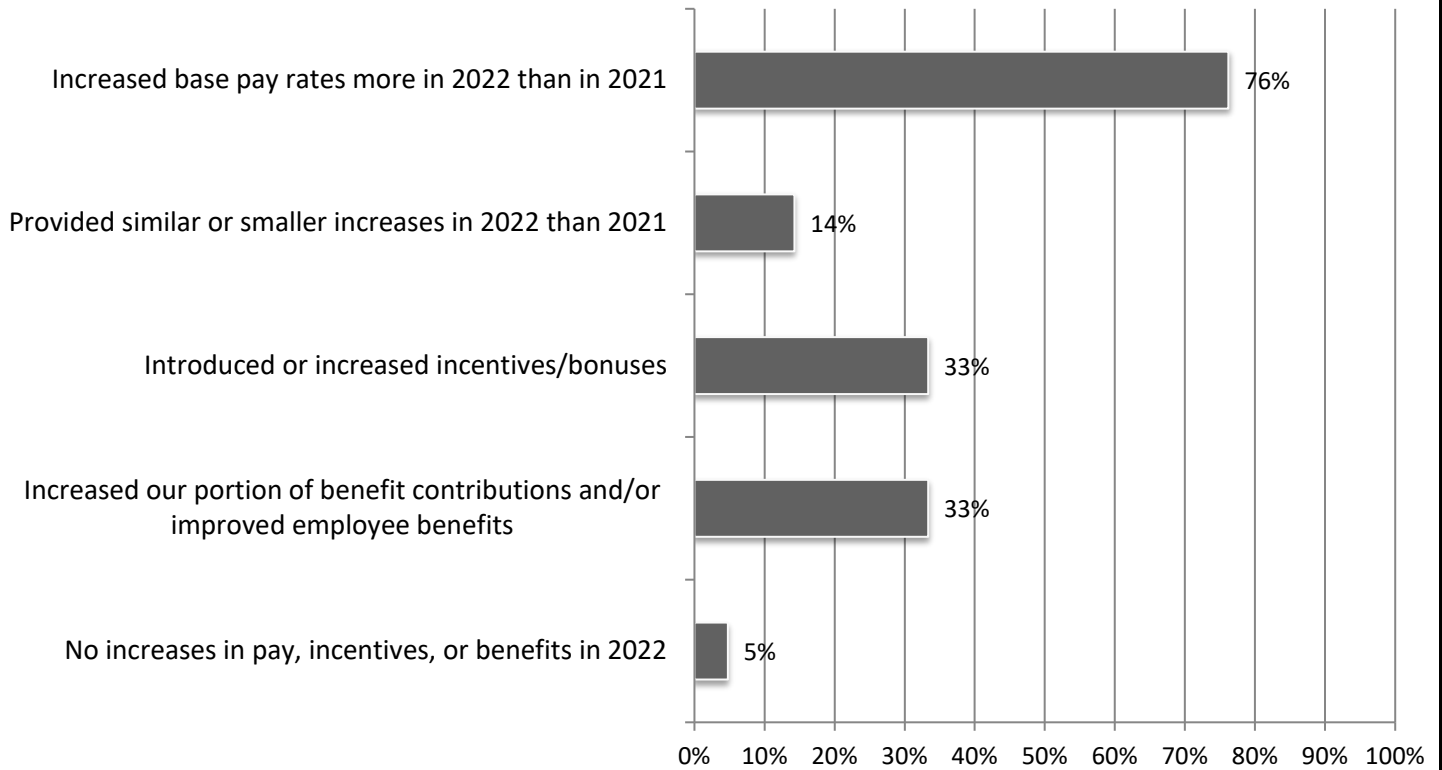
**3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 21**



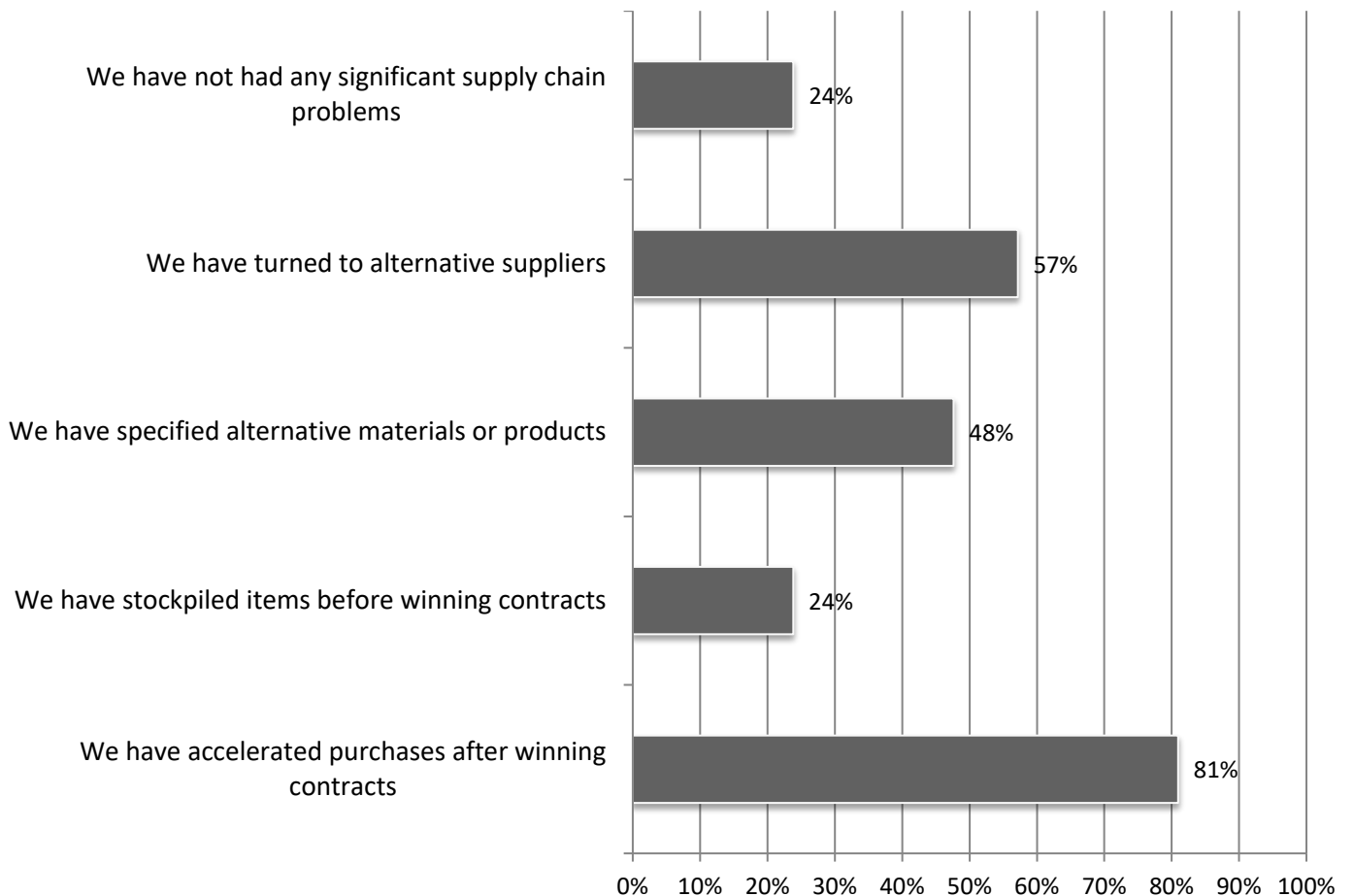
**4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 21**



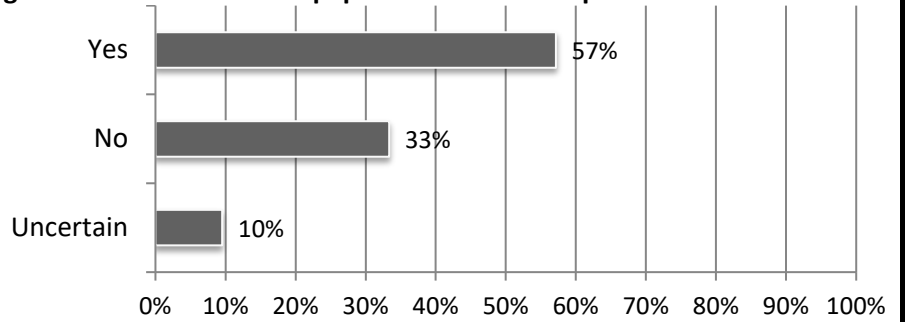
**5. What changes did your firm make in pay or benefits in 2022? (mark all that apply) Responses: 21**



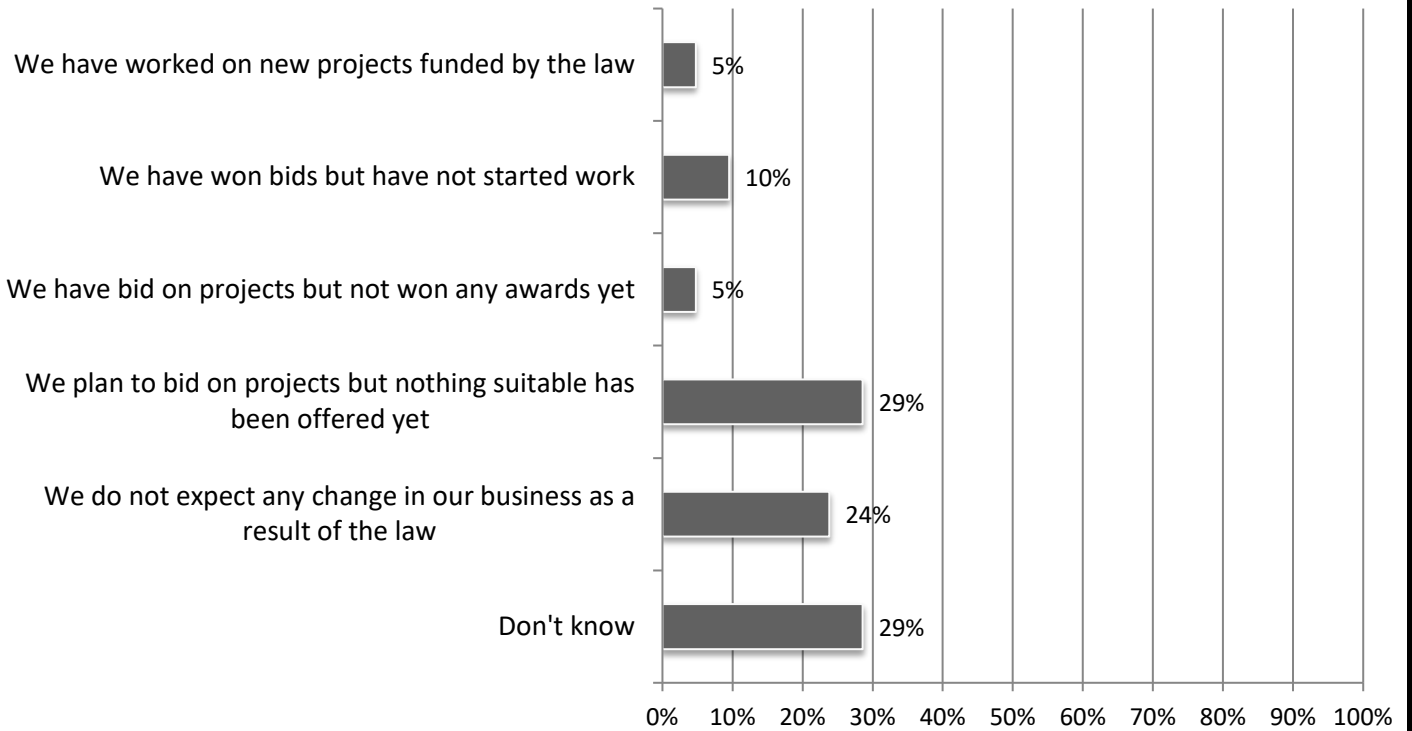
**6. How has your firm responded to supply-chain issues in 2022, if any? (mark all that apply) Responses: 21**



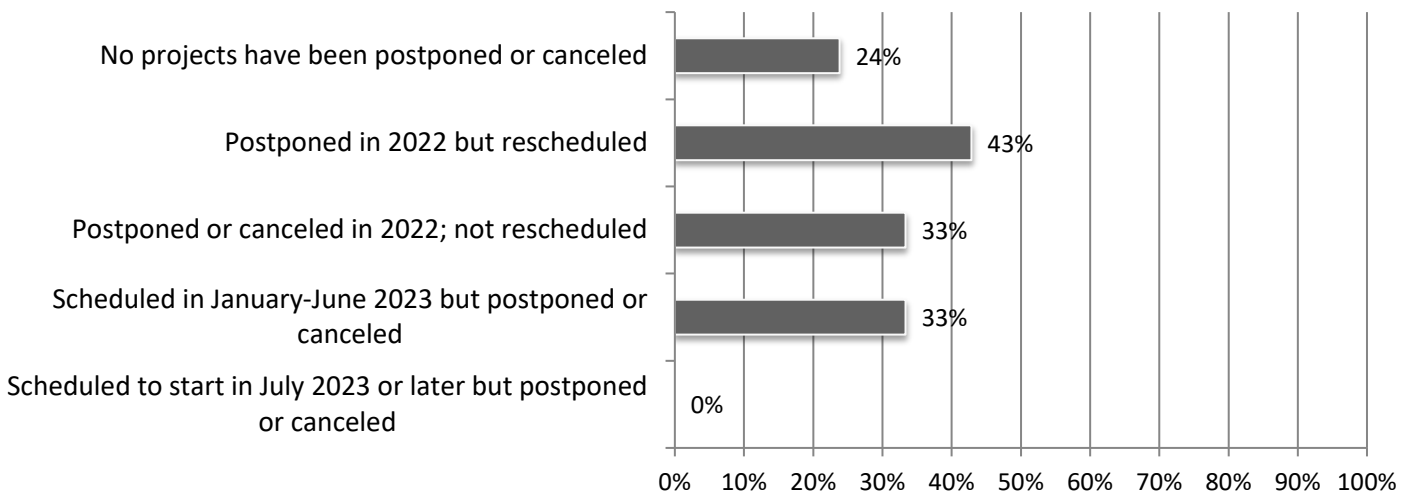
**7. Do you anticipate purchasing/leasing new work vehicles or equipment in 2023? Responses: 21**



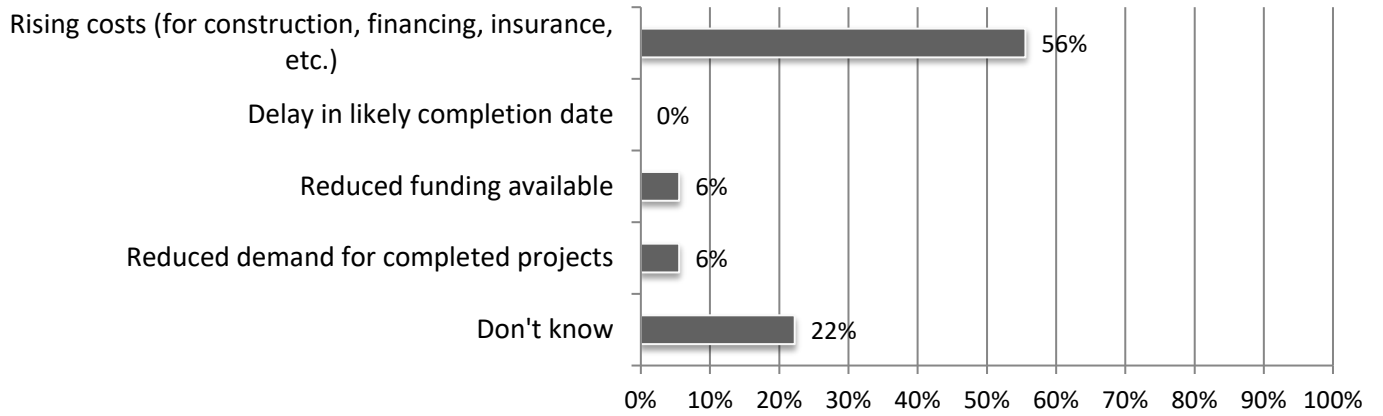
**8. What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your business? Responses: 21**



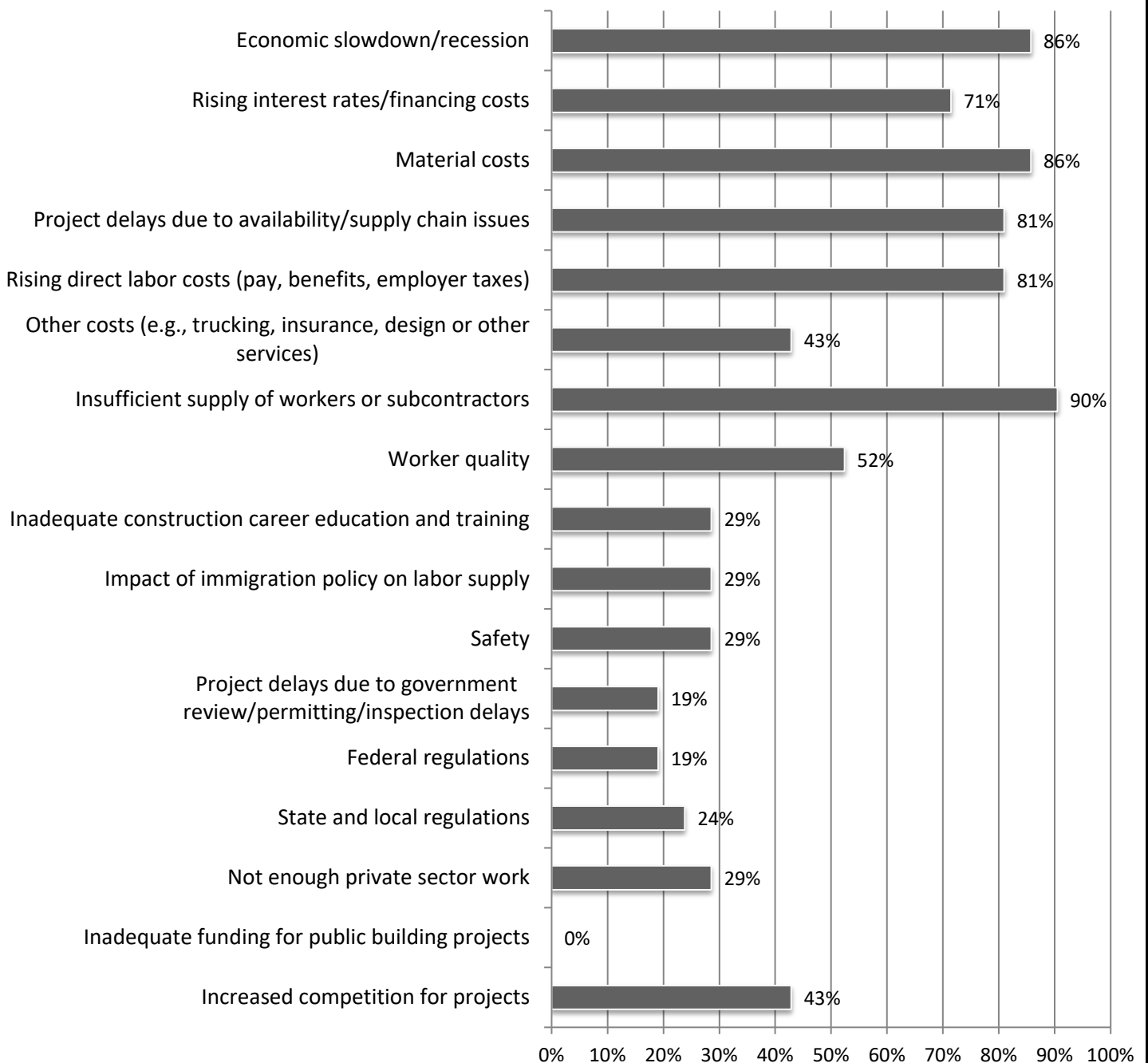
**9. Did an owner postpone or cancel any projects that were scheduled to start in 2022 or 2023? (mark all that apply) Responses: 21**



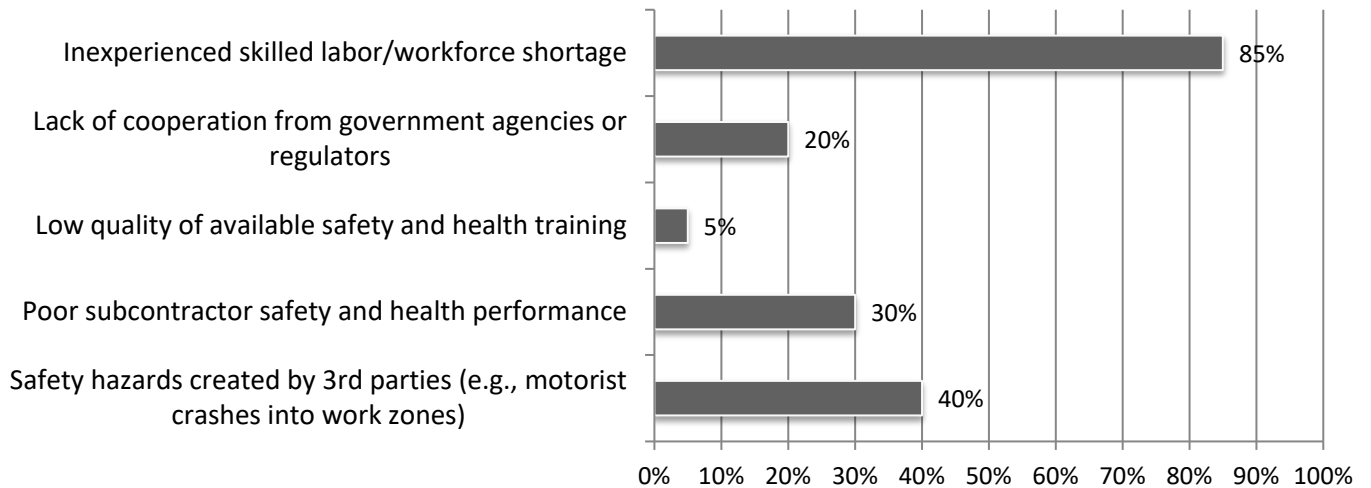
**10. If projects were postponed or canceled, what was the main reason? Responses: 18**



**11. What are your biggest concerns for 2023? (mark all that apply) Responses: 21**



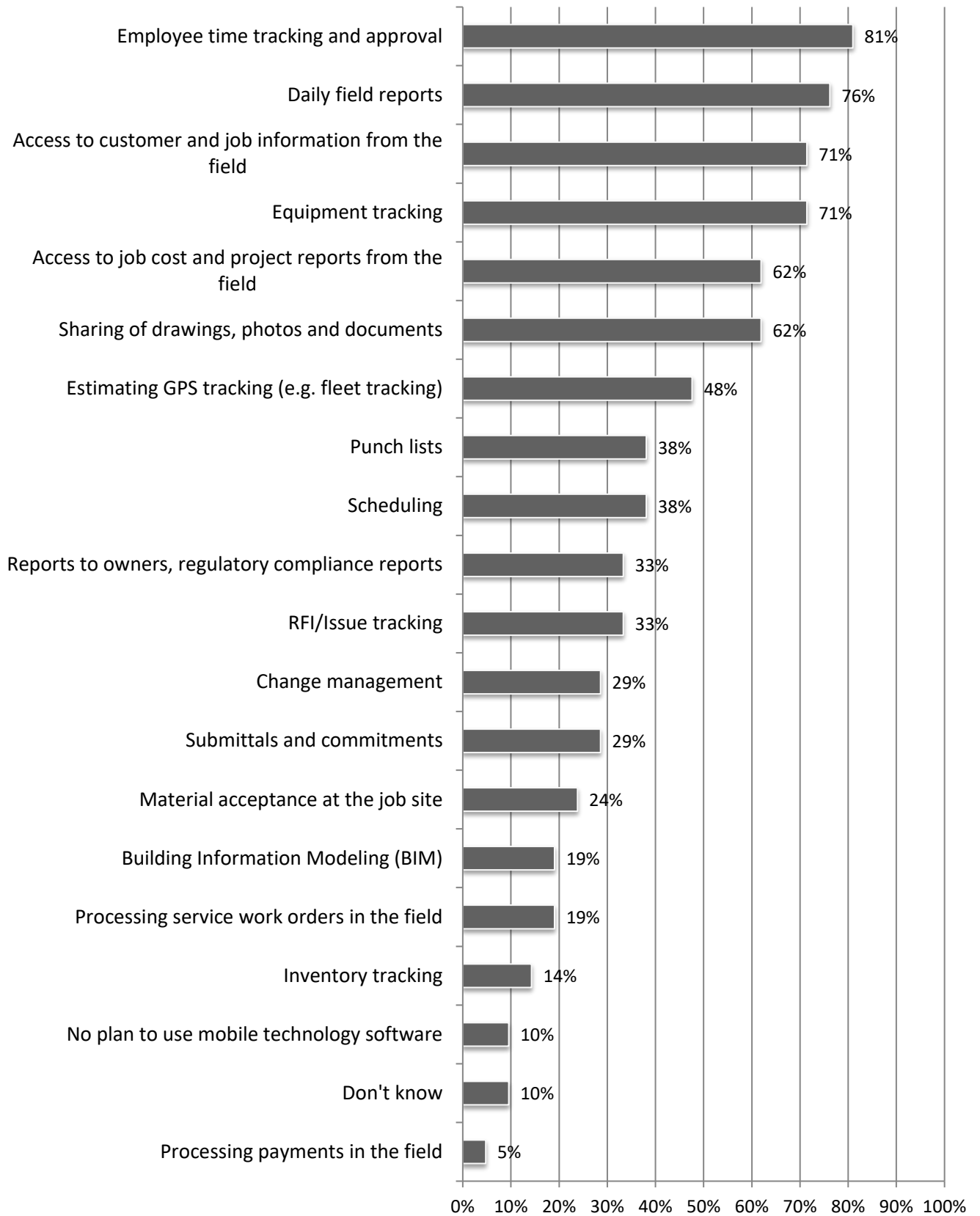
**12. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 20**



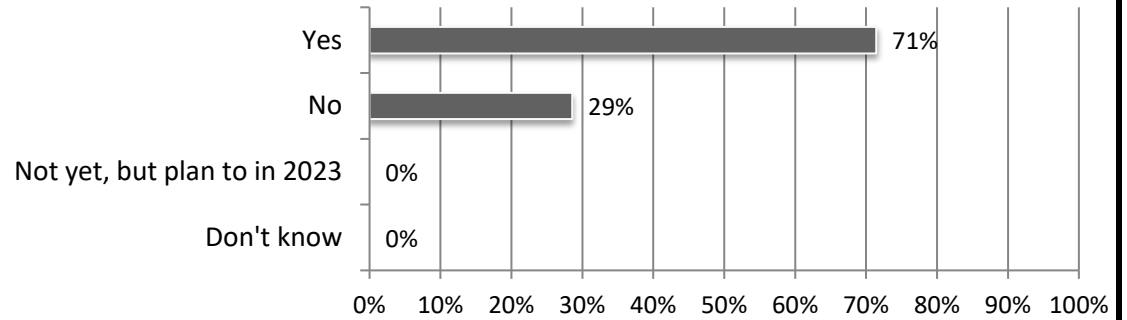
**13. Compared to 2022, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses: 20**

	Increase	Decrease	No change
Human resources (HR) software	37%	0%	63%
Fleet tracking/management software	31%	0%	69%
Document management software	29%	0%	71%
Payroll software	28%	0%	72%
Client relationship management (CRM) software	24%	0%	76%
Estimating software	22%	6%	72%
Accounting software	21%	5%	74%
Scheduling software	19%	0%	81%
Building Information Modeling (BIM)	18%	0%	82%
Tool/asset management/tracking	17%	0%	83%
Project collaboration software	13%	0%	88%
Service management software	13%	0%	88%
Project management software	12%	6%	82%
Prequalification software	0%	0%	100%
Subcontractor bid management/ITB software	0%	0%	100%

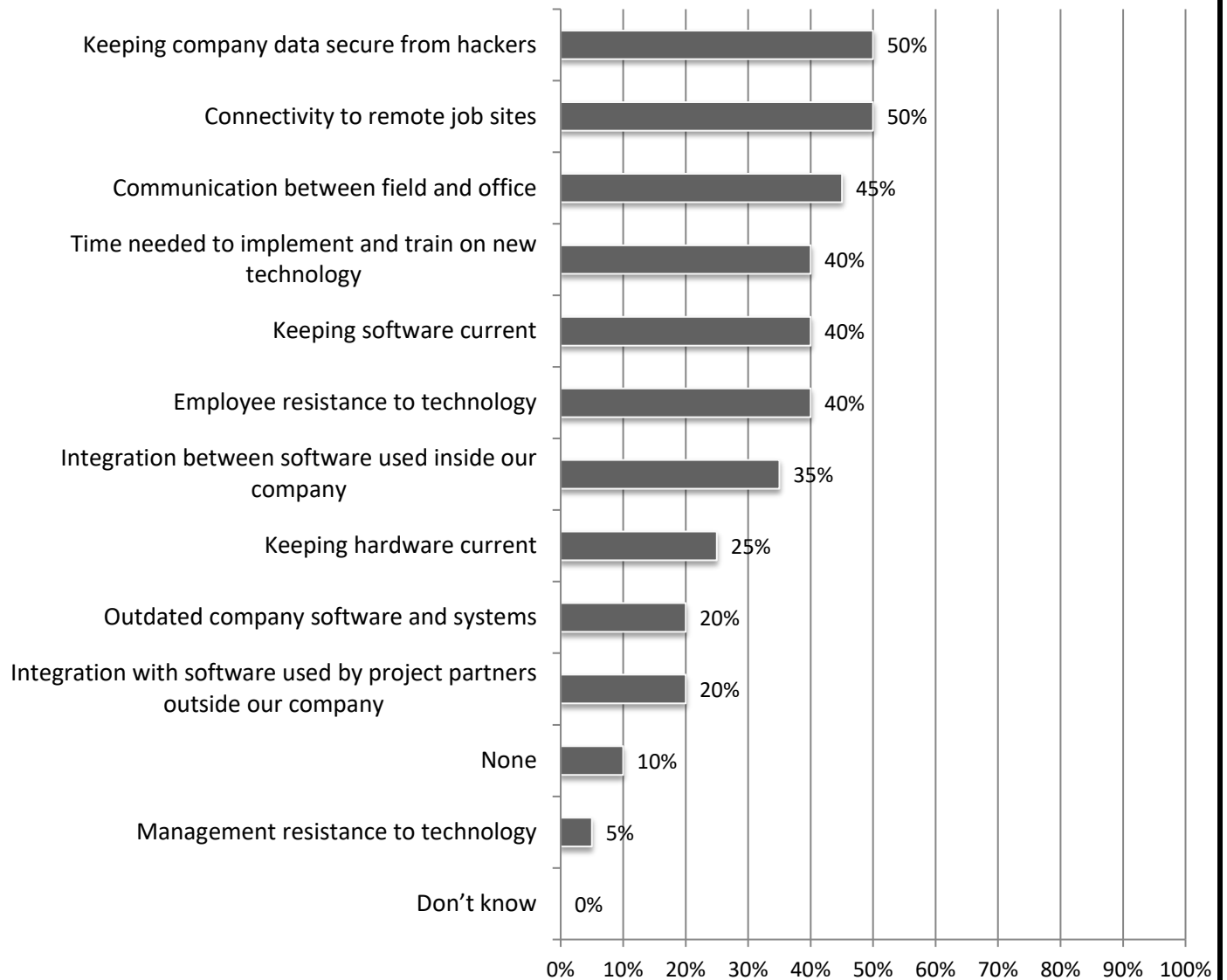
14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 21



**15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 21**



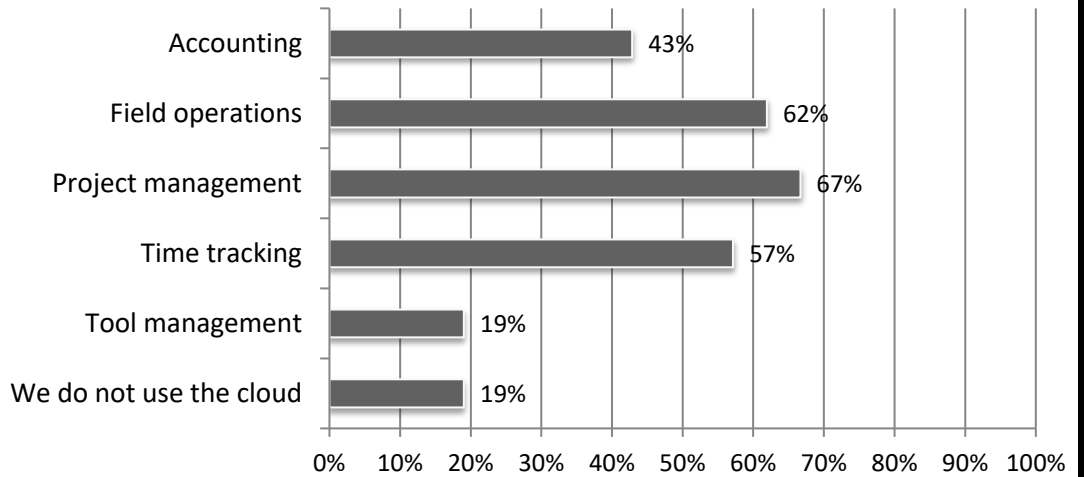
**16. What are your biggest IT challenges (mark all that apply)? Responses: 20**



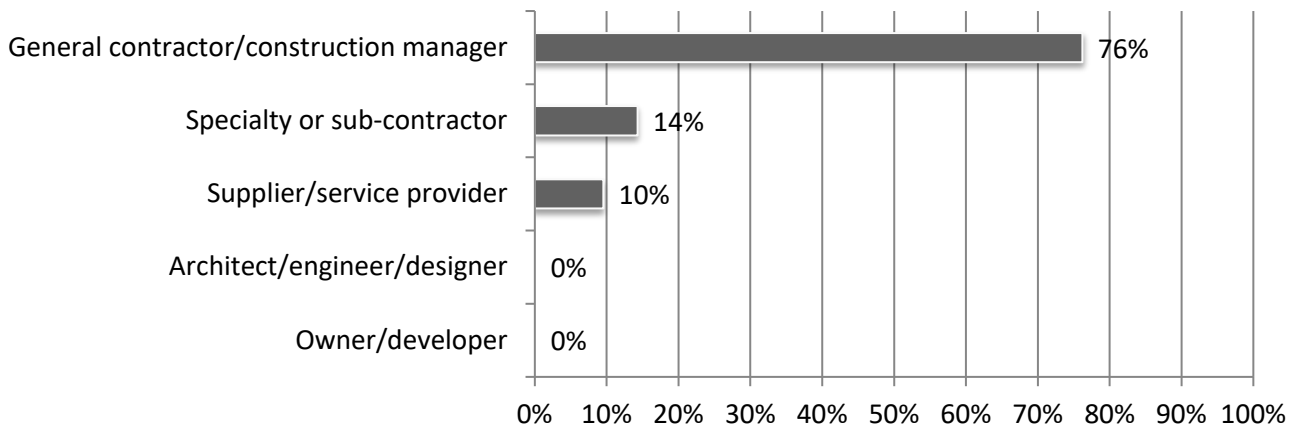


**17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?**

**Responses: 21**

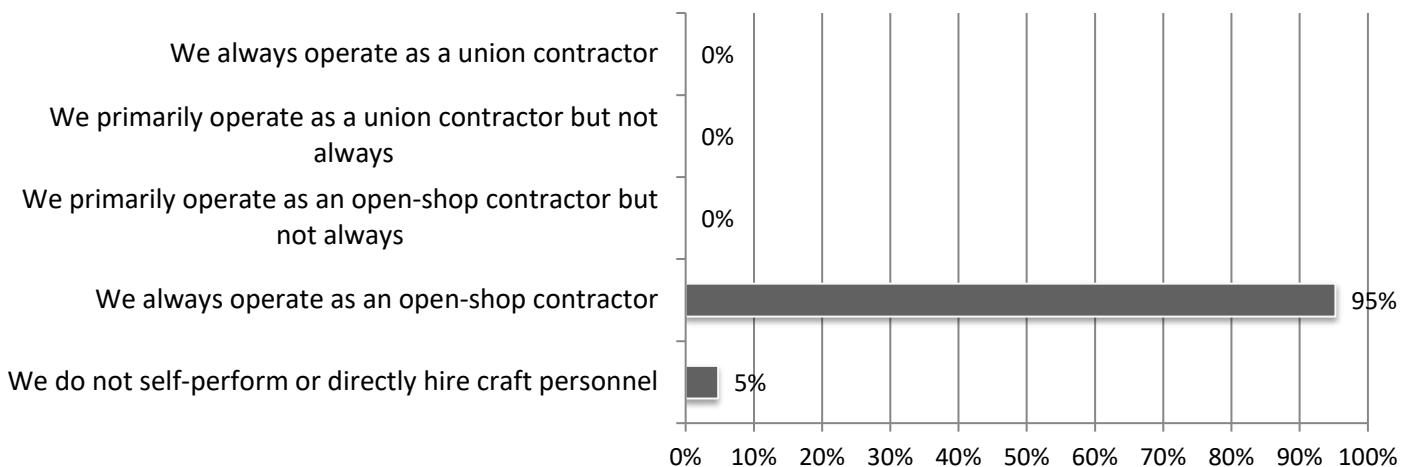


**18. What best describes your firm? Responses: 21**

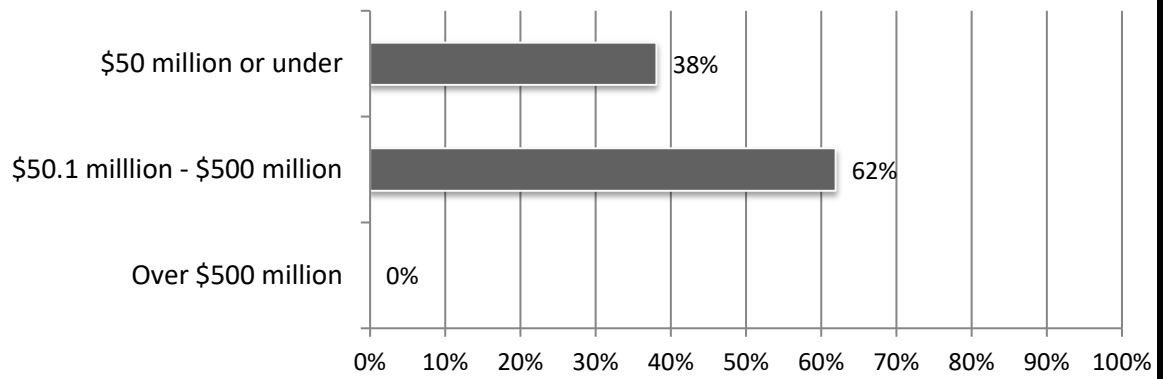


**19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?**

**Responses: 21**



**20. Estimate the total dollar amount of work your firm performed in 2022. Responses: 21**



**21. How many total employees does your firm employ at all of its locations? Responses: 21**

