



**AGC**  
THE CONSTRUCTION  
ASSOCIATION

**Sage**

## Illinois 2023 Construction Outlook Survey Results

*Total Responses: 25. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.*

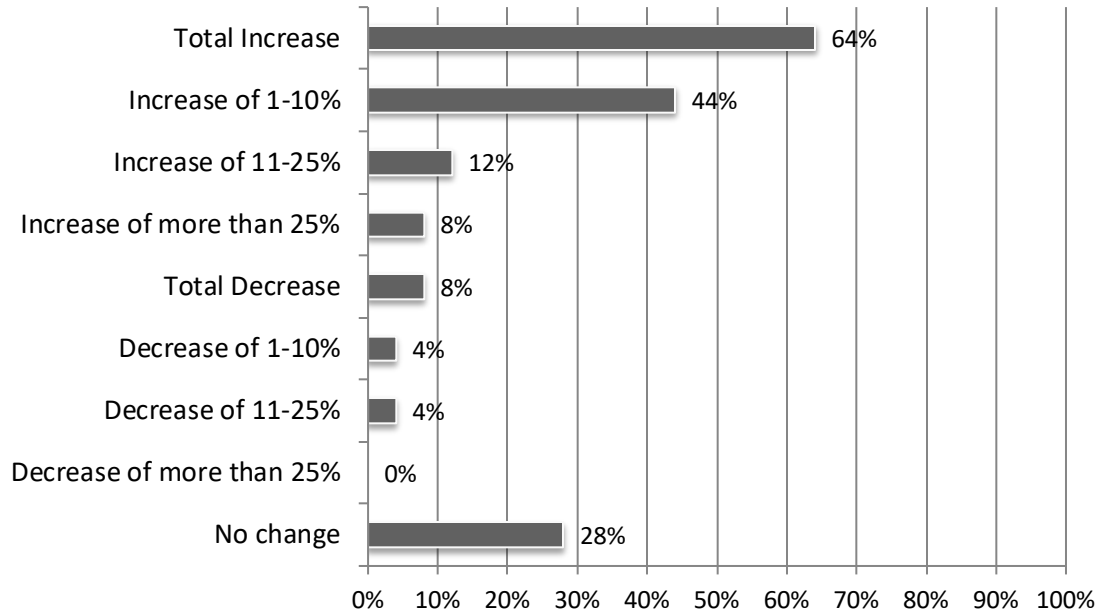
- 1. Compared to 2022, do you expect the available dollar value of projects you compete for in 2023 to be higher/lower/about the same? (answer for all market areas in which your business operates)**

**Responses: 25**

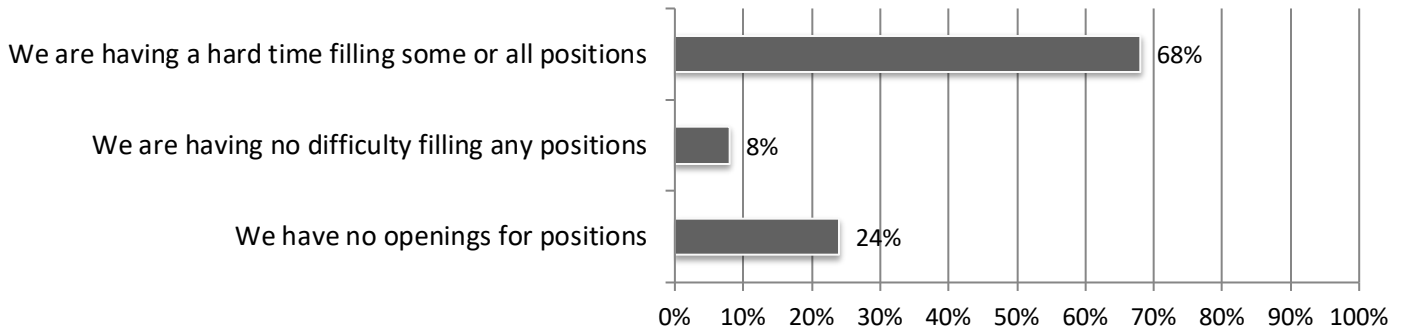
Market	Higher	Lower	Same	Net*	US Net
Federal (e.g., VA, GSA, USACE, NAVFAC)	68%	5%	26%	63%	37%
Public Building	63%	5%	32%	58%	23%
Bridge/Highway	64%	7%	29%	57%	42%
Higher Education	53%	11%	37%	42%	16%
Transportation (e.g., transit, rail, airport)	59%	29%	12%	29%	42%
K-12 School	50%	25%	25%	25%	16%
Water/Sewer	50%	25%	25%	25%	38%
Power	43%	29%	29%	14%	28%
Warehouse	42%	32%	26%	11%	10%
Manufacturing	33%	33%	33%	0%	14%
Other	50%	50%	0%	0%	10%
Multifamily Residential	31%	38%	31%	-6%	1%
Hospital	28%	39%	33%	-11%	23%
Other Healthcare	21%	37%	42%	-16%	28%
Lodging	20%	47%	33%	-27%	-4%
Data Center	14%	43%	43%	-29%	12%
Retail	24%	53%	24%	-29%	-22%
Private Office	5%	68%	26%	-63%	-21%

*\*Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

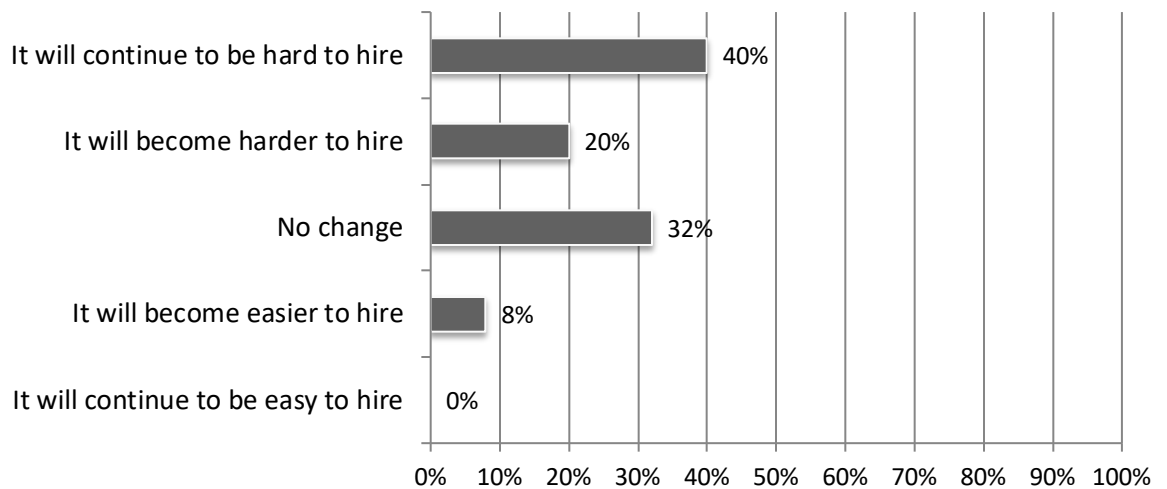
**2. What percent change do you expect in your headcount in 2023? Responses: 25**



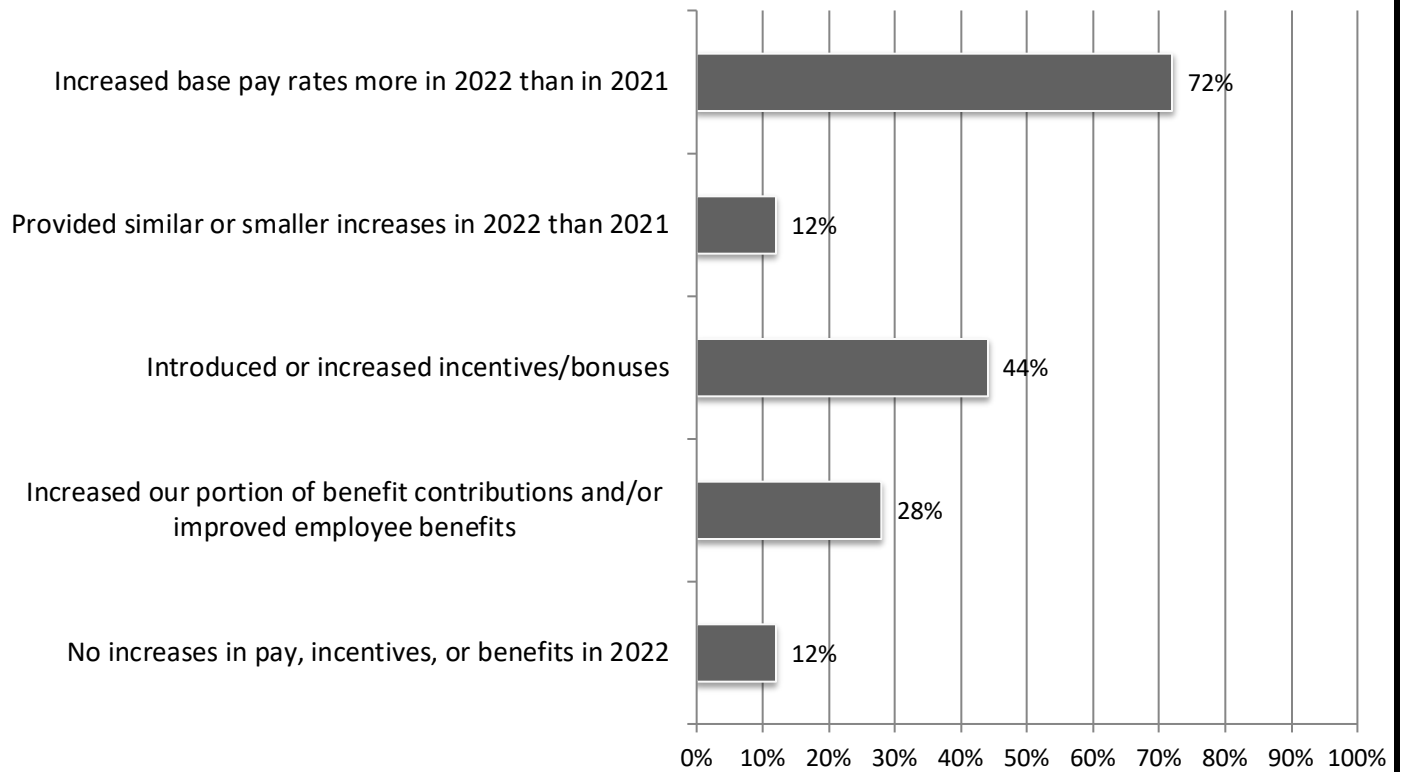
**3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 25**



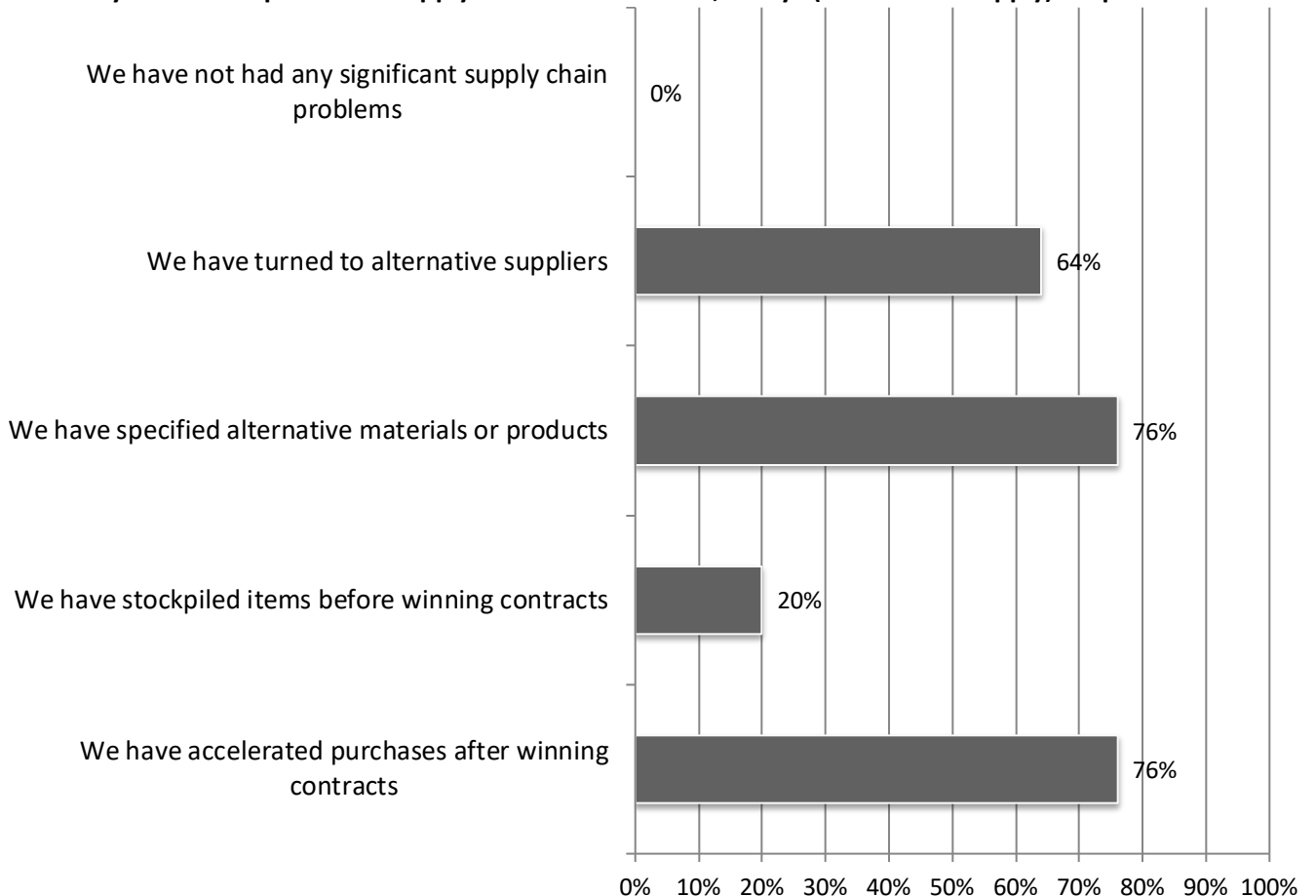
**4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 25**



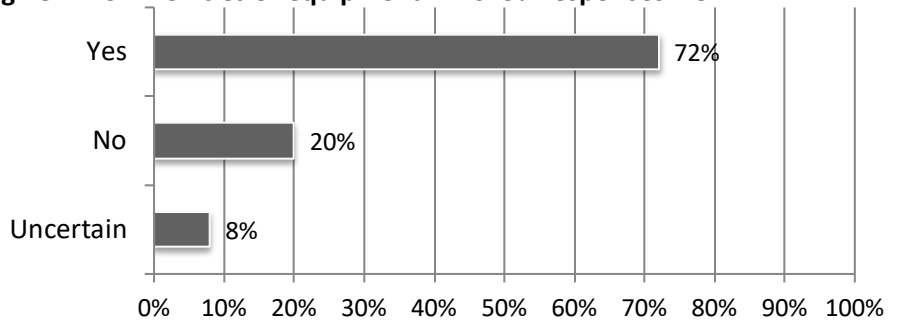
**5. What changes did your firm make in pay or benefits in 2022? (mark all that apply) Responses: 25**



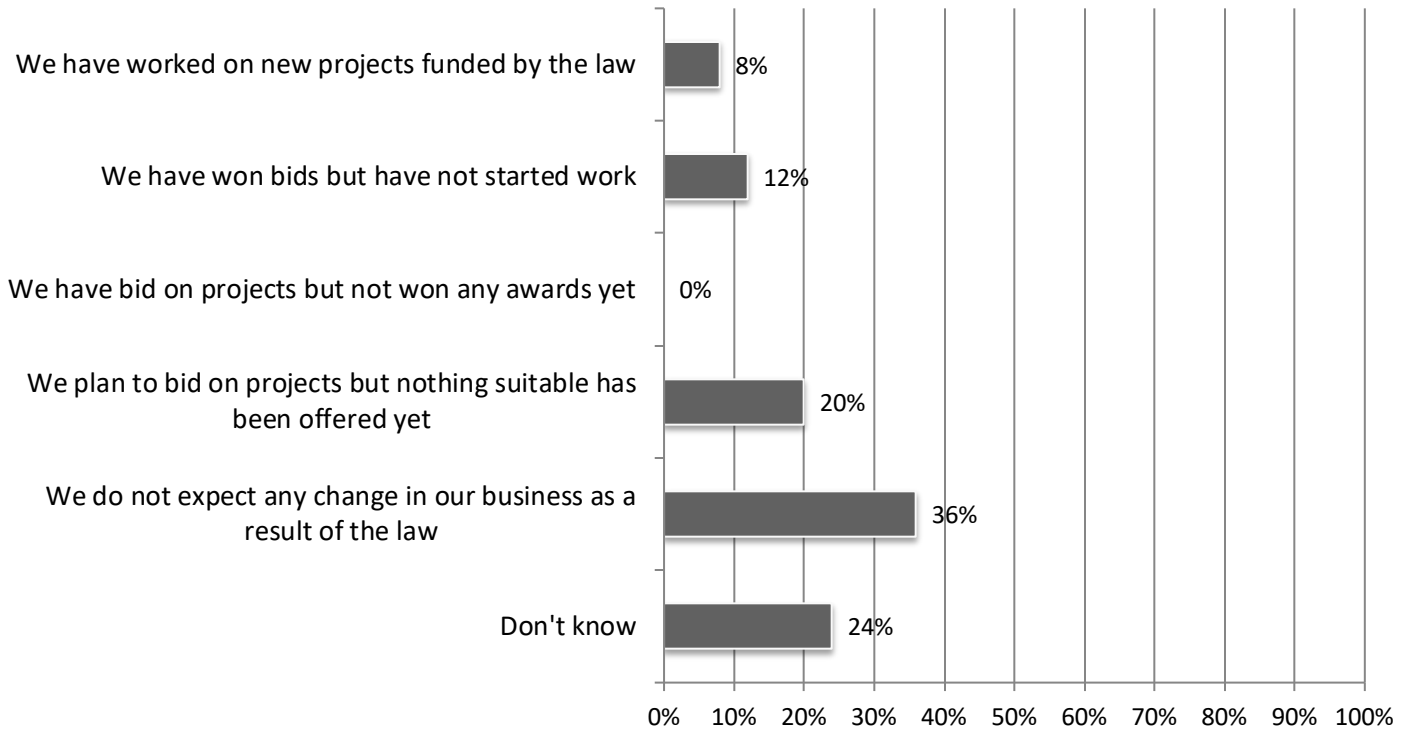
**6. How has your firm responded to supply-chain issues in 2022, if any? (mark all that apply) Responses: 25**



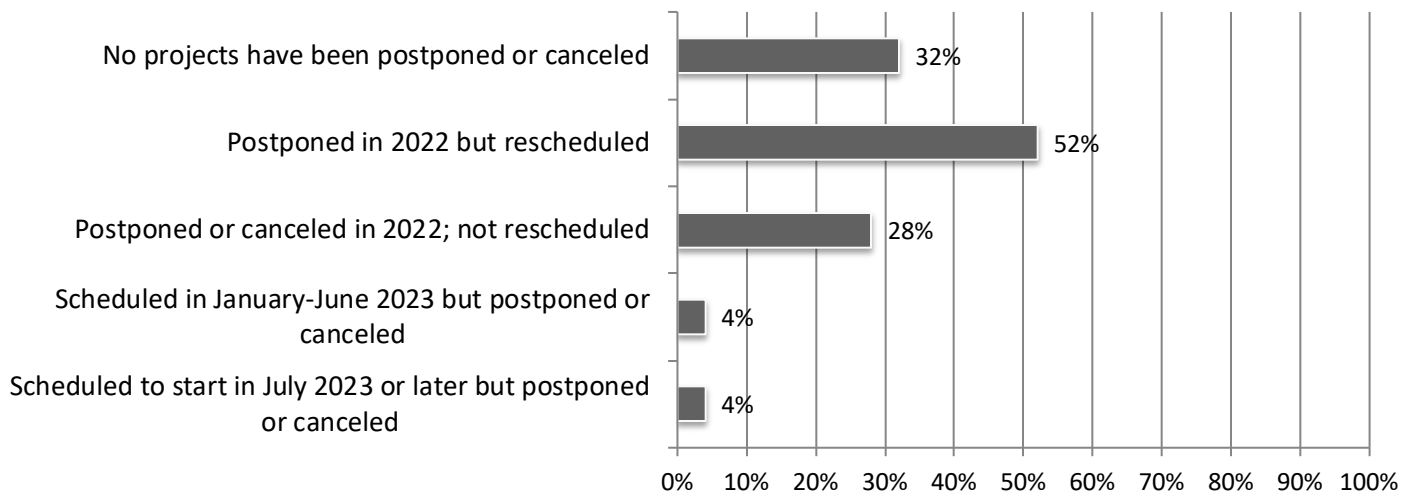
**7. Do you anticipate purchasing/leasing new work vehicles or equipment in 2023? Responses: 25**



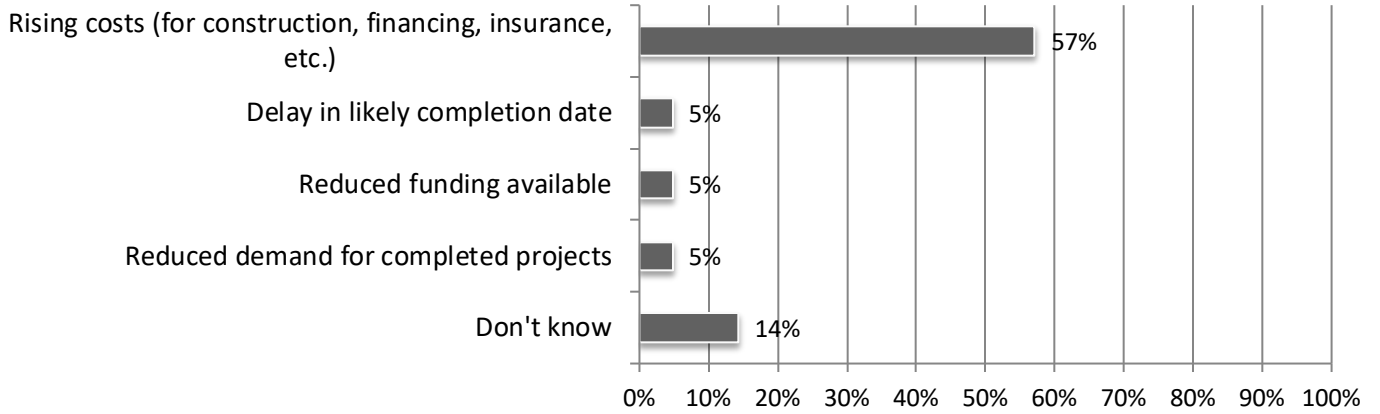
**8. What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your business? Responses: 25**



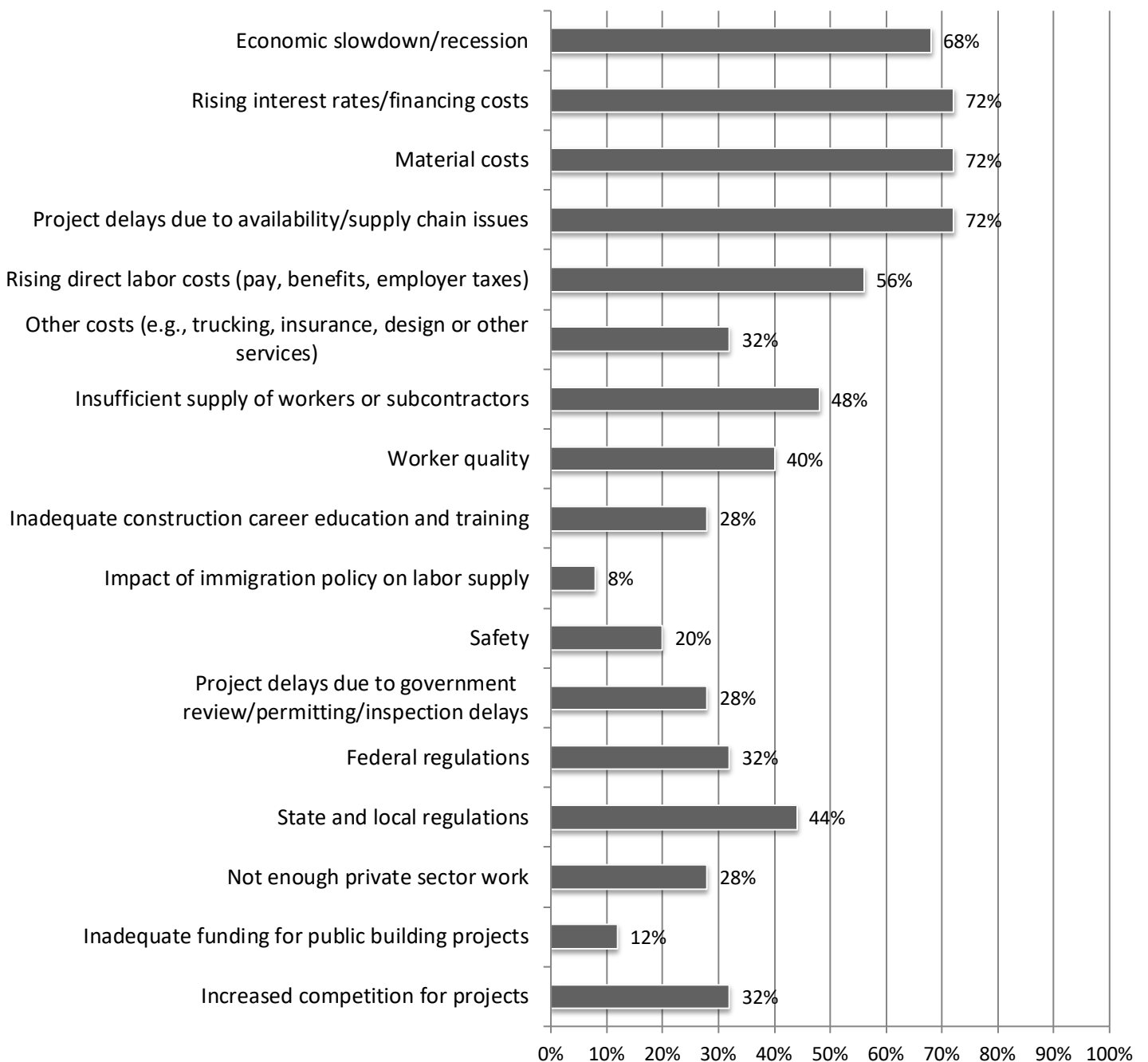
**9. Did an owner postpone or cancel any projects that were scheduled to start in 2022 or 2023? (mark all that apply) Responses: 25**



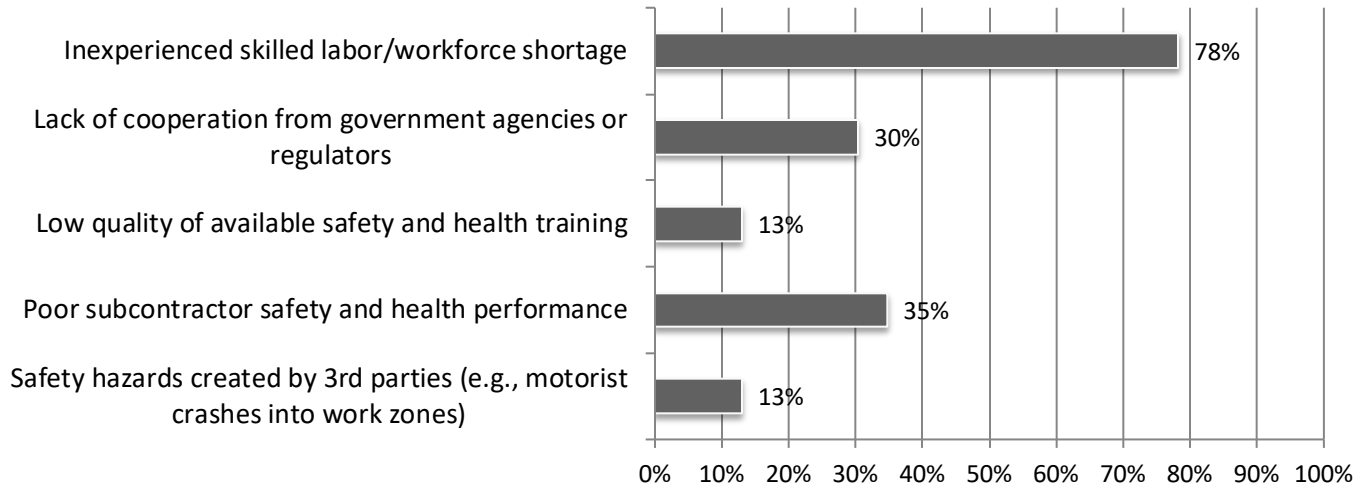
**10. If projects were postponed or canceled, what was the main reason? Responses: 21**



**11. What are your biggest concerns for 2023? (mark all that apply) Responses: 25**



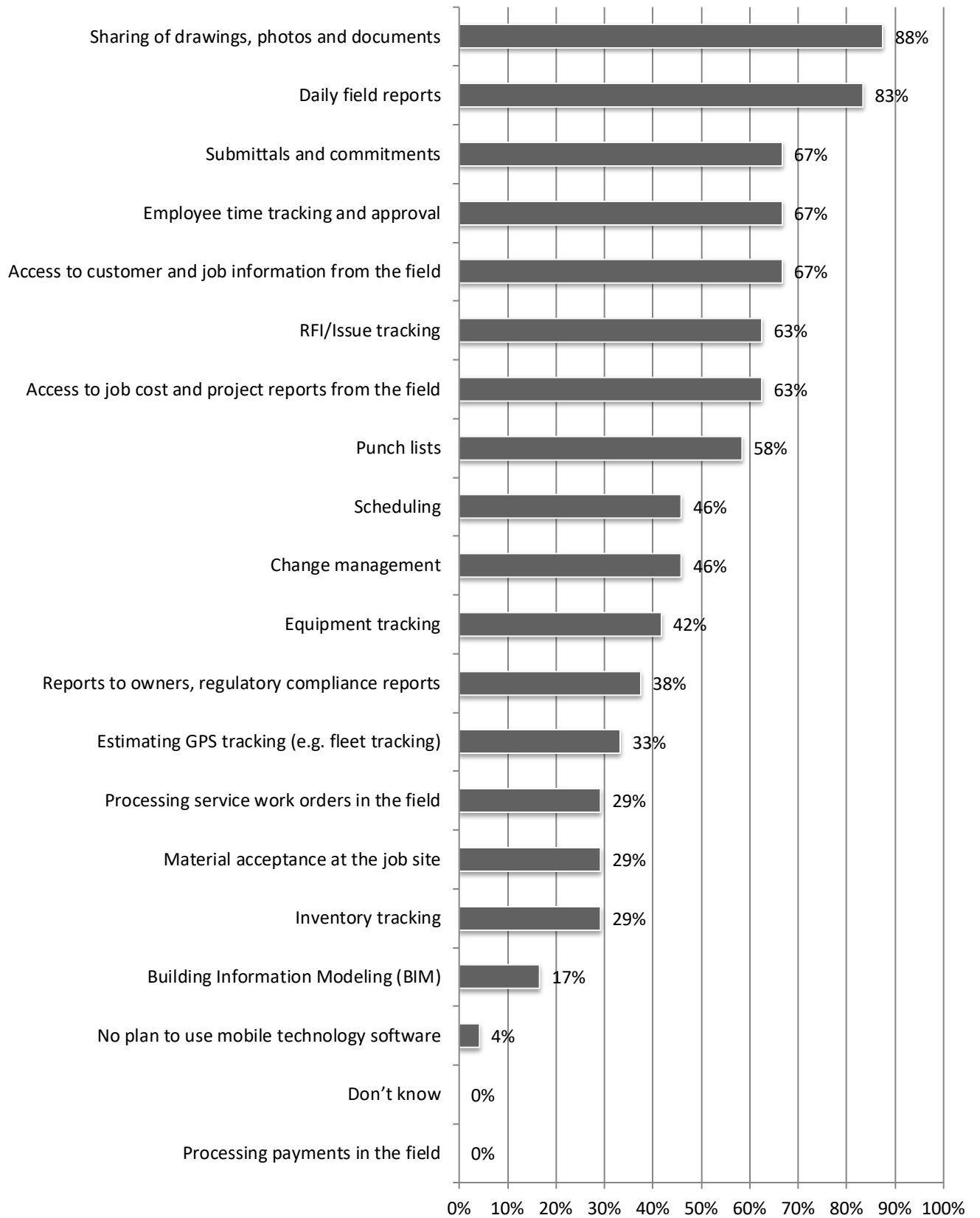
**12. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 23**



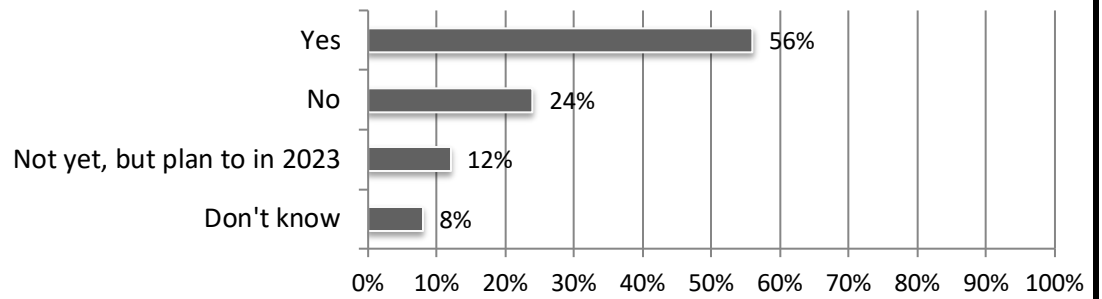
**13. Compared to 2022, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses: 25**

	Increase	Decrease	No change
Project management software	52%	0%	48%
Document management software	40%	0%	60%
Payroll software	36%	0%	64%
Scheduling software	33%	0%	67%
Tool/asset management/tracking	30%	4%	65%
Project collaboration software	28%	4%	68%
Fleet tracking/management software	25%	0%	75%
Accounting software	24%	4%	72%
Subcontractor bid management/ITB software	24%	4%	72%
Service management software	22%	4%	74%
Client relationship management (CRM) software	21%	4%	75%
Building Information Modeling (BIM)	20%	8%	72%
Estimating software	20%	4%	76%
Human resources (HR) software	20%	0%	80%
Prequalification software	13%	0%	88%

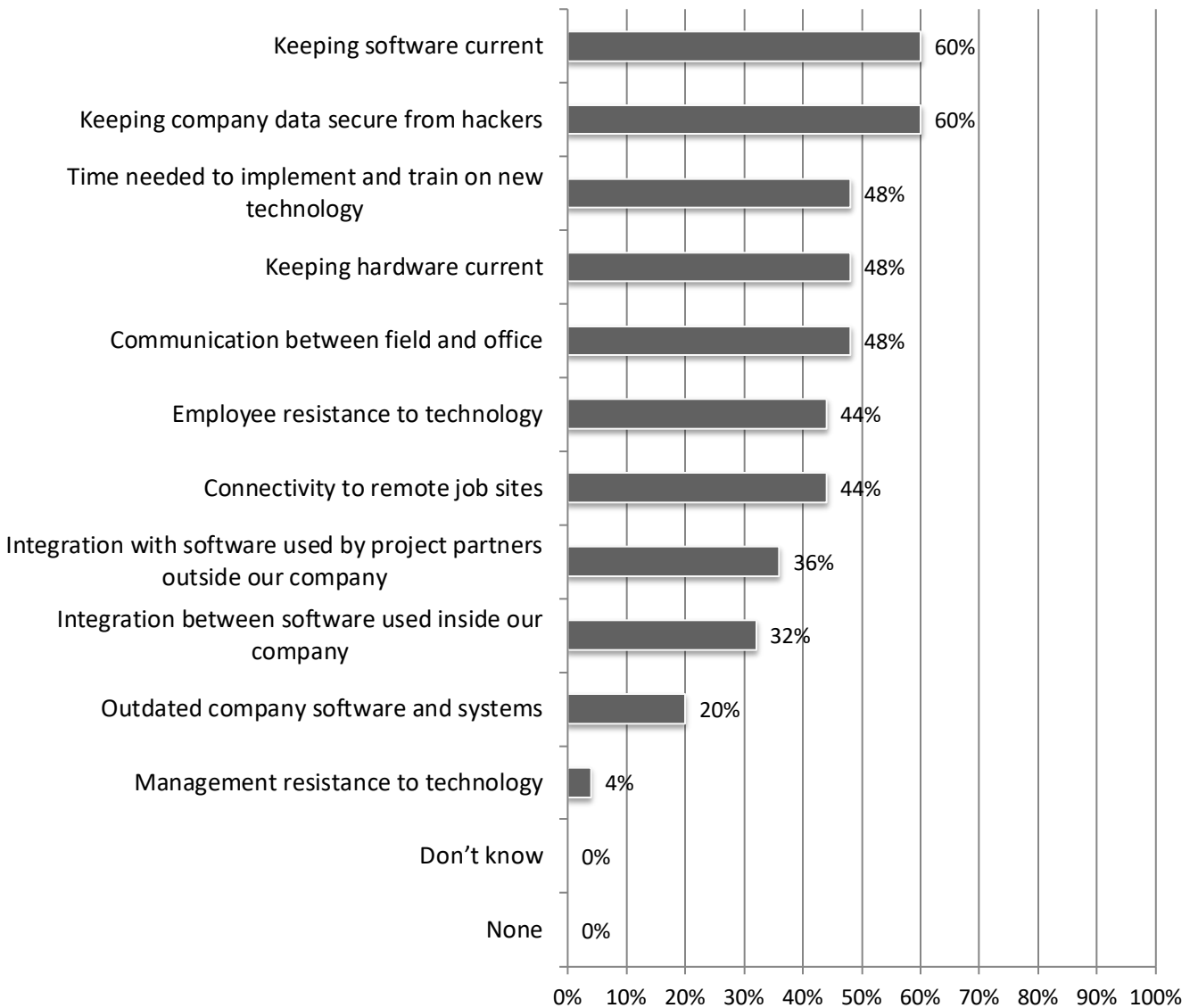
14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 24



**15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 25**



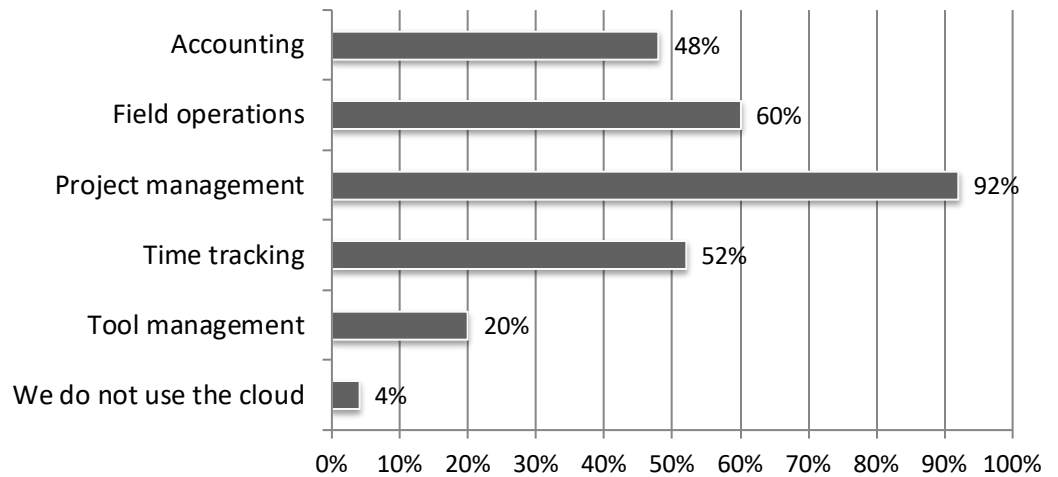
**16. What are your biggest IT challenges? (mark all that apply) Responses: 25**



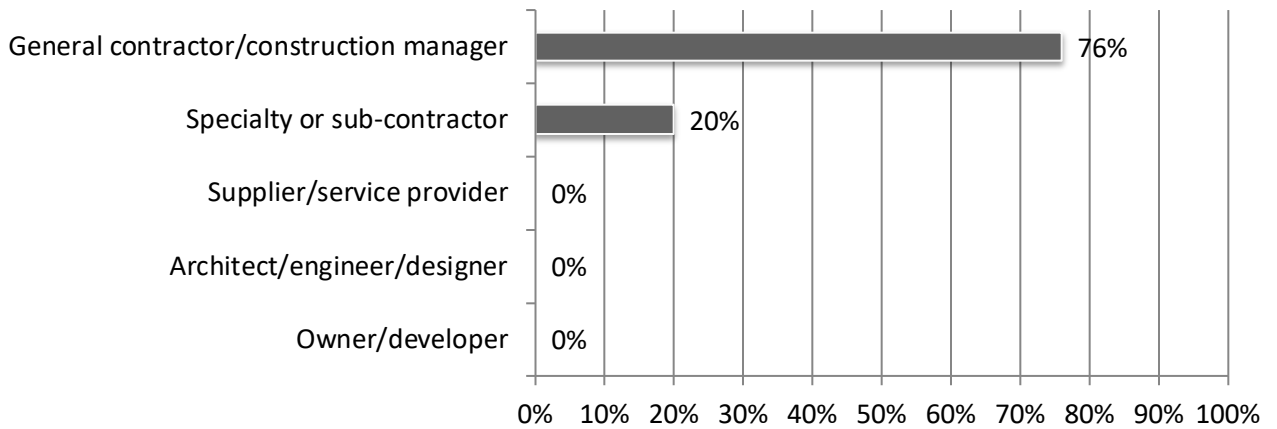


**17. Does your firm use cloud-hosted technology in any of the following ways? (mark all that apply)**

**Responses: 25**

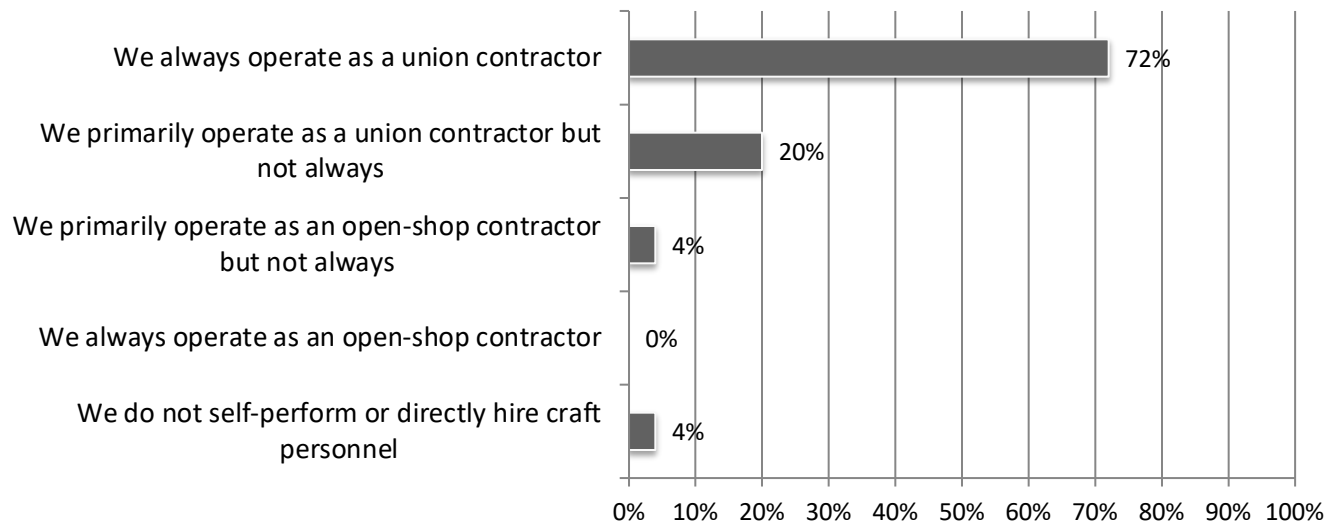


**18. What best describes your firm? Responses: 25**

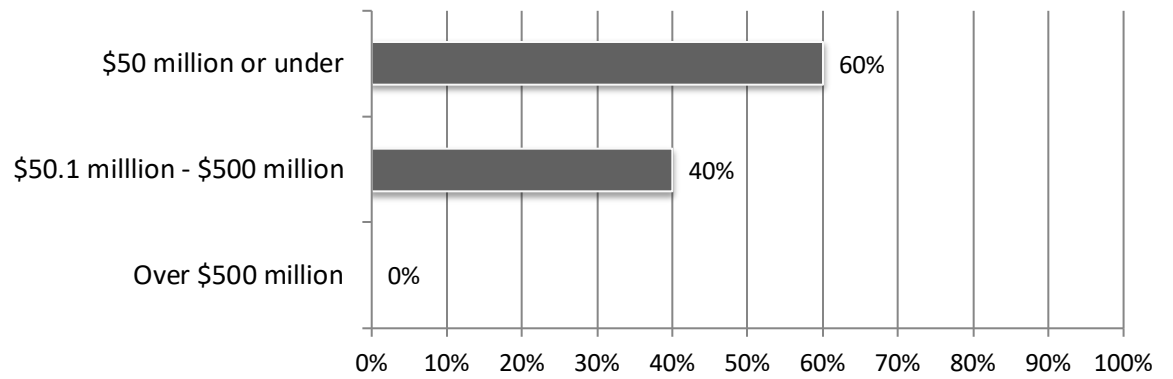


**19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?**

**Responses: 25**



**20. Estimate the total dollar amount of work your firm performed in 2022. Responses: 25**



**21. How many total employees does your firm employ at all of its locations? Responses: 25**

