



## 2023 Construction Outlook Alabama Survey Results

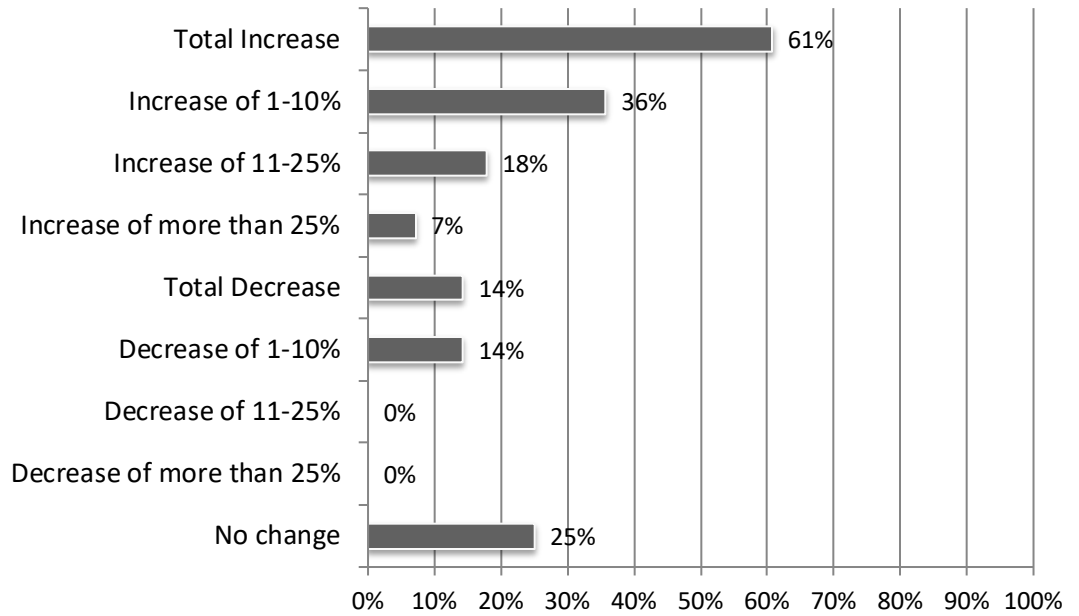
*Total Responses: 28. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.*

- 1. Compared to 2022, do you expect the available dollar value of projects you compete for in 2023 to be higher/lower/about the same? (answer for all market areas in which your business operates)**  
**Responses: 28**

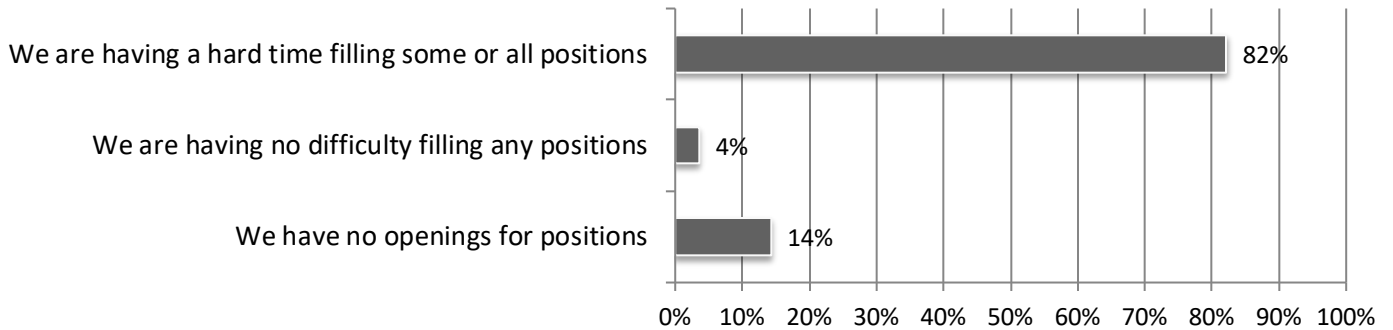
Market	Higher	Lower	Same	Net*	US Net
Warehouse	60%	13%	27%	47%	10%
Transportation (e.g., transit, rail, airport)	46%	8%	46%	38%	42%
Power	43%	7%	50%	36%	28%
Public Building	42%	8%	50%	33%	23%
Other Healthcare (e.g., clinic, testing or screening)	36%	9%	55%	27%	28%
Water/Sewer	33%	7%	60%	27%	38%
Manufacturing	37%	16%	47%	21%	14%
Federal (e.g., VA, GSA, USACE, NAVFAC)	31%	15%	54%	15%	37%
Bridge/Highway	31%	15%	54%	15%	42%
Lodging	38%	23%	38%	15%	-4%
Hospital	20%	10%	70%	10%	23%
Data Center	30%	20%	50%	10%	12%
K-12 School	18%	18%	64%	0%	16%
Other	0%	0%	100%	0%	10%
Retail	29%	36%	36%	-7%	-22%
Private Office	23%	31%	46%	-8%	-21%
Multifamily Residential	31%	46%	23%	-15%	1%
Higher Education	11%	33%	56%	-22%	16%

*\*Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

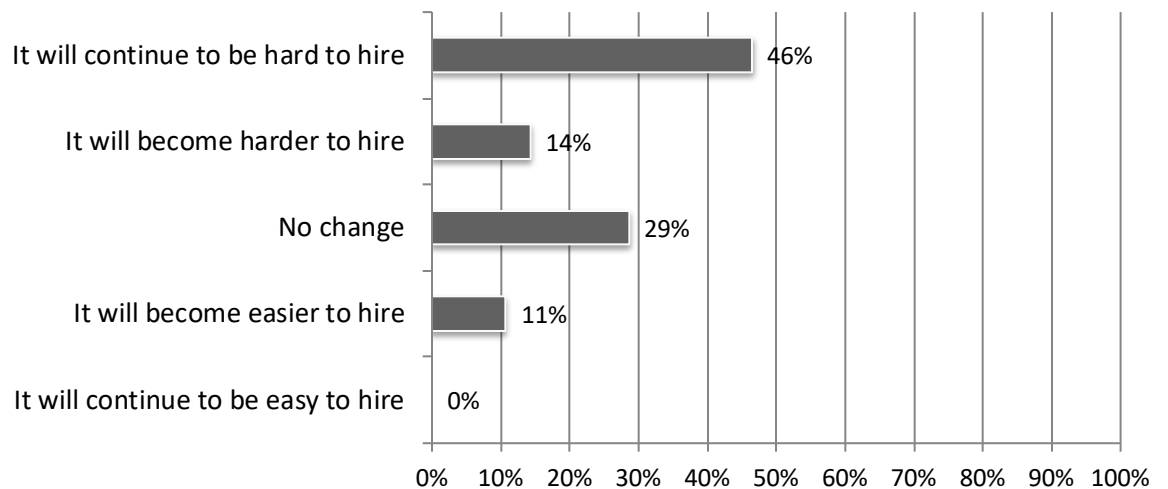
**2. What percent change do you expect in your headcount in 2023? Responses: 28**



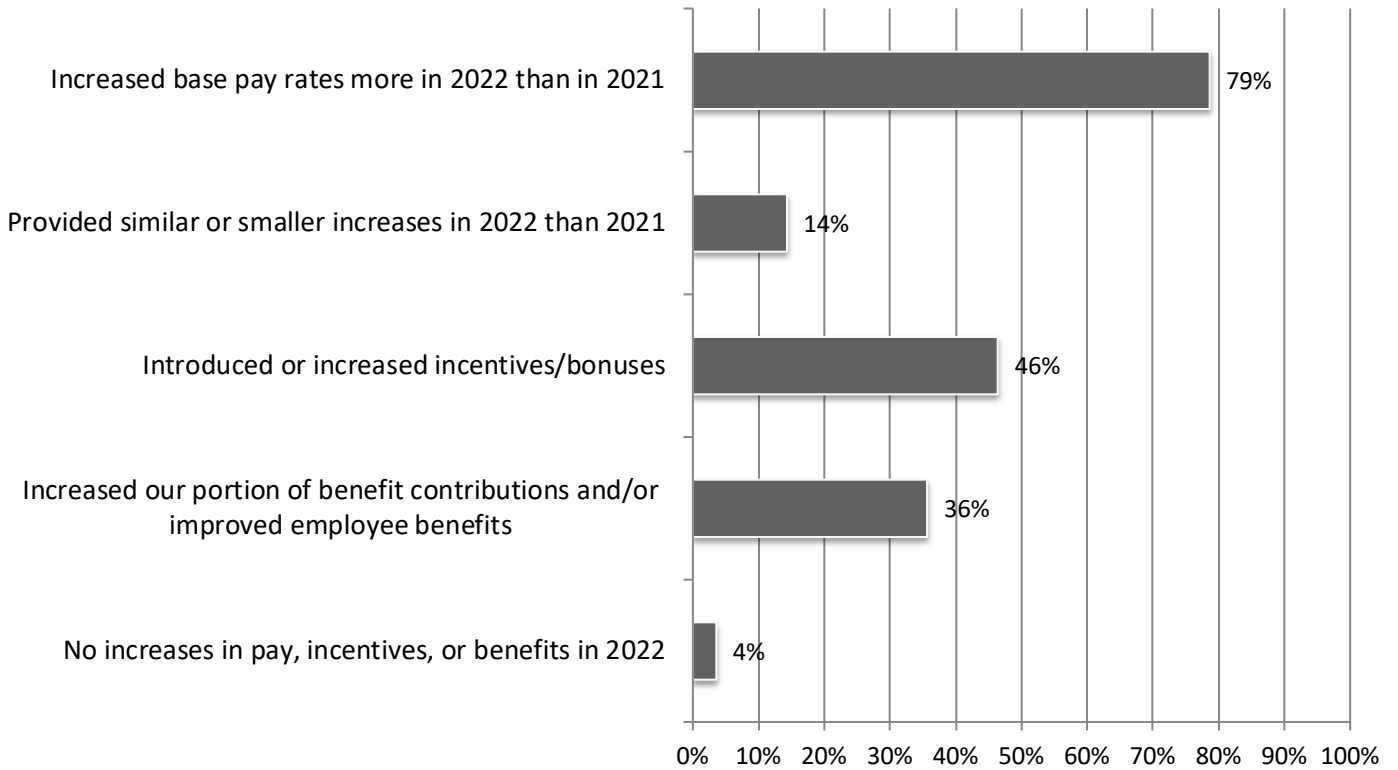
**3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 28**



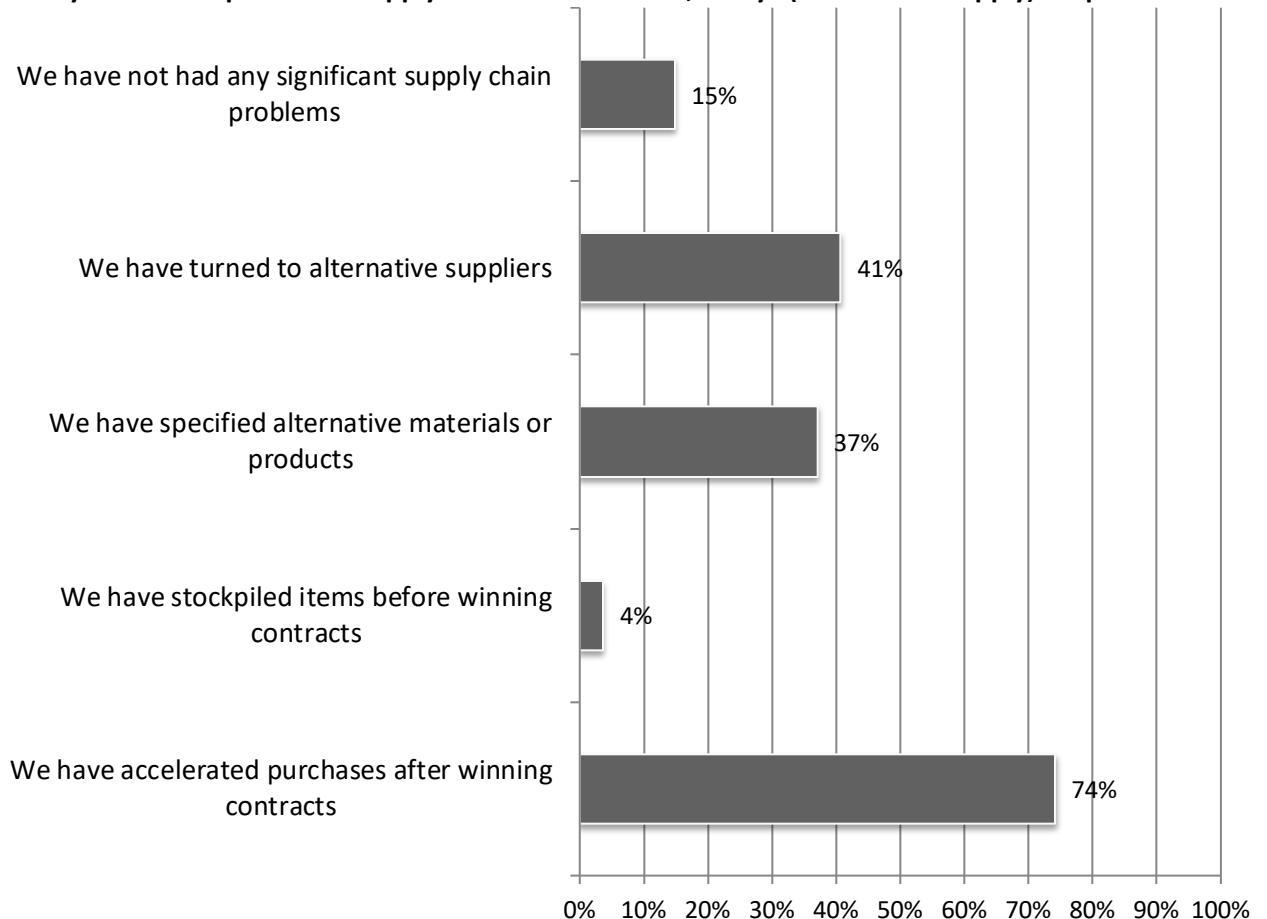
**4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 28**



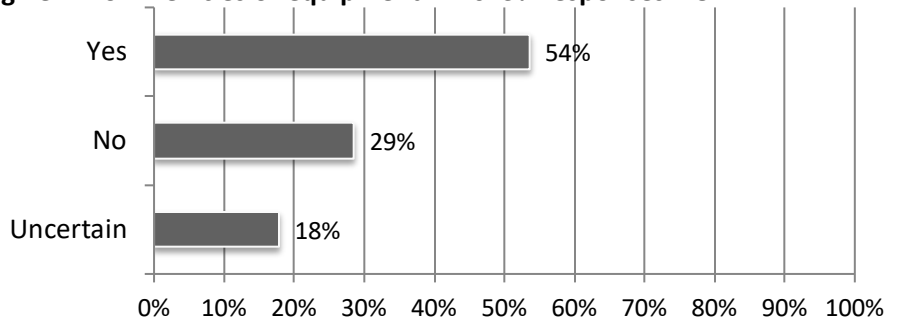
**5. What changes did your firm make in pay or benefits in 2022? (mark all that apply) Responses: 28**



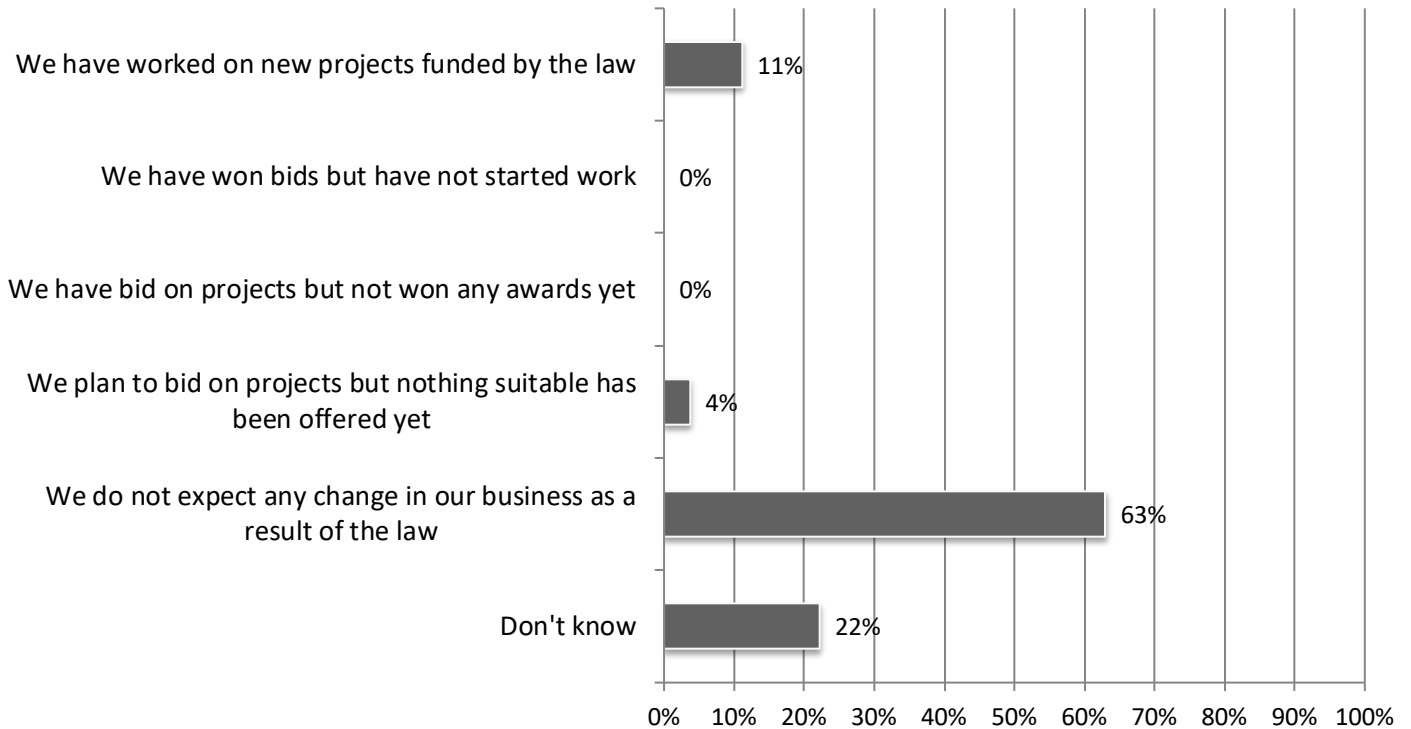
**6. How has your firm responded to supply-chain issues in 2022, if any? (mark all that apply) Responses: 27**



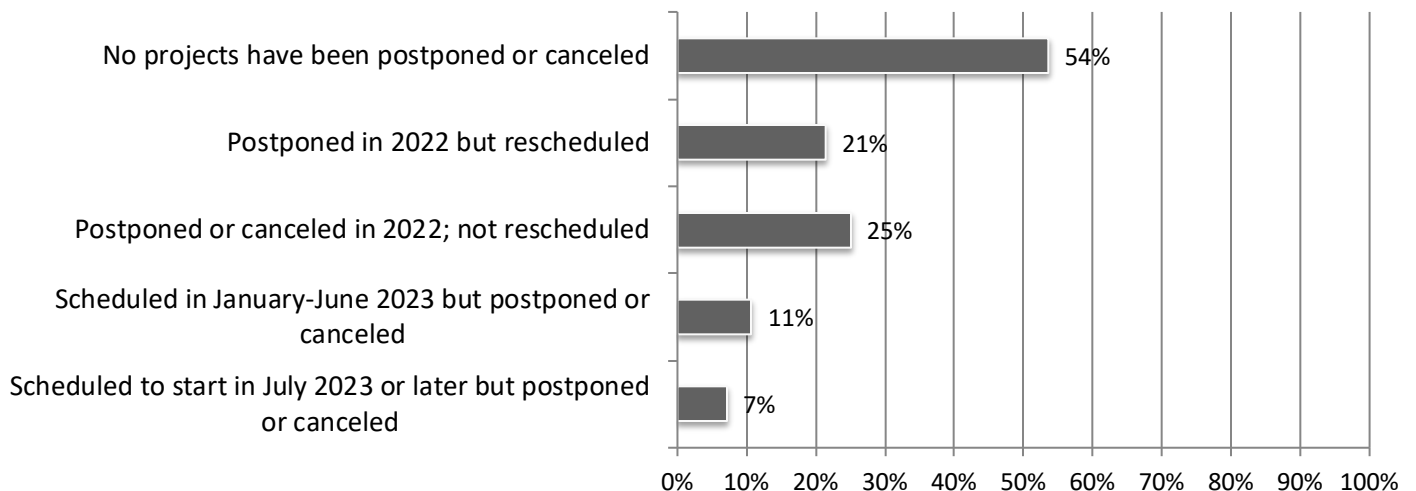
**7. Do you anticipate purchasing/leasing new work vehicles or equipment in 2023? Responses: 28**



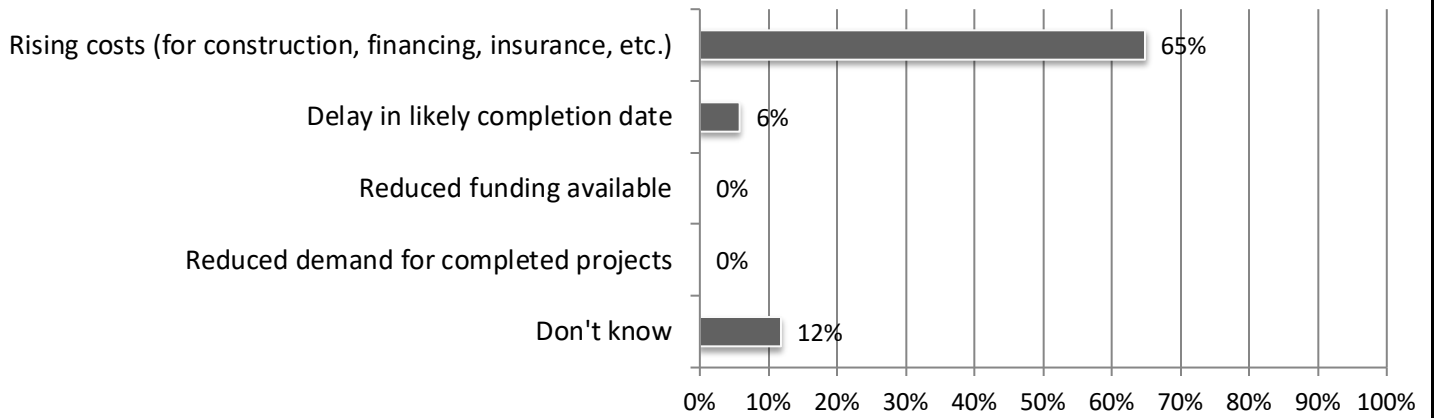
**8. What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your business? Responses: 27**



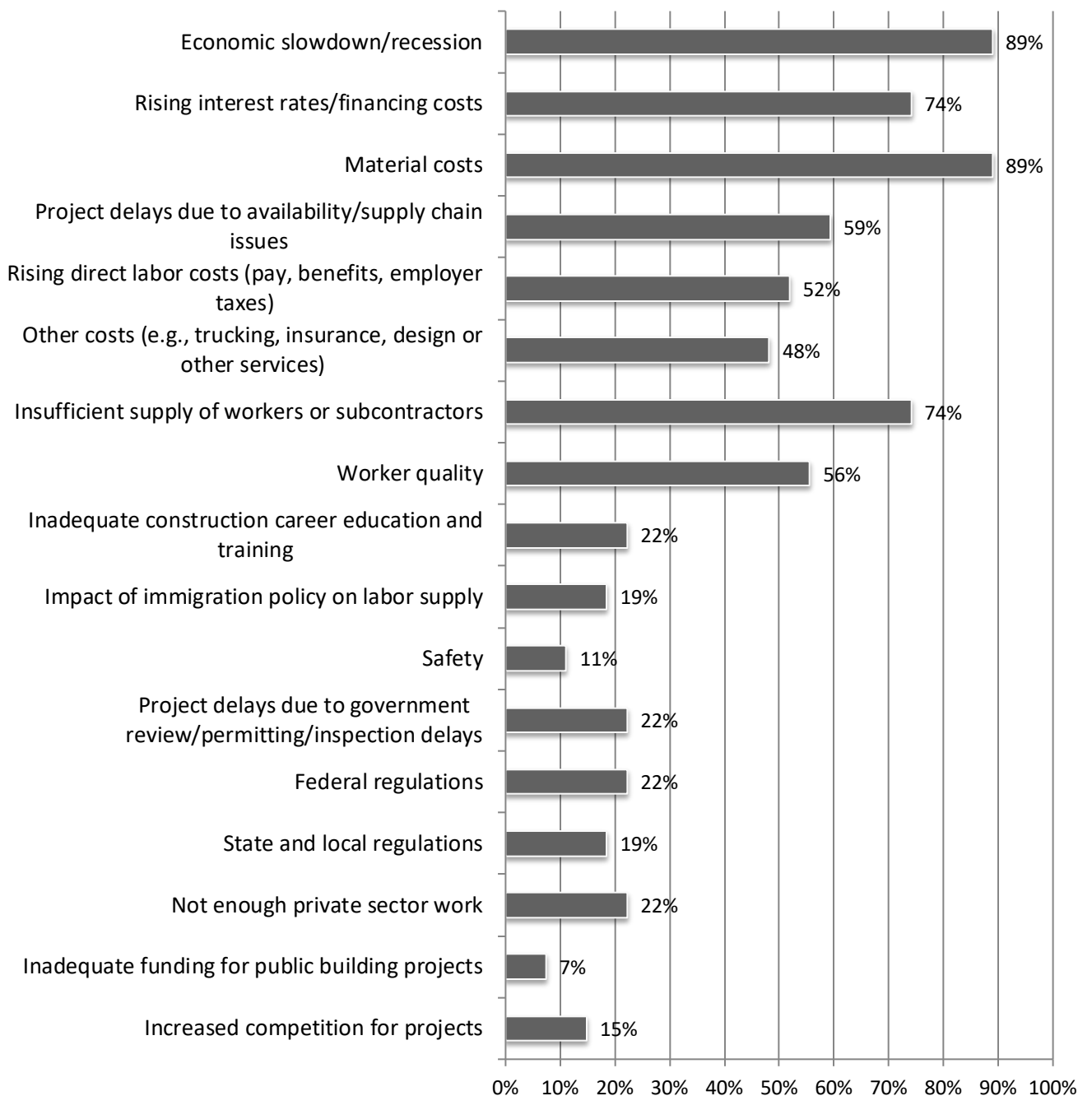
**9. Did an owner postpone or cancel any projects that were scheduled to start in 2022 or 2023? (mark all that apply) Responses: 28**



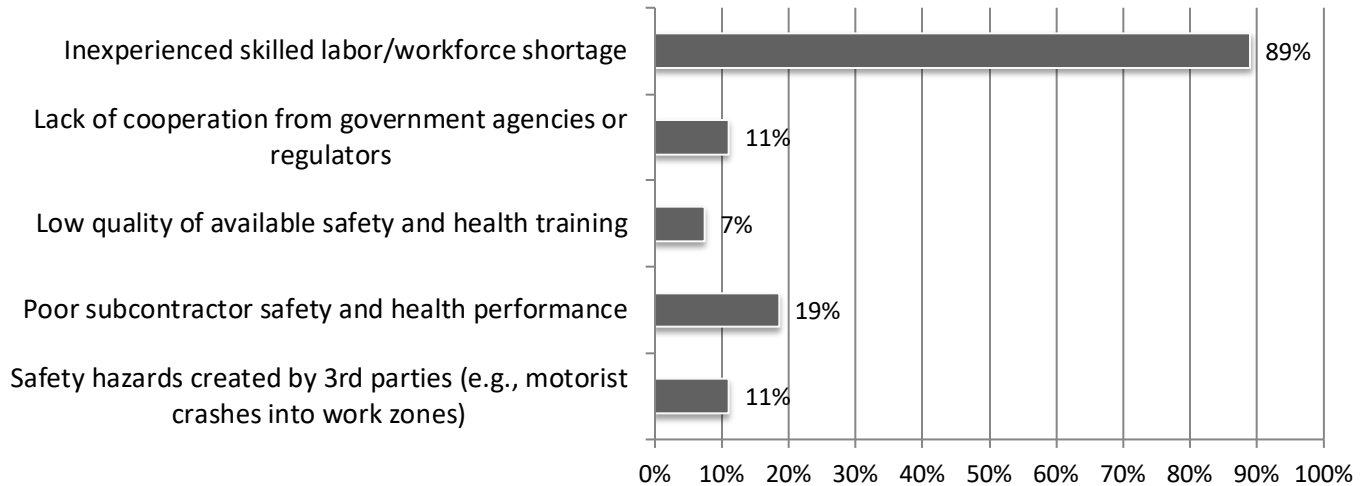
**10. If projects were postponed or canceled, what was the main reason? Responses: 17**



**11. What are your biggest concerns for 2023? (mark all that apply) Responses: 27**



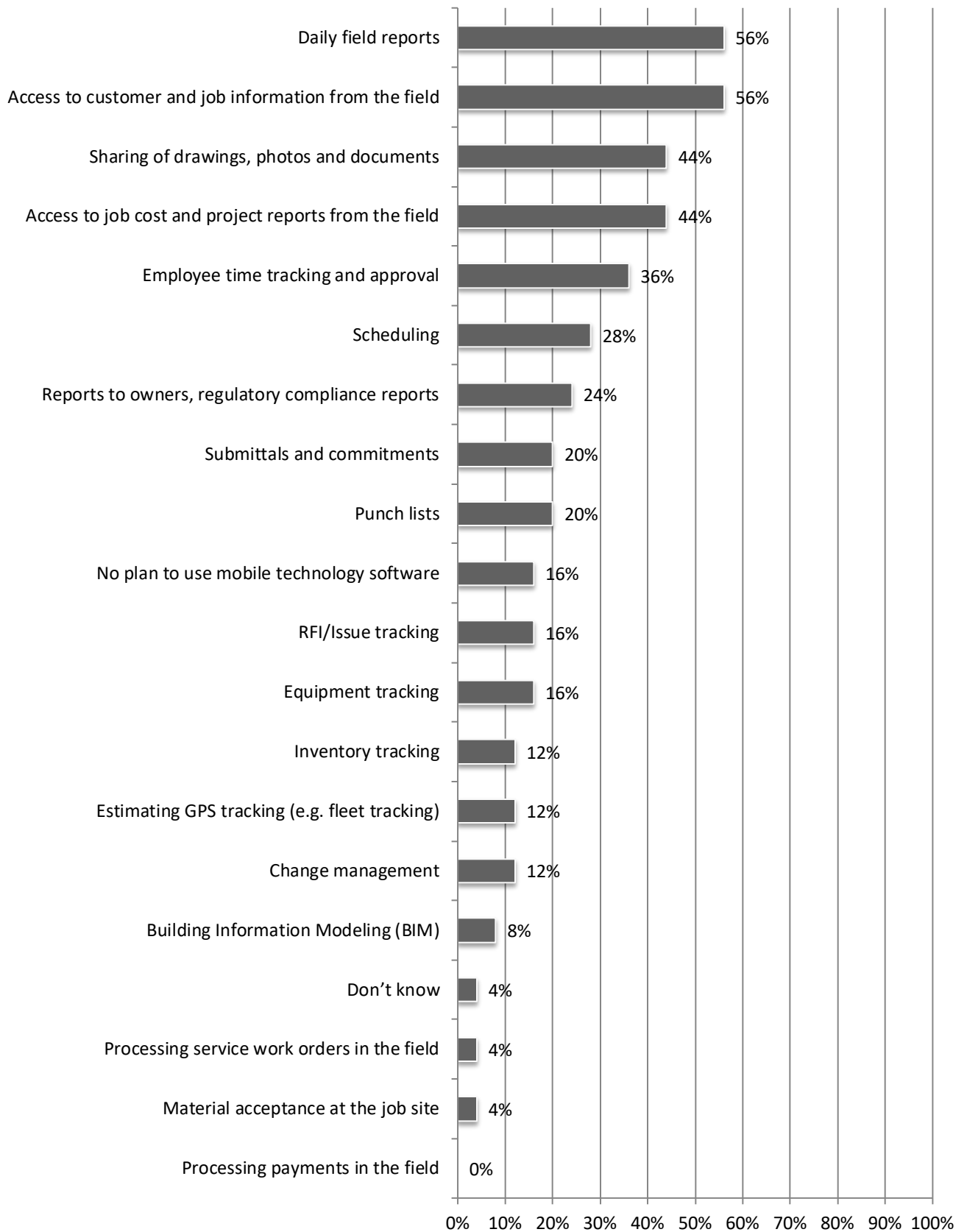
**12. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 27**



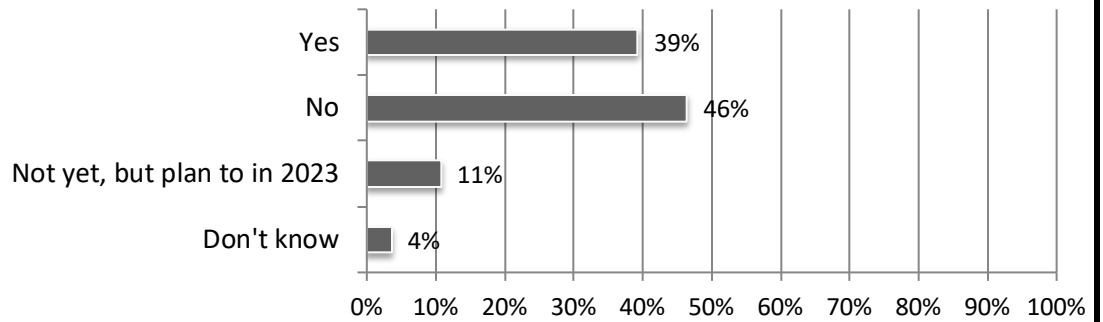
**13. Compared to 2022, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses: 26**

	Increase	Decrease	No change
Estimating software	27%	0%	73%
Fleet tracking/management software	21%	0%	79%
Document management software	20%	0%	80%
Project management software	19%	5%	76%
Accounting software	17%	4%	79%
Human resources (HR) software	17%	0%	83%
Scheduling software	10%	0%	90%
Client relationship management (CRM) software	5%	0%	95%
Subcontractor bid management/ITB software	5%	5%	89%
Tool/asset management/tracking	5%	0%	95%
Building Information Modeling (BIM)	5%	0%	95%
Payroll software	5%	0%	95%
Prequalification software	0%	0%	100%
Project collaboration software	0%	0%	100%
Service management software	0%	0%	100%

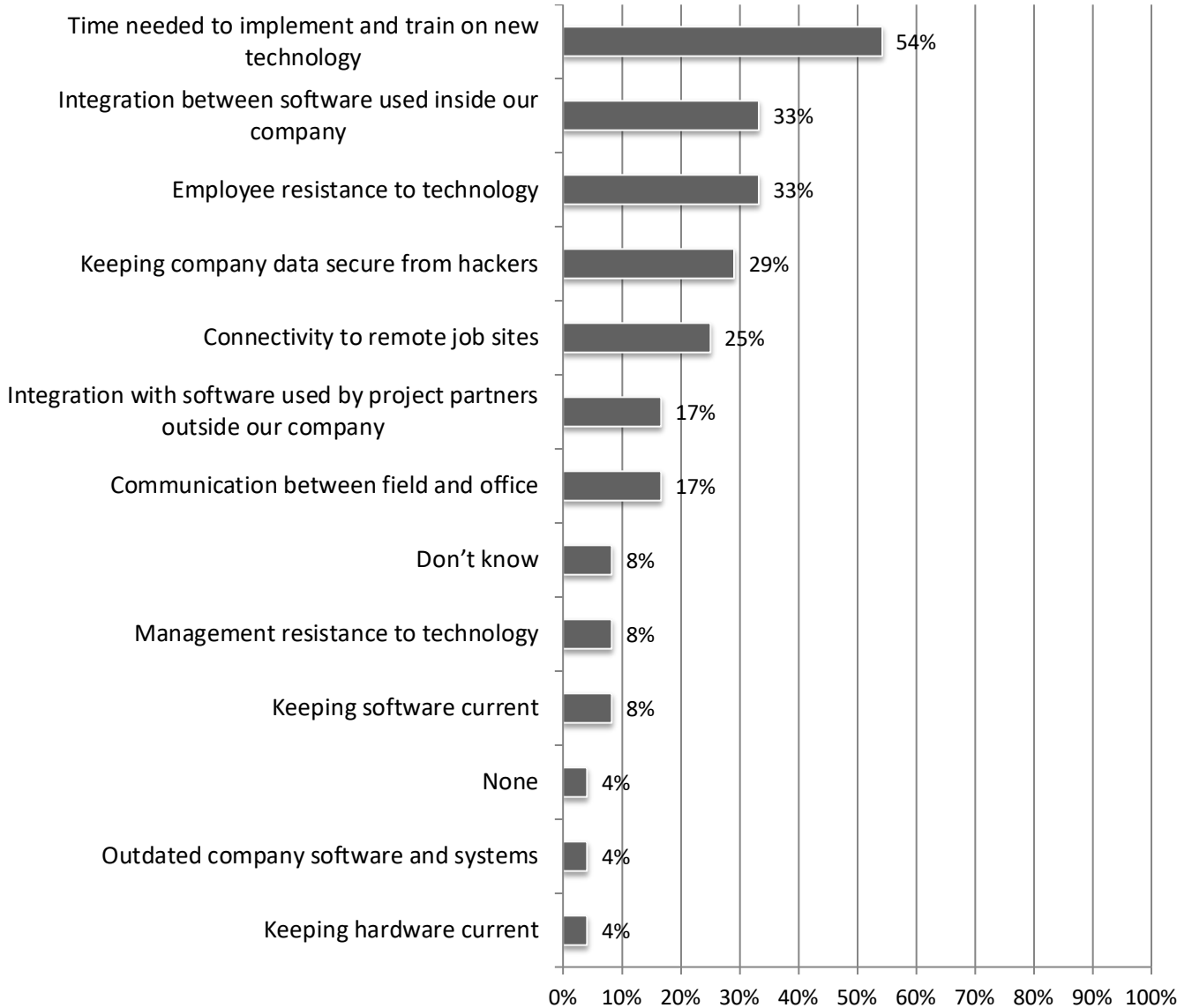
14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 25



**15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 28**



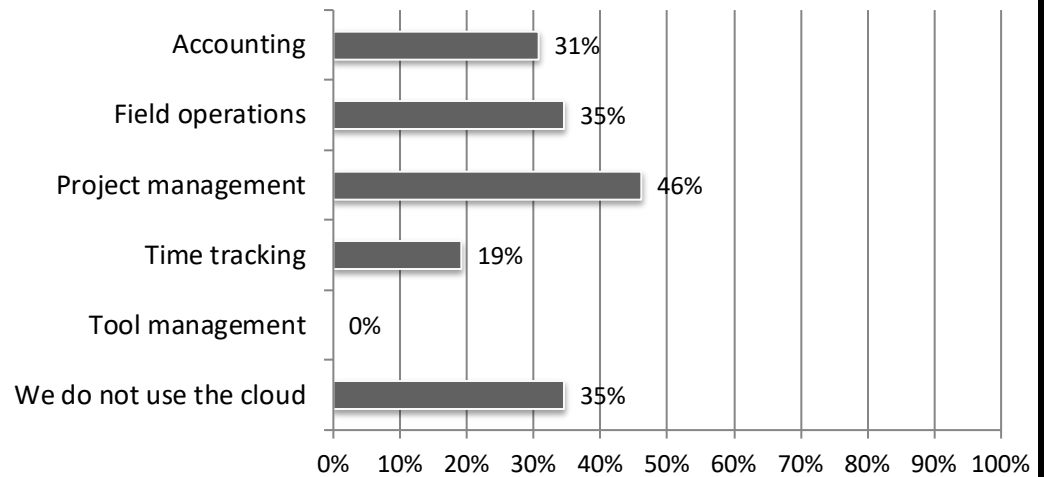
**16. What are your biggest IT challenges (mark all that apply)? Responses: 24**



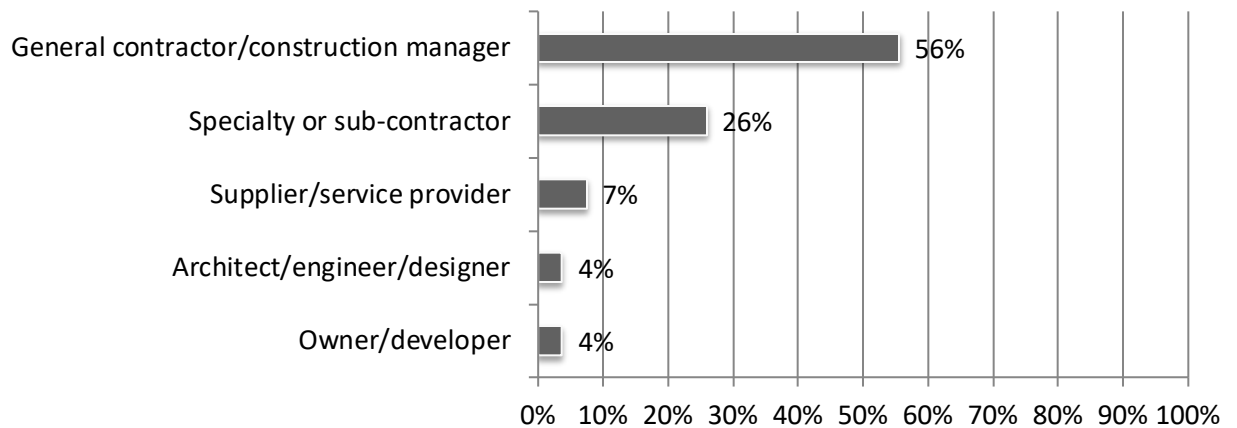


**17. Does your firm use cloud-hosted technology in any of the following ways? (mark all that apply)**

**Responses: 26**

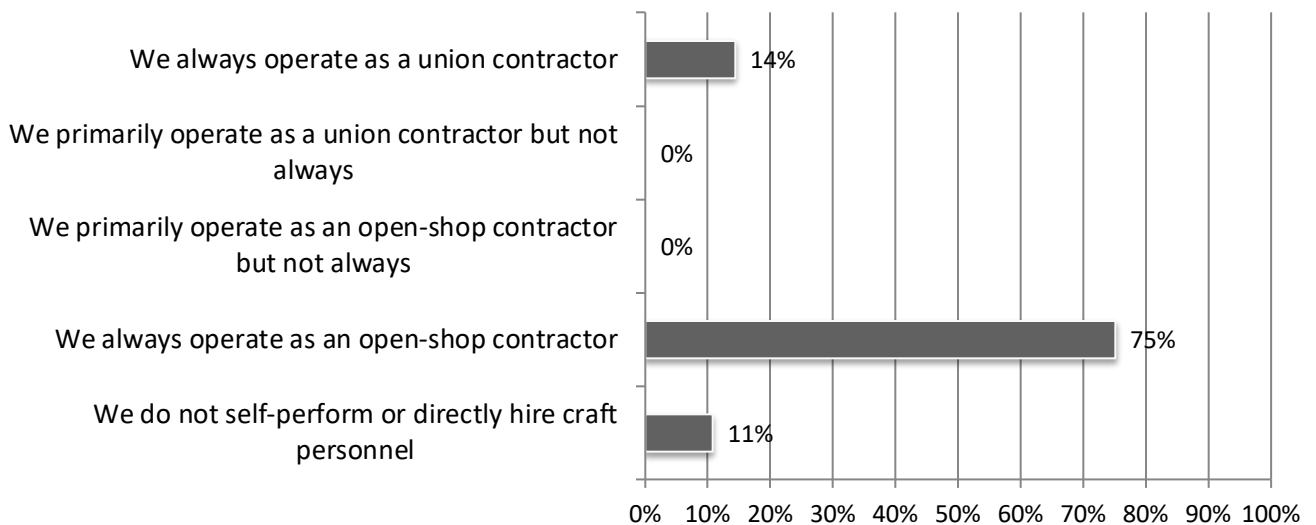


**18. What best describes your firm? Responses: 27**

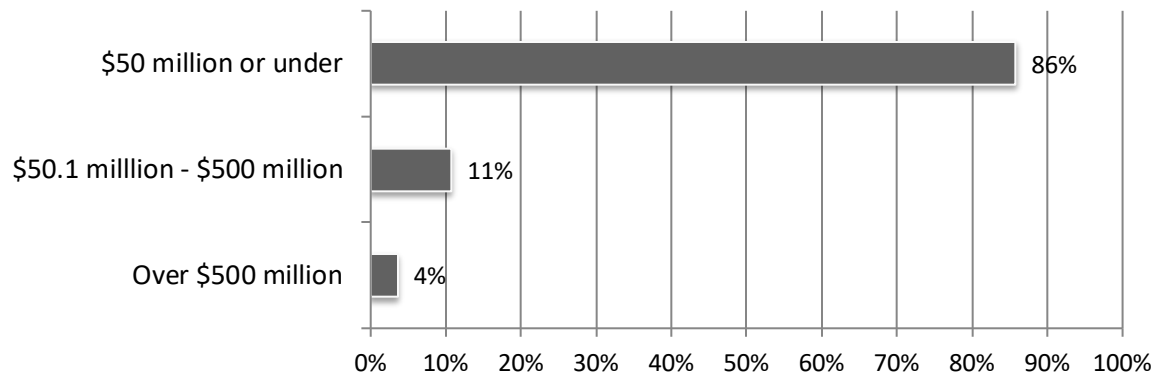


**19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?**

**Responses: 28**



**20. Estimate the total dollar amount of work your firm performed in 2022. Responses: 28**



**21. How many total employees does your firm employ at all of its locations? Responses: 28**

