

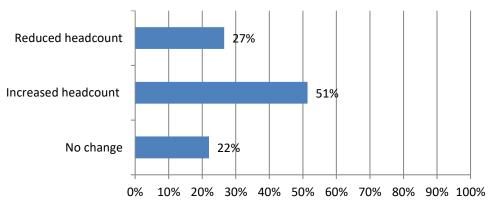
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2022 Workforce Survey Results

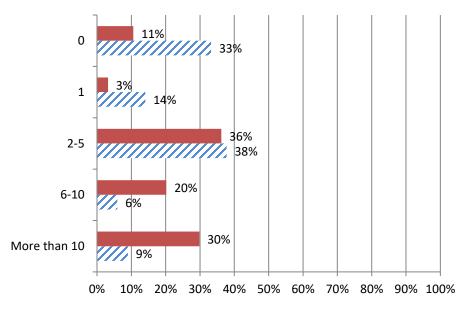
South Results

Total responses: 355, but number varies by question.

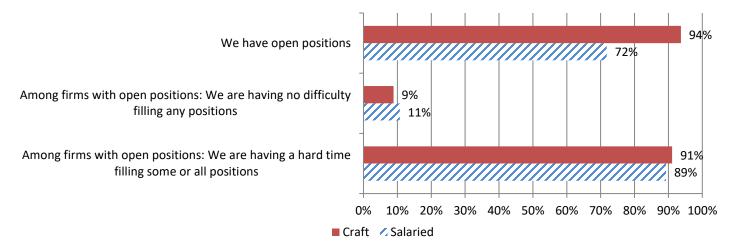
1. By what percentage has your firm's headcount changed in the past 12 months? Responses: 354



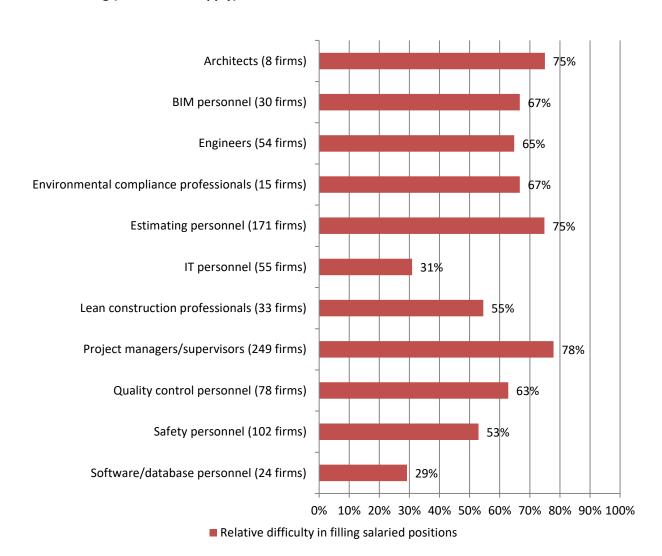
2. How many unfilled hourly craft or salaried positions did you have on June 30, 2022? Responses: 355 Salaried; 354 Craft

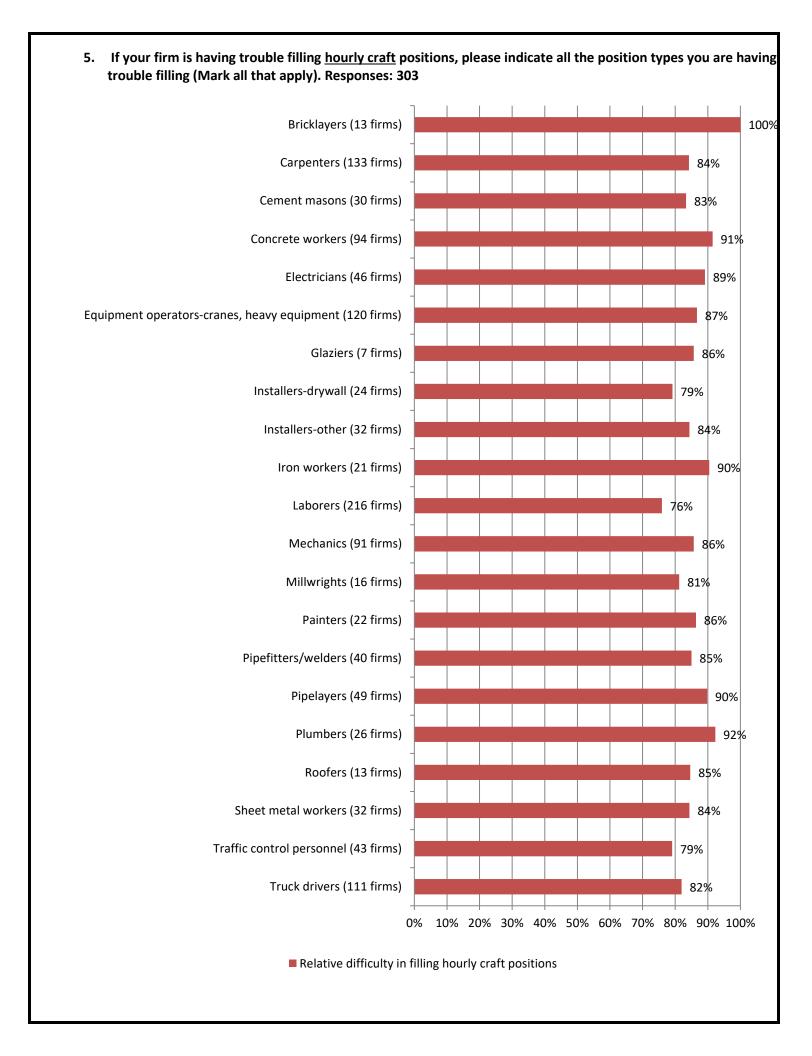


3. How would you describe your current situation in filling hourly craft or salaried positions? Responses: 351 Salaried; 300 Craft

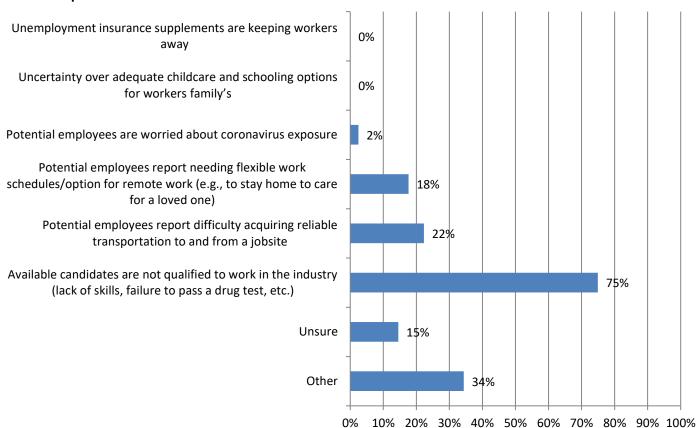


4. If your firm is having trouble filling <u>salaried</u> positions, please indicate all the position types you are having trouble filling (Mark all that apply): 338

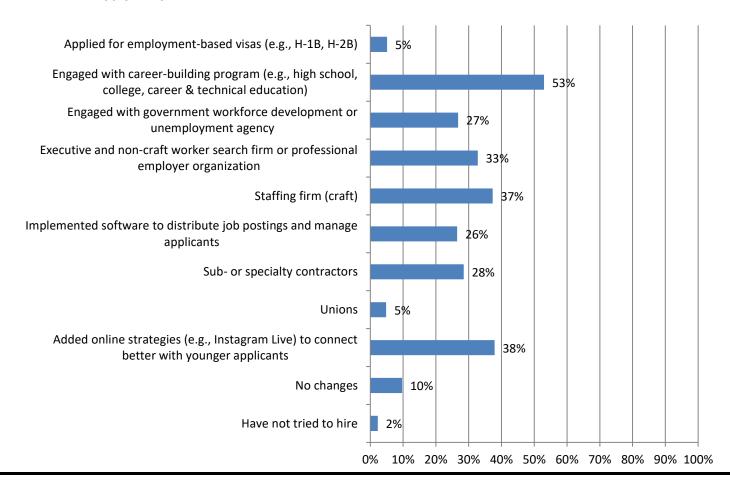




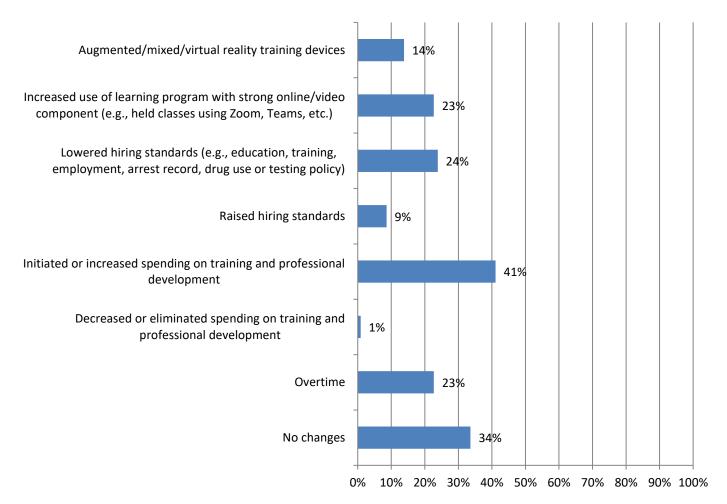
6. If you are having a hard time filling available positions, what are the reason(s)? (Mark all that apply) Responses: 349



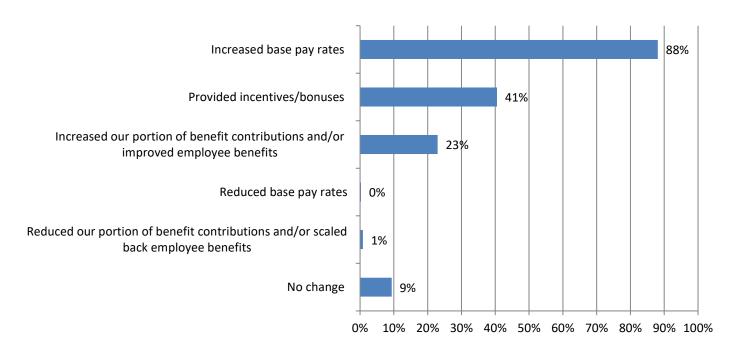
7. Has your firm added or increased use of the following to provide workers in the past 12 months? (Mark all that apply) Responses: 351



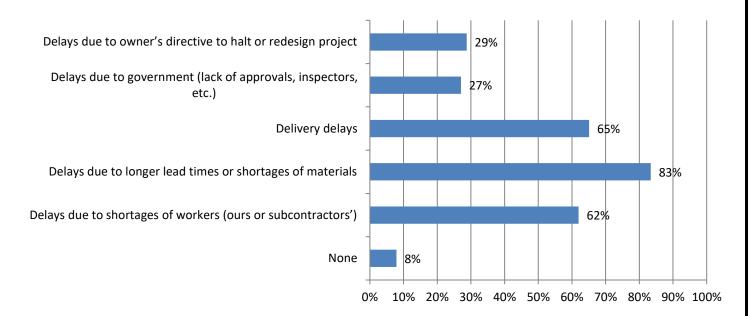
8. Has your firm made changes in hiring, training or scheduling in the past 12 months? (Mark all that apply) Responses: 348



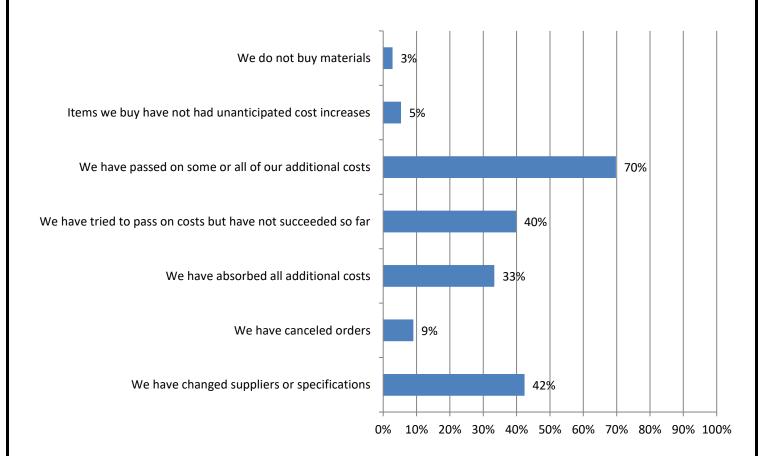
9. Has your firm adjusted pay and/or benefits for <u>hourly craft</u> or <u>salaried</u> personnel in the past 12 months? (Mark all that apply) Responses: 353



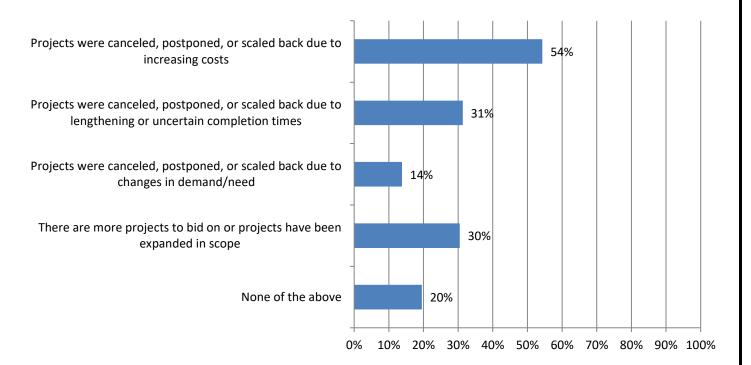
10. What impacts on project completion times, if any, is your firm experiencing? (Mark all that apply) Responses: 355



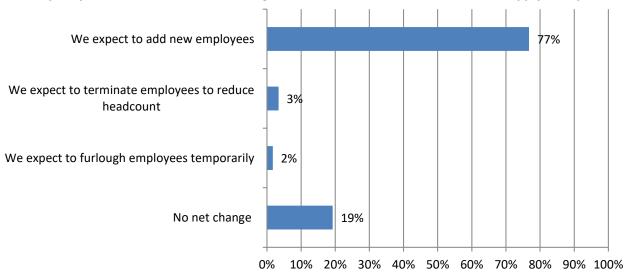
11. How have rising material costs affected your firm's projects, if at all? (Mark all that apply) Responses: 354



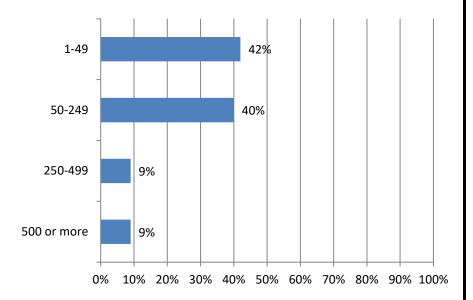
12. What impact, if any, are you experiencing with respect to upcoming or expected projects? (Mark all that apply) Responses: 348



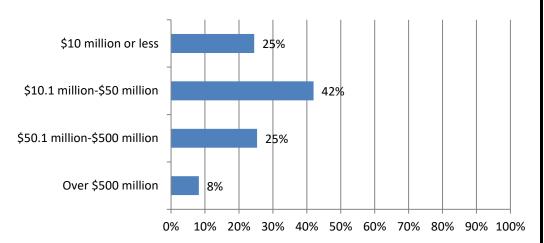
13. How do expect your firm's headcount to change in the next 12 months? (Mark all that apply). Responses: 353



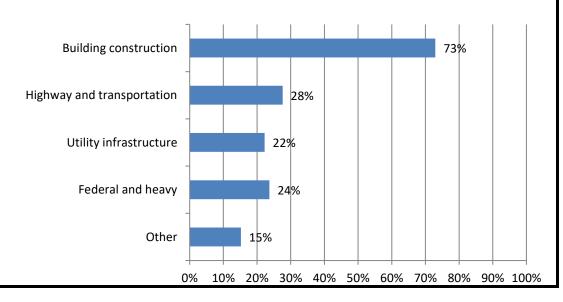
14. How many total employees did your firm employ at all of its locations as of June 30, 2022? Responses: 355



15. Estimate the total dollar amount of work your firm performed during the past 12 months. Responses: 355



16. Please indicate which of the following types of construction projects your firm performs (Mark all that apply) Responses: 355



17. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 347 We always operate as a union contractor 3% We primarily operate as a union contractor but not always 3% We primarily operate as an open-shop contractor but not 6% always We always operate as an open-shop contractor 74% We do not self-perform or directly hire craft personnel 13% 0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%