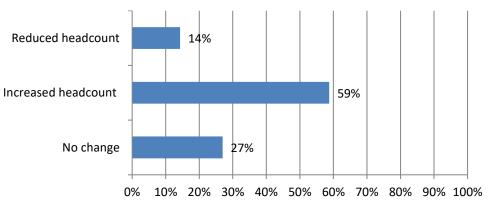


2022 Workforce Survey Results

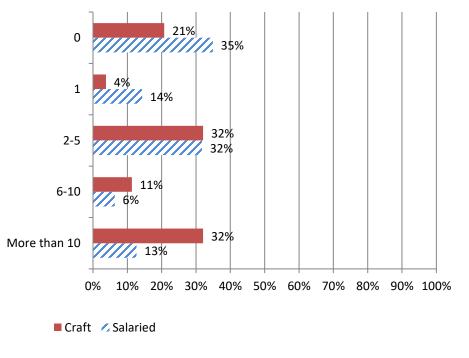
Northeast Results

Total responses: 63, but number varies by question.

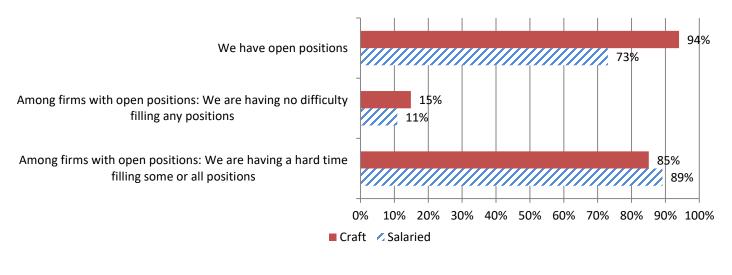
1. By what percentage has your firm's headcount changed in the past 12 months? Responses: 63



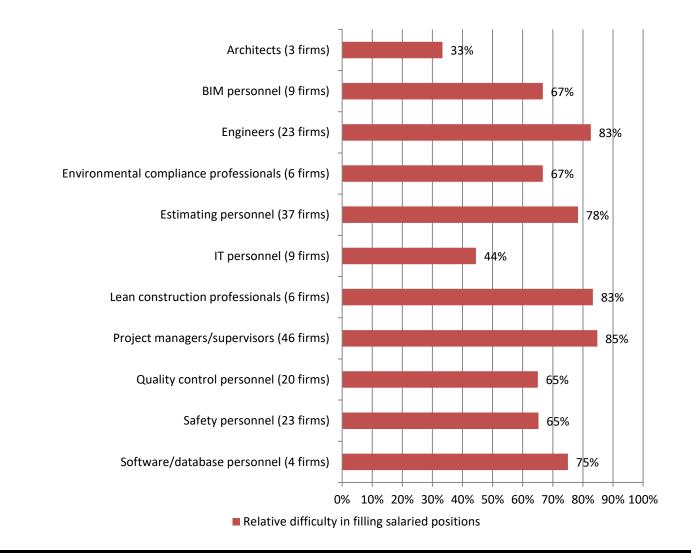
2. How many unfilled hourly craft or salaried positions did you have on June 30, 2022? Responses: 63 Salaried; 63 Craft

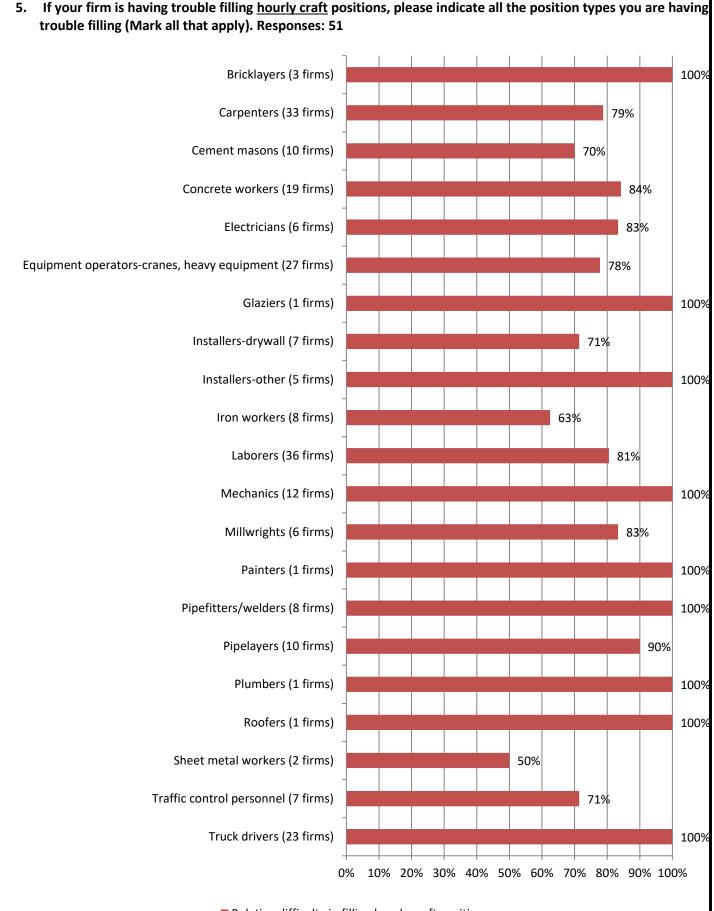


3. How would you describe your current situation in filling hourly craft or salaried positions? Responses: 63 Salaried; 50 Craft



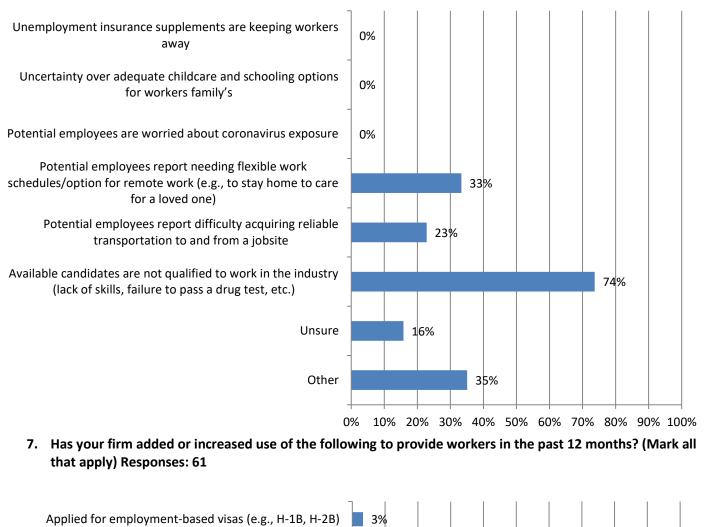
4. If your firm is having trouble filling <u>salaried</u> positions, please indicate all the position types you are having trouble filling (Mark all that apply): 59

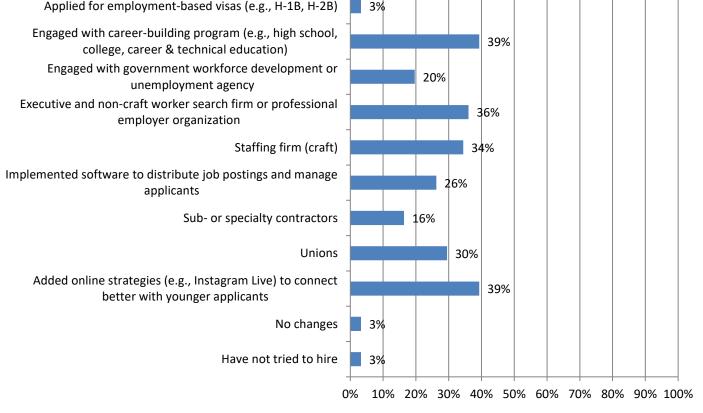


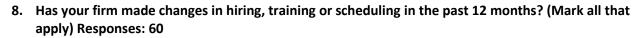


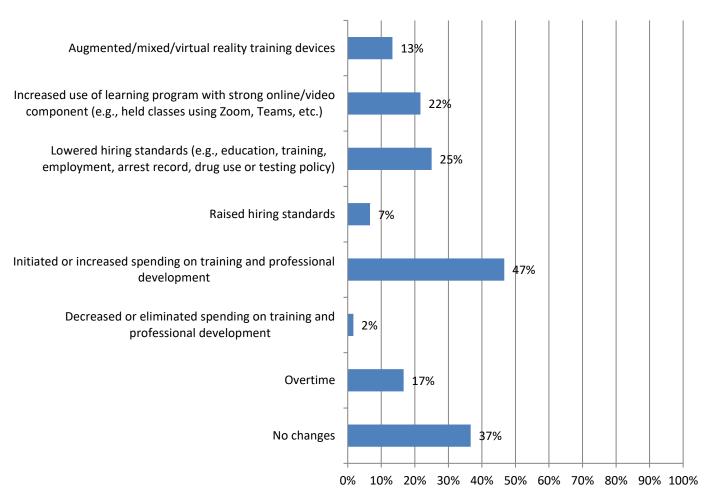
Relative difficulty in filling hourly craft positions

6. If you are having a hard time filling available positions, what are the reason(s)? (Mark all that apply) Responses: 60

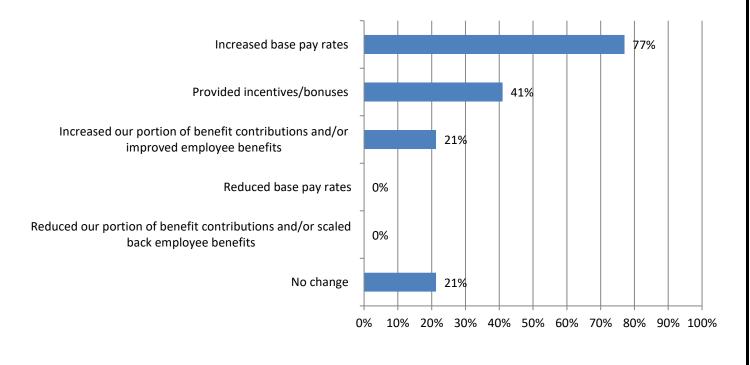




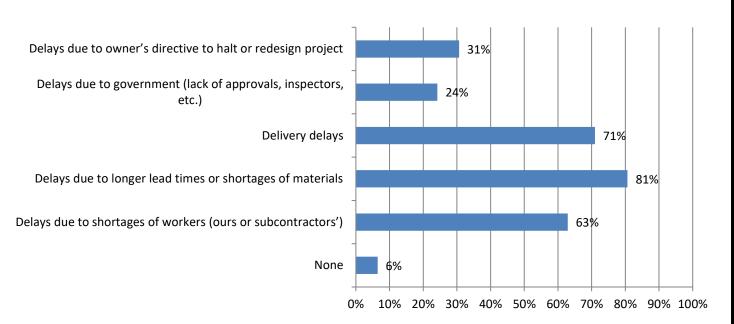




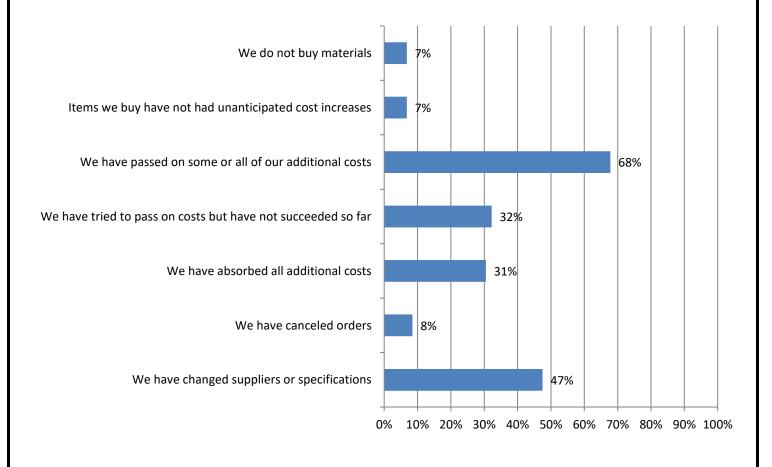
9. Has your firm adjusted pay and/or benefits for <u>hourly craft</u> or <u>salaried</u> personnel in the past 12 months? (Mark all that apply) Responses: 61



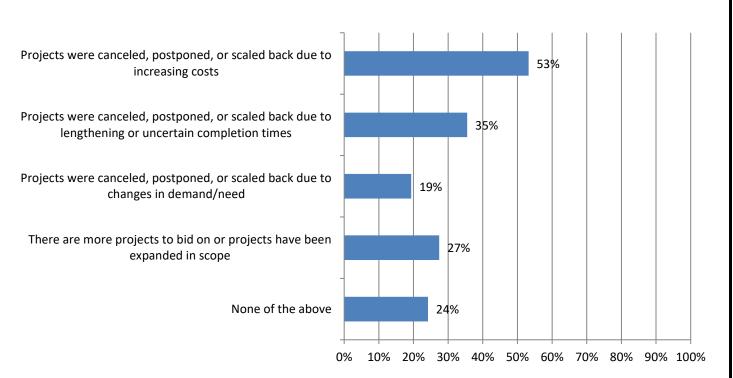
10. What impacts on project completion times, if any, is your firm experiencing? (Mark all that apply) Responses: 62



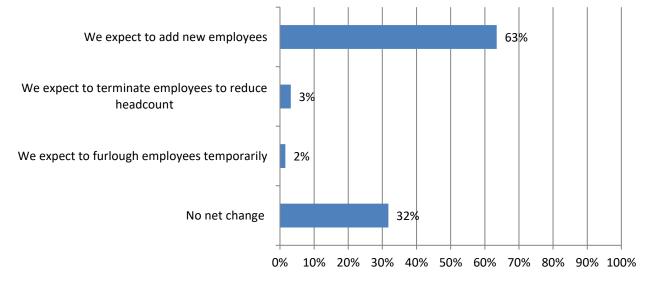
11. How have rising material costs affected your firm's projects, if at all? (Mark all that apply) Responses: 59



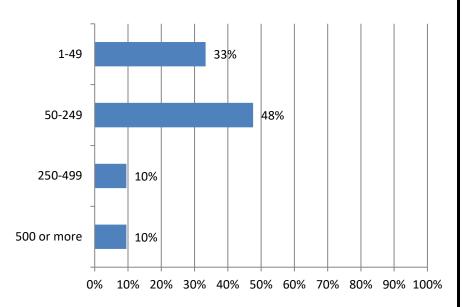
12. What impact, if any, are you experiencing with respect to upcoming or expected projects? (Mark all that apply) Responses: 62



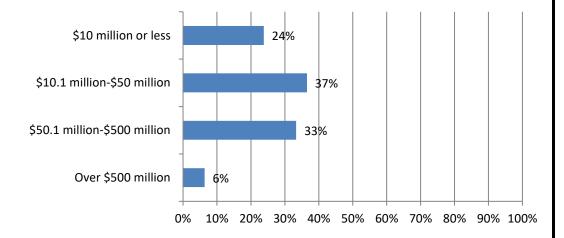
13. How do expect your firm's headcount to change in the next 12 months? (Mark all that apply). Responses: 63



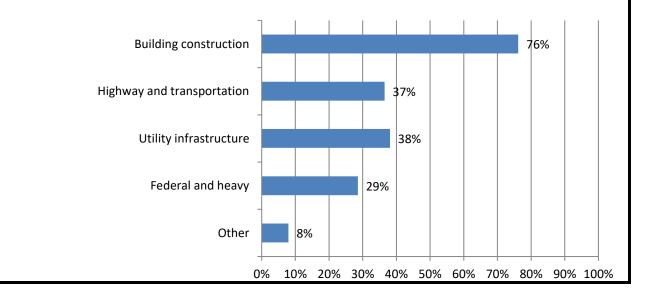
14. How many total employees did your firm employ at all of its locations as of June 30, 2022? Responses: 63



15. Estimate the total dollar amount of work your firm performed during the past 12 months. Responses: 63



16. Please indicate which of the following types of construction projects your firm performs (Mark all that apply) Responses: 63



17. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 63

