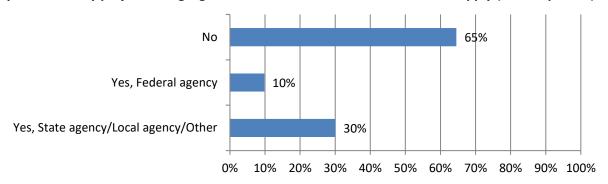


## **2022 PLA Survey Results**

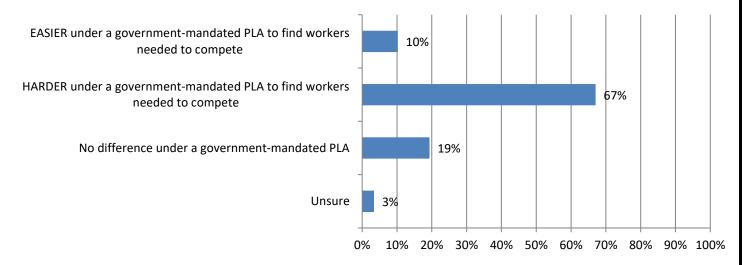
### **Total Results**

Total 296 responses; Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding (total specified in some questions).

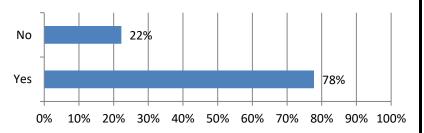
1. Has your company executed any projects using a government-mandated PLA? Mark all that apply (296 Responses)



2. Did a government-mandated PLA make it easier or harder for you or your subcontractors to find the workers needed to keep your projects on schedule and within budget? (88 Responses)



3. Does your company do, or has it recently done, any direct federal construction work, as either a prime contractor or subcontractor? For example, construction work for agencies such as the U.S. Army Corps of Engineers, General Services Administration, Naval Facilities Engineering Systems Command, Department of Veterans Affairs, etc. (Do not count federally funded state or local government projects.) (270 Responses)



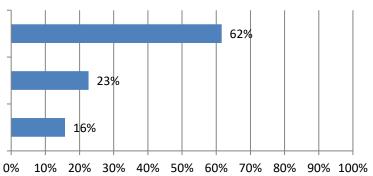
4. Under President Biden's PLA E.O. 14063, every general contractor or subcontractor performing covered work must negotiate with or become a party to a PLA with at least one or more appropriate labor organizations. What impact, if any, do you think this government-mandated PLA would have on your willingness and ability to execute direct federal projects? Mark all that apply (204 Responses) No impact 6% PLA would LOWER costs 0% PLA would RAISE costs 88% PLA would make it EASIER to find workers and/or 3% subcontractors PLA would make it HARDER to find workers and/or 78% subcontractors PLA would SHORTEN time to complete projects 1% PLA would LENGTHEN time to complete projects 73% PLA would make it EASIER to subcontract with small disadvantage businesses: Veteran Owned Small Business, Service-Disabled Veteran Owned Small Business, 5% Small Disadvantaged Businesses (includes Section 8(a)), Woman-Owned Small Business, or Historically Unde PLA would make it HARDER to subcontract with small disadvantage businesses: Veteran Owned Small Business, Service-Disabled Veteran Owned Small Business, 82% Small Disadvantaged Businesses (includes Section 8(a)), Woman-Owned Small Business, or Historically Unde Unsure 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

#### 5. Which statement best describes your company: (203 Responses)

My company NEVER operates under a Collective Bargaining Agreement (Open Shop)

My company SOMETIMES operates under a Collective Bargaining Agreement

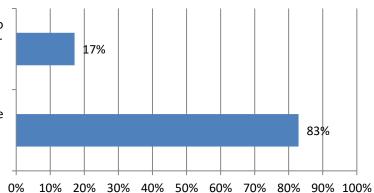
My company ALWAYS operates under a Collective Bargaining
Agreement



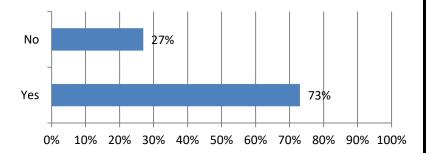
# 6. If PLAs are required on direct federal construction projects of \$35M or more as directed under President Biden's E.O. 14063, which statement below best reflects the workforce situation in your area(s) of work: (76 Responses)

The project will have a sufficient number of union workers to guarantee on time and on budget delivery because the labor unions have enough workers ready and available to supply the project

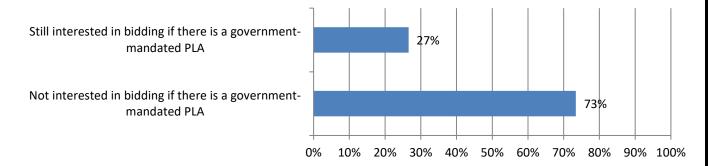
The project will NOT have enough union workers to guarantee on time and on budget delivery because the labor unions are facing shortages among their own ranks



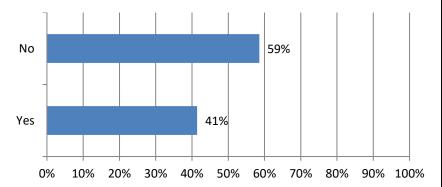
# 7. Are you currently bidding on or willing to bid on federal construction projects valued at \$35 million or more? (256 Responses)



# 8. Are you more or less interested in bidding on federal construction projects with a PLA attached to it? (252 Responses)



9. Is your company a small business under Small Business Administration's Size Standard? For example, SBA's size standard for a small business that performs Other Heavy and Civil Engineering Construction (NAICS 237990) is \$39.5 million. The small business size standard for Dredging and Surface Cleanup Activities is \$30 million. The size standard for Masonry Contractors (NAICS 238140) is \$16.5 million. (Click here to check SBA's Size Standards) (251 Responses)



10. Would you be willing to sign a written summary of some or all of your responses to this survey for submission to the record of a legal proceeding that sought to block the coming mandate that direct federal contractors and subcontractors use PLA on large construction projects? (246 Responses)

