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2022 Construction Outlook Utah Survey Results

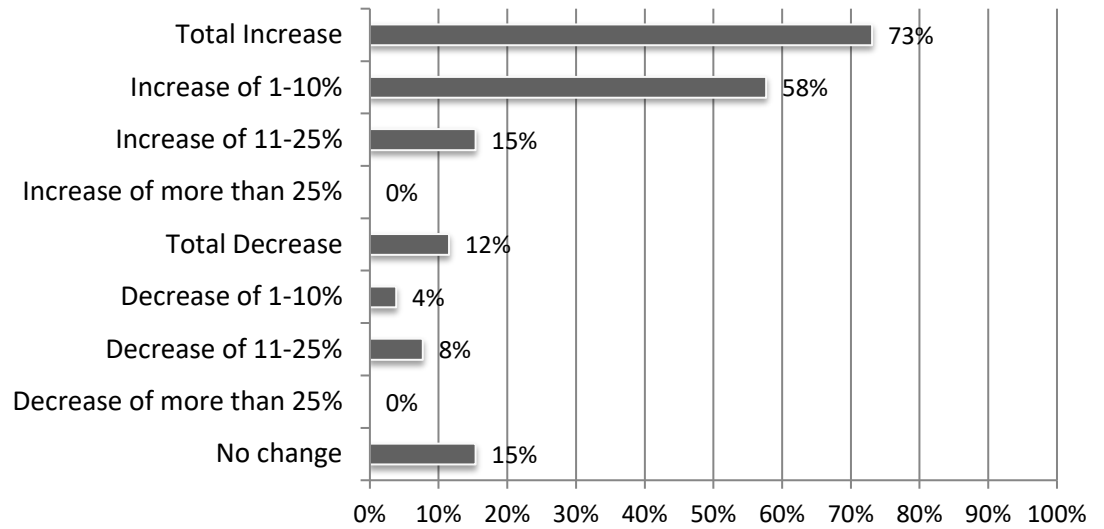
Total Responses: 26. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

- 1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates):**
Responses: 25

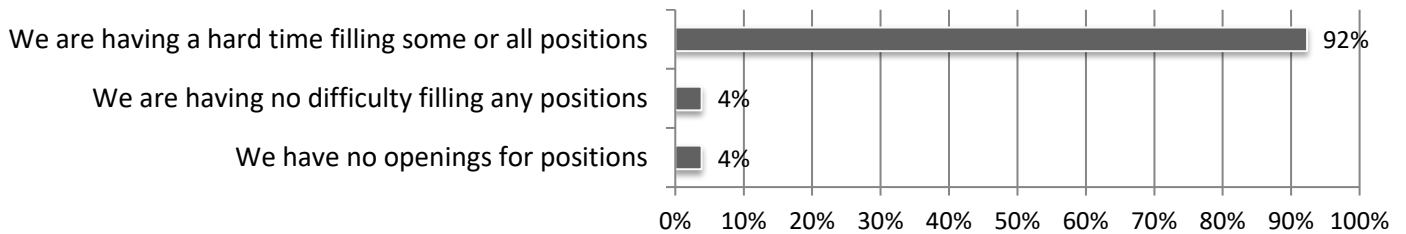
Market	Higher	Lower	Same	Net*	US Net
Water/Sewer	65%	0%	35%	65%	50%
Bridge/Highway	53%	5%	42%	47%	57%
Multifamily Residential	50%	22%	28%	28%	32%
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	48%	10%	43%	38%	41%
Warehouse	48%	5%	48%	43%	41%
Transportation	47%	16%	37%	32%	51%
Data Center	47%	6%	47%	41%	31%
Manufacturing	45%	5%	50%	40%	27%
Public Building	42%	16%	42%	26%	20%
Federal (e.g., VA, GSA, USACE, NAVFAC)	39%	13%	48%	26%	37%
Power	28%	11%	61%	17%	35%
Lodging	28%	28%	44%	0%	6%
Hospital	26%	11%	63%	16%	38%
K-12 School	24%	29%	47%	-6%	19%
Higher Education	20%	15%	65%	5%	16%
Retail	11%	33%	56%	-22%	-8%
Private Office	10%	35%	55%	-25%	-8%

**Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

2. What percent change do you expect in your headcount in 2022? Responses: 26



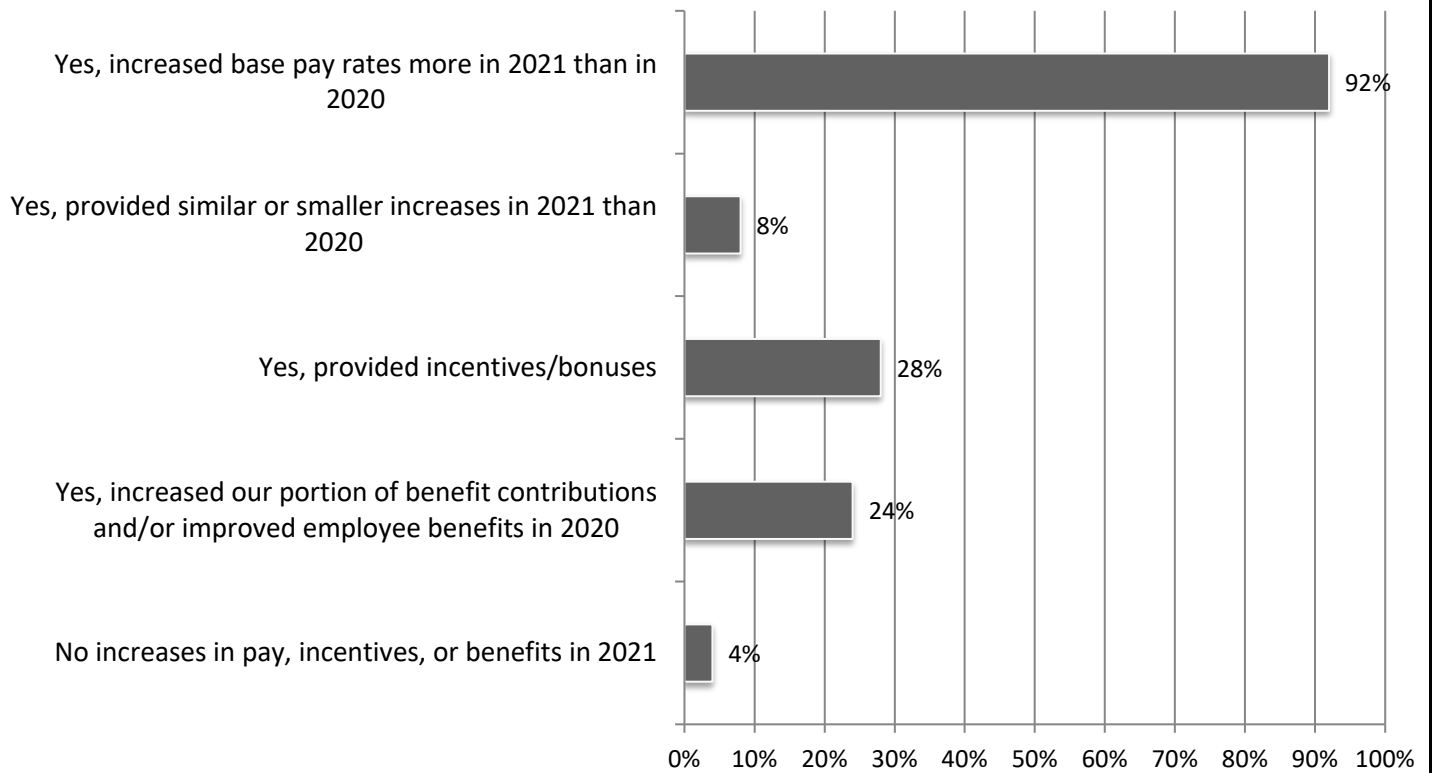
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 26



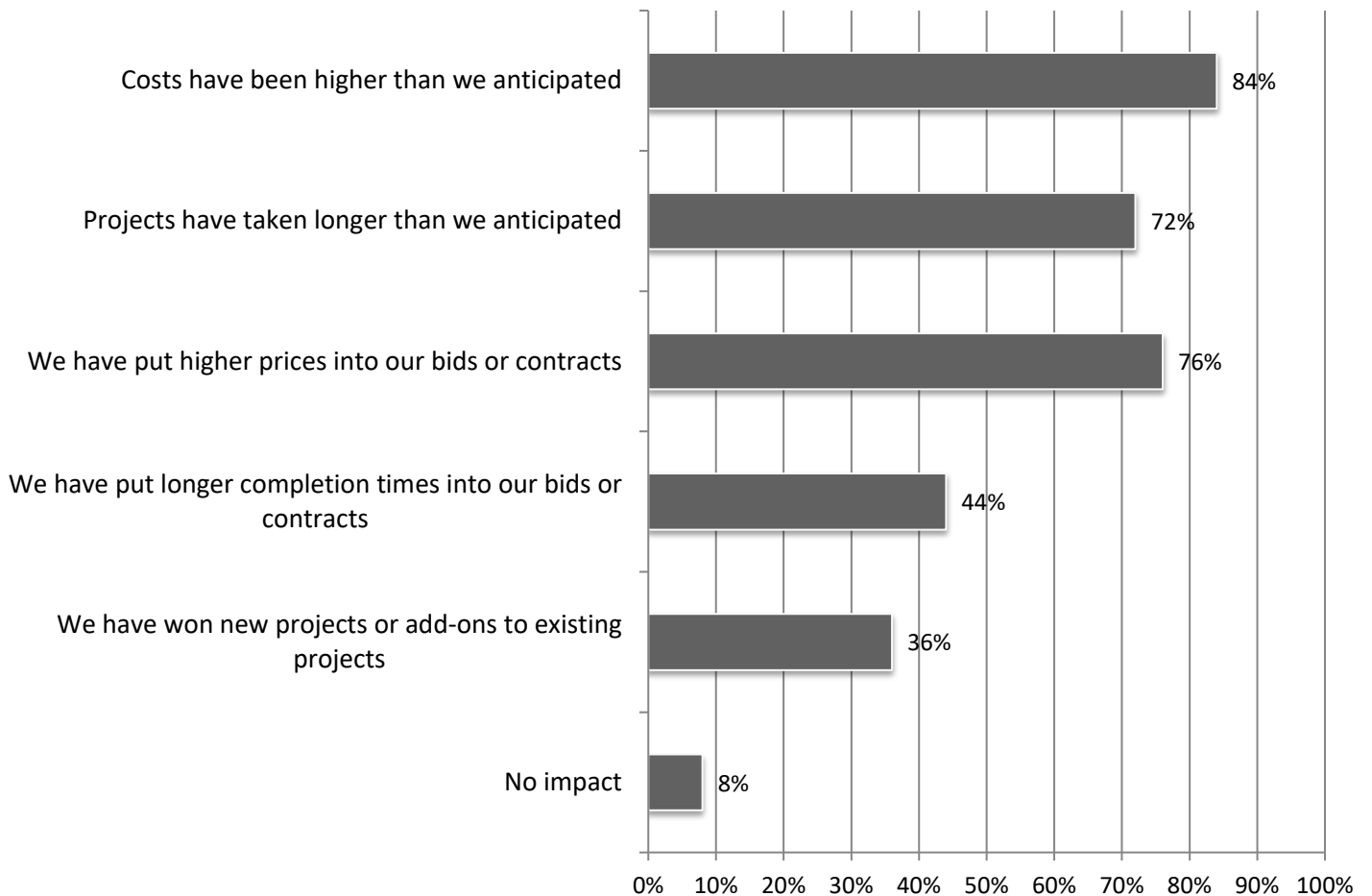
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 26



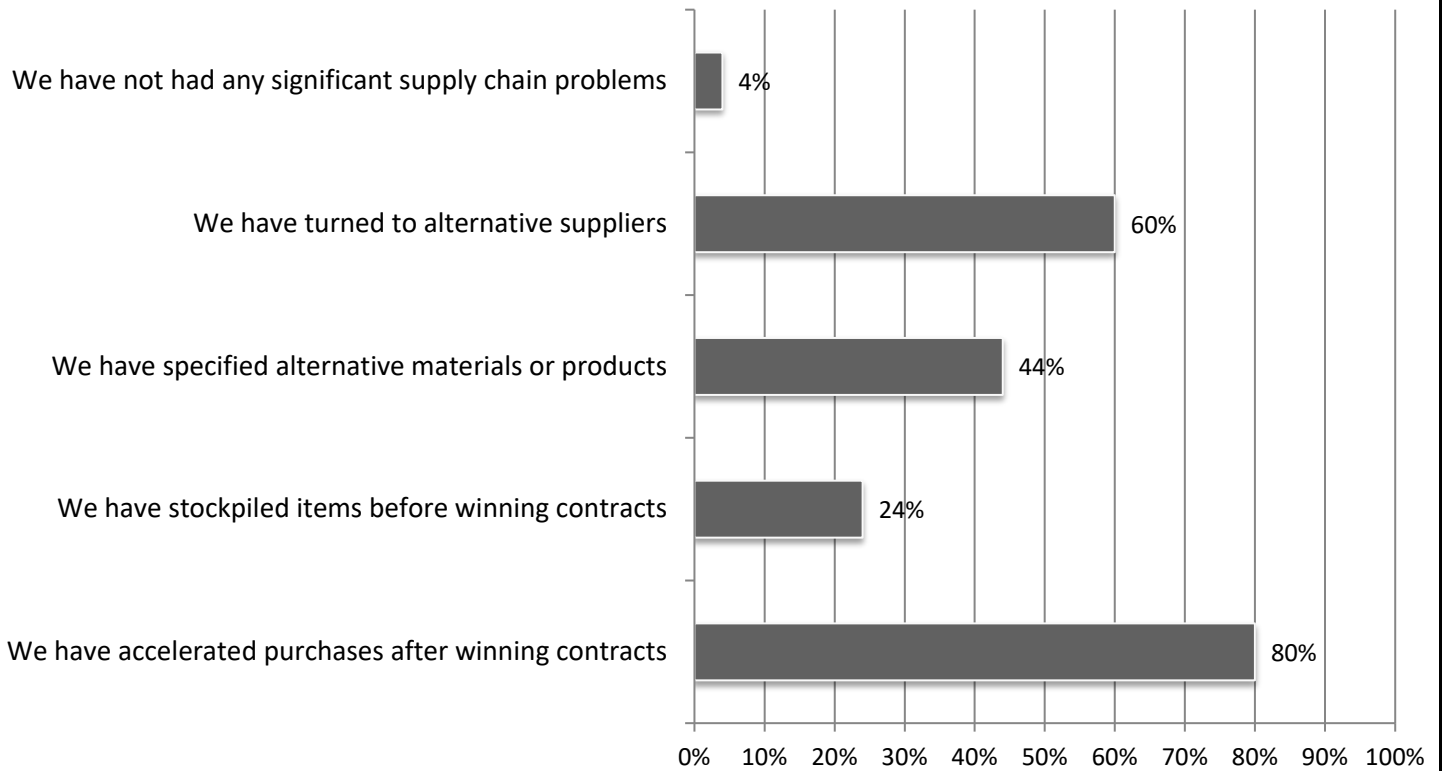
5. Did your firm increase or decrease pay or benefits in 2021? (mark all that apply) Responses: 25



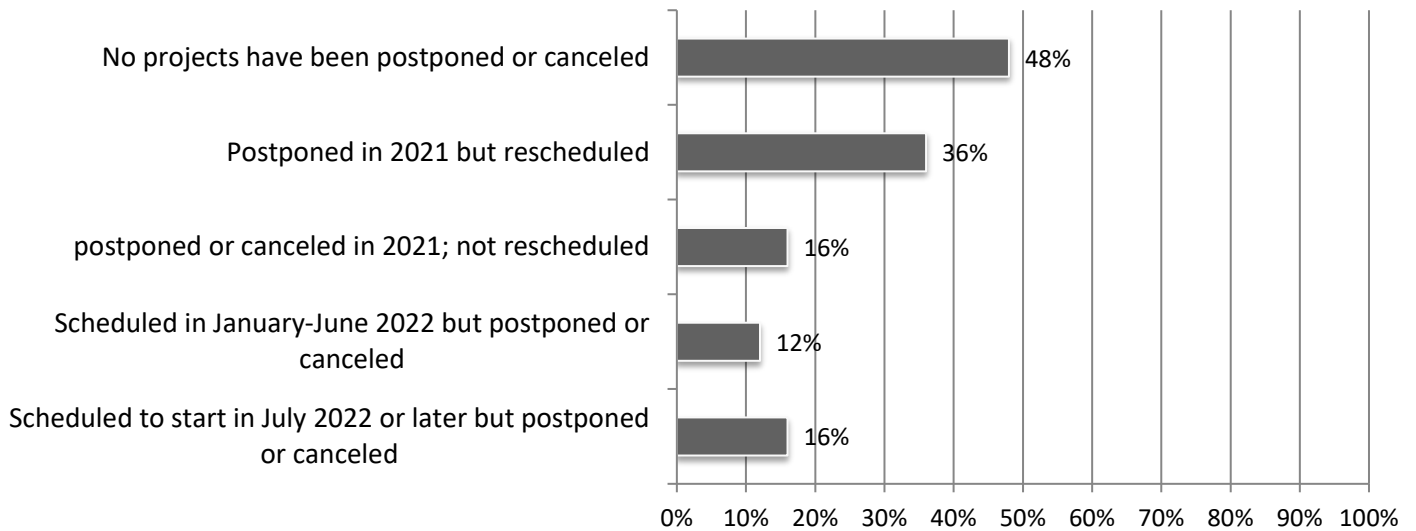
6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses: 25



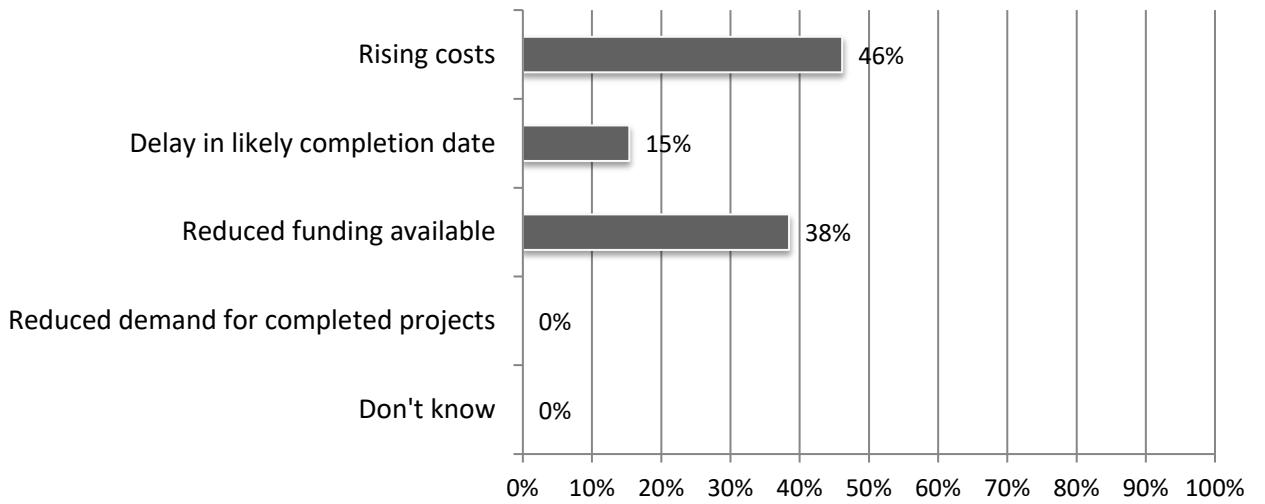
7. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 25



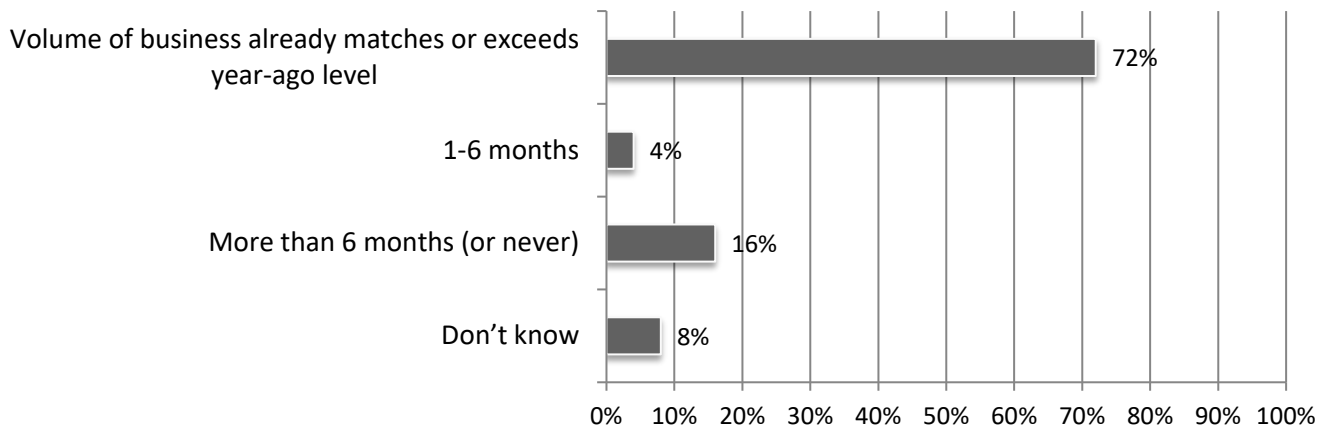
8. Did an owner postpone or cancel any projects that were scheduled to start in 2021 or 2022? (mark all that apply) Responses: 25



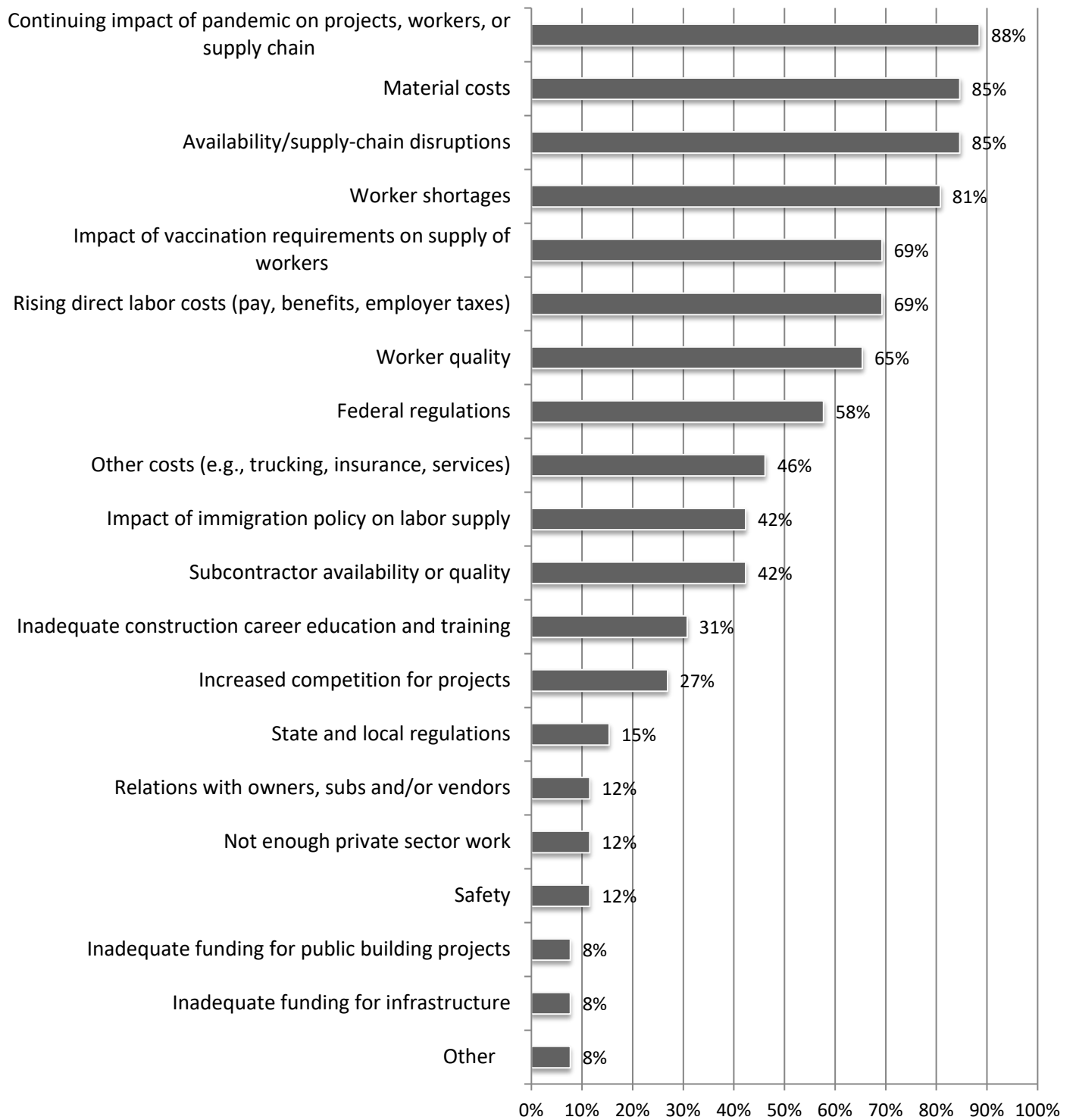
9. If projects were postponed or canceled, what was the main reason? Responses: 13



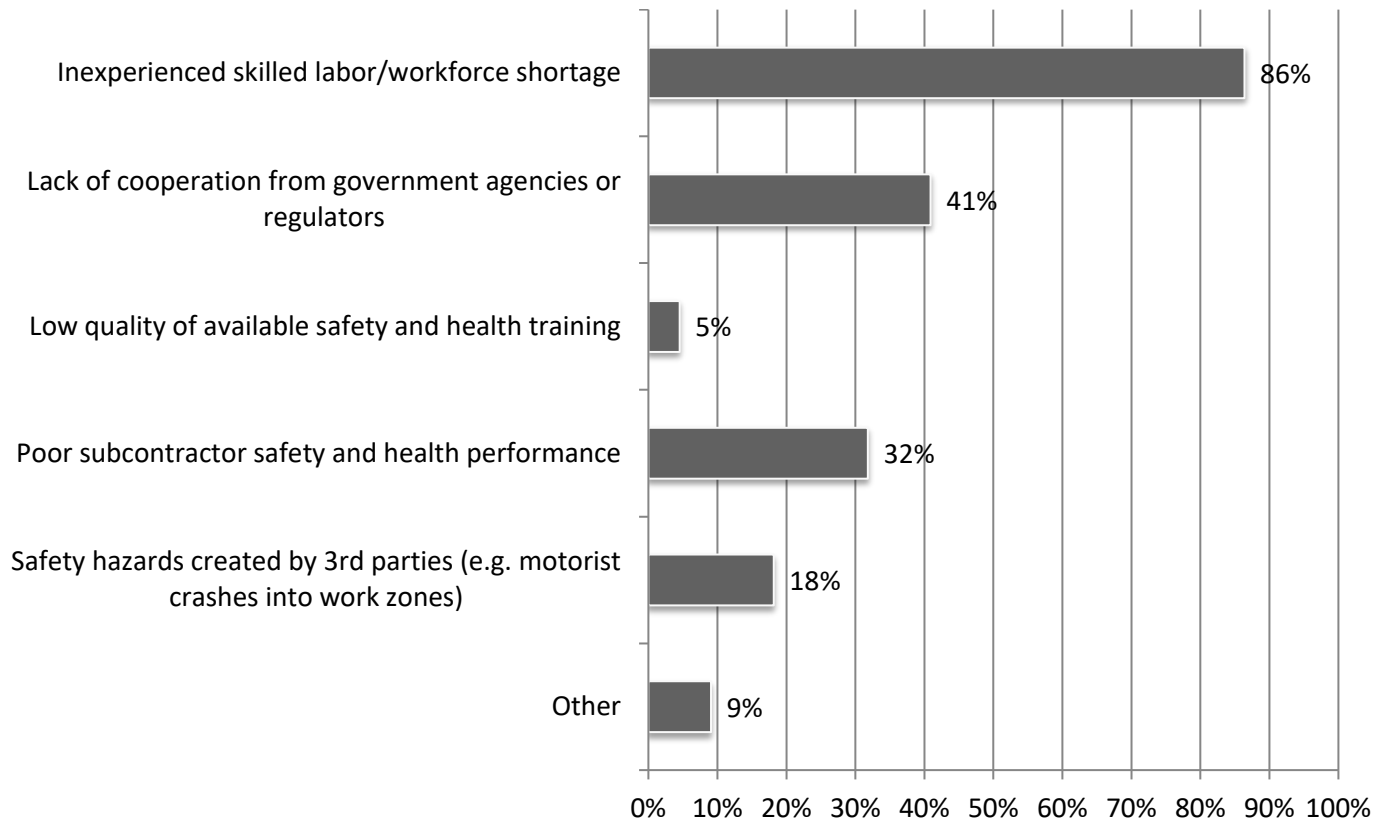
10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 25



11. What are your biggest concerns for 2022? (mark all that apply) Responses: 26



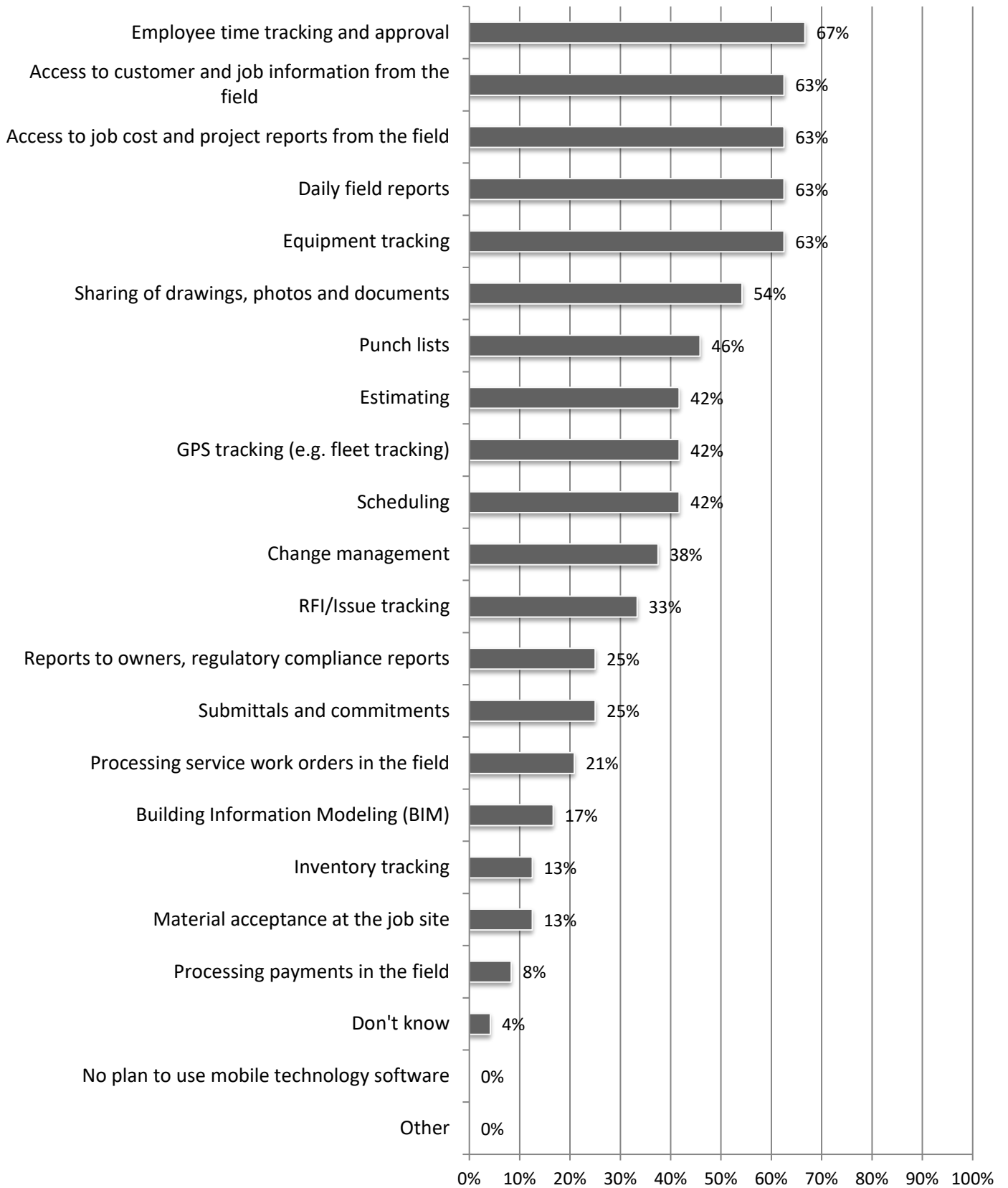
12. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 22



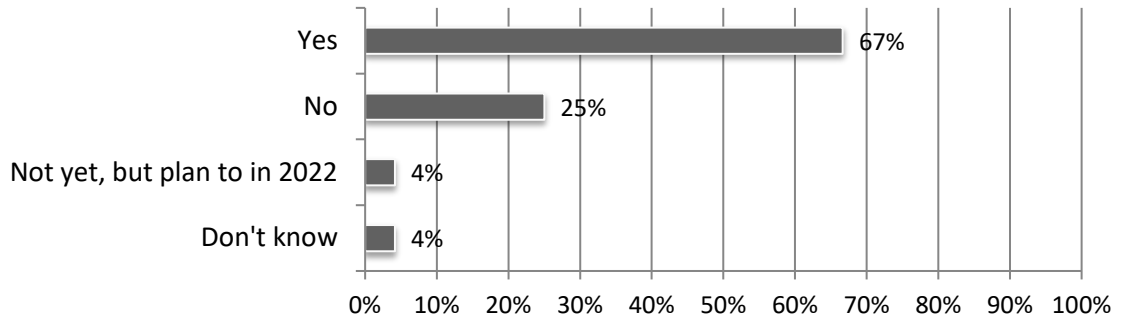
13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 25

	Increase	Decrease	No change
Tool/asset management/tracking	48%	0%	52%
Human resources (HR) software	40%	0%	60%
Accounting software	36%	0%	64%
Document management software	33%	0%	67%
Fleet tracking/management software	32%	0%	68%
Scheduling software	29%	0%	71%
Estimating software	28%	0%	72%
Project management software	25%	0%	75%
Client relationship management (CRM) software	21%	0%	79%
Payroll software	20%	0%	80%
Project collaboration software	13%	0%	88%
Building Information Modeling (BIM)	12%	0%	88%
Subcontractor bid management/ITB software	9%	0%	91%
Prequalification software	8%	0%	92%
Service management software	4%	0%	96%

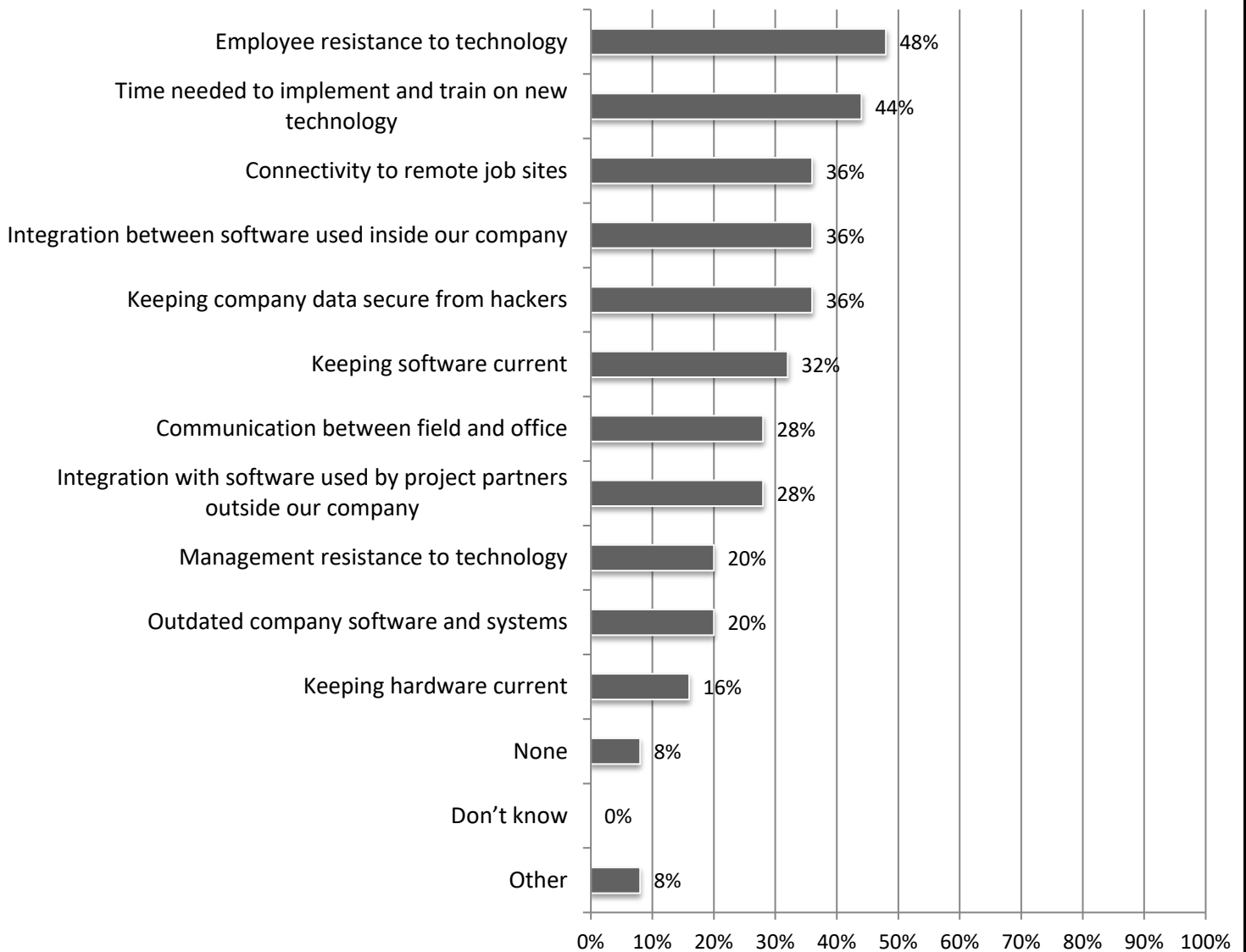
14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 24



15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 24

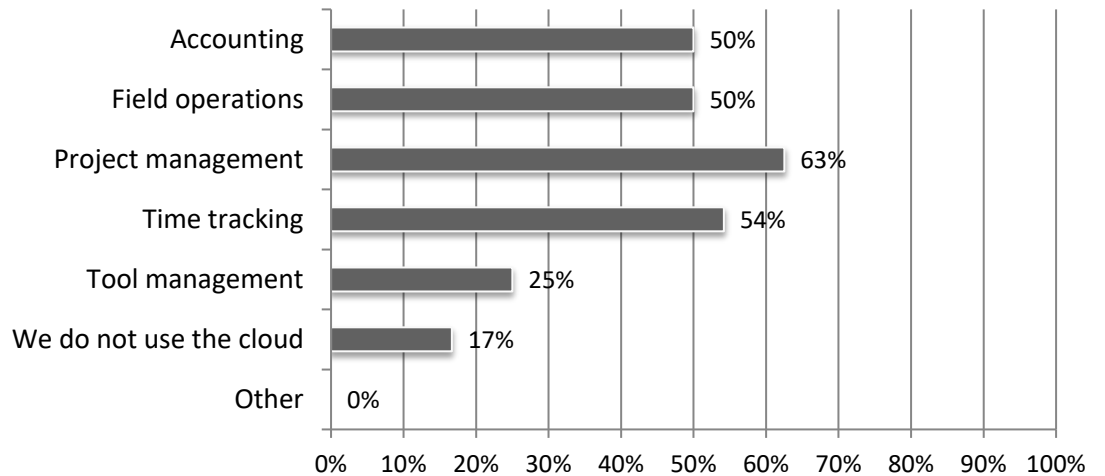


16. What are your biggest IT challenges (mark all that apply)? Responses: 25

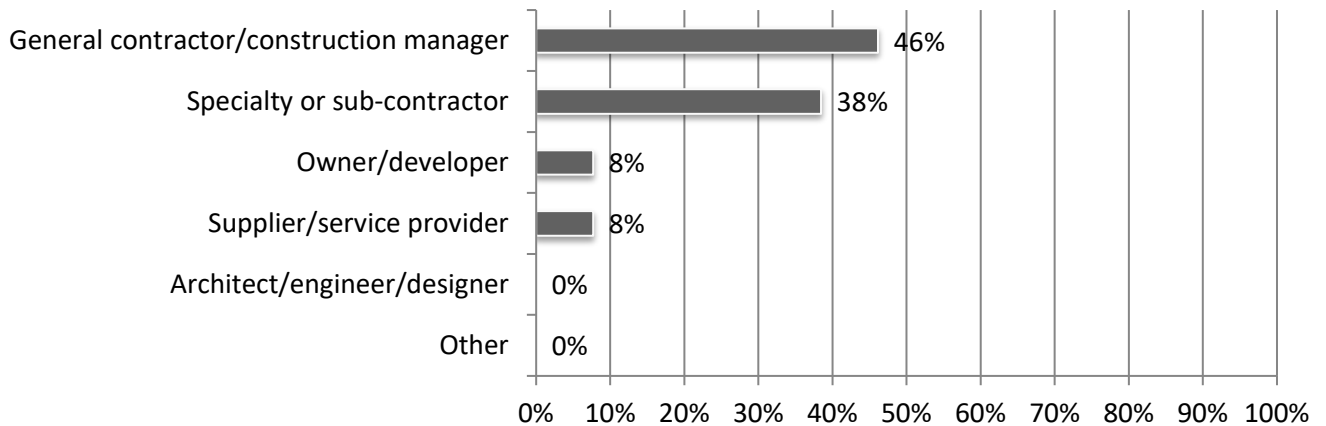


17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 26

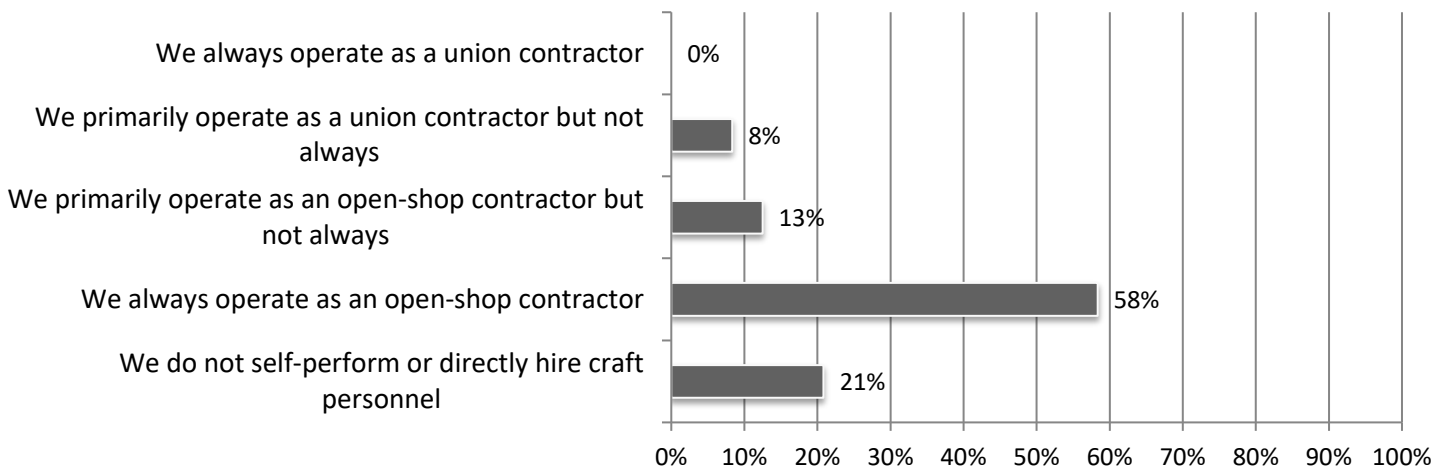


18. What best describes your firm? Responses: 26

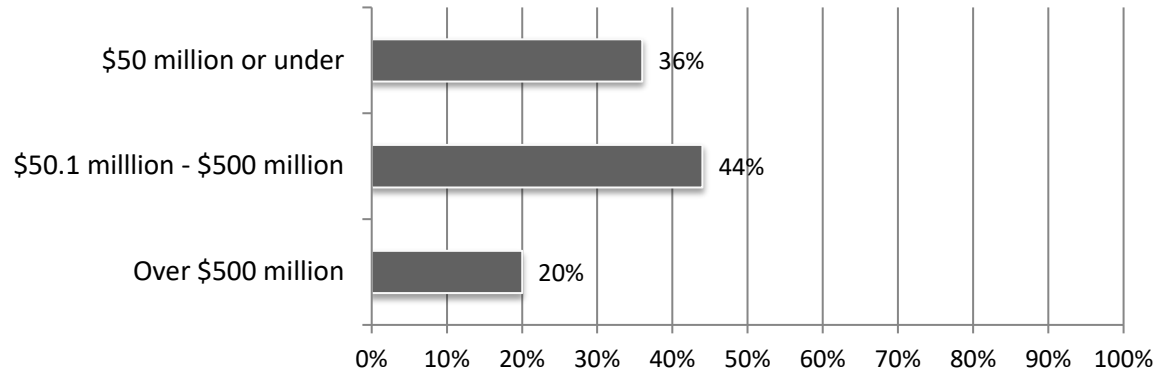


19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?

Responses: 24



20. Estimate the total dollar amount of work your firm performed in 2021. Responses: 25



21. How many total employees does your firm employ at all of its locations? Responses: 25

