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2022 Construction Outlook Oklahoma Survey Results

Total Responses: 27. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

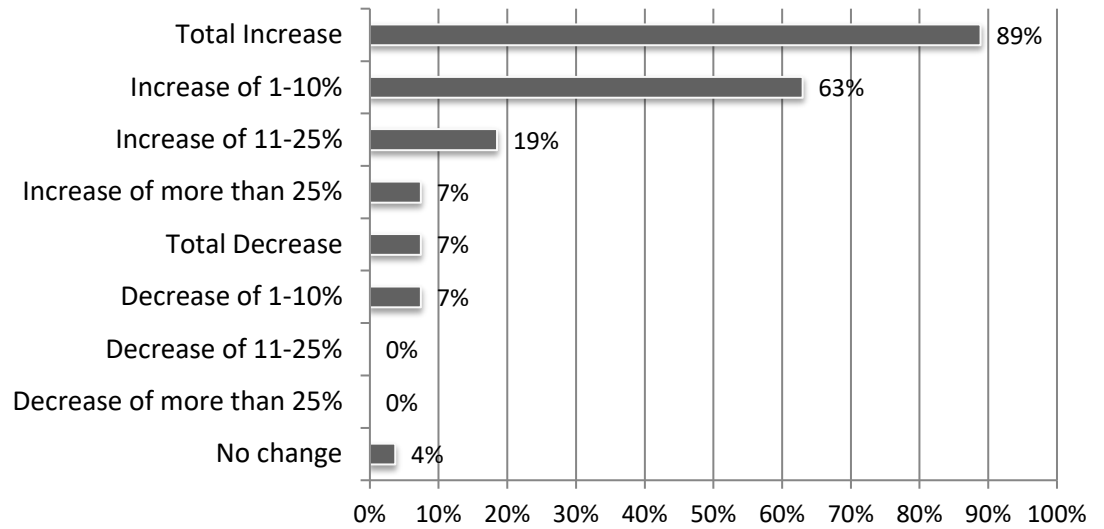
- 1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates):**

Responses: 27

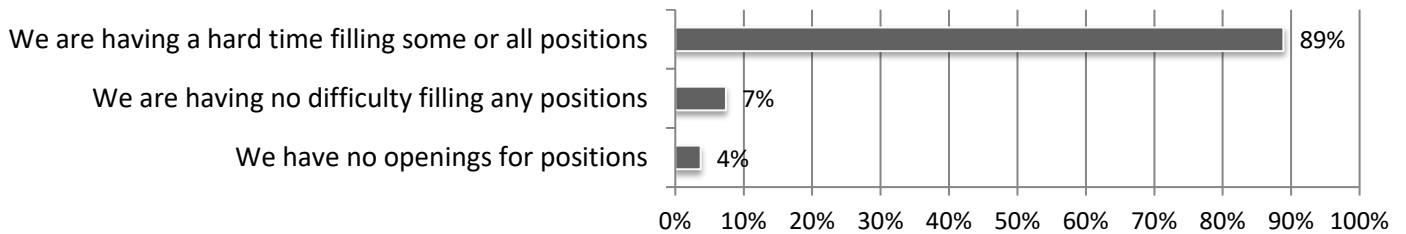
Market	Higher	Lower	Same	Net*	US Net
Hospital	65%	5%	30%	60%	38%
Bridge/Highway	63%	0%	37%	63%	57%
Public Building	60%	20%	20%	40%	20%
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	50%	5%	45%	45%	41%
Multifamily Residential	47%	20%	33%	27%	32%
Data Center	47%	27%	27%	20%	31%
Warehouse	43%	29%	29%	14%	41%
Transportation	42%	16%	42%	26%	51%
Federal (e.g., VA, GSA, USACE, NAVFAC)	39%	0%	61%	39%	37%
Water/Sewer	35%	6%	59%	29%	50%
Manufacturing	35%	20%	45%	15%	27%
Power	31%	13%	56%	19%	35%
K-12 School	30%	30%	39%	0%	19%
Higher Education	29%	33%	38%	-5%	16%
Retail	25%	40%	35%	-15%	-8%
Private Office	21%	32%	47%	-11%	-8%
Lodging	13%	38%	50%	-25%	6%

**Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

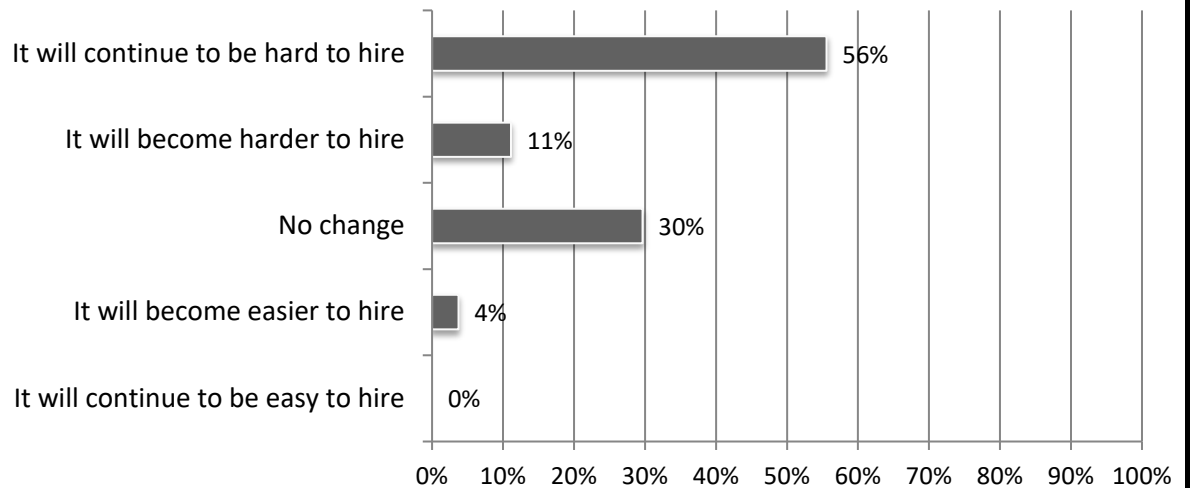
2. What percent change do you expect in your headcount in 2022? Responses: 27



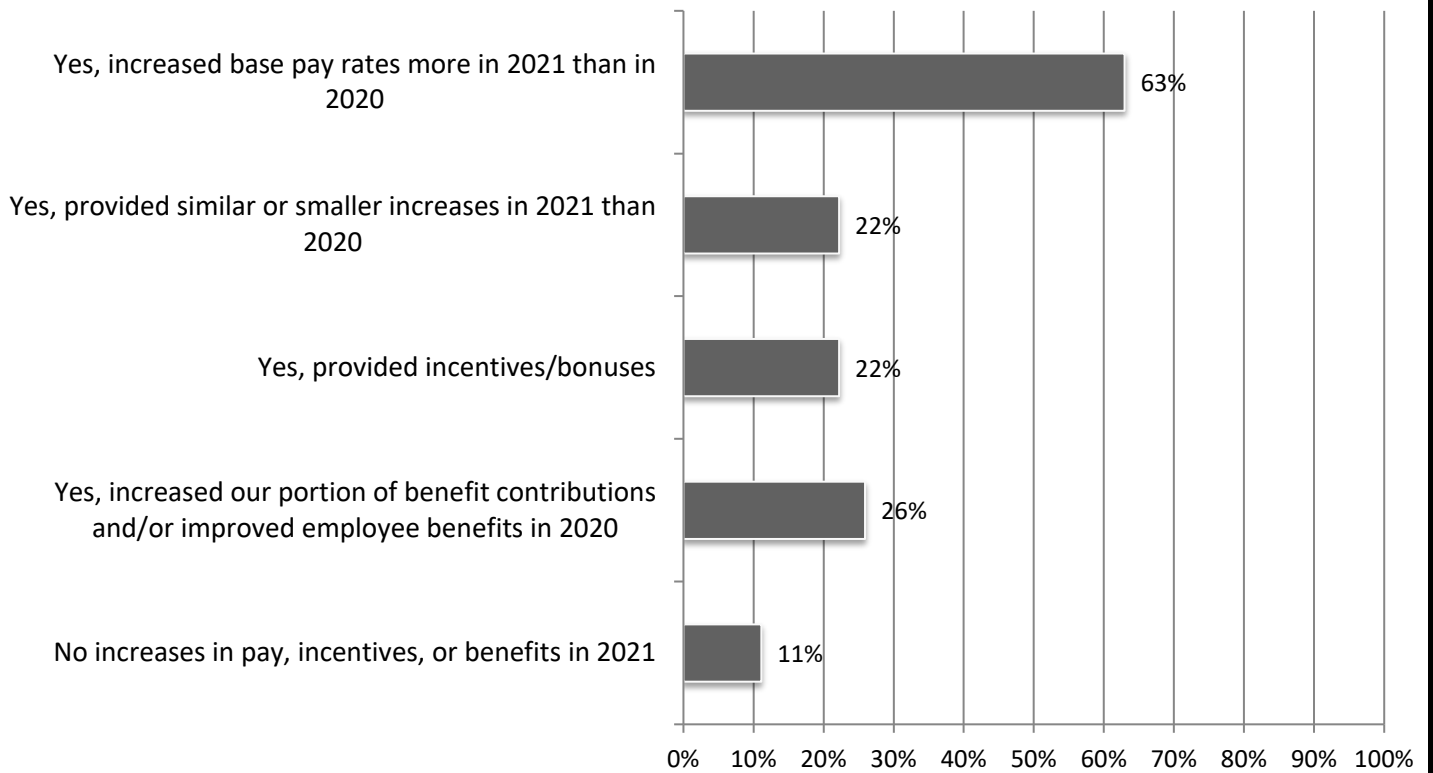
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 27



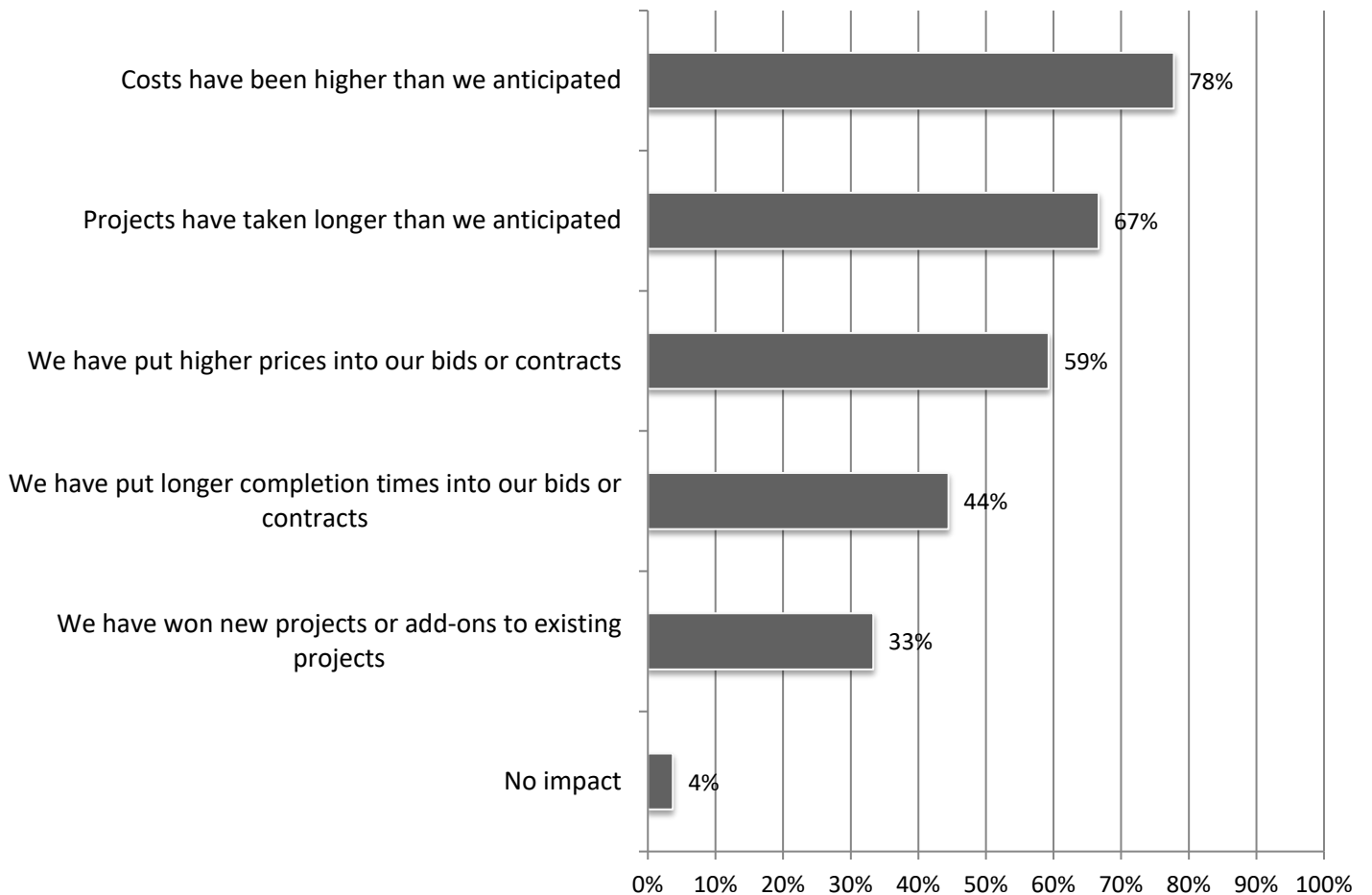
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 27



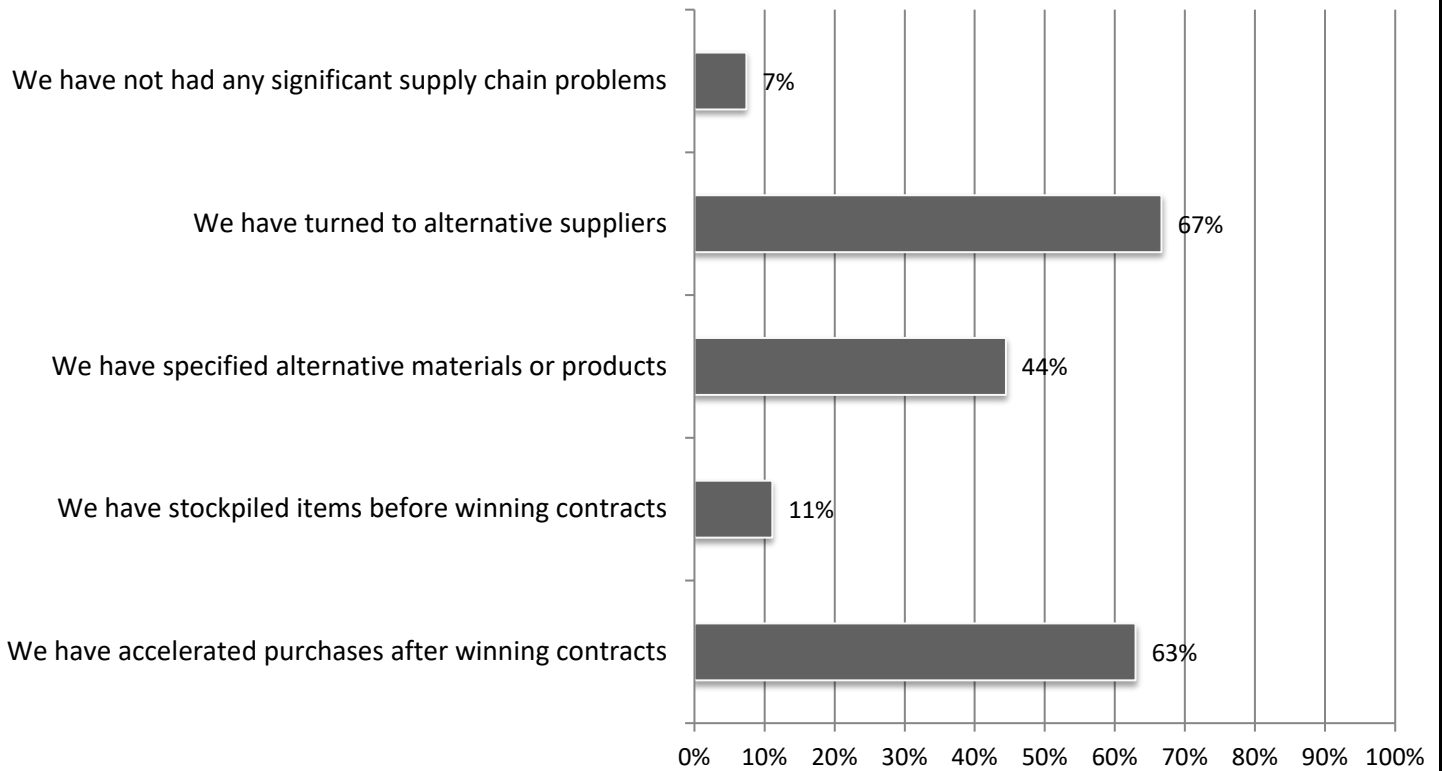
5. Did your firm increase or decrease pay or benefits in 2021? (mark all that apply) Responses: 27



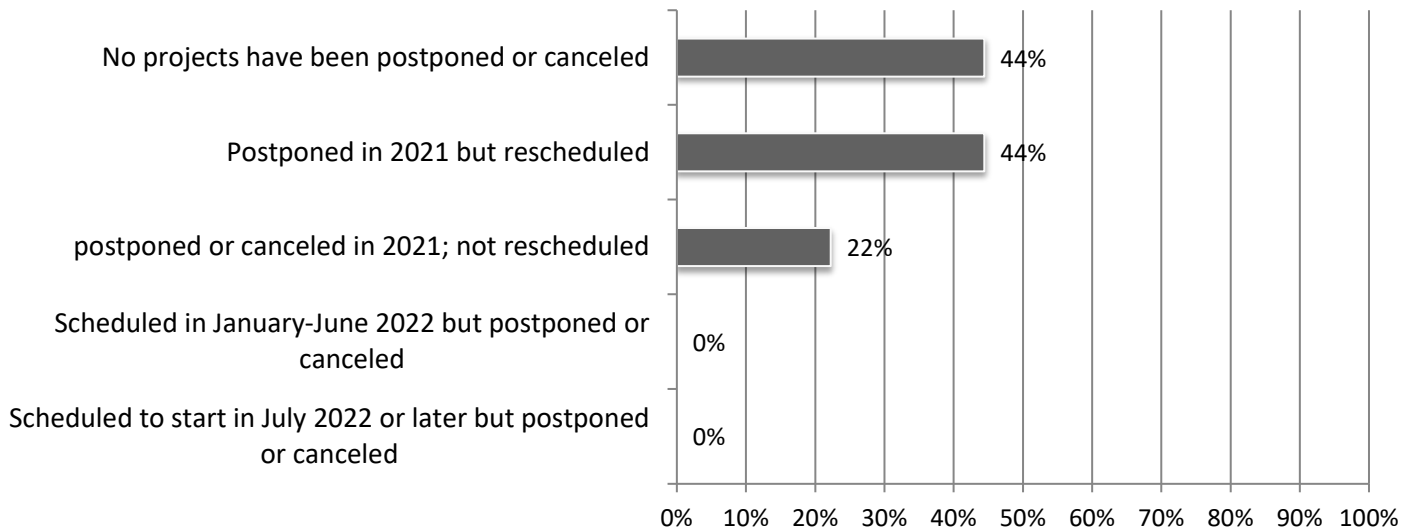
6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses: 27



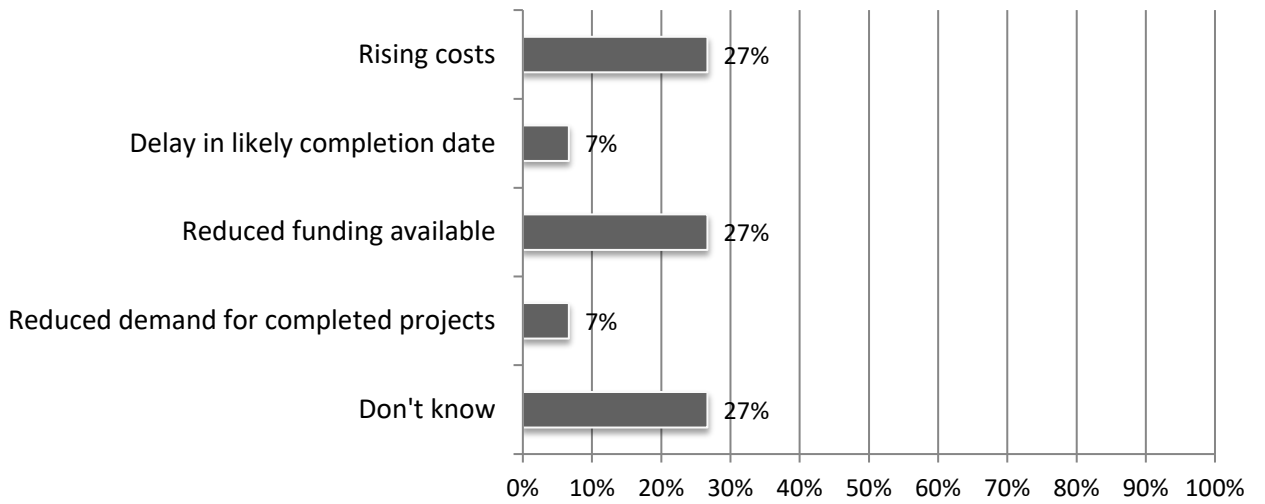
7. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 27



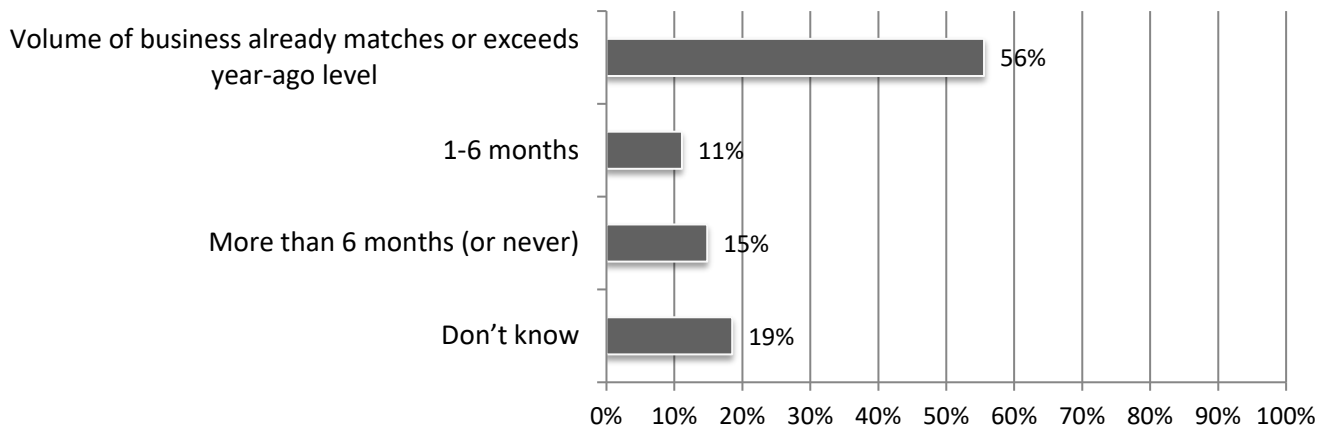
8. Did an owner postpone or cancel any projects that were scheduled to start in 2021 or 2022? (mark all that apply) Responses: 27



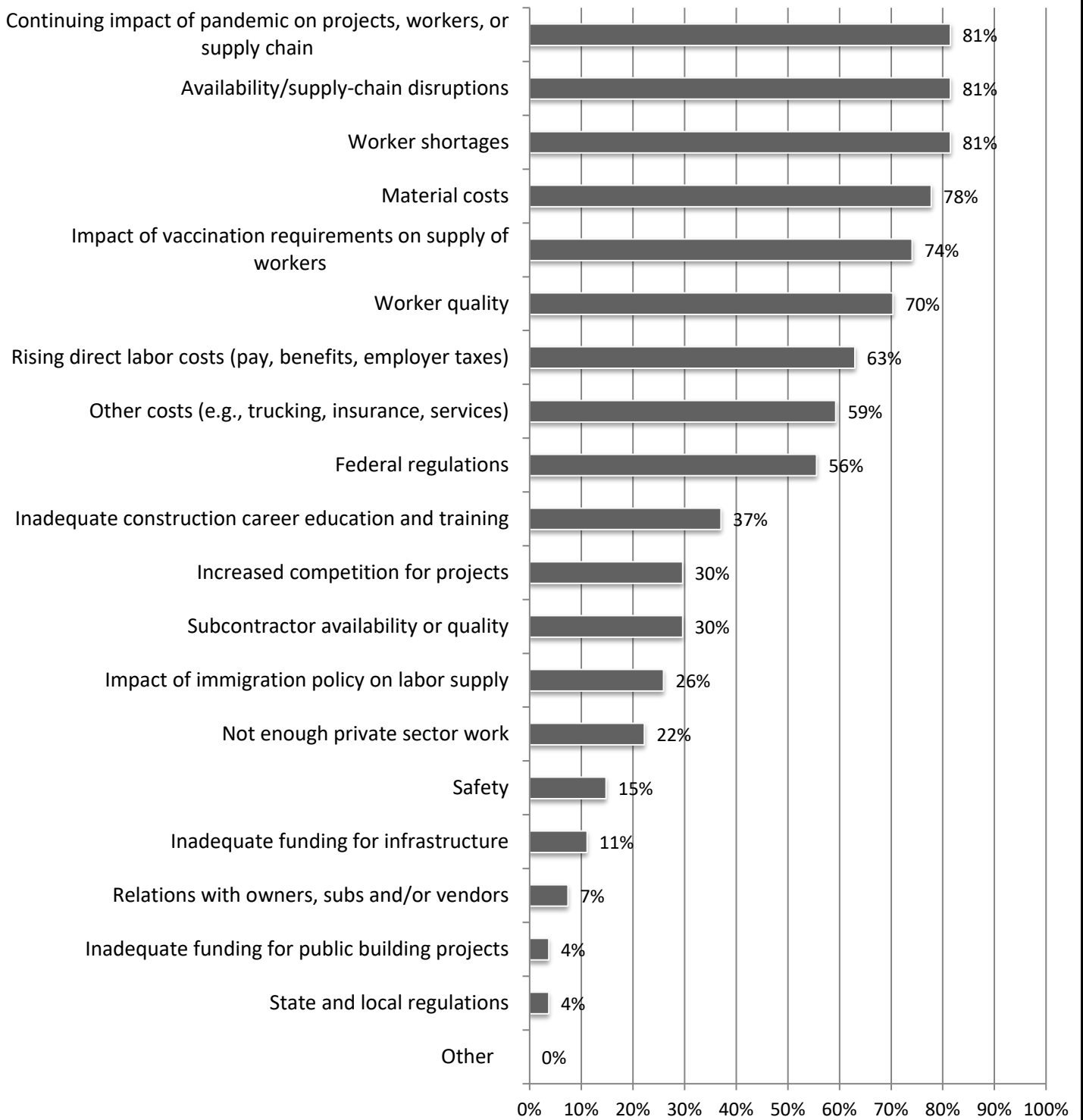
9. If projects were postponed or canceled, what was the main reason? Responses: 15



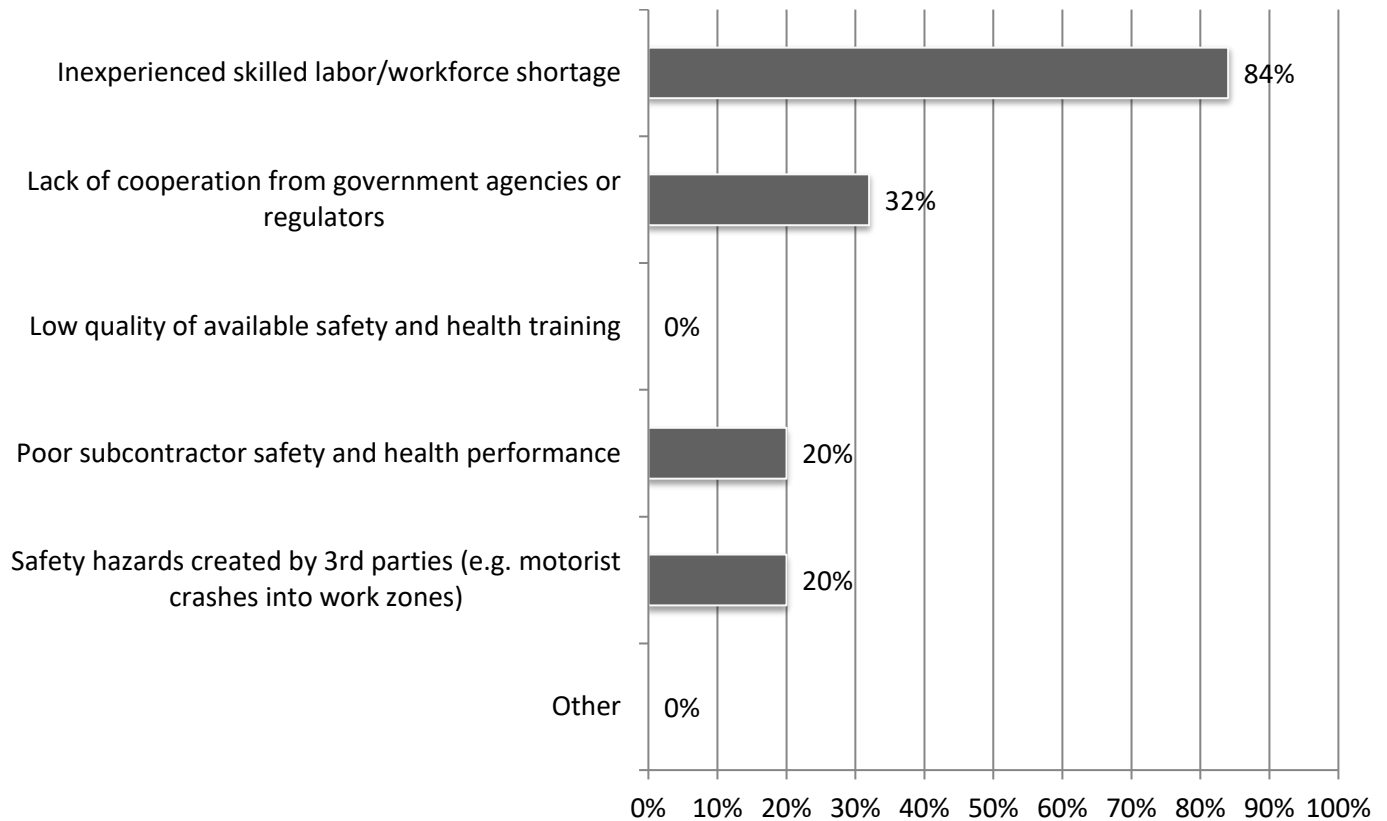
10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 27



11. What are your biggest concerns for 2022? (mark all that apply) Responses: 27



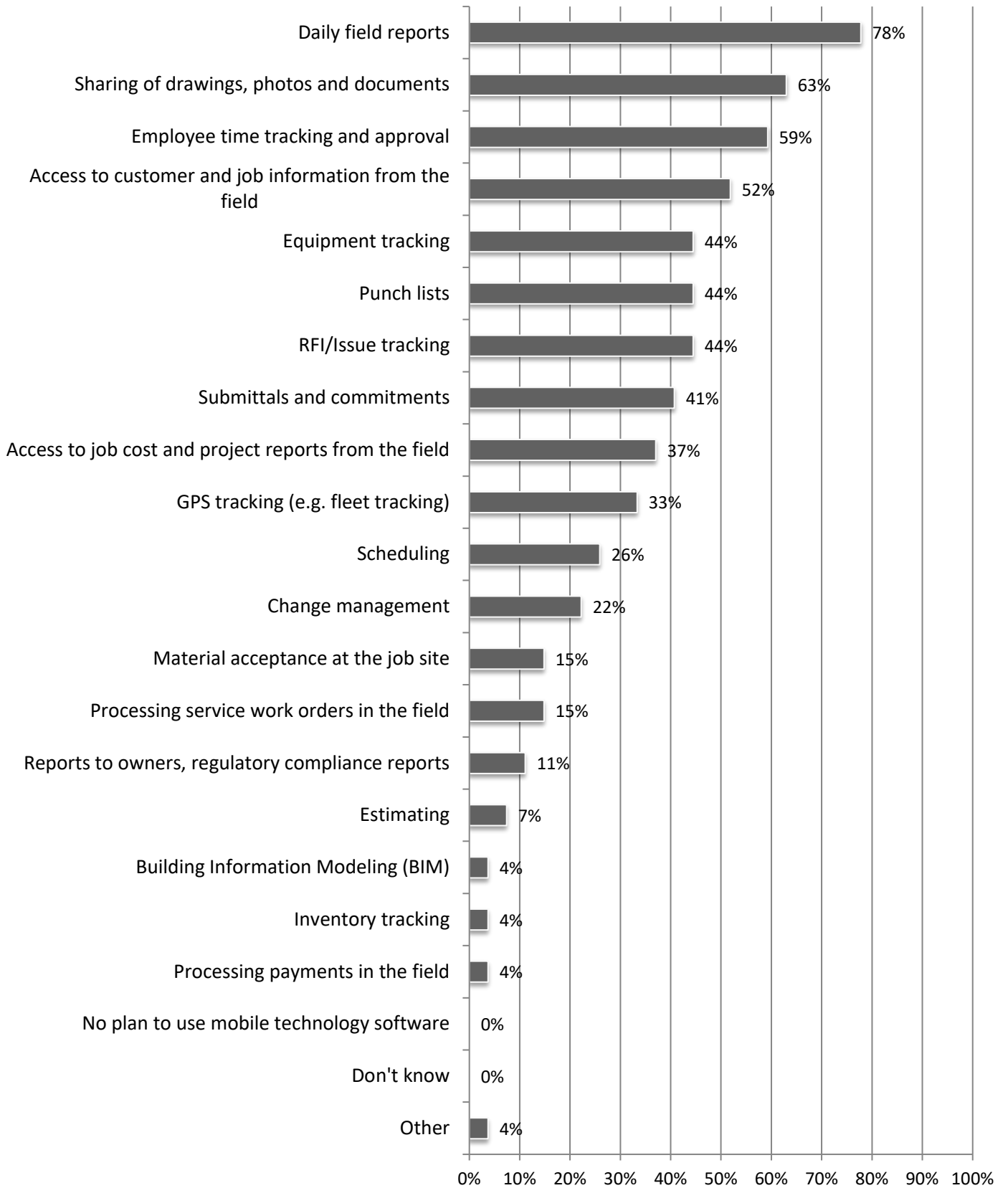
12. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 25



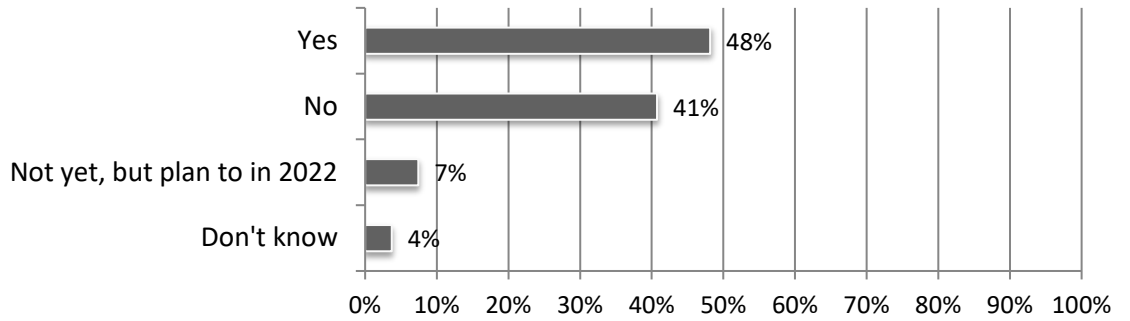
13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 26

	Increase	Decrease	No change
Scheduling software	36%	0%	64%
Estimating software	33%	0%	67%
Tool/asset management/tracking	33%	0%	67%
Fleet tracking/management software	32%	0%	68%
Project management software	32%	0%	68%
Document management software	24%	0%	76%
Accounting software	23%	0%	77%
Subcontractor bid management/ITB software	22%	4%	74%
Building Information Modeling (BIM)	20%	0%	80%
Service management software	13%	0%	87%
Human resources (HR) software	13%	0%	88%
Payroll software	13%	0%	88%
Project collaboration software	13%	0%	88%
Client relationship management (CRM) software	8%	4%	88%
Prequalification software	4%	0%	96%

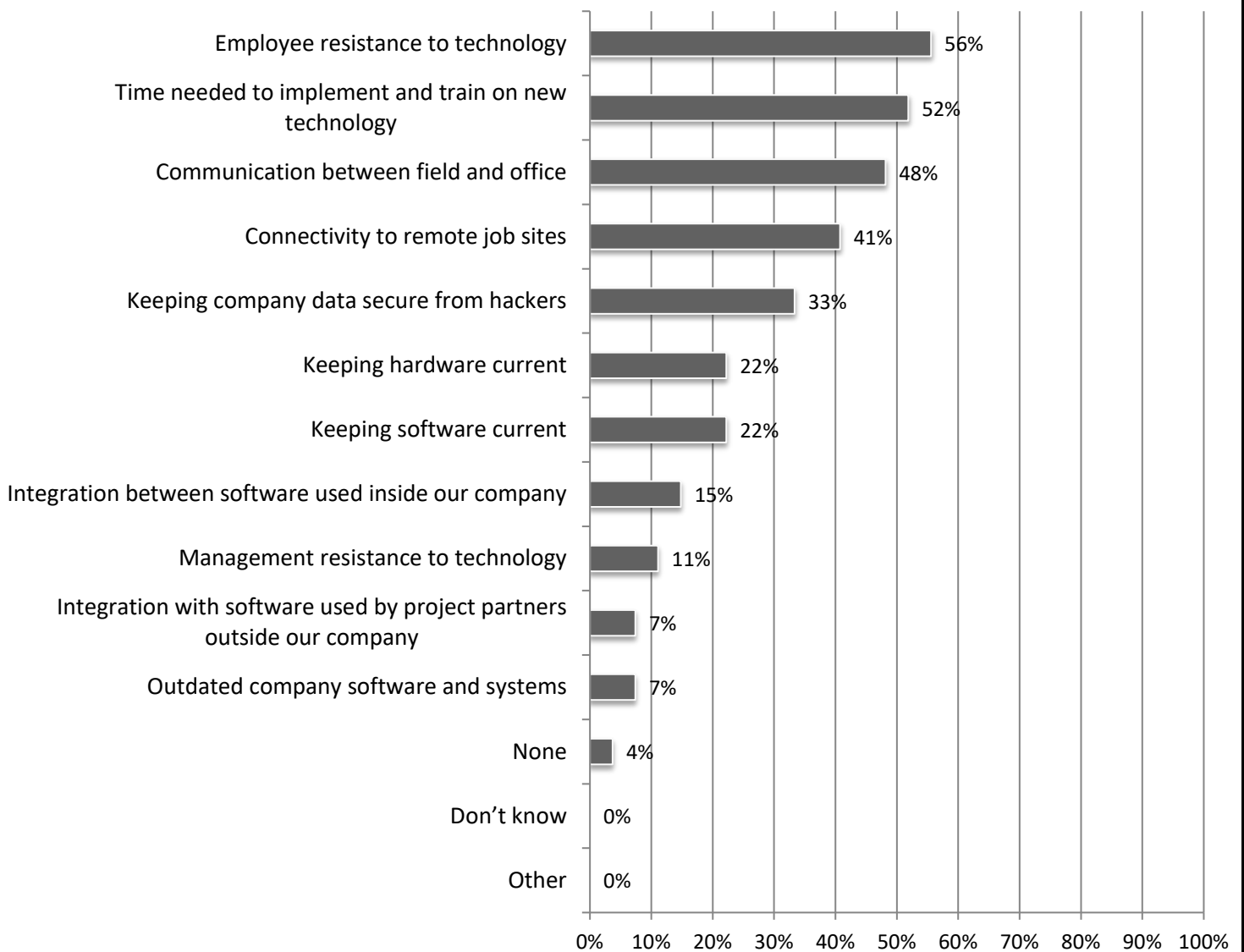
14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 27



15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 27

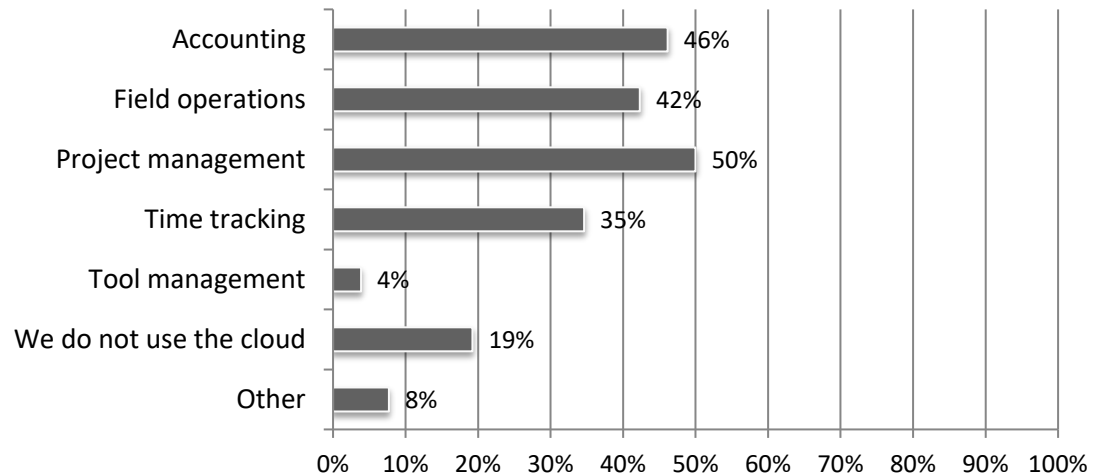


16. What are your biggest IT challenges (mark all that apply)? Responses: 27

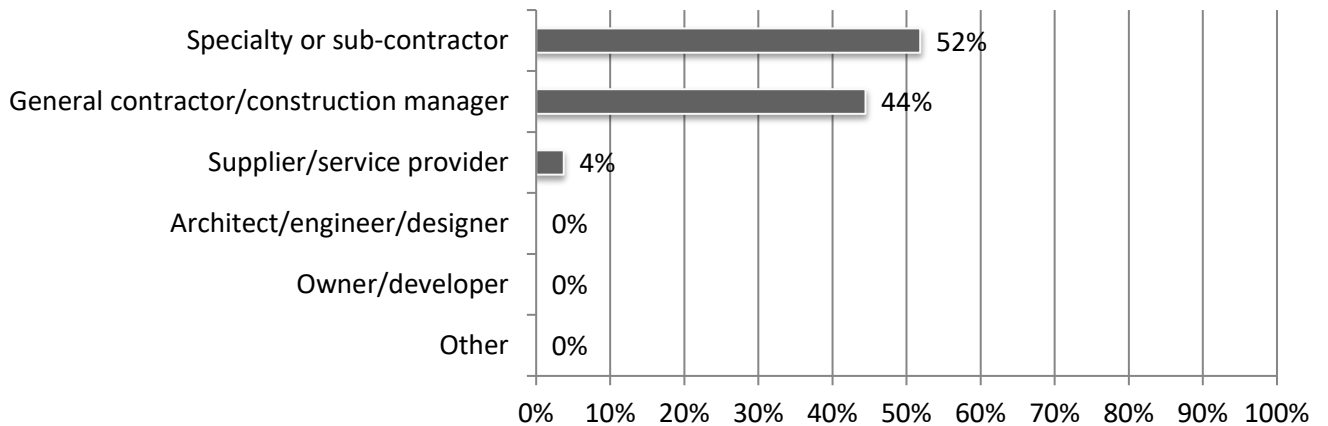


17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 26

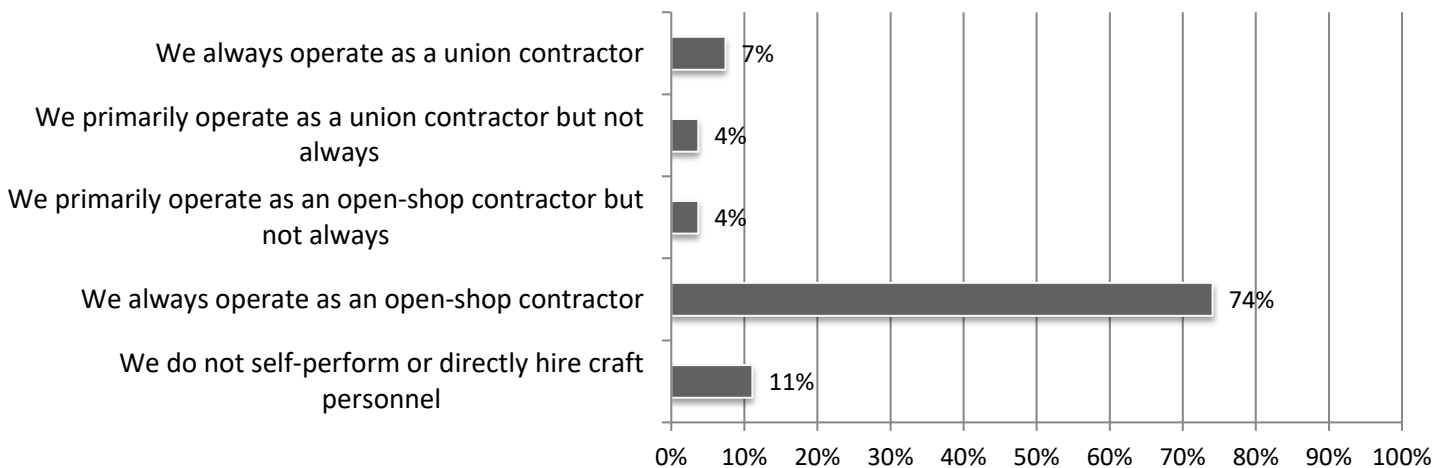


18. What best describes your firm? Responses: 27

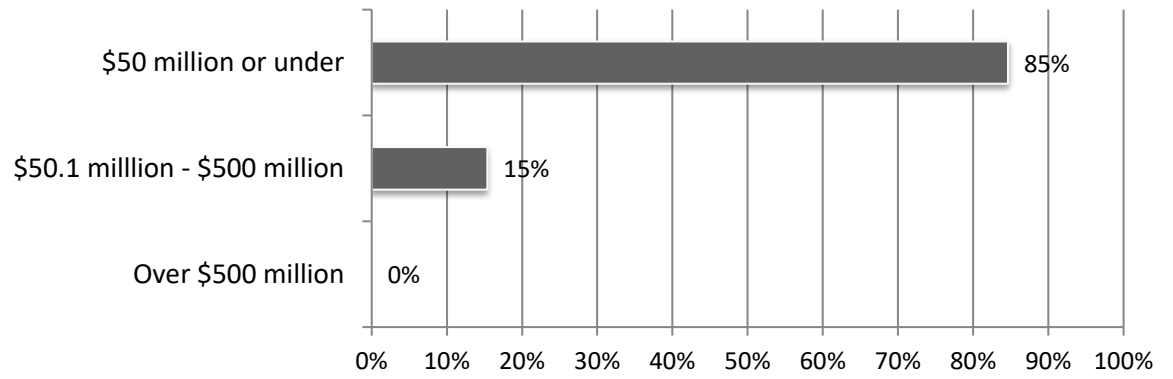


19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?

Responses: 27



20. Estimate the total dollar amount of work your firm performed in 2021. Responses: 26



21. How many total employees does your firm employ at all of its locations? Responses: 27

