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2022 Construction Outlook Missouri Survey Results

Total Responses: 26. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

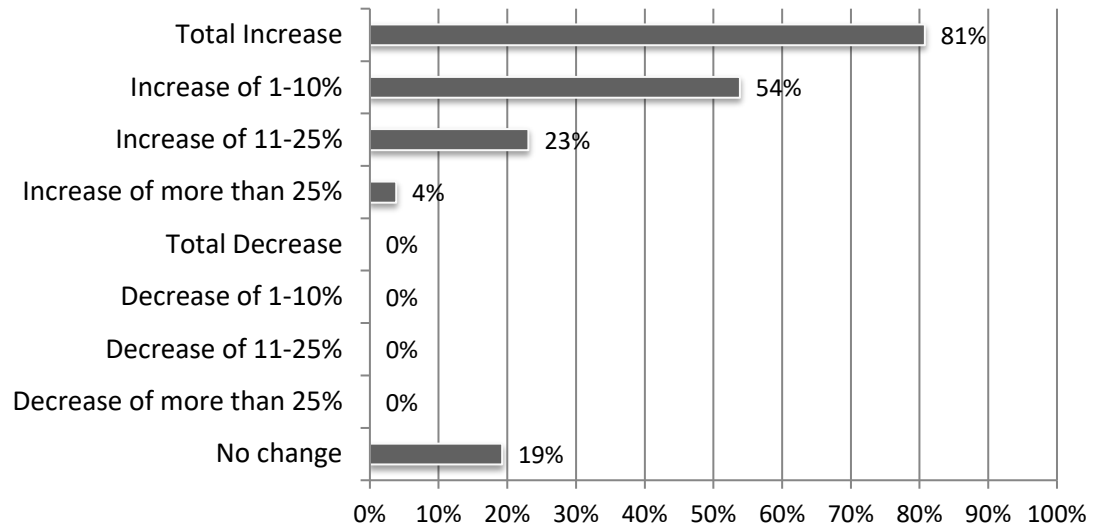
- 1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates):**

Responses: 26

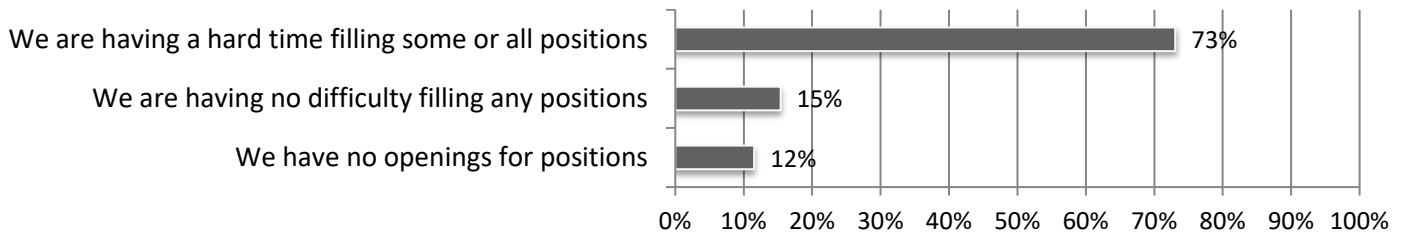
Market	Higher	Lower	Same	Net*	US Net
Bridge/Highway	80%	0%	20%	80%	57%
Federal (e.g., VA, GSA, USACE, NAVFAC)	71%	10%	19%	62%	37%
Water/Sewer	67%	0%	33%	67%	50%
Data Center	60%	0%	40%	60%	31%
Transportation	56%	6%	38%	50%	51%
Manufacturing	53%	11%	37%	42%	27%
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	50%	17%	33%	33%	41%
Power	50%	22%	28%	28%	35%
Multifamily Residential	47%	11%	42%	37%	32%
K-12 School	47%	29%	24%	18%	19%
Warehouse	47%	0%	53%	47%	41%
Hospital	45%	5%	50%	40%	38%
Higher Education	42%	16%	42%	26%	16%
Public Building	38%	19%	44%	19%	20%
Lodging	20%	33%	47%	-13%	6%
Retail	19%	44%	38%	-25%	-8%
Private Office	16%	53%	32%	-37%	-8%

**Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

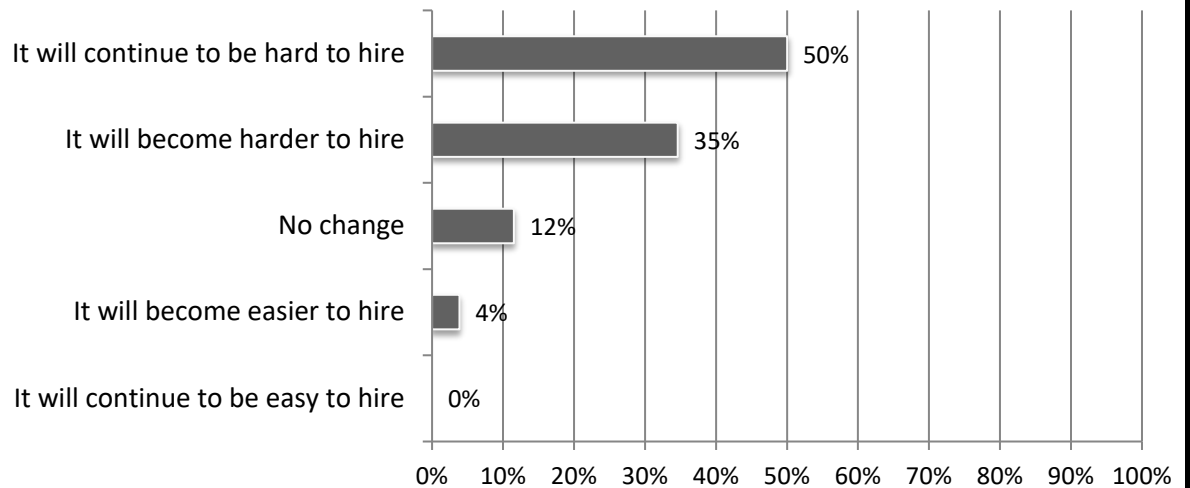
2. What percent change do you expect in your headcount in 2022? Responses: 26



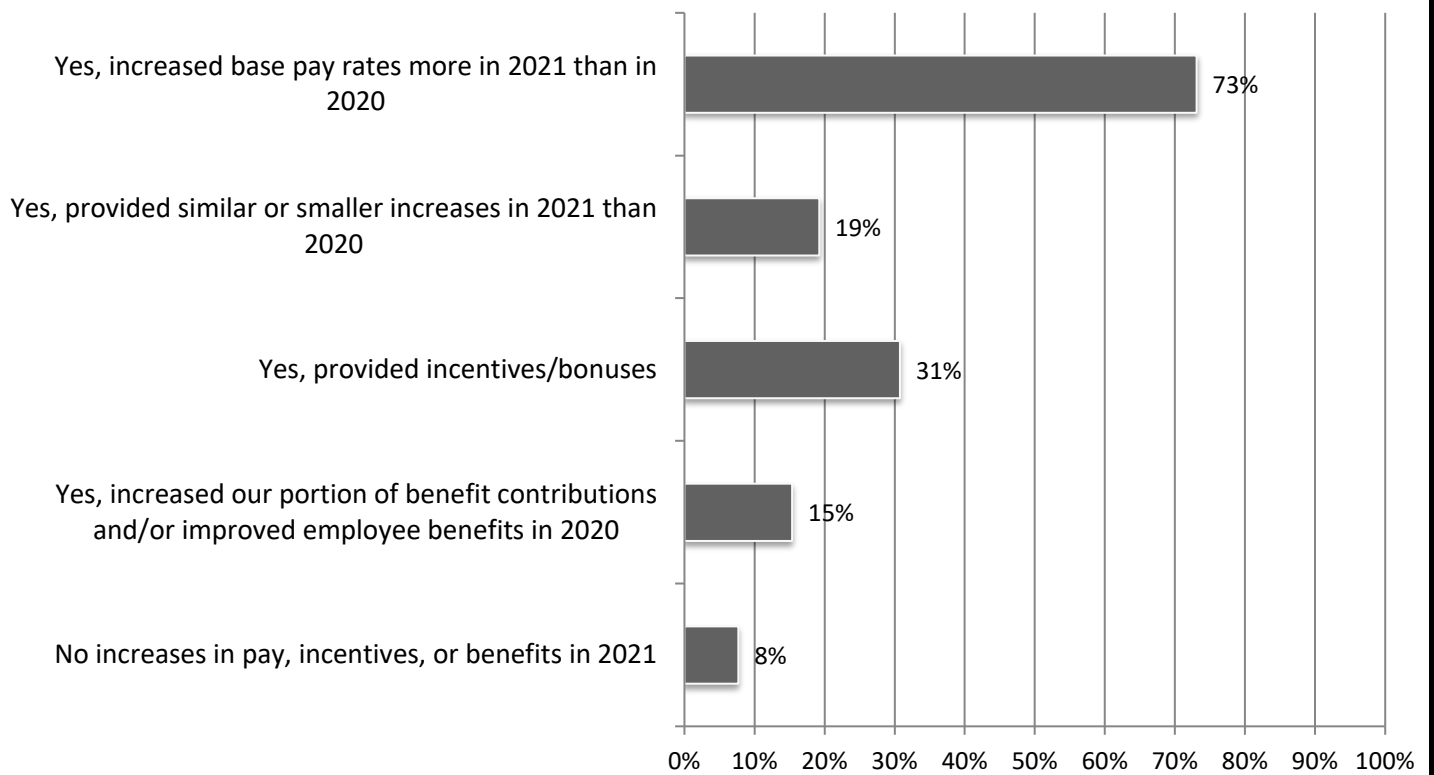
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 26



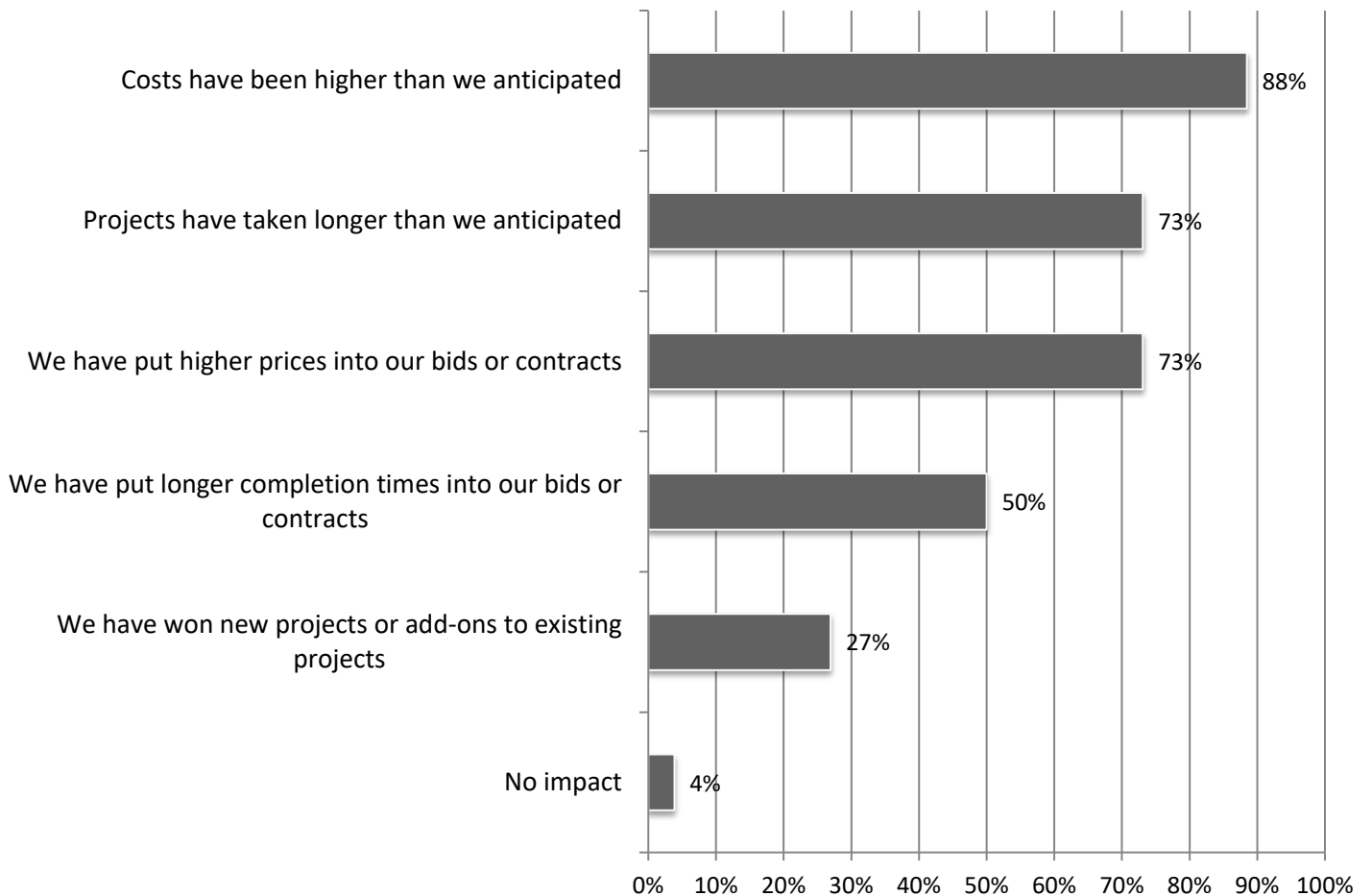
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 26



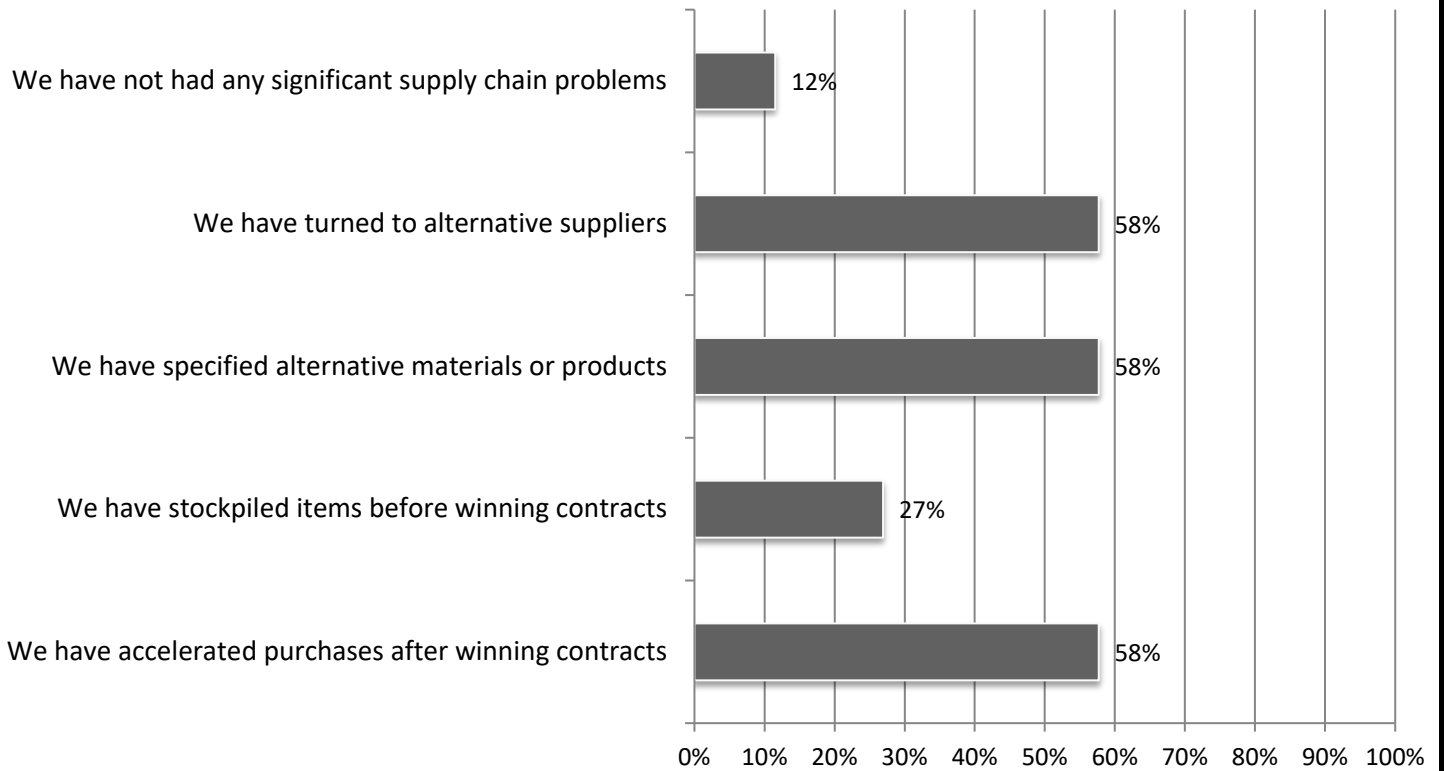
5. Did your firm increase or decrease pay or benefits in 2021? (mark all that apply) Responses: 26



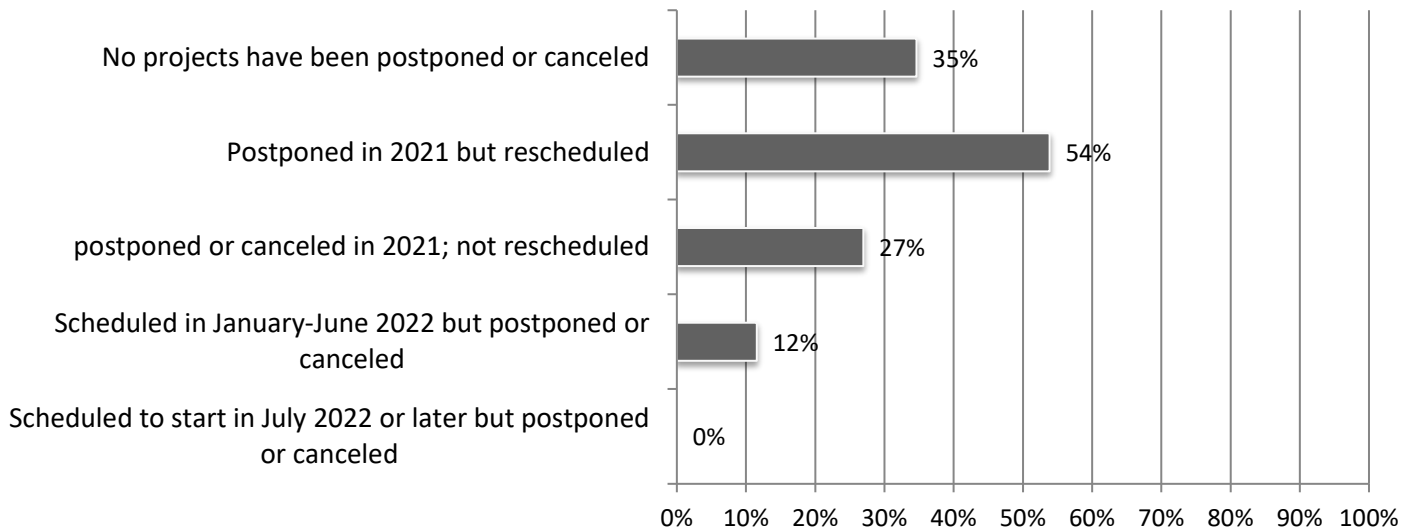
6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses: 26



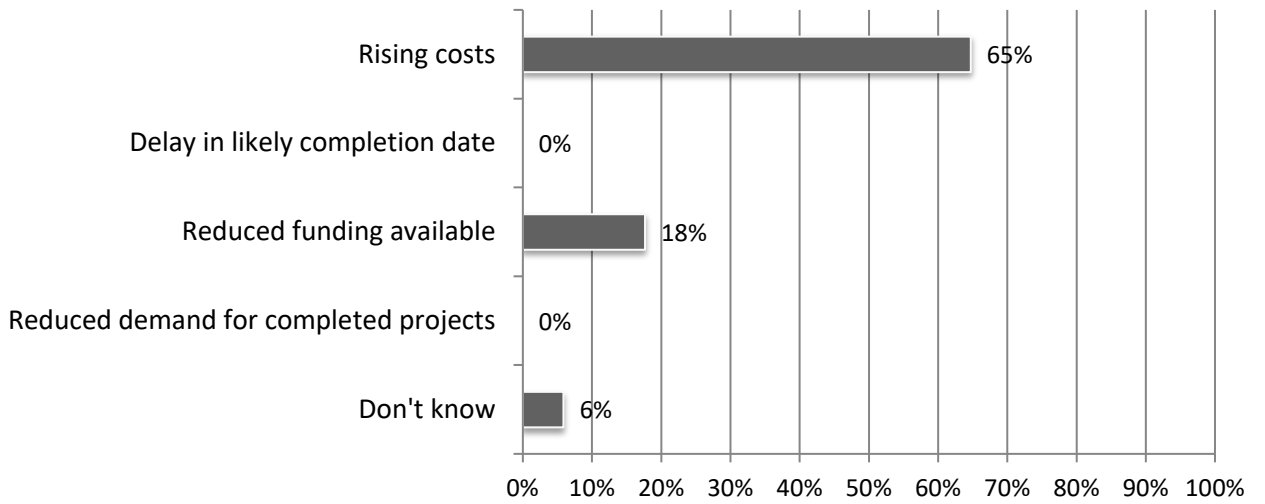
7. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 26



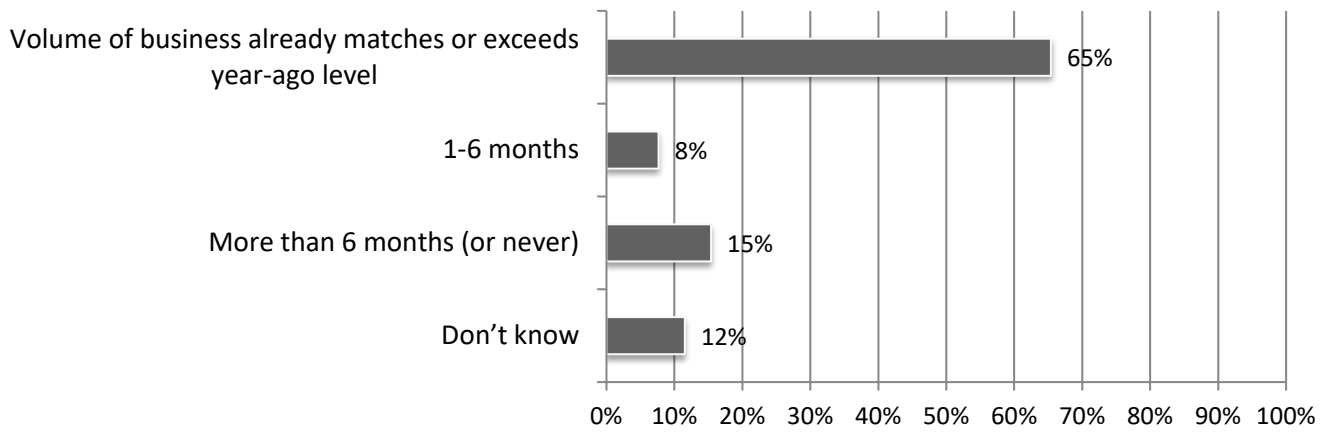
8. Did an owner postpone or cancel any projects that were scheduled to start in 2021 or 2022? (mark all that apply) Responses: 26



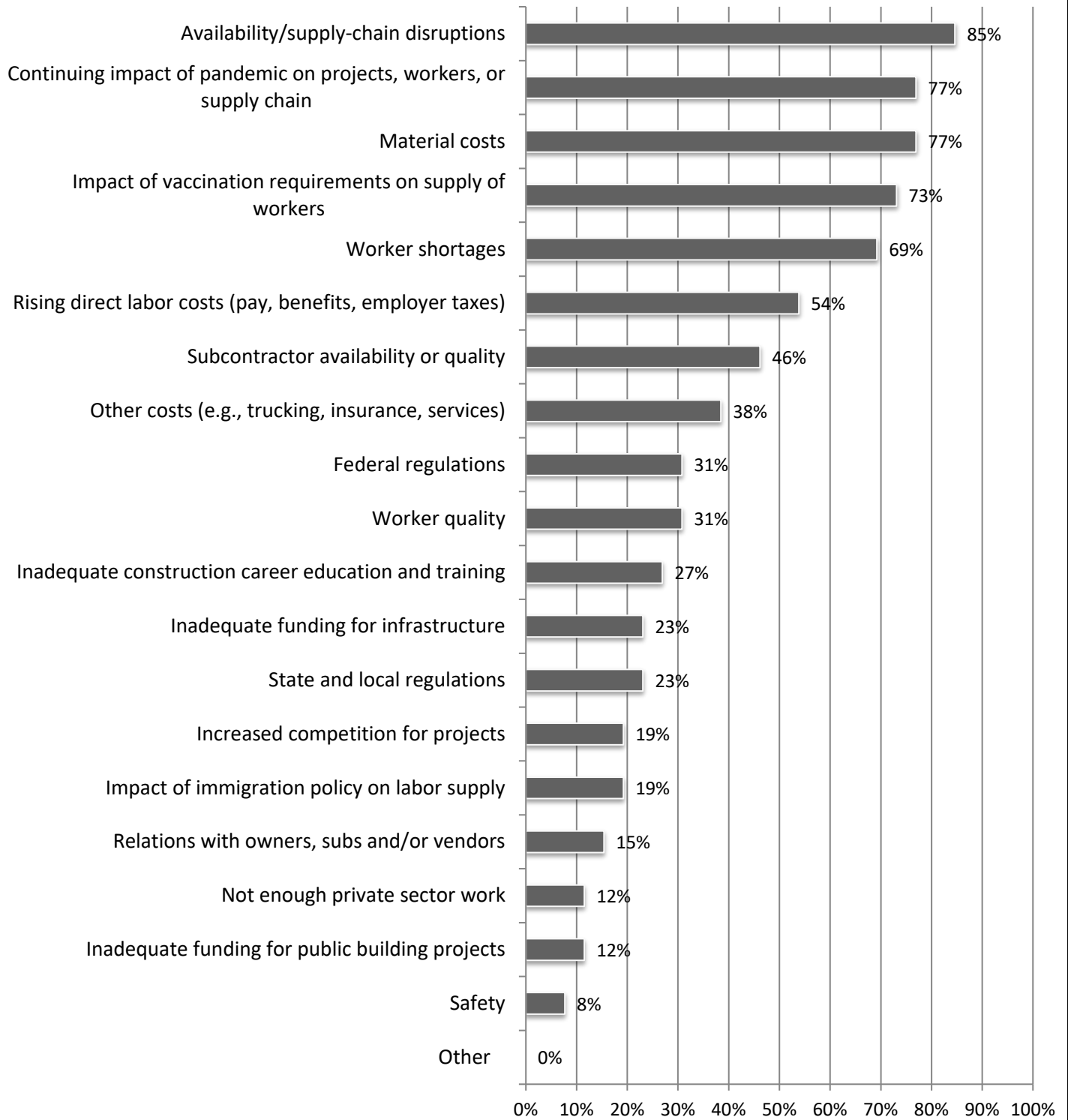
9. If projects were postponed or canceled, what was the main reason? Responses: 17



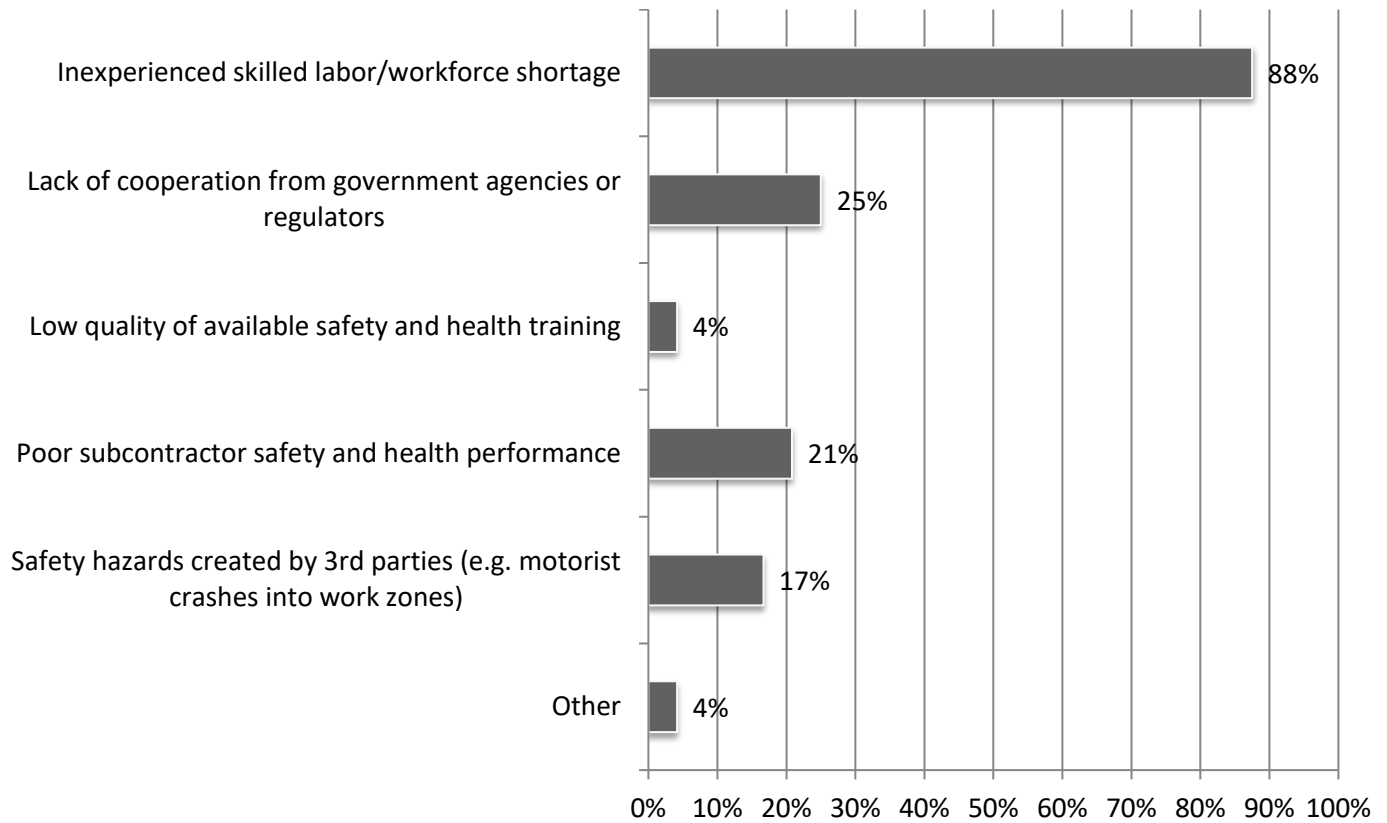
10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 26



11. What are your biggest concerns for 2022? (mark all that apply) Responses: 26



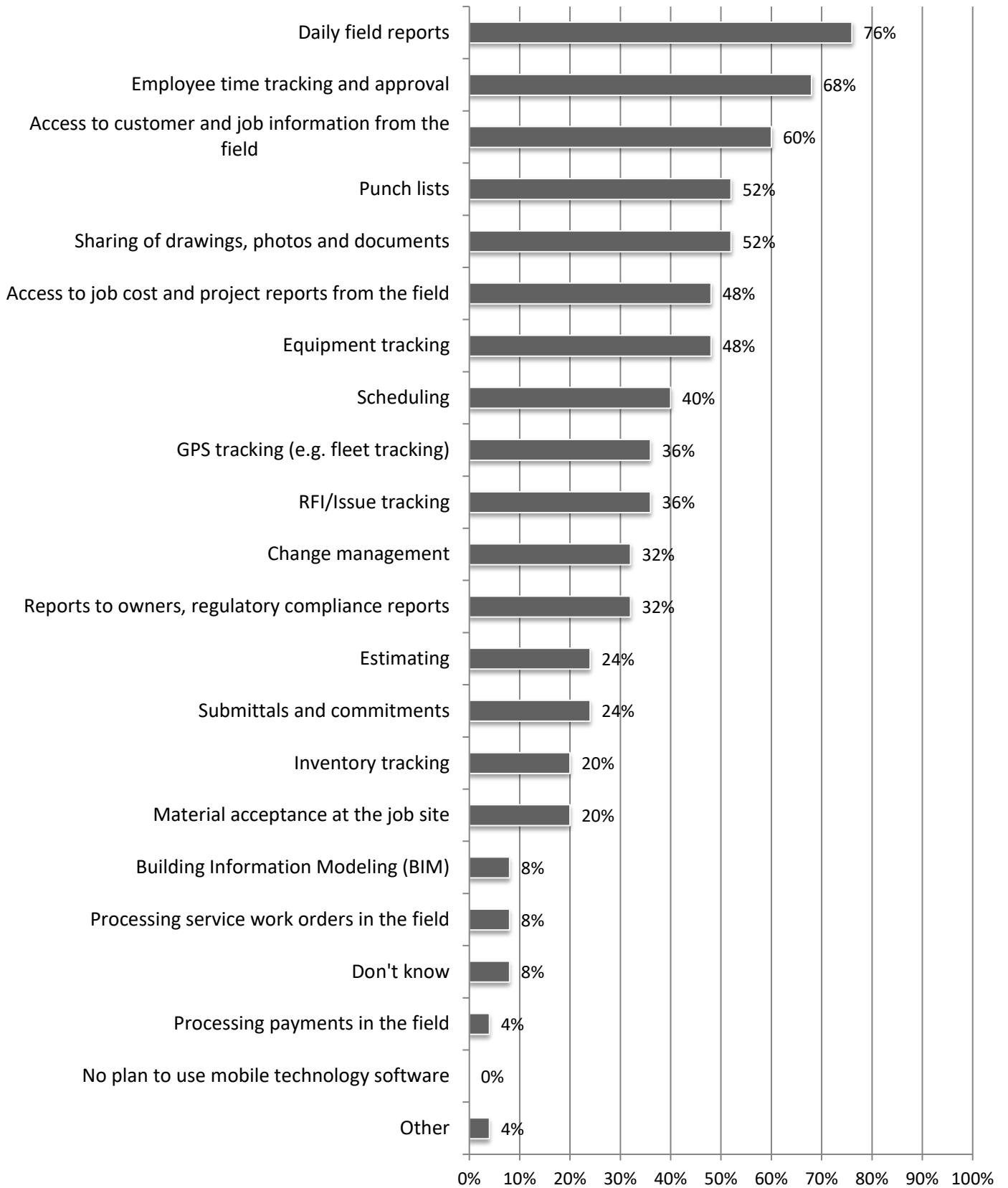
12. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 24



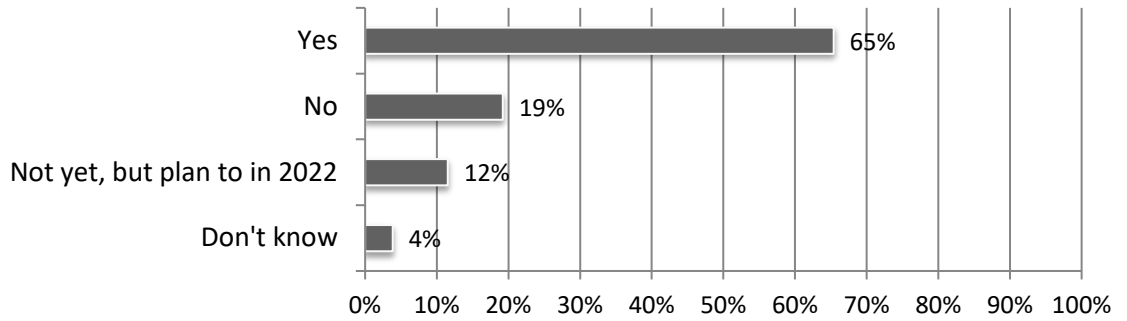
13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 25

	Increase	Decrease	No change
Estimating software	41%	0%	59%
Fleet tracking/management software	32%	0%	68%
Document management software	30%	0%	70%
Payroll software	30%	0%	70%
Tool/asset management/tracking	30%	0%	70%
Project management software	29%	0%	71%
Human resources (HR) software	25%	0%	75%
Client relationship management (CRM) software	24%	0%	76%
Accounting software	23%	0%	77%
Scheduling software	22%	0%	78%
Service management software	17%	0%	83%
Project collaboration software	16%	0%	84%
Building Information Modeling (BIM)	15%	0%	85%
Subcontractor bid management/ITB software	15%	0%	85%
Prequalification software	6%	0%	94%

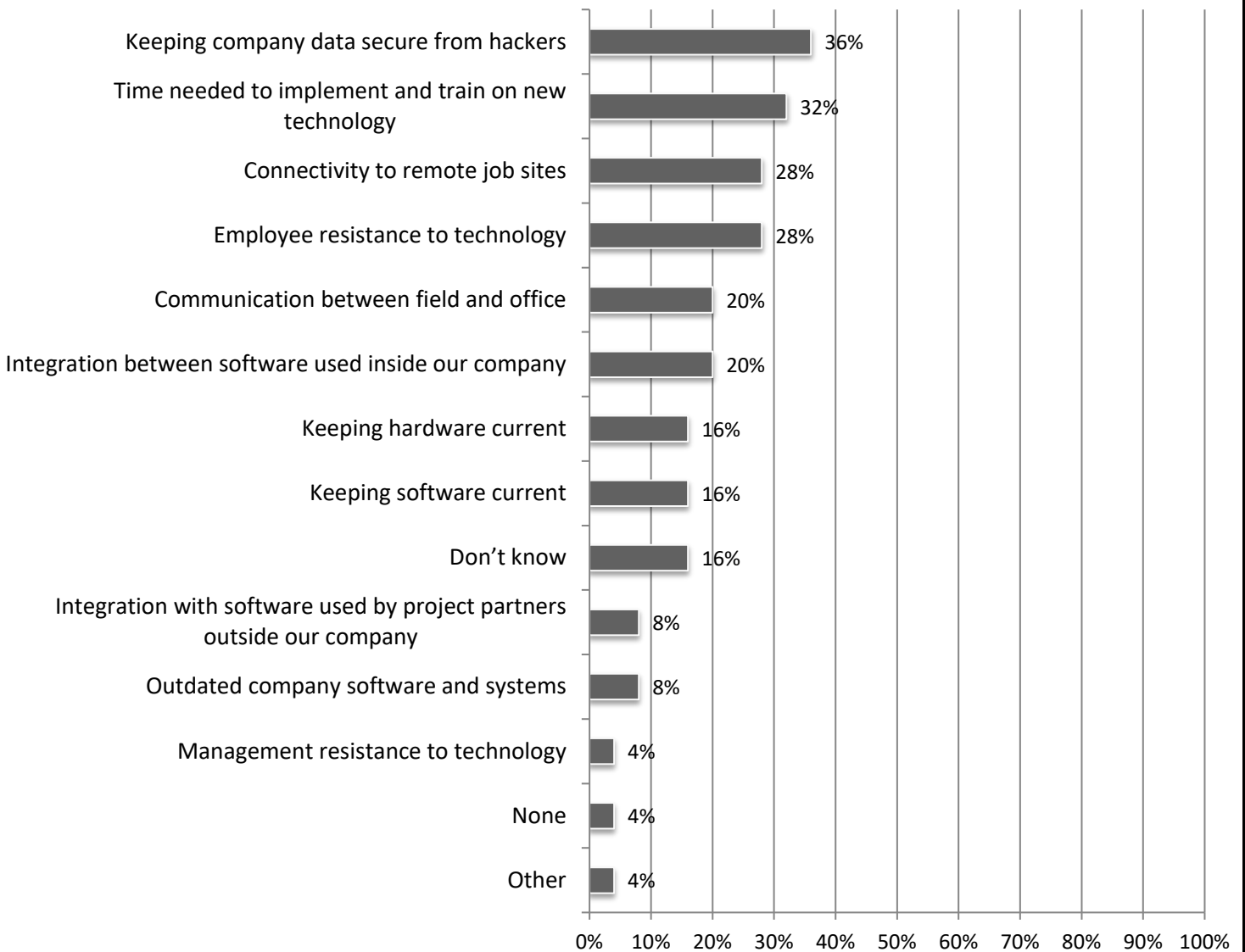
14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 25



15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 26

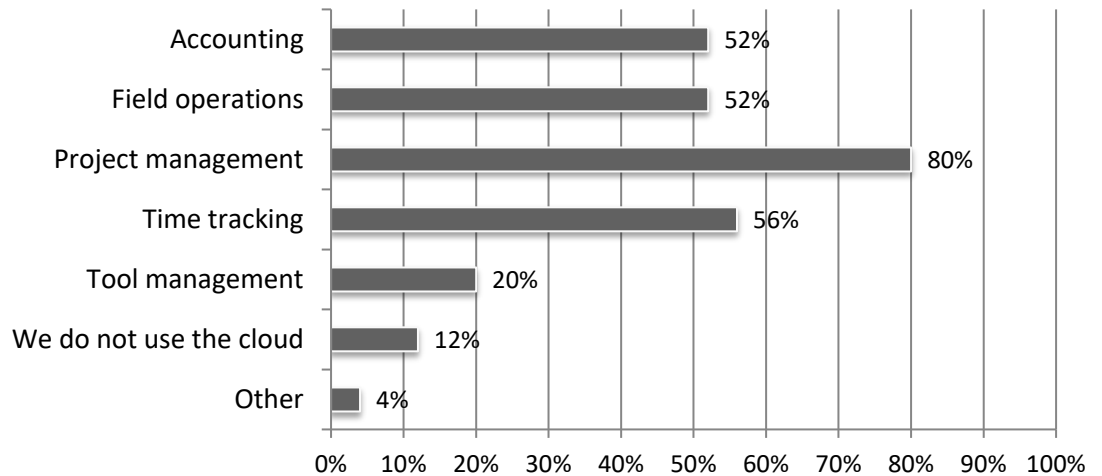


16. What are your biggest IT challenges (mark all that apply)? Responses: 25

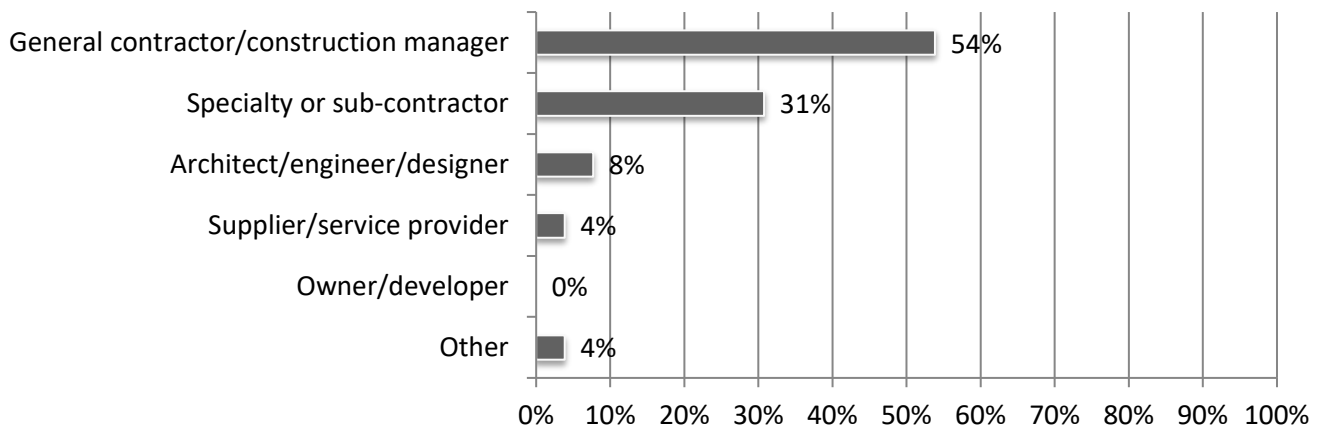


17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 25

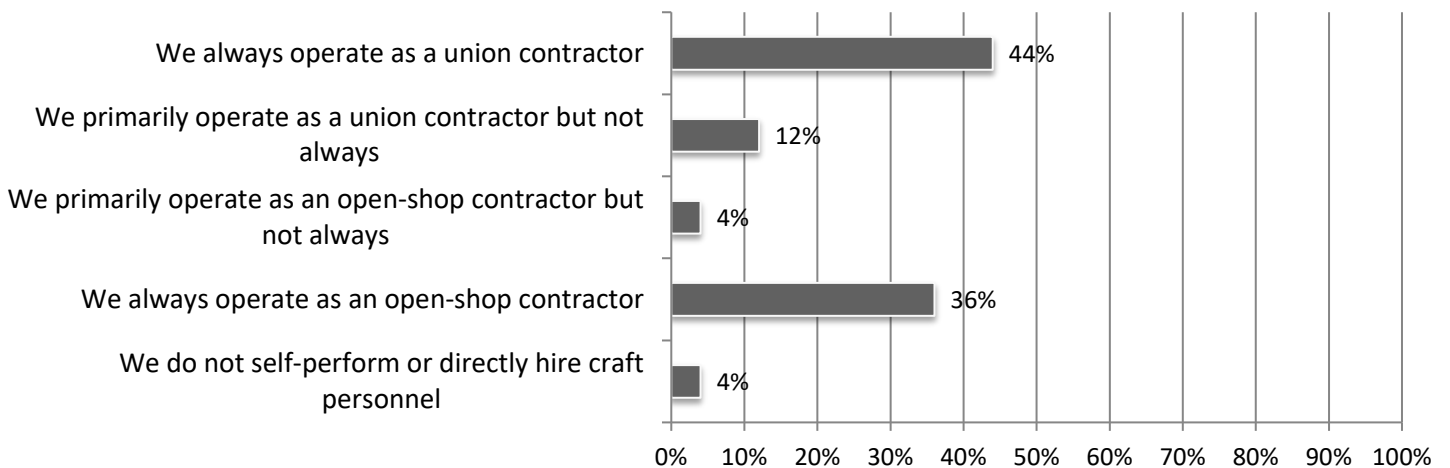


18. What best describes your firm? Responses: 26

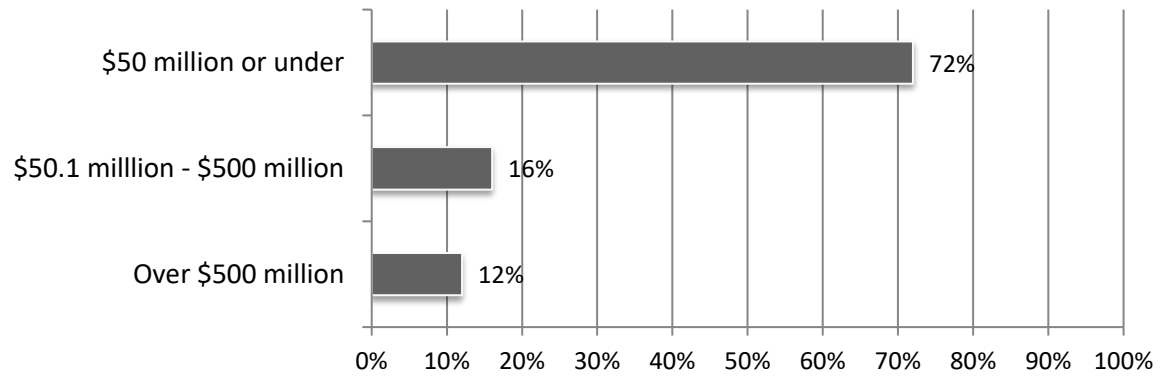


19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?

Responses: 25



20. Estimate the total dollar amount of work your firm performed in 2021. Responses: 25



21. How many total employees does your firm employ at all of its locations? Responses: 25

