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2022 Construction Outlook Louisiana Survey Results

Total Responses: 21. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

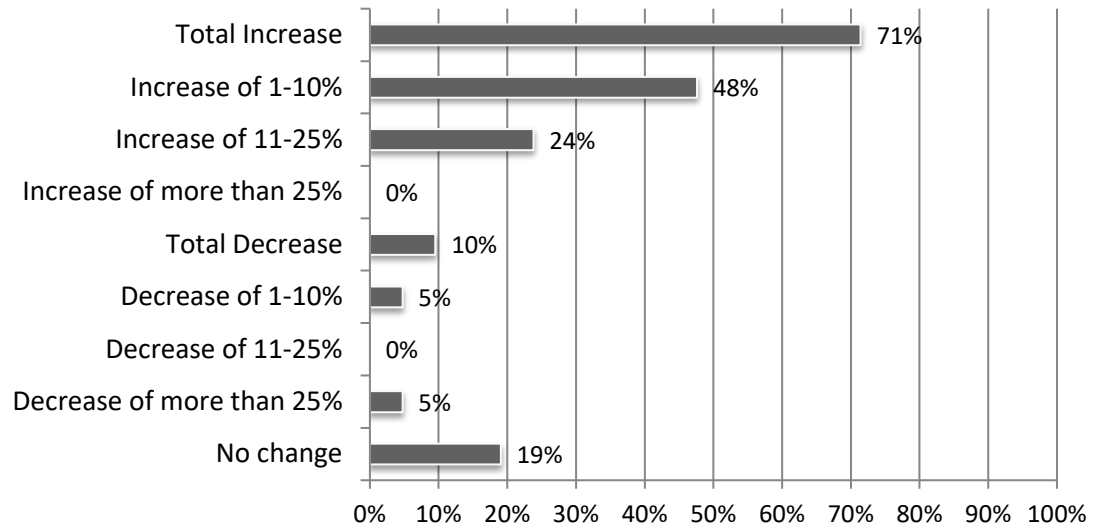
- 1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates):**

Responses: 21

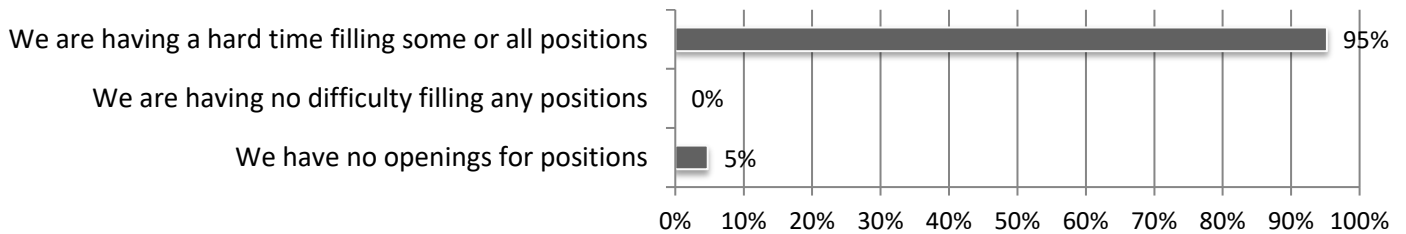
Market	Higher	Lower	Same	Net*	US Net
Water/Sewer	77%	0%	23%	77%	50%
Transportation	71%	0%	29%	71%	51%
Bridge/Highway	67%	0%	33%	67%	57%
Federal (e.g., VA, GSA, USACE, NAVFAC)	56%	13%	31%	44%	37%
Multifamily Residential	40%	33%	27%	7%	32%
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	39%	0%	61%	39%	41%
Private Office	39%	22%	39%	17%	-8%
Hospital	38%	0%	63%	38%	38%
Power	36%	7%	57%	29%	35%
Public Building	36%	21%	43%	14%	20%
Retail	35%	41%	24%	-6%	-8%
K-12 School	29%	12%	59%	18%	19%
Lodging	29%	36%	36%	-7%	6%
Manufacturing	27%	13%	60%	13%	27%
Warehouse	27%	13%	60%	13%	41%
Higher Education	21%	14%	64%	7%	16%
Data Center	21%	29%	50%	-7%	31%

**Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

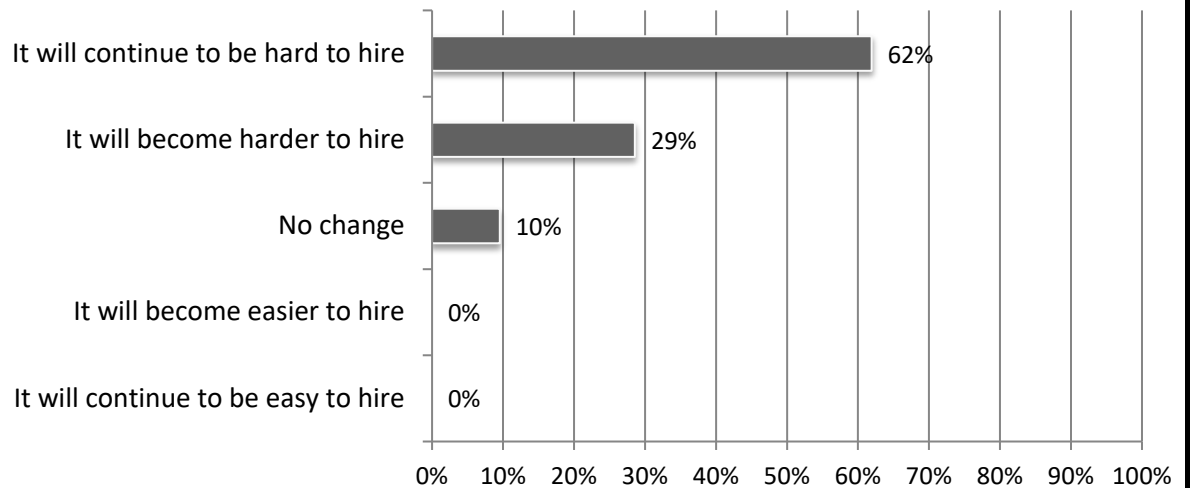
2. What percent change do you expect in your headcount in 2022? Responses: 21



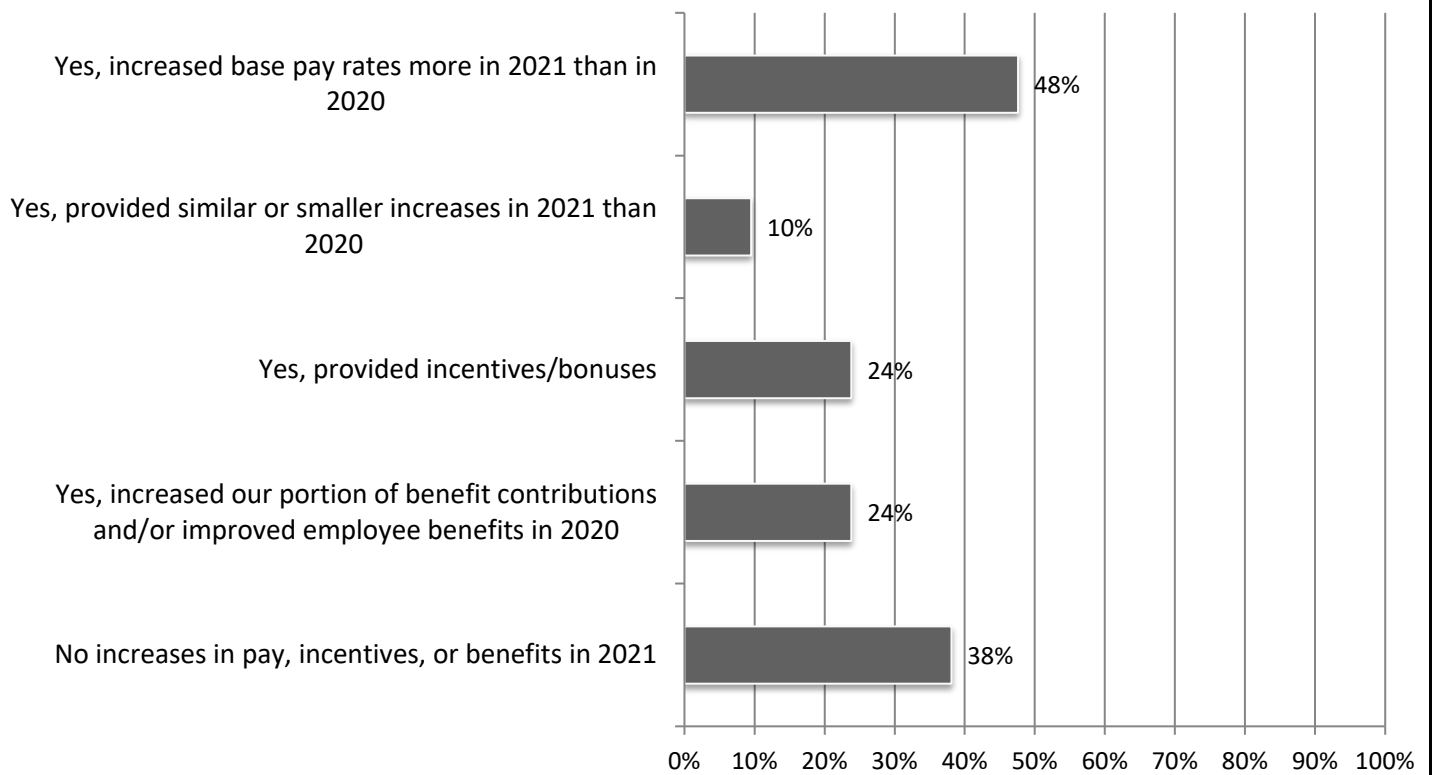
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 21



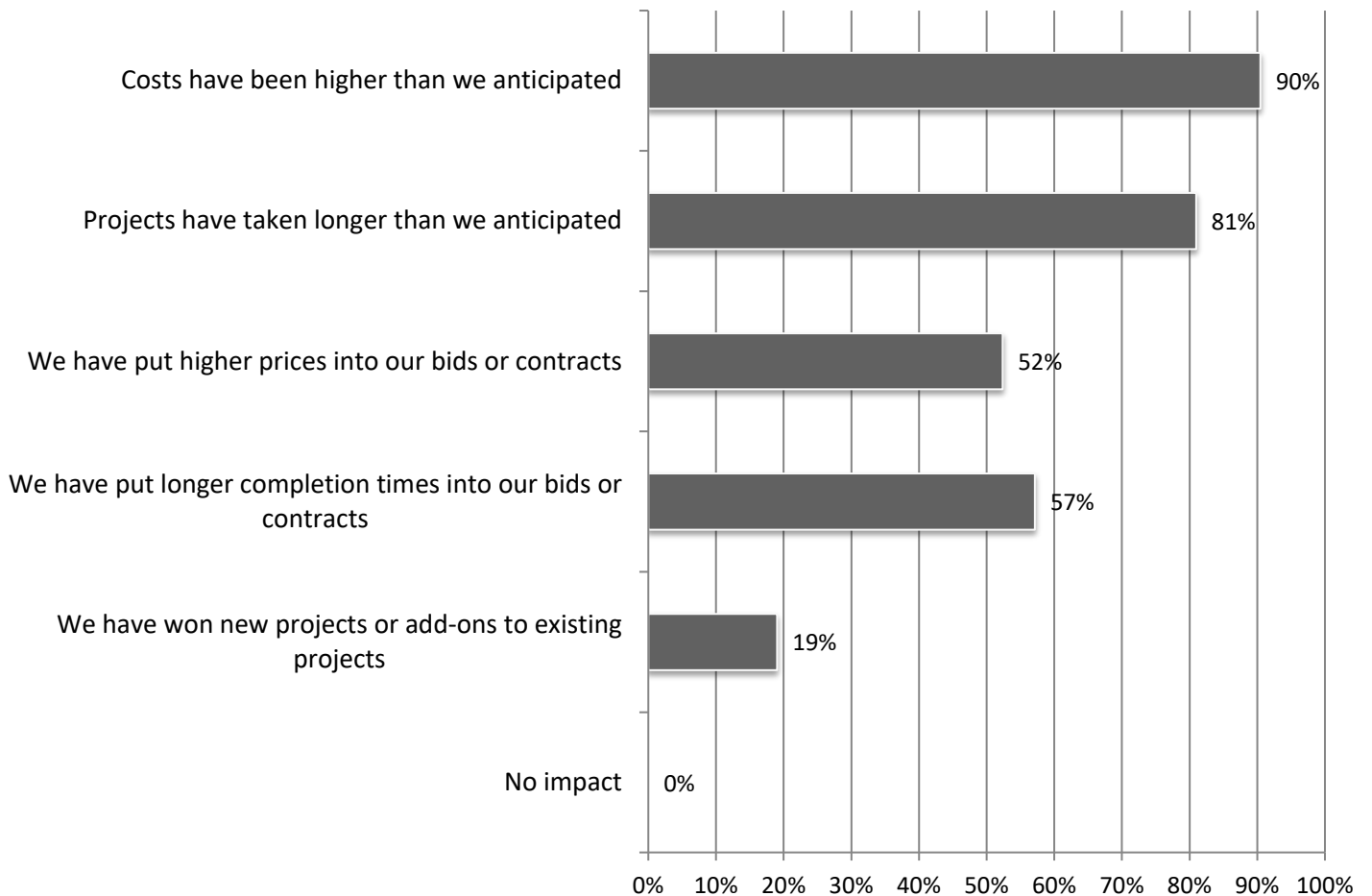
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 21



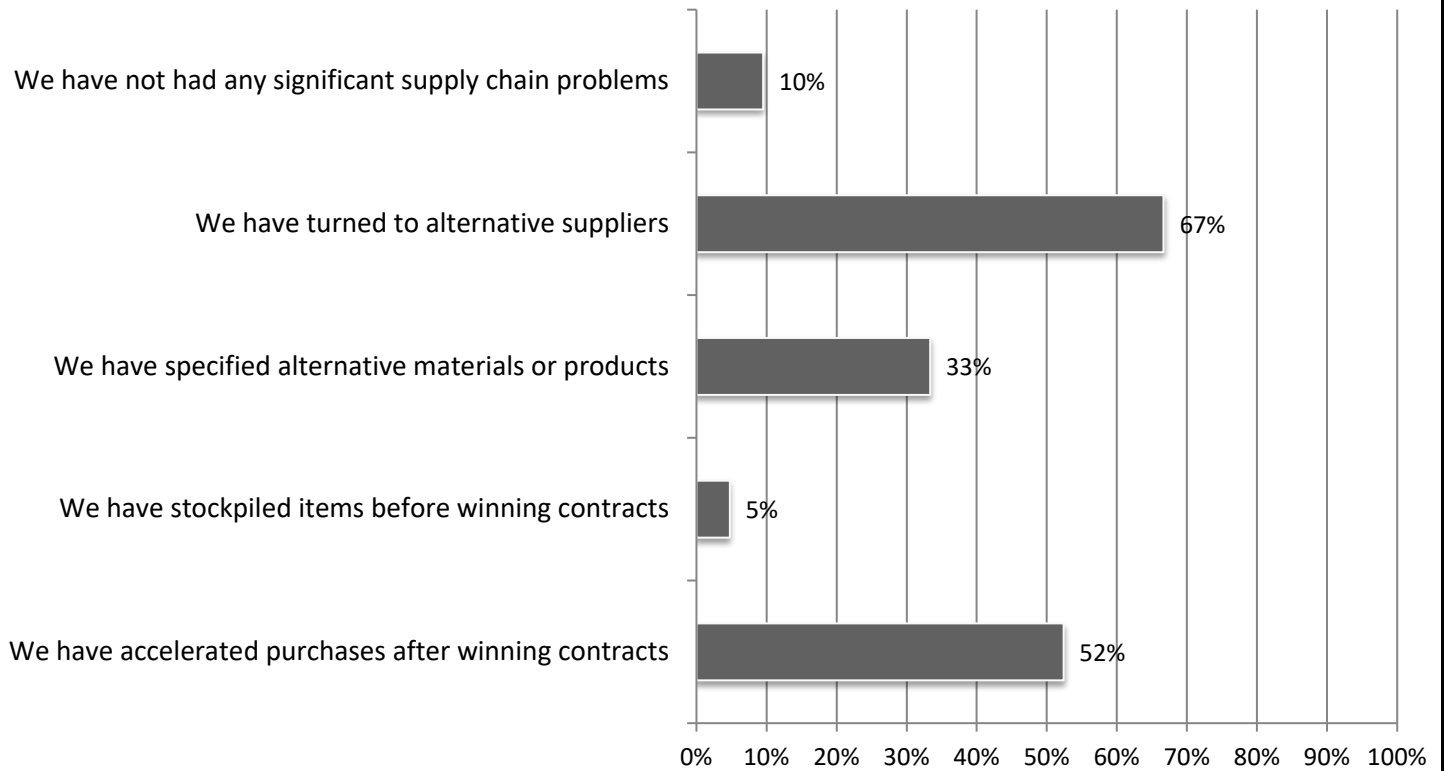
5. Did your firm increase or decrease pay or benefits in 2021? (mark all that apply) Responses: 21



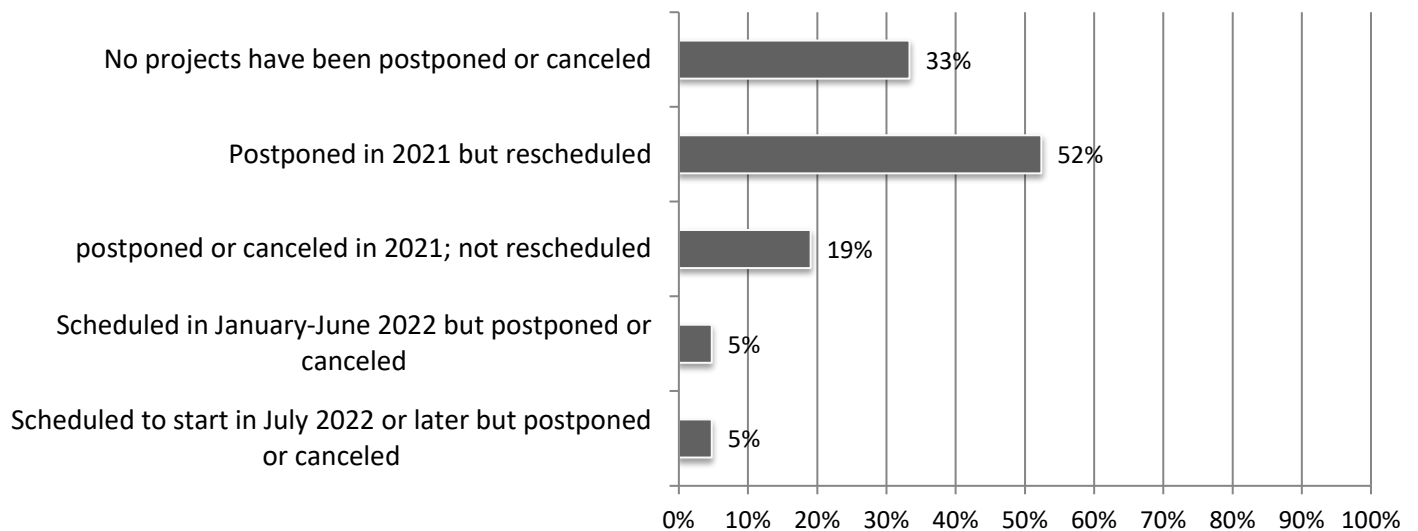
6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses: 21



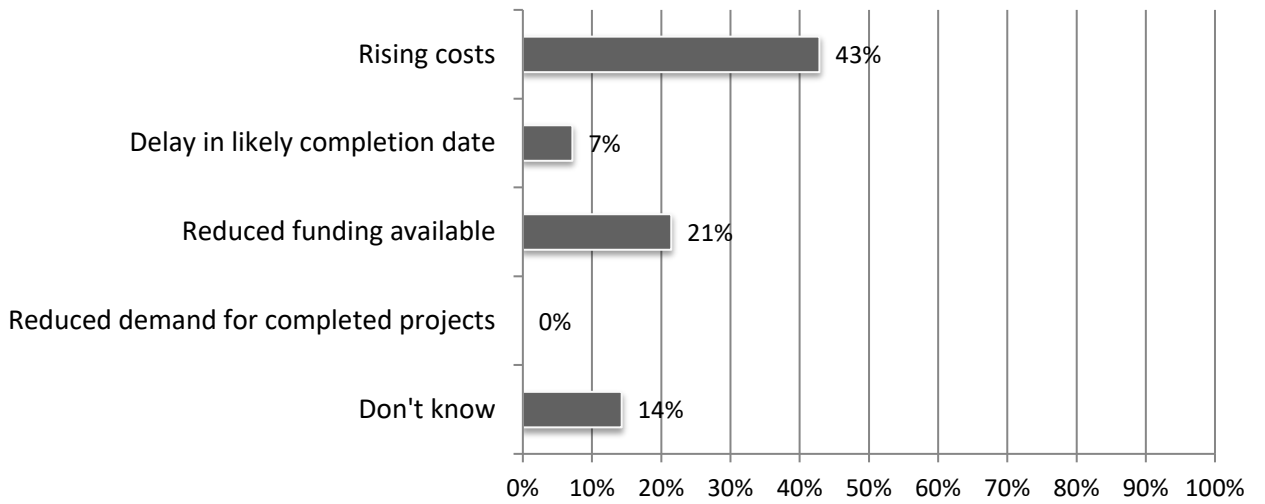
7. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 21



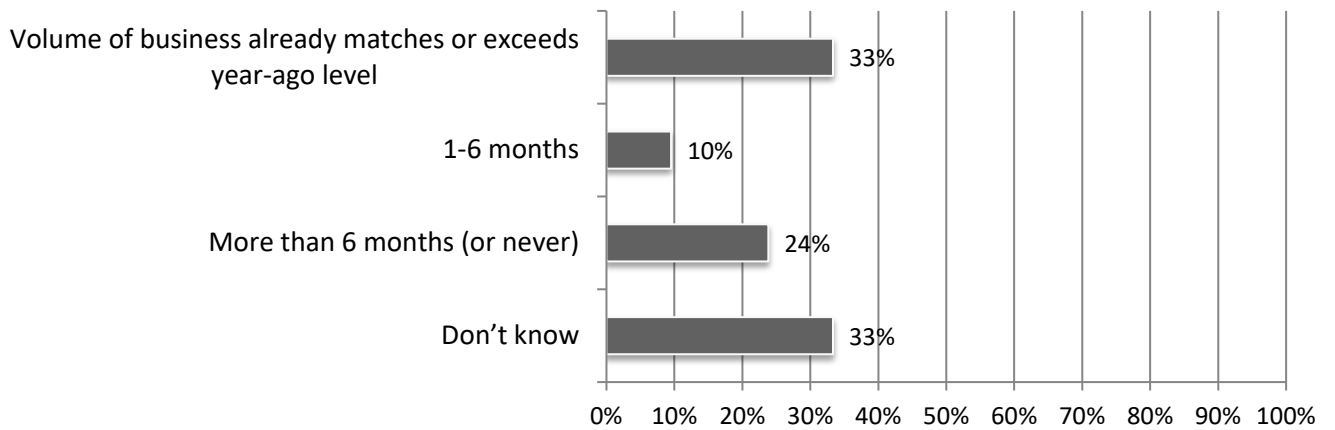
8. Did an owner postpone or cancel any projects that were scheduled to start in 2021 or 2022? (mark all that apply) Responses: 21



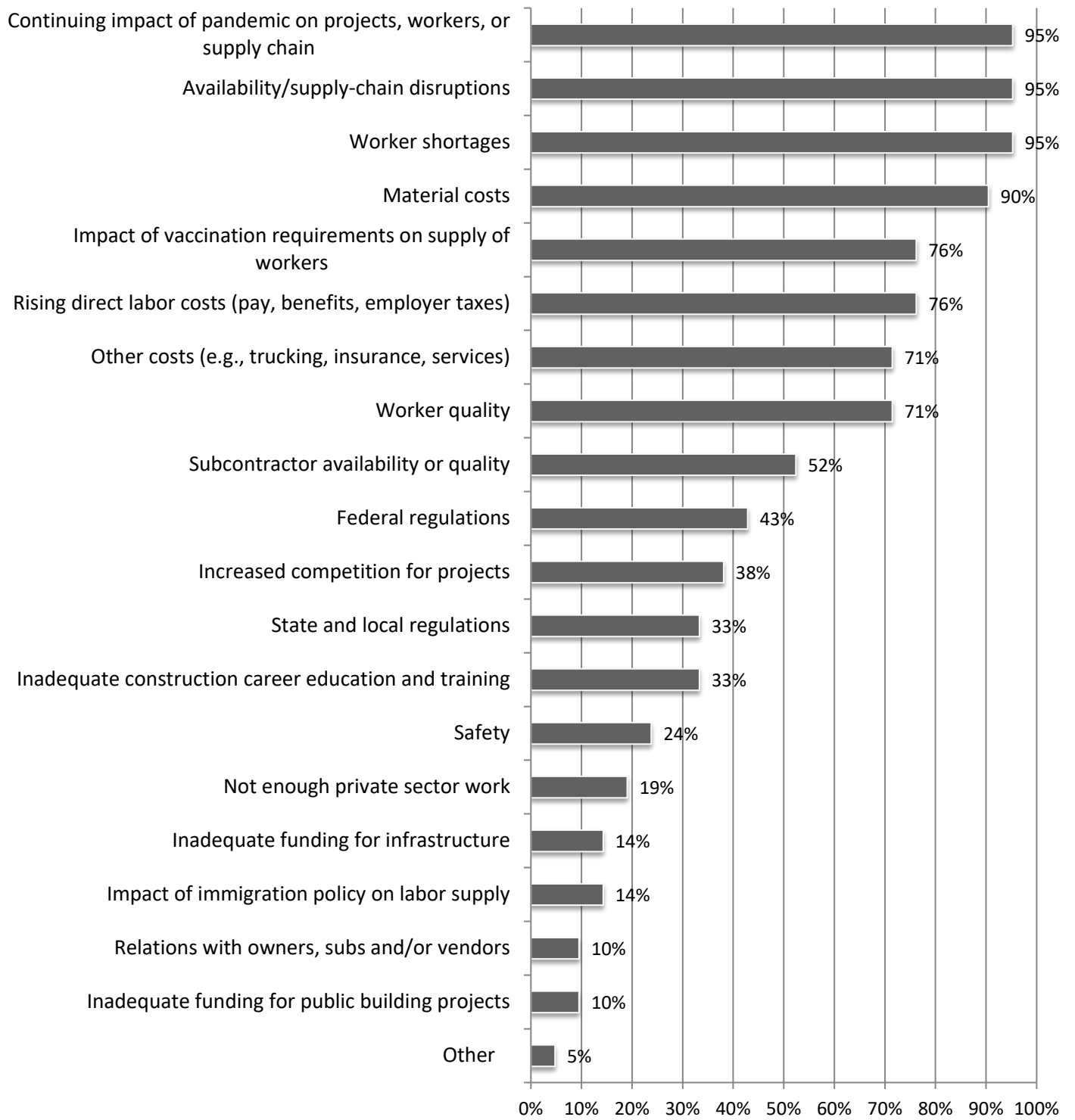
9. If projects were postponed or canceled, what was the main reason? Responses: 14



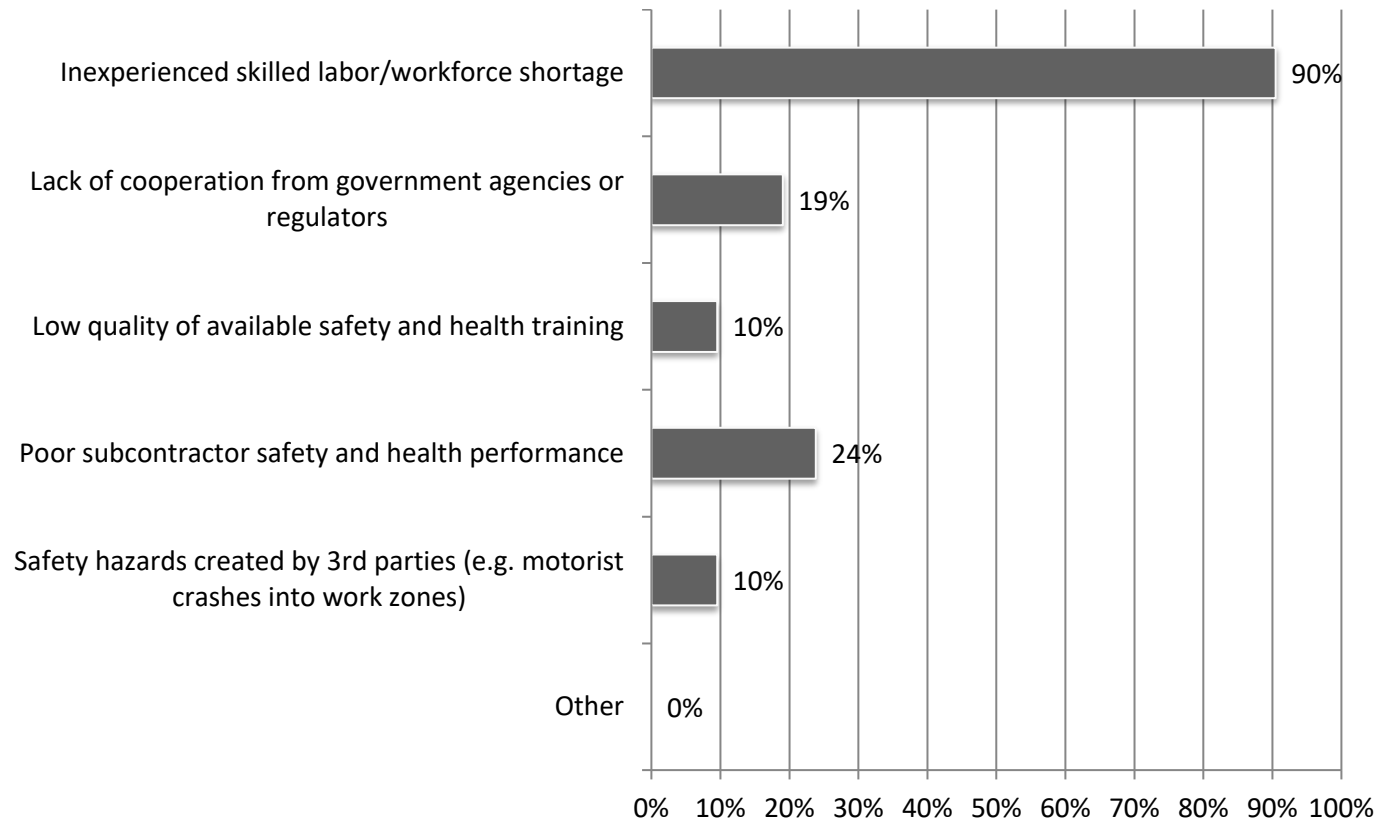
10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 21



11. What are your biggest concerns for 2022? (mark all that apply) Responses: 21



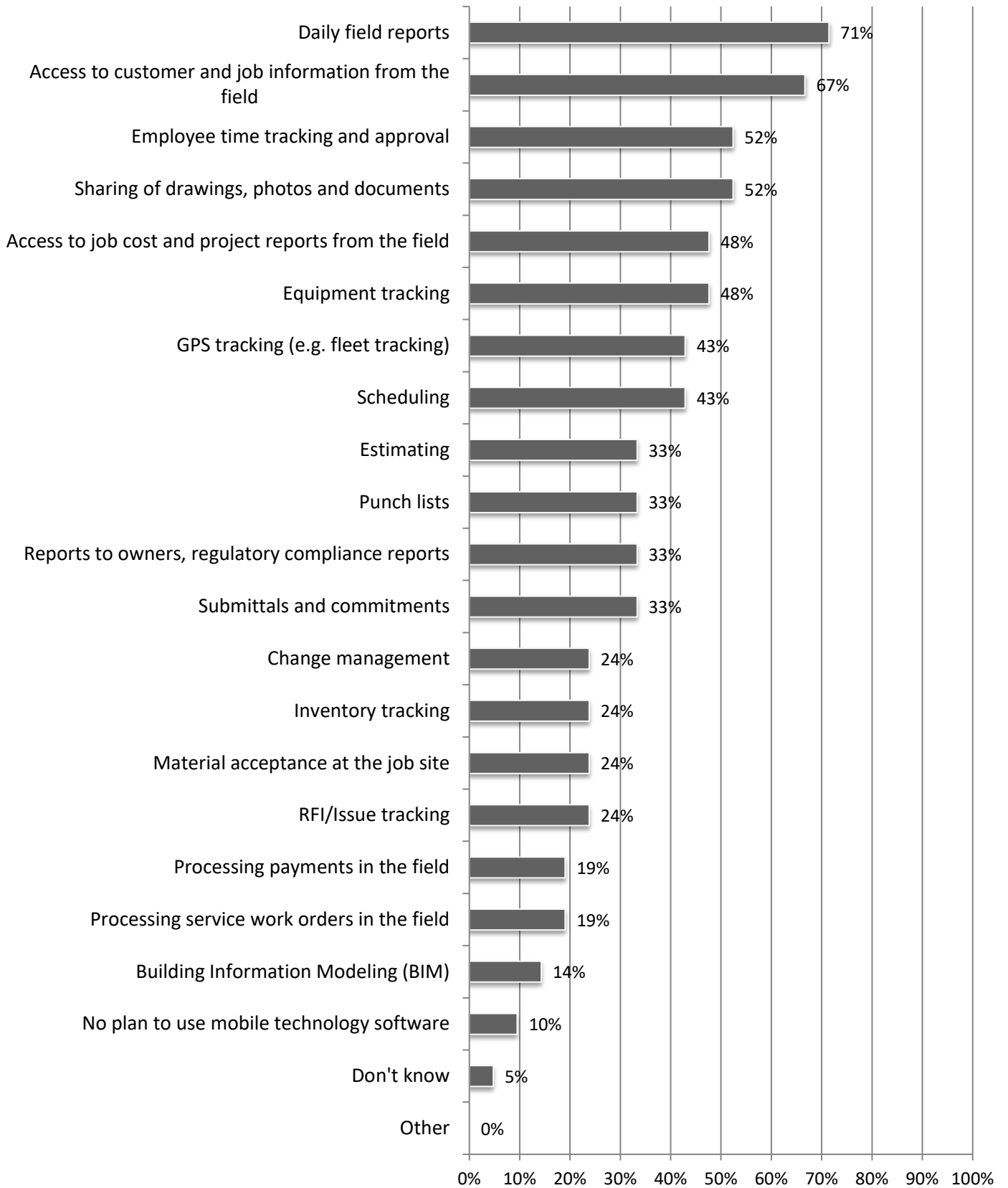
12. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 21



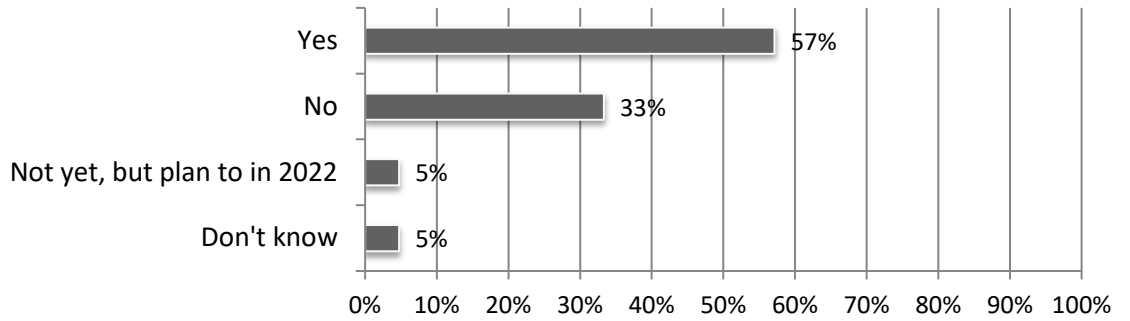
13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 21

	Increase	Decrease	No change
Accounting software	45%	0%	55%
Client relationship management (CRM) software	39%	0%	61%
Estimating software	29%	0%	71%
Document management software	28%	0%	72%
Fleet tracking/management software	28%	0%	72%
Project collaboration software	25%	0%	75%
Tool/asset management/tracking	25%	0%	75%
Project management software	22%	0%	78%
Scheduling software	21%	0%	79%
Prequalification software	19%	0%	81%
Subcontractor bid management/ITB software	18%	0%	82%
Payroll software	16%	0%	84%
Human resources (HR) software	15%	5%	80%
Building Information Modeling (BIM)	6%	0%	94%
Service management software	6%	0%	94%

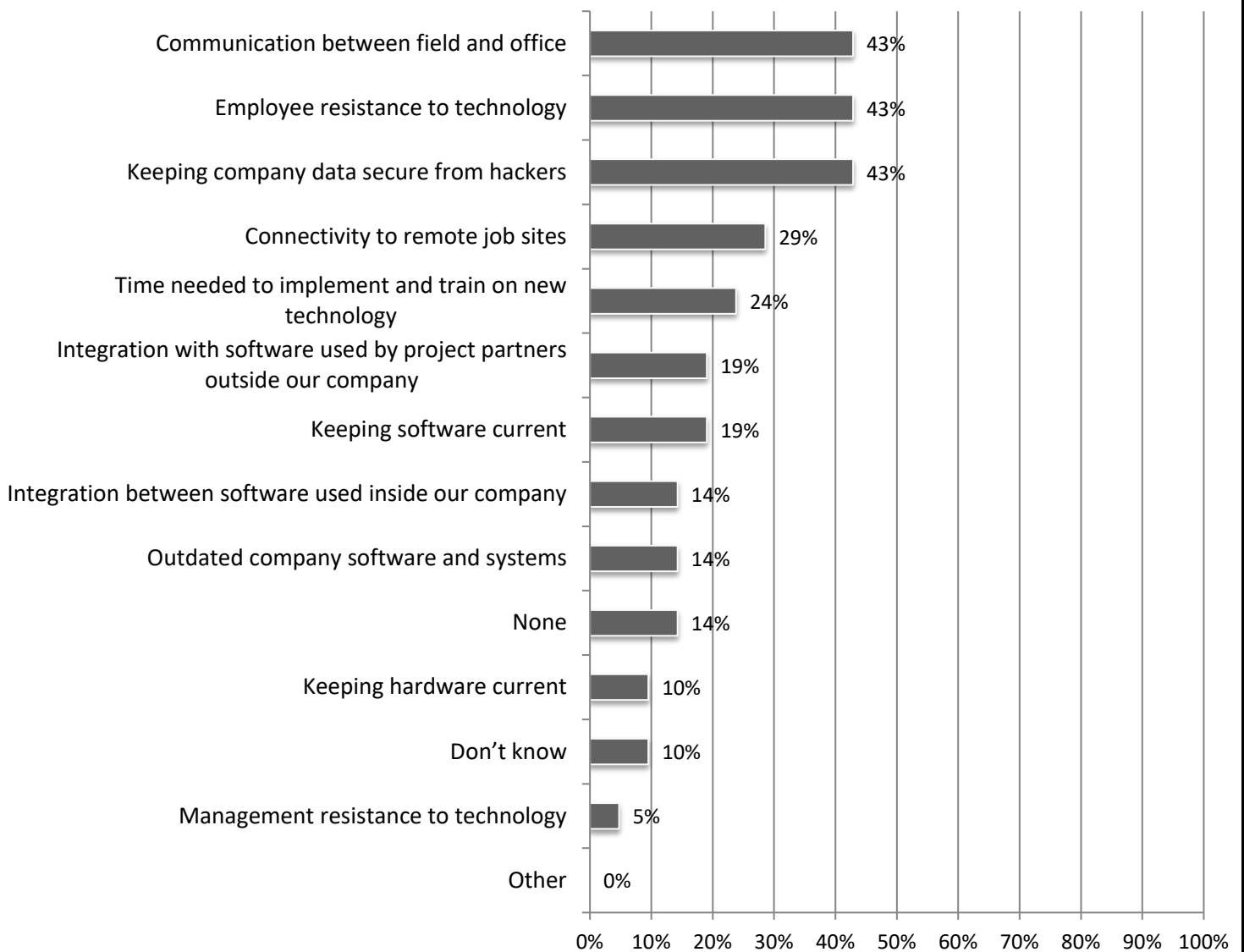
14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 21



15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 21

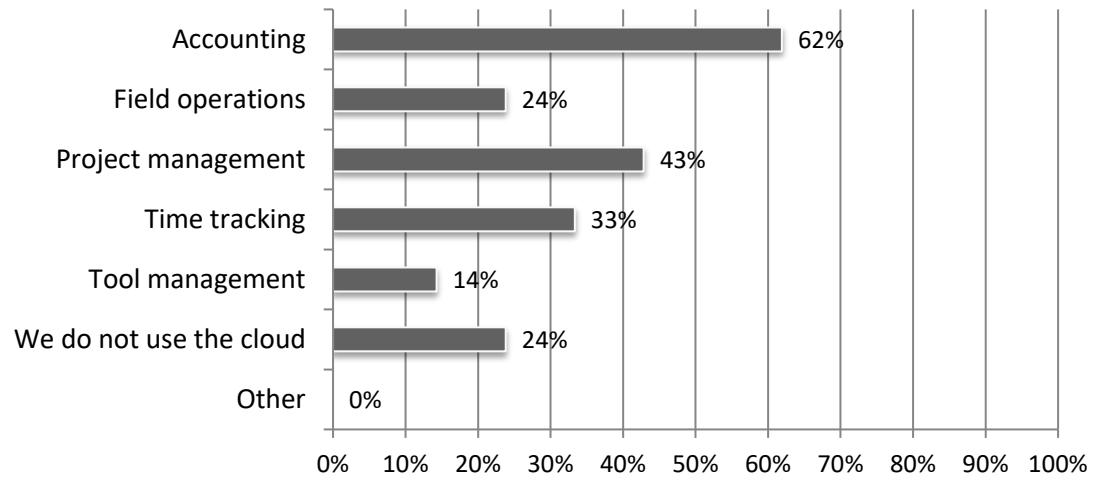


16. What are your biggest IT challenges (mark all that apply)? Responses: 21

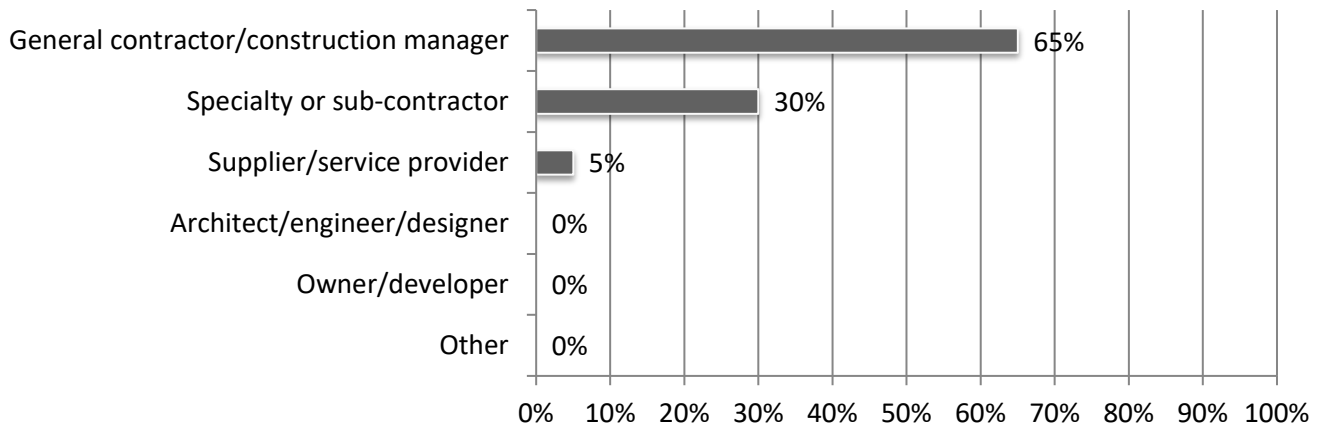


17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 21

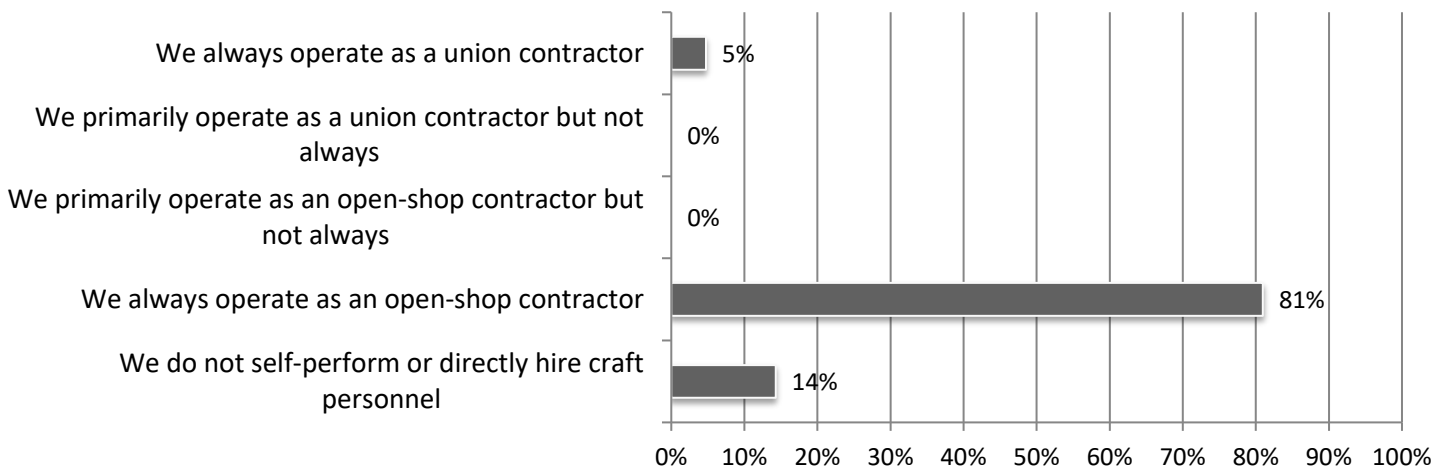


18. What best describes your firm? Responses: 20

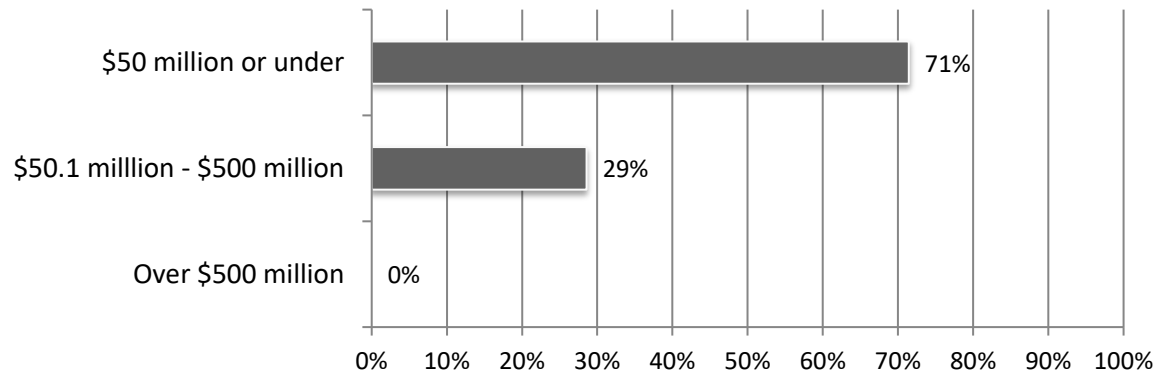


19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?

Responses: 21



20. Estimate the total dollar amount of work your firm performed in 2021. Responses: 21



21. How many total employees does your firm employ at all of its locations? Responses: 21

