AGC THE CONSTRUCTION ASSOCIATION

Supported by:

sage Construction and Real Estate

# 2022 Construction Outlook
# Kentucky Survey Results

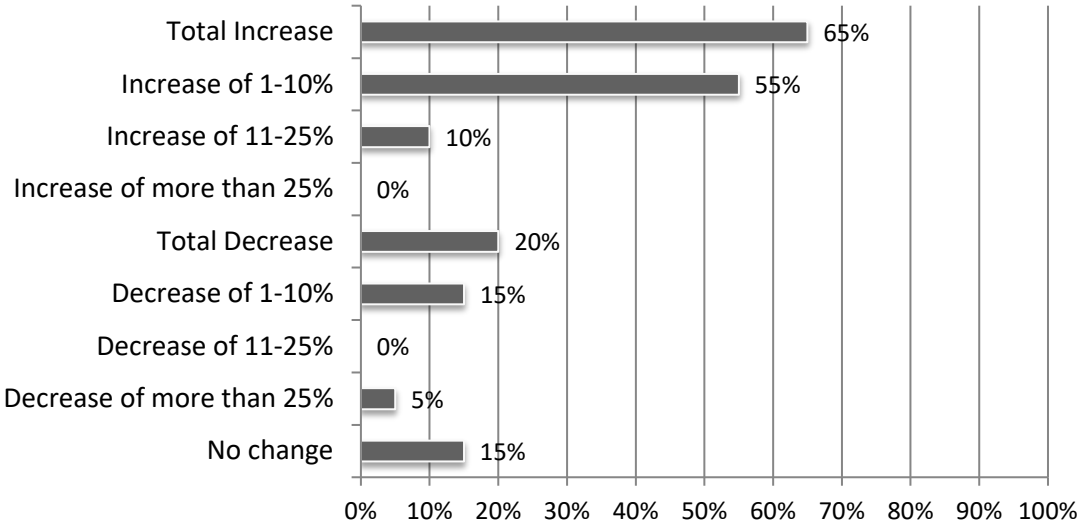
*Total Responses: 20. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.*

**1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates): Responses: 20**

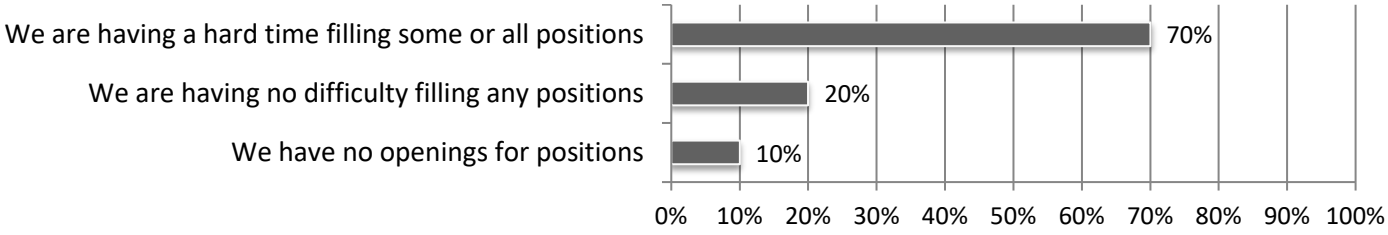
| Market | Higher | Lower | Same | Net* | US Net |
|---|---|---|---|---|---|
| Bridge/Highway | 75% | 0% | 25% | 75% | 57% |
| Hospital | 70% | 10% | 20% | 60% | 38% |
| Data Center | 63% | 25% | 13% | 38% | 31% |
| Transportation | 63% | 13% | 25% | 50% | 51% |
| Warehouse | 60% | 13% | 27% | 47% | 41% |
| Other Healthcare (e.g., clinic, testing or screening facility, medical lab) | 57% | 7% | 36% | 50% | 41% |
| Manufacturing | 54% | 31% | 15% | 23% | 27% |
| K-12 School | 50% | 36% | 14% | 14% | 19% |
| Federal (e.g., VA, GSA, USACE, NAVFAC) | 45% | 9% | 45% | 36% | 37% |
| Lodging | 45% | 36% | 18% | 9% | 6% |
| Retail | 43% | 50% | 7% | -7% | -8% |
| Power | 38% | 13% | 50% | 25% | 35% |
| Higher Education | 33% | 33% | 33% | 0% | 16% |
| Water/Sewer | 25% | 25% | 50% | 0% | 50% |
| Multifamily Residential | 22% | 33% | 44% | -11% | 32% |
| Private Office | 21% | 43% | 36% | -21% | -8% |
| Public Building | 8% | 46% | 46% | -38% | 20% |

**Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

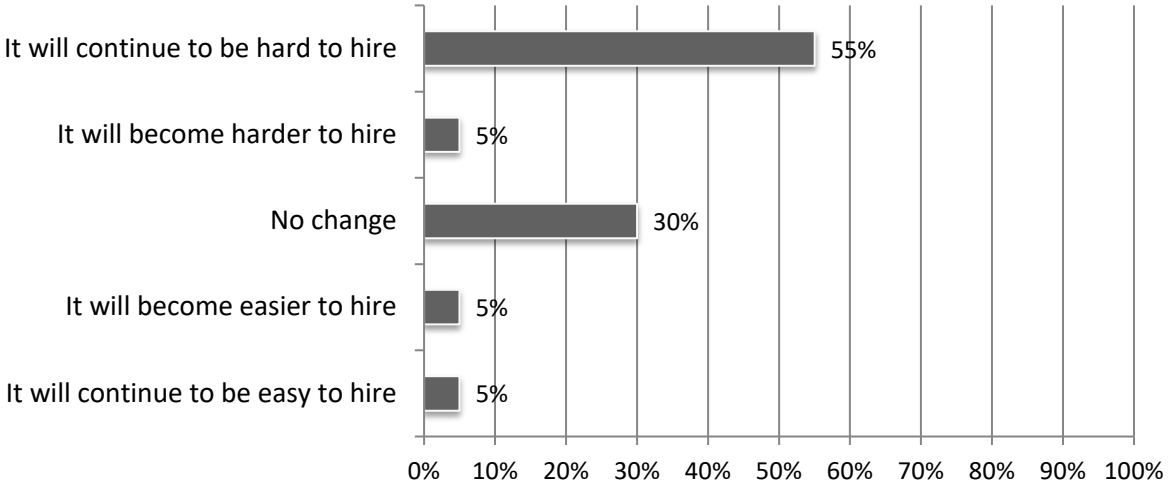
**2. What percent change do you expect in your headcount in 2022? Responses: 20**



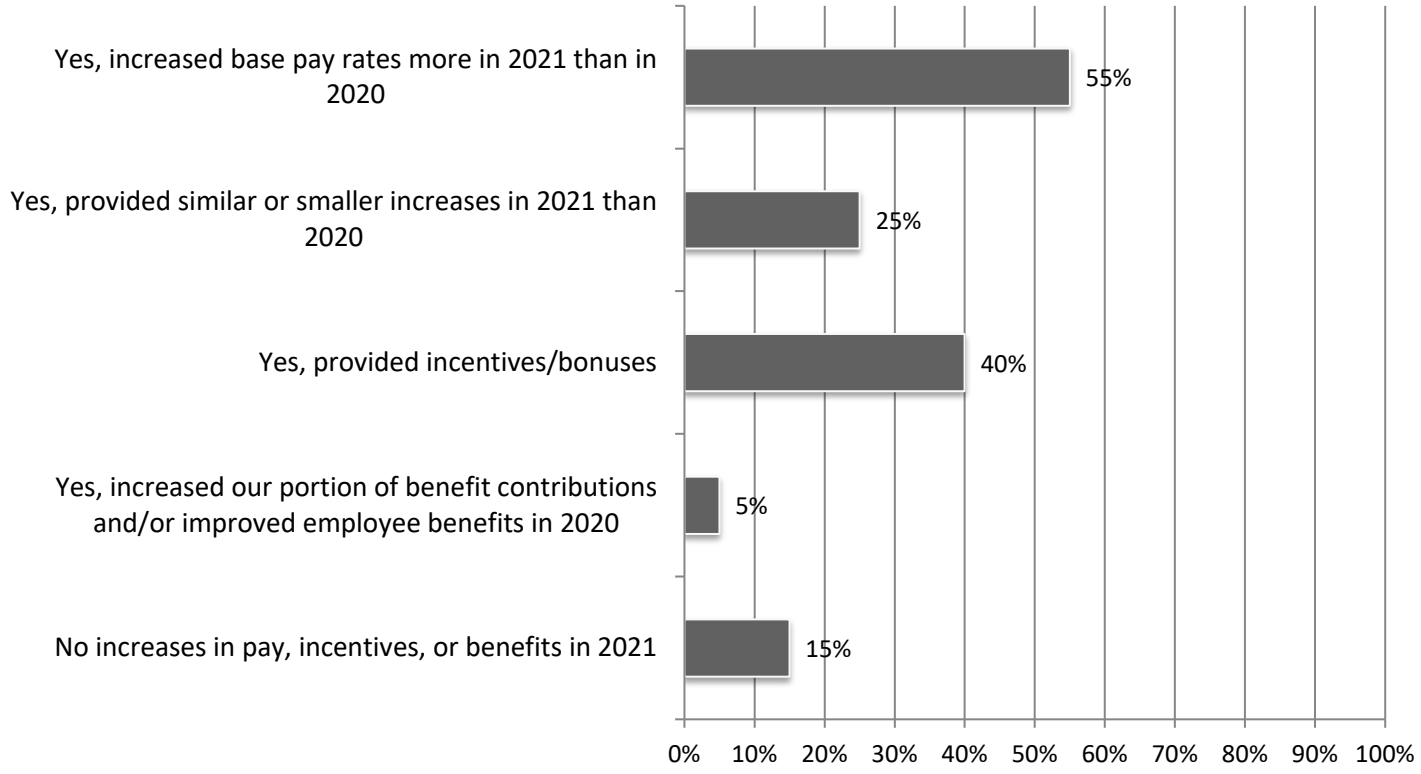

**3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 20**



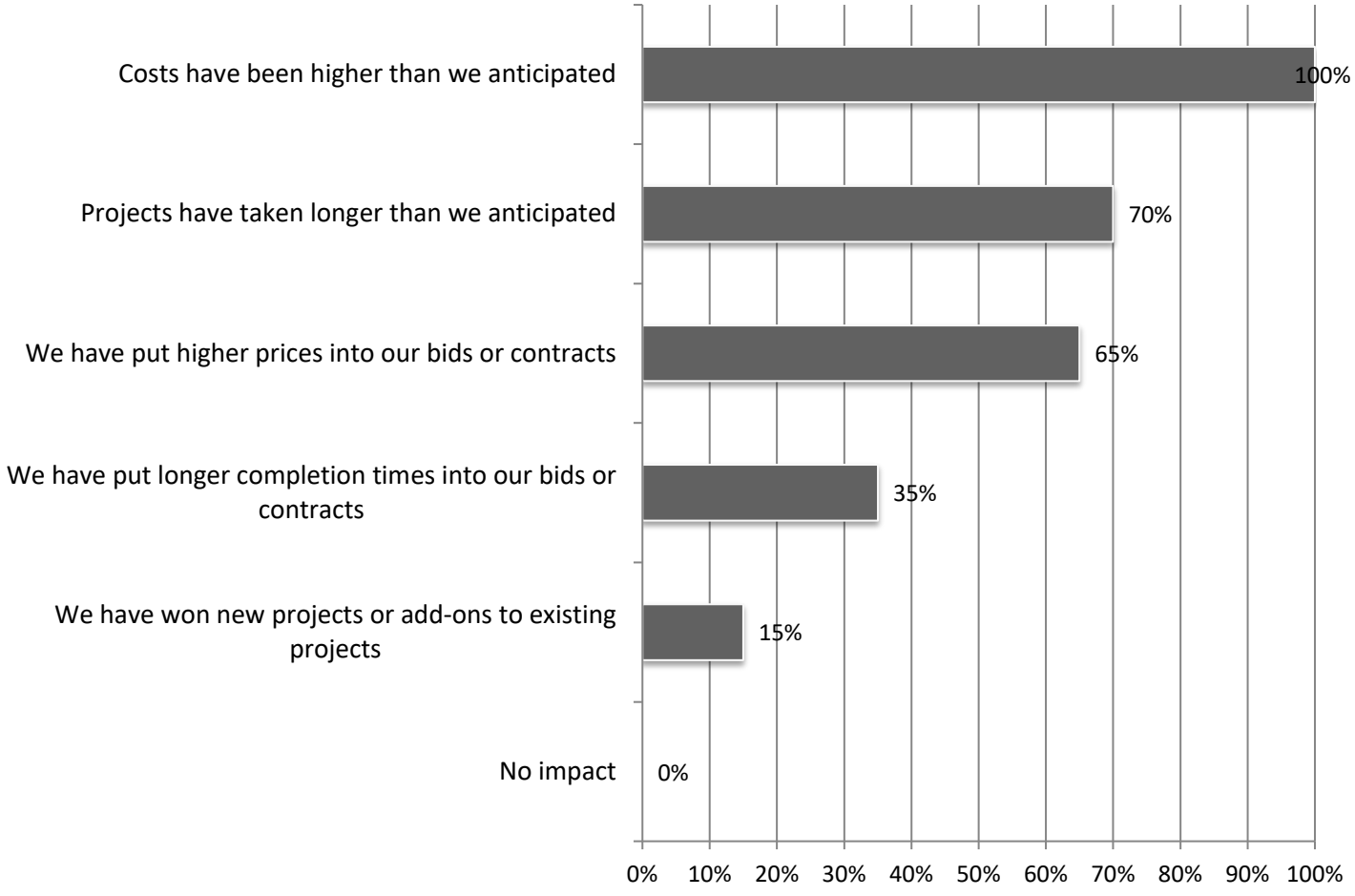

**4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 20**



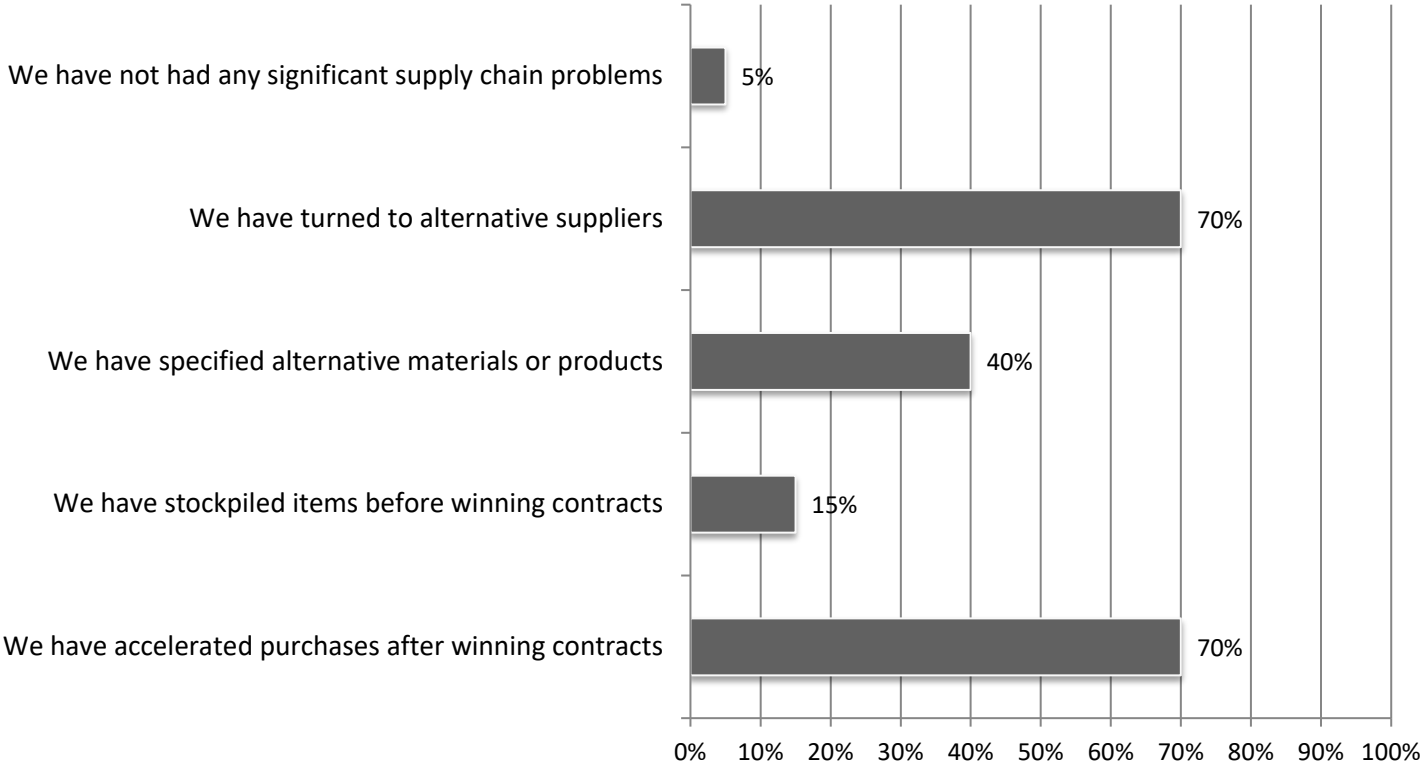
**5. Did your firm increase or decrease pay or benefits in 2021? (mark all that apply) Responses: 20**



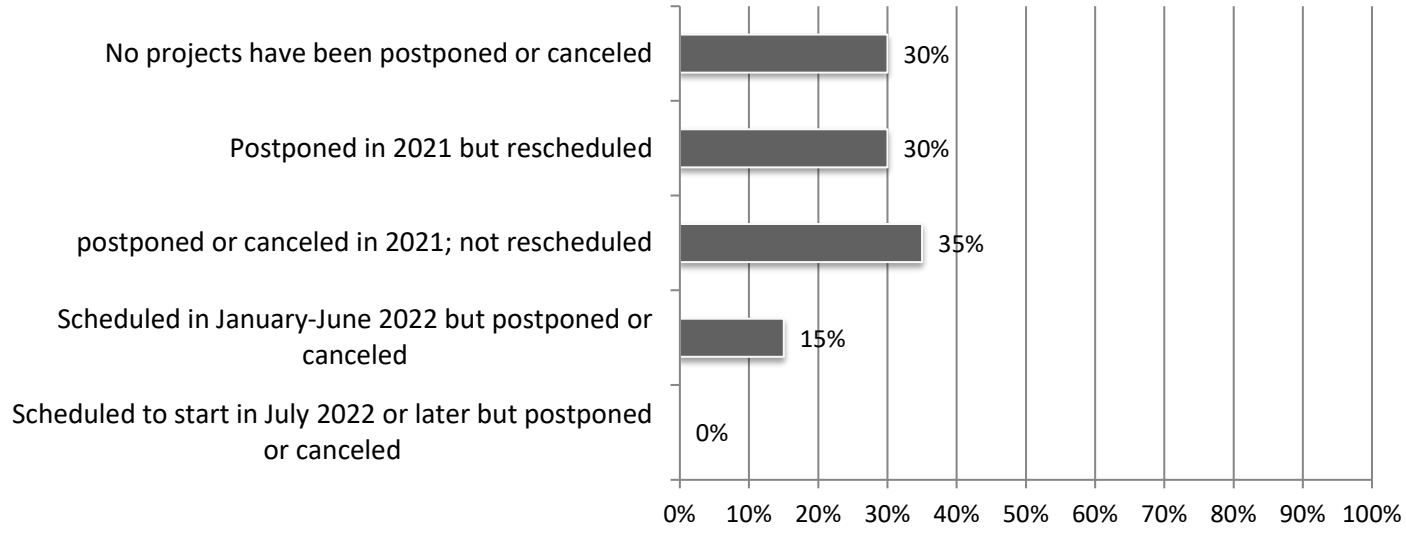

**6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses: 20**



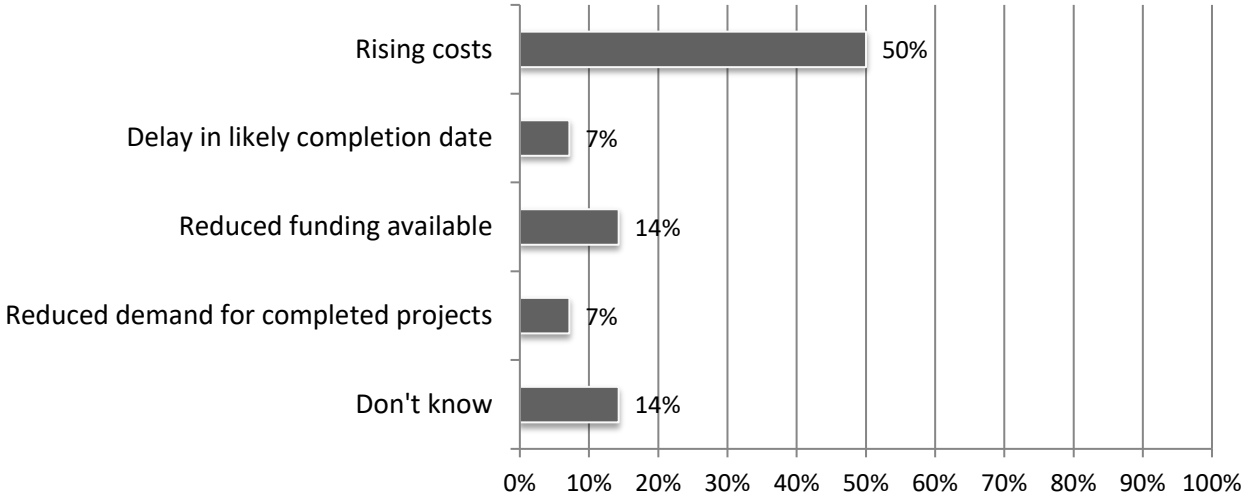
**7. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 20**



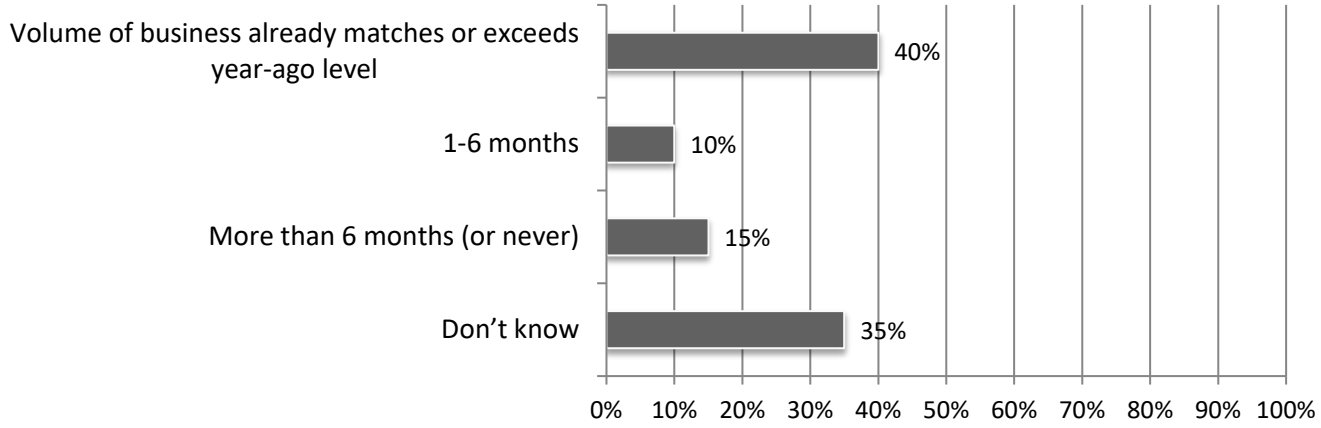

**8. Did an owner postpone or cancel any projects that were scheduled to start in 2021 or 2022? (mark all that apply) Responses: 20**



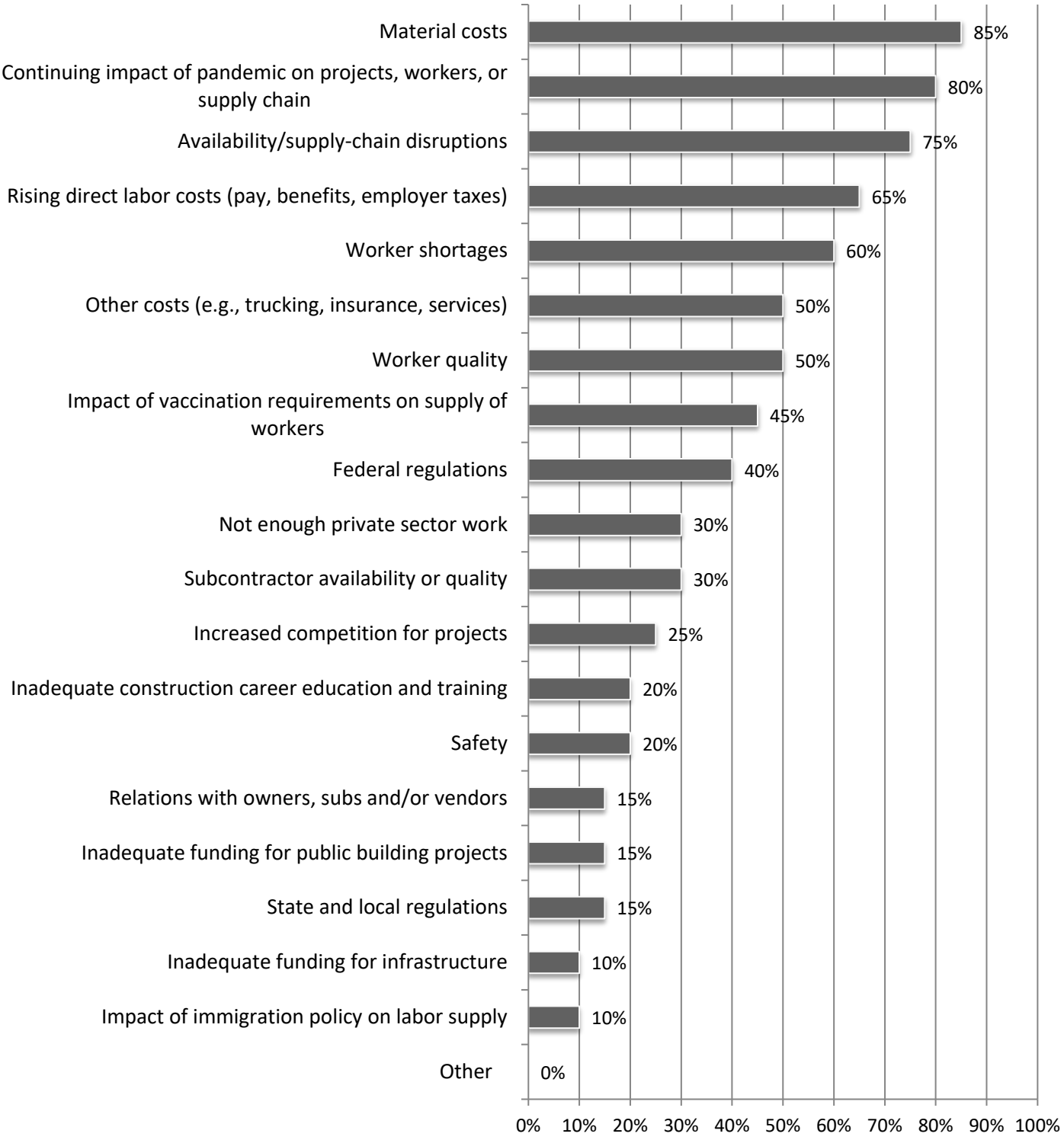
9. **If projects were postponed or canceled, what was the main reason? Responses: 14**



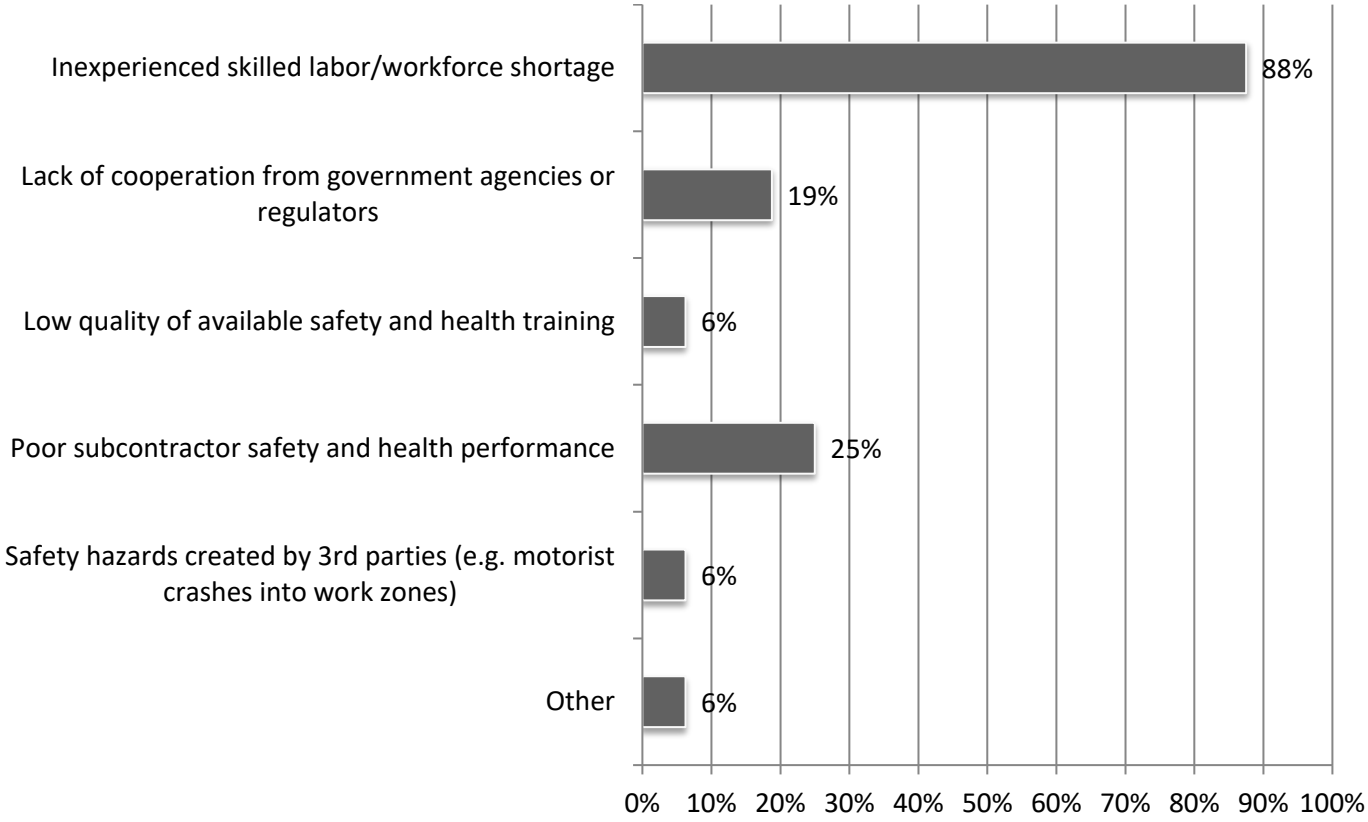

10. **When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 20**



**11. What are your biggest concerns for 2022? (mark all that apply) Responses: 20**



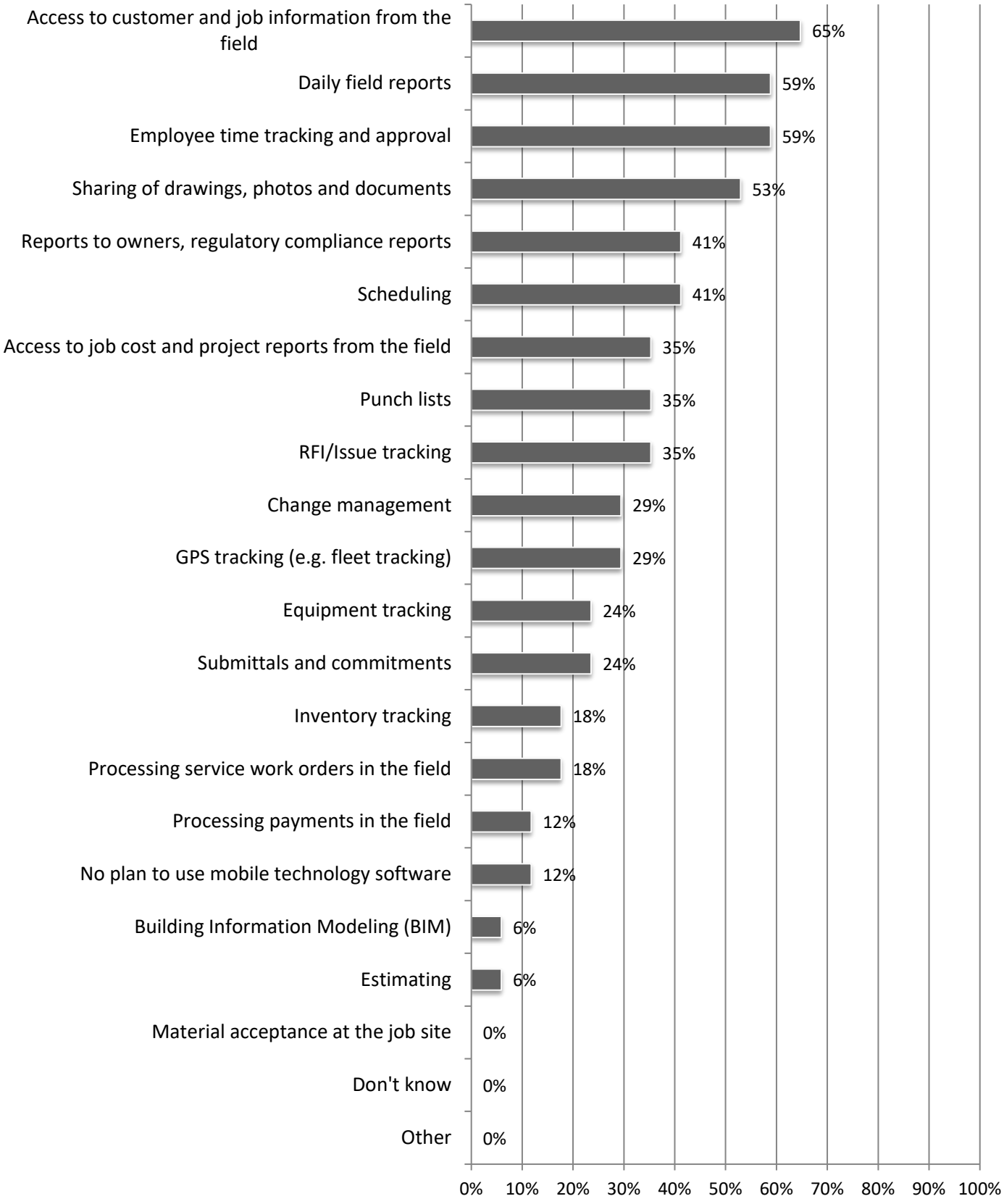
**12. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 16**



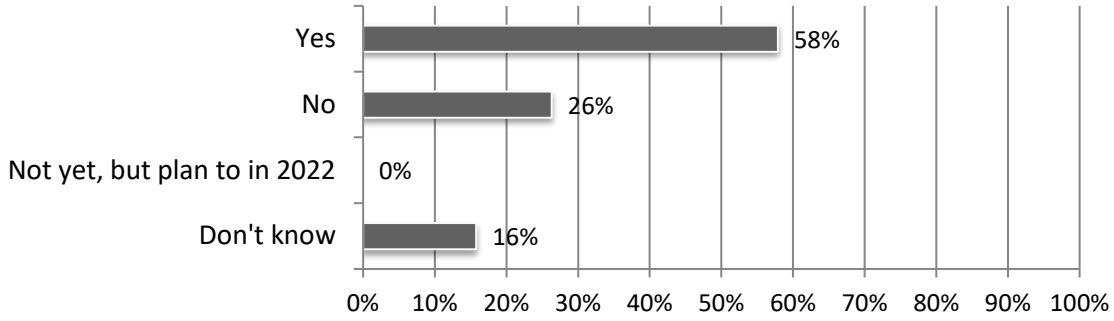

**13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 17**

| | Increase | Decrease | No change |
|---|---|---|---|
| Estimating software | 43% | 0% | 57% |
| Project collaboration software | 33% | 0% | 67% |
| Scheduling software | 29% | 0% | 71% |
| Subcontractor bid management/ITB software | 29% | 0% | 71% |
| Tool/asset management/tracking | 27% | 0% | 73% |
| Project management software | 27% | 0% | 73% |
| Fleet tracking/management software | 23% | 0% | 77% |
| Document management software | 20% | 0% | 80% |
| Payroll software | 20% | 0% | 80% |
| Building Information Modeling (BIM) | 17% | 0% | 83% |
| Service management software | 17% | 0% | 83% |
| Prequalification software | 15% | 0% | 85% |
| Accounting software | 12% | 0% | 88% |
| Client relationship management (CRM) software | 8% | 0% | 92% |
| Human resources (HR) software | 8% | 0% | 92% |

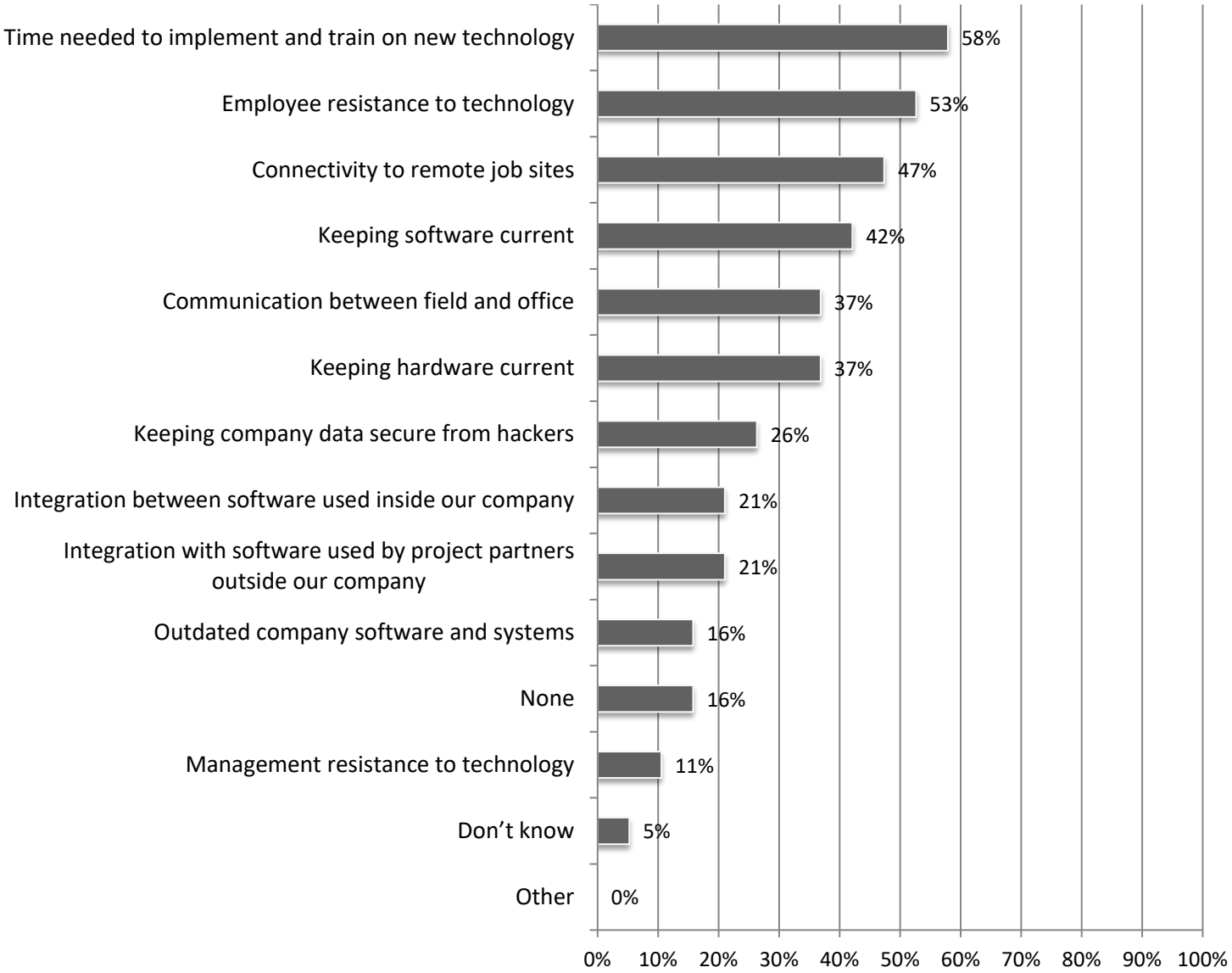
**14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 17**



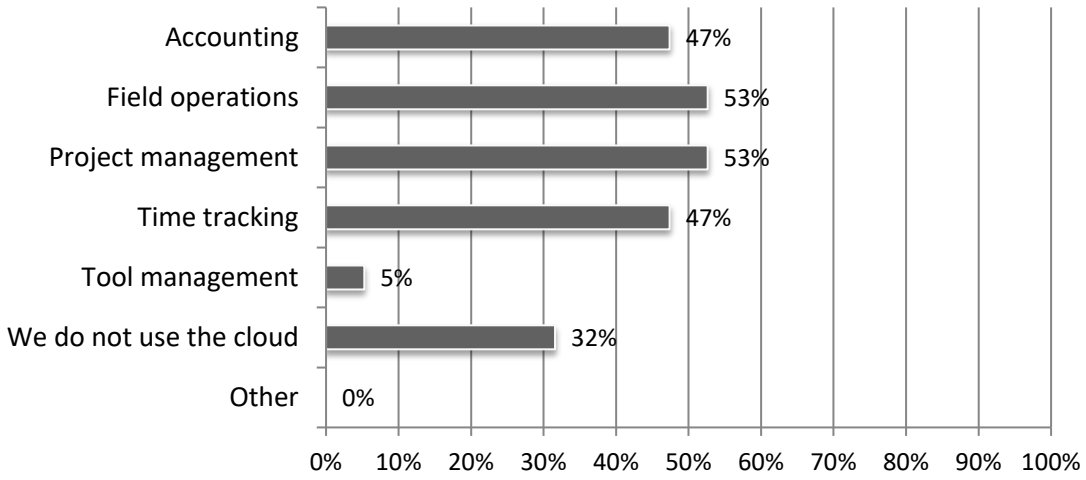
**15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 19**



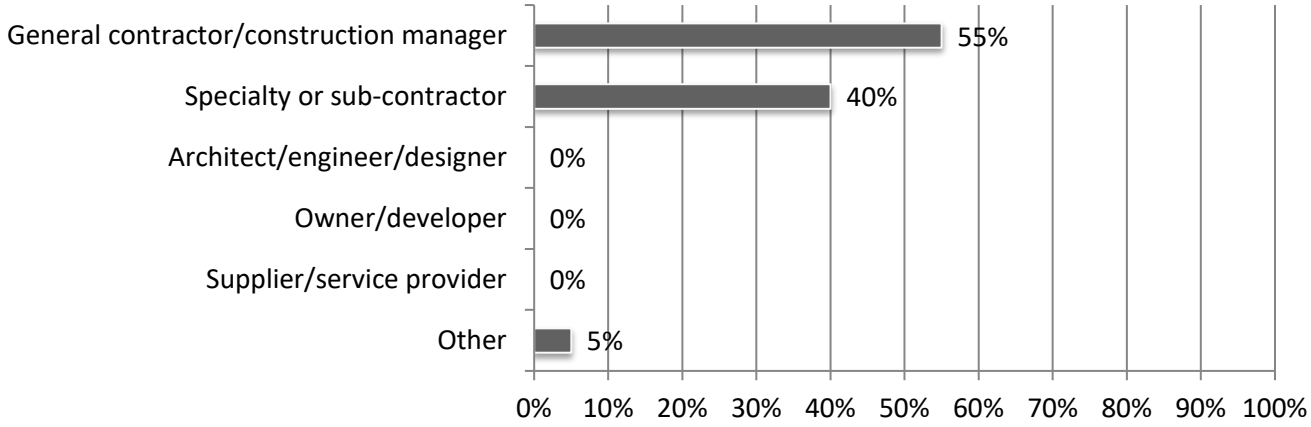

**16. What are your biggest IT challenges (mark all that apply)? Responses: 19**



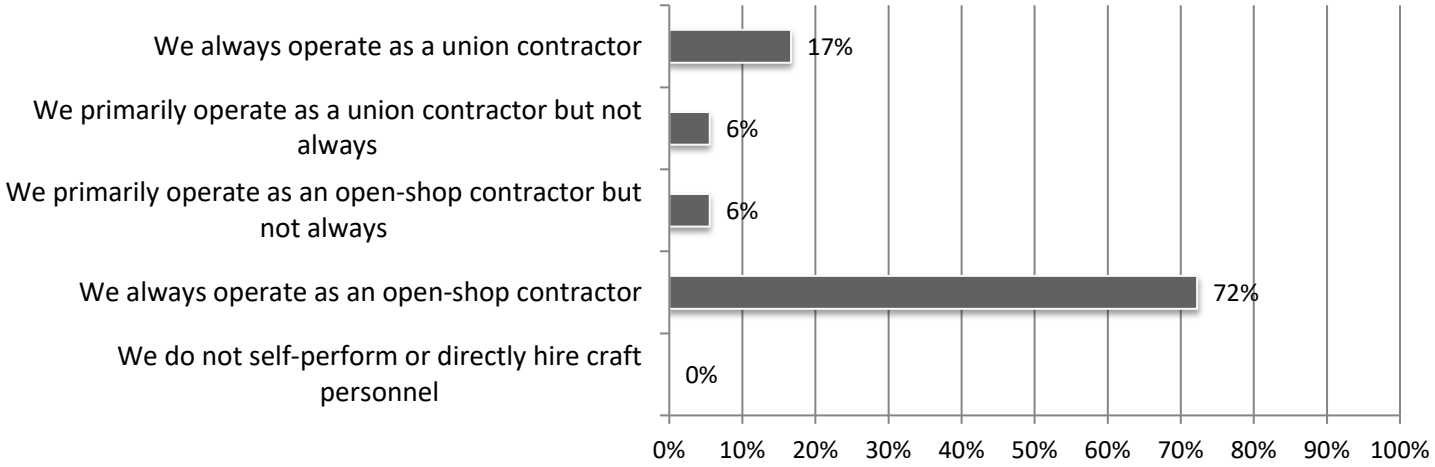
17. **Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)? Responses: 19**



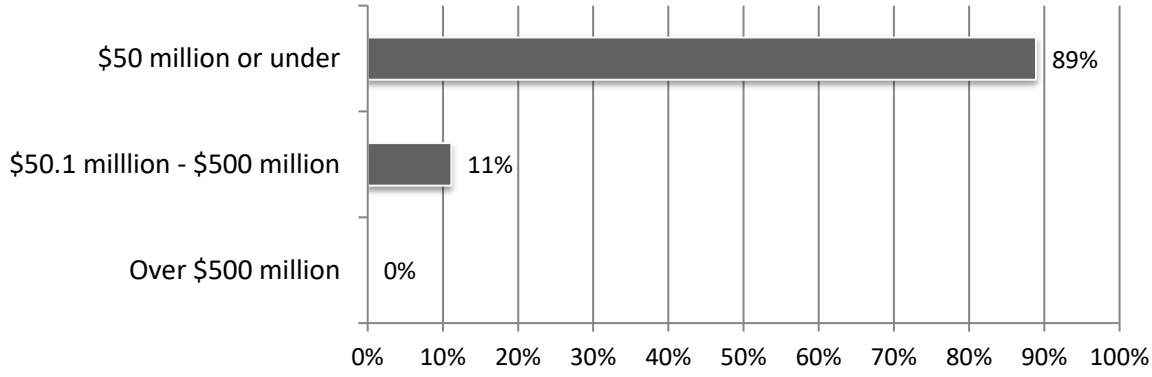

18. **What best describes your firm? Responses: 20**

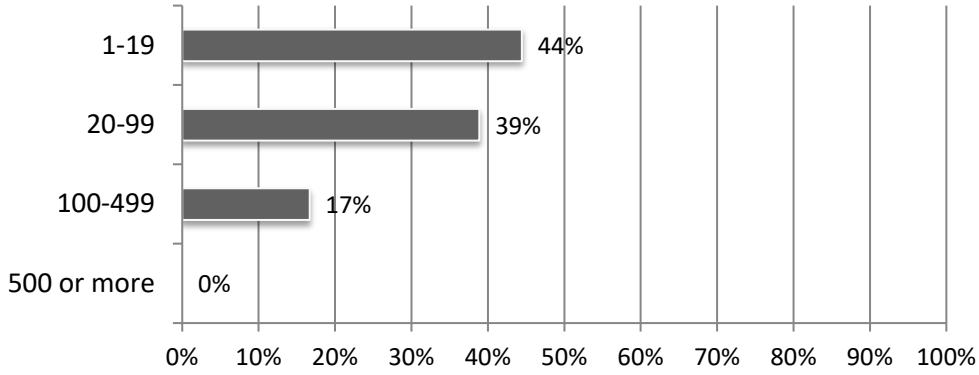



19. **When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 18**



**20. Estimate the total dollar amount of work your firm performed in 2021. Responses: 18**




**21. How many total employees does your firm employ at all of its locations? Responses: 18**