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2022 Construction Outlook Illinois Survey Results

Total Responses: 24. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

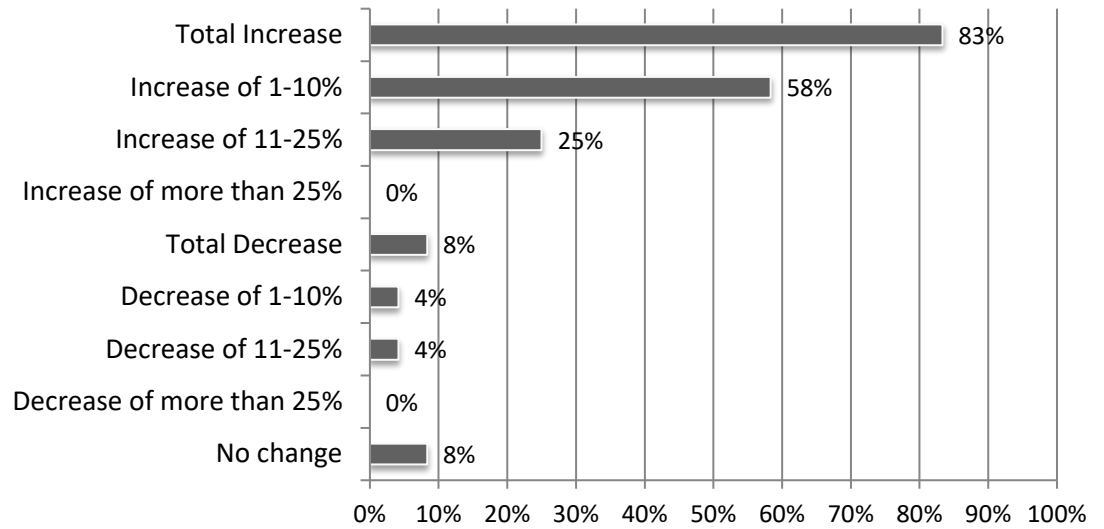
- 1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates):**

Responses: 24

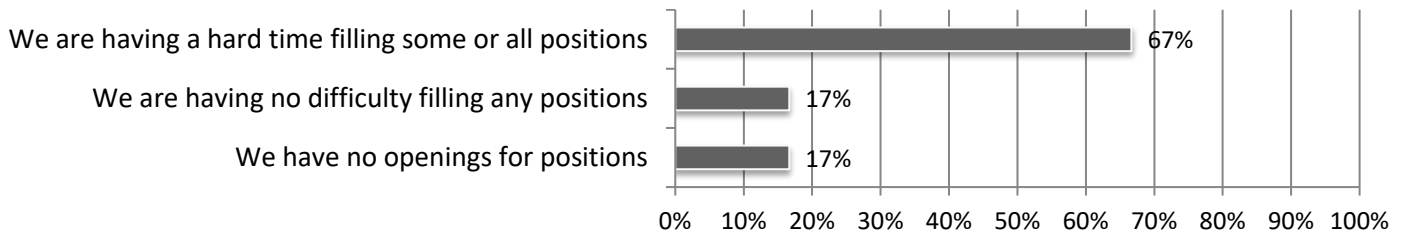
Market	Higher	Lower	Same	Net*	US Net
Data Center	60%	7%	33%	53%	31%
Bridge/Highway	59%	6%	35%	53%	57%
Higher Education	58%	11%	32%	47%	16%
K-12 School	58%	5%	37%	53%	19%
Warehouse	57%	7%	36%	50%	41%
Federal (e.g., VA, GSA, USACE, NAVFAC)	50%	6%	44%	44%	37%
Transportation	47%	7%	47%	40%	51%
Water/Sewer	47%	13%	40%	33%	50%
Hospital	42%	5%	53%	37%	38%
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	42%	5%	53%	37%	41%
Public Building	42%	16%	42%	26%	20%
Multifamily Residential	40%	20%	40%	20%	32%
Manufacturing	35%	18%	47%	18%	27%
Retail	24%	35%	41%	-12%	-8%
Power	23%	23%	54%	0%	35%
Private Office	18%	47%	35%	-29%	-8%
Lodging	17%	33%	50%	-17%	6%

**Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

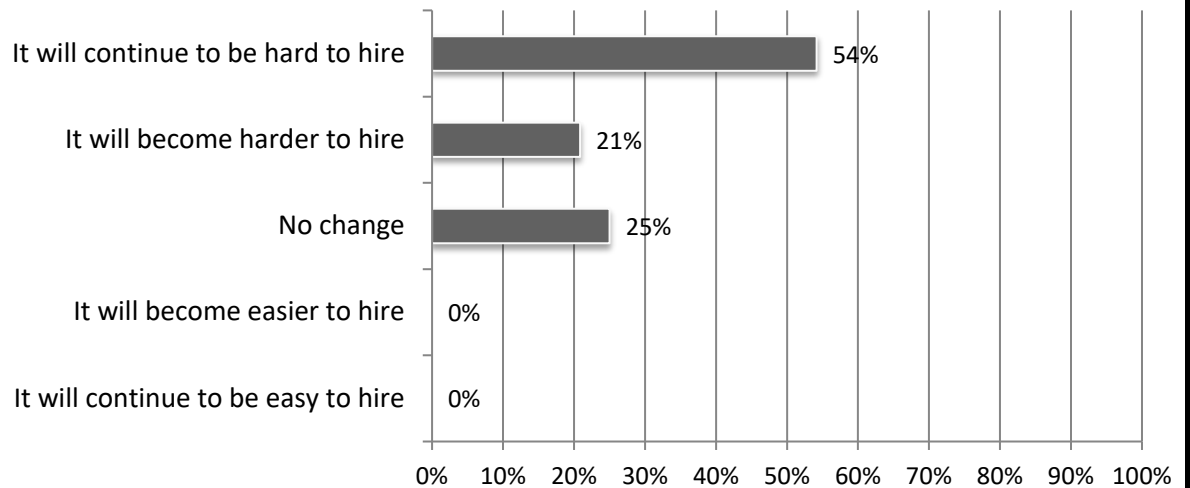
2. What percent change do you expect in your headcount in 2022? Responses: 24



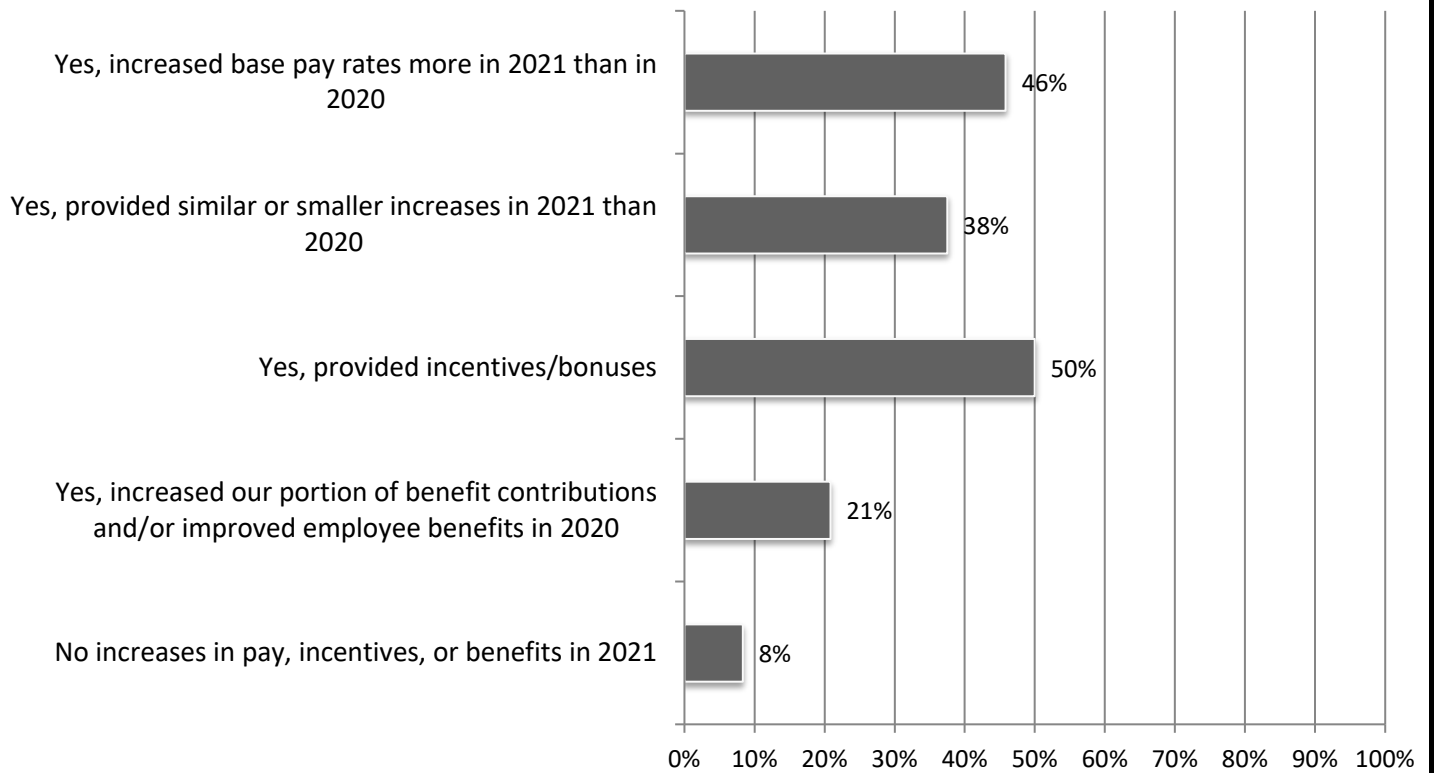
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 24



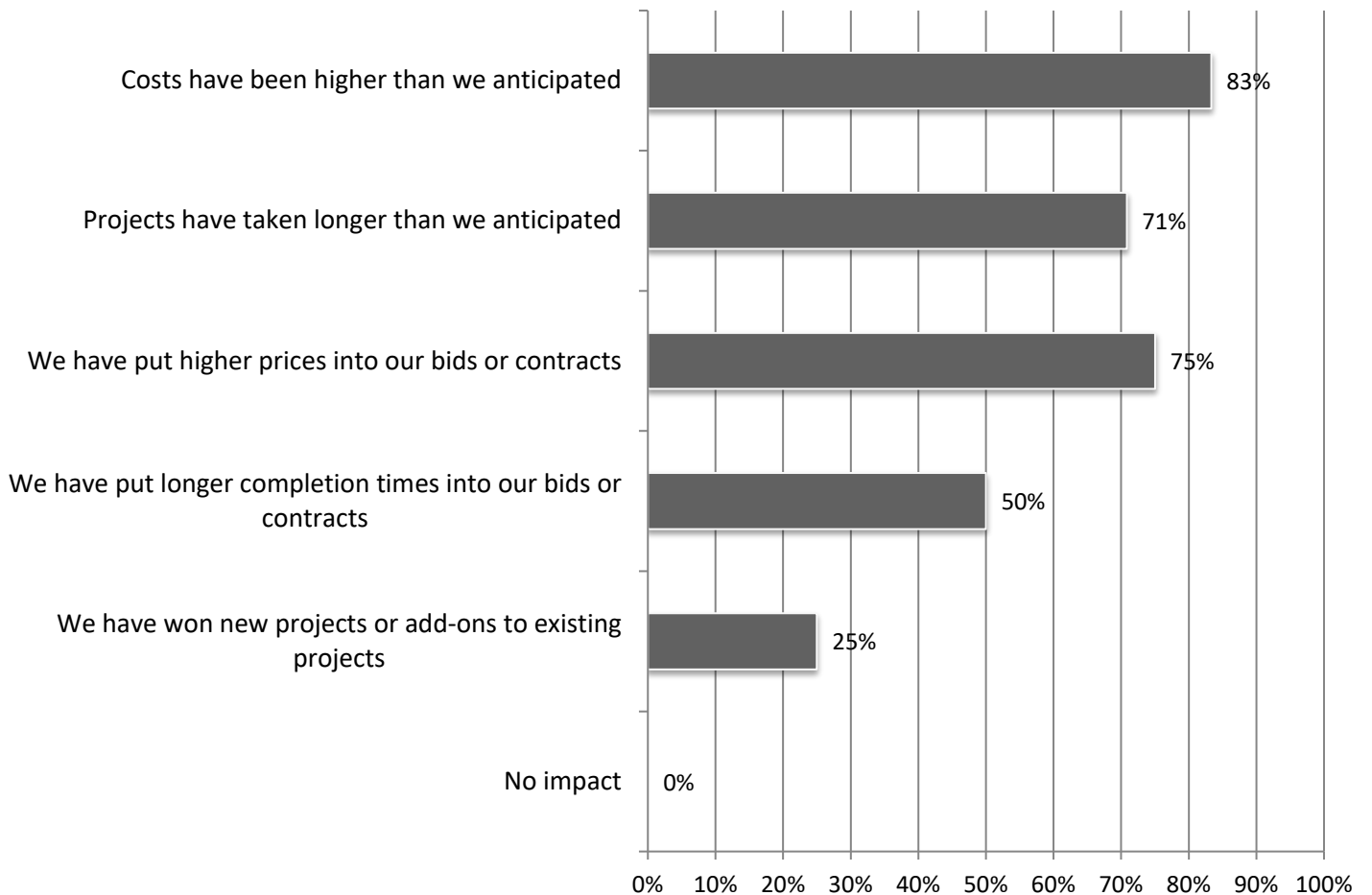
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 24



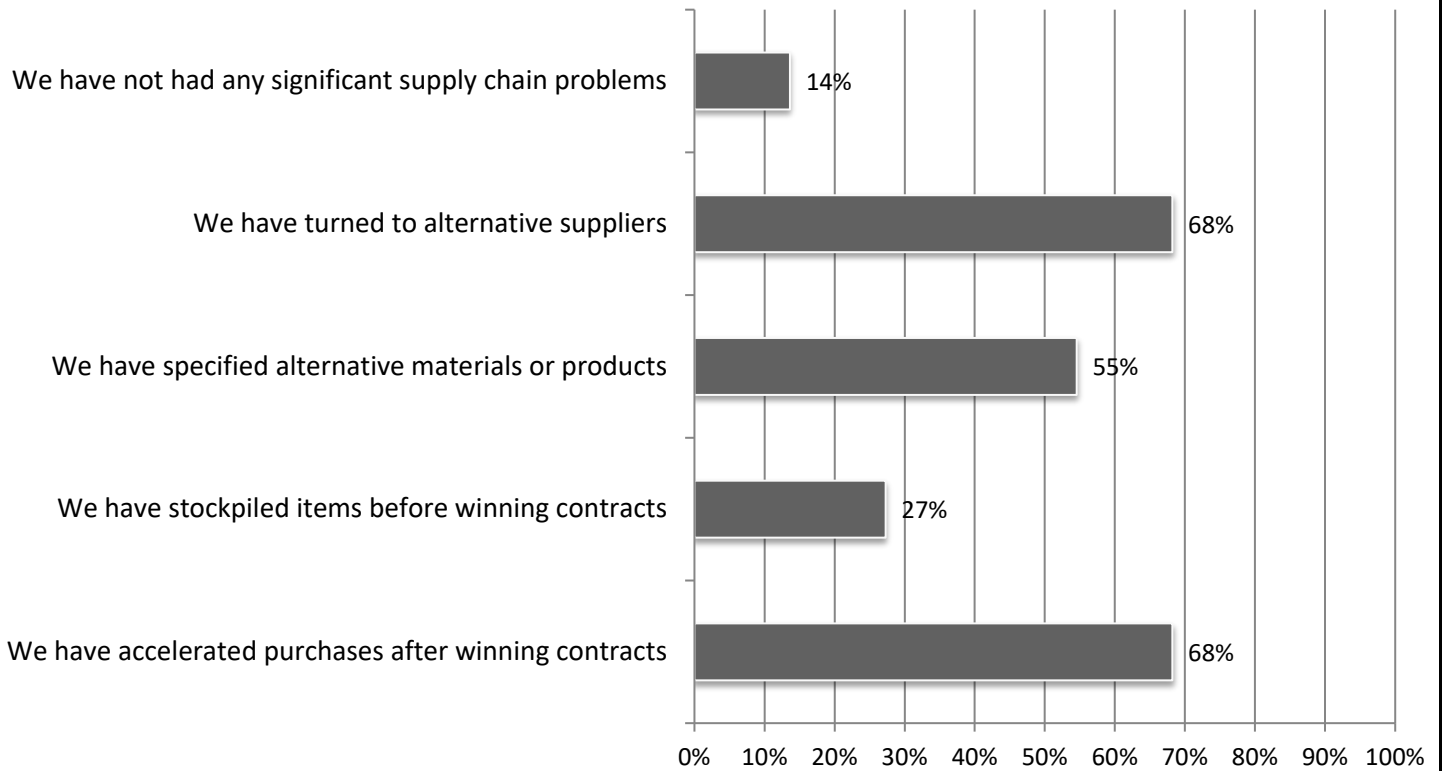
5. Did your firm increase or decrease pay or benefits in 2021? (mark all that apply) Responses: 24



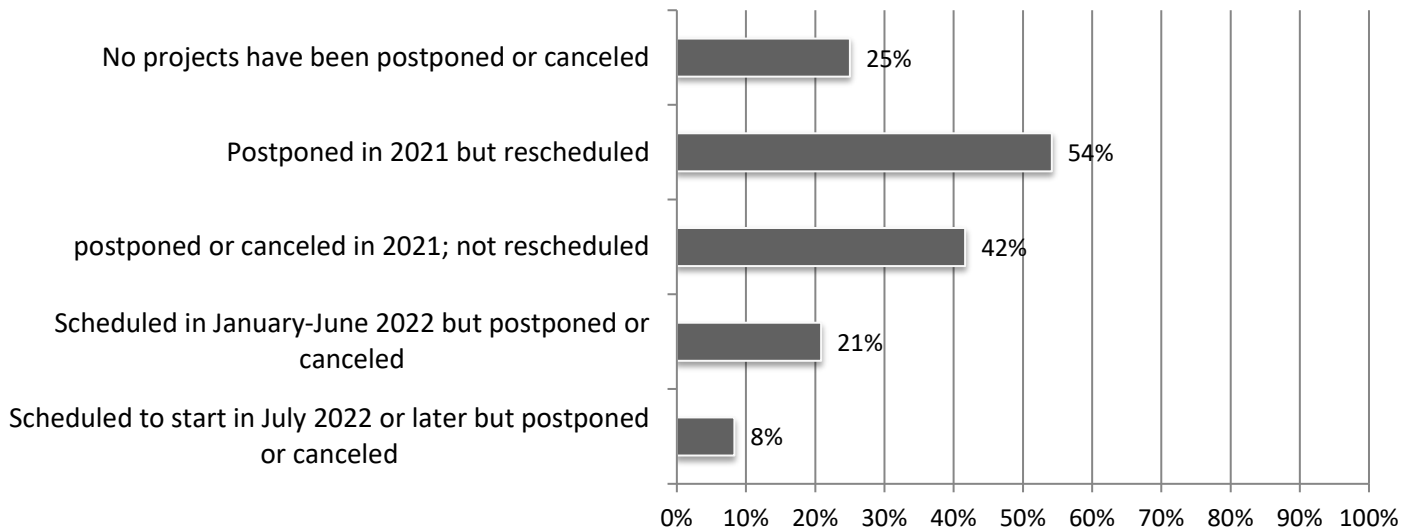
6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses: 24



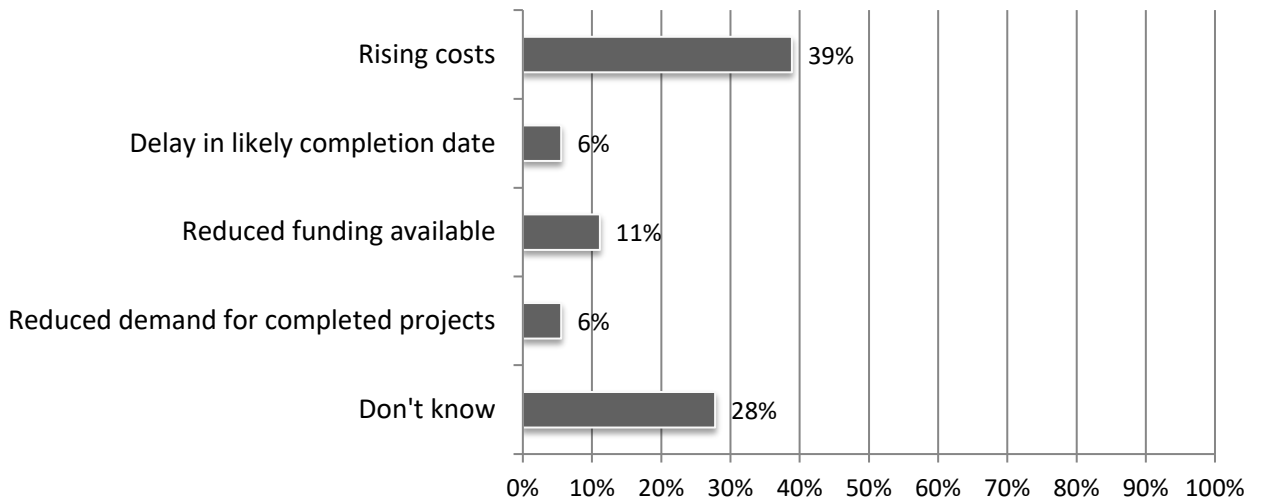
7. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 22



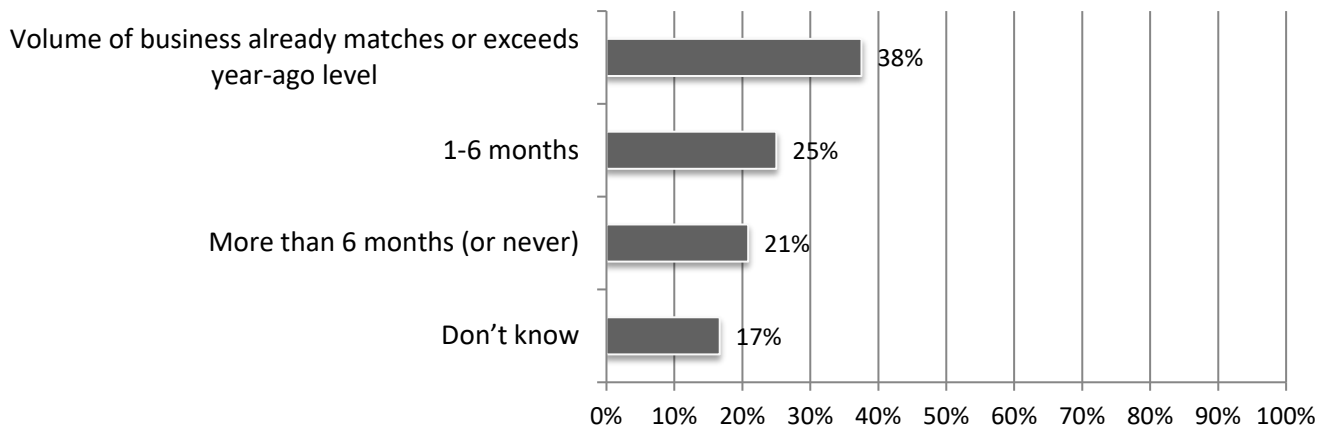
8. Did an owner postpone or cancel any projects that were scheduled to start in 2021 or 2022? (mark all that apply) Responses: 24



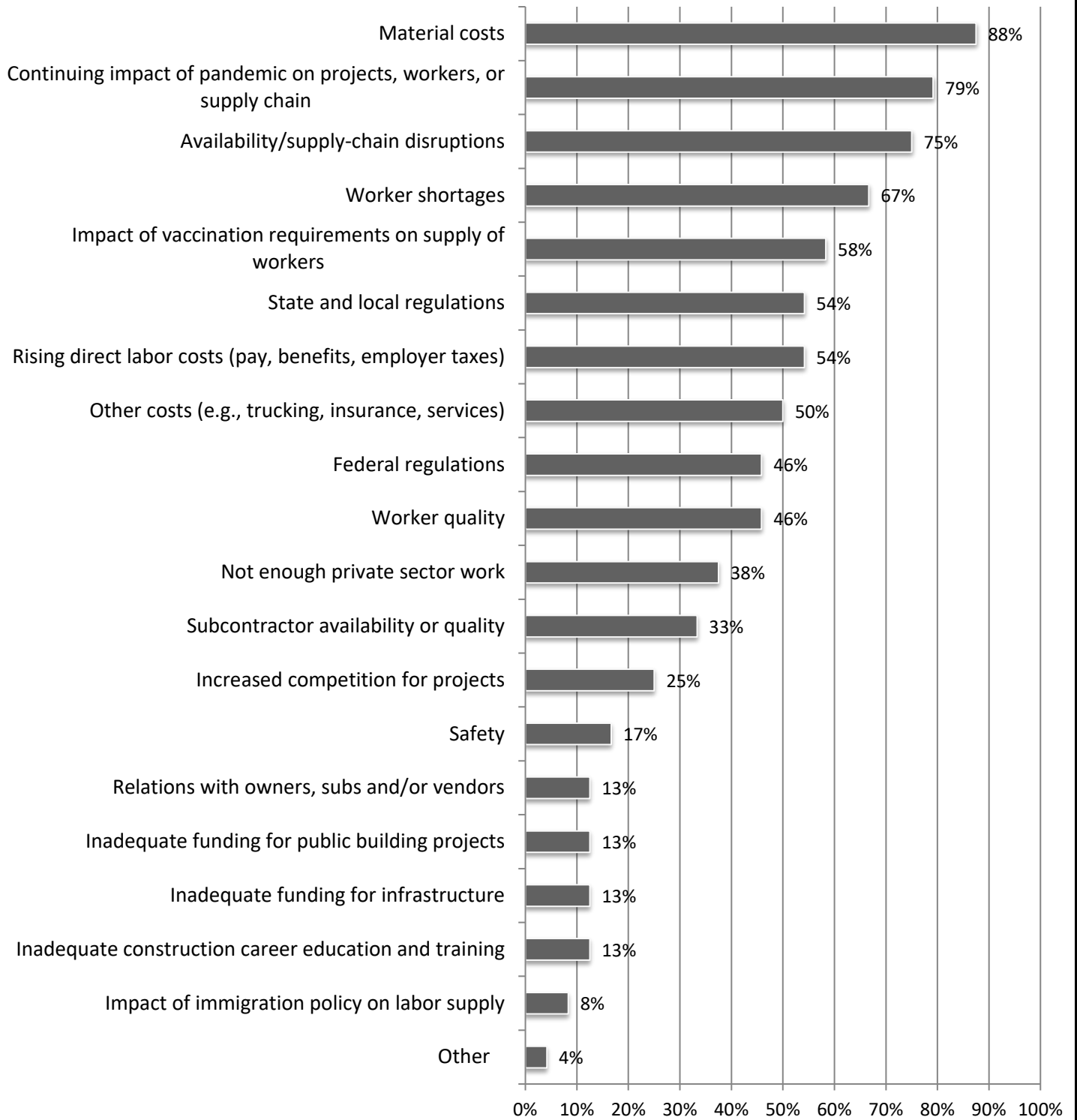
9. If projects were postponed or canceled, what was the main reason? Responses: 18



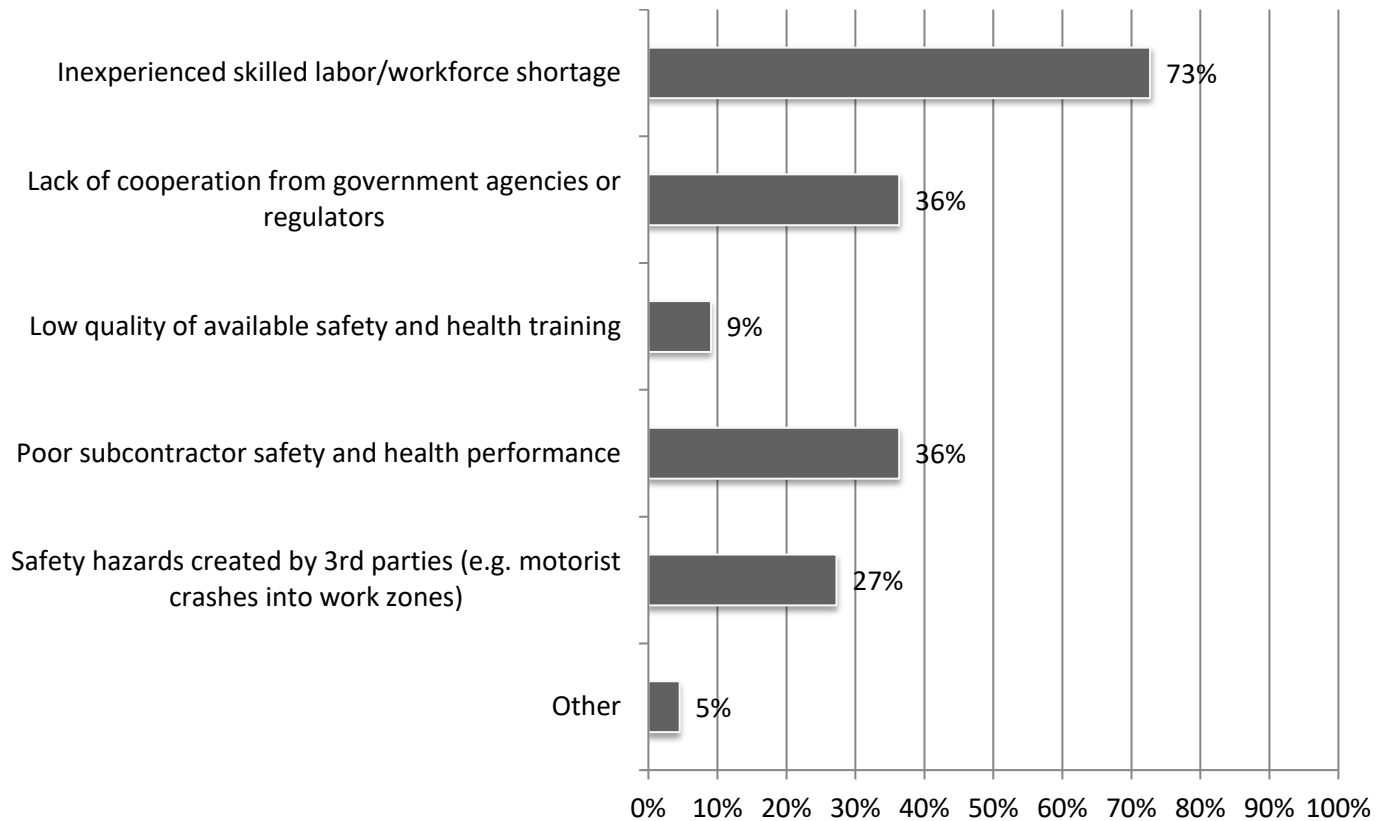
10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 24



11. What are your biggest concerns for 2022? (mark all that apply) Responses: 24



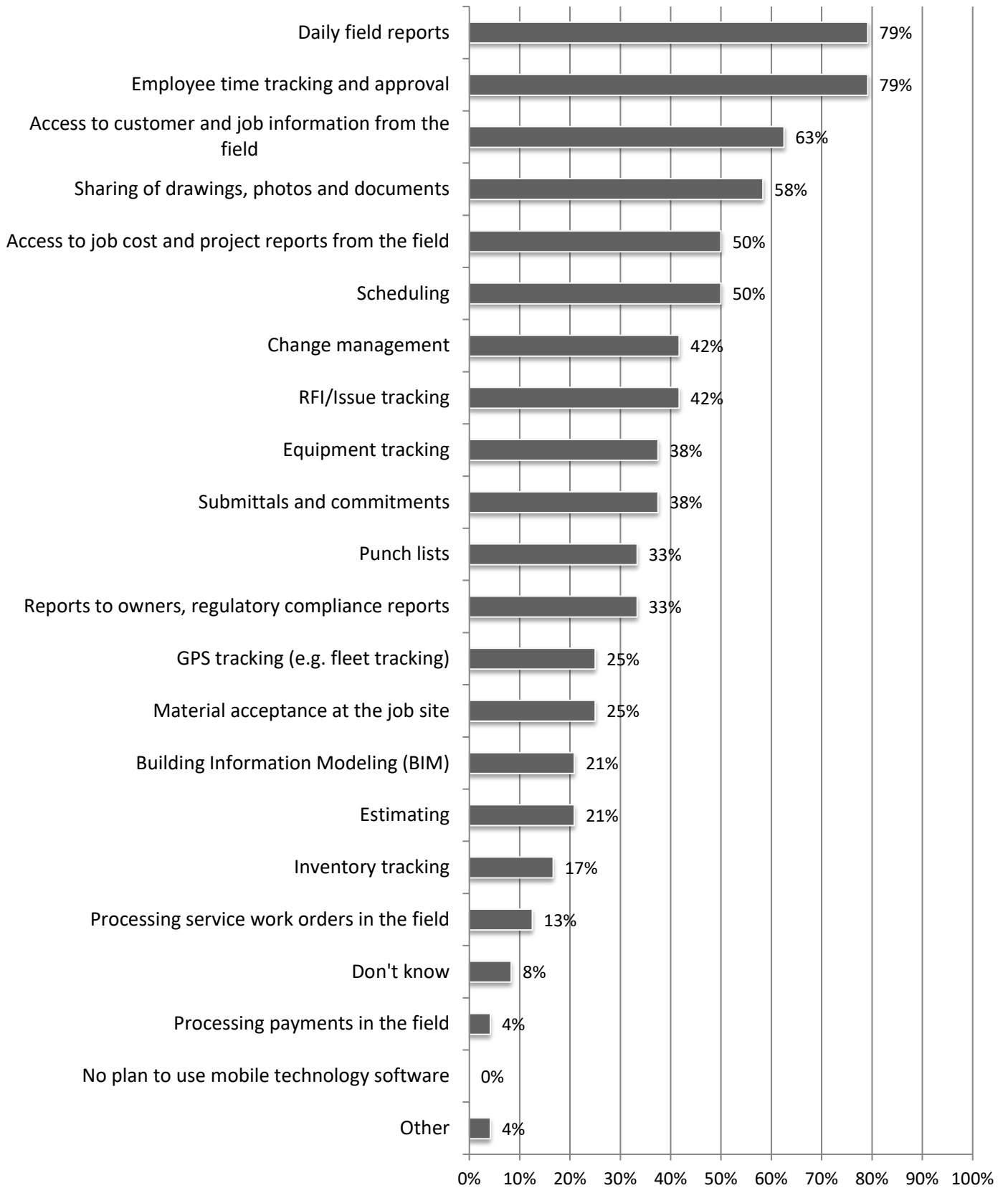
12. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 22



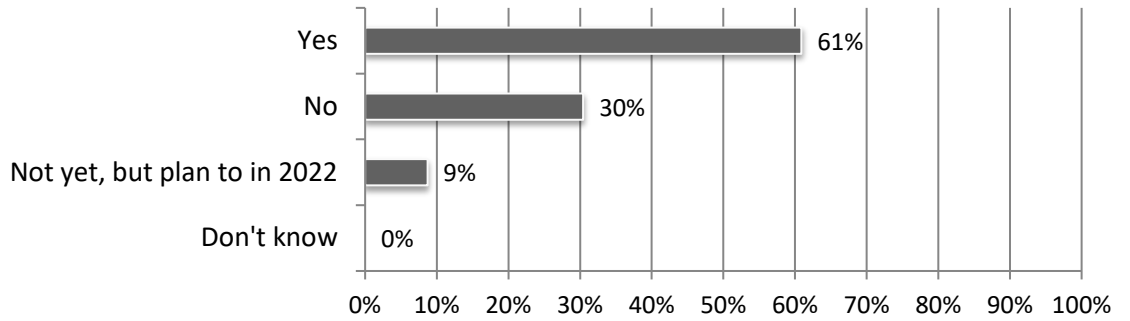
13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 24

	Increase	Decrease	No change
Prequalification software	32%	0%	68%
Document management software	29%	0%	71%
Estimating software	26%	0%	74%
Client relationship management (CRM) software	25%	0%	75%
Scheduling software	24%	0%	76%
Tool/asset management/tracking	21%	0%	79%
Human resources (HR) software	20%	5%	75%
Payroll software	20%	0%	80%
Project management software	16%	5%	79%
Fleet tracking/management software	14%	5%	81%
Accounting software	13%	0%	87%
Project collaboration software	6%	6%	89%
Service management software	6%	0%	94%
Subcontractor bid management/ITB software	6%	0%	94%
Building Information Modeling (BIM)	5%	0%	95%

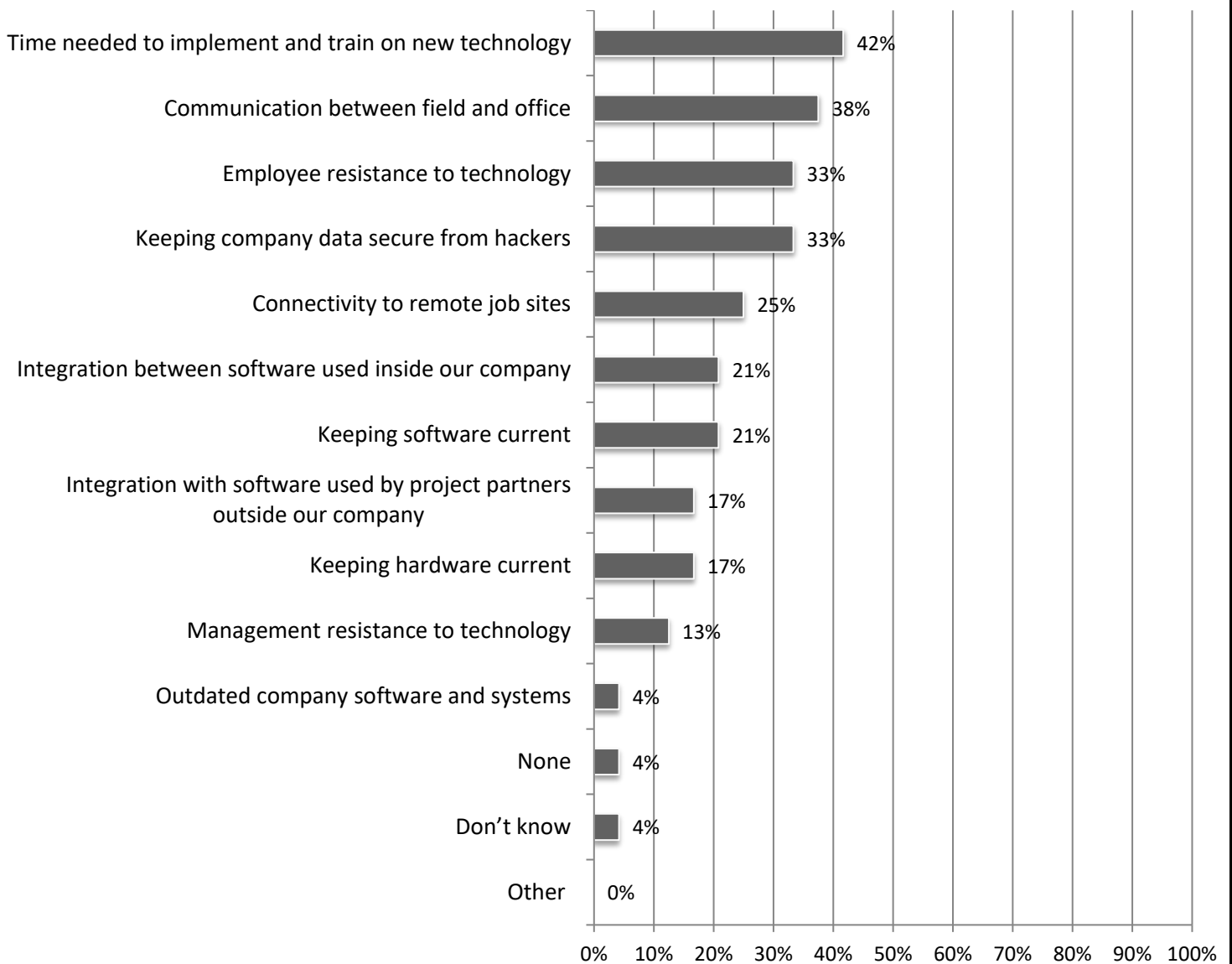
14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 24



15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 23

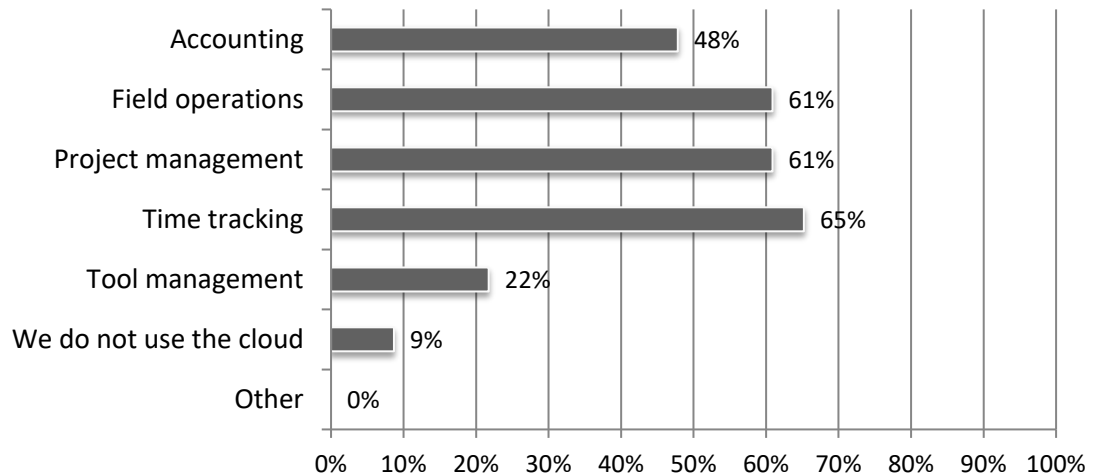


16. What are your biggest IT challenges (mark all that apply)? Responses: 24

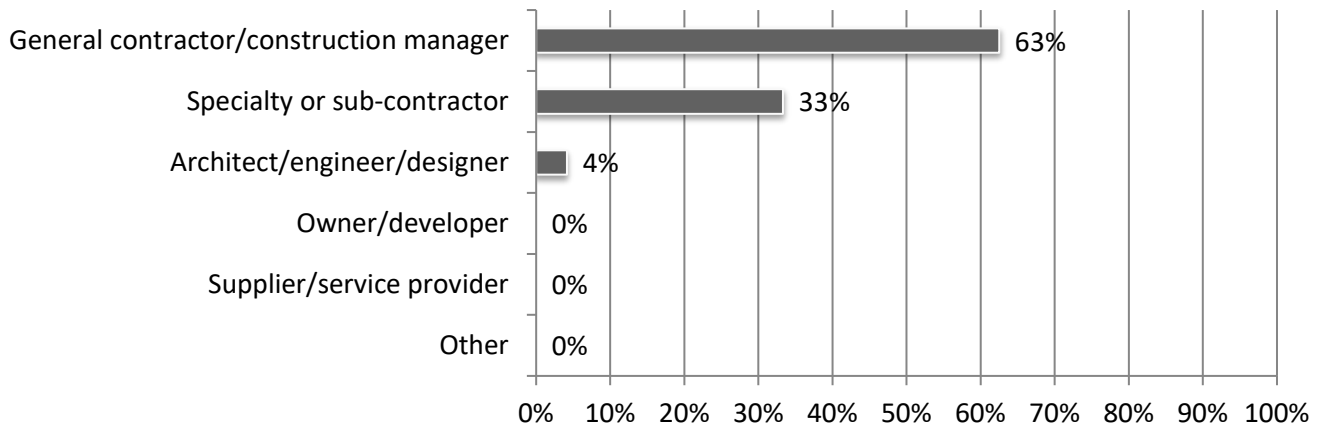


17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 23

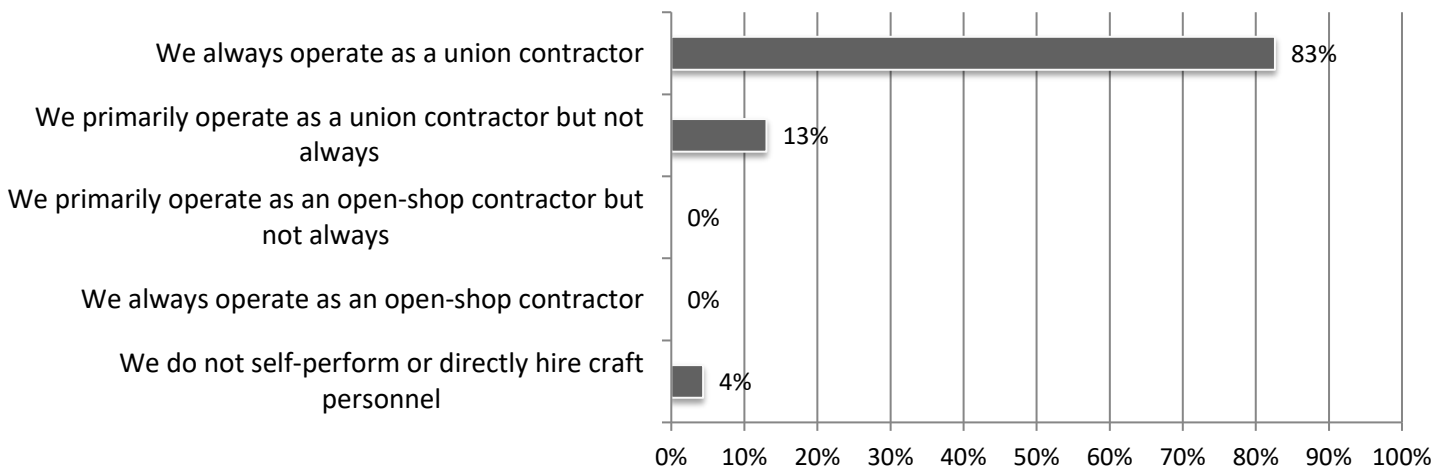


18. What best describes your firm? Responses: 24

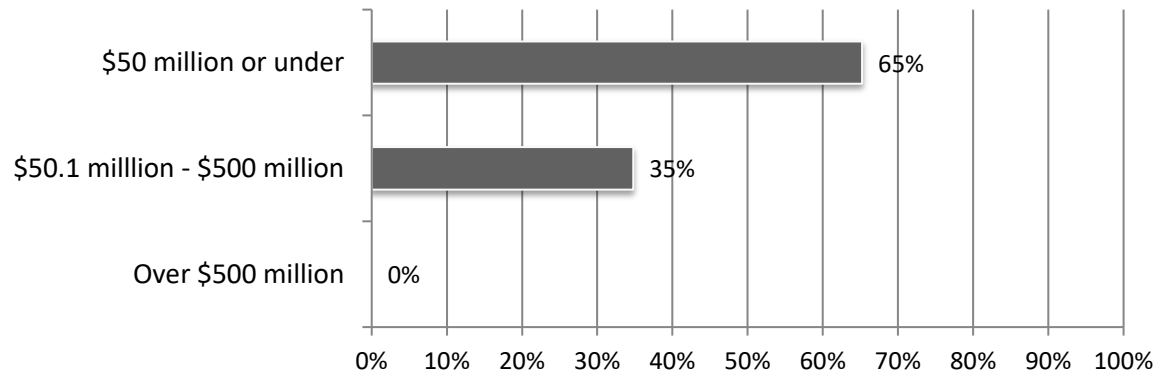


19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?

Responses: 23



20. Estimate the total dollar amount of work your firm performed in 2021. Responses: 23



21. How many total employees does your firm employ at all of its locations? Responses: 24

