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2022 Construction Outlook Georgia Survey Results

Total Responses: 33. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

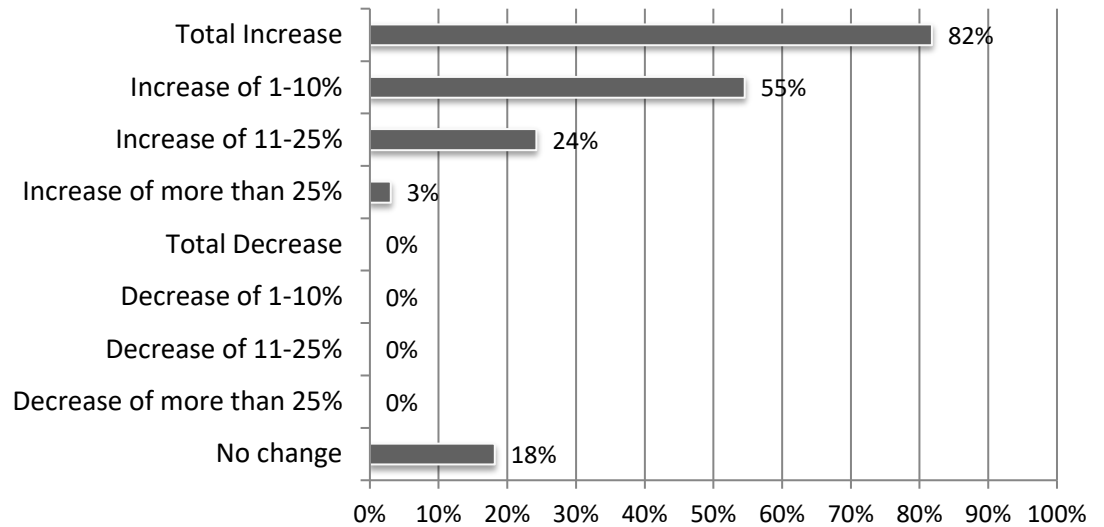
- 1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates):**

Responses: 33

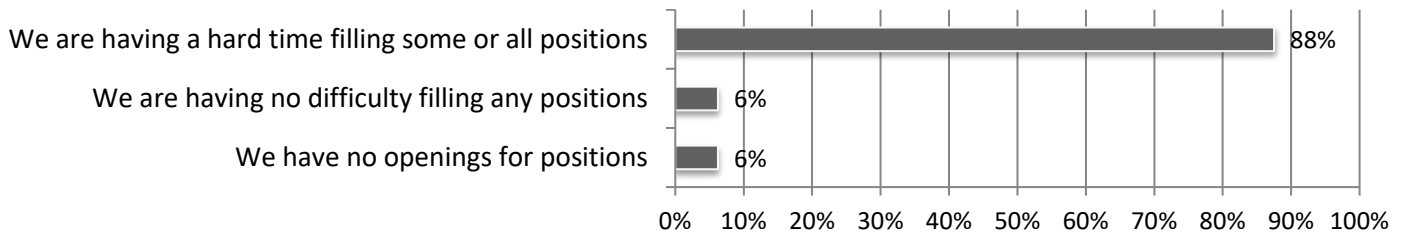
Market	Higher	Lower	Same	Net*	US Net
Hospital	61%	6%	33%	56%	38%
Manufacturing	57%	5%	38%	52%	27%
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	56%	6%	39%	50%	41%
Multifamily Residential	55%	10%	35%	45%	32%
Water/Sewer	55%	0%	45%	55%	50%
Federal (e.g., VA, GSA, USACE, NAVFAC)	53%	6%	41%	47%	37%
Higher Education	53%	0%	47%	53%	16%
Warehouse	53%	0%	47%	53%	41%
Data Center	50%	0%	50%	50%	31%
Lodging	47%	0%	53%	47%	6%
Transportation	46%	8%	46%	38%	51%
Retail	44%	22%	33%	22%	-8%
K-12 School	40%	7%	53%	33%	19%
Bridge/Highway	38%	8%	54%	31%	57%
Public Building	38%	0%	63%	38%	20%
Power	36%	0%	64%	36%	35%
Private Office	35%	15%	50%	20%	-8%

**Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

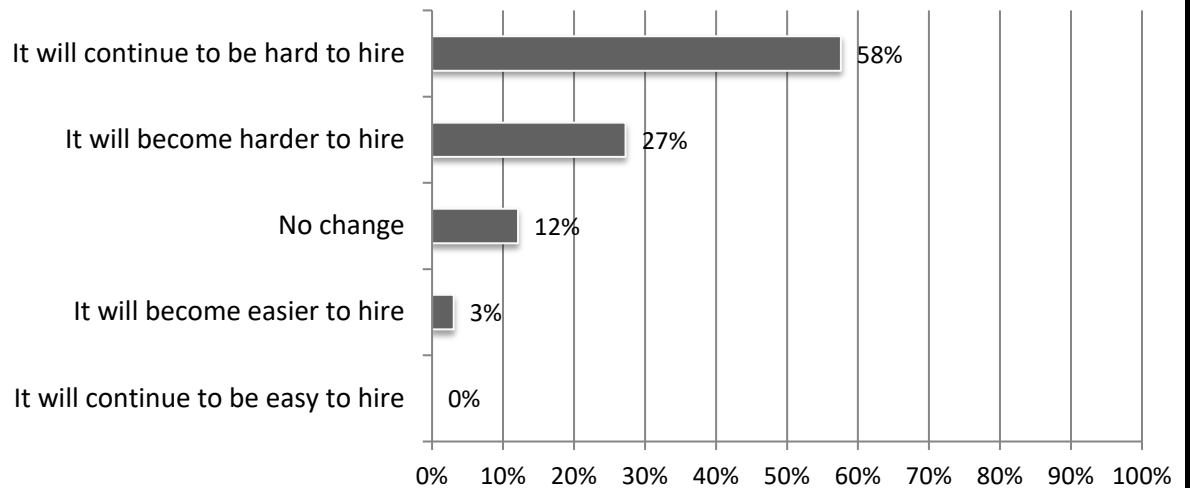
2. What percent change do you expect in your headcount in 2022? Responses: 33



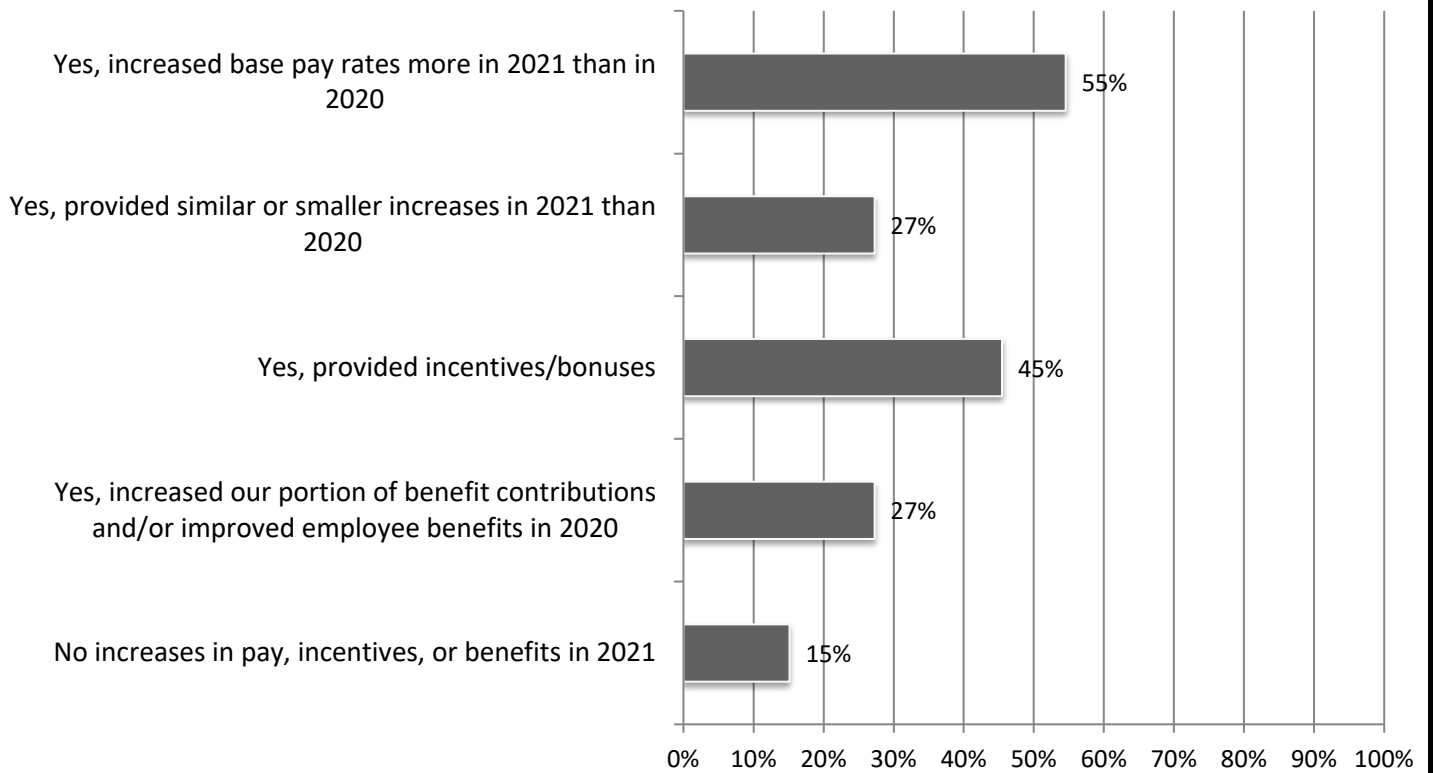
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 32



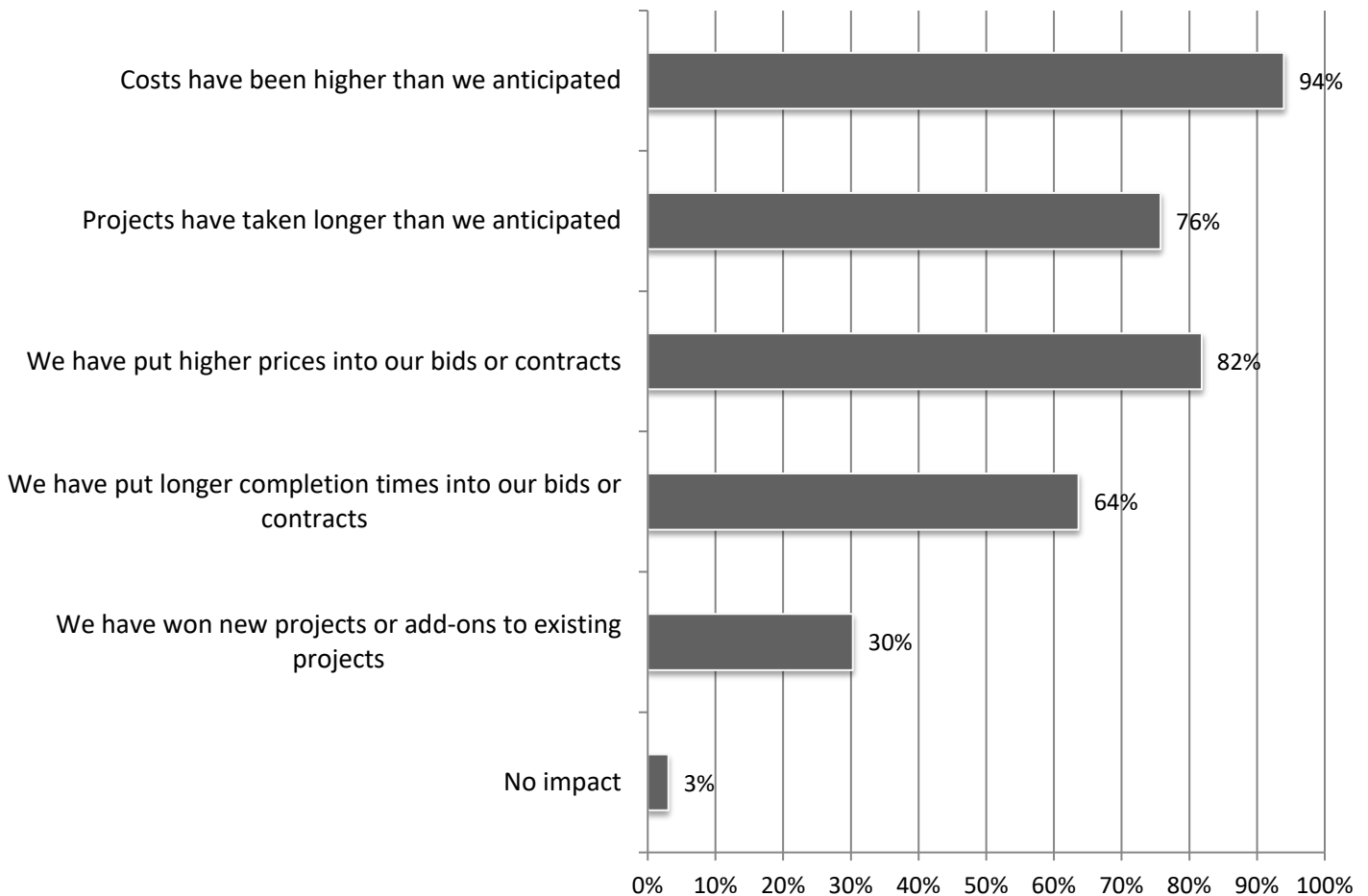
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 33



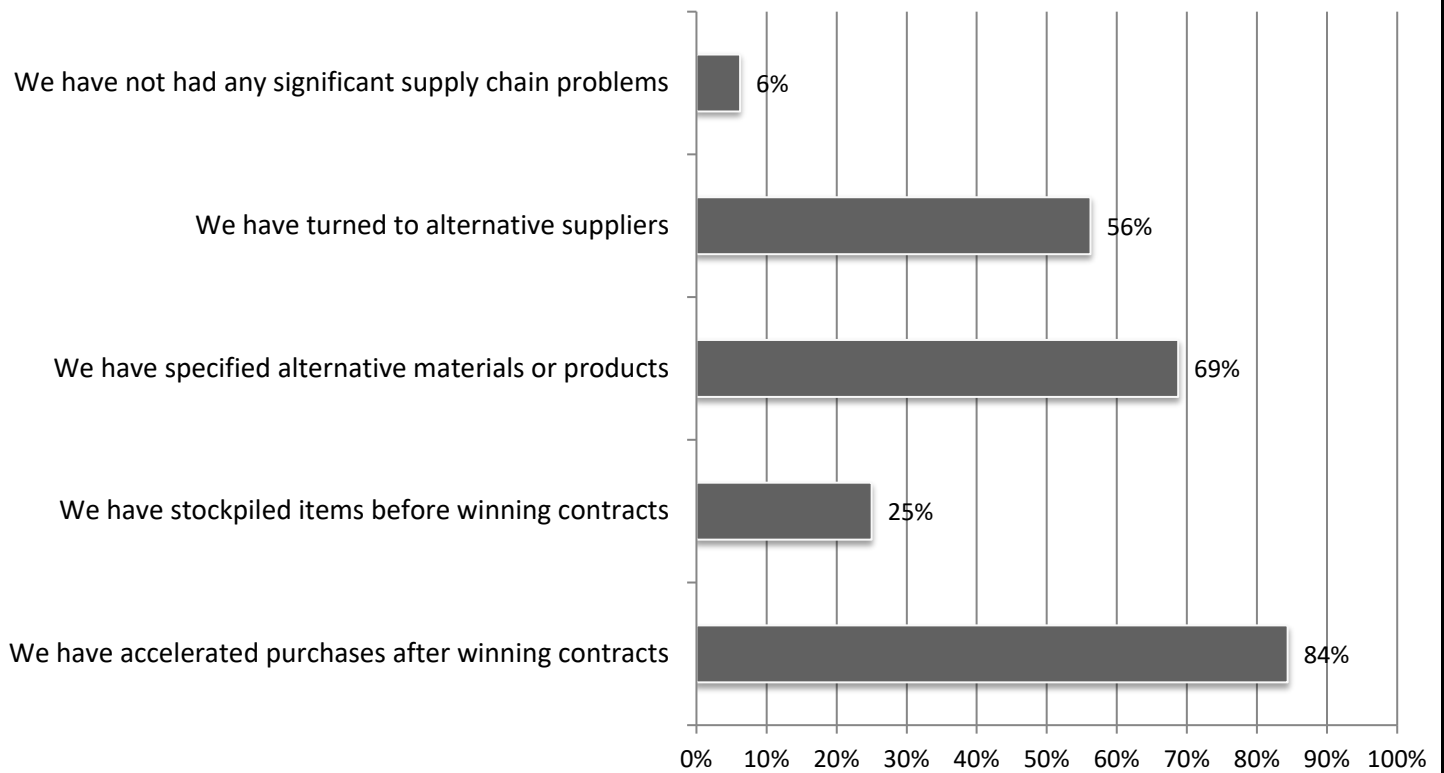
5. Did your firm increase or decrease pay or benefits in 2021? (mark all that apply) Responses: 33



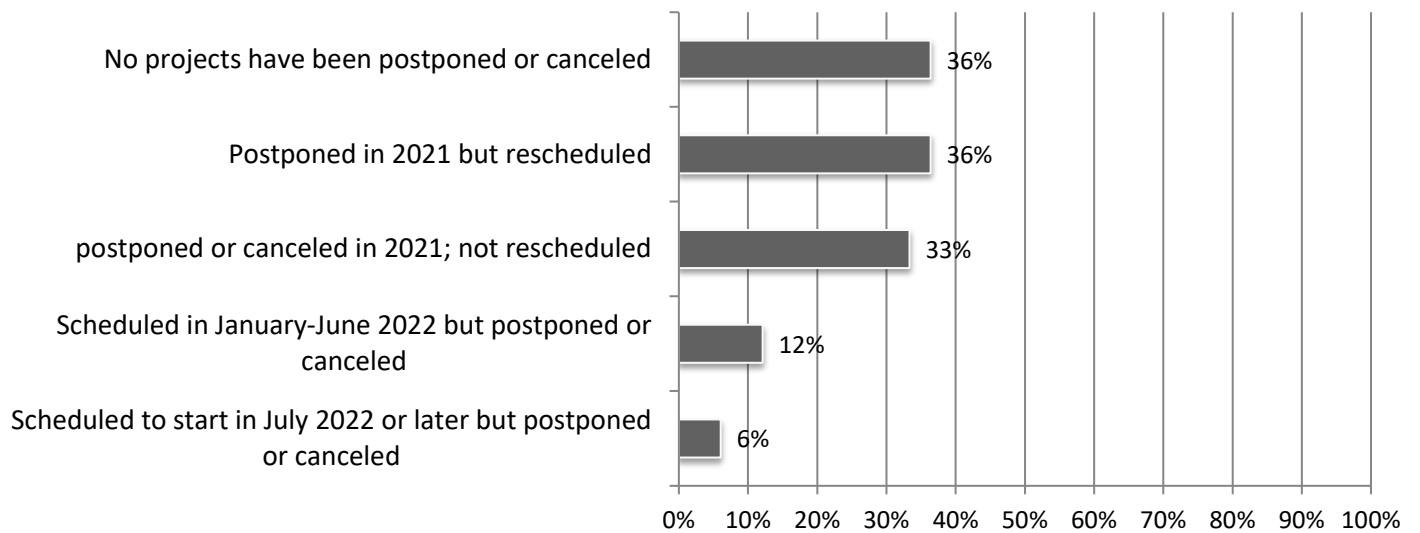
6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses: 33



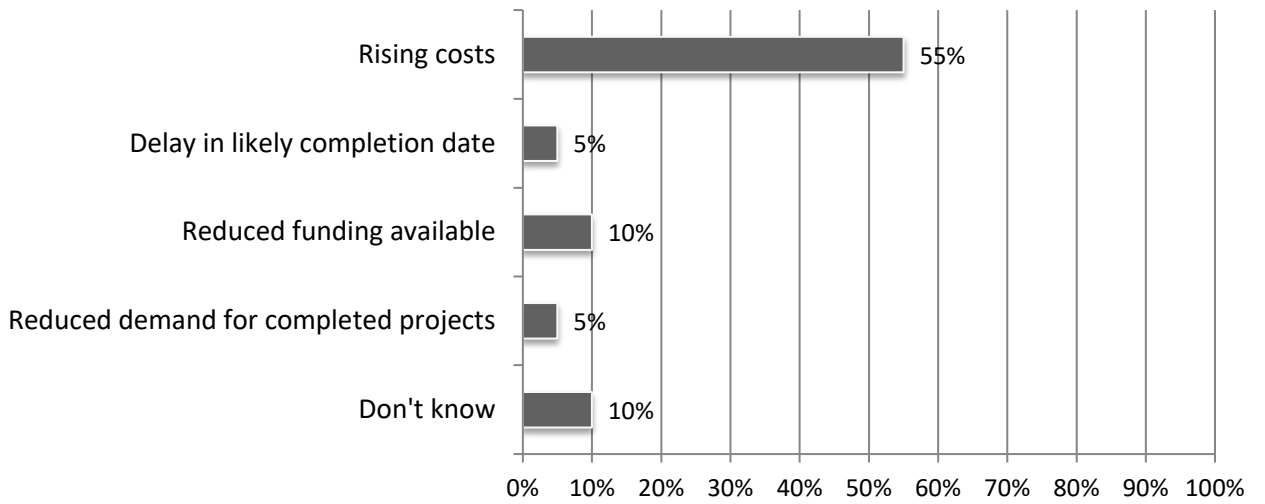
7. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 32



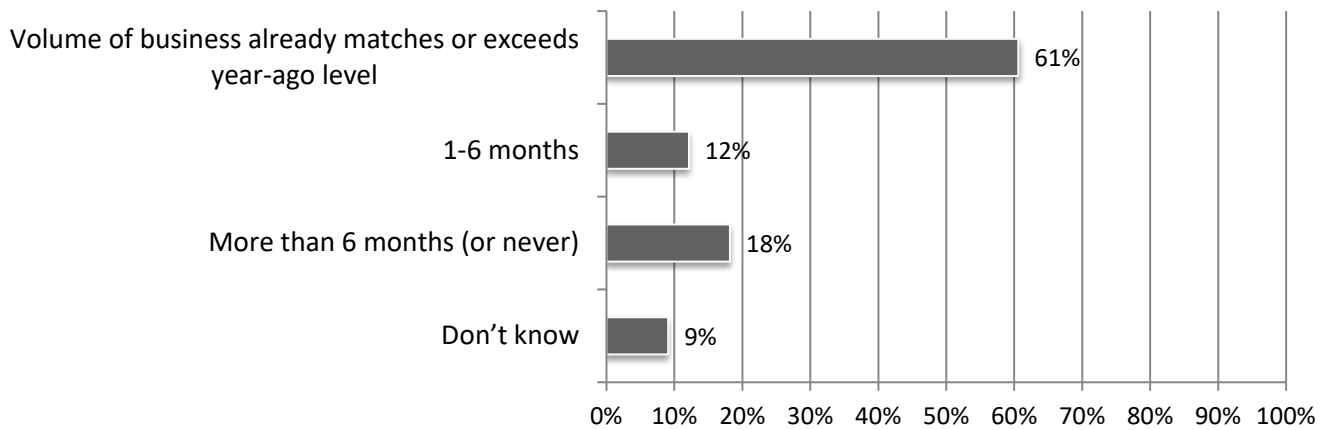
8. Did an owner postpone or cancel any projects that were scheduled to start in 2021 or 2022? (mark all that apply) Responses: 33



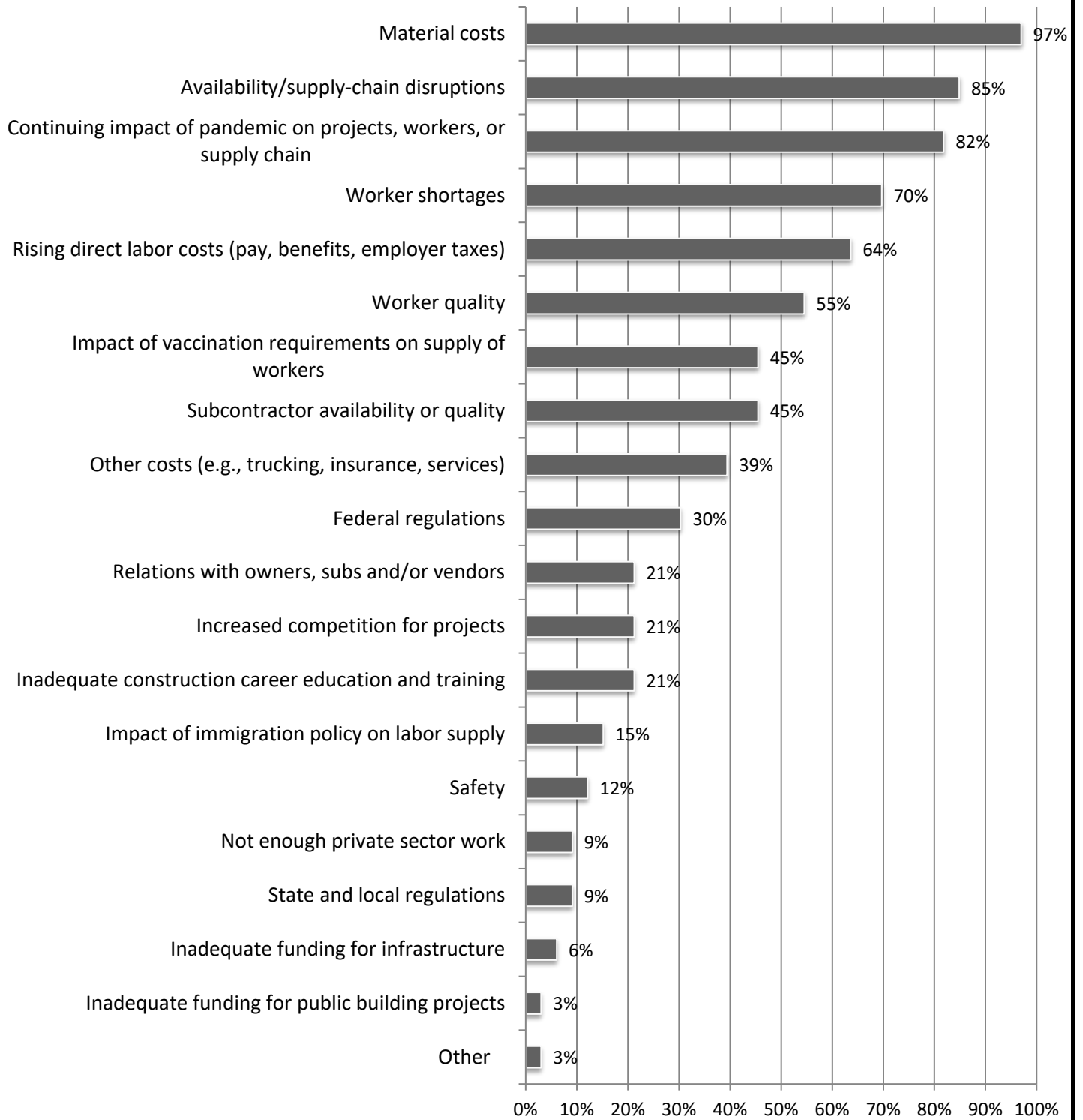
9. If projects were postponed or canceled, what was the main reason? Responses: 20



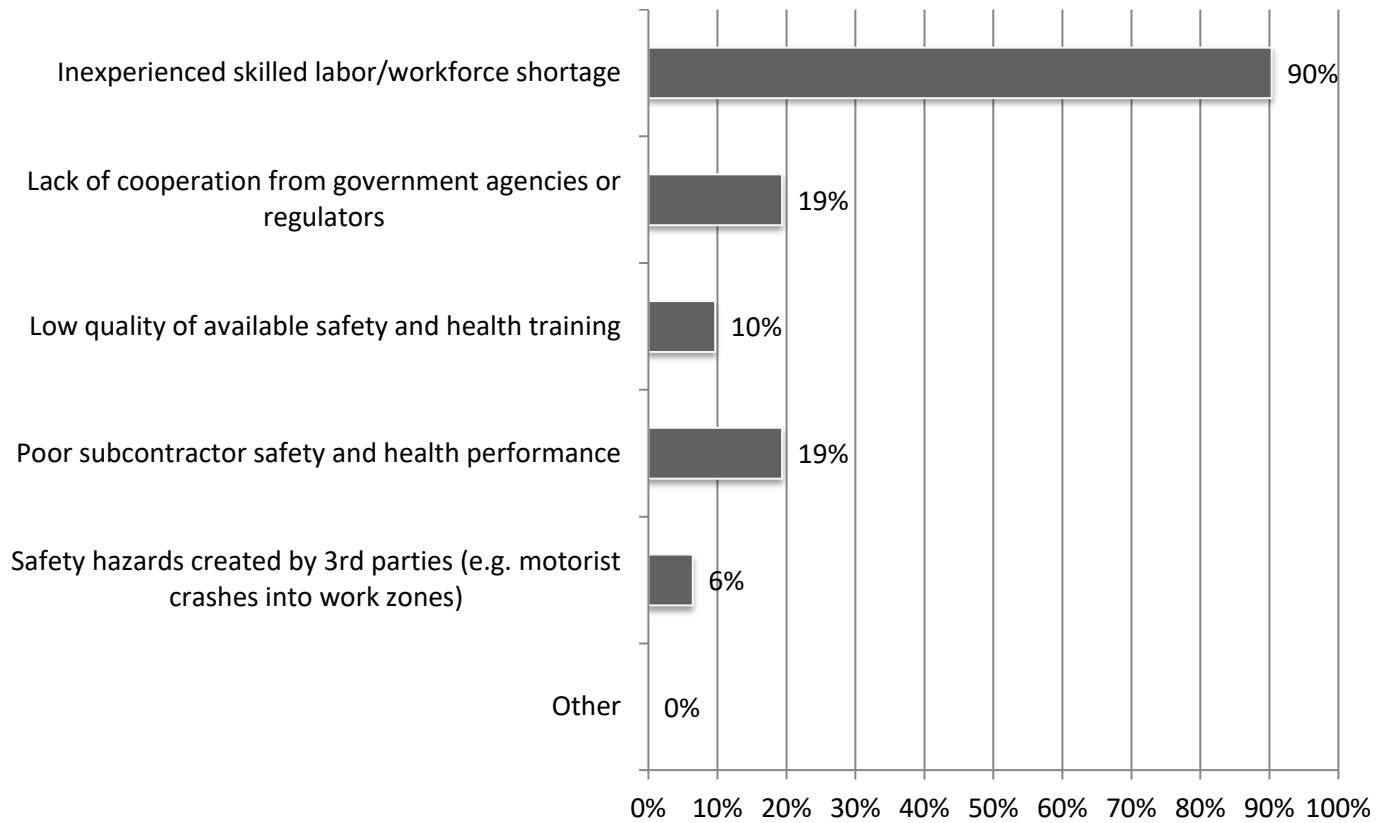
10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 33



11. What are your biggest concerns for 2022? (mark all that apply) Responses: 33



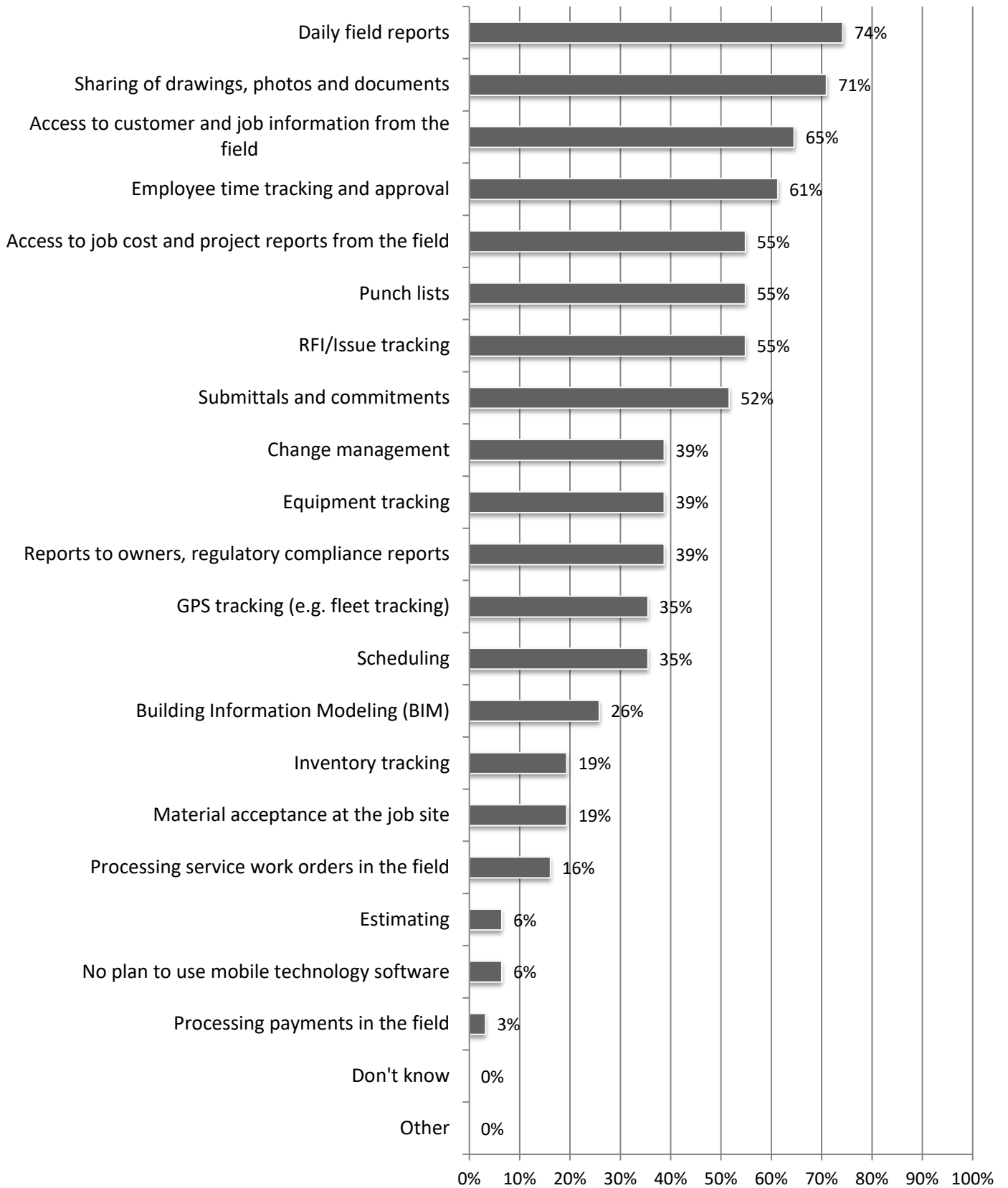
12. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 31



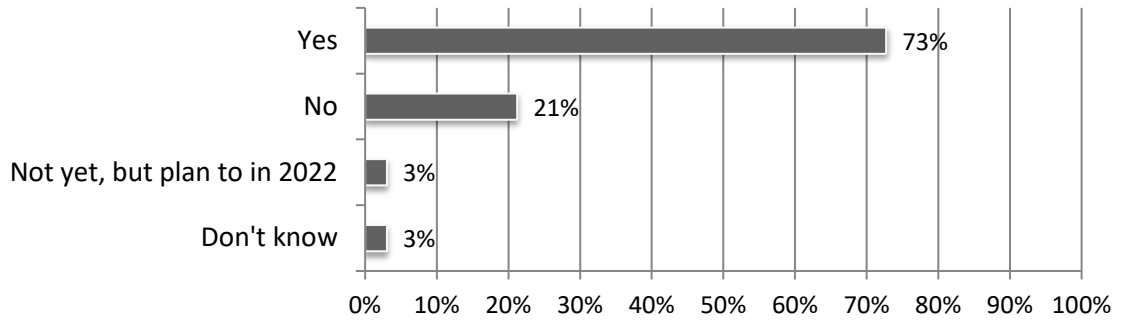
13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 31

	Increase	Decrease	No change
Project management software	46%	4%	50%
Document management software	38%	0%	62%
Accounting software	37%	0%	63%
Scheduling software	31%	0%	69%
Estimating software	28%	0%	72%
Building Information Modeling (BIM)	27%	0%	73%
Client relationship management (CRM) software	22%	0%	78%
Human resources (HR) software	21%	0%	79%
Project collaboration software	20%	0%	80%
Fleet tracking/management software	14%	0%	86%
Prequalification software	12%	0%	88%
Service management software	12%	0%	88%
Payroll software	7%	0%	93%
Tool/asset management/tracking	5%	0%	95%
Subcontractor bid management/ITB software	4%	0%	96%

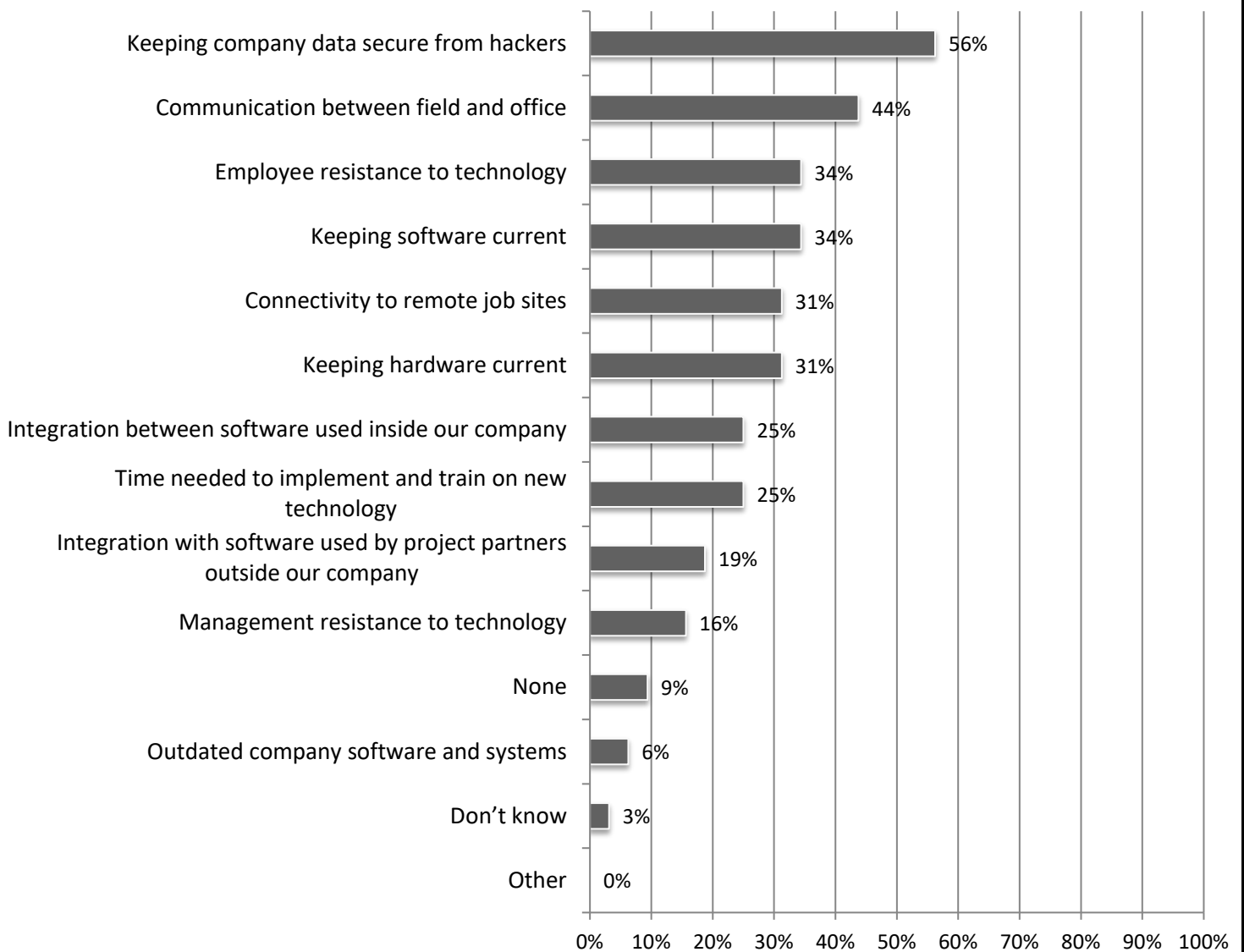
14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 31



15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 33

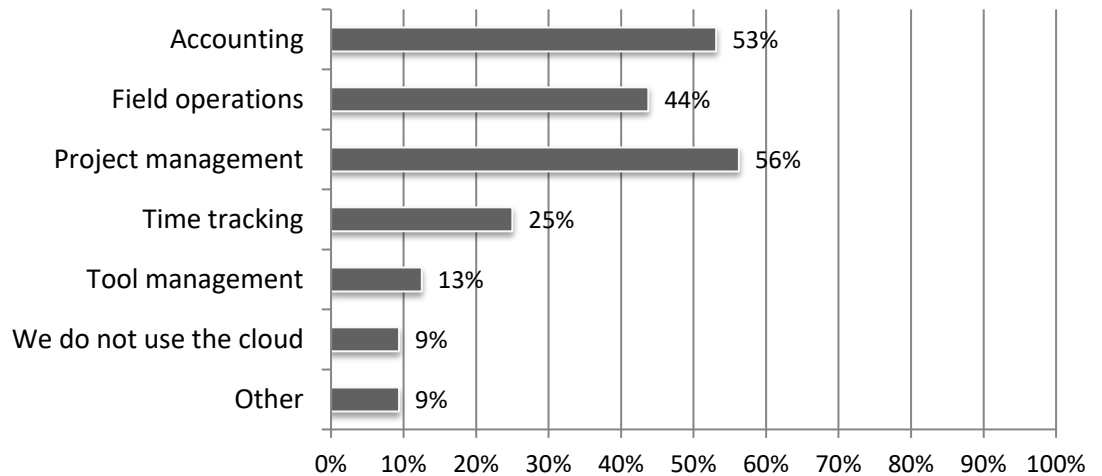


16. What are your biggest IT challenges (mark all that apply)? Responses: 32

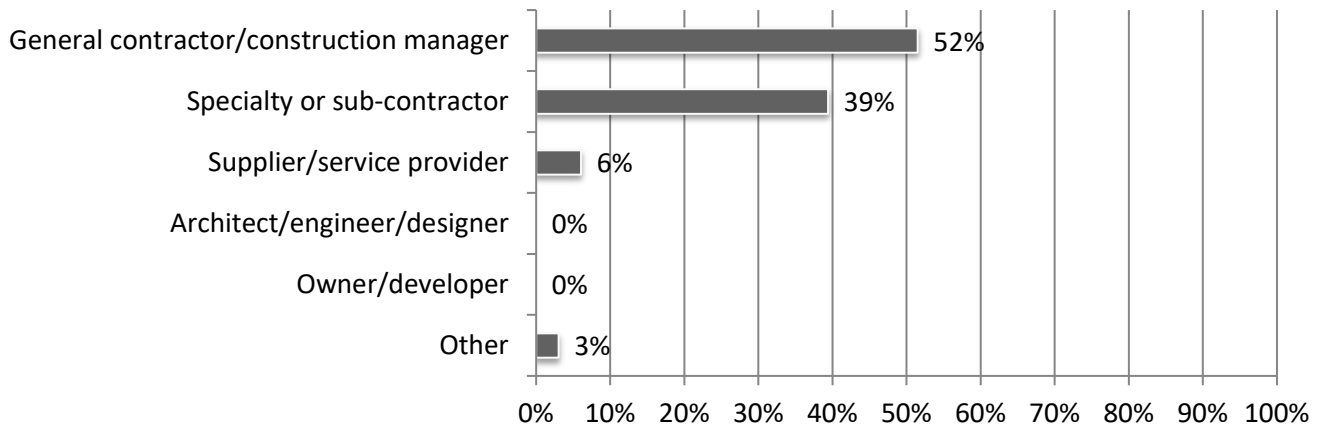


17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 32

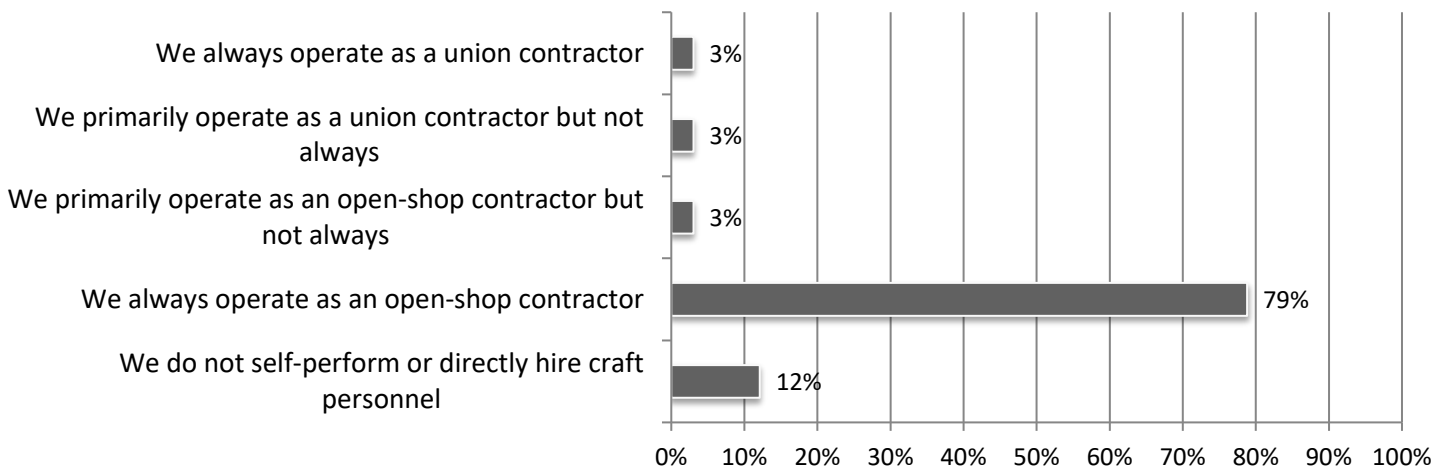


18. What best describes your firm? Responses: 33

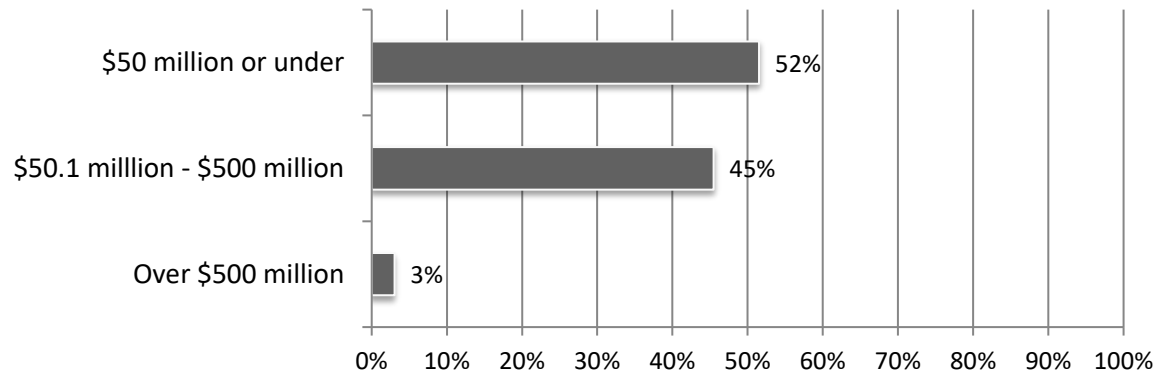


19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?

Responses: 33



20. Estimate the total dollar amount of work your firm performed in 2021. Responses: 33



21. How many total employees does your firm employ at all of its locations? Responses: 33

