AGC THE CONSTRUCTION ASSOCIATION

Supported by:

sage Construction and Real Estate

2022 Construction Outlook
Colorado Survey Results

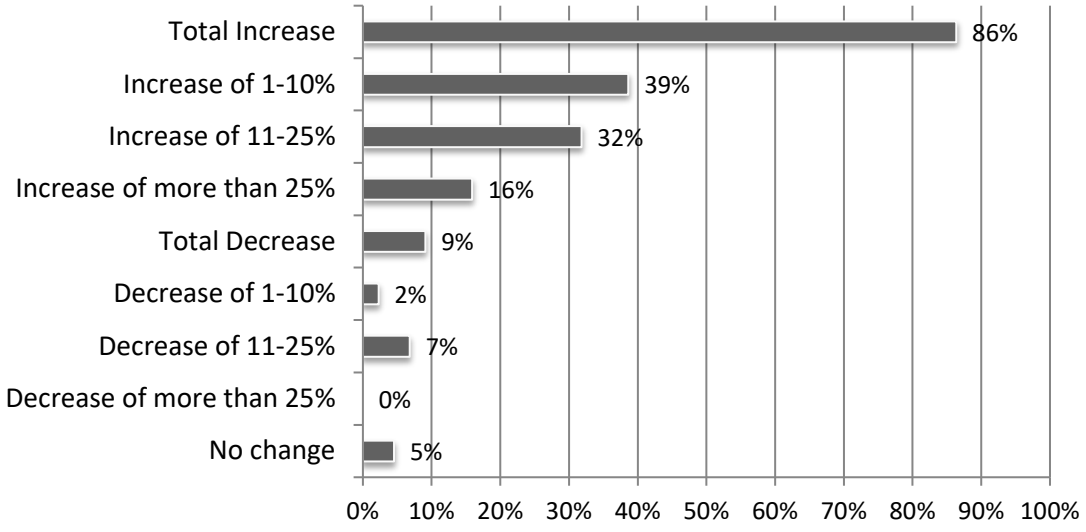
Total Responses: 44. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. **Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates): Responses: 44**

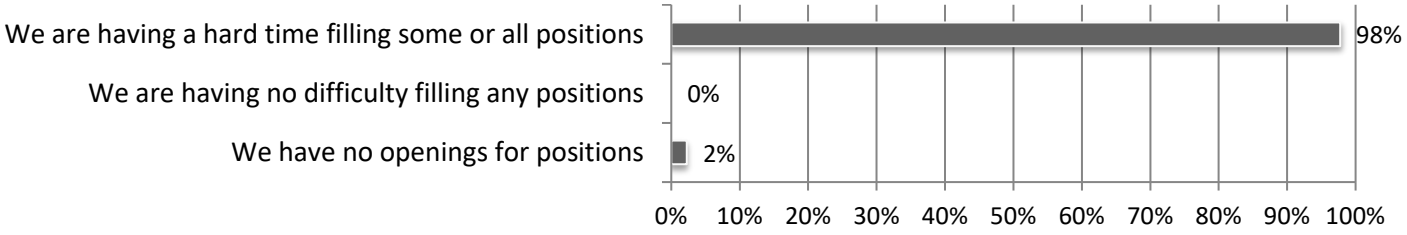
Market	Higher	Lower	Same	Net*	US Net
Multifamily Residential	55%	9%	36%	45%	32%
Hospital	50%	15%	35%	35%	38%
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	50%	12%	38%	38%	41%
Public Building	48%	16%	35%	32%	20%
Data Center	45%	14%	41%	31%	31%
Warehouse	45%	10%	45%	34%	41%
Bridge/Highway	44%	4%	52%	40%	57%
K-12 School	44%	19%	38%	25%	19%
Water/Sewer	42%	10%	48%	32%	50%
Transportation	38%	14%	48%	24%	51%
Lodging	34%	25%	41%	9%	6%
Manufacturing	32%	14%	54%	18%	27%
Federal (e.g., VA, GSA, USACE, NAVFAC)	30%	12%	58%	18%	37%
Retail	27%	37%	37%	-10%	-8%
Private Office	26%	41%	32%	-15%	-8%
Higher Education	22%	28%	50%	-6%	16%
Power	20%	8%	72%	12%	35%

**Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

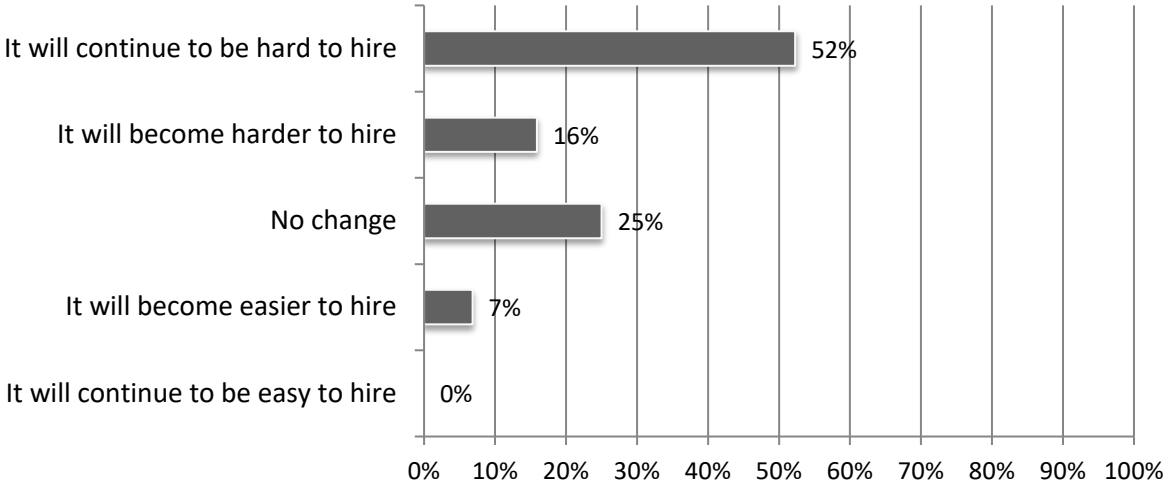
2. What percent change do you expect in your headcount in 2022? Responses: 44



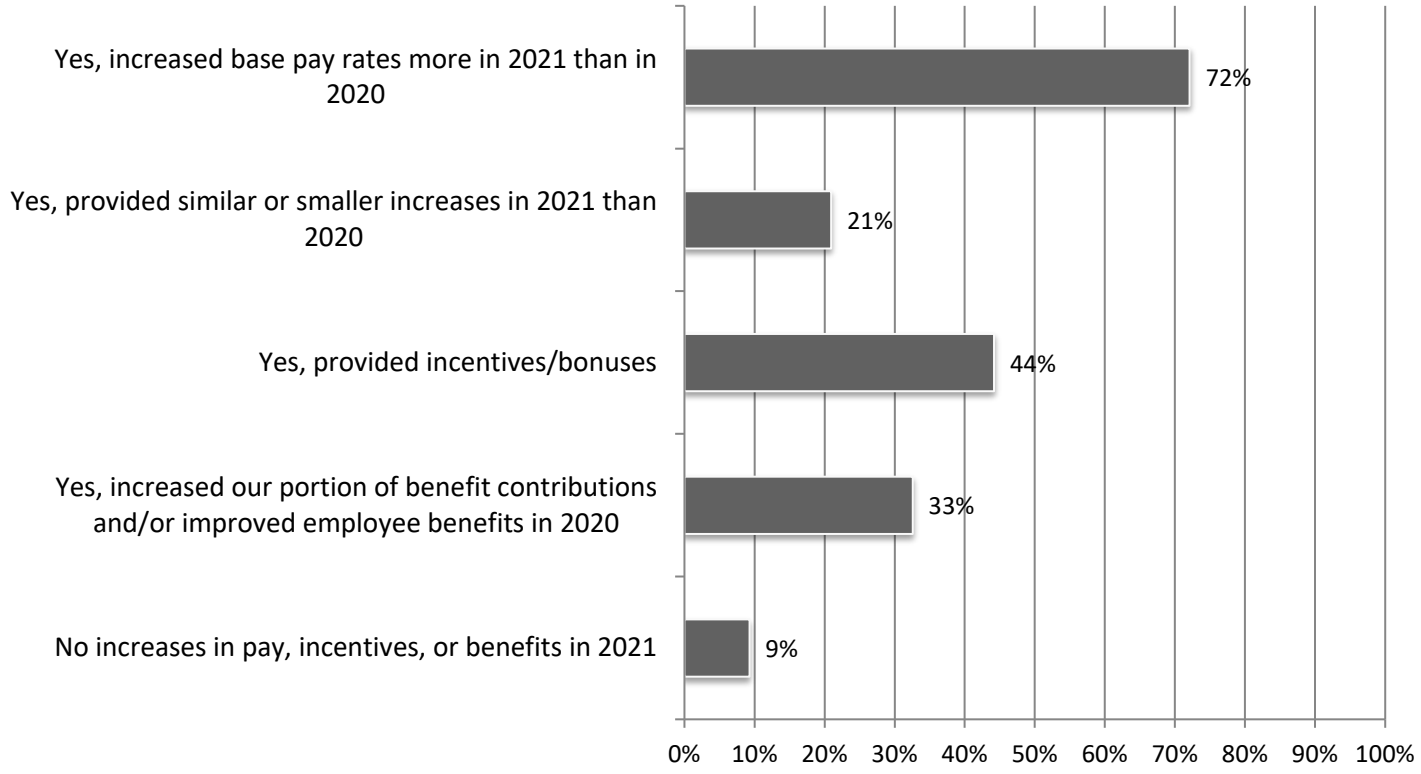
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 44



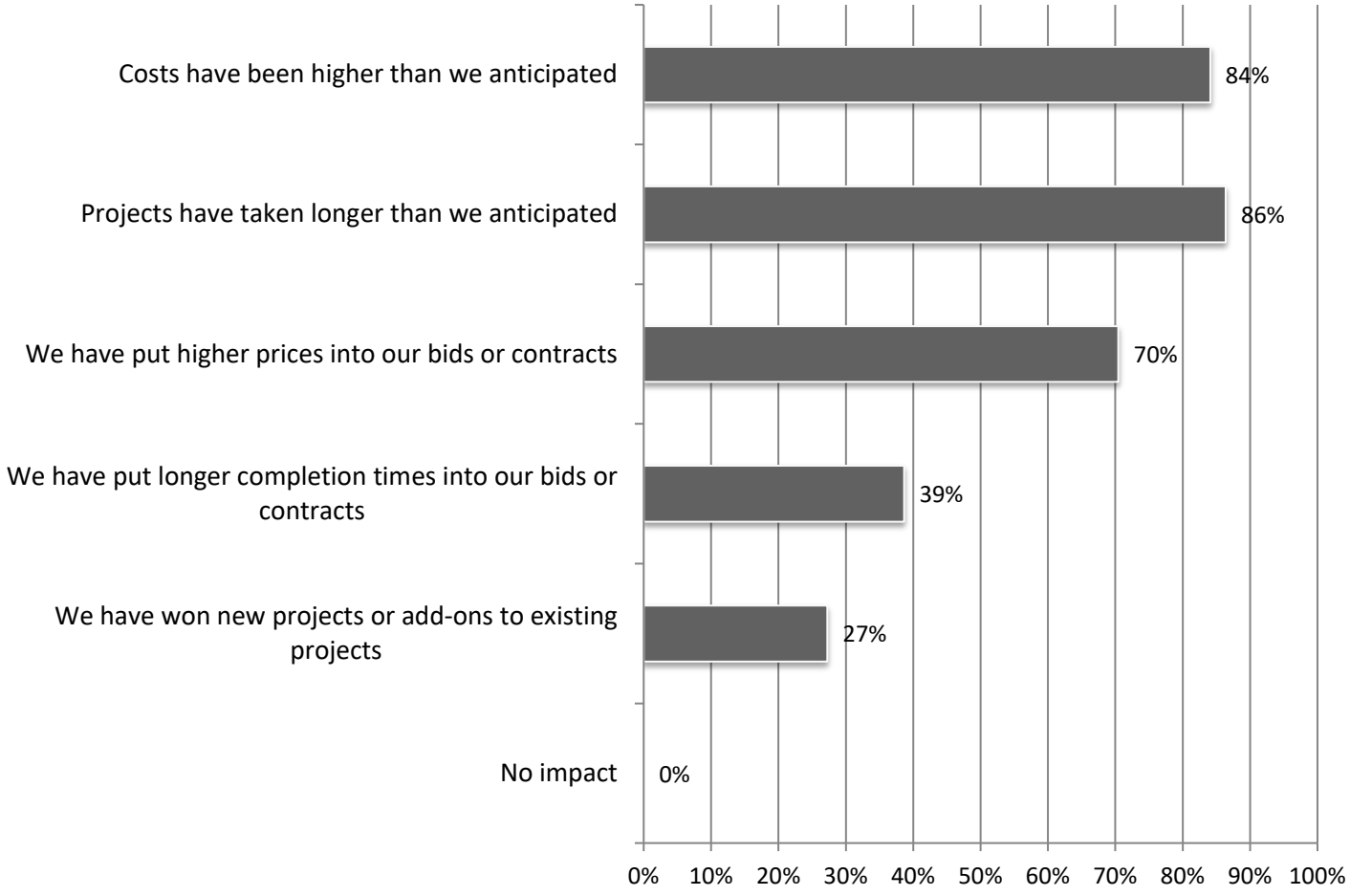
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 44



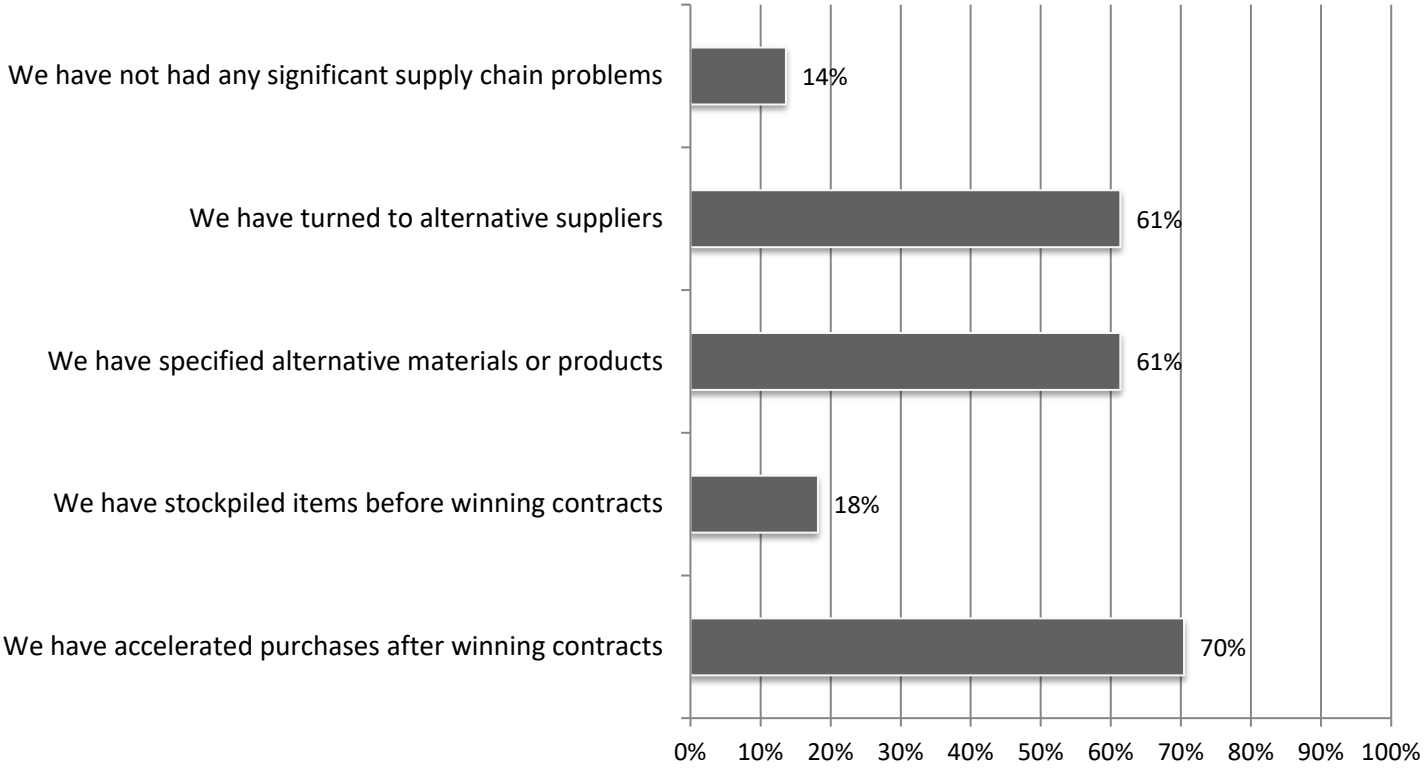
5. Did your firm increase or decrease pay or benefits in 2021? (mark all that apply) Responses: 43



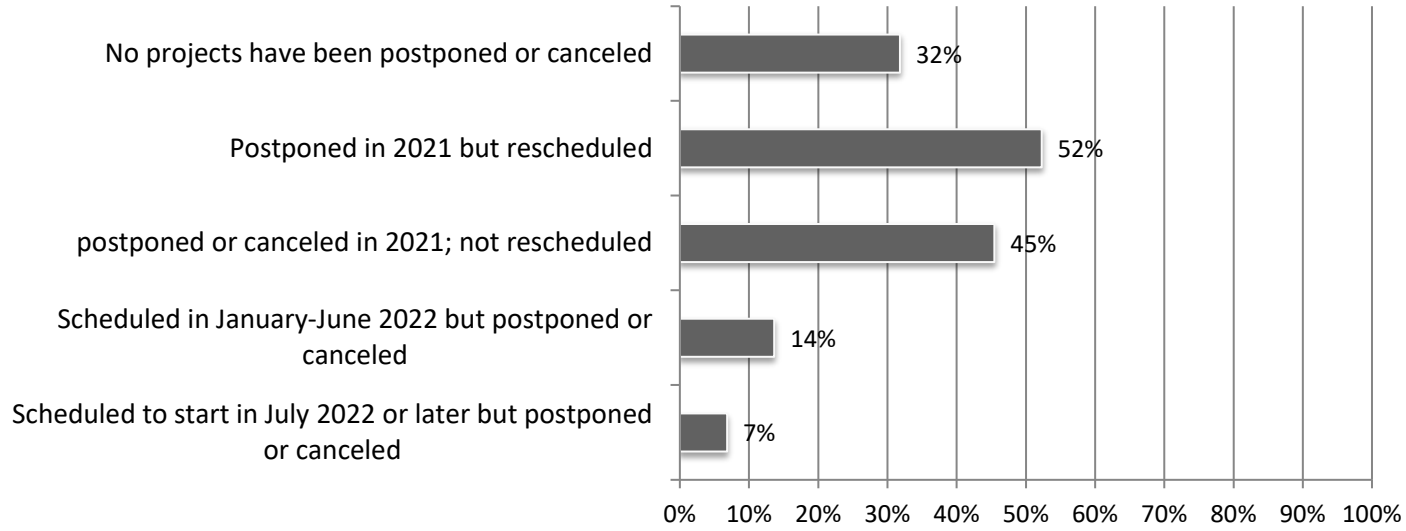
6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses: 44



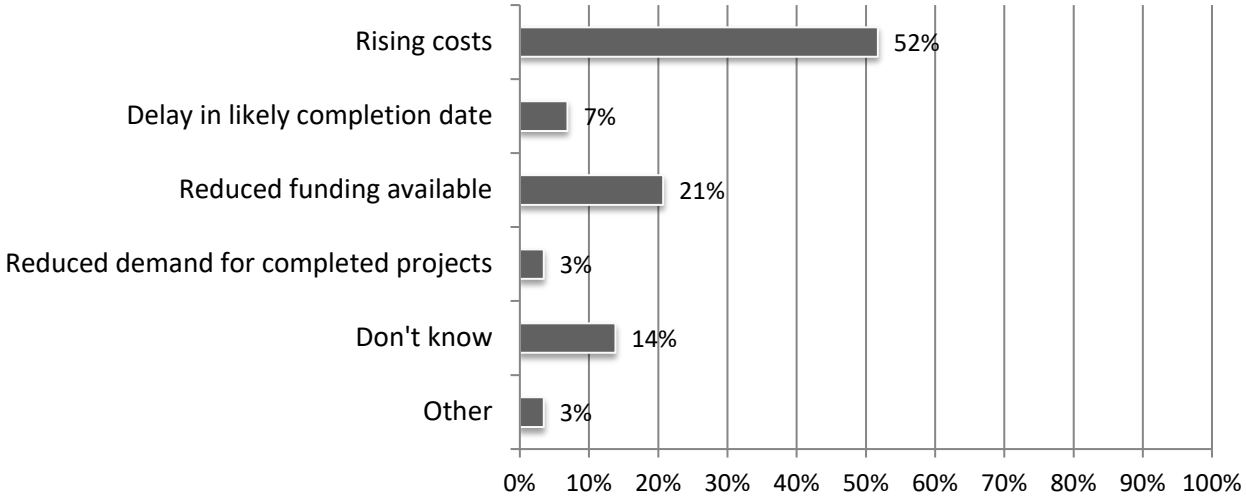
7. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 44



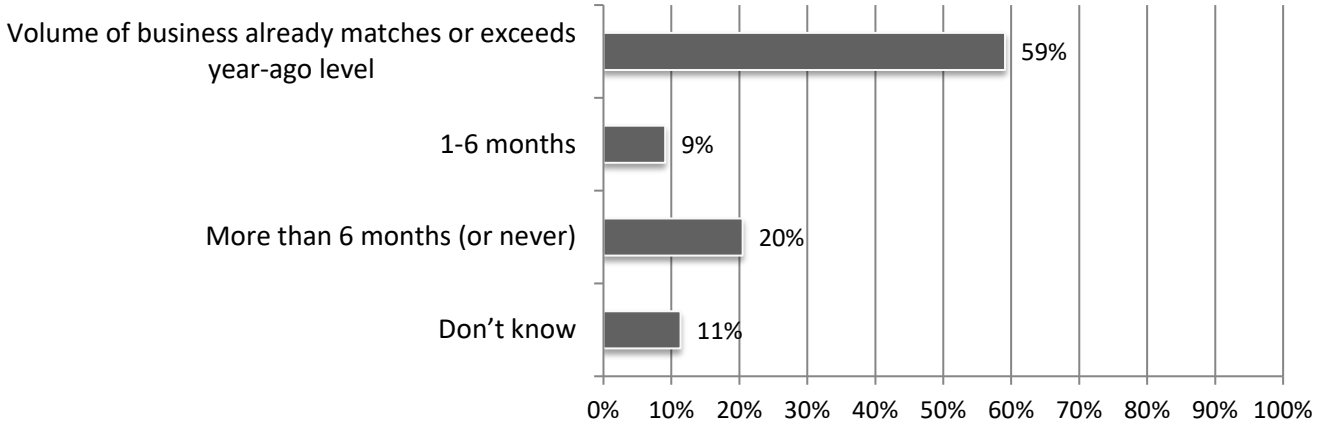
8. Did an owner postpone or cancel any projects that were scheduled to start in 2021 or 2022? (mark all that apply) Responses: 44



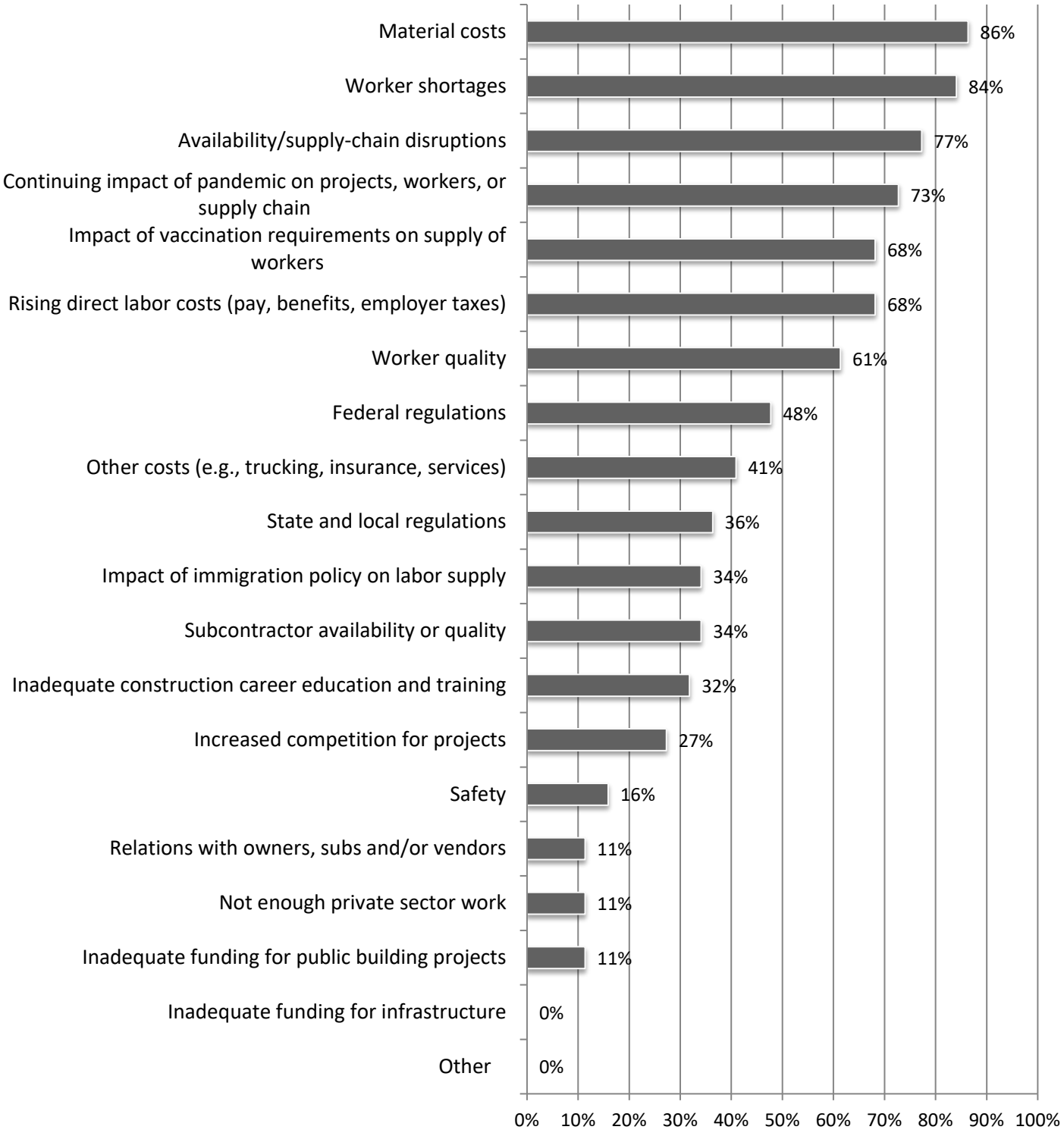
9. If projects were postponed or canceled, what was the main reason? Responses: 29



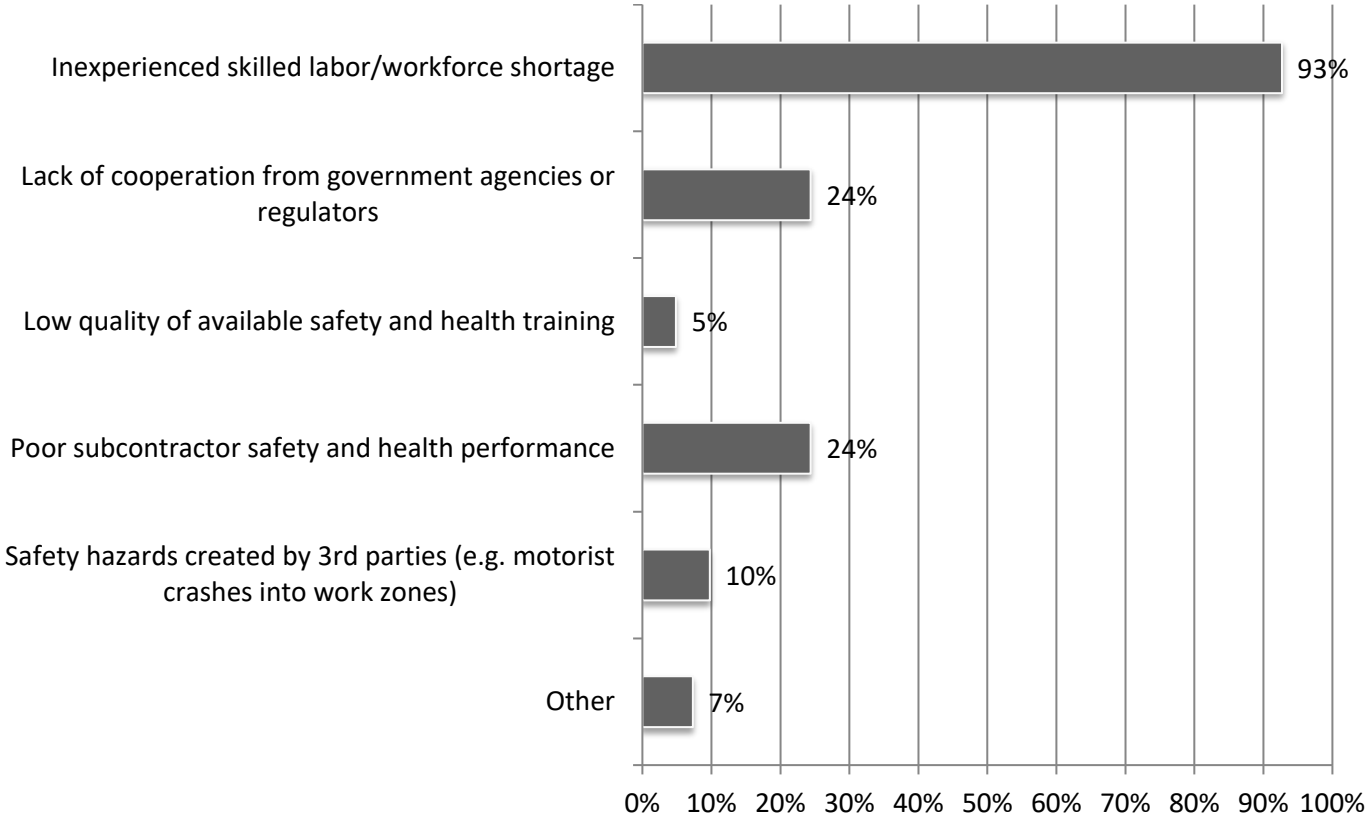
10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 44



11. What are your biggest concerns for 2022? (mark all that apply) Responses: 44



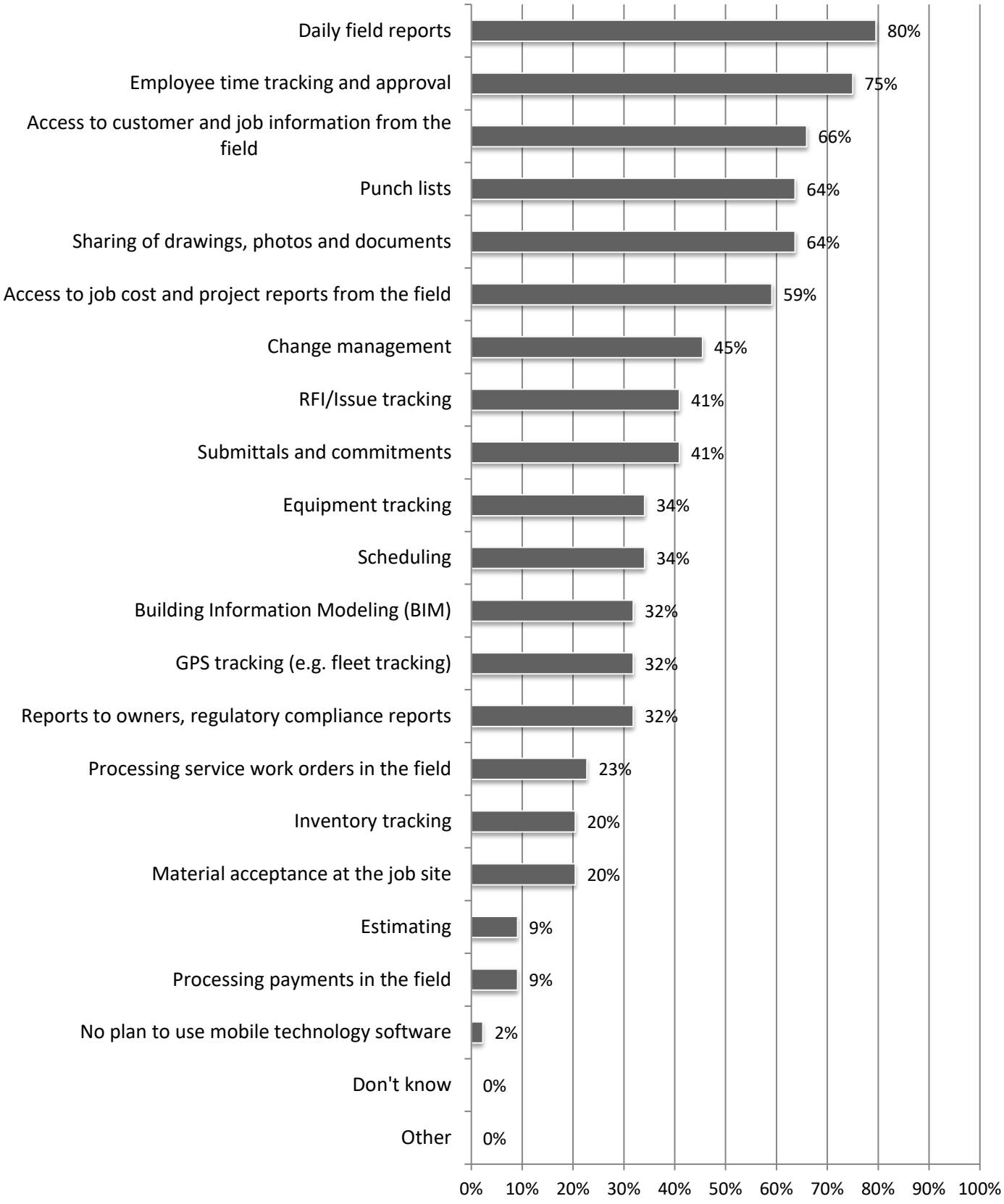
12. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 41



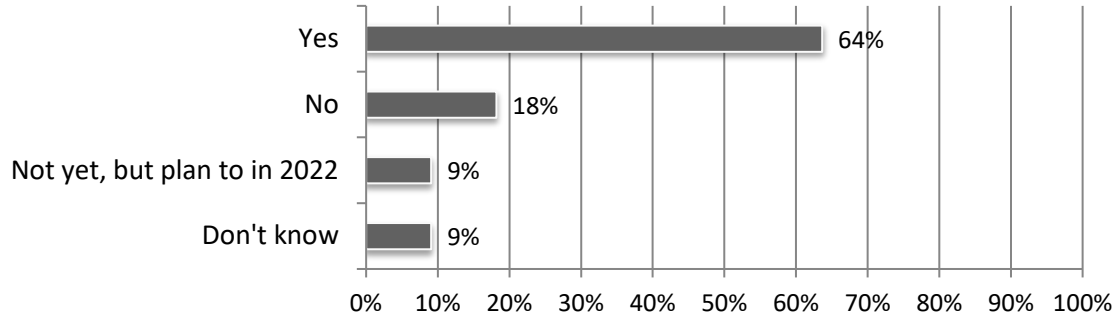
13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 44

	Increase	Decrease	No change
Tool/asset management/tracking	38%	0%	62%
Client relationship management (CRM) software	38%	0%	62%
Human resources (HR) software	33%	0%	67%
Document management software	26%	0%	74%
Estimating software	25%	0%	75%
Fleet tracking/management software	25%	0%	75%
Building Information Modeling (BIM)	21%	0%	79%
Project management software	21%	0%	79%
Accounting software	20%	2%	77%
Scheduling software	17%	0%	83%
Subcontractor bid management/ITB software	16%	0%	84%
Payroll software	14%	2%	84%
Project collaboration software	13%	0%	88%
Service management software	10%	0%	90%
Prequalification software	8%	0%	92%

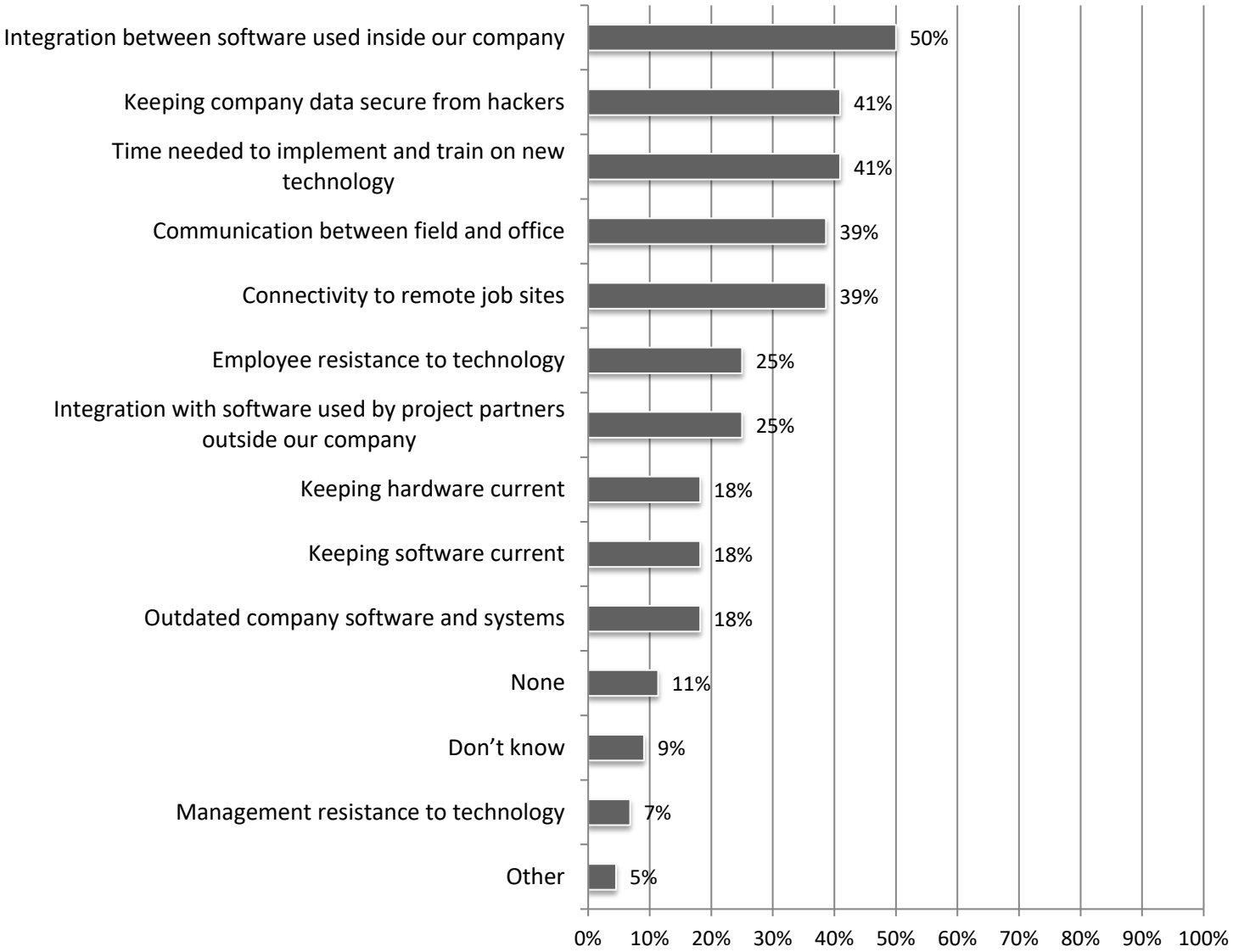
14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 44



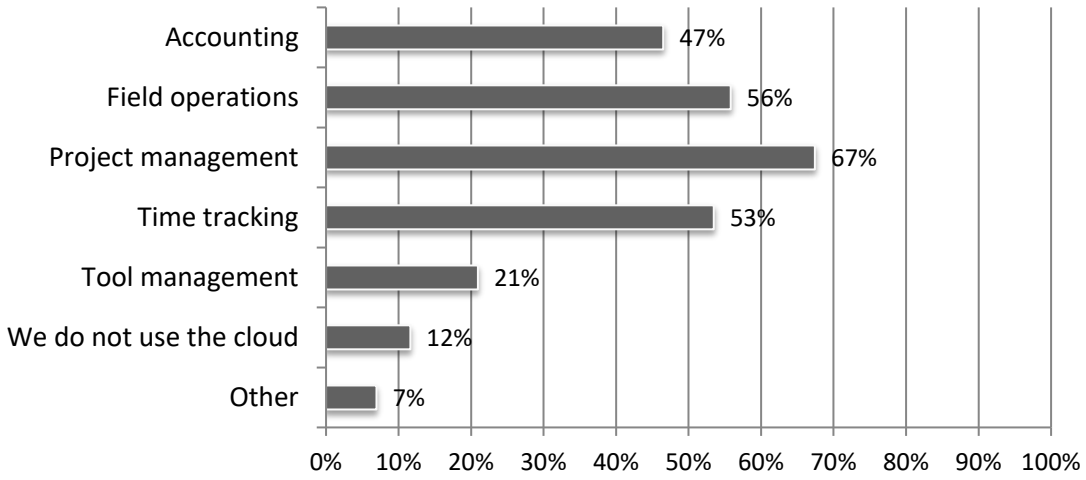
15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 44



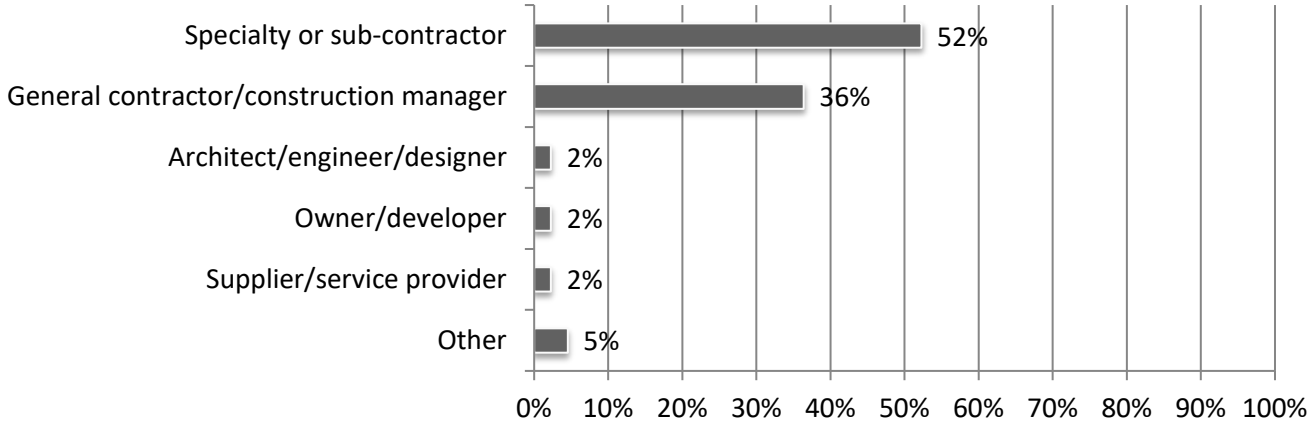
16. What are your biggest IT challenges (mark all that apply)? Responses: 44



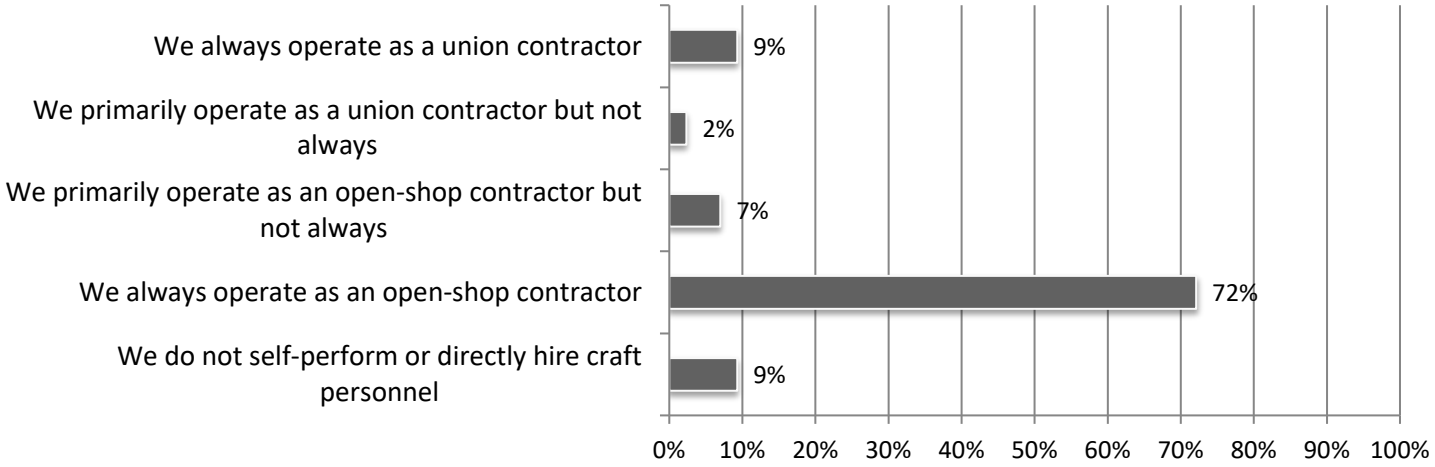
17. **Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)? Responses: 43**



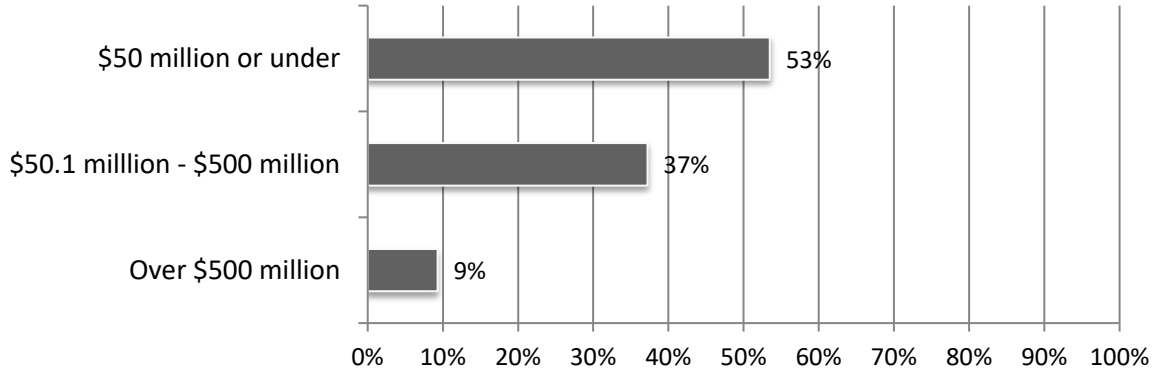
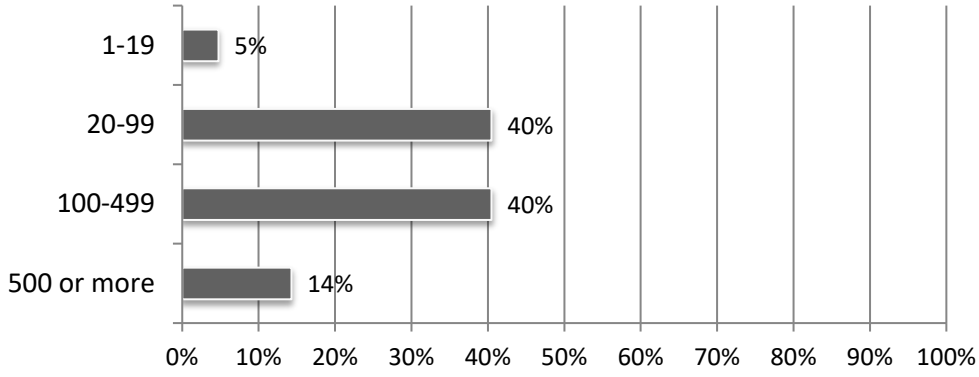
18. **What best describes your firm? Responses: 44**



19. **When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 43**



20. Estimate the total dollar amount of work your firm performed in 2021. Responses: 43



21. How many total employees does your firm employ at all of its locations? Responses: 42