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2022 Construction Outlook Alabama Survey Results

Total Responses: 22. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

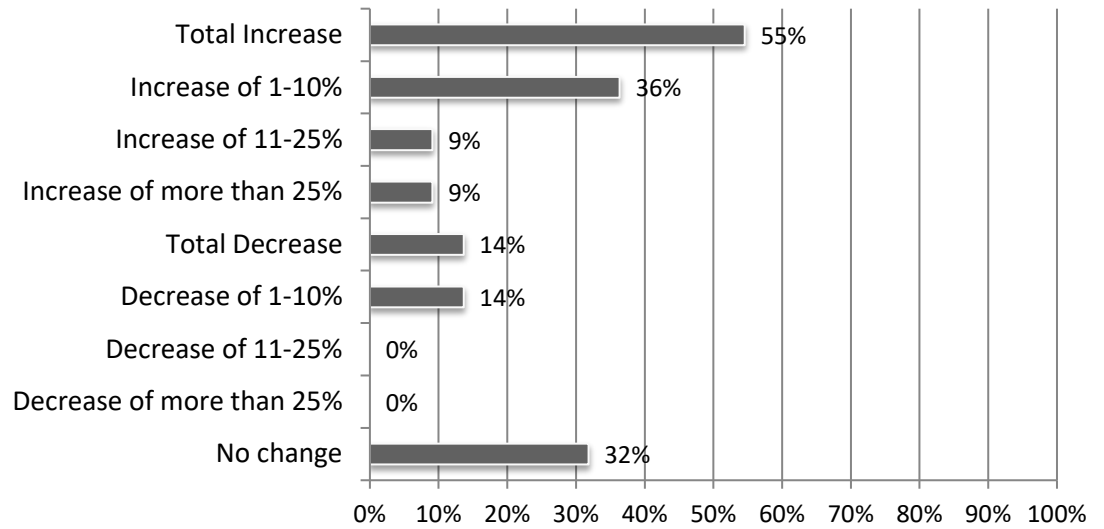
- 1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates):**

Responses: 22

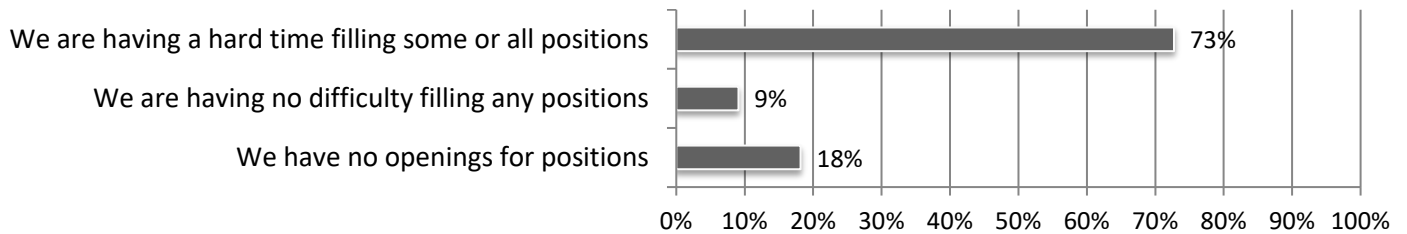
Market	Higher	Lower	Same	Net*	US Net
Transportation	55%	9%	36%	45%	51%
Bridge/Highway	53%	7%	40%	47%	57%
Multifamily Residential	50%	30%	20%	20%	32%
Water/Sewer	50%	0%	50%	50%	50%
Manufacturing	41%	24%	35%	18%	27%
Power	40%	10%	50%	30%	35%
K-12 School	36%	27%	36%	9%	19%
Federal (e.g., VA, GSA, USACE, NAVFAC)	31%	6%	63%	25%	37%
Hospital	30%	20%	50%	10%	38%
Warehouse	27%	9%	64%	18%	41%
Data Center	22%	0%	78%	22%	31%
Lodging	20%	30%	50%	-10%	6%
Public Building	18%	18%	64%	0%	20%
Higher Education	17%	33%	50%	-17%	16%
Retail	17%	17%	67%	0%	-8%
Private Office	11%	33%	56%	-22%	-8%
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	8%	17%	75%	-8%	41%

**Net equals difference between number of "Higher" and "Lower" responses as percent of total.*

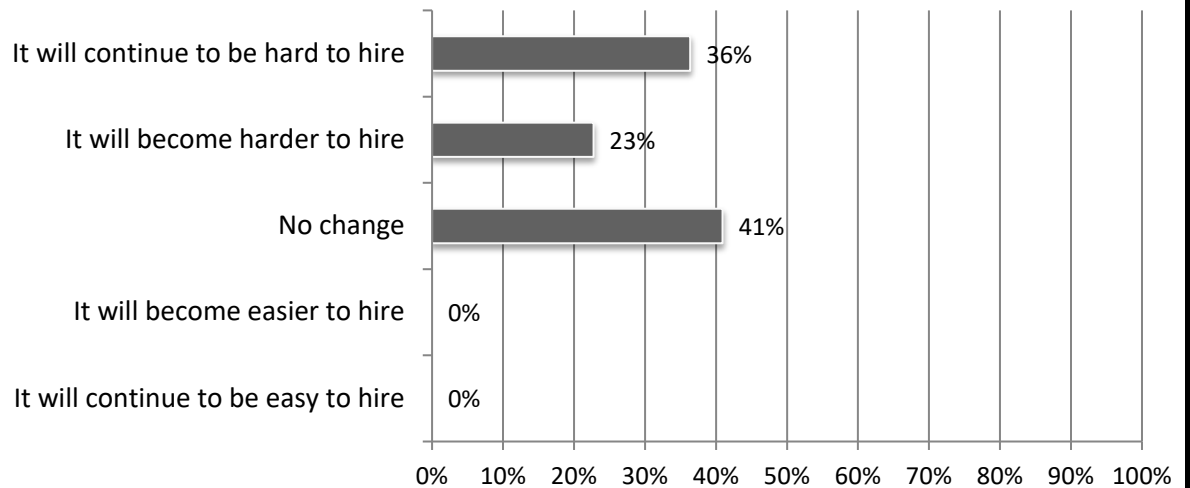
2. What percent change do you expect in your headcount in 2022? Responses: 22



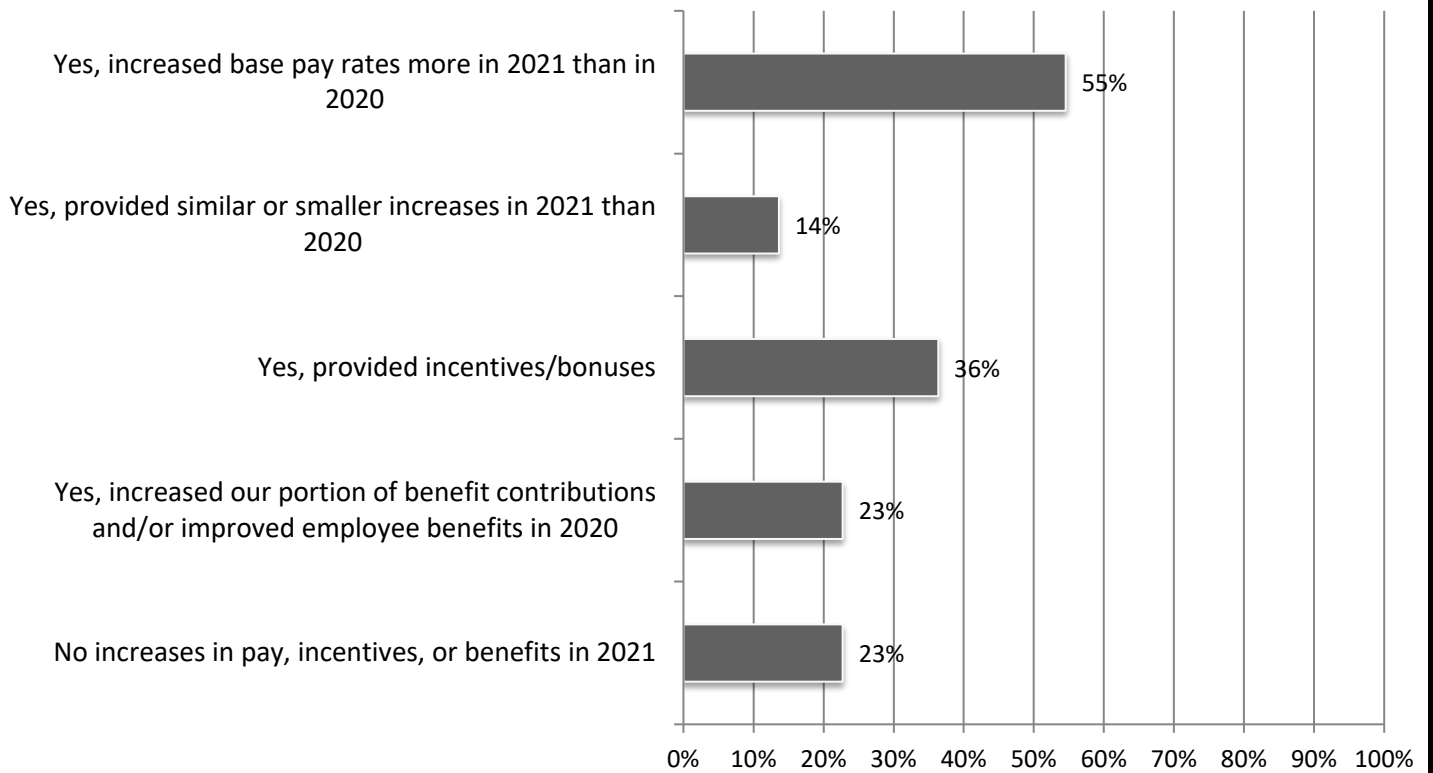
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 22



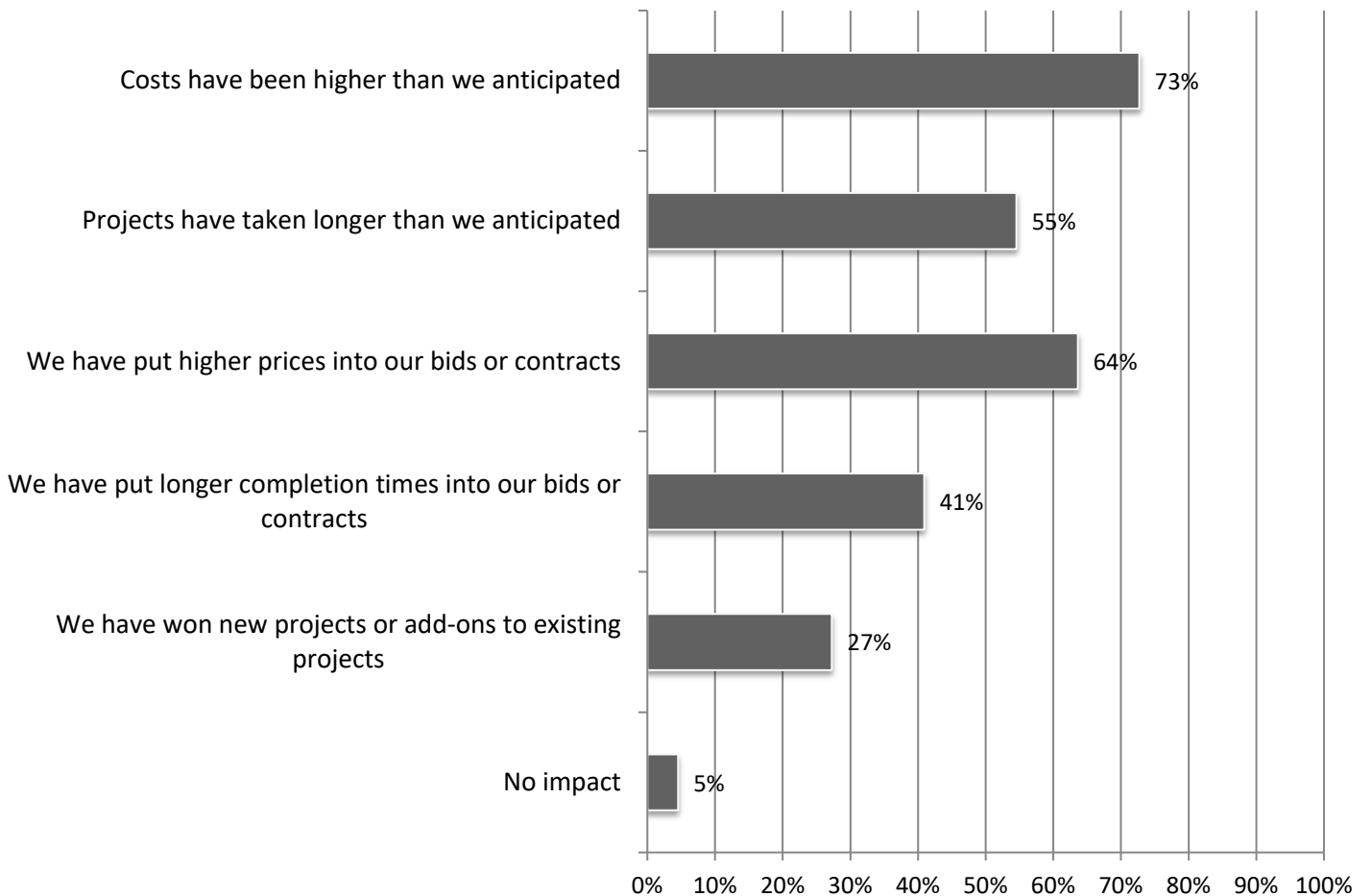
4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 22



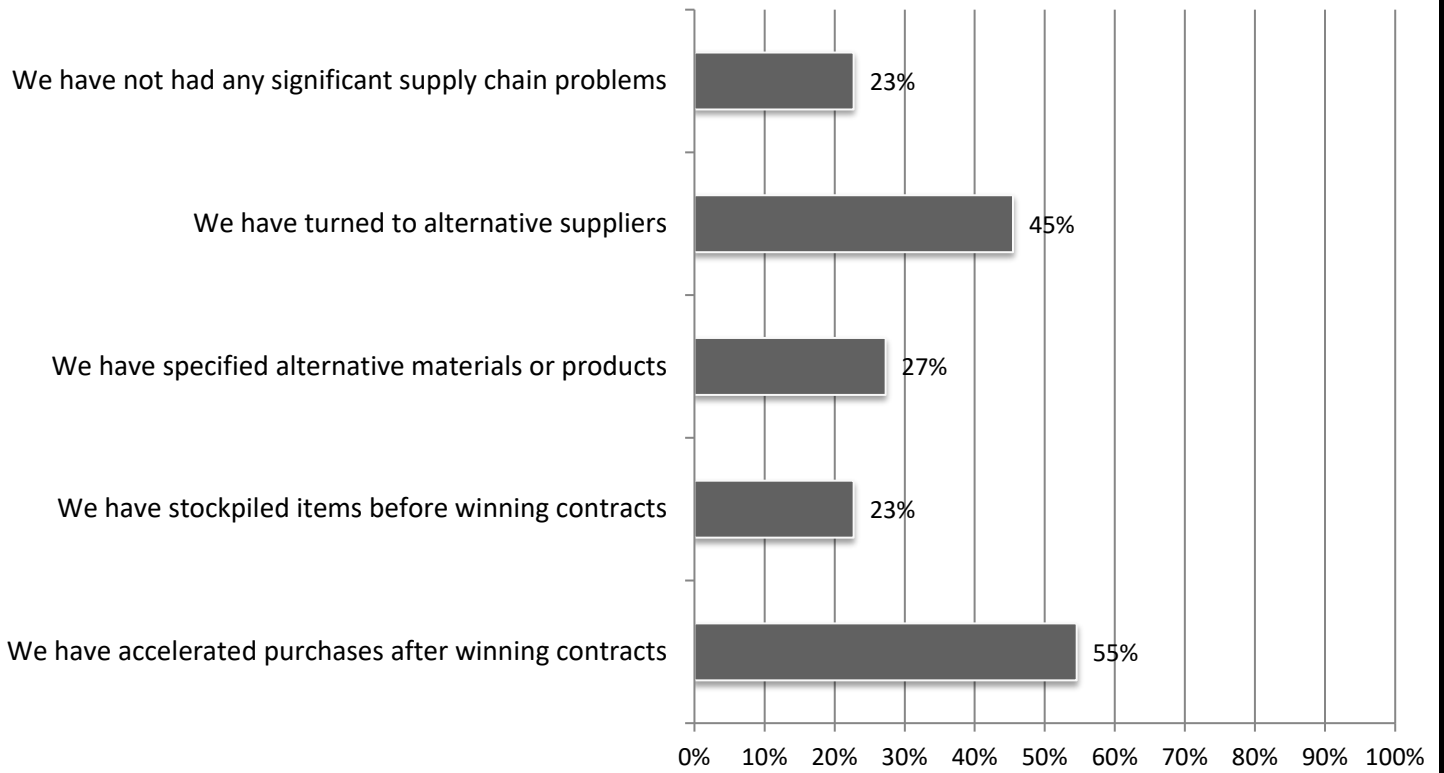
5. Did your firm increase or decrease pay or benefits in 2021? (mark all that apply) Responses: 22



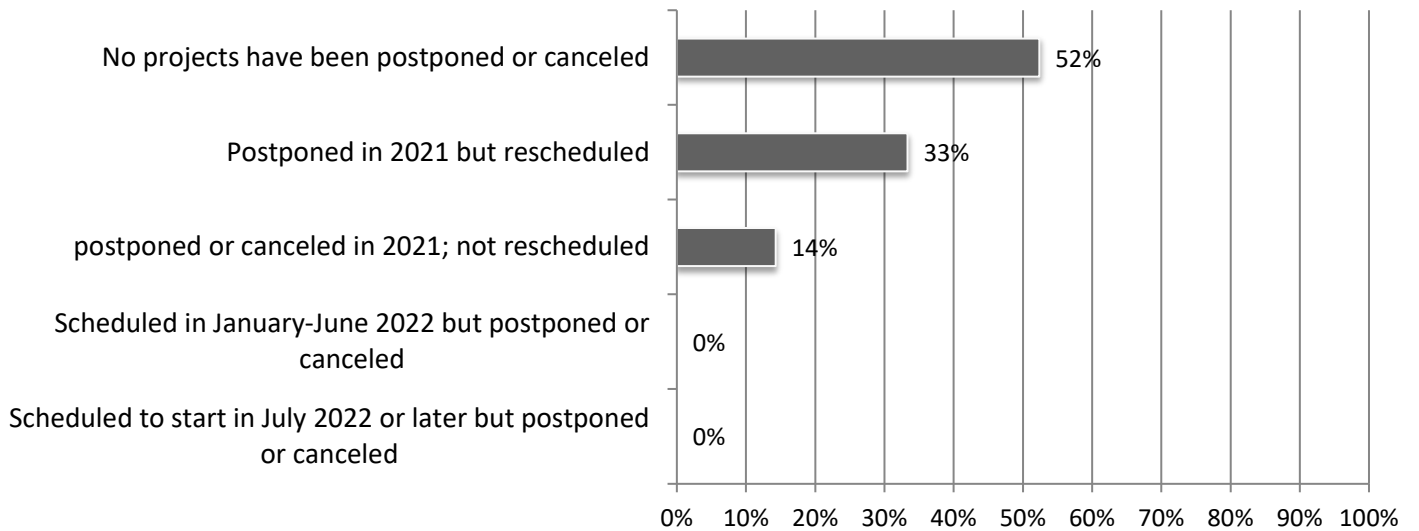
6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses: 22



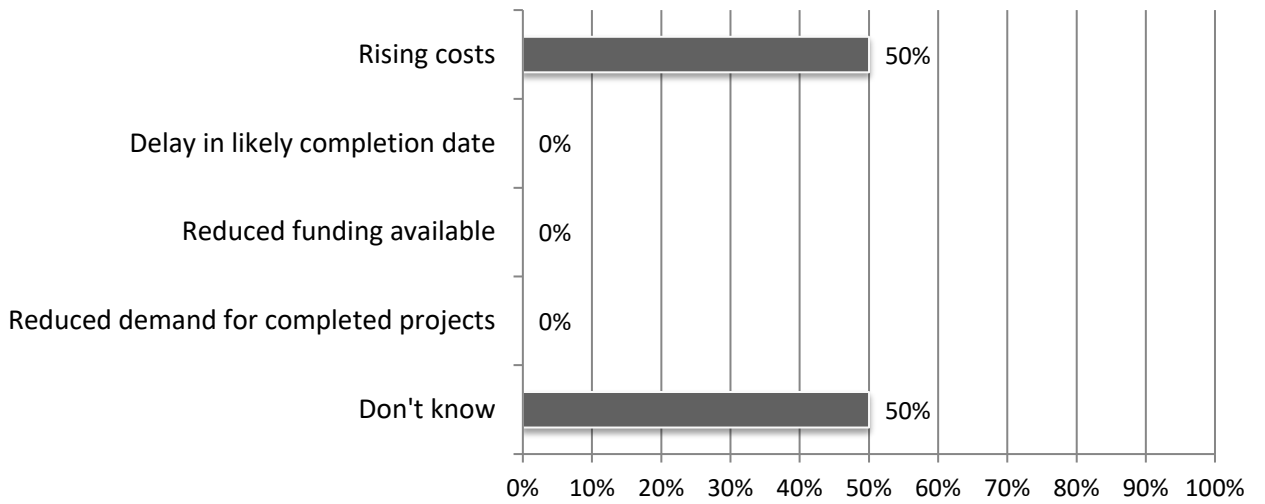
7. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 22



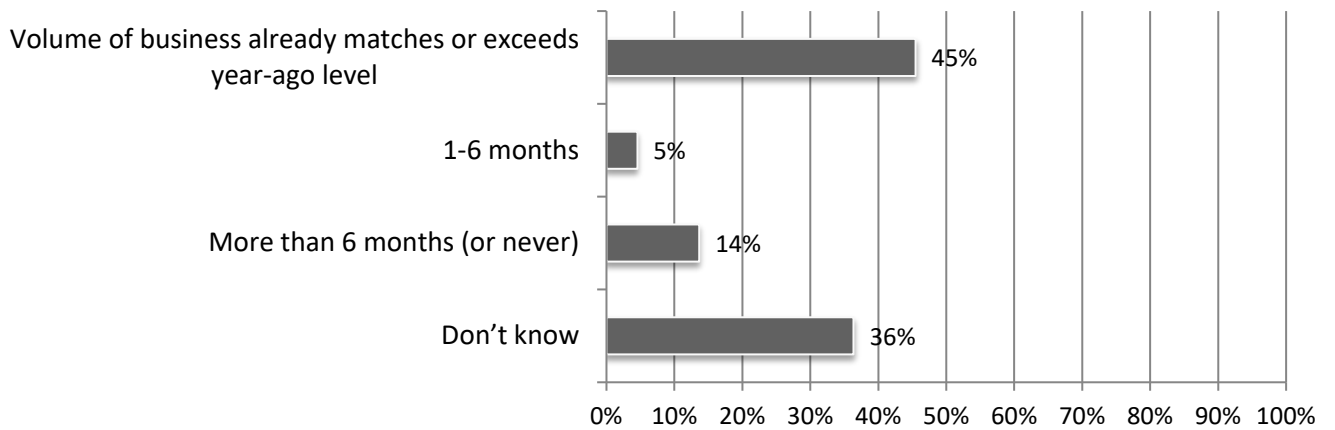
8. Did an owner postpone or cancel any projects that were scheduled to start in 2021 or 2022? (mark all that apply) Responses: 21



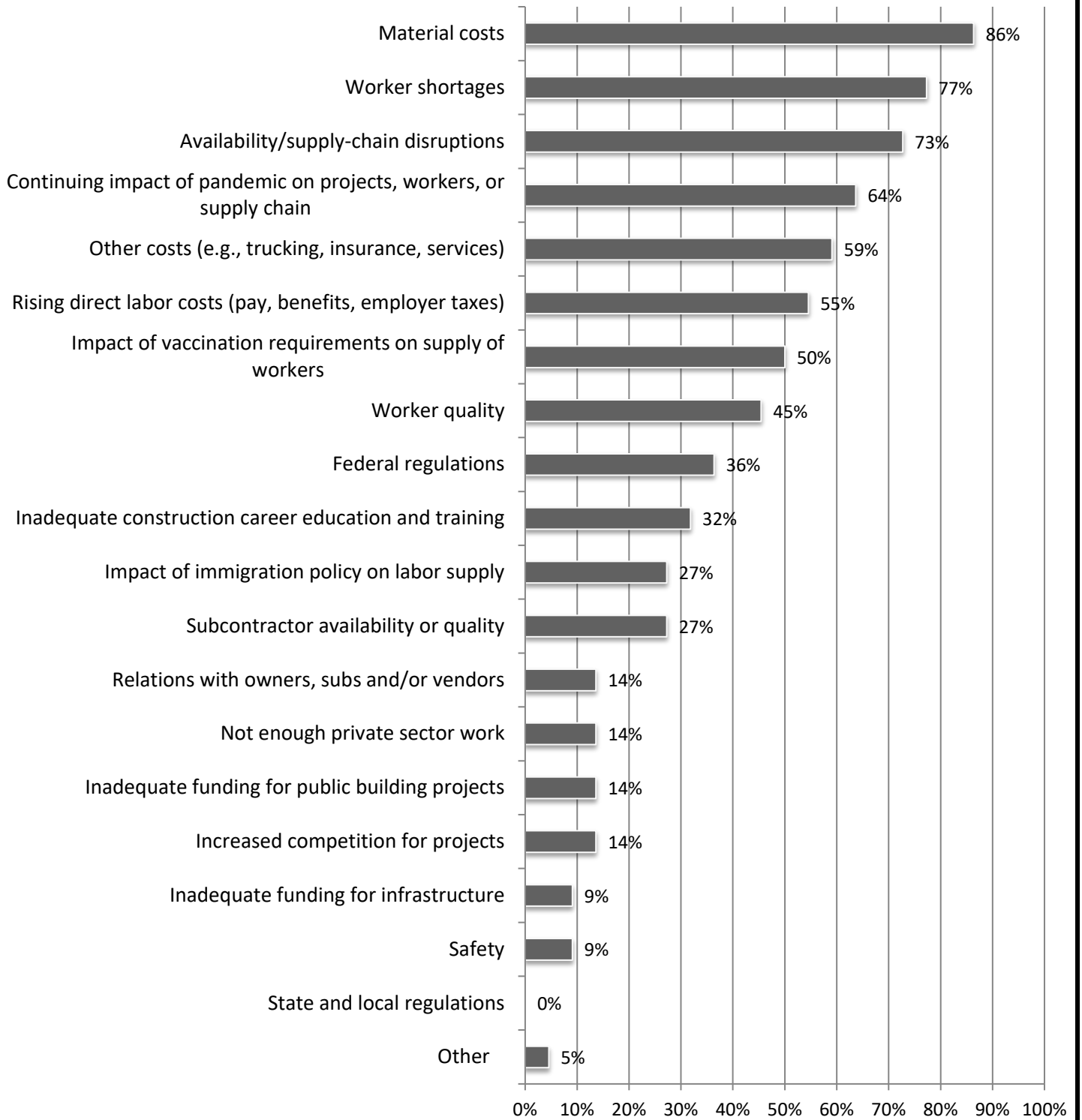
9. If projects were postponed or canceled, what was the main reason? Responses: 6



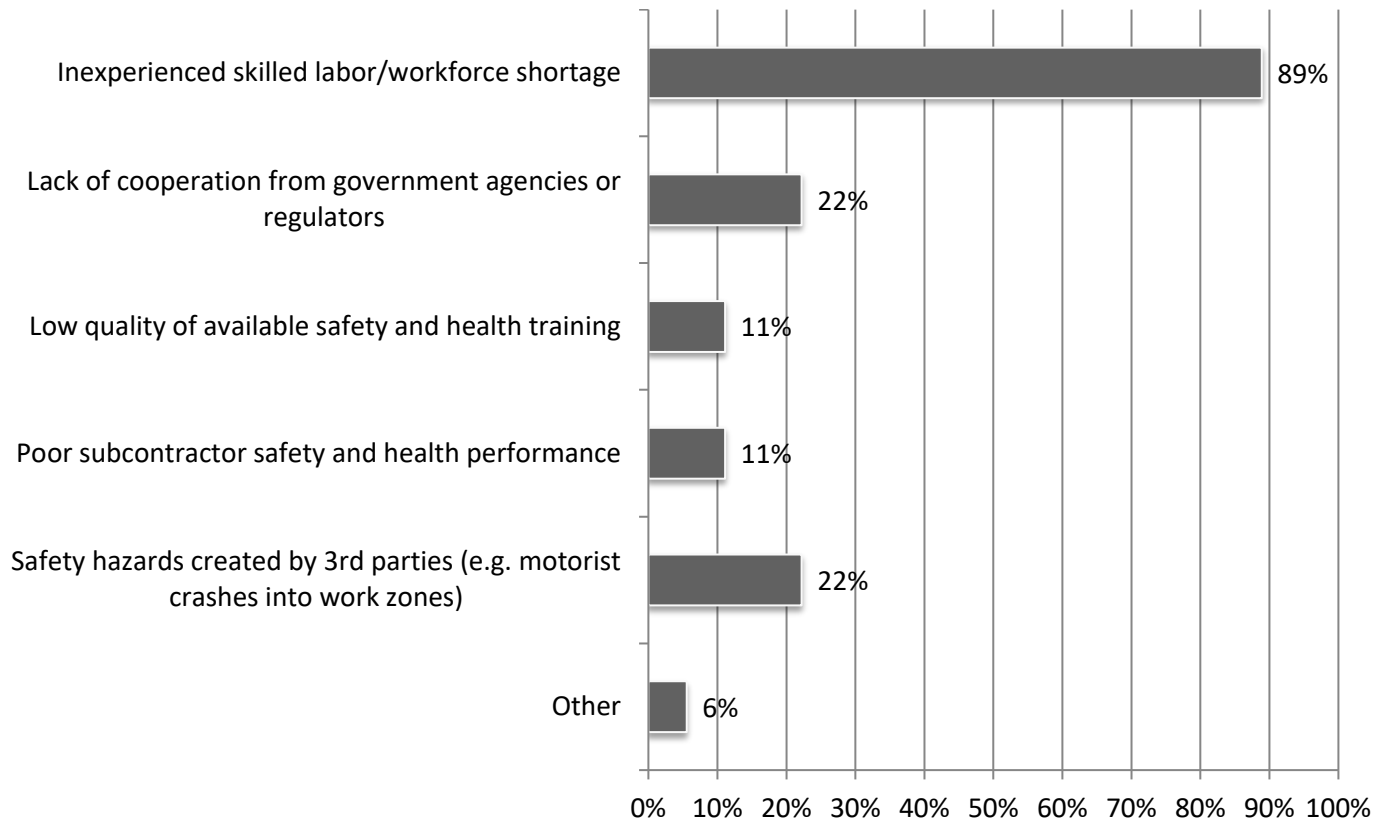
10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 22



11. What are your biggest concerns for 2022? (mark all that apply) Responses: 22



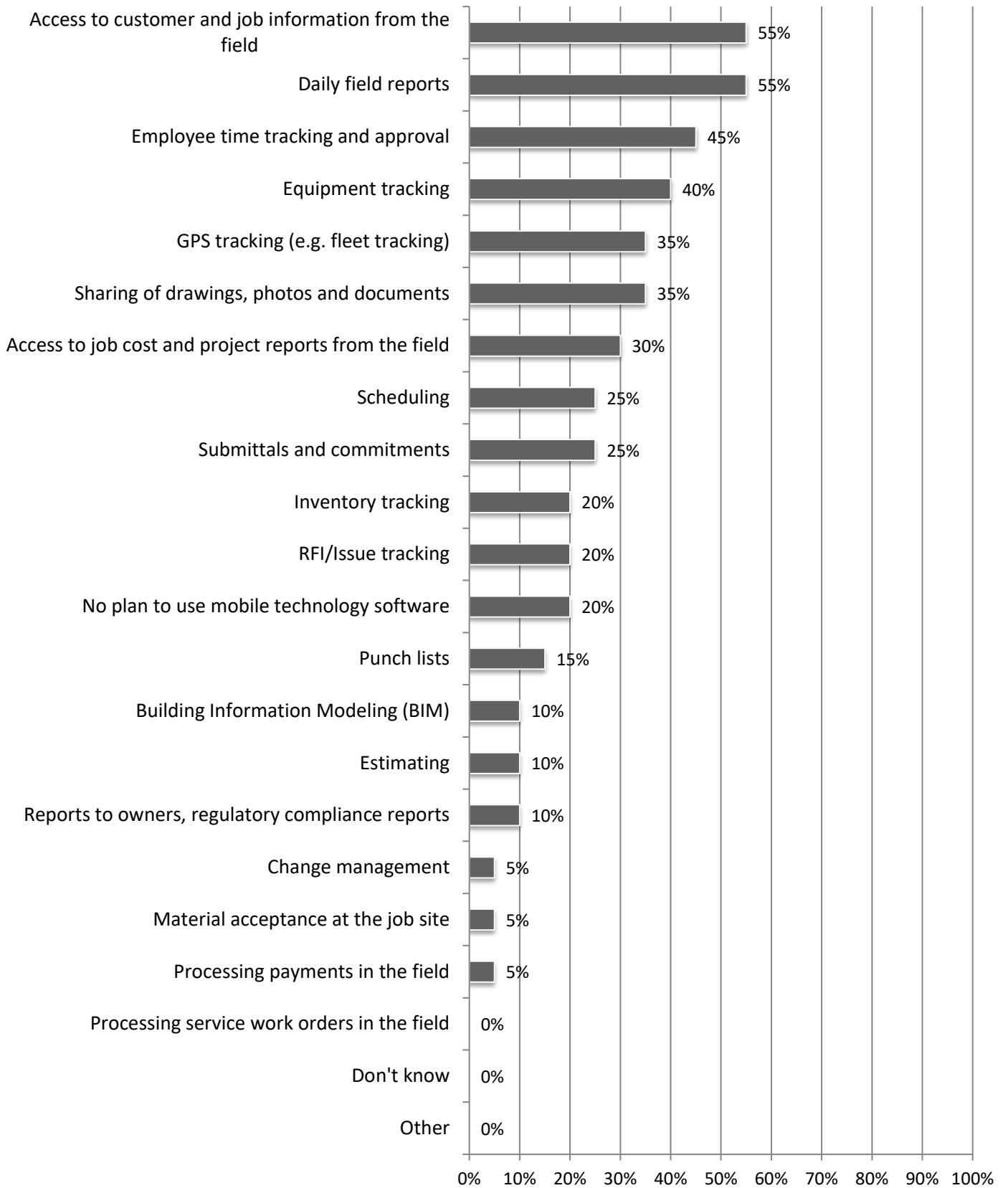
12. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 18



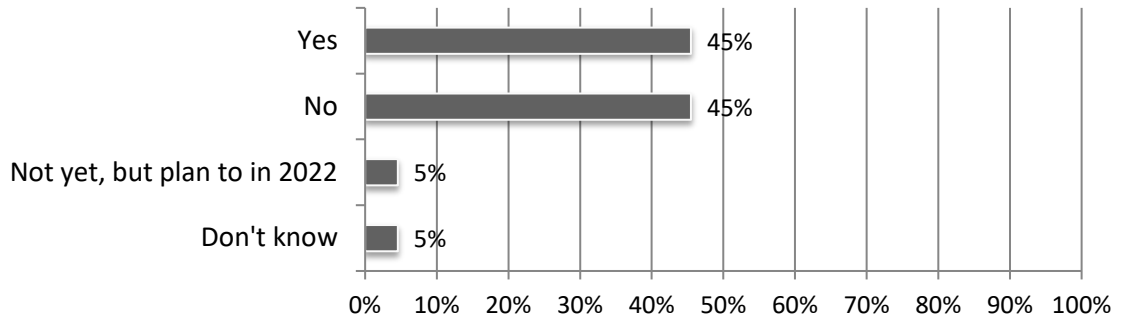
13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 22

	Increase	Decrease	No change
Document management software	29%	0%	71%
Tool/asset management/tracking	24%	0%	76%
Estimating software	21%	0%	79%
Client relationship management (CRM) software	17%	0%	83%
Fleet tracking/management software	17%	0%	83%
Accounting software	15%	0%	85%
Project collaboration software	13%	0%	87%
Human resources (HR) software	13%	0%	88%
Scheduling software	13%	0%	88%
Project management software	12%	0%	88%
Prequalification software	7%	0%	93%
Service management software	7%	0%	93%
Payroll software	5%	0%	95%
Building Information Modeling (BIM)	0%	0%	100%
Subcontractor bid management/ITB software	0%	0%	100%

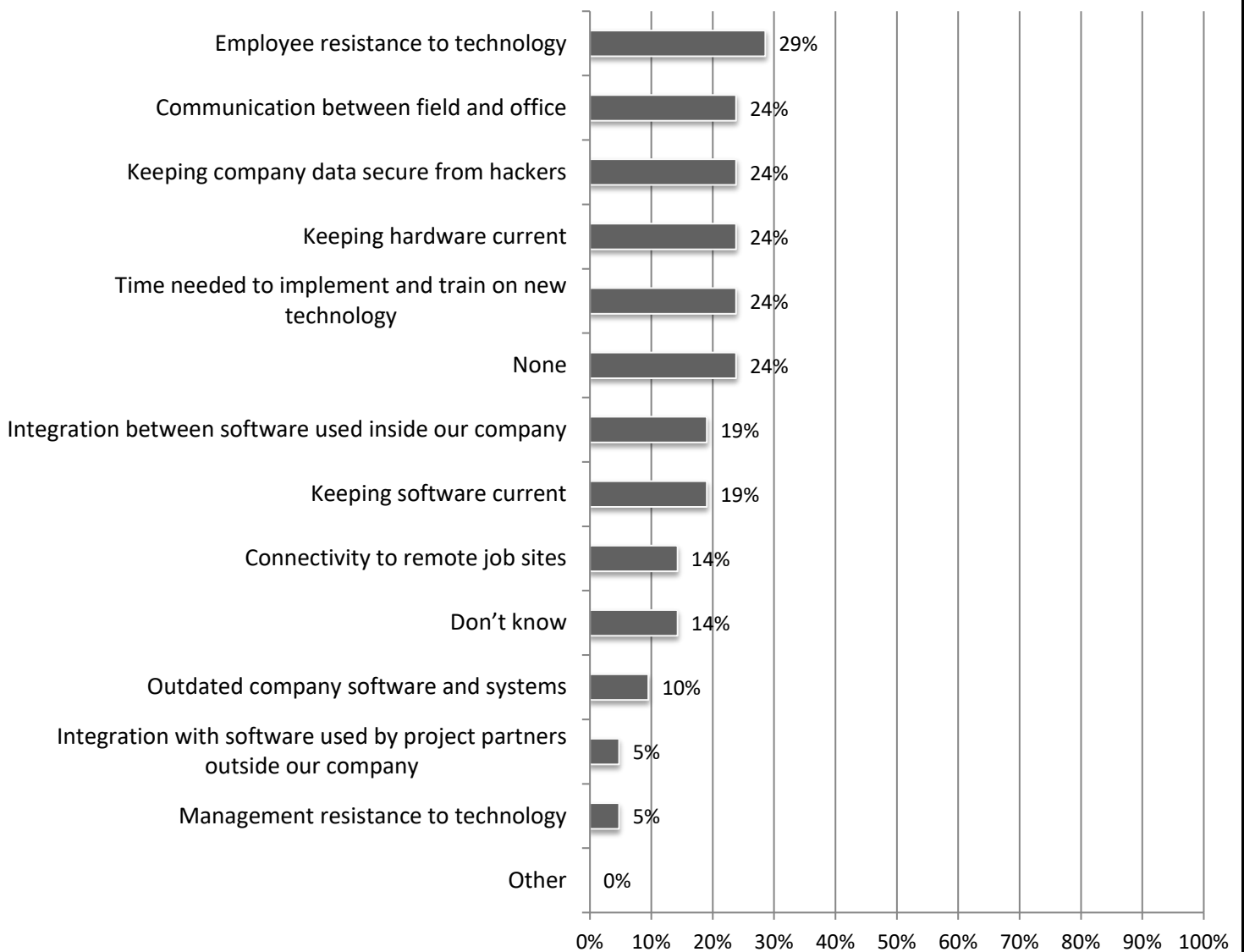
14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 20



15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 22

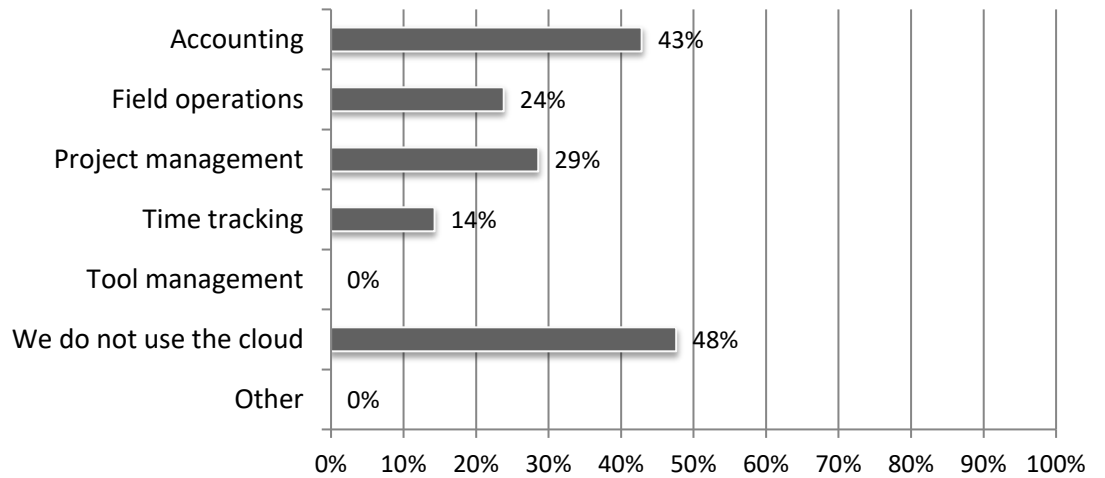


16. What are your biggest IT challenges (mark all that apply)? Responses: 21

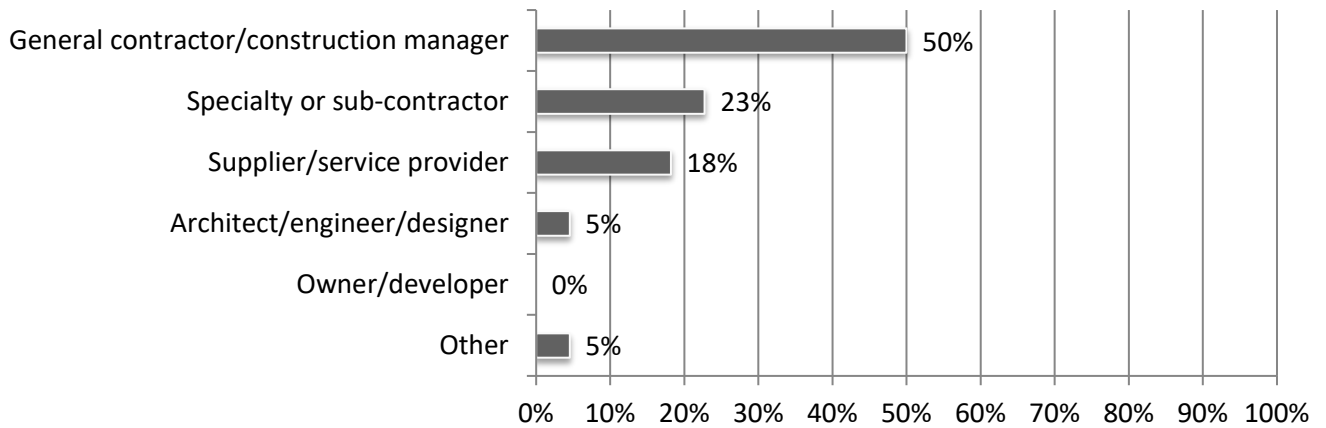


17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 21

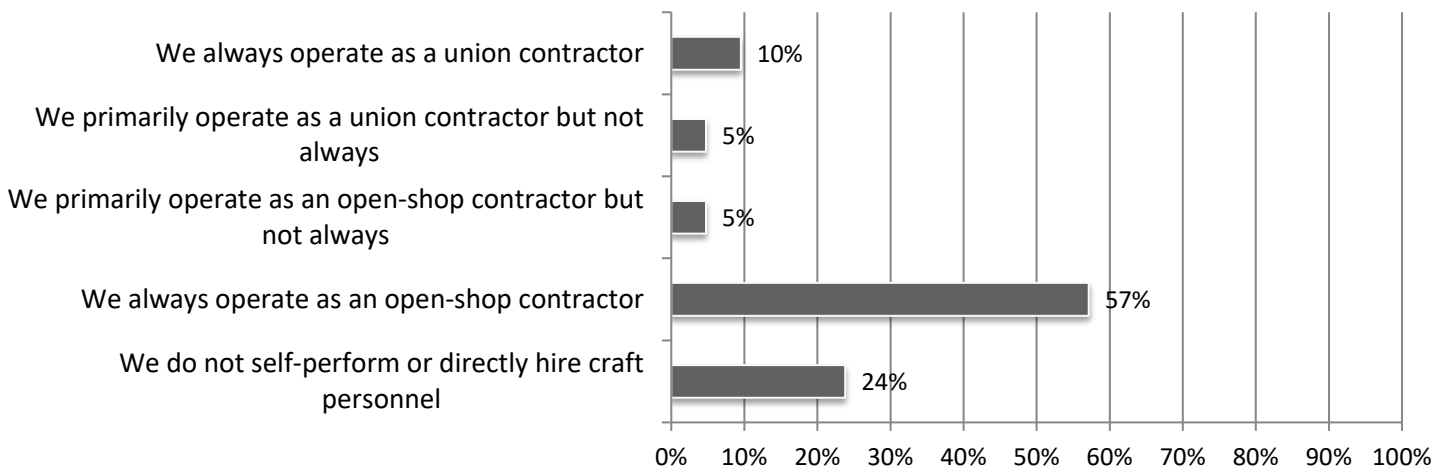


18. What best describes your firm? Responses: 22

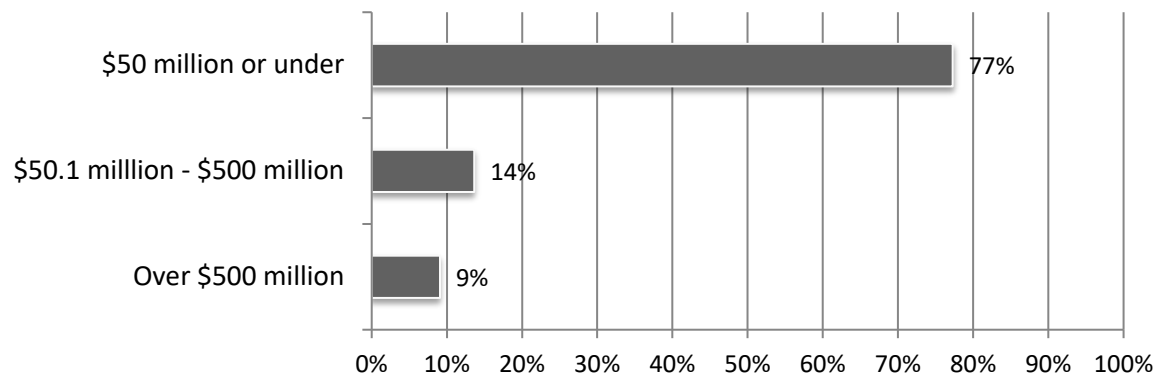


19. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?

Responses: 21



20. Estimate the total dollar amount of work your firm performed in 2021. Responses: 22



21. How many total employees does your firm employ at all of its locations? Responses: 21

