



UNION CONTRACTORS COMMITTEE

Strategic Planning

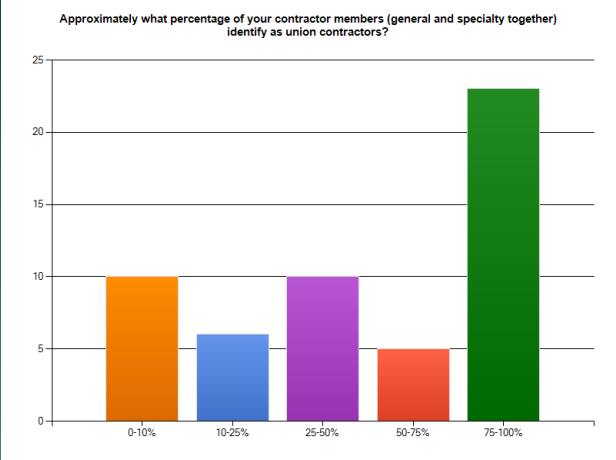


CHAPTER SURVEY

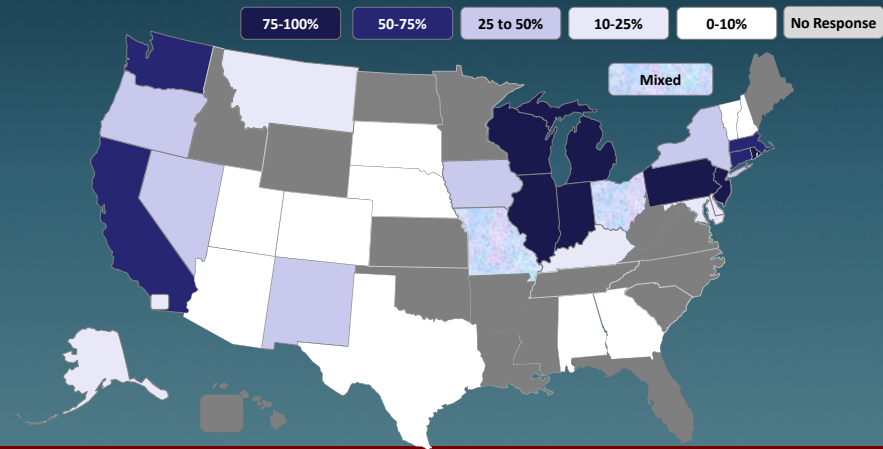
- Requested by UCC Regional Representatives and AGC President
- Purpose: to gather updated information about chapter collective bargaining relationships and how the Committee can best serve collective bargaining chapters
- Conducted in July 2011
- 54 chapters and branches responded



CHAPTER SURVEY



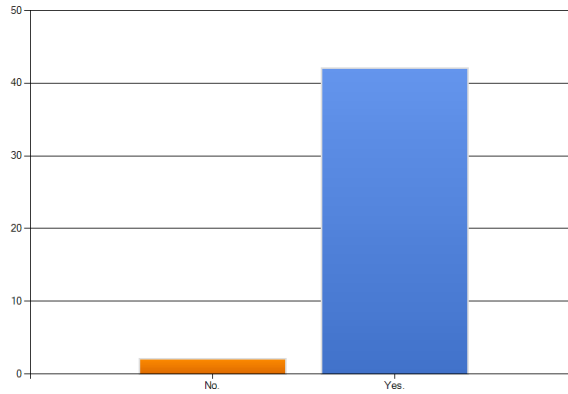
CHAPTER SURVEY





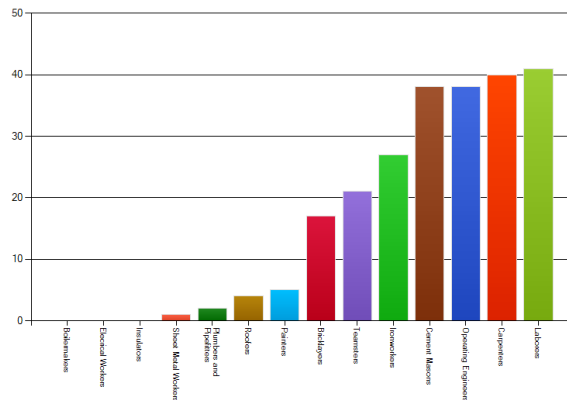
CHAPTER SURVEY

Does your chapter currently provide collective bargaining services (i.e., engage in collective bargaining negotiations on behalf of AGC-member contractors)?



CHAPTER SURVEY

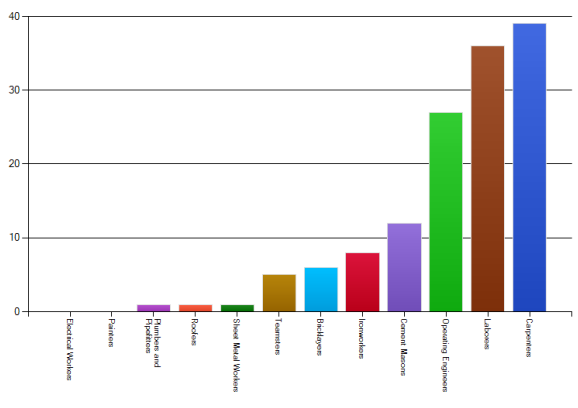
Which union(s) do you bargain with on behalf of AGC-member contractors?





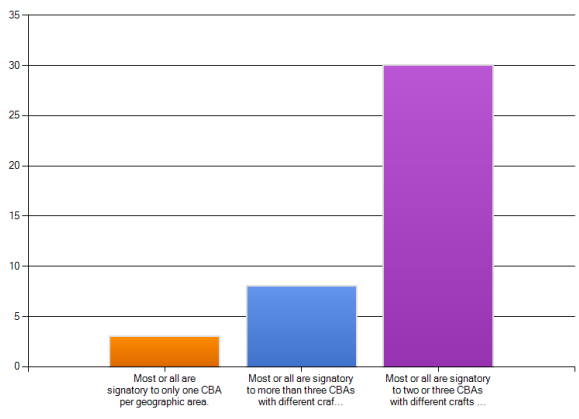
CHAPTER SURVEY

Of the union(s) checked in your answer to Question #3, which do you consider to represent your "lead crafts" (i.e., the ones that really matter to your chapter overall)?



CHAPTER SURVEY

Which of the following most accurately describes your union contractor members today?





CHAPTER SURVEY

“What are the top three issues you would like AGC of America to address with construction union leaders on behalf of your union contractor members?”

Top answers:

- Pensions
- Jurisdiction
- Cost competitiveness, market share loss

Other common answers:

- Health care
- Work rules
- Jobs recovery
- Workforce development



CHAPTER SURVEY

“What else can AGC of America do to enhance your labor relations services?”

Top answers:

- Liaison with internationals
- Provide information

Other answers:

- Networking
- Training
- Pensions



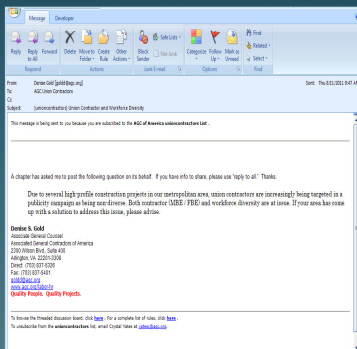
ELECTRONIC RESOURCES

- Union Contractors e-Forum
- Human Resource & Labor News
- AGC.org's Labor & HR Web Pages



ELECTRONIC RESOURCES

- Union Contractors e-Forum



Name	Email	Profile	Status
2011-04-01 13:30	AGC of America e-News	0	Delivered
2011-03-28 14:10	Industry Field Goals	0	Delivered
2011-04-06 13:40	Manufacturing jobs: How do you plan?	0	Delivered
2011-02-16 10:30	PHI: F2011-02-16 10:30:39	0	Delivered
2011-03-22 10:30	Call us - We're hiring!	0	Delivered
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ELECTRONIC RESOURCES

• Human Resource & Labor News

http://newsletters.agc.org/hr_labor



ELECTRONIC RESOURCES

• AGC.org's Labor & HR Web Pages

www.agc.org/labor

www.agc.org/topicalresources



ELECTRONIC RESOURCES

- AGC.org's Labor & HR Web Pages

The screenshot displays the AGC.org Labor & HR web pages. On the left is a search interface for 'Union Craft Wage & Fringe Rates' with fields for State, City, and Craft, and a 'SEARCH' button. On the right is a detailed table titled 'Union Craft Wage & Fringe Rates' with columns for State, Union, Hourly Rate, and Fringe Rate. The table lists data for various states including Alabama, Arkansas, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Minnesota, Missouri, Nebraska, Nevada, New Jersey, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Virginia, Washington, West Virginia, and Wisconsin.

www.agc.org/cbrates



ADVOCACY

- Legislative
- Regulatory
- Litigation



EVENTS

Meetings

- Union Contractors Committee Meetings
- UCC Regional Representatives Meetings
- ELC Union Chapter Meetings
- National & Regional Meetings with Union Leaders

Professional Development

- Collective Bargaining Webinars
- Annual Construction Labor Law Symposium



STRATEGIC PLANNING

Role of the Committee

- Liaison with internationals
- Give feedback to internationals
- Survey: what percentage of members designate bargaining rights and what percent stay independent?
- Provide opportunity to come together and provide feedback to unions on more regular basis – institutionalize meetings rather than ad hoc to get better attendance (note March is their Legislative Conf)
- (Cont'd...)



STRATEGIC PLANNING

Role of the Committee

- More opportunities to share war stories & trends
- Maybe UCC could get together at National and Chapter Leadership Conference



STRATEGIC PLANNING

Most Valuable Current Resources/Services

- Union Contractors e-Forum
- Labor & HR Topical Resources web page
- Construction Labor Law Symposium
- Collective bargaining seminars



STRATEGIC PLANNING

Least Valuable Current Resources/Services

- **None – but need to promote current resources more often, in more places; provide links to the resources in emails**
 - Cross-market labor resource info in other AGC newsletters and other communications (e.g., division newsletters)



STRATEGIC PLANNING

Additional Resources/Services

- Discount on BNA's Construction Labor Report
- Attorney to refer questions to – like a legal helpline
- Webinars addressing pensions, risk management
- Trustee education – from contractor's perspective
- Meetings to foster the filtering down of information to local union leaders
- (Cont'd...)



STRATEGIC PLANNING

Additional Resources/Services

- Possible topics/speakers for UCC meeting at AGC Convention: Rocky Miller, Terry O’Sullivan, Mark Breslin, NY carpenters, Lou Colletti
- Send letter to all basic trades & BCTD about labor unity while maintaining AGC position as “Switzerland”
- Get copy of the new Carpenters in NY CBA, if possible
- Send these slides to UCC