

Settlements Report

December 2014

Construction Labor Research Council 1250 Connecticut Avenue, NW Suite 200 Washington, DC 20036 202.347.8440

www.clrcconsulting.org



Settlements in the construction industry in 2014, as analyzed by the Construction Labor Research Council (CLRC), averaged the following: first year—2.3 percent (\$1.07), second year—2.4 percent (\$1.31), and third year—2.5 percent (\$1.37). Statistics for 2014 in this report reflect wage and fringe benefits settlements combined from January through December 2014. Exhibits 1 and 2 show the 7-year trend.

Exhibit 1First year settlements, shown as percents

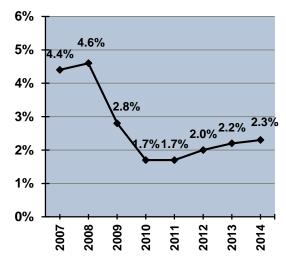
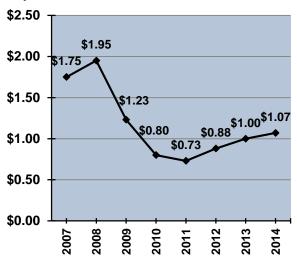


Exhibit 2
First year settlements, shown as dollars



As shown in **Exhibit 3**, the average of the increases as a percent for 2014 was slightly higher than 2013 for the first year (+0.1 percent) and modestly lower for years two (-0.2 percent) and three (-0.1 percent) of multi-year settlements. The dollar amounts were all higher in 2014 compared to 2013.

Exhibit 3Settlements in 2014 compared to settlements from 2012 and 2013

Contract	20	2012		20	13	20	14
Year	Percent	Dollar		Percent	Dollar	Percent	Dollar
Fire	st 2.0%	\$0.88		2.2%	\$1.00	2.3%	\$1.07
Secon	d 2.3%	\$1.08		2.6%	\$1.30	2.4%	\$1.31
Thir	d 2.4%	\$1.13		2.6%	\$1.34	2.5%	\$1.37

The number of settlements for no increase (0 percent) has decreased steadily since the high point in 2010.

The Consumer Price Index (CPI) rose by 1.7 percent for the 12 months ending in October 2014*



The median increases from January through December 2014 were similar to the averages at 2.3 percent (\$0.97) for the first year, 2.6 percent (\$1.30) for the second year, and 2.5 percent (\$1.20) for the third year. The median is the rate at which half of the agreements are higher and half are lower; it is less affected by outliers.

Exhibits 4 and 5 show details about the first year of collectively bargained settlements. The most common settlement in 2014 was 2.6-3.0 percent. In 2012 and 2013 the most common settlement was lower, 2.1-2.5 percent. There was the same percent of settlements with no increase in 2014 as there was in 2013, 8 percent. However, these figures are down significantly from 2012 and 2011 when 13 percent and 20 percent, respectively, of the settlements were for no increase.

Exhibit 4
Details for first year settlements shown as percents: 2012, 2013 and 2014

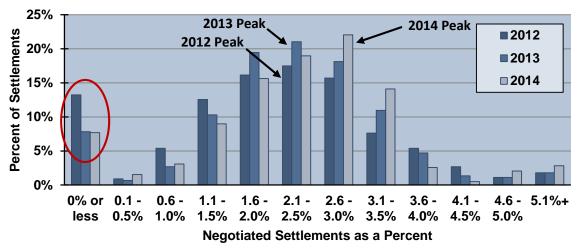
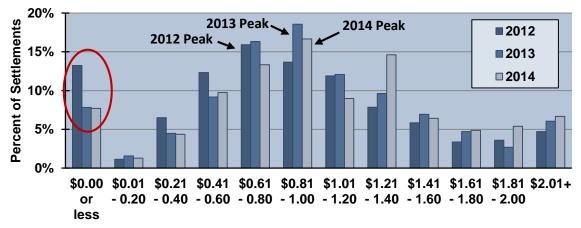


Exhibit 5 shows that the most popular increase amount in 2014 was \$0.81-\$1.00. This was the same as year ago and higher than two years ago, which was \$0.61-\$0.80.

Exhibit 5
Details for first year settlements shown as dollars: 2012, 2013 and 2014



Negotiated Settlements as a Dollar Amount



Settlements by Region

Average first year settlements for 2014 ranged from a low of 1.9 percent (median = 1.6 percent) in the New England region to a high of 2.7 percent (median = 3.0 percent) in the Southwest Pacific region, as shown in **Exhibit 6**. **Exhibit 7** shows the regions with the dollar amount of their agreements. The lowest average occurred in the South Central region at \$0.66 (median = \$0.54) and the highest average, conveyed as a dollar amount, was in the Southwest Pacific region at \$1.53 (median = \$1.65).

Exhibit 6Settlements by region shown as percents

		First Yea	ar		Second Yo	ear	Third Year			
Region	Count	Average	Median	Count	Average	Median	Count	Average	Median	
New England	9	1.9%	1.6%	4	2.0%	1.8%	4	2.1%	1.9%	
Middle Atlantic	34	2.3%	2.4%	11	2.3%	<u> </u>	8	<u> </u>	0 3.0%	
Southeast	108	2.5%	2.1%	3	1.6%	1.6% 1.6%				
East North Central	175	2.3%	2.5%	56	2.6%	2.7%	45 2.5% 2.7%			
West North Central	14	2.1%	2.2%	7	2.3%	2.0%	5	2.3%	2.1%	
South Central	19	2.1%	1.8%	5	1.4%	1.6%	3	1.4%	1.5%	
Mountain-Northern Plains	-	-	-	-	-	-	-	-	-	
Northwest	5	0 2.5%	2.8%	-	-	-	-	-	-	
Southwest Pacific	23	2.7%	3.0%	15	2.9%	3.0%	9 3.2% 3.1%			
United States	es 390 2.3% 2.3% 101 2.4% 2.6% 75 2.5% 2.5								2.5%	
		Equal to or	lower than U	Inited Sta	ates results		Higher t	han United S	States results	

Exhibit 7Settlements by region shown as dollar amounts

		First Yea	ar		Second Y	ear	Third Year			
Region	Count	Average	Median	Count	Average	Median	Count	Average	Median	
New England	9	91.13	\$0.95	4	\$1.25	\$1.10	4	\$1.30	\$1.15	
Middle Atlantic	34	91.25	91.24	11	\$1.15	\$1.10	8	\$1.44	91.25	
Southeast	108	\$0.82	\$0.76	3	\$0.60	\$0.54	-	-	-	
East North Central	175	91.15	91.20	56	\$1.41	91.40	45	45 🔵 \$1.40 🛑 \$1.		
West North Central	14	\$0.89	\$0.83	7	\$1.02	\$0.80	5	\$1.14	\$0.90	
South Central	19	\$0.66	\$0.54	5	\$0.58	\$0.57	3	\$0.61	\$0.60	
Mountain-Northern Plains	-	-	-	-	-	-	-	-	-	
Northwest	5	\$1.40	\$1.48	-	-	-	-	-	-	
Southwest Pacific	23	\$1.53	\$1.65	15	\$1.67	\$1.65	9 9 \$1.85 9 \$1.6		\$1.60	
United States	es 390 \$1.07 \$0.97 101 \$1.31 \$1.30 75 \$1.37						\$1.20			
	Equal to or lower than United States results Higher than								States result	

Regions

New England: CT, MA, ME, NH, RI, VT. Middle Atlantic: DC, DE, MD, NJ, NY, PA. Southeast: AL, FL, GA, KY, MS, NC, SC, TN, VA. East North Central: IL, IN, MI, MN, OH, WI, WV. West North Central: IA, KS, MO, NE. South Central: AR, LA, NM, OK, TX. Mountain-Northern Plains: CO, MT, ND, SD, UT, WY. Northwest: AK, ID, OR, WA. Southwest Pacific: AZ, CA, HI, NV.



Settlements by Craft

Average first year settlements for 2014 ranged from a low of 1.7 percent for Bricklayers (median = 2.0 percent) and Plumbers (median = 1.9 percent) to a high of 3.3 percent (median = 2.8 percent) for Operating Engineers, as shown in **Exhibit 8**.

Exhibit 8
Settlements by craft shown as percents

		First Yea	ır		Second Yo	ear		Third Yea	ar	
Craft	Count	Average	Median	Count	Average	Median	Count	Average	Median	
Boilermakers	-	-	-	-	-	-	-	-	-	
Bricklayers	39	1.7%	2.0%	10	2.1%	2.0%	6	2.0%	2.1%	
Carpenters	35	0 3.0%	<u> </u>	14	3.0%	<u> </u>	12	0 2.9%	<u> </u>	
Cement Masons	26	2.3%	2.2%	6	2.6%	2.6%	5	2.3%	2.4%	
Electricians	29	1.9%	1.9%	11	1.8%	1.8%	7	2.1%	2.0%	
Insulators	10	2.7%	2.4%	-	-	-	-	-	-	
Iron Workers	82	2.3%	2.4%	-	-	-	-	-	-	
Laborers	40	2.7%	2.7%	9	2.6%	2.8%	7	2.9%	3.1%	
Millwrights	13	<u> </u>	2.8%	6	2.9%	<u> </u>	6	O 3.0%	2.9%	
Operating Engineers	19	0 3.3%	2.8%	8	3.4%	3.2%	5	2.4%	2.3%	
Painters	22	2.0%	1.8%	5	1.4%	1.8%	-	-	-	
Pipefitters/Plumbers	22	2.1%	2.1%	6	2.2%	2.5%	5	2.5%	2.9%	
Plumbers	5	1.7%	1.9%	-	-	-	-	-	-	
Plasterers	14	2.5%	2.3%	5	3.2%	3.1%	-	-	-	
Sheet Metal Workers	26	1.9%	2.1%	16	2.2%	2.3%	13	2.4%	2.7%	
Teamsters	8	2.5%	2.5%	3	2.4%	1.9%	3	2.4%	2.1%	
United States	390	2.3%	2.3%	101	2.4%	2.6%	75	2.5%	2.5%	
Equal to or lower than United States results Higher than United States r										

The following associations sponsor this report:

NEW: Central States Insulation Association (CSIA)

NEW: Eastern States Insulation Contractors Association (ESICA)

Associated General Contractors of America (AGC)

Finishing Contractors Association (FCA)

International Council of Employers of Bricklayers and Allied Craftworkers (ICE)

Mechanical Contractors Association of America (MCAA)

National Association of Construction Boilermaker Employers (NACBE)

National Electrical Contractors Association (NECA)

National Fire Sprinkler Association (NFSA)

North American Contractors Association (NACA)

Sheet Metal and Air Conditioning Contractors' National Association (SMACNA)

The Association of Union Constructors (TAUC)



Settlements by Craft (continued)

Exhibit 9 outlines the 2014 settlements as dollar amounts. Results range from a low of \$0.76 (median = \$0.82) for Bricklayers to a high of \$1.41 (median = \$1.44) for Operating Engineers.

Exhibit 9Settlements by craft shown as dollar amounts

		First Yea	ır		Second Ye	ear	Third Year				
Craft	Count	Average	Median	Count	Average	Median	Count	Average	Median		
Boilermakers	-	-	-	-	-	-	-	-	-		
Bricklayers	39	\$0.76	\$0.82	10	\$1.06	\$1.01	6	\$1.01	\$1.10		
Carpenters	35	91.32	91.32	14	91.61	\$1.50	12	91.59	91.55		
Cement Masons	26	91.08	\$0.90	6	\$1.23	\$1.15	5	\$1.10	\$1.10		
Electricians	29	\$0.91	\$0.79	11	\$1.02	\$1.10	7	\$1.24	\$1.15		
Insulators	10	\$1.02	\$0.90	-	-	-	-	-	-		
Iron Workers	82	\$1.06	91.05	-	-	-	-	-	-		
Laborers	40	\$1.04	91.15	9	\$1.12	\$1.10	7	\$1.25	\$1.25		
Millwrights	13	91.50	91.40	6	91.72	91.50	6	91.79	91.55		
Operating Engineers	19	\$1.41	91.44	8	91.93	\$2.00	5	\$1.36	\$1.05		
Painters	22	\$0.77	\$0.62	5	\$0.66	\$0.65	-	-	-		
Pipefitters/Plumbers	22	\$1.07	\$0.97	6	91.38	91.58	5	91.52	\$2.00		
Plumbers	5	\$0.97	\$1.10	-	-	-	-	-	-		
Plasterers	14	\$1.20	91.02	5	91.57	91.65	-	-	-		
Sheet Metal Workers	26	\$0.96	\$0.96	16	\$1.29	\$1.45	13	\$1.53	91.43		
Teamsters	8	8 \$0.99 \$0.90		3	\$1.12	\$1.00	3	\$1.13	\$1.00		
United States	390	\$1.07	\$0.97	101 \$1.31 \$1.30			75	\$1.37	\$1.20		
	Equal to or lower than United States results Higher than United States										

The November 2014 unemployment rate in the construction industry was 7.5 percent, down from 8.6 percent at the same time last year.

The November 2014 unemployment rate for the United States was 5.8 percent.*

^{*}Source: Bureau of Labor Statistics



Multiyear Settlements Trend

As illustrated by **Exhibits 11 and 12**, from 2009-2014, the trend was for smaller increases, but with each successive contract year containing a larger increase than the previous year, on average. In other words, year two had a larger increase than year one and year three had a larger increase than year two. Although this trend was less pronounced in 2012-2014, it is still somewhat evident, especially when looking at the dollar increase chart (**Exhibit 12**).

Exhibit 11Multiyear settlements trend shown as percents for years one, two, and three

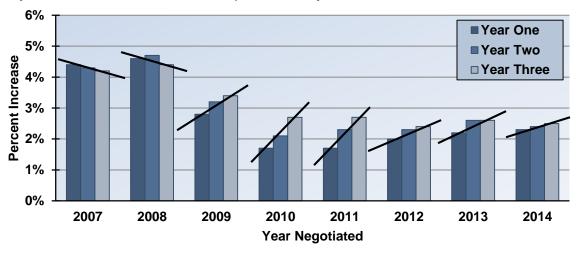
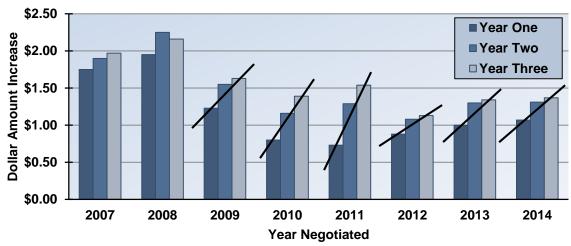


Exhibit 12Multiyear settlements trend shown as dollars for years one, two, and three





Additional reports are available upon request. Companies/contractors, chapters, and local affiliates who are members of CLRC's sponsor associations (see p. 4) receive discounted rates.

Report	Description	Benefit
Market Share Analysis	Shows what percent of a given industry (e.g., plumbing/pipefitting, carpenters) is worked by union contractors.	Allows management and labor to more precisely define their share of the market, and more importantly, the trend over time. Also, can document the impact of specific programs (e.g., market recovery, new classifications).
Union – Nonunion Wage and Fringe Benefits Comparison	Compares a specific local's wage and fringe benefits package to nonunion data for that craft in the same geographic region.	Tangibly shows the difference in both dollars and percents between union and nonunion pay and fringe benefits.
Contract Costing	Provides a detailed cost analysis of 8–12 categories in a contract (e.g., 2 nd shift, foreman ratio, clean-up time) on a per employee per hour and total contract cost basis.	Helps the parties in collective bargaining better understand the real costs associated with contract language clauses.
Wage and Fringe Benchmark Comparison	Graphs actual wage and fringe benefits rates compared to indexes (e.g., CPI, nonunion) over time to show the trend.	Compares actual pay to what it would have been using an index.
Custom	Tell us what you are looking for, we can probably help you.	Offers you greater understanding and useful data to use during collective bargaining or internal business decisions.

Construction Labor Research Council

1250 Connecticut Avenue, NW Suite 200
Washington, DC 20036
202.347.8440
clrc@clrcconsulting.org
www.clrcconsulting.org

This report has been prepared from information collected and maintained by CLRC. Reasonable efforts have been made to ensure the accuracy of the data, summaries and analyses. However, accuracy cannot be guaranteed. CLRC disclaims any liability from damages of any kind which may result from the use of this report.

	v 4	v .	v .		\$	\$	\$	%	%	%
Bricklayers	Year 1	Year 2	Year 3	Year 4	Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4
DIDMINIQUAMA AL ADAMA	#00.00	# 00.00			#0.00			4.00/	0.007	
BIRMINGHAM,ALABAMA	\$32.30	\$32.68			\$0.38			1.2%	0.0%	
HUNTSVILLE, ALABAMA	\$32.30	\$32.68			\$0.38			1.2%	0.0%	
SAN DIEGO, CALIFORNI	\$49.40	\$50.40	\$51.40	\$52.40	\$1.00	\$1.00	\$1.00	2.0%	2.0%	1.9%
SANTA ANA, CALIFORNI	\$48.67	\$49.82	\$50.83		\$1.15	\$1.01		2.4%	2.0%	
SANTA BARBARA, CALI	\$49.90	\$49.90	\$50.90		\$0.00	\$1.00		0.0%	2.0%	
VENTURA, CALIFORNIA	\$49.20	\$49.20	\$50.20		\$0.00	\$1.00		0.0%	2.0%	
ATLANTA, GEORGIA	\$28.39	\$28.89			\$0.50			1.8%	0.0%	
BLOOMINGTON, ILLINOI	\$49.92	\$50.62	\$51.22	\$51.92	\$0.70	\$0.60	\$0.70	1.4%	1.2%	1.4%
CHAMPAIGN, ILLINOIS	\$49.11	\$50.11	\$51.21	\$52.41	\$1.00	\$1.10	\$1.20	2.0%	2.2%	2.3%
DECATUR, ILLINOIS	\$49.16	\$50.16	\$51.26	\$52.46	\$1.00	\$1.10	\$1.20	2.0%	2.2%	2.3%
SOUTHWEST, ILLINOIS	\$53.42	\$54.72			\$1.30			2.4%	0.0%	
ROCKFORD, ILLINOIS	\$57.12	\$58.48	\$60.36		\$1.36	\$1.88		2.4%	3.2%	
SPRINGFIELD, ILLINOIS	\$49.17	\$50.17	\$51.27	\$52.47	\$1.00	\$1.10	\$1.20	2.0%	2.2%	2.3%
LOUISVILLE, KENTUCK	\$34.78	\$35.47			\$0.69			2.0%	0.0%	
PADUCAH, KENTUCKY	\$33.96	\$34.78			\$0.82			2.4%	0.0%	
ANN ARBOR, MICHIGAN	\$50.14	\$51.24			\$1.10			2.2%	0.0%	
FLINT, MICHIGAN	\$45.91	\$47.08			\$1.17			2.5%	0.0%	
GRAND RAPIDS, MICHI	\$41.21	\$42.28			\$1.07			2.6%	0.0%	
MARQUETTE, MICHIGA	\$41.26	\$42.03	\$42.80	\$43.57	\$0.77	\$0.77	\$0.77	1.9%	1.8%	1.8%
SAGINAW, MICHIGAN	\$41.16	\$42.24			\$1.08			2.6%	0.0%	
TRAVERSE CITY, MICHI	\$39.94	\$41.07			\$1.13			2.8%	0.0%	

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
CANTON, OHIO	\$37.08	\$38.26			\$1.18			3.2%	0.0%	
CINCINNATI, OH	\$37.53	\$37.93			\$0.40			1.1%	0.0%	
TOLEDO, OHIO	\$44.44	\$45.14			\$0.70			1.6%	0.0%	
PITTSBURGH, PENNSY	\$48.72	\$49.38			\$0.66			1.4%	0.0%	
CHATTANOOGA, TENN	\$26.34	\$26.26			(\$0.08)			-0.3%	0.0%	
KNOXVILLE, TENNESSE	\$23.66	\$23.43			(\$0.23)			-1.0%	0.0%	
MEMPHIS, TENNESSEE	\$28.53	\$28.95			\$0.42			1.5%	0.0%	
NASHVILLE, TENNESSE	\$25.32	\$25.39			\$0.07			0.3%	0.0%	
EAU CLAIRE, WISCONS	\$47.90	\$49.24			\$1.34			2.8%	0.0%	
JANESVILLE, WISCONS	\$49.56	\$50.89			\$1.33			2.7%	0.0%	
KENOSHA, WISCONSIN	\$52.89	\$52.89			\$0.00			0.0%	0.0%	
LA CROSSE, WISCONSI	\$47.90	\$48.69			\$0.79			1.6%	0.0%	
MADISON, WISCONSIN	\$49.56	\$50.89			\$1.33			2.7%	0.0%	
MILWAUKEE, WISCONS	\$55.09	\$56.42			\$1.33			2.4%	0.0%	
SUPERIOR, WISCONSI	\$52.26	\$52.58			\$0.32			0.6%	0.0%	
WAUSAU, WISCONSIN	\$47.90	\$48.77			\$0.87			1.8%	0.0%	
OSHKOSH, WISCONSIN	\$47.90	\$48.71			\$0.81			1.7%	0.0%	
CHARLESTON, WEST V Carpenters	\$47.96	\$48.90			\$0.94			2.0%	0.0%	
BIRMINGHAM,ALABAMA	\$32.78	\$34.21			\$1.43			4.4%	0.0%	
HUNTSVILLE, ALABAMA	\$29.84	\$31.29			\$1.45			4.9%	0.0%	
LOS ANGELES, CALIFO	\$52.30	\$54.15	\$56.35	\$58.65	\$1.85	\$2.20	\$2.30	3.5%	4.1%	4.1%

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
MONTEREY, CALIFORNI	\$60.01	\$62.01			\$2.00			3.3%	0.0%	
SACRAMENTO, CALIFO	\$60.76	\$62.61			\$1.85			3.0%	0.0%	
ATLANTA, GEORGIA	\$31.03	\$32.00			\$0.97			3.1%	0.0%	
CHAMPAIGN, ILLINOIS	\$50.95	\$52.35	\$53.85	\$55.40	\$1.40	\$1.50	\$1.55	2.7%	2.9%	2.9%
CHICAGO, ILLINOIS	\$68.56	\$70.64	\$72.78	\$74.99	\$2.08	\$2.14	\$2.21	3.0%	3.0%	3.0%
DECATUR, ILLINOIS	\$50.95	\$52.35	\$53.85	\$55.40	\$1.40	\$1.50	\$1.55	2.7%	2.9%	2.9%
JOLIET, ILLINOIS	\$70.98	\$73.10	\$75.22	\$77.34	\$2.12	\$2.12	\$2.12	3.0%	2.9%	2.8%
PEORIA, ILLINOIS	\$51.69	\$53.09	\$54.59	\$56.14	\$1.40	\$1.50	\$1.55	2.7%	2.8%	2.8%
QUINCY, ILLINOIS	\$50.95	\$52.35	\$53.85	\$55.40	\$1.40	\$1.50	\$1.55	2.7%	2.9%	2.9%
ROCKFORD, ILLINOIS	\$53.56	\$54.96	\$56.87		\$1.40	\$1.91		2.6%	3.5%	
SPRINGFIELD, ILLINOIS	\$50.95	\$52.35	\$53.85	\$55.40	\$1.40	\$1.50	\$1.55	2.7%	2.9%	2.9%
LOUISVILLE, KENTUCK	\$39.18	\$39.88			\$0.70			1.8%	0.0%	
PADUCAH, KENTUCKY	\$39.68	\$40.38			\$0.70			1.8%	0.0%	
DULUTH, MINNESOTA	\$41.40	\$42.70	\$44.00	\$45.30	\$1.30	\$1.30	\$1.30	3.1%	3.0%	3.0%
BUFFALO, NEW YORK	\$54.97	\$56.80	\$58.86		\$1.83	\$2.06		3.3%	3.6%	
CINCINNATI, OH	\$35.87	\$36.62			\$0.75			2.1%	0.0%	
COLUMBUS, OHIO	\$37.46	\$38.46			\$1.00			2.7%	0.0%	
LIMA, OHIO	\$39.17	\$40.22	\$41.27	\$42.37	\$1.05	\$1.05	\$1.10	2.7%	2.6%	2.7%
MARIETTA, OHIO	\$42.14	\$43.14			\$1.00			2.4%	0.0%	
PORTSMOUTH, OHIO	\$45.43	\$46.68			\$1.25			2.8%	0.0%	
TOLEDO, OHIO	\$44.27	\$45.27	\$46.32	\$47.42	\$1.00	\$1.05	\$1.10	2.3%	2.3%	2.4%
PITTSBURGH, PENNSY	\$43.90	\$45.14	\$46.33	\$47.57	\$1.24	\$1.19	\$1.24	2.8%	2.6%	2.7%

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
CHATTANOOGA, TENN	\$27.90	\$28.90			\$1.00			3.6%	0.0%	
KNOXVILLE, TENNESSE	\$29.85	\$31.75			\$1.90			6.4%	0.0%	
MEMPHIS, TENNESSEE	\$31.78	\$32.75			\$0.97			3.1%	0.0%	
NASHVILLE, TENNESSE	\$31.60	\$32.55			\$0.95			3.0%	0.0%	
HOUSTON, TEXAS	\$28.53	\$29.27			\$0.74			2.6%	0.0%	
APPLETON, WISCONSI	\$46.85	\$48.17			\$1.32			2.8%	0.0%	
JANESVILLE, WISCONS	\$46.85	\$48.17			\$1.32			2.8%	0.0%	
MADISON, WISCONSIN	\$46.85	\$48.17			\$1.32			2.8%	0.0%	
MILWAUKEE, WISCONS	\$52.85	\$54.05			\$1.20			2.3%	0.0%	
CHARLESTON, WEST V Cement Masons	\$45.43	\$47.00			\$1.57			3.5%	0.0%	
HUNTSVILLE, ALABAMA	\$29.19	\$29.60			\$0.41			1.4%	0.0%	
LOS ANGELES, CALIFO	\$54.11	\$55.76	\$57.41	\$59.01	\$1.65	\$1.65	\$1.60	3.0%	3.0%	2.8%
ATLANTA, GEORGIA	\$29.19	\$29.60			\$0.41			1.4%	0.0%	
CENTRALIA, ILLINOIS	\$41.40	\$42.65			\$1.25			3.0%	0.0%	
JOLIET, ILLINOIS	\$67.04	\$69.24			\$2.20			3.3%	0.0%	
ROCKFORD, ILLINOIS	\$52.94	\$54.12	\$56.00		\$1.18	\$1.88		2.2%	3.5%	
ELGIN, ILLINOIS	\$66.92	\$69.12			\$2.20			3.3%	0.0%	
DU PAGE CTY, ILLINOIS	\$66.91	\$69.09			\$2.18			3.3%	0.0%	
LAKE CTY, ILLINOIS	\$67.13	\$69.14			\$2.01			3.0%	0.0%	
EVANSVILLE, INDIANA	\$40.05	\$40.80			\$0.75			1.9%	0.0%	
LAFAYETTE, INDIANA	\$39.20	\$40.20			\$1.00			2.6%	0.0%	

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
TERRE HAUTE, INDIAN	\$35.90	\$36.65			\$0.75			2.1%	0.0%	
DETROIT, MICHIGAN	\$48.40	\$49.75	\$50.50	\$51.25	\$1.35	\$0.75	\$0.75	2.8%	1.5%	1.5%
TRAVERSE CITY, MICHI	\$36.91	\$37.44			\$0.53			1.4%	0.0%	
AKRON, OHIO	\$42.59	\$43.44			\$0.85			2.0%	0.0%	
CINCINNATI, OH	\$35.40	\$36.20	\$37.00	\$37.80	\$0.80	\$0.80	\$0.80	2.3%	2.2%	2.2%
TOLEDO, OHIO	\$44.04	\$44.99	\$46.09	\$47.19	\$0.95	\$1.10	\$1.10	2.2%	2.4%	2.4%
YOUNGSTOWN, OHIO	\$42.86	\$42.86			\$0.00			0.0%	0.0%	
PITTSBURGH, PENNSY	\$42.49	\$43.78	\$44.97	\$46.21	\$1.29	\$1.19	\$1.24	3.0%	2.7%	2.8%
CHATTANOOGA, TENN	\$28.95	\$29.45			\$0.50			1.7%	0.0%	
KNOXVILLE, TENNESSE	\$28.95	\$29.45			\$0.50			1.7%	0.0%	
NASHVILLE, TENNESSE	\$28.05	\$28.50			\$0.45			1.6%	0.0%	
MADISON, WISCONSIN	\$48.06	\$50.86			\$2.80			5.8%	0.0%	
MILWAUKEE, WISCONS	\$49.70	\$51.00			\$1.30			2.6%	0.0%	
SUPERIOR, WISCONSI	\$50.48	\$50.78			\$0.30			0.6%	0.0%	
CHARLESTON, WEST V Crane Operators	\$43.98	\$44.48			\$0.50			1.1%	0.0%	
BIRMINGHAM,ALABAMA	\$32.61	\$33.41			\$0.80			2.5%	0.0%	
HUNTSVILLE, ALABAMA	\$31.88	\$33.38			\$1.50			4.7%	0.0%	
LOS ANGELES, CALIFO	\$61.07	\$64.15	\$66.15		\$3.08	\$2.00		5.0%	3.1%	
SAN DIEGO, CALIFORNI	\$58.50	\$60.15	\$62.15		\$1.65	\$2.00		2.8%	3.3%	
ATLANTA, GEORGIA	\$39.58	\$40.58			\$1.00			2.5%	0.0%	
ROCK ISLAND, ILLINOIS	\$55.76	\$58.28	\$59.18		\$2.52	\$0.90		4.5%	1.5%	

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
ROCKFORD, ILLINOIS	\$70.55	\$72.05	\$74.50	\$77.05	\$1.50	\$2.45	\$2.55	2.1%	3.4%	3.4%
SPRINGFIELD, ILLINOIS	\$51.55	\$53.20	\$56.50	\$58.15	\$1.65	\$3.30	\$1.65	3.2%	6.2%	2.9%
HENDERSON, KENTUC	\$40.51	\$41.78			\$1.27			3.1%	0.0%	
DETROIT, MICHIGAN	\$59.09	\$60.04	\$63.04	\$63.79	\$0.95	\$3.00	\$0.75	1.6%	5.0%	1.2%
SPRINGFIELD, MISSOU	\$36.44	\$37.14	\$37.89	\$38.69	\$0.70	\$0.75	\$0.80	1.9%	2.0%	2.1%
DAYTON, OHIO	\$43.84	\$45.28	\$46.33	\$47.38	\$1.44	\$1.05	\$1.05	3.3%	2.3%	2.3%
YOUNGSTOWN, OHIO	\$47.09	\$48.54			\$1.45			3.1%	0.0%	
CHATTANOOGA, TENN	\$34.49	\$35.19			\$0.70			2.0%	0.0%	
KNOXVILLE, TENNESSE	\$34.49	\$35.19			\$0.70			2.0%	0.0%	
MEMPHIS, TENNESSEE	\$34.87	\$35.85			\$0.98			2.8%	0.0%	
NASHVILLE, TENNESSE	\$34.87	\$35.85			\$0.98			2.8%	0.0%	
HOUSTON, TEXAS	\$27.00	\$29.30			\$2.30			8.5%	0.0%	
MADISON, WISCONSIN Ironworkers-Struct.	\$53.57	\$55.27			\$1.70			3.2%	0.0%	
ANCHORAGE, ALASKA	\$58.13	\$61.83			\$3.70			6.4%	0.0%	
BIRMINGHAM,ALABAMA	\$36.11	\$37.85			\$1.74			4.8%	0.0%	
HUNTSVILLE, ALABAMA	\$36.12	\$37.02			\$0.90			2.5%	0.0%	
MOBILE, ALABAMA	\$36.38	\$37.06			\$0.68			1.9%	0.0%	
SHEFFIELD, ALABAMA	\$33.73	\$34.63			\$0.90			2.7%	0.0%	
LITTLE ROCK, ARKANS	\$33.69	\$33.79			\$0.10			0.3%	0.0%	
HARTFORD, CONNECTI	\$61.83	\$63.10			\$1.27			2.1%	0.0%	
WILMINGTON, DELAWA	\$58.85	\$59.35			\$0.50			0.8%	0.0%	

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
JACKSONVILLE, FLORI	\$30.16	\$30.68			\$0.52			1.7%	0.0%	
ORLANDO, FLORIDA	\$34.88	\$35.38			\$0.50			1.4%	0.0%	
TAMPA, FLORIDA	\$40.07	\$41.32			\$1.25			3.1%	0.0%	
ATLANTA, GEORGIA	\$34.34	\$34.84			\$0.50			1.5%	0.0%	
HONOLULU, HAWAII	\$62.24	\$63.84			\$1.60			2.6%	0.0%	
BURLINGTON, IOWA	\$42.89	\$44.49			\$1.60			3.7%	0.0%	
CEDAR RAPIDS, IOWA	\$41.57	\$41.82			\$0.25			0.6%	0.0%	
DES MOINES, IOWA	\$40.82	\$40.82			\$0.00			0.0%	0.0%	
SIOUX CITY, IOWA	\$33.46	\$34.46			\$1.00			3.0%	0.0%	
POCATELLO, IDAHO	\$43.21	\$43.21			\$0.00			0.0%	0.0%	
AURORA, ILLINOIS	\$72.44	\$74.69			\$2.25			3.1%	0.0%	
CHICAGO, ILLINOIS	\$75.11	\$77.10			\$1.99			2.6%	0.0%	
SOUTHWEST, ILLINOIS	\$53.70	\$54.80			\$1.10			2.0%	0.0%	
JOLIET, ILLINOIS	\$72.45	\$72.45			\$0.00			0.0%	0.0%	
PEORIA, ILLINOIS	\$53.08	\$54.11			\$1.03			1.9%	0.0%	
ROCKFORD, ILLINOIS	\$60.90	\$62.16	\$64.16	\$66.56	\$1.26	\$2.00	\$2.40	2.1%	3.2%	3.7%
SPRINGFIELD, ILLINOIS	\$50.37	\$51.66			\$1.29			2.6%	0.0%	
WICHITA, KANSAS	\$30.70	\$31.60			\$0.90			2.9%	0.0%	
	\$51.47	\$52.51			\$1.04			2.0%	0.0%	
PADUCAH, KENTUCKY	\$43.46	\$44.76			\$1.30			3.0%	0.0%	
BATON ROUGE, LOUISI	\$28.86	\$28.86			\$0.00			0.0%	0.0%	
NEW ORLEANS, LOUISI	\$28.08	\$28.88			\$0.80			2.8%	0.0%	

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
						2 2 0	5 6 .			2 0 .
SHREVEPORT, LOUISIA	\$28.88	\$28.88			\$0.00			0.0%	0.0%	
BOSTON, MASSACHUS	\$67.11	\$68.90			\$1.79			2.7%	0.0%	
SPRINGFIELD, MASSAC	\$55.68	\$56.53			\$0.85			1.5%	0.0%	
WORCESTER, MASSAC	\$66.60	\$68.39			\$1.79			2.7%	0.0%	
BALTIMORE, MARYLAN	\$43.93	\$44.94			\$1.01			2.3%	0.0%	
PORTLAND, MAINE	\$42.09	\$42.67			\$0.58			1.4%	0.0%	
BATTLE CREEK, MICHI	\$43.80	\$44.05			\$0.25			0.6%	0.0%	
DETROIT, MICHIGAN	\$58.71	\$60.88			\$2.17			3.7%	0.0%	
JACKSON, MISSISSIPPI	\$27.09	\$27.64			\$0.55			2.0%	0.0%	
BILLINGS, MONTANA	\$44.92	\$45.48			\$0.56			1.2%	0.0%	
FARGO, NORTH DAKOT	\$45.24	\$45.24			\$0.00			0.0%	0.0%	
OMAHA, NEBRASKA	\$38.91	\$40.00			\$1.09			2.8%	0.0%	
ATLANTIC CITY, NEW J	\$71.15	\$72.30			\$1.15			1.6%	0.0%	
CAMDEN, NEW JERSEY	\$67.48	\$69.18			\$1.70			2.5%	0.0%	
NEWARK, NEW JERSE	\$79.09	\$80.84			\$1.75			2.2%	0.0%	
TRENTON, NEW JERSE	\$69.34	\$71.04			\$1.70			2.5%	0.0%	
ALBUQUERQUE, NEW	\$37.47	\$38.59			\$1.12			3.0%	0.0%	
LAS VEGAS, NEVADA	\$58.58	\$58.58			\$0.00			0.0%	0.0%	
ALBANY, NEW YORK	\$48.53	\$49.98			\$1.45			3.0%	0.0%	
NEWBURGH, NEW YOR	\$72.55	\$73.87			\$1.32			1.8%	0.0%	
UTICA, NEW YORK	\$46.51	\$47.06			\$0.55			1.2%	0.0%	
CANTON, OHIO	\$42.15	\$43.15			\$1.00			2.4%	0.0%	

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
CINCINNATI, OH	\$43.08	\$44.58		. • • • • • • • • • • • • • • • • • • •	\$1.50	0	J V .	3.5%	0.0%	2 0
COLUMBUS, OHIO	\$45.29	\$46.19			\$0.90			2.0%	0.0%	
•										
TOLEDO, OHIO	\$47.37	\$48.68			\$1.31			2.8%	0.0%	
OKLAHOMA CITY, OKLA	\$35.40	\$36.40			\$1.00			2.8%	0.0%	
TULSA, OKLAHOMA	\$35.40	\$36.40			\$1.00			2.8%	0.0%	
PORTLAND, OREGON	\$54.84	\$54.84			\$0.00			0.0%	0.0%	
ERIE, PENNSYLVANIA	\$50.83	\$52.36			\$1.53			3.0%	0.0%	
HARRISBURG, PENNSY	\$55.37	\$56.77			\$1.40			2.5%	0.0%	
PITTSBURGH, PENNSY	\$56.70	\$58.40			\$1.70			3.0%	0.0%	
READING, PENNSYLVA	\$54.15	\$55.65			\$1.50			2.8%	0.0%	
SCRANTON, PENNSYLV	\$56.32	\$57.82			\$1.50			2.7%	0.0%	
CHARLESTON, S.C.	\$30.55	\$32.05			\$1.50			4.9%	0.0%	
CHATTANOOGA, TENN	\$35.29	\$36.13			\$0.84			2.4%	0.0%	
KNOXVILLE, TENNESSE	\$33.28	\$36.57			\$3.29			9.9%	0.0%	
MEMPHIS, TENNESSEE	\$36.65	\$37.49			\$0.84			2.3%	0.0%	
NASHVILLE, TENNESSE	\$36.19	\$38.20			\$2.01			5.6%	0.0%	
DALLAS, TEXAS	\$27.60	\$28.10			\$0.50			1.8%	0.0%	
FT. WORTH, TEXAS	\$27.60	\$28.10			\$0.50			1.8%	0.0%	
HOUSTON, TEXAS	\$29.59	\$29.85			\$0.26			0.9%	0.0%	
SALT LAKE CITY, UTAH	\$42.45	\$42.45			\$0.00			0.0%	0.0%	
NORFOLK, VIRGINIA	\$37.34	\$37.70			\$0.36			1.0%	0.0%	
RICHMOND, VIRGINIA	\$38.00	\$39.16			\$1.16			3.1%	0.0%	

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
			i cai 3	i Cai 4		DIII 2-3	DIII 3-4			DIII 3-4
ROANOKE, VIRGINIA	\$37.31	\$38.44			\$1.13			3.0%	0.0%	
SEATTLE, WASHINGTO	\$58.86	\$60.68			\$1.82			3.1%	0.0%	
SPOKANE, WASHINGT	\$52.32	\$53.80			\$1.48			2.8%	0.0%	
MADISON, WISCONSIN	\$51.11	\$52.61			\$1.50			2.9%	0.0%	
MILWAUKEE, WISCONS	\$53.39	\$54.14			\$0.75			1.4%	0.0%	
CHARLESTON, WEST V	\$49.69	\$50.99			\$1.30			2.6%	0.0%	
PARKERSBURG, WEST	\$48.18	\$49.23			\$1.05			2.2%	0.0%	
WHEELING, WEST VIR Laborers-Bldg.	\$46.20	\$47.42			\$1.22			2.6%	0.0%	
BIRMINGHAM,ALABAMA	\$23.90	\$24.27			\$0.37			1.5%	0.0%	
HUNTSVILLE, ALABAMA	\$22.55	\$23.18			\$0.63			2.8%	0.0%	
LOS ANGELES, CALIFO	\$45.99	\$47.39	\$48.89	\$50.49	\$1.40	\$1.50	\$1.60	3.0%	3.2%	3.3%
SACRAMENTO, CALIFO	\$45.44	\$46.84			\$1.40			3.1%	0.0%	
ATLANTA, GEORGIA	\$20.47	\$20.82			\$0.35			1.7%	0.0%	
BLOOMINGTON, ILLINOI	\$46.26	\$47.75	\$49.10	\$50.47	\$1.49	\$1.35	\$1.37	3.2%	2.8%	2.8%
SOUTHWEST, ILLINOIS	\$47.62	\$48.92			\$1.30			2.7%	0.0%	
JOLIET, ILLINOIS	\$60.09	\$61.97			\$1.88			3.1%	0.0%	
ROCKFORD, ILLINOIS	\$51.36	\$53.11	\$54.99		\$1.75	\$1.88		3.4%	3.5%	
SPRINGFIELD, ILLINOIS	\$45.85	\$47.15			\$1.30			2.8%	0.0%	
ELGIN, ILLINOIS	\$59.97	\$61.97			\$2.00			3.3%	0.0%	
WOOD RIVER, ILLINOIS	\$47.63	\$48.92			\$1.29			2.7%	0.0%	
O'FALLON,ILLINOIS	\$47.62	\$48.92			\$1.30			2.7%	0.0%	

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
ALTON, ILLINOIS	\$47.63	\$48.92			\$1.29			2.7%	0.0%	
GRANITE CITY, ILLINOI	\$47.62	\$48.92			\$1.30			2.7%	0.0%	
LOUISVILLE, KENTUCK	\$27.50	\$28.15			\$0.65			2.4%	0.0%	
PADUCAH, KENTUCKY	\$31.20	\$31.95			\$0.75			2.4%	0.0%	
DETROIT, MICHIGAN	\$43.09	\$43.09			\$0.00			0.0%	0.0%	
SAGINAW, MICHIGAN	\$31.59	\$31.88			\$0.29			0.9%	0.0%	
MONROE, MICHIGAN	\$42.75	\$42.75			\$0.00			0.0%	0.0%	
DULUTH, MINNESOTA	\$35.24	\$36.34	\$37.69	\$38.94	\$1.10	\$1.35	\$1.25	3.1%	3.7%	3.3%
KANSAS CITY, MISSOU	\$40.06	\$40.61	\$41.31	\$42.06	\$0.55	\$0.70	\$0.75	1.4%	1.7%	1.8%
ALBANY, NEW YORK	\$42.25	\$43.90			\$1.65			3.9%	0.0%	
BUFFALO, NEW YORK	\$48.28	\$49.03	\$49.03		\$0.75			1.6%	0.0%	
NEW YORK, NEW YOR	\$72.50	\$74.73			\$2.23			3.1%	0.0%	
SYRACUSE, NEW YORK	\$37.80	\$38.72	\$39.82	\$41.07	\$0.92	\$1.10	\$1.25	2.4%	2.8%	3.1%
UTICA, NEW YORK	\$37.80	\$38.72	\$39.82	\$41.07	\$0.92	\$1.10	\$1.25	2.4%	2.8%	3.1%
OSWEGO,NEW YORK	\$39.30	\$40.30	\$41.40	\$42.65	\$1.00	\$1.10	\$1.25	2.5%	2.7%	3.0%
TOLEDO, OHIO	\$35.36	\$35.51			\$0.15			0.4%	0.0%	
CHATTANOOGA, TENN	\$18.50	\$18.85			\$0.35			1.9%	0.0%	
KNOXVILLE, TENNESSE	\$24.08	\$24.55			\$0.47			2.0%	0.0%	
MEMPHIS, TENNESSEE	\$21.20	\$23.40			\$2.20			10.4%	0.0%	
NASHVILLE, TENNESSE	\$22.70	\$23.40			\$0.70			3.1%	0.0%	
HOUSTON, TEXAS	\$22.29	\$22.83			\$0.54			2.4%	0.0%	
APPLETON, WISCONSI	\$37.85	\$39.10			\$1.25			3.3%	0.0%	

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
EAU CLAIRE, WISCONS	\$38.60	\$39.85			\$1.25			3.2%	0.0%	
LA CROSSE, WISCONSI	\$38.60	\$39.85			\$1.25			3.2%	0.0%	
MADISON, WISCONSIN	\$38.57	\$39.77			\$1.20			3.1%	0.0%	
MILWAUKEE, WISCONS	\$44.61	\$45.91			\$1.30			2.9%	0.0%	
CHARLESTON, WEST V Millwrights	\$38.18	\$39.18			\$1.00			2.6%	0.0%	
LOS ANGELES, CALIFO	\$52.53	\$54.38	\$56.58	\$58.88	\$1.85	\$2.20	\$2.30	3.5%	4.0%	4.1%
MONTEREY, CALIFORNI	\$64.11	\$66.11			\$2.00			3.1%	0.0%	
SACRAMENTO, CALIFO	\$65.31	\$67.16			\$1.85			2.8%	0.0%	
BLOOMINGTON, ILLINOI	\$52.09	\$52.81	\$54.31	\$55.86	\$0.72	\$1.50	\$1.55	1.4%	2.8%	2.9%
CHAMPAIGN, ILLINOIS	\$51.41	\$52.81	\$54.31	\$55.86	\$1.40	\$1.50	\$1.55	2.7%	2.8%	2.9%
CHICAGO, ILLINOIS	\$68.66	\$70.74	\$72.88	\$75.09	\$2.08	\$2.14	\$2.21	3.0%	3.0%	3.0%
DECATUR, ILLINOIS	\$52.03	\$53.43	\$54.93	\$56.48	\$1.40	\$1.50	\$1.55	2.7%	2.8%	2.8%
JOLIET, ILLINOIS	\$70.36	\$72.48	\$73.98	\$75.53	\$2.12	\$1.50	\$1.55	3.0%	2.1%	2.1%
DULUTH, MINNESOTA	\$44.45	\$45.10			\$0.65			1.5%	0.0%	
PITTSBURGH, PENNSY	\$52.55	\$53.79			\$1.24			2.4%	0.0%	
APPLETON, WISCONSI	\$48.52	\$49.89			\$1.37			2.8%	0.0%	
MILWAUKEE, WISCONS	\$52.87	\$54.12			\$1.25			2.4%	0.0%	
PARKERSBURG, WEST Painters	\$49.95	\$51.57			\$1.62			3.2%	0.0%	
BIRMINGHAM,ALABAMA	\$24.80	\$25.10			\$0.30			1.2%	0.0%	
HUNTSVILLE, ALABAMA	\$24.98	\$25.03			\$0.05			0.2%	0.0%	

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
CENTRALIA, ILLINOIS	\$36.53	\$37.53			\$1.00			2.7%	0.0%	
CHICAGO, ILLINOIS	\$62.60	\$65.80			\$3.20			5.1%	0.0%	
SOUTHWEST, ILLINOIS	\$43.67	\$44.67			\$1.00			2.3%	0.0%	
ROCK ISLAND, ILLINOIS	\$39.29	\$40.04	\$40.79	\$41.54	\$0.75	\$0.75	\$0.75	1.9%	1.9%	1.8%
DU PAGE CTY, ILLINOIS	\$62.60	\$63.80	\$65.10		\$1.20	\$1.30		1.9%	2.0%	
LOUISVILLE, KENTUCK	\$29.97	\$30.22			\$0.25			0.8%	0.0%	
LANSING, MICHIGAN	\$35.28	\$35.93	\$36.58	\$37.18	\$0.65	\$0.65	\$0.60	1.8%	1.8%	1.6%
KANSAS CITY, MISSOU	\$43.28	\$43.42	\$43.42		\$0.14			0.3%	0.0%	
ITHACA, NEW YORK	\$43.43	\$44.03	\$44.63		\$0.60	\$0.60		1.4%	1.4%	
NEW YORK, NEW YOR	\$61.42	\$62.05			\$0.63			1.0%	0.0%	
AKRON, OHIO	\$36.15	\$36.15			\$0.00			0.0%	0.0%	
CANTON, OHIO	\$32.05	\$32.05			\$0.00			0.0%	0.0%	
YOUNGSTOWN, OHIO	\$34.52	\$34.52			\$0.00			0.0%	0.0%	
PITTSBURGH, PENNSY	\$44.60	\$45.77			\$1.17			2.6%	0.0%	
CHATTANOOGA, TENN	\$27.25	\$27.75			\$0.50			1.8%	0.0%	
KNOXVILLE, TENNESSE	\$34.10	\$34.70			\$0.60			1.8%	0.0%	
MEMPHIS, TENNESSEE	\$22.38	\$24.98			\$2.60			11.6%	0.0%	
NASHVILLE, TENNESSE	\$29.48	\$29.96			\$0.48			1.6%	0.0%	
MILWAUKEE, WISCONS	\$48.67	\$49.52			\$0.85			1.7%	0.0%	
CHARLESTON, WEST V Plasterers	\$40.96	\$41.97			\$1.01			2.5%	0.0%	
LOS ANGELES, CALIFO	\$51.16	\$52.81	\$54.46	\$56.06	\$1.65	\$1.65	\$1.60	3.2%	3.1%	2.9%

,	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
BLOOMINGTON, ILLINOI	\$51.06	\$52.47	\$53.87	\$55.32	\$1.41	\$1.40	\$1.45	2.8%	2.7%	2.7%
CHICAGO, ILLINOIS	\$60.54	\$62.54			\$2.00			3.3%	0.0%	
JOLIET, ILLINOIS	\$48.68	\$49.68			\$1.00			2.1%	0.0%	
ROCK ISLAND, ILLINOIS	\$41.40	\$42.61			\$1.21			2.9%	0.0%	
ROCKFORD, ILLINOIS	\$54.13	\$55.88	\$57.76		\$1.75	\$1.88		3.2%	3.4%	
ANN ARBOR, MICHIGAN	\$45.22	\$46.25			\$1.03			2.3%	0.0%	
KANSAS CITY, MISSOU	\$41.35	\$42.10	\$44.25		\$0.75	\$2.15		1.8%	5.1%	
AKRON, OHIO	\$42.13	\$42.13			\$0.00			0.0%	0.0%	
CANTON, OHIO	\$38.88	\$38.88			\$0.00			0.0%	0.0%	
CINCINNATI, OH	\$33.30	\$34.10			\$0.80			2.4%	0.0%	
TOLEDO, OHIO	\$42.26	\$43.21	\$43.96		\$0.95	\$0.75		2.2%	1.7%	
MADISON, WISCONSIN	\$48.21	\$51.48			\$3.27			6.8%	0.0%	
CHARLESTON, WEST V	\$45.57	\$46.57			\$1.00			2.2%	0.0%	
Teamsters										
BIRMINGHAM,ALABAMA	\$25.09	\$25.09			\$0.00			0.0%	0.0%	
ROCKFORD, ILLINOIS	\$51.42	\$52.97	\$53.97	\$54.97	\$1.55	\$1.00	\$1.00	3.0%	1.9%	1.9%
LOUISVILLE, KENTUCK	\$36.22	\$37.52			\$1.30			3.6%	0.0%	
PADUCAH, KENTUCKY	\$29.60	\$30.41			\$0.81			2.7%	0.0%	
KANSAS CITY, MISSOU	\$41.70	\$42.40	\$43.20	\$44.10	\$0.70	\$0.80	\$0.90	1.7%	1.9%	2.1%
ALBANY, NEW YORK	\$41.78	\$43.78	\$45.33	\$46.83	\$2.00	\$1.55	\$1.50	4.8%	3.5%	3.3%
CHATTANOOGA, TENN	\$27.28	\$27.82			\$0.54			2.0%	0.0%	
CHARLESTON, WEST V	\$43.18	\$44.17			\$0.99			2.3%	0.0%	

	V 4	V 2	V 2	V 4	\$	\$	\$	% Di# 4.0	% D:# 0.2	% Diff 2.4
Electricians	Year 1	Year 2	Year 3	Year 4	Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4
BIRMINGHAM,ALABAMA	\$33.51	\$34.22	\$34.72		\$0.71	\$0.50		2.1%	1.5%	
HUNTSVILLE, ALABAMA	\$35.07	\$35.75			\$0.68			1.9%	0.0%	
LITTLE ROCK, ARKANS	\$37.70	\$38.40			\$0.70			1.9%	0.0%	
BRIDGEPORT, CONNE	\$59.69	\$60.64	\$61.74	\$62.89	\$0.95	\$1.10	\$1.15	1.6%	1.8%	1.9%
HARTFORD, CONNECTI	\$60.56	\$61.34	\$62.44	\$63.59	\$0.78	\$1.10	\$1.15	1.3%	1.8%	1.8%
NEW HAVEN, CONNEC	\$59.88	\$60.76	\$61.86	\$63.01	\$0.88	\$1.10	\$1.15	1.5%	1.8%	1.9%
ATLANTA, GEORGIA	\$37.78	\$37.78			\$0.00			0.0%	0.0%	
AUGUSTA, GEORGIA	\$34.11	\$34.84			\$0.73			2.1%	0.0%	
CHICAGO, ILLINOIS	\$70.60	\$72.60	\$74.85	\$77.10	\$2.00	\$2.25	\$2.25	2.8%	3.1%	3.0%
JOLIET, ILLINOIS	\$71.97	\$73.41			\$1.44			2.0%	0.0%	
ELGIN, ILLINOIS	\$66.58	\$68.58			\$2.00			3.0%	0.0%	
DU PAGE CTY, ILLINOIS	\$68.41	\$69.61	\$70.91		\$1.20	\$1.30		1.8%	1.9%	
LAKE CTY, ILLINOIS	\$68.20	\$70.70			\$2.50			3.7%	0.0%	
MUNCIE, INDIANA	\$44.68	\$45.18			\$0.50			1.1%	0.0%	
LOUISVILLE, KENTUCK	\$43.11	\$43.91			\$0.80			1.9%	0.0%	
PADUCAH, KENTUCKY	\$43.27	\$44.06	\$44.82	\$42.72	\$0.79	\$0.76	(\$2.10)	1.8%	1.7%	-4.7%
MARQUETTE, MICHIGA	\$48.98	\$49.63	\$50.73	\$51.78	\$0.65	\$1.10	\$1.05	1.3%	2.2%	2.1%
AKRON, OHIO	\$49.17	\$49.41			\$0.24			0.5%	0.0%	
CINCINNATI, OH	\$41.84	\$42.59			\$0.75			1.8%	0.0%	
CLEVELAND, OHIO	\$55.58	\$56.28			\$0.70			1.3%	0.0%	
LIMA, OHIO	\$41.83	\$41.83			\$0.00			0.0%	0.0%	

					\$	\$	\$	%	%	%
	Year 1	Year 2	Year 3	Year 4	Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4
PORTSMOUTH, OHIO	\$44.41	\$44.66	\$44.91		\$0.25	\$0.25		0.6%	0.6%	
CHARLESTON, S.C.	\$32.62	\$33.53	\$34.07	\$34.76	\$0.91	\$0.54	\$0.69	2.8%	1.6%	2.0%
CHATTANOOGA, TENN	\$38.53	\$39.43			\$0.90			2.3%	0.0%	
KNOXVILLE, TENNESSE	\$31.53	\$32.38			\$0.85			2.7%	0.0%	
MEMPHIS, TENNESSEE	\$36.09	\$36.56			\$0.47			1.3%	0.0%	
NASHVILLE, TENNESSE	\$34.66	\$35.57			\$0.91			2.6%	0.0%	
MADISON, WISCONSIN	\$52.49	\$53.49	\$54.69	\$55.94	\$1.00	\$1.20	\$1.25	1.9%	2.2%	2.3%
MILWAUKEE, WISCONS	\$53.85	\$56.09			\$2.24			4.2%	0.0%	

,	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
Ironworkers-Struct.	i cai i	i cai z	i cai J	i cai 4	DIII 1-2	Dili 2-3	DIII 3-4	DIII 1-2	DIII 2-3	DIII 3-4
ANCHORAGE, ALASKA	\$58.13	\$61.83			\$3.70			6.4%	0.0%	
BIRMINGHAM,ALABAMA	\$36.11	\$37.85			\$1.74			4.8%	0.0%	
HUNTSVILLE, ALABAMA	\$36.12	\$37.02			\$0.90			2.5%	0.0%	
MOBILE, ALABAMA	\$36.38	\$37.06			\$0.68			1.9%	0.0%	
SHEFFIELD, ALABAMA	\$33.73	\$34.63			\$0.90			2.7%	0.0%	
LITTLE ROCK, ARKANS	\$33.69	\$33.79			\$0.10			0.3%	0.0%	
HARTFORD, CONNECTI	\$61.83	\$63.10			\$1.27			2.1%	0.0%	
WILMINGTON, DELAWA	\$58.85	\$59.35			\$0.50			0.8%	0.0%	
JACKSONVILLE, FLORI	\$30.16	\$30.68			\$0.52			1.7%	0.0%	
ORLANDO, FLORIDA	\$34.88	\$35.38			\$0.50			1.4%	0.0%	
TAMPA, FLORIDA	\$40.07	\$41.32			\$1.25			3.1%	0.0%	
ATLANTA, GEORGIA	\$34.34	\$34.84			\$0.50			1.5%	0.0%	
HONOLULU, HAWAII	\$62.24	\$63.84			\$1.60			2.6%	0.0%	
BURLINGTON, IOWA	\$42.89	\$44.49			\$1.60			3.7%	0.0%	
CEDAR RAPIDS, IOWA	\$41.57	\$41.82			\$0.25			0.6%	0.0%	
DES MOINES, IOWA	\$40.82	\$40.82			\$0.00			0.0%	0.0%	
SIOUX CITY, IOWA	\$33.46	\$34.46			\$1.00			3.0%	0.0%	
POCATELLO, IDAHO	\$43.21	\$43.21			\$0.00			0.0%	0.0%	
AURORA, ILLINOIS	\$72.44	\$74.69			\$2.25			3.1%	0.0%	
CHICAGO, ILLINOIS	\$75.11	\$77.10			\$1.99			2.6%	0.0%	
SOUTHWEST, ILLINOIS	\$53.70	\$54.80			\$1.10			2.0%	0.0%	

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
JOLIET, ILLINOIS	\$72.45	\$72.45			\$0.00			0.0%	0.0%	
PEORIA, ILLINOIS	\$53.08	\$54.11			\$1.03			1.9%	0.0%	
ROCKFORD, ILLINOIS	\$60.90	\$62.16	\$64.16	\$66.56	\$1.26	\$2.00	\$2.40	2.1%	3.2%	3.7%
SPRINGFIELD, ILLINOIS	\$50.37	\$51.66			\$1.29			2.6%	0.0%	
WICHITA, KANSAS	\$30.70	\$31.60			\$0.90			2.9%	0.0%	
	\$51.47	\$52.51			\$1.04			2.0%	0.0%	
PADUCAH, KENTUCKY	\$43.46	\$44.76			\$1.30			3.0%	0.0%	
BATON ROUGE, LOUISI	\$28.86	\$28.86			\$0.00			0.0%	0.0%	
NEW ORLEANS, LOUISI	\$28.08	\$28.88			\$0.80			2.8%	0.0%	
SHREVEPORT, LOUISIA	\$28.88	\$28.88			\$0.00			0.0%	0.0%	
BOSTON, MASSACHUS	\$67.11	\$68.90			\$1.79			2.7%	0.0%	
SPRINGFIELD, MASSAC	\$55.68	\$56.53			\$0.85			1.5%	0.0%	
WORCESTER, MASSAC	\$66.60	\$68.39			\$1.79			2.7%	0.0%	
BALTIMORE, MARYLAN	\$43.93	\$44.94			\$1.01			2.3%	0.0%	
PORTLAND, MAINE	\$42.09	\$42.67			\$0.58			1.4%	0.0%	
BATTLE CREEK, MICHI	\$43.80	\$44.05			\$0.25			0.6%	0.0%	
DETROIT, MICHIGAN	\$58.71	\$60.88			\$2.17			3.7%	0.0%	
JACKSON, MISSISSIPPI	\$27.09	\$27.64			\$0.55			2.0%	0.0%	
BILLINGS, MONTANA	\$44.92	\$45.48			\$0.56			1.2%	0.0%	
FARGO, NORTH DAKOT	\$45.24	\$45.24			\$0.00			0.0%	0.0%	
OMAHA, NEBRASKA	\$38.91	\$40.00			\$1.09			2.8%	0.0%	
ATLANTIC CITY, NEW J	\$71.15	\$72.30			\$1.15			1.6%	0.0%	

,	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1-2	% Diff 2-3	% Diff 3-4
			l ear 3	i Cai 4		DIII 2-3	DIII 3-4			DIII 3-4
CAMDEN, NEW JERSEY	\$67.48	\$69.18			\$1.70			2.5%	0.0%	
NEWARK, NEW JERSE	\$79.09	\$80.84			\$1.75			2.2%	0.0%	
TRENTON, NEW JERSE	\$69.34	\$71.04			\$1.70			2.5%	0.0%	
ALBUQUERQUE, NEW	\$37.47	\$38.59			\$1.12			3.0%	0.0%	
LAS VEGAS, NEVADA	\$58.58	\$58.58			\$0.00			0.0%	0.0%	
ALBANY, NEW YORK	\$48.53	\$49.98			\$1.45			3.0%	0.0%	
NEWBURGH, NEW YOR	\$72.55	\$73.87			\$1.32			1.8%	0.0%	
UTICA, NEW YORK	\$46.51	\$47.06			\$0.55			1.2%	0.0%	
CANTON, OHIO	\$42.15	\$43.15			\$1.00			2.4%	0.0%	
CINCINNATI, OH	\$43.08	\$44.58			\$1.50			3.5%	0.0%	
COLUMBUS, OHIO	\$45.29	\$46.19			\$0.90			2.0%	0.0%	
TOLEDO, OHIO	\$47.37	\$48.68			\$1.31			2.8%	0.0%	
OKLAHOMA CITY, OKLA	\$35.40	\$36.40			\$1.00			2.8%	0.0%	
TULSA, OKLAHOMA	\$35.40	\$36.40			\$1.00			2.8%	0.0%	
PORTLAND, OREGON	\$54.84	\$54.84			\$0.00			0.0%	0.0%	
ERIE, PENNSYLVANIA	\$50.83	\$52.36			\$1.53			3.0%	0.0%	
HARRISBURG, PENNSY	\$55.37	\$56.77			\$1.40			2.5%	0.0%	
PITTSBURGH, PENNSY	\$56.70	\$58.40			\$1.70			3.0%	0.0%	
READING, PENNSYLVA	\$54.15	\$55.65			\$1.50			2.8%	0.0%	
SCRANTON, PENNSYLV	\$56.32	\$57.82			\$1.50			2.7%	0.0%	
CHARLESTON, S.C.	\$30.55	\$32.05			\$1.50			4.9%	0.0%	
CHATTANOOGA, TENN	\$35.29	\$36.13			\$0.84			2.4%	0.0%	

	Year 1	Year 2	Year 3	Year 4	\$ Diff 1-2	\$ Diff 2-3	\$ Diff 3-4	% Diff 1.2	% Diff 2-3	% Diff 2.4
	reari	rear 2	rear 3	rear 4	DIII 1-2	DIII 2-3	DIII 3-4	Diff 1-2	DIII 2-3	Diff 3-4
KNOXVILLE, TENNESSE	\$33.28	\$36.57			\$3.29			9.9%	0.0%	
MEMPHIS, TENNESSEE	\$36.65	\$37.49			\$0.84			2.3%	0.0%	
NASHVILLE, TENNESSE	\$36.19	\$38.20			\$2.01			5.6%	0.0%	
DALLAS, TEXAS	\$27.60	\$28.10			\$0.50			1.8%	0.0%	
FT. WORTH, TEXAS	\$27.60	\$28.10			\$0.50			1.8%	0.0%	
HOUSTON, TEXAS	\$29.59	\$29.85			\$0.26			0.9%	0.0%	
SALT LAKE CITY, UTAH	\$42.45	\$42.45			\$0.00			0.0%	0.0%	
NORFOLK, VIRGINIA	\$37.34	\$37.70			\$0.36			1.0%	0.0%	
RICHMOND, VIRGINIA	\$38.00	\$39.16			\$1.16			3.1%	0.0%	
ROANOKE, VIRGINIA	\$37.31	\$38.44			\$1.13			3.0%	0.0%	
SEATTLE, WASHINGTO	\$58.86	\$60.68			\$1.82			3.1%	0.0%	
SPOKANE, WASHINGT	\$52.32	\$53.80			\$1.48			2.8%	0.0%	
MADISON, WISCONSIN	\$51.11	\$52.61			\$1.50			2.9%	0.0%	
MILWAUKEE, WISCONS	\$53.39	\$54.14			\$0.75			1.4%	0.0%	
CHARLESTON, WEST V	\$49.69	\$50.99			\$1.30			2.6%	0.0%	
PARKERSBURG, WEST	\$48.18	\$49.23			\$1.05			2.2%	0.0%	
WHEELING, WEST VIR	\$46.20	\$47.42			\$1.22			2.6%	0.0%	

	v .	v •	v •		\$	\$	\$	%	%	%
Painters	Year 1	Year 2	Year 3	Year 4	Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4
	¢24.90	COE 10			\$0.20			4.00/	0.00/	
BIRMINGHAM,ALABAMA		\$25.10			\$0.30			1.2%	0.0%	
HUNTSVILLE, ALABAMA	\$24.98	\$25.03			\$0.05			0.2%	0.0%	
CENTRALIA, ILLINOIS	\$36.53	\$37.53			\$1.00			2.7%	0.0%	
CHICAGO, ILLINOIS	\$62.60	\$65.80			\$3.20			5.1%	0.0%	
SOUTHWEST, ILLINOIS	\$43.67	\$44.67			\$1.00			2.3%	0.0%	
ROCK ISLAND, ILLINOIS	\$39.29	\$40.04	\$40.79	\$41.54	\$0.75	\$0.75	\$0.75	1.9%	1.9%	1.8%
DU PAGE CTY, ILLINOIS	\$62.60	\$63.80	\$65.10		\$1.20	\$1.30		1.9%	2.0%	
LOUISVILLE, KENTUCK	\$29.97	\$30.22			\$0.25			0.8%	0.0%	
LANSING, MICHIGAN	\$35.28	\$35.93	\$36.58	\$37.18	\$0.65	\$0.65	\$0.60	1.8%	1.8%	1.6%
KANSAS CITY, MISSOU	\$43.28	\$43.42	\$43.42		\$0.14			0.3%	0.0%	
ITHACA, NEW YORK	\$43.43	\$44.03	\$44.63		\$0.60	\$0.60		1.4%	1.4%	
NEW YORK, NEW YOR	\$61.42	\$62.05			\$0.63			1.0%	0.0%	
AKRON, OHIO	\$36.15	\$36.15			\$0.00			0.0%	0.0%	
CANTON, OHIO	\$32.05	\$32.05			\$0.00			0.0%	0.0%	
YOUNGSTOWN, OHIO	\$34.52	\$34.52			\$0.00			0.0%	0.0%	
PITTSBURGH, PENNSY	\$44.60	\$45.77			\$1.17			2.6%	0.0%	
CHATTANOOGA, TENN	\$27.25	\$27.75			\$0.50			1.8%	0.0%	
KNOXVILLE, TENNESSE	\$34.10	\$34.70			\$0.60			1.8%	0.0%	
MEMPHIS, TENNESSEE	\$22.38	\$24.98			\$2.60			11.6%	0.0%	
NASHVILLE, TENNESSE	\$29.48	\$29.96			\$0.48			1.6%	0.0%	
MILWAUKEE, WISCONS	\$48.67	\$49.52			\$0.85			1.7%	0.0%	

				\$	\$	\$	%	%	%
Year 1	Year 2	Year 3	Year 4	Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4
CHARLESTON, WEST V \$40.96	\$41.97			\$1.01			2.5%	0.0%	

,			v .	v .	\$	\$	\$	%	%	%
Pipefitters/Plumbers	Year 1	Year 2	Year 3	Year 4	Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4
•										
BIRMINGHAM,ALABAMA	\$38.89	\$39.39			\$0.50			1.3%	0.0%	
HUNTSVILLE, ALABAMA	\$36.91	\$37.66			\$0.75			2.0%	0.0%	
LOS ANGELES, CALIFO	\$62.19	\$64.42	\$66.07	\$68.09	\$2.23	\$1.65	\$2.02	3.6%	2.6%	3.1%
SACRAMENTO, CALIFO	\$68.11	\$70.11	\$72.11		\$2.00	\$2.00		2.9%	2.9%	
ATLANTA, GEORGIA	\$40.93	\$41.43			\$0.50			1.2%	0.0%	
AURORA, ILLINOIS	\$66.14	\$68.15	\$70.15	\$72.15	\$2.01	\$2.00	\$2.00	3.0%	2.9%	2.9%
CHICAGO, ILLINOIS	\$70.91	\$70.91			\$0.00			0.0%	0.0%	
SOUTHWEST, ILLINOIS	\$51.99	\$52.74			\$0.75			1.4%	0.0%	
PEORIA, ILLINOIS	\$56.07	\$56.07	\$56.57	\$57.57	\$0.00	\$0.50	\$1.00	0.0%	0.9%	1.8%
LOUISVILLE, KENTUCK	\$48.47	\$49.47			\$1.00			2.1%	0.0%	
PADUCAH, KENTUCKY	\$47.04	\$48.14			\$1.10			2.3%	0.0%	
KANSAS CITY, MISSOU	\$58.30	\$60.30	\$61.80	\$63.80	\$2.00	\$1.50	\$2.00	3.4%	2.5%	3.2%
BUFFALO, NEW YORK	\$53.23	\$54.16			\$0.93			1.7%	0.0%	
AKRON, OHIO	\$54.02	\$55.53			\$1.51			2.8%	0.0%	
DAYTON, OHIO	\$46.62	\$47.47			\$0.85			1.8%	0.0%	
TOLEDO, OHIO	\$58.64	\$60.04			\$1.40			2.4%	0.0%	
PITTSBURGH, PENNSY	\$58.17	\$59.37			\$1.20			2.1%	0.0%	
CHATTANOOGA, TENN	\$36.23	\$37.08			\$0.85			2.3%	0.0%	
KNOXVILLE, TENNESSE	\$37.29	\$38.05			\$0.76			2.0%	0.0%	
MEMPHIS, TENNESSEE	\$46.00	\$47.00			\$1.00			2.2%	0.0%	
NASHVILLE, TENNESSE	\$49.90	\$51.40			\$1.50			3.0%	0.0%	

	Voor 1	V 2	Voor 2	Voor 4	\$ Diff 4.2	\$	\$ D:# 2.4	% D:# 4.2	% D:# 2.2	% D:# 2.4
	Year 1	Year 2	Year 3	Year 4	Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4
DALLAS, TEXAS Plumbers	\$37.80	\$38.55	\$39.15	\$39.75	\$0.75	\$0.60	\$0.60	2.0%	1.6%	1.5%
CHICAGO, ILLINOIS	\$70.14	\$71.29			\$1.15			1.6%	0.0%	
SOUTHWEST, ILLINOIS	\$50.40	\$51.35			\$0.95			1.9%	0.0%	
PEORIA, ILLINOIS	\$53.19	\$53.19	\$53.79	\$54.79	\$0.00	\$0.60	\$1.00	0.0%	1.1%	1.9%
KANSAS CITY, MISSOU	\$57.54	\$59.18			\$1.64			2.9%	0.0%	
PITTSBURGH, PENNSY	\$54.92	\$56.02			\$1.10			2.0%	0.0%	

,	V4	V0	V0	V4	\$	\$	\$ D:** 0.4	% D:#.4.0	%	%
Sheet Metal Workers	Year 1	Year 2	Year 3	Year 4	Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4
MOBILE, ALABAMA	\$30.27	\$30.72			\$0.45			1.5%	0.0%	
FRESNO, CALIFORNIA	\$63.39	\$65.39	\$67.89	\$70.89	\$2.00	\$2.50	\$3.00	3.2%	3.8%	4.4%
SANTA BARBARA, CALI	\$61.87	\$63.82	\$65.49	\$66.68	\$1.95	\$1.67	\$1.19	3.2%	2.6%	1.8%
CONTRA COSTA, CALIF	\$61.27	\$62.23			\$0.96			1.6%	0.0%	
HARTFORD, CONNECTI	\$59.72	\$60.99	\$62.68	\$64.41	\$1.27	\$1.69	\$1.73	2.1%	2.8%	2.8%
WASHINGTON, D.C.	\$54.50	\$55.00	\$55.75	\$56.75	\$0.50	\$0.75	\$1.00	0.9%	1.4%	1.8%
MIAMI, FLORIDA	\$35.35	\$35.35			\$0.00			0.0%	0.0%	
ATLANTA, GEORGIA	\$43.28	\$43.28			\$0.00			0.0%	0.0%	
CEDAR RAPIDS, IOWA	\$47.56	\$48.71	\$49.96	\$51.21	\$1.15	\$1.25	\$1.25	2.4%	2.6%	2.5%
CHICAGO, ILLINOIS	\$71.26	\$72.21	\$73.76	\$75.76	\$0.95	\$1.55	\$2.00	1.3%	2.1%	2.7%
ROCKFORD, ILLINOIS	\$58.25	\$59.50	\$61.00	\$62.75	\$1.25	\$1.50	\$1.75	2.1%	2.5%	2.9%
INDIANAPOLIS, INDIAN	\$50.38	\$51.44	\$52.19	\$52.94	\$1.06	\$0.75	\$0.75	2.1%	1.5%	1.4%
LOUISVILLE, KENTUCK	\$45.19	\$46.21			\$1.02			2.3%	0.0%	
PADUCAH, KENTUCKY	\$46.43	\$47.45			\$1.02			2.2%	0.0%	
MINNEAPOLIS, MINNES	\$59.95	\$61.51	\$63.21	\$65.01	\$1.56	\$1.70	\$1.80	2.6%	2.8%	2.8%
NEW YORK, NEW YOR	\$90.56	\$92.56	\$94.56	\$97.31	\$2.00	\$2.00	\$2.75	2.2%	2.2%	2.9%
OKLAHOMA CITY, OKLA	\$42.97	\$43.39	\$43.83	\$44.28	\$0.42	\$0.44	\$0.45	1.0%	1.0%	1.0%
TULSA, OKLAHOMA	\$42.52	\$43.30	\$44.06	\$44.84	\$0.78	\$0.76	\$0.78	1.8%	1.8%	1.8%
CHATTANOOGA, TENN	\$32.57	\$33.16			\$0.59			1.8%	0.0%	
KNOXVILLE, TENNESSE	\$35.31	\$36.04			\$0.73			2.1%	0.0%	
MEMPHIS, TENNESSEE	\$39.36	\$40.01			\$0.65			1.7%	0.0%	

					\$	\$	\$	%	%	%
	Year 1	Year 2	Year 3	Year 4	Diff 1-2	Diff 2-3	Diff 3-4	Diff 1-2	Diff 2-3	Diff 3-4
NASHVILLE, TENNESSE	\$35.88	\$36.66			\$0.78			2.2%	0.0%	
AUSTIN, TEXAS	\$35.09	\$35.63	\$36.20		\$0.54	\$0.57		1.5%	1.6%	
SAN ANTONIO, TEXAS	\$38.93	\$39.42	\$39.94		\$0.49	\$0.52		1.3%	1.3%	
MADISON, WISCONSIN	\$56.53	\$58.09	\$59.73		\$1.56	\$1.64		2.8%	2.8%	
PARKERSBURG, WEST	\$45.56	\$46.91	\$48.30	\$49.73	\$1.35	\$1.39	\$1.43	3.0%	3.0%	3.0%