2011 Construction Outlook Survey Results
KANSAS

1. Compared to 2010, do you expect the available dollar volume of projects you compete for in 2011 to be:

- **Highway**
  - Higher: 0%
  - Same: 0%
  - Lower: 57%

- **Other Transportation**
  - Higher: 0%
  - Same: 50%
  - Lower: 50%

- **Water/Sewer**
  - Higher: 33%
  - Same: 22%
  - Lower: 45%

- **Power**
  - Higher: 0%
  - Same: 25%
  - Lower: 75%

- **Hospital/Higher Education**
  - Higher: 0%
  - Same: 27%
  - Lower: 73%

- **Retail, Warehouse, Lodging**
  - Higher: 27%
  - Same: 29%
  - Lower: 44%

- **Public Building**
  - Higher: 27%
  - Same: 33%
  - Lower: 40%

- **Private Office**
  - Higher: 0%
  - Same: 43%
  - Lower: 57%

- **K-12 School**
  - Higher: 13%
  - Same: 43%
  - Lower: 43%
2. Did you add or lay off employees in 2010?

![Bar chart showing the percentage of employees added, laid off, and no change in 2010.](chart1)

3. Estimate the number of employees added and percentage of workforce:

   Average of 5 employees added, 9%

4. Estimate the number of employees laid off and percentage of workforce:

   Average of 26 employees laid off, 22%

5. Do you plan to add or lay off workers in 2011?

![Bar chart showing the percentage of workers planned to be added, laid off, and no change in 2011.](chart2)

6. Estimate the number of employees you plan to add and percentage of workforce:

   Average of 15 employees plan to add, 17%

7. Estimate the number of employees you plan to lay off and percentage of workforce:

   Average of 6 employees plan to lay off, 12%

8. Did you purchase construction equipment in 2010?

![Bar chart showing the percentage of respondents who purchased construction equipment.](chart3)

   Average dollar value of construction equipment purchased: $211,600
9. Did you lease/rent construction equipment in 2010?

Average dollar value of construction equipment leased/rented: $265,222

10. Do you plan to buy construction equipment in 2011?

Average dollar value of construction equipment plan to purchase: $705,000

11. Do you plan to lease/rent construction equipment in 2011?

Average dollar value of construction equipment plan to lease/rent: $185,556

12. To date, has your company been awarded at least one stimulus-funded contract?

Average dollar value of all stimulus-funded contracts: $3,837,250

13. What percentage of your employees was involved in one capacity or another on the stimulus-funded project(s)?

Average number of staff involved in stimulus-funded work: 8
14. Did you purchase new construction equipment because of the stimulus?

15. Do you expect to perform stimulus-funded work in 2011?

Average dollar value of stimulus-funded work you plan to perform in 2011/ percentage of your overall revenue: $2,100,000/ 50%

16. Do you expect more or less stimulus funds to be available for bid in 2011?

### Highway
- More: 0%
- Same: 14%
- Less: 72%

### Building
- More: 0%
- Same: 45%
- Less: 55%

### Utility
- More: 14%
- Less: 29%
- Same: 57%

### Private Construction
- More: 0%
- Same: 11%
- Less: 89%

### Water Resources
- More: 0%
- Same: 57%
- Less: 43%

### Other Public Works
- More: 0%
- Less: 40%
- Same: 60%
17. Have you adjusted your bids in 2010 so that profits are:

- Greater: 5%
- The Same: 5%
- Smaller: 5%
- Now for a Loss: 85%

18. Do you plan to adjust your bids in 2011 so that profits are:

- Greater: 5%
- The Same: 47%
- Smaller: 43%
- Now for a Loss: 5%

19. When do you expect the construction market to again grow?

- 2011: 20%
- 2012: 50%
- 2013: 25%
- 2014: 5%

20. In 2010, what percentage of your work did you use Building Information Modeling (BIM)?

3.27%

21. Do you expect this to increase in 2011?

- Yes: 40%
- No: 60%

If so, by what percentage? 35%
22. Do you expect this to decrease in 2011?

23. What percentage of your work in 2010 was Leadership in Energy and Environmental Design (LEED) registered?

4.9%

24. Do you expect this to increase in 2011?

If so, by what percentage? 5%

25. Do you expect this to decrease in 2011?

If so, by what percentage? 68%

26. In 2010, how many Integrated Project Delivery (IPD) projects were you contracted to perform on?

0

27. Do you expect this to increase in 2011?
28. Do you expect this to decrease in 2011?

Yes: 0%
No: 100%

29. In 2010, how many Public Private Partnership (PPP) projects were you contracted to perform on?

0.125

30. Do you expect this to increase in 2011?

Yes: 0%
No: 100%

31. Do you expect this to decrease in 2011?

Yes: 0%
No: 100%

32. Have you implemented any lean Construction Concepts into your business?

Yes: 73%
No: 27%

If no, do you plan on implementing lean construction concepts into your business in 2011?

No – 0%
Yes – 0%
Maybe/Unsure – 100%