

IMPACTING DAVIS-BACON WAGE DETERMINATIONS

A Guide for Contributing to the Accuracy of Published Prevailing Wage Rates in Construction

By: Tamika C. Carter, Director of Construction HR

Contractors and other interested parties have the ability to impact the wages that are reported on construction wage determinations. Wage determinations are listings of wage rates and fringe benefit rates for each classification of laborers and mechanics established by the U.S. Department of Labor (DOL) as prevailing in a given area for a particular type of construction (e.g., building, heavy, highway, or residential). The Davis Bacon and Related Acts (referred to simply as "Davis-Bacon" hereafter) requires all contractors and subcontractors performing work on federal or District of Columbia construction contracts or covered federally assisted contracts in excess of \$2,000 to pay their workers no less than the rates set forth in those wage determinations. The Davis-Bacon "prevailing wage" is the combination of the basic hourly rate and any fringe benefits listed in a Davis-Bacon wage determination.

This guide will explain how DOL establishes Davis-Bacon wage and fringe benefit rates, how participation and involvement in the survey process by contractors and interested parties can make a difference, and how to challenge a wage determination.

How DOL Establishes Davis-Bacon Wage and Fringe Benefit Rates

Davis-Bacon prevailing wages are established by the Secretary of Labor by trade classification, type of work and geographic location. Prevailing wages are primarily set using data submitted voluntarily by means of Davis-Bacon wage surveys (form WD-10) or adopting wages paid pursuant to collective bargaining agreements (CBAs.) When data provided as a result of a survey or CBA are insufficient, others means are used to determine federal prevailing wage rates. For example, with regard to highway construction, DOL now uses data collected from Davis-Bacon certified payrolls to determine the federal prevailing wage rate in an area.

Data Collection and Analysis

DOL uses several procedures to determine if it has sufficient information from collected and verified surveys to designate a wage rate as prevailing. In cases where the prevailing rate is also a collectively bargained, or union rate, the rate is determined to be "union-prevailing" and adopted as the overall prevailing wage rate. This typically occurs when either the union rate is indeed prevailing, or when survey data provided by open-shop contractors is insufficient in determining a true prevailing wage rate.

The failure of construction contractors to provide sufficient data through the survey process can have long-lasting consequences on open-shop contractors if the union rate is erroneously adopted as the prevailing wage rate in an area when the open shop rate is actually prevailing. Once the union rates are used, the wage determination can be updated as often as the CBA is updated, sometimes multiple times within a year. Wage rates that are not adopted from CBAs can be updated only when a new survey is conducted, which at a minimum could be once every three years according to DOL's survey frequency goal. As a result, open-shop contractors would be required to pay, often higher, union-prevailing wage rates that increase periodically as CBAs are updated.

To issue a wage determination for a construction type in a given area, DOL must have sufficient data to determine prevailing wages for at least 50% of key job classifications. Key job classifications, according to DOL, are those determined necessary for one or more of the four construction job types.

After collecting survey data from contractors, if DOL finds that one rate is paid to a majority (over 50%) of the workers in a specific craft in a specific area, then that rate becomes the Davis-Bacon prevailing wage rate.

Example:

Number of Carpenters	Rates of Pay			
15	\$22.00			
5	\$20.80			
45	\$23.50			
10	\$18.35			
<u>7</u>	\$20.00			
82 (total)				

The prevailing rate in this case is \$23.50, since over 50% (45 out of 82) receive the same rate.

If a majority rate cannot be determined, DOL will use a weighted average rate. This is based on the total amount of wages paid divided by the total number of workers included in the survey information.

Example:

Number of Carpenters	Rates of Pay
15	\$22.00
5	\$20.80
25	\$23.50
10	\$18.35
<u>7</u>	<u>\$20.00</u>
62 total	\$1,345.00

$$$1,345 \div 62 = $21.69$$

The prevailing rate is this case is \$21.69, calculated by dividing the total amount paid per hour for each worker (\$1,345) by the total number of workers (62).

Area Practice and Jurisdiction

By statute, DOL must issue wage determinations based on similar projects in the "civil subdivision of the state" in which the federal work is to be performed. DOL's regulations state that the civil subdivision will be the county (or, in Louisiana, parish), unless there are insufficient wage data. When data from a county are insufficient to issue a wage rate for a job classification, a group of counties is created. When data are still insufficient, DOL includes data from contiguous counties, combined into "groups" or "super-groups" of counties, until sufficient data are available to meet threshold guidelines to make a prevailing wage determination.

Expansion to include other counties, if necessary, may continue until data from all counties in the state are combined. Counties are combined based on whether they are metropolitan or rural, and cannot be mixed.

Making a Difference in the Survey Outcome

Interested parties, such as AGC chapters, may not have much influence over the reporting of wages that are paid through CBAs, at least those not involved in local collective bargaining negotiations, but they can have a significant amount of influence during the survey process.

The Survey Process

DOL periodically sends out surveys to both federal and nonfederal contractors and interested third parties requesting information on the wages and fringe benefits that are paid for various types of work performed.

Previously, DOL determined which states it would survey each year based on a variety of factors, including the date of the state's most recent survey, planned federal construction, and complaints or requests from interested parties on current wage determinations. Because this process did not guarantee a specific date for surveying, wage determinations went years without changes to reflect current conditions of the market. In recent years, DOL changed its survey selection process and now has a goal of surveying all construction types in each state every three years. As a result, many states are now seeing sudden and dramatic increases in Davis-Bacon wage rates.

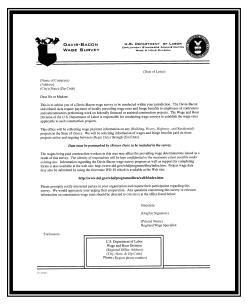
Survey Participation

A report prepared by the U.S. Government Accountability Office on methodological changes needed to improve wage surveys, states that according to DOL's Office of Inspector General (OIG), in a 2004 sample of collected wage survey forms (known as WD-10s), almost 100% of the forms reviewed contained contractor errors. In addition, the OIG reported that only contractors with the personnel to complete WD-10s typically respond to the survey requests and some companies choose not to participate in order to avoid involvement with the government. The OIG also found that higher participation by either unions or nonunion contractors could potentially weight the wage and benefit rates in their favor. The report noted that "of [DOL's] published wage rates as of November 12, 2010, about 63% were union-prevailing; in contrast, [only] about 14% of construction workers nationwide were represented by unions in 2010, according to BLS figures." This is evidence of the importance of contractor participation in the survey process in order to determine accurate prevailing wage rates. The report can be found at http://www.gao.gov/assets/320/316836.pdf.

Increasing Survey Participation Among Contractors

There are several actions that interested parties can take to increase survey participation among contractors – both federal and non-federal – to help improve the accuracy of wage determinations.

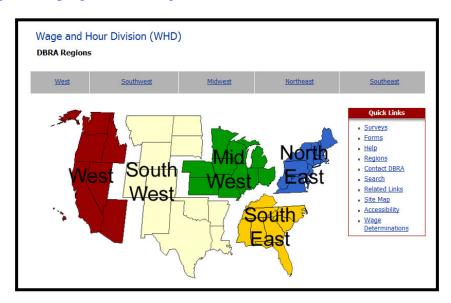
- Get advanced notice Once a survey is scheduled, DOL sends a letter to interested parties informing them of the upcoming survey. Interested parties may contact their DOL Regional Wage Specialist to ask to be added to the distribution list to receive notification when a Davis-Bacon wage survey is planned. Scheduled surveys can also be found at www.dol.gov/whd/programs/dbra/surveys.htm.
- 2. **Request a pre-survey briefing** DOL frequently conducts *free* pre-survey briefings at its offices to clarify survey procedures and provide information on how data should be submitted in order to be considered valid. The presentation also includes information on how wage and fringe benefit data are obtained and compiled, sufficiency requirements for issuing rates and wage determinations, and the process for filing conformances (requests for missing job classifications) and wage determination appeals.



Survey announcement letter to interested parties

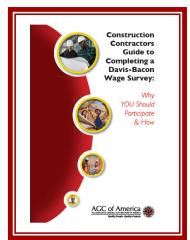
DOL also conducts these briefings at off-site locations. This is currently one of DOL's primary outreach efforts and is a great opportunity for organizations to educate contractors in a safe zone – either in person or via webinar for greater attendance.

If DOL does not contact your organization directly, you can contact a Regional Wage Specialist to request a briefing. Contact information can be found on the DOL website at www.dol.gov/whd/programs/dbra/regions.htm.



www.dol.gov/whd/programs/dbra/regions.htm

3. **Encourage contractors to participate** – All contractors might not receive a letter from DOL requesting participation in a wage survey, so it is important for the interested party to notify as many contractors in the survey area as possible, both federal and nonfederal. You could send a letter from your organization to area contractors asking them to participate in the survey and explaining why it is important to do so.



Be sure to include, with each letter, a copy of AGC's Construction Contractors Guide to Completing a Davis-Bacon Wage Survey: Why YOU Should Participate and How. The customizable pamphlet includes details about the importance of completing the survey form, how the data will be used, and detailed instructions for completion. AGC chapters can also include their chapter logo and contact information on the pamphlet itself. The guide can be downloaded at www.agc.org/wagesurveyguide.

Remember to include reminders about the submission deadline along with a copy of the survey form. Also, direct survey participants to the electronic WD-10 found at www.dol.gov/whd/programs/dbra/wd10/index.htm.

Form WD-10 U.S. Department of Labor: Department of Labor: Department of Construction Form Department of Labor: Employment Standards Administration Wage and Hour Division U.S. Department of Labor: U.S. Department of Labor: U.S. Department of Labor: Employment Standards Administration U.S. Department of Labor: U.S. Department of Labor:			information in blue or black trik, or use a typewater or printer. Washington, DC 20210.					
Posse indicate the full name. for the project indicated on this follower. NAME OF CONTRACTORISUSC.	rm.	the General/Prime Contract:	or or Subcontractor reporting wage data	maintaining the data riesded, and complete collection of information. If you have any ex- burden estimate or any other aspect of the information, including suggestions for roduc	rements regarding the collection of	to the maximum er not required to res	thy of the Respondent will be kapt confident stent possible under existing law. Parsons pend to this collection of information union y valid OMB control number.	
ADDRESS				4. Indicate if project is subject to a Federal	(Cavis-Baccon) or state w	age distirmination.		
				FEDERAL STATE N	ETHER			
CITY .		STATE	ZIP					
				5. Please select one choice at right.	LAM THE GENER	ALIPRIME CONTE	ACTOR SUBCONTRACTOR	
PHONE				A. Please provide a list, on the enclosed form, of any subcontractors you used on this project, including addresses and phone numbers.	B. For the project being reported on this form state the date the work.		C. If you are a Subcontractor for the project being reported indicate the data year work.	
2. Submitter information					and the same of the		BEGAN	
LAST NAME AND FIRST NAME				THE LIST IS BEING RETURNED WITH THIS FORM	ENDED		ENDED	
TITLE				THE LIST WAS				
				PROVIDED EARLIER	ESTIMATED	ACTUAL	ESTINATED ACTUAL	
ORGANIZATION				THERE ARE NO SUBCONTRACTORS	PROJECT VALUE	ACTORE	SUBCONTRACT VALUE	
PHONE	EXTENSION	FAX						
EMAIL ADDRESS				6. Please fit in the circle indicating the type has more than one type of construction pla	e of construction for the pa see mark the additional ty	cject being exporte ps.	d and all relevant descriptors . If the projec	
				APARTMENT BUILDING	MOTELHOTEL		RESIDENTIAL*	
Places supply the complete name of the project, project description (area within a boilding, highway section, specific norm substitution), with rease of Demand Places Contention of offered from Item 1. FULL NAME OF PROJECT			DICYCLE PATH	NURSING/ASSIS FACILITY	TED LIVING	ROAD/STREETHIGHWAY/DRIVE		
			BRIDGE OVER NAVIGABLE WATER	OFFICE/COMME BUILDING	RCIAL	SCHOOL		
PROJECT DESCRIPTION				BRIDGE (ANY OTHER TYPE)	PAVING		SITEPREPARATION	
ADDRESS				DORMITORY	PARKING LOT		TREATMENT PLANT	
CITY				HOSPITAL	PLAYGROUND		WATER/SEWER	
STATE COUNTY				OTHER				
				"If you selected APARTMENT, NURSING	FACILITY, or RESIDENT	TIAL:		
NAME OF GENERAL I PRIME C	INTRACTOR			NUMBER OF STORIES	KITCHEN IN EAC		BATH IN EACH UNIT?	

Form WD-10 Davis-Bacon Wage Survey Page 2 (see reverse for instructions)	7. Disself-cations, and Fining-Barnell Information. In the questions below, CBA stands for Collective Bangaining Agreement. In the two borelf-related columns, presse describe the benefits (if any) for each classification, and also set up tow they are paid. If the benefit is paid out precidedly left lus how much you go and how.		check the appropriate bi boxes below the checkto	paid as a percentage of ox, then tell us the percent. Regarding the Vacations, if appropriate, tell us to	oject, than fill in the circle to restion, and sign and date to	expelled building materials, and no employees worked got, than fill in the circle below. You may skep the rest often, and sign and date the form. ONLY SUPPLIED MATERIALS		
OMS No. 1215-0016 Approval Expires 01/21/2011	frequently you pay it, using a single in for hourly. "If for daily. "W for wheley, I	quently you pay it, using a single letter abbreviation. Use "H" if hourly, "D" for daily. "W for weakly, M" for monthly, and "I" for		PENSION (401K, ETC)	APPRENTICE TRAINING	VACATION & HOLIDAY	ADDITIONAL FRINGE	
CLASSIFICATION	PEAK WEEK ENDING DATE	HOURLY RATE	5 per EMP, per	5 per EMP. per	S per EMP, per	S per EMP, per 'S OF HOURLY BATE	\$ per EMP, per % OF HOURLY RATE	
TYPE OF WORK PERFORMED	# OF EMPLOYEES		% OF HOURLY RATE	% OF HOURLY RATE	% OF HOURLY RATE	# DAYS PER YEAR	# DAYS PER YEAR	
	PAID UN CBA?	IDERA .						
CLASSIFICATION	PEAK WEEK ENDING DATE	HOURLY RATE	8 per EMP, per	5 per EMP, per	S per EMP, per	S per EMP. per	S per EMP, per	
TYPE OF WORK PERFORMED	# OF FMPI OYFFS		% OF HOURLY RATE	% OF HOURLY RATE	% OF HOURLY RATE	% OF HOURLY RATE # DAYS PER YEAR	% OF HOURLY RATE	
	PAID UP CBA7	IDERA						
CLASSIFICATION	PEAK WEEK ENDING DATE	HOURLY RATE	S per EMP. per	\$ per EMP, per	\$ per EMP, per	S per EMP, per	S per EWP, per	
TYPE OF WORK PERFORMED	# OF EMPLOYEES		% OF HOURLY RATE	% OF HOURLY RATE	% OF HOURLY RATE	% OF HOURLY RATE	% OF HOURLY RATE	
	PAID UP CBA?	IDERA S						
CLASSIFICATION	PEAK WEEK ENDING DATE	HOURLYRATE	§ per EMP, per	S per EMP. per	S per EMP, per	S per EMP, per	\$ per EMP, per	
TYPE OF WORK PERFORMED	# OF EMPLOYEES		% OF HOURLY RATE	% OF HOURLY RATE	% OF HOURLY RATE	% OF HOURLY RATE # DAYS PER YEAR	% OF HOURLY PATE # DAYS PER YEAR	
	PAID UP CBA?	IDERA						
CLASSIFICATION	PEAK WEEK ENDING DATE	HOURLYRATE	\$ per EMP, per	S per EMP, per	\$ per EMP, per	S per EMP. per	S per EMP, per	
TYPE OF WORK PERFORMED	A OF EMPLOYEES		% OF HOURLY BATE	% OF HOURLY RATE	% OF HOURLY RATE	% OF HOURLY RATE	N OF HOURLY RATE	
	PAID UN CBA?	IDERA						
CLASSIFICATION	PEAK WEEK ENDING DATE	HOURLY RATE	\$ per EMP, per	S per EMP, per	S per EMP, per	\$ per EMP, per	S per EMP, per	
TYPE OF WORK PERFORMED	# OF EMPLOYEES		% OF HOURLY RATE	% OF HOURLY RATE	% OF HOURLY RATE	% OF HOURLY RATE # DAYS PER YEAR	% OF HOURLY RATE # DRYS PER YEAR	
	PAID UN CRAY	IDERA						
U. COMMENTS OR REMARKS			DESCRIPTION OF ANY	ADDITIONAL FRINGE (EE LAST COLUMN OF ITI	M 7)		
YOUR SIGNATURE Note: The will be information may make it rivel or oriented information may must be rivel or oriented presentation. See 1819 U.S. 1939.								
	DATE							

WD-10 (Davis-Bacon wage survey form)

Challenging a Wage Determination

The opportunity to influence Davis-Bacon prevailing wage rates does not end once DOL issues a wage determination. Interested parties with good cause to believe that the wage determination is inaccurate do have some prospects for recourse.

Efforts by Contractors

A contractor may challenge the wage determination issued by DOL or identified by the awarding agency by filing a written appeal with DOL's Wage and Hour Administrator.

In these instances, it is not sufficient for a contractor to merely complain that the prevailing wage rate is too high and should be adjusted. Rather statistical data must be submitted with a letter requesting a review.

For example: If plumbing, pipefitting and sheet metal work are all contained under one Davis-Bacon trade classification, the contractor could show through local CBAs, industry surveys, statistical data from the Bureau of Labor Statistics and other independent companies that the classification of plumber-pipefitter should be a separate category from that of sheet metal worker (HVAC), with distinct prevailing practices, wage rates and benefits.

Efforts by Others

Other interested parties that wish to challenge a wage determination must provide similar data. One way to provide the statistical data necessary to present to DOL is to conduct an independent prevailing wage survey of the survey area. It is important that the survey be administered and analyzed by an impartial third party that specializes in conducting and analyzing compensation surveys of this nature. A survey conducted directly by an organization like an AGC chapter, without use of such a third party, might be considered invalid and might raise antitrust concerns.

Getting a Response

The letter and supporting documentation should be submitted to DOL's Wage and Hour Administrator at:

Wage and Hour Administrator U.S. Department of Labor 200 Constitution Avenue, N.W. Washington, DC 20210

If the decision of the Administrator is not favorable, an appeal may be directed to the Administrative Review Board (formerly the Wage Appeals Board.) Write to:

Administrative Review Board U.S. Department of Labor 200 Constitution Avenue, N.W. Washington, DC 20210

All decisions by the Administrative Review Board are final.

Getting Federal and State Agencies and Officials Involved

Sometimes, a battle is easier fought with the support of others. Depending on the political environment in which you operate, you may want to contact your federal and/or state government officials (e.g., member of Congress or state secretary of transportation) to explain how the inaccurate reporting of construction wages on wage determinations has affected the way your company (or the companies that your organization represents) conducts business and, in turn, how this affects government contracting and spending. In this era of constrained budgets and enhanced focus on fiscal responsibility, these government officials may be motivated to intervene with DOL on your behalf.

More Information

AGC of America offers several other resources on the Davis-Bacon and Related Acts covering a variety of compliance, as well as wage determination, issues.



AGC Labor & HR Topical Resources

Articles, Papers, Publications & Government Resources

(Free and Exclusive to AGC members)

www.agc.org/topicalresources

Primary Category: Compensation **Secondary Category:** Davis-Bacon Act



Davis-Bacon Compliance Manual, Third Edition - Copyright ©2010 http://store.agc.org/Construction-Delivery/Federal-Contracting/2010

This must-have manual is user-friendly and includes modern examples, references to recent court cases and sample formulas in a contractor-friendly format.



The Davis-Bacon and Related Acts: The Ins and Outs of Federal Prevailing Wage Law

Copyright @2010

Part 1: Introduction to the Davis-Bacon Act, Wage Determinations and Compliance Principles http://store.agc.org/Distance-Learning/Webinars-OnDemand/WB71

Part 2: Compliance Principles cont., Reporting Requirements & Enforcement http://store.agc.org/Distance-Learning/Webinars-OnDemand/WB71B

The Davis-Bacon Act Today: What's NEW for Federal Contractors?

Copyright @ 2011

Part 1: What's NEW with Wage Determinations?

http://store.agc.org/Distance-Learning/Audio-Conferences-Download/WB113

Part 2: What's NEW with Enforcement?

http://store.agc.org/Distance-Learning/Audio-Conferences-Download/WB114

© 2012 The Associated General Contractors of America, Inc.

2300 Wilson Boulevard, Suite 400 • Arlington, VA 22201-3308 Phone: (703) 548-3118 • Fax: (703) 548-3119 • www.agc.org