

What is the *The Collaboration Chronicles*?

The Collaboration Chronicles is an ongoing effort by the AGC Public/Private Industry Advisory Council (PIAC) and the AIA-AGC Joint Committee to capture and share the results from successful project collaborations.

The Collaboration Chronicles look at the projects through the “lens of collaboration” and highlight the specific benefits that directly resulted from the project team’s collaboration.

Do you have a project that benefitted from collaboration?

Then consider creating and submitting a *Collaboration Chronicles*!

How to Create a *Collaboration Chronicles*?

If you have a particular project that highlights collaboration there are two options available to share with the industry. The difference between the two is who is going to conduct the interview and then synthesize the information gathered into *The Collaboration Chronicles* Template:



- 1.) **Request an Interviewer:** Contact Sarah Gallegos at gallegoss@agc.org. You will then be contacted to coordinate interviews with members of your project team (one of which should be the owner) by a representative of the PIAC or AIA-AGC Joint Committee.
- 2.) **Do Your Own:** Conduct the interview and draft *The Collaboration Chronicles* yourself. If there are questions about how to do the interview or use the Template, send an email to Sarah Gallegos at gallegoss@agc.org.

The person conducting the interview is encouraged to use *The Collaboration Chronicles* Template which is available [online](#) - under “Resources”. Below are “Ice Breaker” questions to help get the conversation started.

The person doing the interview is typically is the one to synthesize the information gathered from the interview and begin inserting information into the Template. When synthesizing the information gathered, remember the goal: **to highlight the benefits of the collaboration!** *The Collaboration Chronicles* are not intended to be case studies about the projects!

Submitting Your *Collaboration Chronicles*

Once you have your *Collaboration Chronicles* drafted, you are ready to submit it:

- ✓ Submit your *Collaboration Chronicles* to Sarah Gallegos at gallegoss@agc.org.

Once it has been reviewed, *The Collaboration Chronicles* will be uploaded to the [website](#).

Ice Breaker Questions

To assist with your interview, the following “Ice Breaker” questions are provided. These questions are provided to help get the conversation started. Do not feel confined by these questions and expect the conversation to move forward organically once you start talking.

Questions

Do you think collaboration can add value to a project?

Can you think of a project when collaboration contributed noticeably to the bottom line?

What was the project?

Who were the players in that collaboration that made a difference?

How would you specifically define the value they brought to the project?

What was different about how those players interacted from a typical project? Or what created the environment to set up that collaboration?

What do you think motivated those individuals to collaborate differently on that project?

How would you specifically quantify the value those players brought to that project?

By contrast, can you think of a project where specific players failed to collaborate in a way that cost you quantifiably?

Who were the players? . . .

What created the environment that caused the breakdown in collaboration?

How would you quantify the loss on that project?

Follow-up/ Closing

Do you think collaboration is primarily a personality trait or is it a result of an environment that is put in place?

If you have any questions or comments about or suggestion on improving *The Collaboration Chronicles* or the process of creating them, please email those to: Sarah Gallegos at gallegoss@agc.org.