

Settlements Report

December 2015

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Settlements in the construction industry in 2015, as analyzed by the Construction Labor Research Council (CLRC), averaged the following: first year—2.5 percent (\$1.10), second year—2.7 percent (\$1.40), and third year—2.7 percent (\$1.50). Exhibits 1 and 2 show the 8-year trend of wage and fringe benefits settlements combined.

Exhibit 1First year settlements, shown as percents

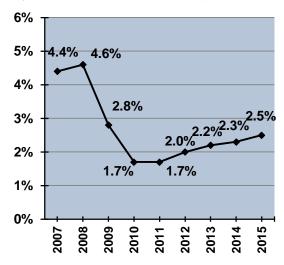
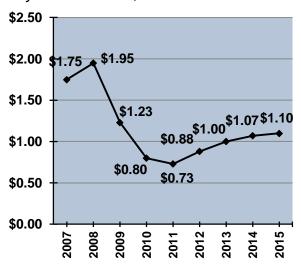


Exhibit 2First year settlements, shown as dollars



First year increases in 2015, both as percents and dollar amounts, continued the gradual, steady upward trend which began in 2011. **Exhibit 3** shows that, in percentage terms, first year contracts have had modest increases over the past three years (from 2.2 percent in 2013 to 2.5 percent in 2015). For second and third year contracts, however, settlements fell slightly from their 2013 levels in 2014 and then jumped to 2.7% in 2015, as highlighted by red ovals below.

Exhibit 32015 settlements compared to settlements from 2013 and 2014

| Contract | 20 ⁻ | 13 | 201 | 14 | 20 | 2015 | | | |
|----------|-----------------|--------|---------|--------|---------|--------|--|--|--|
| Year | Percent | Dollar | Percent | Dollar | Percent | Dollar | | | |
| First | 2.2% | \$1.00 | 2.3% | \$1.07 | 2.5% | \$1.10 | | | |
| Second | 2.6% | \$1.30 | 2.4% | \$1.31 | 2.7% | \$1.40 | | | |
| Third | 2.6% | \$1.34 | 2.5% | \$1.37 | 2.7% | \$1.50 | | | |

The Consumer Price Index (CPI) rose by 0.7 percent for the 12 months ending December 2015*

*Source: Bureau of Labor Statistics



The median increases for 2015 were similar to the averages at 2.5 percent (\$1.01) for the first year and 2.7 percent (\$1.32) for the second year. The third year had a median increase of 2.6 percent (\$1.31) and an average of 2.7 percent (\$1.50). This \$0.19 differential between mean and median values suggests that there were high outliers for that metric. The median is the rate at which half of the agreements are higher and half are lower; it is less affected by outliers.

Exhibits 4 and 5 show details about the first year of collectively bargained settlements. The most common settlement in 2015 was the 2.6-3.0 percent range, the same as 2014. In 2013, however, the most common rate was lower, 2.1-2.5 percent. As shown in the red ovals, there was the same percent of settlements with no increase in 2014 as there was in 2013, 8 percent, but this decreased to 3 percent in 2015. As a reminder, in 2011, 20 percent of the settlements were for no increase.

Exhibit 4Details for first year settlements shown as percents: 2013, 2014 and 2015

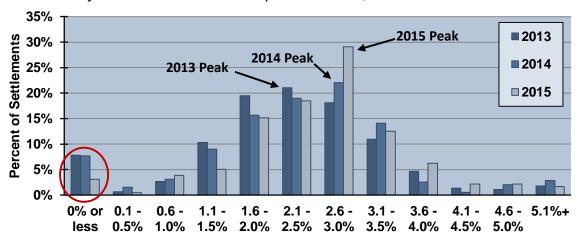
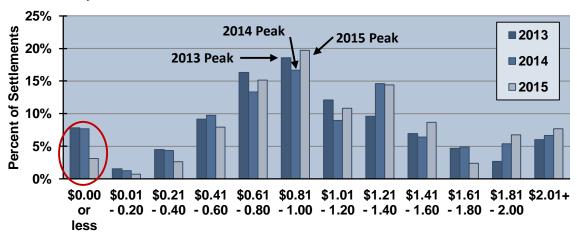


Exhibit 5 shows that the most common increase amount in 2015 was in the \$0.81-\$1.00 range. This was also the most common increase in the two previous years.

Exhibit 5Details for first year settlements shown as dollars: 2013, 2014 and 2015





Settlements by Region

Average first year settlements for 2015 ranged from a low of 2.0 percent (median = 1.8 percent) in the New England region to a high of 2.7 percent (median = 3.0 percent) in the Northwest region, as shown in **Exhibit 6**. **Exhibit 7** shows the regions with the dollar amount of their agreements. The lowest average occurred in the South Central region at \$0.65 (median = \$0.70) and the highest average, conveyed as a dollar amount, was in the Southwest Pacific region at \$1.66 (median = \$1.83).

Exhibit 6Settlements by region shown as percents

| | First Year | | | | Second Yo | ear | Third Year | | | |
|--|------------|---------|----------|-------|-----------|----------|------------|--------------|---------------|--|
| Region | Count | Average | Median | Count | Average | Median | Count | Average | Median | |
| New England | 4 🤇 | 2.0% | 1.8% | < 3 | - | - | < 3 | - | - | |
| Middle Atlantic | 54 | 2.5% | 2.5% | 24 | 2.5% | 2.6% | 11 | 2.5% | <u> </u> | |
| Southeast | 126 | 2.4% | 2.4% | 5 | 2.1% | 2.3% | 3 | 1.8% | 1.6% | |
| East North Central | 159 | 2.6% | O 2.6% | 79 | 2.6% | 2.6% | 54 | 2.6% | 2.6% | |
| West North Central | 18 | 2.3% | 2.2% | 12 | 2.4% | 2.4% | 12 | 2.5% | 2.5% | |
| South Central | 14 | 2.2% | 2.0% | < 3 | - | - | < 3 | - | - | |
| Mountain Northern Plains | 3 | 2.1% | 1.5% | < 3 | - | - | < 3 | - | - | |
| Southwest Pacific | 27 | 0 2.6% | <u> </u> | 20 | <u> </u> | <u> </u> | 20 | O 3.0% | <u> </u> | |
| Northwest | 11 🤇 | 2.7% | 3.0% | < 3 | - | - | < 3 | - | - | |
| United States | 416 | 2.5% | 2.5% | 141 | 2.7% | 2.7% | 101 | 2.7% | 2.6% | |
| Equal to or lower than United States results | | | | | | | | han United S | States result | |

Exhibit 7Settlements by region shown as dollar amounts

| | First Year | | | | Second Y | ear | Third Year | | | |
|--------------------------|--|---------|---------------------|-------|----------|--------|------------|---------|--------|--|
| Region | Count | Average | Median | Count | Average | Median | Count | Average | Median | |
| New England | 4 | 91.17 | \$0.99 | < 3 | - | - | < 3 | - | - | |
| Middle Atlantic | 54 | 91.33 | \$1.25 | 24 | \$1.25 | 91.32 | 11 | \$1.36 | 91.31 | |
| Southeast | 126 | \$0.84 | \$0.85 | 5 | \$0.72 | \$0.72 | 3 | \$0.67 | \$0.57 | |
| East North Central | 159 | 91.27 | 91.30 | 79 | \$1.31 | \$1.30 | 54 | \$1.31 | \$1.30 | |
| West North Central | 18 | \$0.95 | \$0.92 | 12 | \$1.06 | \$0.97 | 12 | \$1.11 | \$1.02 | |
| South Central | 14 🤇 | \$0.65 | \$0.70 | < 3 | - | - | < 3 | - | - | |
| Mountain Northern Plains | 3 | \$0.90 | \$0.69 | < 3 | - | - | < 3 | - | - | |
| Southwest Pacific | 27 | \$1.66 | 91.83 | 20 | \$1.90 | 92.00 | 20 | \$2.06 | \$1.88 | |
| Northwest | 11 | \$1.50 | 0 \$1.52 | < 3 | - | - | < 3 | - | - | |
| United States | 416 | \$1.10 | \$1.01 | 141 | \$1.40 | \$1.32 | 101 | \$1.50 | \$1.31 | |
| | Equal to or lower than United States results Higher than United States results | | | | | | | | | |

Regions

New England: CT, MA, ME, NH, RI, VT. Middle Atlantic: DC, DE, MD, NJ, NY, PA. Southeast: AL, FL, GA, KY, MS, NC, SC, TN, VA. East North Central: IL, IN, MI, MN, OH, WI, WV. West North Central: IA, KS, MO, NE. South Central: AR, LA, NM, OK, TX. Mountain Northern Plains: CO, MT, ND, SD, UT, WY. Southwest Pacific: AZ, CA, HI, NV. Northwest: AK, ID, OR, WA.



Settlements by Craft

Average first year settlements for 2015 ranged from a low of 2.1 percent for Bricklayers (median = 2.0 percent) to a high of 3.3 percent for Teamsters (median = 2.6 percent), as shown in **Exhibit 8**.

Exhibit 8 Settlements by craft shown as percents

| | | First Yea | ar | | Second Ye | ear | Third Year | | | | |
|----------------------|--|-----------|------------------|-------|-----------|----------|------------|----------|----------|--|--|
| Craft | Count | Average | Median | Count | Average | Median | Count | Average | Median | | |
| Boilermakers | < 3 | | | < 3 | - | - | < 3 | - | - | | |
| Bricklayers | 44 🤇 | 2.1% | 2.0% | 20 | 2.1% | 2.0% | 13 | 2.4% | 2.4% | | |
| Carpenters | 21 | 2.7% | 2 .9% | 8 | O 3.3% | <u> </u> | 4 | <u> </u> | O 3.6% | | |
| Cement Masons | 34 | O 2.6% | 2.5% | 18 | 2.1% | 2.5% | 15 | 2.6% | 2.4% | | |
| Electricians | 34 | 0 2.7% | 2.6% | 20 | 2.5% | <u> </u> | 14 | 2.6% | 2.5% | | |
| Insulators | 11 | 0 2.5% | 2.2% | < 3 | - | - | < 3 | - | - | | |
| Iron Workers | 92 | 0 2.5% | 2.5% | 6 | O 3.1% | <u> </u> | 5 | 2.6% | O 2.6% | | |
| Laborers | 41 | 2.3% | <u> </u> | 13 | 0 2.7% | <u> </u> | 8 | <u> </u> | <u> </u> | | |
| Millwrights | 16 | 2.4% | <u> </u> | 6 | O 3.2% | <u> </u> | 4 | 3.6% | 3.6% | | |
| Operating Engineers | 22 | 0 2.8% | 0 2.7% | 11 | <u> </u> | 2.7% | 10 | 2.4% | 2.6% | | |
| Painters | 25 | O 2.5% | O 2.5% | 9 | 0 2.7% | 2.6% | 3 | <u> </u> | <u> </u> | | |
| Pipefitters/Plumbers | 23 | 2.3% | 2.1% | 7 | <u> </u> | <u> </u> | 6 | O 2.9% | 0 2.9% | | |
| Plasterers | 20 | O 3.0% | <u> </u> | 6 | 2.4% | 2.5% | 4 | 2.5% | 2.5% | | |
| Sheet Metal Workers | 21 | 2 2% | <u> </u> | 11 | 2.5% | 2.5% | 10 | 2.4% | 2.3% | | |
| Teamsters | 7 🤇 | <u> </u> | 2.6% | < 3 | - | - | < 3 | - | - | | |
| United States | 416 | 2.5% | 2.5% | 141 | 2.7% | 2.7% | 101 | 2.7% | 2.6% | | |
| | Equal to or lower than United States results | | | | | | | | | | |

The following associations sponsor this report:

Associated General Contractors of America (AGC)

Central States Insulation Association (CSIA)

Eastern States Insulation Contractors Association (ESICA)

FCA International (FCA)

International Council of Employers of Bricklayers and Allied Craftworkers (ICE)

Mechanical Contractors Association of America (MCAA)

National Association of Construction Boilermaker Employers (NACBE)

National Electrical Contractors Association (NECA)

National Fire Sprinkler Association (NFSA)

North American Contractors Association (NACA)

Sheet Metal and Air Conditioning Contractors' National Association (SMACNA)

The Association of Union Constructors (TAUC)



Settlements by Craft (continued)

Exhibit 9 outlines the 2015 settlements as dollar amounts. Results range from a low of \$0.96 (median = \$1.00) for Laborers to a high of \$1.30 (median = \$1.01) for Pipefitters/Plumbers.

Exhibit 9 Settlements by craft shown as dollar amounts

| | | First Yea | ar | | Second Ye | ear | Third Year | | |
|----------------------|-------|-------------|-----------------|------------|---------------|--------|------------|--------------|----------------|
| Craft | Count | Average | Median | Count | Average | Median | Count | Average | Median |
| Boilermakers | < 3 | - | - | < 3 | - | - | < 3 | - | - |
| Bricklayers | 44 | \$0.98 | \$0.92 | 20 | \$1.08 | \$1.00 | 13 | \$1.29 | \$1.31 |
| Carpenters | 21 | 91.23 | 91.20 | 8 | 91.81 | 91.62 | 4 | 92.18 | 92.51 |
| Cement Masons | 34 | \$1.13 | \$1.09 | 18 | \$0.90 | \$0.96 | 15 | \$1.11 | \$1.00 |
| Electricians | 34 | \$1.28 | 91.21 | 20 | \$1.34 | \$1.32 | 14 | \$1.35 | \$1.25 |
| Insulators | 11 | \$0.98 | \$0.80 | < 3 | - | - | < 3 | - | - |
| Iron Workers | 92 | 91.20 | \$1.11 | 6 | 91.73 | 91.74 | 5 | 91.53 | \$1.30 |
| Laborers | 41 | \$0.96 | \$1.00 | 13 | \$1.27 | \$1.35 | 8 | \$1.34 | 91.35 |
| Millwrights | 16 | \$1.20 |) \$1.29 | 6 | \$1.98 | \$2.08 | 4 | \$2.37 | \$2.51 |
| Operating Engineers | 22 | \$1.25 | \$1.28 | 11 | 91.47 | \$1.50 | 10 | \$1.31 | 91.38 |
| Painters | 25 | \$1.02 | \$0.97 | 9 | \$1.30 | \$1.23 | 3 | 91.62 | 91.75 |
| Pipefitters/Plumbers | 23 | 91.30 | 91.01 | 7 | 91.99 | 92.00 | 6 | 92.23 | 92.30 |
| Plasterers | 20 | 91.17 | 91.11 | 6 | \$1.10 | \$1.10 | 4 | \$1.10 | \$1.11 |
| Sheet Metal Workers | 21 | \$1.11 | \$1.00 | 11 | \$1.32 | \$1.25 | 10 | \$1.31 | \$1.18 |
| Teamsters | 7 | \$1.13 | \$1.00 | < 3 | - | - | < 3 | - | - |
| United States | 416 | \$1.10 | \$1.01 | 141 | \$1.40 | \$1.32 | 101 | \$1.50 | \$1.31 |
| | | Equal to or | lower than U | Inited Sta | ates results | | Higher t | han United S | States results |

Equal to or lower than United States results

Higher than United States results

The December 2015 unemployment rate in the construction industry was 7.5 percent, down from 8.3 percent at the same time last year.

The December 2015 unemployment rate for the United States was 5.0 percent.*

*Source: Bureau of Labor Statistics



Additional reports are available upon request. Companies/contractors, chapters, and local associations/affiliates who are members of CLRC's sponsor associations (see p. 4) receive discounted rates.

| Report | Description | Benefit |
|---|--|---|
| Market Share Analysis | Shows what percent of a given industry (e.g., plumbing/pipefitting, carpenters) is worked by union contractors. | Allows management and labor to more precisely define their share of the market, and more importantly, the trend over time. Also, can document the impact of specific programs (e.g., market recovery, new classifications). |
| Union – Nonunion Wage and Fringe Benefits Comparison | Compares a specific local's wage and fringe benefits package to nonunion data for that craft in the same geographic region. | Tangibly shows the difference in both dollars and percents between union and nonunion pay and fringe benefits. |
| Contract Costing | Provides a detailed cost analysis of 8–12 categories in a contract (e.g., 2 nd shift, foreman ratio, clean-up time) on a per employee per hour and total contract cost basis. | Helps the parties in collective bargaining better understand the real costs associated with contract language clauses. |
| Wage and Fringe Benchmark Comparison | Graphs actual wage and fringe benefits rates compared to indexes (e.g., CPI, nonunion) over time to show the trend. | Compares actual pay to what it would have been using an index. |
| Custom | Tell us what you are looking for, we can probably help you. | Offers you greater understanding and useful data to use during collective bargaining or internal business decisions. |

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| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|----------------------|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| Bricklayers | rear r | Teal 2 | i eai 3 | Teal 4 | DIII 1-2 | DIII 2-3 | DIII 3-4 | DIII 1-2 | Dill 2-3 | DIII 3-4 |
| BIRMINGHAM,ALABAMA | \$32.68 | \$33.18 | | | \$0.50 | | | 1.5% | 0.0% | |
| HUNTSVILLE, ALABAMA | \$32.68 | \$33.18 | | | \$0.50 | | | 1.5% | 0.0% | |
| BAKERSFIELD, CALIFO | \$48.57 | \$49.99 | | | \$1.42 | | | 2.9% | 0.0% | |
| FRESNO, CALIFORNIA | \$57.95 | \$58.70 | \$59.70 | \$61.20 | \$0.75 | \$1.00 | \$1.50 | 1.3% | 1.7% | 2.5% |
| MONTEREY, CALIFORNI | \$64.53 | \$65.28 | \$66.28 | \$67.78 | \$0.75 | \$1.00 | \$1.50 | 1.2% | 1.5% | 2.3% |
| OAKLAND, CALIFORNIA | \$65.75 | \$66.50 | \$67.50 | \$69.00 | \$0.75 | \$1.00 | \$1.50 | 1.1% | 1.5% | 2.2% |
| SACRAMENTO, CALIFO | \$59.72 | \$60.47 | \$61.47 | \$62.97 | \$0.75 | \$1.00 | \$1.50 | 1.3% | 1.7% | 2.4% |
| SAN FRANCISCO, CALI | \$68.00 | \$68.75 | \$69.75 | \$71.25 | \$0.75 | \$1.00 | \$1.50 | 1.1% | 1.5% | 2.2% |
| ATLANTA, GEORGIA | \$28.89 | \$28.89 | | | \$0.00 | | | 0.0% | 0.0% | |
| SOUTHWEST, ILLINOIS | \$54.37 | \$55.32 | | | \$0.95 | | | 1.7% | 0.0% | |
| LOUISVILLE, KENTUCK | \$35.47 | \$36.20 | | | \$0.73 | | | 2.1% | 0.0% | |
| PADUCAH, KENTUCKY | \$34.78 | \$36.20 | | | \$1.42 | | | 4.1% | 0.0% | |
| FLINT, MICHIGAN | \$47.08 | \$47.90 | \$48.71 | | \$0.82 | \$0.81 | | 1.7% | 1.7% | |
| GRAND RAPIDS, MICHI | \$42.28 | \$43.05 | \$43.82 | \$44.64 | \$0.77 | \$0.77 | \$0.82 | 1.8% | 1.8% | 1.9% |
| SAGINAW, MICHIGAN | \$42.24 | \$43.01 | \$43.74 | | \$0.77 | \$0.73 | | 1.8% | 1.7% | |
| TRAVERSE CITY, MICHI | \$41.07 | \$41.78 | \$42.49 | | \$0.71 | \$0.71 | | 1.7% | 1.7% | |
| COLUMBIA, MISSOURI | \$42.20 | \$43.15 | \$44.12 | \$45.15 | \$0.95 | \$0.97 | \$1.03 | 2.3% | 2.2% | 2.3% |
| KANSAS CITY, MISSOU | \$50.75 | \$51.53 | \$52.47 | \$53.43 | \$0.78 | \$0.94 | \$0.96 | 1.5% | 1.8% | 1.8% |
| ST. LOUIS, MISSOURI | \$46.43 | \$47.43 | \$48.53 | \$49.78 | \$1.00 | \$1.10 | \$1.25 | 2.2% | 2.3% | 2.6% |
| ALBANY, NEW YORK | \$49.61 | \$51.15 | \$52.55 | \$54.00 | \$1.54 | \$1.40 | \$1.45 | 3.1% | 2.7% | 2.8% |
| BINGHAMTON, NEW YO | \$45.98 | \$47.45 | \$48.92 | | \$1.47 | \$1.47 | | 3.2% | 3.1% | |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|---------------------|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| BUFFALO, NEW YORK | \$51.30 | \$52.70 | \$54.10 | | \$1.40 | \$1.40 | | 2.7% | 2.7% | |
| ROCHESTER, NEW YO | \$47.07 | \$48.45 | \$49.83 | | \$1.38 | \$1.38 | | 2.9% | 2.8% | |
| SYRACUSE, NEW YORK | \$48.18 | \$49.38 | | | \$1.20 | | | 2.5% | 0.0% | |
| UTICA, NEW YORK | \$47.62 | \$48.50 | \$49.76 | \$51.07 | \$0.88 | \$1.26 | \$1.31 | 1.8% | 2.6% | 2.6% |
| WESTCHESTER CTY, N | \$48.83 | \$49.58 | | | \$0.75 | | | 1.5% | 0.0% | |
| OSWEGO,NEW YORK | \$49.95 | \$50.84 | | | \$0.89 | | | 1.8% | 0.0% | |
| CLEVELAND, OHIO | \$45.83 | \$46.69 | | | \$0.86 | | | 1.9% | 0.0% | |
| MANSFIELD, OHIO | \$44.36 | \$46.07 | \$47.22 | \$48.42 | \$1.71 | \$1.15 | \$1.20 | 3.9% | 2.5% | 2.5% |
| TOLEDO, OHIO | \$45.14 | \$46.28 | \$47.43 | \$48.63 | \$1.14 | \$1.15 | \$1.20 | 2.5% | 2.5% | 2.5% |
| PITTSBURGH, PENNSY | \$49.38 | \$51.75 | | | \$2.37 | | | 4.8% | 0.0% | |
| CHATTANOOGA, TENN | \$26.26 | \$26.66 | | | \$0.40 | | | 1.5% | 0.0% | |
| KNOXVILLE, TENNESSE | \$23.43 | \$23.93 | | | \$0.50 | | | 2.1% | 0.0% | |
| MEMPHIS, TENNESSEE | \$28.95 | \$27.85 | | | (\$1.10) | | | -3.8% | 0.0% | |
| NASHVILLE, TENNESSE | \$25.39 | \$25.46 | | | \$0.07 | | | 0.3% | 0.0% | |
| EAU CLAIRE, WISCONS | \$49.24 | \$50.62 | | | \$1.38 | | | 2.8% | 0.0% | |
| JANESVILLE, WISCONS | \$50.89 | \$52.30 | | | \$1.41 | | | 2.8% | 0.0% | |
| KENOSHA, WISCONSIN | \$52.89 | \$54.78 | | | \$1.89 | | | 3.6% | 0.0% | |
| MADISON, WISCONSIN | \$50.89 | \$52.30 | | | \$1.41 | | | 2.8% | 0.0% | |
| MILWAUKEE, WISCONS | \$56.42 | \$57.78 | | | \$1.36 | | | 2.4% | 0.0% | |
| SUPERIOR, WISCONSI | \$52.58 | \$53.73 | \$55.18 | | \$1.15 | \$1.45 | | 2.2% | 2.7% | |
| WAUSAU, WISCONSIN | \$48.77 | \$50.62 | | | \$1.85 | | | 3.8% | 0.0% | |
| OSHKOSH, WISCONSIN | \$48.71 | \$49.98 | | | \$1.27 | | | 2.6% | 0.0% | |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|----------------------------------|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| CHARLESTON, WEST V Carpenters | | \$49.89 | i eai 3 | icai 4 | \$0.99 | DIII 2-3 | DIII 3-4 | 2.0% | 0.0% | DIII 3-4 |
| BIRMINGHAM,ALABAMA | \$34.21 | \$34.27 | | | \$0.06 | | | 0.2% | 0.0% | |
| HUNTSVILLE, ALABAMA | \$31.29 | \$32.04 | | | \$0.75 | | | 2.4% | 0.0% | |
| MONTEREY, CALIFORNI | \$62.01 | \$64.01 | \$66.42 | \$68.93 | \$2.00 | \$2.41 | \$2.51 | 3.2% | 3.8% | 3.8% |
| SACRAMENTO, CALIFO | \$62.61 | \$64.61 | \$67.02 | \$69.53 | \$2.00 | \$2.41 | \$2.51 | 3.2% | 3.7% | 3.7% |
| SAN FRANCISCO, CALI | \$68.05 | \$70.05 | \$72.46 | \$74.97 | \$2.00 | \$2.41 | \$2.51 | 2.9% | 3.4% | 3.5% |
| ATLANTA, GEORGIA | \$32.00 | \$32.48 | | | \$0.48 | | | 1.5% | 0.0% | |
| EVANSVILLE, INDIANA | \$42.24 | \$43.42 | \$45.24 | \$46.44 | \$1.18 | \$1.82 | \$1.20 | 2.8% | 4.2% | 2.7% |
| LOUISVILLE, KENTUCK | \$39.88 | \$41.37 | | | \$1.49 | | | 3.7% | 0.0% | |
| PADUCAH, KENTUCKY | \$40.38 | \$41.47 | | | \$1.09 | | | 2.7% | 0.0% | |
| ROCHESTER, MINNESO | \$43.78 | \$45.23 | | | \$1.45 | | | 3.3% | 0.0% | |
| COLUMBUS, OHIO | \$38.46 | \$39.66 | \$40.86 | | \$1.20 | \$1.20 | | 3.1% | 3.0% | |
| CHATTANOOGA, TENN | \$28.90 | \$29.51 | | | \$0.61 | | | 2.1% | 0.0% | |
| KNOXVILLE, TENNESSE | \$31.75 | \$32.79 | | | \$1.04 | | | 3.3% | 0.0% | |
| MEMPHIS, TENNESSEE | \$32.75 | \$33.75 | | | \$1.00 | | | 3.1% | 0.0% | |
| NASHVILLE, TENNESSE | \$32.55 | \$33.55 | | | \$1.00 | | | 3.1% | 0.0% | |
| SEATTLE, WASHINGTO | \$51.59 | \$53.27 | | | \$1.68 | | | 3.3% | 0.0% | |
| APPLETON, WISCONSI | \$48.17 | \$49.54 | \$50.96 | | \$1.37 | \$1.42 | | 2.8% | 2.9% | |
| JANESVILLE, WISCONS | \$48.17 | \$49.54 | \$50.96 | | \$1.37 | \$1.42 | | 2.8% | 2.9% | |
| MADISON, WISCONSIN | \$48.17 | \$49.54 | \$50.96 | | \$1.37 | \$1.42 | | 2.8% | 2.9% | |
| MILWAUKEE, WISCONS | \$54.05 | \$55.65 | | | \$1.60 | | | 3.0% | 0.0% | |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|----------------------------------|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| CHARLESTON, WEST V Cement Masons | \$47.00 | \$48.00 | | | \$1.00 | | | 2.1% | 0.0% | |
| HUNTSVILLE, ALABAMA | \$29.60 | \$30.71 | | | \$1.11 | | | 3.8% | 0.0% | |
| ATLANTA, GEORGIA | \$29.60 | \$30.71 | | | \$1.11 | | | 3.8% | 0.0% | |
| BLOOMINGTON, ILLINOI | \$49.93 | \$51.19 | \$52.49 | \$53.84 | \$1.26 | \$1.30 | \$1.35 | 2.5% | 2.5% | 2.6% |
| CENTRALIA, ILLINOIS | \$42.65 | \$43.73 | \$44.78 | \$45.83 | \$1.08 | \$1.05 | \$1.05 | 2.5% | 2.4% | 2.3% |
| DECATUR, ILLINOIS | \$49.50 | \$50.76 | \$52.06 | \$53.41 | \$1.26 | \$1.30 | \$1.35 | 2.5% | 2.6% | 2.6% |
| JOLIET, ILLINOIS | \$69.24 | \$71.27 | | | \$2.03 | | | 2.9% | 0.0% | |
| PEORIA, ILLINOIS | \$51.20 | \$52.50 | \$53.80 | \$55.10 | \$1.30 | \$1.30 | \$1.30 | 2.5% | 2.5% | 2.4% |
| SPRINGFIELD, ILLINOIS | \$46.10 | \$47.30 | \$48.55 | \$49.85 | \$1.20 | \$1.25 | \$1.30 | 2.6% | 2.6% | 2.7% |
| ELGIN, ILLINOIS | \$69.12 | \$71.27 | | | \$2.15 | | | 3.1% | 0.0% | |
| LAKE CTY, ILLINOIS | \$69.14 | \$71.29 | | | \$2.15 | | | 3.1% | 0.0% | |
| EVANSVILLE, INDIANA | \$40.80 | \$42.09 | | | \$1.29 | | | 3.2% | 0.0% | |
| LAFAYETTE, INDIANA | \$40.20 | \$40.88 | | | \$0.68 | | | 1.7% | 0.0% | |
| TERRE HAUTE, INDIAN | \$36.65 | \$37.23 | \$37.98 | | \$0.58 | \$0.75 | | 1.6% | 2.0% | |
| PADUCAH, KENTUCKY | \$39.20 | \$39.20 | | | \$0.00 | | | 0.0% | 0.0% | |
| BATTLE CREEK, MICHI | \$36.16 | \$37.07 | \$37.99 | \$38.91 | \$0.91 | \$0.92 | \$0.92 | 2.5% | 2.5% | 2.4% |
| FLINT, MICHIGAN | \$39.60 | \$40.60 | \$41.60 | \$42.60 | \$1.00 | \$1.00 | \$1.00 | 2.5% | 2.5% | 2.4% |
| GRAND RAPIDS, MICHI | \$35.54 | \$36.34 | \$37.24 | \$38.14 | \$0.80 | \$0.90 | \$0.90 | 2.3% | 2.5% | 2.4% |
| KALAMAZOO, MICHIGA | \$36.16 | \$37.07 | \$37.99 | \$38.91 | \$0.91 | \$0.92 | \$0.92 | 2.5% | 2.5% | 2.4% |
| LANSING, MICHIGAN | \$38.62 | \$39.59 | \$40.57 | \$42.53 | \$0.97 | \$0.98 | \$1.96 | 2.5% | 2.5% | 4.8% |
| SAGINAW, MICHIGAN | \$38.62 | \$39.52 | \$40.42 | \$41.32 | \$0.90 | \$0.90 | \$0.90 | 2.3% | 2.3% | 2.2% |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|------------------------------------|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| TRAVERSE CITY, MICHI | \$37.44 | \$38.34 | \$39.24 | \$40.14 | \$0.90 | \$0.90 | \$0.90 | 2.4% | 2.3% | 2.3% |
| COLUMBIA, MISSOURI | \$37.63 | \$38.38 | \$39.35 | \$40.34 | \$0.75 | \$0.97 | \$0.99 | 2.0% | 2.5% | 2.5% |
| ROLLA, MISSOURI | \$39.68 | \$40.58 | \$41.53 | \$42.53 | \$0.90 | \$0.95 | \$1.00 | 2.3% | 2.3% | 2.4% |
| SPRINGFIELD, MISSOU | \$30.00 | \$30.71 | \$31.54 | \$32.39 | \$0.71 | \$0.83 | \$0.85 | 2.4% | 2.7% | 2.7% |
| BUFFALO, NEW YORK | \$43.25 | \$44.75 | \$43.25 | | \$1.50 | (\$1.50) | | 3.5% | -3.4% | |
| AKRON, OHIO | \$43.44 | \$44.54 | | | \$1.10 | | | 2.5% | 0.0% | |
| YOUNGSTOWN, OHIO | \$42.86 | \$44.80 | | | \$1.94 | | | 4.5% | 0.0% | |
| CHATTANOOGA, TENN | \$29.45 | \$29.65 | | | \$0.20 | | | 0.7% | 0.0% | |
| MEMPHIS, TENNESSEE | \$39.80 | \$40.80 | | | \$1.00 | | | 2.5% | 0.0% | |
| NASHVILLE, TENNESSE | \$28.50 | \$29.35 | | | \$0.85 | | | 3.0% | 0.0% | |
| SEATTLE, WASHINGTO | \$51.73 | \$53.25 | | | \$1.52 | | | 2.9% | 0.0% | |
| MADISON, WISCONSIN | \$50.86 | \$52.33 | \$53.78 | | \$1.47 | \$1.45 | | 2.9% | 2.8% | |
| MILWAUKEE, WISCONS | \$51.00 | \$52.33 | | | \$1.33 | | | 2.6% | 0.0% | |
| SUPERIOR, WISCONSI Crane Operators | \$50.78 | \$52.44 | | | \$1.66 | | | 3.3% | 0.0% | |
| BIRMINGHAM,ALABAMA | \$33.41 | \$34.83 | | | \$1.42 | | | 4.3% | 0.0% | |
| HUNTSVILLE, ALABAMA | \$33.38 | \$34.13 | | | \$0.75 | | | 2.2% | 0.0% | |
| ATLANTA, GEORGIA | \$40.58 | \$41.58 | | | \$1.00 | | | 2.5% | 0.0% | |
| SOUTHWEST, ILLINOIS | \$62.05 | \$63.55 | \$65.05 | \$66.55 | \$1.50 | \$1.50 | \$1.50 | 2.4% | 2.4% | 2.3% |
| PEORIA, ILLINOIS | \$55.15 | \$56.75 | \$58.35 | \$59.95 | \$1.60 | \$1.60 | \$1.60 | 2.9% | 2.8% | 2.7% |
| EVANSVILLE, INDIANA | \$45.33 | \$45.75 | \$47.92 | \$49.37 | \$0.42 | \$2.17 | \$1.45 | 0.9% | 4.7% | 3.0% |
| INDIANAPOLIS, INDIAN | \$47.70 | \$49.00 | \$50.30 | \$51.60 | \$1.30 | \$1.30 | \$1.30 | 2.7% | 2.7% | 2.6% |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|------------------------------------|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| LAFAYETTE, INDIANA | \$47.21 | \$48.51 | \$49.81 | \$51.11 | \$1.30 | \$1.30 | \$1.30 | 2.8% | 2.7% | 2.6% |
| TERRE HAUTE, INDIAN | \$46.30 | \$47.55 | \$49.82 | \$51.27 | \$1.25 | \$2.27 | \$1.45 | 2.7% | 4.8% | 2.9% |
| HENDERSON, KENTUC | \$41.78 | \$43.70 | | | \$1.92 | | | 4.6% | 0.0% | |
| LANSING, MICHIGAN | \$50.99 | \$52.80 | \$53.55 | \$54.30 | \$1.81 | \$0.75 | \$0.75 | 3.5% | 1.4% | 1.4% |
| MARQUETTE, MICHIGA | \$44.29 | \$45.45 | \$46.20 | \$46.95 | \$1.16 | \$0.75 | \$0.75 | 2.6% | 1.7% | 1.6% |
| KANSAS CITY, MISSOU | \$53.32 | \$54.21 | \$55.26 | \$56.31 | \$0.89 | \$1.05 | \$1.05 | 1.7% | 1.9% | 1.9% |
| ALBANY, NEW YORK | \$61.77 | \$63.62 | \$65.52 | \$67.48 | \$1.85 | \$1.90 | \$1.96 | 3.0% | 3.0% | 3.0% |
| ROCHESTER, NEW YO | \$52.68 | \$54.20 | | | \$1.52 | | | 2.9% | 0.0% | |
| CHATTANOOGA, TENN | \$35.19 | \$36.12 | | | \$0.93 | | | 2.6% | 0.0% | |
| KNOXVILLE, TENNESSE | \$35.19 | \$36.12 | | | \$0.93 | | | 2.6% | 0.0% | |
| MEMPHIS, TENNESSEE | \$35.85 | \$36.85 | | | \$1.00 | | | 2.8% | 0.0% | |
| NASHVILLE, TENNESSE | \$35.85 | \$36.85 | | | \$1.00 | | | 2.8% | 0.0% | |
| HOUSTON, TEXAS | \$29.30 | \$30.10 | | | \$0.80 | | | 2.7% | 0.0% | |
| SEATTLE, WASHINGTO | \$56.22 | \$57.97 | | | \$1.75 | | | 3.1% | 0.0% | |
| MADISON, WISCONSIN Electricians | \$55.27 | \$56.77 | \$58.37 | | \$1.50 | \$1.60 | | 2.7% | 2.8% | |
| BIRMINGHAM,ALABAMA | \$32.96 | \$33.52 | | | \$0.57 | | | 1.7% | 0.0% | |
| HUNTSVILLE, ALABAMA | \$35.75 | \$37.00 | | | \$1.25 | | | 3.5% | 0.0% | |
| MOBILE, ALABAMA | \$31.98 | \$32.80 | \$33.63 | | \$0.82 | \$0.83 | | 2.6% | 2.5% | |
| PENSACOLA, FLORIDA | \$30.01 | \$30.73 | \$31.45 | | \$0.72 | \$0.72 | | 2.4% | 2.3% | |
| ATLANTA, GEORGIA | \$37.78 | \$38.05 | | | \$0.27 | | | 0.7% | 0.0% | |
| AURORA, ILLINOIS | \$69.73 | \$71.73 | \$73.98 | | \$2.00 | \$2.25 | | 2.9% | 3.1% | |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|-----------------------|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| JOLIET, ILLINOIS | \$73.41 | \$73.91 | | | \$0.50 | | | 0.7% | 0.0% | |
| DU PAGE CTY, ILLINOIS | \$69.61 | \$71.61 | \$73.86 | | \$2.00 | \$2.25 | | 2.9% | 3.1% | |
| LAKE CTY, ILLINOIS | \$70.70 | \$72.85 | \$75.10 | | \$2.15 | \$2.25 | | 3.0% | 3.1% | |
| MUNCIE, INDIANA | \$45.18 | \$46.06 | \$46.76 | \$47.51 | \$0.88 | \$0.70 | \$0.75 | 1.9% | 1.5% | 1.6% |
| TOPEKA, KANSAS | \$41.52 | \$42.88 | \$44.26 | \$45.58 | \$1.36 | \$1.38 | \$1.32 | 3.3% | 3.2% | 3.0% |
| LOUISVILLE, KENTUCK | \$43.91 | \$44.91 | | | \$1.00 | | | 2.3% | 0.0% | |
| BATTLE CREEK, MICHI | \$45.27 | \$46.47 | \$47.97 | \$49.17 | \$1.20 | \$1.50 | \$1.20 | 2.7% | 3.2% | 2.5% |
| FLINT, MICHIGAN | \$53.38 | \$54.73 | \$55.73 | \$56.98 | \$1.35 | \$1.00 | \$1.25 | 2.5% | 1.8% | 2.2% |
| KALAMAZOO, MICHIGA | \$43.41 | \$45.70 | \$46.89 | | \$2.29 | \$1.19 | | 5.3% | 2.6% | |
| MUSKEGON, MICHIGAN | \$42.71 | \$43.66 | \$44.91 | \$46.16 | \$0.95 | \$1.25 | \$1.25 | 2.2% | 2.9% | 2.8% |
| SAGINAW, MICHIGAN | \$49.80 | \$50.61 | \$51.51 | \$52.51 | \$0.81 | \$0.90 | \$1.00 | 1.6% | 1.8% | 1.9% |
| ESCANABA, MICHIGAN | \$47.67 | \$48.61 | | | \$0.94 | | | 2.0% | 0.0% | |
| DULUTH, MINNESOTA | \$53.40 | \$54.90 | \$56.68 | \$58.14 | \$1.50 | \$1.78 | \$1.46 | 2.8% | 3.2% | 2.6% |
| ALBANY, NEW YORK | \$56.42 | \$57.92 | \$59.92 | \$61.97 | \$1.50 | \$2.00 | \$2.05 | 2.7% | 3.5% | 3.4% |
| BUFFALO, NEW YORK | \$55.45 | \$57.51 | \$59.21 | \$61.06 | \$2.06 | \$1.70 | \$1.85 | 3.7% | 3.0% | 3.1% |
| NIAGARA FALLS, NEW | \$54.82 | \$57.34 | \$58.94 | \$59.04 | \$2.52 | \$1.60 | \$0.10 | 4.6% | 2.8% | 0.2% |
| SYRACUSE, NEW YORK | \$55.70 | \$56.50 | | | \$0.80 | | | 1.4% | 0.0% | |
| AKRON, OHIO | \$49.41 | \$50.67 | | | \$1.26 | | | 2.6% | 0.0% | |
| COLUMBUS, OHIO | \$46.14 | \$47.17 | | | \$1.03 | | | 2.2% | 0.0% | |
| LIMA, OHIO | \$41.83 | \$43.85 | \$44.77 | \$45.80 | \$2.02 | \$0.92 | \$1.03 | 4.8% | 2.1% | 2.3% |
| CHATTANOOGA, TENN | \$39.43 | \$40.34 | | | \$0.91 | | | 2.3% | 0.0% | |
| KNOXVILLE, TENNESSE | \$32.38 | \$33.13 | | | \$0.75 | | | 2.3% | 0.0% | |

| , | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|---------------------------------------|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| MEMPHIS, TENNESSEE | \$36.56 | \$37.77 | | | \$1.21 | | | 3.3% | 0.0% | |
| NASHVILLE, TENNESSE | \$35.57 | \$36.36 | | | \$0.79 | | | 2.2% | 0.0% | |
| RICHMOND, VIRGINIA | \$39.57 | \$40.57 | \$41.57 | \$42.57 | \$1.00 | \$1.00 | \$1.00 | 2.5% | 2.5% | 2.4% |
| KENOSHA, WISCONSIN | \$55.34 | \$56.79 | \$56.79 | \$59.84 | \$1.45 | | \$3.05 | 2.6% | 0.0% | 5.4% |
| MILWAUKEE, WISCONS | \$56.09 | \$57.69 | | | \$1.60 | | | 2.9% | 0.0% | |
| RACINE, WISCONSIN Ironworkers-Struct. | \$55.25 | \$57.40 | \$58.90 | \$60.50 | \$2.15 | \$1.50 | \$1.60 | 3.9% | 2.6% | 2.7% |
| ANCHORAGE, ALASKA | \$61.83 | \$63.33 | | | \$1.50 | | | 2.4% | 0.0% | |
| BIRMINGHAM,ALABAMA | \$36.85 | \$37.85 | | | \$1.00 | | | 2.7% | 0.0% | |
| HUNTSVILLE, ALABAMA | \$37.02 | \$38.02 | | | \$1.00 | | | 2.7% | 0.0% | |
| MOBILE, ALABAMA | \$37.06 | \$38.06 | | | \$1.00 | | | 2.7% | 0.0% | |
| SHEFFIELD, ALABAMA | \$34.63 | \$35.63 | | | \$1.00 | | | 2.9% | 0.0% | |
| LITTLE ROCK, ARKANS | \$33.79 | \$34.50 | | | \$0.71 | | | 2.1% | 0.0% | |
| PHOENIX, ARIZONA | \$46.82 | \$47.57 | | | \$0.75 | | | 1.6% | 0.0% | |
| SAN FRANCISCO, CALI | \$62.24 | \$63.73 | | | \$1.49 | | | 2.4% | 0.0% | |
| HARTFORD, CONNECTI | \$63.10 | \$64.21 | | | \$1.11 | | | 1.8% | 0.0% | |
| WASHINGTON, D.C. | \$46.52 | \$47.42 | | | \$0.90 | | | 1.9% | 0.0% | |
| WILMINGTON, DELAWA | \$59.35 | \$60.35 | | | \$1.00 | | | 1.7% | 0.0% | |
| JACKSONVILLE, FLORI | \$30.68 | \$31.18 | | | \$0.50 | | | 1.6% | 0.0% | |
| ORLANDO, FLORIDA | \$35.38 | \$36.38 | | | \$1.00 | | | 2.8% | 0.0% | |
| TAMPA, FLORIDA | \$41.32 | \$42.52 | | | \$1.20 | | | 2.9% | 0.0% | |
| ATLANTA, GEORGIA | \$34.84 | \$35.69 | | | \$0.85 | | | 2.4% | 0.0% | |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|-----------------------|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| | | | i cai 3 | Teal 4 | | Dill 2-3 | DIII 3-4 | | | DIII 3-4 |
| HONOLULU, HAWAII | \$63.84 | \$64.84 | | | \$1.00 | | | 1.6% | 0.0% | |
| BURLINGTON, IOWA | \$44.49 | \$45.64 | | | \$1.15 | | | 2.6% | 0.0% | |
| CEDAR RAPIDS, IOWA | \$41.82 | \$42.07 | | | \$0.25 | | | 0.6% | 0.0% | |
| DES MOINES, IOWA | \$40.82 | \$42.94 | | | \$2.12 | | | 5.2% | 0.0% | |
| SIOUX CITY, IOWA | \$34.46 | \$35.61 | | | \$1.15 | | | 3.3% | 0.0% | |
| POCATELLO, IDAHO | \$43.21 | \$43.71 | | | \$0.50 | | | 1.2% | 0.0% | |
| AURORA, ILLINOIS | \$74.69 | \$76.64 | | | \$1.95 | | | 2.6% | 0.0% | |
| CHAMPAIGN, ILLINOIS | \$51.37 | \$52.67 | \$53.97 | \$55.27 | \$1.30 | \$1.30 | \$1.30 | 2.5% | 2.5% | 2.4% |
| CHICAGO, ILLINOIS | \$77.10 | \$78.99 | | | \$1.89 | | | 2.5% | 0.0% | |
| SOUTHWEST, ILLINOIS | \$54.80 | \$55.96 | | | \$1.16 | | | 2.1% | 0.0% | |
| JOLIET, ILLINOIS | \$72.45 | \$74.35 | \$76.45 | \$78.45 | \$1.90 | \$2.10 | \$2.00 | 2.6% | 2.8% | 2.6% |
| PEORIA, ILLINOIS | \$54.11 | \$56.04 | | | \$1.93 | | | 3.6% | 0.0% | |
| SPRINGFIELD, ILLINOIS | \$51.66 | \$54.18 | | | \$2.52 | | | 4.9% | 0.0% | |
| EVANSVILLE, INDIANA | \$45.03 | \$46.67 | | | \$1.64 | | | 3.6% | 0.0% | |
| FT. WAYNE, INDIANA | \$43.39 | \$45.24 | | | \$1.85 | | | 4.3% | 0.0% | |
| HAMMOND, INDIANA | \$63.74 | \$66.59 | | | \$2.85 | | | 4.5% | 0.0% | |
| SOUTH BEND, INDIANA | \$46.25 | \$47.64 | \$49.89 | \$51.19 | \$1.39 | \$2.25 | \$1.30 | 3.0% | 4.7% | 2.6% |
| WICHITA, KANSAS | \$31.60 | \$32.10 | | | \$0.50 | | | 1.6% | 0.0% | |
| LOUISVILLE, KENTUCK | \$46.24 | \$47.36 | | | \$1.12 | | | 2.4% | 0.0% | |
| PADUCAH, KENTUCKY | \$44.76 | \$46.06 | | | \$1.30 | | | 2.9% | 0.0% | |
| BATON ROUGE, LOUISI | \$28.86 | \$29.61 | | | \$0.75 | | | 2.6% | 0.0% | |
| NEW ORLEANS, LOUISI | \$28.88 | \$29.43 | | | \$0.55 | | | 1.9% | 0.0% | |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|----------------------|----------|----------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| SHREVEPORT, LOUISIA | \$28.88 | \$29.22 | | | \$0.34 | | | 1.2% | 0.0% | |
| SPRINGFIELD, MASSAC | \$56.53 | \$57.41 | | | \$0.88 | | | 1.6% | 0.0% | |
| WORCESTER, MASSAC | \$68.39 | \$70.26 | | | \$1.87 | | | 2.7% | 0.0% | |
| BALTIMORE, MARYLAN | \$44.94 | \$46.19 | | | \$1.25 | | | 2.8% | 0.0% | |
| PORTLAND, MAINE | \$42.67 | \$43.49 | | | \$0.82 | | | 1.9% | 0.0% | |
| BATTLE CREEK, MICHI | \$44.05 | \$44.45 | | | \$0.40 | | | 0.9% | 0.0% | |
| DETROIT, MICHIGAN | \$60.88 | \$61.46 | | | \$0.58 | | | 1.0% | 0.0% | |
| JACKSON, MISSISSIPPI | \$27.64 | \$28.84 | | | \$1.20 | | | 4.3% | 0.0% | |
| BILLINGS, MONTANA | \$45.48 | \$46.17 | | | \$0.69 | | | 1.5% | 0.0% | |
| FARGO, NORTH DAKOT | \$45.24 | \$45.24 | | | \$0.00 | | | 0.0% | 0.0% | |
| OMAHA, NEBRASKA | \$40.00 | \$41.00 | | | \$1.00 | | | 2.5% | 0.0% | |
| ATLANTIC CITY, NEW J | \$72.30 | \$74.30 | | | \$2.00 | | | 2.8% | 0.0% | |
| CAMDEN, NEW JERSEY | \$69.18 | \$70.88 | | | \$1.70 | | | 2.5% | 0.0% | |
| NEWARK, NEW JERSE | \$80.84 | \$82.34 | | | \$1.50 | | | 1.9% | 0.0% | |
| TRENTON, NEW JERSE | \$71.04 | \$72.74 | | | \$1.70 | | | 2.4% | 0.0% | |
| ALBUQUERQUE, NEW | \$38.59 | \$39.28 | | | \$0.69 | | | 1.8% | 0.0% | |
| LAS VEGAS, NEVADA | \$58.58 | \$61.13 | | | \$2.55 | | | 4.4% | 0.0% | |
| ALBANY, NEW YORK | \$49.98 | \$51.08 | | | \$1.10 | | | 2.2% | 0.0% | |
| BUFFALO, NEW YORK | \$52.59 | \$54.75 | \$56.00 | \$57.25 | \$2.16 | \$1.25 | \$1.25 | 4.1% | 2.3% | 2.2% |
| NEW YORK, NEW YOR | \$108.60 | \$110.60 | | | \$2.00 | | | 1.8% | 0.0% | |
| NEWBURGH, NEW YOR | \$73.87 | \$75.92 | | | \$2.05 | | | 2.8% | 0.0% | |
| ROCHESTER, NEW YO | \$47.34 | \$48.99 | | | \$1.65 | | | 3.5% | 0.0% | |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|---------------------|---------|---------|--------|--------|----------------|----------------|----------------|---------------|---------------|---------------|
| UTICA, NEW YORK | \$47.06 | \$49.34 | | | \$2.28 | | | 4.8% | 0.0% | |
| CANTON, OHIO | \$43.15 | \$43.99 | | | \$0.84 | | | 1.9% | 0.0% | |
| CINCINNATI, OH | \$44.58 | \$45.35 | | | \$0.77 | | | 1.7% | 0.0% | |
| COLUMBUS, OHIO | \$46.19 | \$47.19 | | | \$1.00 | | | 2.2% | 0.0% | |
| TOLEDO, OHIO | \$48.68 | \$49.48 | | | \$0.80 | | | 1.6% | 0.0% | |
| OKLAHOMA CITY, OKLA | \$36.40 | \$36.95 | | | \$0.55 | | | 1.5% | 0.0% | |
| TULSA, OKLAHOMA | \$36.40 | \$36.95 | | | \$0.55 | | | 1.5% | 0.0% | |
| PORTLAND, OREGON | \$54.84 | \$56.49 | | | \$1.65 | | | 3.0% | 0.0% | |
| ERIE, PENNSYLVANIA | \$52.36 | \$53.48 | | | \$1.12 | | | 2.1% | 0.0% | |
| HARRISBURG, PENNSY | \$56.77 | \$57.27 | | | \$0.50 | | | 0.9% | 0.0% | |
| PITTSBURGH, PENNSY | \$58.40 | \$59.65 | | | \$1.25 | | | 2.1% | 0.0% | |
| READING, PENNSYLVA | \$55.65 | \$56.90 | | | \$1.25 | | | 2.2% | 0.0% | |
| SCRANTON, PENNSYLV | \$57.82 | \$58.82 | | | \$1.00 | | | 1.7% | 0.0% | |
| CHATTANOOGA, TENN | \$36.13 | \$37.13 | | | \$1.00 | | | 2.8% | 0.0% | |
| KNOXVILLE, TENNESSE | \$36.57 | \$37.57 | | | \$1.00 | | | 2.7% | 0.0% | |
| MEMPHIS, TENNESSEE | \$37.49 | \$38.49 | | | \$1.00 | | | 2.7% | 0.0% | |
| NASHVILLE, TENNESSE | \$38.20 | \$39.40 | | | \$1.20 | | | 3.1% | 0.0% | |
| AUSTIN, TEXAS | \$26.50 | \$27.50 | | | \$1.00 | | | 3.8% | 0.0% | |
| FT. WORTH, TEXAS | \$28.10 | \$29.10 | | | \$1.00 | | | 3.6% | 0.0% | |
| GALVESTON, TEXAS | \$27.10 | \$27.10 | | | \$0.00 | | | 0.0% | 0.0% | |
| HOUSTON, TEXAS | \$29.85 | \$30.65 | | | \$0.80 | | | 2.7% | 0.0% | |
| SAN ANTONIO, TEXAS | \$25.95 | \$26.95 | | | \$1.00 | | | 3.9% | 0.0% | |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|-----------------------------------|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| SALT LAKE CITY, UTAH | \$42.45 | \$44.45 | | | \$2.00 | | | 4.7% | 0.0% | |
| NORFOLK, VIRGINIA | \$37.70 | \$38.33 | | | \$0.63 | | | 1.7% | 0.0% | |
| RICHMOND, VIRGINIA | \$39.16 | \$40.35 | | | \$1.19 | | | 3.0% | 0.0% | |
| ROANOKE, VIRGINIA | \$38.44 | \$39.61 | | | \$1.17 | | | 3.0% | 0.0% | |
| SEATTLE, WASHINGTO | \$60.68 | \$62.56 | | | \$1.88 | | | 3.1% | 0.0% | |
| SPOKANE, WASHINGT | \$53.80 | \$55.28 | | | \$1.48 | | | 2.8% | 0.0% | |
| MADISON, WISCONSIN | \$52.61 | \$54.21 | \$56.01 | | \$1.60 | \$1.80 | | 3.0% | 3.3% | |
| MILWAUKEE, WISCONS | \$54.14 | \$56.32 | \$57.99 | \$59.79 | \$2.18 | \$1.67 | \$1.80 | 4.0% | 3.0% | 3.1% |
| CHARLESTON, WEST V | \$50.99 | \$51.49 | | | \$0.50 | | | 1.0% | 0.0% | |
| PARKERSBURG, WEST | \$49.23 | \$50.43 | | | \$1.20 | | | 2.4% | 0.0% | |
| WHEELING, WEST VIR Laborers-Bldg. | \$47.42 | \$48.59 | | | \$1.17 | | | 2.5% | 0.0% | |
| BIRMINGHAM,ALABAMA | \$24.27 | \$25.07 | | | \$0.80 | | | 3.3% | 0.0% | |
| HUNTSVILLE, ALABAMA | \$23.18 | \$23.88 | | | \$0.70 | | | 3.0% | 0.0% | |
| SACRAMENTO, CALIFO | \$46.84 | \$47.84 | \$49.34 | \$50.94 | \$1.00 | \$1.50 | \$1.60 | 2.1% | 3.1% | 3.2% |
| SAN FRANCISCO, CALI | \$46.54 | \$47.54 | \$49.04 | \$50.64 | \$1.00 | \$1.50 | \$1.60 | 2.1% | 3.2% | 3.3% |
| ATLANTA, GEORGIA | \$20.82 | \$20.82 | | | \$0.00 | | | 0.0% | 0.0% | |
| CHAMPAIGN, ILLINOIS | \$46.97 | \$48.32 | \$49.67 | \$51.02 | \$1.35 | \$1.35 | \$1.35 | 2.9% | 2.8% | 2.7% |
| DECATUR, ILLINOIS | \$46.18 | \$47.53 | \$48.88 | \$50.23 | \$1.35 | \$1.35 | \$1.35 | 2.9% | 2.8% | 2.8% |
| SOUTHWEST, ILLINOIS | \$48.92 | \$50.27 | | | \$1.35 | | | 2.8% | 0.0% | |
| JOLIET, ILLINOIS | \$61.97 | \$64.02 | \$66.12 | | \$2.05 | \$2.10 | | 3.3% | 3.3% | |
| SPRINGFIELD, ILLINOIS | \$47.15 | \$48.50 | \$49.85 | \$51.20 | \$1.35 | \$1.35 | \$1.35 | 2.9% | 2.8% | 2.7% |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|-----------------------|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| ELGIN, ILLINOIS | \$61.97 | \$63.97 | | | \$2.00 | | | 3.2% | 0.0% | |
| WOOD RIVER, ILLINOIS | \$48.92 | \$50.27 | | | \$1.35 | | | 2.8% | 0.0% | |
| O'FALLON,ILLINOIS | \$48.92 | \$50.27 | | | \$1.35 | | | 2.8% | 0.0% | |
| ALTON, ILLINOIS | \$48.92 | \$50.27 | | | \$1.35 | | | 2.8% | 0.0% | |
| GRANITE CITY, ILLINOI | \$48.92 | \$50.27 | | | \$1.35 | | | 2.8% | 0.0% | |
| EVANSVILLE, INDIANA | \$36.14 | \$36.67 | \$37.22 | | \$0.53 | \$0.55 | | 1.5% | 1.5% | |
| GARY, INDIANA | \$52.53 | \$53.08 | \$53.98 | | \$0.55 | \$0.90 | | 1.0% | 1.7% | |
| HAMMOND, INDIANA | \$52.53 | \$53.08 | \$53.98 | | \$0.55 | \$0.90 | | 1.0% | 1.7% | |
| LOUISVILLE, KENTUCK | \$28.15 | \$28.65 | | | \$0.50 | | | 1.8% | 0.0% | |
| PADUCAH, KENTUCKY | \$31.95 | \$32.60 | | | \$0.65 | | | 2.0% | 0.0% | |
| ANN ARBOR, MICHIGAN | \$41.85 | \$41.85 | | | \$0.00 | | | 0.0% | 0.0% | |
| DETROIT, MICHIGAN | \$43.09 | \$43.49 | \$44.14 | \$44.79 | \$0.40 | \$0.65 | \$0.65 | 0.9% | 1.5% | 1.5% |
| SAGINAW, MICHIGAN | \$31.88 | \$32.17 | | | \$0.29 | | | 0.9% | 0.0% | |
| TRAVERSE CITY, MICHI | \$30.08 | \$30.34 | | | \$0.26 | | | 0.9% | 0.0% | |
| MONROE, MICHIGAN | \$42.75 | \$43.34 | \$43.99 | | \$0.59 | \$0.65 | | 1.4% | 1.5% | |
| ALBANY, NEW YORK | \$43.90 | \$44.61 | \$46.31 | \$48.01 | \$0.71 | \$1.70 | \$1.70 | 1.6% | 3.8% | 3.7% |
| NEW YORK, NEW YOR | \$74.73 | \$77.13 | | | \$2.40 | | | 3.2% | 0.0% | |
| POUGHKEEPSIE, NEW | \$54.10 | \$54.10 | | | \$0.00 | | | 0.0% | 0.0% | |
| CLEVELAND, OHIO | \$41.71 | \$42.91 | | | \$1.20 | | | 2.9% | 0.0% | |
| PITTSBURGH, PENNSY | \$35.61 | \$36.61 | \$38.66 | \$39.77 | \$1.00 | \$2.05 | \$1.11 | 2.8% | 5.6% | 2.9% |
| CHATTANOOGA, TENN | \$18.85 | \$19.45 | | | \$0.60 | | | 3.2% | 0.0% | |
| MEMPHIS, TENNESSEE | \$23.40 | \$24.10 | | | \$0.70 | | | 3.0% | 0.0% | |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|-----------------------------|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| NASHVILLE, TENNESSE | \$23.40 | \$24.10 | | | \$0.70 | | | 3.0% | 0.0% | |
| HOUSTON, TEXAS | \$22.83 | \$23.23 | | | \$0.40 | | | 1.8% | 0.0% | |
| SEATTLE, WASHINGTO | \$42.21 | \$43.50 | | | \$1.29 | | | 3.1% | 0.0% | |
| APPLETON, WISCONSI | \$39.10 | \$40.45 | | | \$1.35 | | | 3.5% | 0.0% | |
| EAU CLAIRE, WISCONS | \$39.85 | \$41.12 | | | \$1.27 | | | 3.2% | 0.0% | |
| LA CROSSE, WISCONSI | \$39.85 | \$41.20 | | | \$1.35 | | | 3.4% | 0.0% | |
| MADISON, WISCONSIN | \$39.77 | \$41.20 | | | \$1.43 | | | 3.6% | 0.0% | |
| MILWAUKEE, WISCONS | \$45.91 | \$47.26 | | | \$1.35 | | | 2.9% | 0.0% | |
| CHARLESTON, WEST V Painters | \$39.18 | \$40.18 | | | \$1.00 | | | 2.6% | 0.0% | |
| | | | | | | | | | | |
| BIRMINGHAM,ALABAMA | \$25.10 | \$25.60 | | | \$0.50 | | | 2.0% | 0.0% | |
| HUNTSVILLE, ALABAMA | \$25.03 | \$26.33 | | | \$1.30 | | | 5.2% | 0.0% | |
| OAKLAND, CALIFORNIA | \$55.59 | \$58.22 | \$60.22 | \$61.97 | \$2.63 | \$2.00 | \$1.75 | 4.7% | 3.4% | 2.9% |
| SACRAMENTO, CALIFO | \$51.48 | \$52.83 | \$54.18 | \$55.53 | \$1.35 | \$1.35 | \$1.35 | 2.6% | 2.6% | 2.5% |
| SAN FRANCISCO, CALI | \$59.21 | \$61.46 | \$63.46 | \$65.21 | \$2.25 | \$2.00 | \$1.75 | 3.8% | 3.3% | 2.8% |
| ATLANTA, GEORGIA | \$32.13 | \$32.65 | | | \$0.52 | | | 1.6% | 0.0% | |
| CHICAGO, ILLINOIS | \$65.26 | \$66.56 | | | \$1.30 | | | 2.0% | 0.0% | |
| SOUTHWEST, ILLINOIS | \$44.67 | \$45.62 | | | \$0.95 | | | 2.1% | 0.0% | |
| LOUISVILLE, KENTUCK | \$30.22 | \$31.22 | | | \$1.00 | | | 3.3% | 0.0% | |
| PADUCAH, KENTUCKY | \$33.40 | \$33.95 | | | \$0.55 | | | 1.6% | 0.0% | |
| BINGHAMTON, NEW YO | \$38.87 | \$39.52 | \$40.17 | | \$0.65 | \$0.65 | | 1.7% | 1.6% | |
| BUFFALO, NEW YORK | \$46.32 | \$47.64 | \$48.73 | | \$1.32 | \$1.09 | | 2.8% | 2.3% | |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|---|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| JAMESTOWN, NEW YO | \$38.57 | \$39.66 | \$40.75 | | \$1.09 | \$1.09 | | 2.8% | 2.7% | |
| NEW YORK, NEW YOR | \$62.05 | \$62.72 | | | \$0.67 | | | 1.1% | 0.0% | |
| ROCHESTER, NEW YO | \$41.26 | \$42.31 | \$43.36 | | \$1.05 | \$1.05 | | 2.5% | 2.5% | |
| WATERTOWN, NEW Y | \$37.92 | \$39.17 | \$40.42 | | \$1.25 | \$1.25 | | 3.3% | 3.2% | |
| AKRON, OHIO | \$36.70 | \$37.04 | | | \$0.34 | | | 0.9% | 0.0% | |
| CANTON, OHIO | \$32.05 | \$32.55 | | | \$0.50 | | | 1.6% | 0.0% | |
| PITTSBURGH, PENNSY | \$45.77 | \$47.00 | \$48.23 | | \$1.23 | \$1.23 | | 2.7% | 2.6% | |
| CHATTANOOGA, TENN | \$27.75 | \$28.24 | | | \$0.49 | | | 1.8% | 0.0% | |
| KNOXVILLE, TENNESSE | \$34.70 | \$35.63 | | | \$0.93 | | | 2.7% | 0.0% | |
| MEMPHIS, TENNESSEE | \$24.98 | \$25.77 | | | \$0.79 | | | 3.2% | 0.0% | |
| NASHVILLE, TENNESSE | \$29.96 | \$30.93 | | | \$0.97 | | | 3.2% | 0.0% | |
| MILWAUKEE, WISCONS | \$49.52 | \$50.32 | | | \$0.80 | | | 1.6% | 0.0% | |
| CHARLESTON, WEST V Pipefitters/Plumbers | \$41.97 | \$42.97 | | | \$1.00 | | | 2.4% | 0.0% | |
| BIRMINGHAM,ALABAMA | \$39.39 | \$39.89 | | | \$0.50 | | | 1.3% | 0.0% | |
| HUNTSVILLE, ALABAMA | \$37.66 | \$38.45 | | | \$0.79 | | | 2.1% | 0.0% | |
| FRESNO, CALIFORNIA | \$63.93 | \$65.76 | \$67.76 | \$70.26 | \$1.83 | \$2.00 | \$2.50 | 2.9% | 3.0% | 3.7% |
| OAKLAND, CALIFORNIA | \$87.40 | \$90.40 | \$93.65 | \$96.90 | \$3.00 | \$3.25 | \$3.25 | 3.4% | 3.6% | 3.5% |
| SAN JOSE, CALIFORNIA | \$89.04 | \$89.84 | | | \$0.80 | | | 0.9% | 0.0% | |
| SAN MATEO, CALIFORNI | \$87.90 | \$90.65 | \$93.40 | \$96.15 | \$2.75 | \$2.75 | \$2.75 | 3.1% | 3.0% | 2.9% |
| ATLANTA, GEORGIA | \$41.43 | \$42.31 | | | \$0.88 | | | 2.1% | 0.0% | |
| CHICAGO, ILLINOIS | \$70.91 | \$73.16 | \$75.26 | \$77.36 | \$2.25 | \$2.10 | \$2.10 | 3.2% | 2.9% | 2.8% |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|-----------------------------------|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| SOUTHWEST, ILLINOIS | \$52.74 | \$54.85 | | | \$2.11 | | | 4.0% | 0.0% | |
| LOUISVILLE, KENTUCK | \$49.47 | \$50.47 | | | \$1.00 | | | 2.0% | 0.0% | |
| PADUCAH, KENTUCKY | \$48.14 | \$49.09 | | | \$0.95 | | | 2.0% | 0.0% | |
| ST. LOUIS, MISSOURI | \$61.98 | \$63.23 | \$64.48 | \$65.98 | \$1.25 | \$1.25 | \$1.50 | 2.0% | 2.0% | 2.3% |
| BUFFALO, NEW YORK | \$54.16 | \$55.61 | \$57.06 | | \$1.45 | \$1.45 | | 2.7% | 2.6% | |
| ITHACA, NEW YORK | \$52.88 | \$54.03 | | | \$1.15 | | | 2.2% | 0.0% | |
| SYRACUSE, NEW YORK | \$53.13 | \$54.03 | | | \$0.90 | | | 1.7% | 0.0% | |
| WATERTOWN, NEW Y | \$50.61 | \$51.76 | \$52.91 | \$54.21 | \$1.15 | \$1.15 | \$1.30 | 2.3% | 2.2% | 2.5% |
| AKRON, OHIO | \$55.53 | \$56.93 | | | \$1.40 | | | 2.5% | 0.0% | |
| CLEVELAND, OHIO | \$57.07 | \$58.07 | | | \$1.00 | | | 1.8% | 0.0% | |
| PITTSBURGH, PENNSY | \$59.37 | \$60.37 | | | \$1.00 | | | 1.7% | 0.0% | |
| CHATTANOOGA, TENN | \$37.08 | \$37.83 | | | \$0.75 | | | 2.0% | 0.0% | |
| KNOXVILLE, TENNESSE | \$38.05 | \$39.06 | | | \$1.01 | | | 2.7% | 0.0% | |
| MEMPHIS, TENNESSEE | \$47.00 | \$47.66 | | | \$0.66 | | | 1.4% | 0.0% | |
| NASHVILLE, TENNESSE Plasterers | \$51.40 | \$52.70 | | | \$1.30 | | | 2.5% | 0.0% | |
| HUNTSVILLE, ALABAMA | \$29.60 | \$30.71 | | | \$1.11 | | | 3.8% | 0.0% | |
| ATLANTA, GEORGIA | \$29.60 | \$30.71 | | | \$1.11 | | | 3.8% | 0.0% | |
| CHAMPAIGN, ILLINOIS | \$48.97 | \$50.17 | \$51.42 | \$52.67 | \$1.20 | \$1.25 | \$1.25 | 2.5% | 2.5% | 2.4% |
| CHICAGO, ILLINOIS | \$62.54 | \$64.81 | | | \$2.27 | | | 3.6% | 0.0% | |
| JOLIET, ILLINOIS | \$49.68 | \$51.48 | | | \$1.80 | | | 3.6% | 0.0% | |
| ROCK ISLAND, ILLINOIS | \$42.61 | \$43.71 | | | \$1.10 | | | 2.6% | 0.0% | |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|---|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| SPRINGFIELD, ILLINOIS | \$49.37 | \$50.62 | \$51.92 | \$53.27 | \$1.25 | \$1.30 | \$1.35 | 2.5% | 2.6% | 2.6% |
| LOUISVILLE, KENTUCK | \$31.35 | \$31.35 | | | \$0.00 | | | 0.0% | 0.0% | |
| PADUCAH, KENTUCKY | \$39.20 | \$39.20 | | | \$0.00 | | | 0.0% | 0.0% | |
| ANN ARBOR, MICHIGAN | \$46.25 | \$47.11 | \$47.92 | | \$0.86 | \$0.81 | | 1.9% | 1.7% | |
| JEFFERSON CITY, MISS | \$36.29 | \$37.00 | \$37.94 | \$38.90 | \$0.71 | \$0.94 | \$0.96 | 2.0% | 2.5% | 2.5% |
| SPRINGFIELD, MISSOU | \$32.19 | \$32.90 | \$33.73 | \$34.58 | \$0.71 | \$0.83 | \$0.85 | 2.2% | 2.5% | 2.5% |
| AKRON, OHIO | \$42.13 | \$43.63 | | | \$1.50 | | | 3.6% | 0.0% | |
| CANTON, OHIO | \$38.88 | \$40.38 | | | \$1.50 | | | 3.9% | 0.0% | |
| CHATTANOOGA, TENN | \$27.65 | \$29.65 | | | \$2.00 | | | 7.2% | 0.0% | |
| KNOXVILLE, TENNESSE | \$27.65 | \$29.65 | | | \$2.00 | | | 7.2% | 0.0% | |
| MEMPHIS, TENNESSEE | \$39.80 | \$40.80 | | | \$1.00 | | | 2.5% | 0.0% | |
| NASHVILLE, TENNESSE | \$28.50 | \$29.35 | | | \$0.85 | | | 3.0% | 0.0% | |
| MADISON, WISCONSIN | \$51.48 | \$52.96 | \$54.41 | | \$1.48 | \$1.45 | | 2.9% | 2.7% | |
| CHARLESTON, WEST V Plumbers | \$46.57 | \$47.57 | | | \$1.00 | | | 2.1% | 0.0% | |
| SOUTHWEST, ILLINOIS Sheet Metal Workers | \$51.35 | \$51.85 | | | \$0.50 | | | 1.0% | 0.0% | |
| MOBILE, ALABAMA | \$30.72 | \$31.50 | \$32.00 | \$32.43 | \$0.78 | \$0.50 | \$0.43 | 2.5% | 1.6% | 1.3% |
| LOS ANGELES, CALIFO | \$66.08 | \$68.27 | \$70.37 | \$72.37 | \$2.19 | \$2.10 | \$2.00 | 3.3% | 3.1% | 2.8% |
| SAN FRANCISCO, CALI | \$84.28 | \$87.28 | | | \$3.00 | | | 3.6% | 0.0% | |
| JACKSONVILLE, FLORI | \$35.43 | \$35.96 | \$36.53 | \$37.10 | \$0.53 | \$0.57 | \$0.57 | 1.5% | 1.6% | 1.6% |
| MIAMI, FLORIDA | \$35.35 | \$35.35 | | | \$0.00 | | | 0.0% | 0.0% | |

| | Year 1 | Year 2 | Year 3 | Year 4 | \$ Diff 1-2 | \$ Diff 2-3 | \$ Diff 3-4 | % Diff 1-2 | % Diff 2-3 | % Diff 3-4 |
|---------------------------------|---------|---------|---------|---------|----------------|----------------|----------------|---------------|---------------|---------------|
| TAMPA, FLORIDA | \$37.60 | \$37.81 | | | \$0.21 | | | 0.6% | 0.0% | |
| ATLANTA, GEORGIA | \$43.28 | \$44.11 | | | \$0.83 | | | 1.9% | 0.0% | |
| DES MOINES, IOWA | \$47.35 | \$48.35 | \$49.85 | \$51.35 | \$1.00 | \$1.50 | \$1.50 | 2.1% | 3.1% | 3.0% |
| EVANSVILLE, INDIANA | \$49.36 | \$50.46 | \$51.56 | \$52.66 | \$1.10 | \$1.10 | \$1.10 | 2.2% | 2.2% | 2.1% |
| SOUTH BEND, INDIANA | \$49.90 | \$51.50 | \$53.20 | \$54.94 | \$1.60 | \$1.70 | \$1.74 | 3.2% | 3.3% | 3.3% |
| LOUISVILLE, KENTUCK | \$46.21 | \$47.27 | | | \$1.06 | | | 2.3% | 0.0% | |
| PADUCAH, KENTUCKY | \$47.45 | \$48.51 | | | \$1.06 | | | 2.2% | 0.0% | |
| BALTIMORE, MARYLAN | \$49.61 | \$50.31 | \$51.06 | \$51.91 | \$0.70 | \$0.75 | \$0.85 | 1.4% | 1.5% | 1.7% |
| CINCINNATI, OH | \$45.69 | \$46.69 | \$47.74 | \$48.79 | \$1.00 | \$1.05 | \$1.05 | 2.2% | 2.2% | 2.2% |
| COLUMBUS, OHIO | \$48.79 | \$50.04 | \$51.29 | \$52.54 | \$1.25 | \$1.25 | \$1.25 | 2.6% | 2.5% | 2.4% |
| YOUNGSTOWN, OHIO | \$49.89 | \$51.24 | \$52.64 | | \$1.35 | \$1.40 | | 2.7% | 2.7% | |
| CHATTANOOGA, TENN | \$33.16 | \$33.96 | | | \$0.80 | | | 2.4% | 0.0% | |
| KNOXVILLE, TENNESSE | \$36.04 | \$37.05 | | | \$1.01 | | | 2.8% | 0.0% | |
| MEMPHIS, TENNESSEE | \$40.01 | \$40.58 | | | \$0.57 | | | 1.4% | 0.0% | |
| NASHVILLE, TENNESSE | \$36.66 | \$37.53 | | | \$0.87 | | | 2.4% | 0.0% | |
| SEATTLE, WASHINGTO Teamsters | \$66.51 | \$68.97 | \$71.52 | \$74.16 | \$2.46 | \$2.55 | \$2.64 | 3.7% | 3.7% | 3.7% |
| BIRMINGHAM,ALABAMA | \$25.09 | \$25.74 | | | \$0.65 | | | 2.6% | 0.0% | |
| EVANSVILLE, INDIANA | \$35.74 | \$37.93 | \$38.63 | \$39.03 | \$2.19 | \$0.70 | \$0.40 | 6.1% | 1.8% | 1.0% |
| LOUISVILLE, KENTUCK | \$37.52 | \$39.00 | | | \$1.48 | | | 3.9% | 0.0% | |
| PADUCAH, KENTUCKY | \$30.41 | \$31.19 | | | \$0.78 | | | 2.6% | 0.0% | |
| YOUNGSTOWN, OHIO | \$38.16 | \$39.42 | \$40.42 | \$41.44 | \$1.26 | \$1.00 | \$1.02 | 3.3% | 2.5% | 2.5% |

| | | | | | \$ | \$ | \$ | % | % | % |
|--------------------|-----------|---------|--------|--------|----------|----------|----------|----------|----------|----------|
| | Year 1 | Year 2 | Year 3 | Year 4 | Diff 1-2 | Diff 2-3 | Diff 3-4 | Diff 1-2 | Diff 2-3 | Diff 3-4 |
| CHATTANOOGA, TENN | \$27.82 | \$28.37 | | | \$0.55 | | | 2.0% | 0.0% | |
| CHARLESTON, WEST \ | / \$44.17 | \$45.17 | | | \$1.00 | | | 2.3% | 0.0% | |