The Construction Labor Research Council

The Construction Labor Research Council (CLRC) is the nation's foremost resource for data and research on union crafts in the construction industry. For well over 30 years its work has earned the respect of, and credibility with, both labor and management for its fair data analyses and rigorous methodologies. The CLRC database for wages and fringe benefits contains information on hundreds of contracts in over 200 cities for 18 crafts. CLRC serves as a key resource on labor costs, market share, workforce needs, labor contract terms, safety, and associated topics.

CLRC is sponsored by 11 management associations in the construction industry.

- Associated General Contractors of America (AGC)
- Central States Insulation Association (CSIA)
- FCA International (FCA)
- International Council of Employers of Bricklayers and Allied Craftworkers (ICE)
- Mechanical Contractors Association of America (MCAA)
- National Electrical Contractors Association (NECA)
- National Fire Sprinkler Association (NFSA)
- North American Contractors Association (NACA)
- Sheet Metal and Air Conditioning Contractors’ National Association (SMACNA)
- Signatory Wall and Ceiling Contractors Association (SWACCA)
- The Association of Union Constructors (TAUC)

In addition to doing work directly for these associations, CLRC offers consulting services to their regional chapters/affiliates and others. The other side describes some of our most popular reports.

- Market Share Study*
- Union-Nonunion Wage and Fringe Benefits Comparison*
- Benchmark Analysis*
- Contract Costing*
- Survey Development, Administration and Analysis
- Workforce Planning
- Custom Work

*For members of the associations listed above, the cost for each of these reports is $2,500. For more information on CLRC’s products and services, please contact Carey Peters, Ph.D., Executive Director, at clpeters@clrcconsulting.org or 865-414-2678.

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### CLRC Custom Reports

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<tr>
<th>Report</th>
<th>Description</th>
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<tr>
<td><strong>Market Share Study</strong></td>
<td>Shows what percent of a given occupation (e.g., plumbing/pipefitting, carpenters) is worked by union contractors.</td>
<td>Allows management and/or labor to more precisely define their share of the market, and more importantly, the trend over time. Also, can document the impact of specific programs (e.g., market recovery, new classifications).</td>
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<td><strong>Market Share Study with Sectors</strong></td>
<td>Adds to the standard Market Share Study by breaking market share into sectors: Residential, Commercial, Service and Industrial</td>
<td>Gives more understanding and greater precision by showing how market share compares among different segments of the market.</td>
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<tr>
<td><strong>Union–Nonunion Wage and Fringe Benefits Comparison</strong></td>
<td>Compares a specific local’s wage and fringe benefits package to nonunion data for that craft in the same geographic region.</td>
<td>Tangibly shows the difference in both dollars and percents between union and nonunion pay and fringe benefits.</td>
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<tr>
<td><strong>Benchmark Analysis</strong></td>
<td>Graphs actual wage and fringe benefits rates compared to indexes (e.g., CPI, nonunion) over time to show the trend.</td>
<td>Compares actual pay to what it would have been using an index.</td>
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<td><strong>Contract Costing</strong></td>
<td>Provides a detailed cost analysis of 8–12 categories in a contract (e.g., 2nd shift, foreman ratio, clean-up time) on a per employee per hour and total contract cost basis.</td>
<td>Helps the parties in collective bargaining better understand the real costs associated with contract language clauses.</td>
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<td><strong>Survey Development, Administration and Analysis</strong></td>
<td>A survey is a valuable means of collecting information from key constituents (e.g., owners, contractors).</td>
<td>Survey results provide a useful summary of one or more topics as well as guidance for future actions.</td>
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<td><strong>Workforce Planning</strong></td>
<td>Evaluates a specific local’s employment trends and combines that with growth projections to determine future workforce needs.</td>
<td>Provides useful data for planning apprentice classes, understanding workforce demographic information (e.g., average age, number close to retirement), and related topics.</td>
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<tr>
<td><strong>Custom Work</strong></td>
<td>Tell us what you are looking for, we can probably help you.</td>
<td>Offers you greater understanding and useful data to use during collective bargaining or internal business decisions.</td>
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