2011 Construction Outlook Survey Results

GEORGIA

1. Compared to 2010, do you expect the available dollar volume of projects you compete for in 2011 to be:

- **Highway**
  - Higher: 11%
  - Same: 33%
  - Lower: 56%

- **Other Transportation**
  - Higher: 20%
  - Same: 40%
  - Lower: 40%

- **Water/Sewer**
  - Higher: 25%
  - Same: 42%
  - Lower: 33%

- **Power**
  - Lower: 36%
  - Higher: 46%

- **Hospital/Higher Education**
  - Lower: 24%
  - Higher: 32%
  - Same: 44%

- **Retail, Warehouse, Lodging**
  - Lower: 63%
  - Higher: 11%
  - Same: 26%

- **Public Building**
  - Lower: 50%
  - Higher: 19%
  - Same: 31%

- **Private Office**
  - Lower: 73%
  - Higher: 9%
  - Same: 18%

- **K-12 School**
  - Lower: 46%
  - Higher: 29%
  - Same: 25%
2. Did you add or lay off employees in 2010?

![Chart showing percentage of workforce: Added 15%, Laid Off 49%, No Change 36%]

3. Estimate the number of employees added and percentage of workforce:

*Average of 22 employees added, 16%*

4. Estimate the number of employees laid off and percentage of workforce:

*Average of 36 employees laid off, 33%*

5. Do you plan to add or lay off workers in 2011?

![Chart showing percentage of workforce: Add 22%, Lay Off 22%, No Change/ Don’t Know 56%]

6. Estimate the number of employees you plan to add and percentage of workforce:

*Average of 6 employees plan to add, 12%*

7. Estimate the number of employees you plan to lay off and percentage of workforce:

*Average of 18 employees plan to lay off, 20%*

8. Did you purchase construction equipment in 2010?

![Chart showing percentage of workforce: Yes 37%, No 63%]

*Average dollar value of construction equipment purchased: $176,154*
9. Did you lease/rent construction equipment in 2010?

Average dollar value of construction equipment leased/rented: $177,412

10. Do you plan to buy construction equipment in 2011?

Average dollar value of construction equipment plan to purchase: $183,300

11. Do you plan to lease/rent construction equipment in 2011?

Average dollar value of construction equipment plan to lease/rent: $266,400

12. To date, has your company been awarded at least one stimulus-funded contract?

Average dollar value of all stimulus-funded contracts: $5,706,983

13. What percentage of your employees was involved in one capacity or another on the stimulus-funded project(s)?

Average number of staff involved in stimulus-funded work: 17
14. Did you purchase new construction equipment because of the stimulus?

Average dollar value of construction equipment purchased because of the stimulus: $125,000

15. Do you expect to perform stimulus-funded work in 2011?

Average dollar value of stimulus-funded work you plan to perform in 2011/ percentage of your overall revenue: $8,200,000/ 17%

16. Do you expect more or less stimulus funds to be available for bid in 2011?

Highway

- More 0%
- Less 45%
- Same 55%

Building

- More 10%
- Less 61%
- Same 29%

Utility

- Less 46%
- More 27%
- Same 27%

Private Construction

- More 8%
- Less 65%
- Same 27%

Water Resources

- More 18%
- Less 46%
- Same 36%

Other Public Works

- More 11%
- Less 47%
- Same 42%
17. Have you adjusted your bids in 2010 so that profits are:

- Greater: 0%
- The Same: 10%
- Smaller: 7%
- Now for a Loss: 83%

18. Do you plan to adjust your bids in 2011 so that profits are:

- Greater: 15%
- The Same: 58%
- Smaller: 22%
- Now for a Loss: 5%

19. When do you expect the construction market to again grow?

- 2011: 17%
- 2012: 46%
- 2013: 22%
- 2014: 15%

20. In 2010, what percentage of your work did you use Building Information Modeling (BIM)?

5.45%

21. Do you expect this to increase in 2011?

- Yes: 91%
- No: 9%

If so, by what percentage? 20%
22. Do you expect this to decrease in 2011?

- Yes: 14%
- No: 86%

23. What percentage of your work in 2010 was Leadership in Energy and Environmental Design (LEED) registered?

17.31%

24. Do you expect this to increase in 2011?

- Yes: 62%
- No: 38%

If so, by what percentage? 12%

25. Do you expect this to decrease in 2011?

- Yes: 40%
- No: 60%

If so, by what percentage? 18%

26. In 2010, how many Integrated Project Delivery (IPD) projects were you contracted to perform on?

1.2

27. Do you expect this to increase in 2011?

- Yes: 50%
- No: 50%

If so, by what percentage? 6%
28. Do you expect this to decrease in 2011?

![Bar Chart]

Yes 33%
No 67%

29. In 2010, how many Public Private Partnership (PPP) projects were you contracted to perform on?

0.68

30. Do you expect this to increase in 2011?

![Bar Chart]

Yes 33%
No 67%

If so, by what percentage? 30%

31. Do you expect this to decrease in 2011?

![Bar Chart]

Yes 20%
No 80%

If so, by what percentage? 15%

32. Have you implemented any lean Construction Concepts into your business?

![Bar Chart]

Yes 50%
No 50%

If no, do you plan on implementing lean construction concepts into your business in 2011?

No – 75%
Yes – 12.5%
Maybe/Unsure – 12.5%