

Quality People. Quality Projects.

Slide 2

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WHAT WE'LL BE DISCUSSING TODAY

- The Old Rules (We don't know where we're going unless we know where we've been)
- The New Rules
- Legal Rules Governing Union Organizing
- Impact on Contractors Union and Open Shop
- Going Forward What Can You Do to Prepare for the New Rules and Make Your Company a Preferred Choice for Today's Work Force





Quality People. Quality Projects.

NATIONAL LABOR RELATIONS ACT

- "NLRA"
- Creates mechanism for employees to obtain union representation
- Defines lawful and unlawful activities for unions, employers and employees
- **Establishes National Labor** Relations Board ("NLRB") to administer and enforce Act





The National Labor Relations Board Fundamentals The NLRB is a federal administrative agency 26 Regional Offices around the U.S. principle types of cases: Representation (R-case) OR Unfair Labor Practice (C-case) Member Board in Washington, D.C. Issue decisions/act as appellate judges



CURRENT NLRB REPRESENTATION
PROCEDURES (But Not For Long)

• How Unions Obtain Bargaining Authority

- Voluntary Recognition

- NLRB Certification

• The Petition

- 30% Showing of Interest

- Identify Bargaining Unit Inclusions and Exclusions

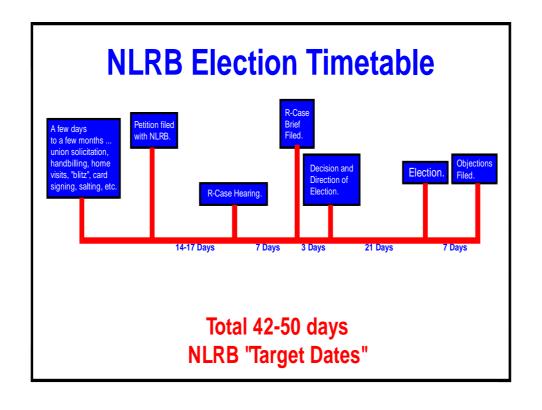
• Getting to a Vote

- Stipulation vs. Hearing

- Time Lines

• 42 days if enter into a stipulation

• Roughly 42-50 days after a hearing?



Unique Voter Rules for the Construction
Industry

• Who is Eligible to Vote?

- The Steiny/Daniel Formula

• Employed 30 days in the preceding 12 months or 45 days in the preceding 24 months

• What is an Appropriate Bargaining Unit

- By Craft

- Wall to Wall

- Scope

• By Project?

• Area Wide?



THE NEW RULES (continued)

• Do Not Have to Resolve Disputes over Voter Eligibility and Inclusion/Exclusions – Can be Resolved After Vote

• Post Hearing Briefs – Not a Right

• The Voter Eligibility (Excelsior) List

– Due within 2 days not 7

– Expanded information

– Produced to NLRB and Union

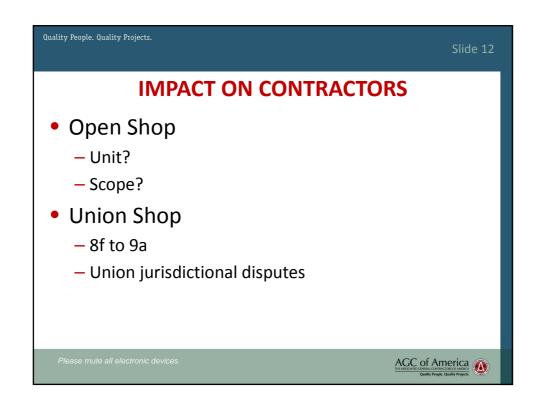
• Election Date:

– Determined by Regional Director's discretion ("at earliest date practicable")

– Minimum 10 days after production of voting list (unless waived)

– Petition + 8 + 10 = 21 days

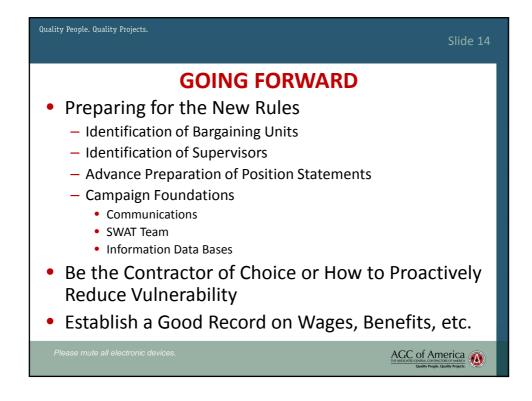
– NLRB review of Regional Director's decision more limited



LEGAL RULES GOVERNING UNION'S ORGANIZING

• TIPS and FOE
• ULP's and Objections and a Gissel Order

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Train Management on Positive Leadership Techniques and Expectations
 Review Policies and Procedures for Legal and Practical Sufficiency and Fairness
 Train Supervisors

 Fair and consistent enforcement of policies
 How to handle concerted activity
 Managing salts
 Communicating Employer's position
 Identify early warning signs

