



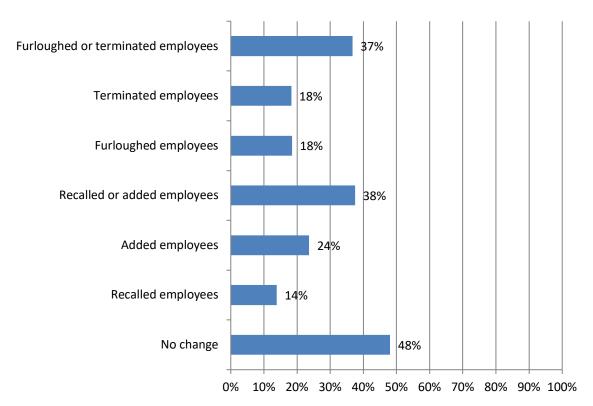


#### **2020 Workforce Survey Results**

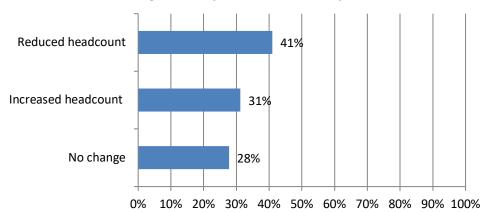
#### **West Results**

Total responses: 525, but number varies by question.

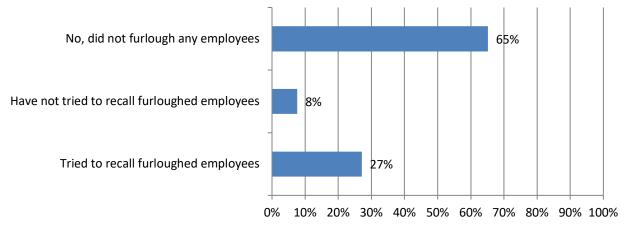
1. How has your firm's headcount changed as a result of the pandemic? (Mark all that apply) Responses: 520



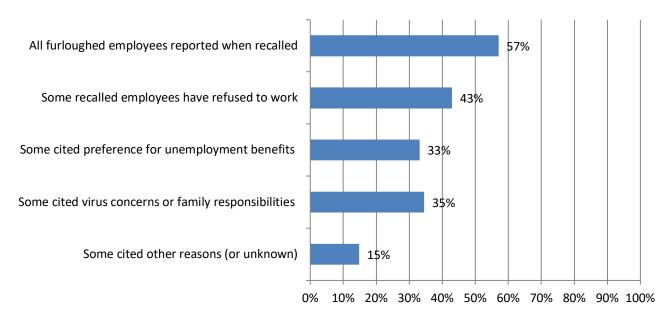
2. By what percentage has your firm's headcount changed in the past 12 months? Responses: 522



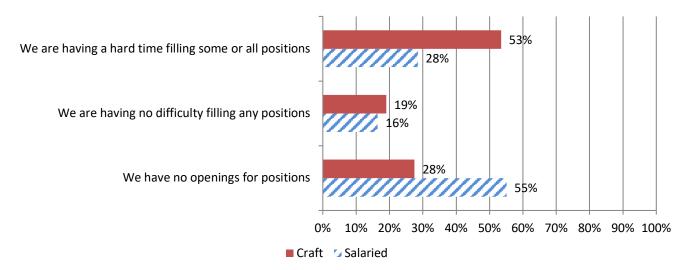
#### 3. Did you furlough employees and then recall any? (Mark all that apply) Responses: 502



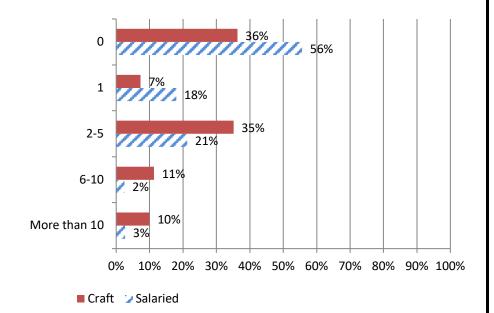
#### 4. Among firms that tried to recall employees; Response: 142



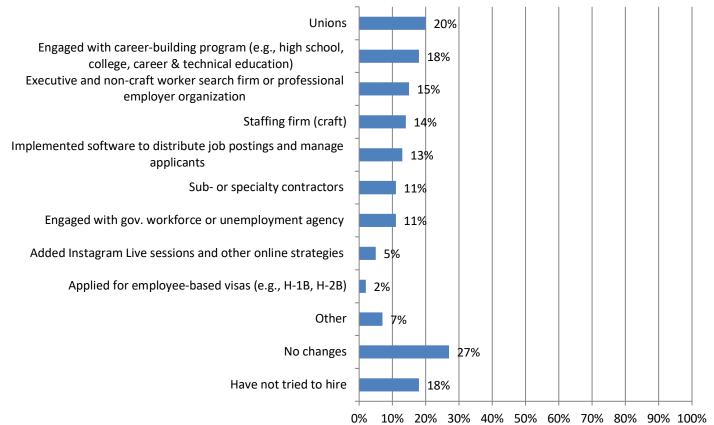
### 5. How would you describe your current situation in filling hourly craft or salaried positions? Responses: 523 Salaried; 520 Craft



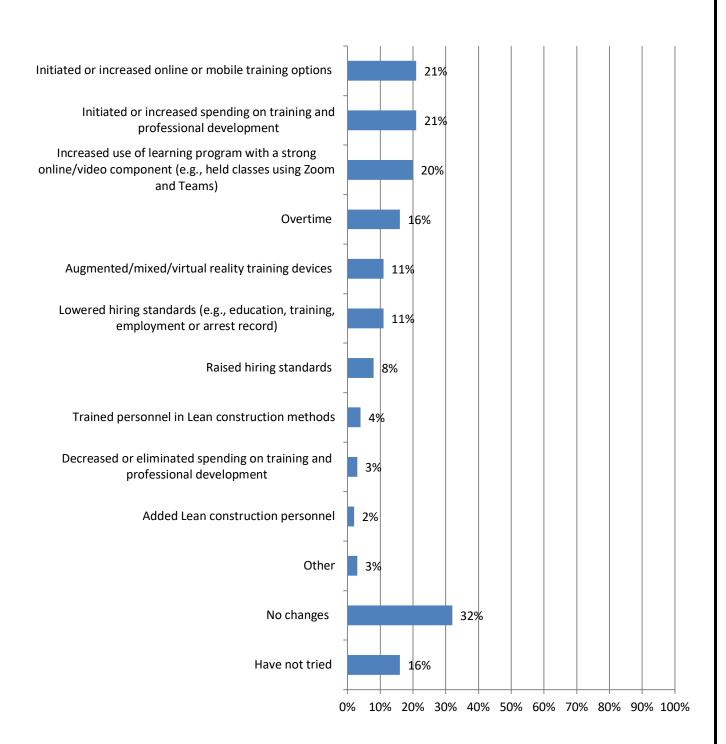
#### 6. How many unfilled hourly craft or salaried positions did you have on June 30, 2020? Responses: 523 Salaried; 521 Craft



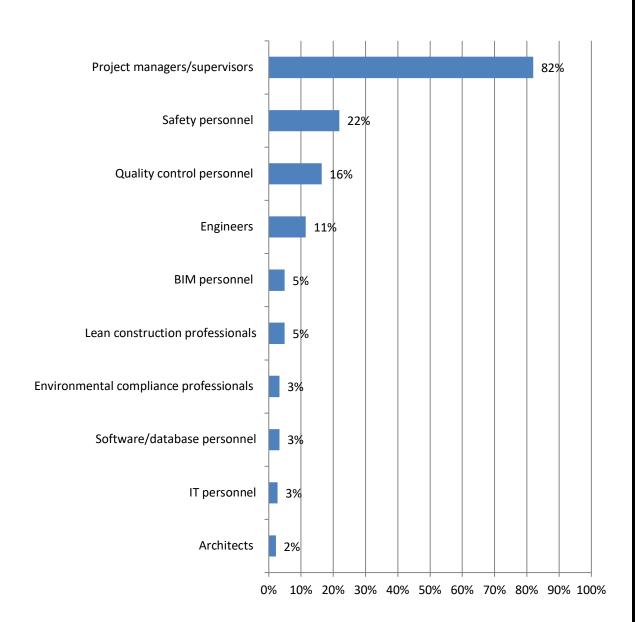
### 7. Has your firm added or increased use of the following to provide workers in the last 6 months? (Mark all that apply) Responses: 516



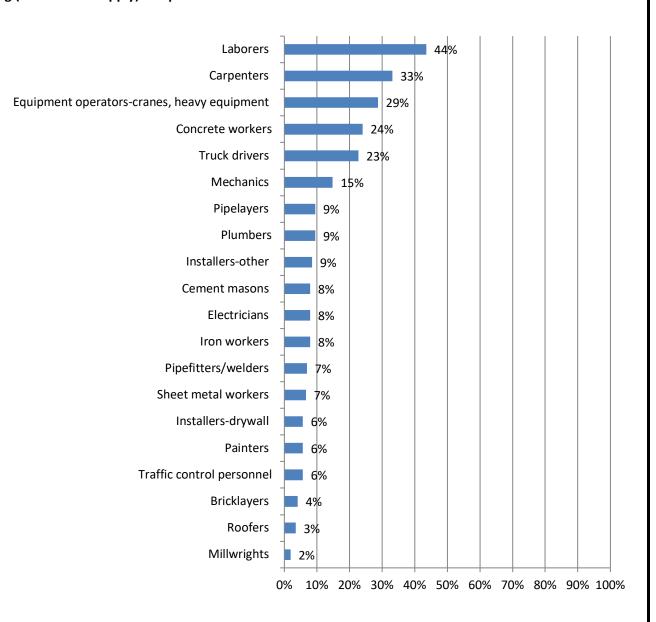
### 8. Has your firm made changes in hiring, training or scheduling in the last 6 months? (Mark all that apply) Responses: 516



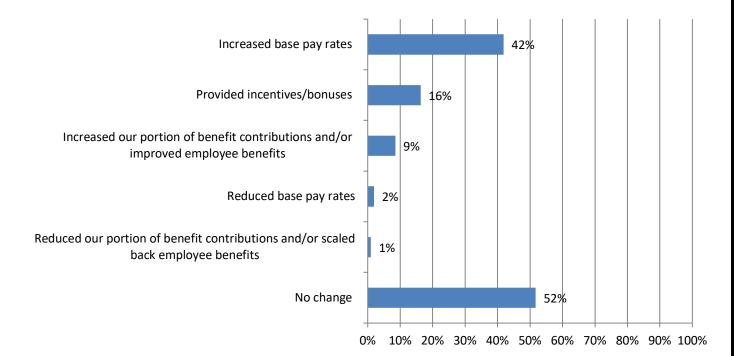
# 9. If your firm is having trouble filling <u>salaried</u> positions, please indicate all the position types you are having trouble filling (Mark all that apply): 210



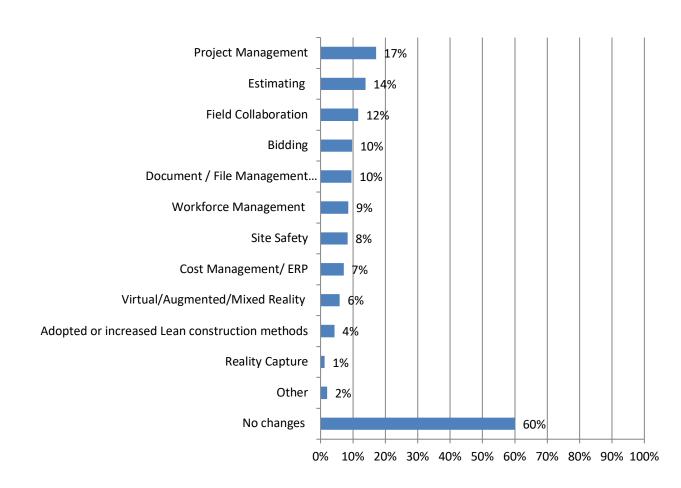
### 10. If your firm is having trouble filling <u>hourly craft</u> positions, please indicate all the position types you are having trouble filling (Mark all that apply). Responses: 320



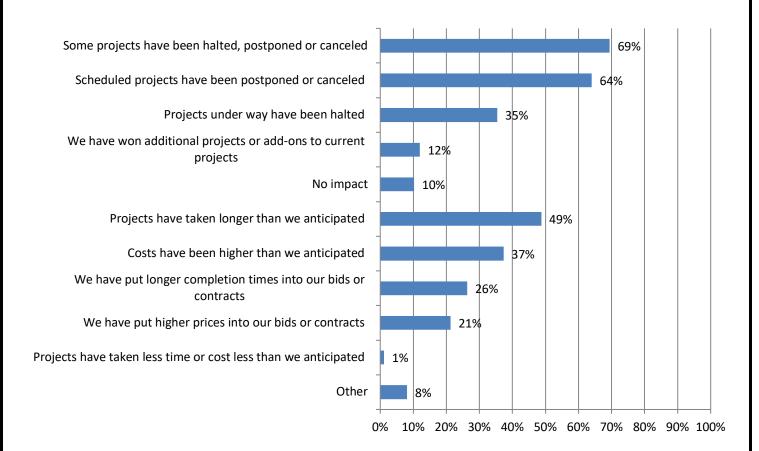
### 11. Has your firm adjusted pay and/or benefits for <u>hourly craft</u> or <u>salaried</u> personnel in the last 6 months? (Mark all that apply) Responses: 561



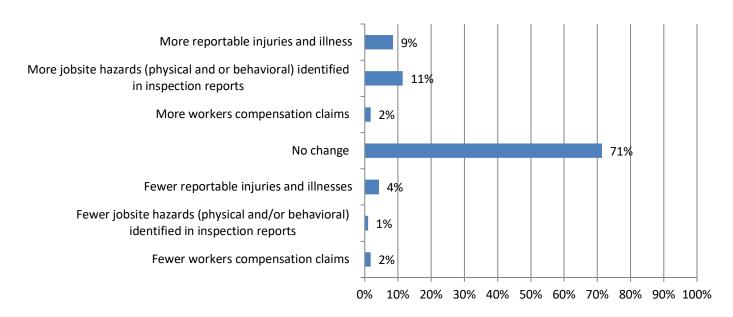
### 12. What technologies (hardware or software) have you employed recently to help alleviate any labor shortages your firm has experienced? (Mark all that apply) Response: 491



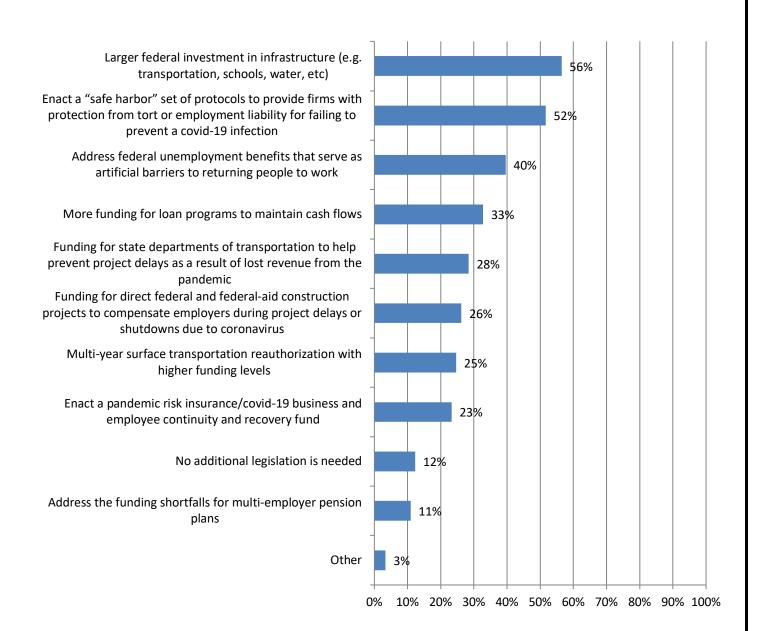
#### 13. What impact, if any, has the pandemic had on your firm's projects? (Mark all that apply) Responses: 517



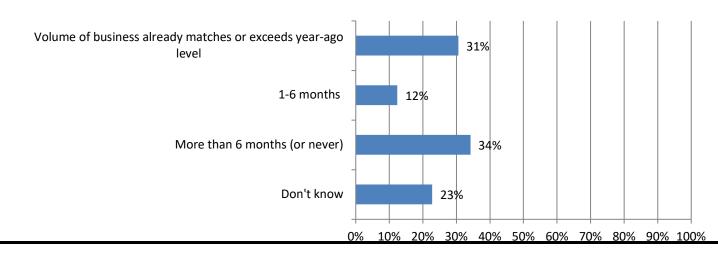
### 14. What impact, if any, has the pandemic had on your firm's safety and health program or performance? Responses: 517



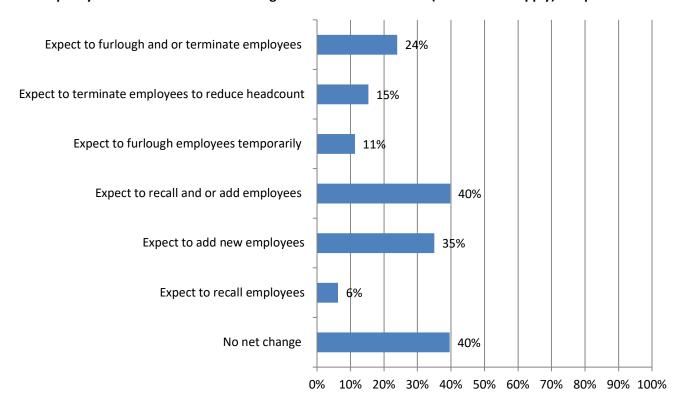
#### 15. If Congress takes further action to address the economic fallout from the coronavirus, which of these measures would be helpful to your business? (Mark all that apply) Responses: 503



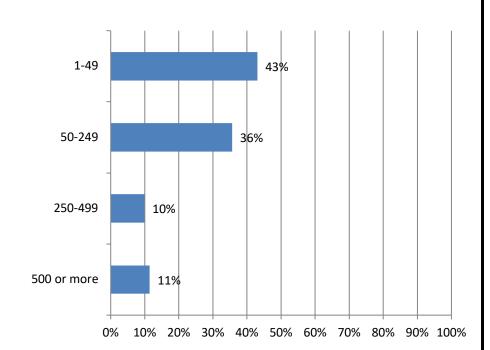
### 16. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 524



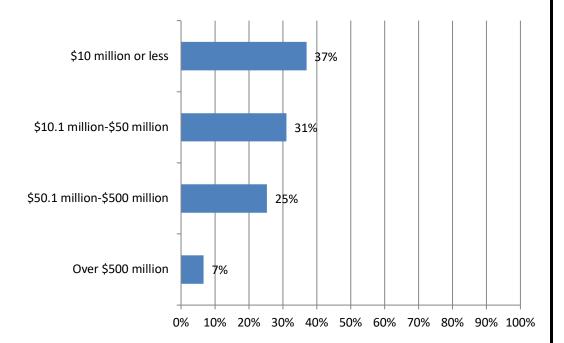
#### 17. How do expect your firm's headcount to change in the next 12 months? (Mark all that apply). Responses: 523



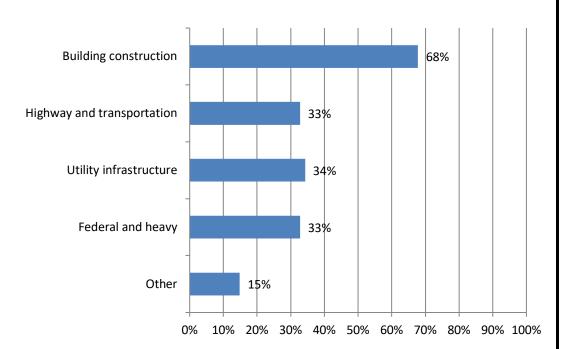
#### 18. How many total employees did your firm employ at all of its locations as of June 30, 2020? Responses: 525



#### 19. Estimate the total dollar amount of work your firm performed during the past 12 months. Responses: 525



## 20. Please indicate which of the following types of construction projects your firm performs (Mark all that apply) Responses: 525



# 21. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 525 We always operate as a union contractor 25% We primarily operate as a union contractor but not always 9% We primarily operate as an open-shop contractor but not 9% always We always operate as an open-shop contractor 47% We do not self-perform or directly hire craft personnel 9% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100% 0%