

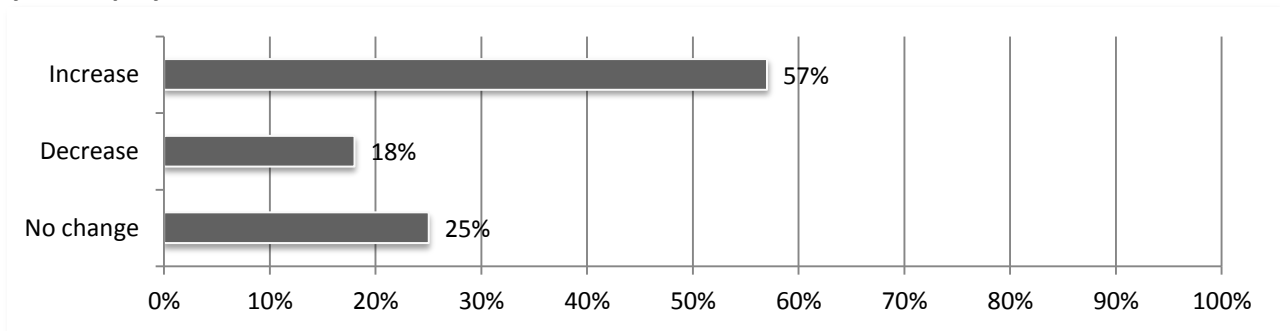


## 2015 Construction Outlook Survey Results National Results

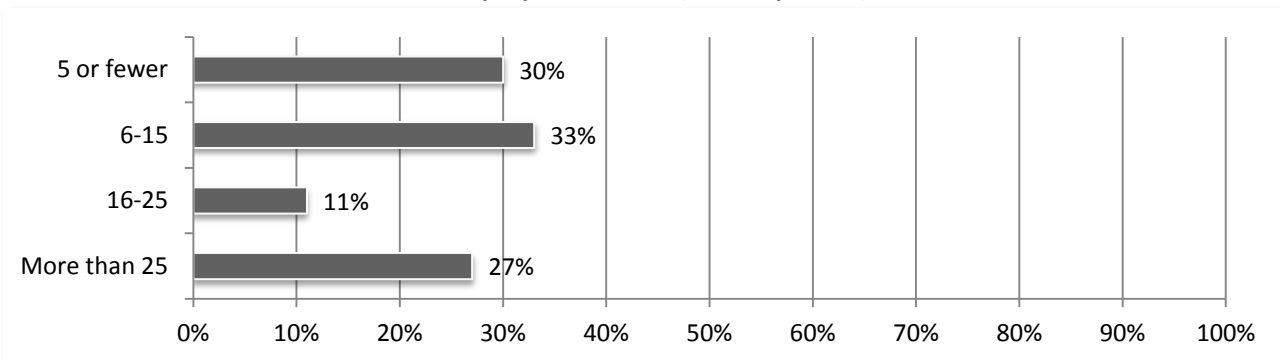
1. Compared to 2014, do you expect the available dollar volume of projects you compete for in 2015 to be (912 responses):

Market	Higher	Lower	Same	Net
Retail/Warehouse/Lodging	45%	12%	44%	33%
Manufacturing	40%	14%	46%	26%
Private Office	42%	17%	41%	25%
Water/Sewer	36%	12%	52%	24%
Energy	42%	18%	39%	24%
Hospital	38%	18%	44%	20%
Power	35%	17%	48%	17%
Highway	31%	15%	53%	16%
Higher Education	34%	19%	47%	15%
Other Transportation	27%	14%	59%	13%
K-12 School	31%	23%	46%	8%
Public Building	28%	22%	50%	5%
Marine Construction	15%	21%	64%	-6%
Direct Federal Construction	20%	35%	45%	-16%

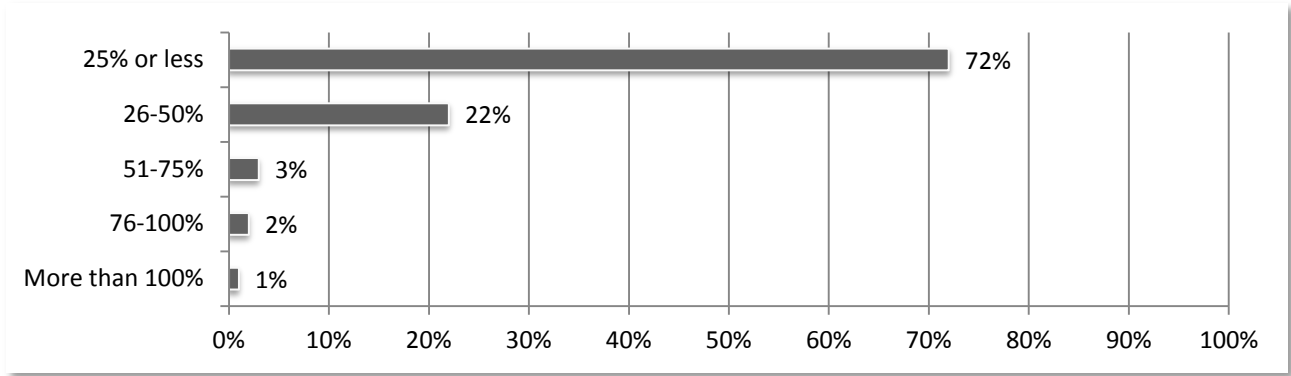
2. Did your employee count increase or decrease between December 2013 and December 2014?



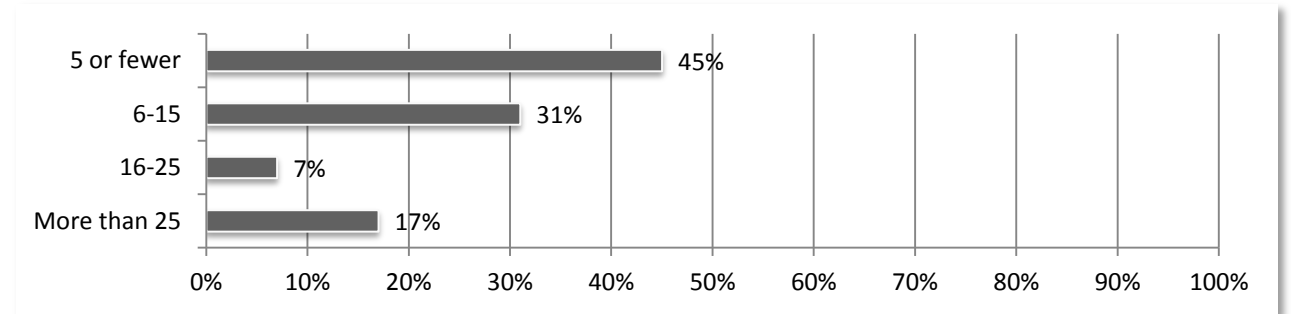
3. Estimate the increase in the number of employees in 2014 (518 responses).



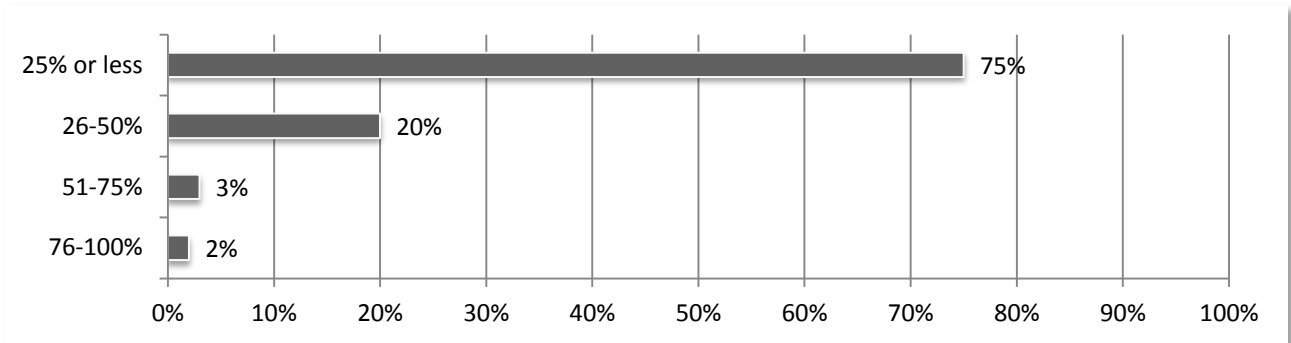
**4. Estimate the percentage increase in your workforce from a year ago.**



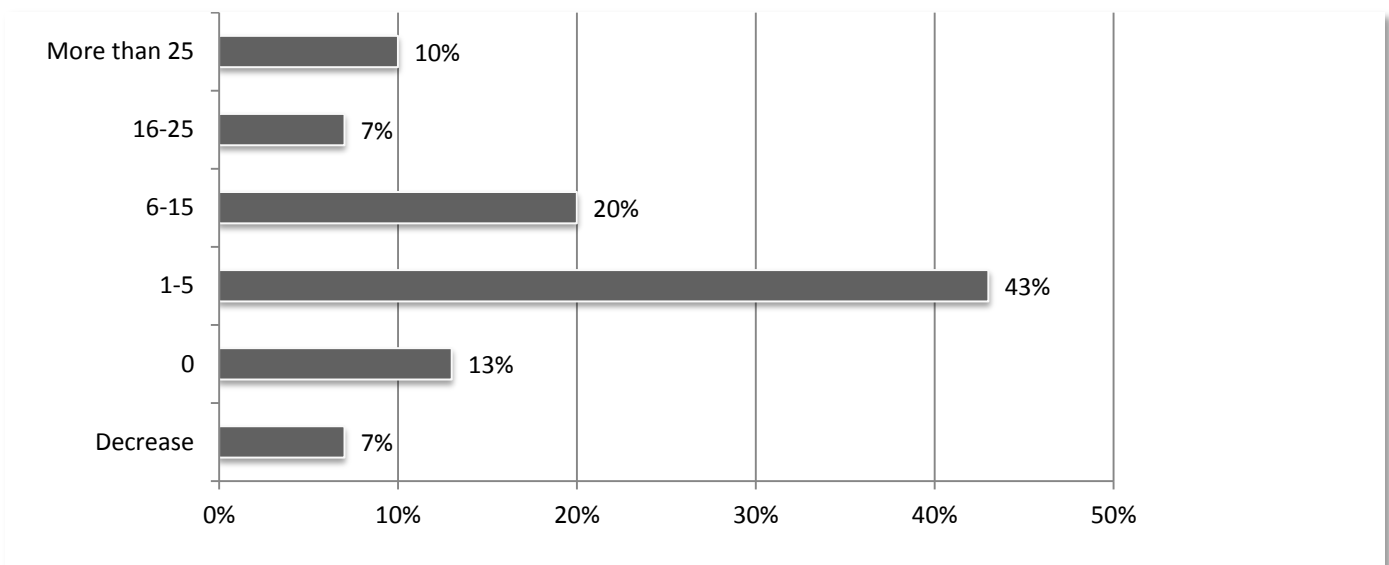
**5. Estimate the decrease in the number of employees in 2014 (156 responses).**



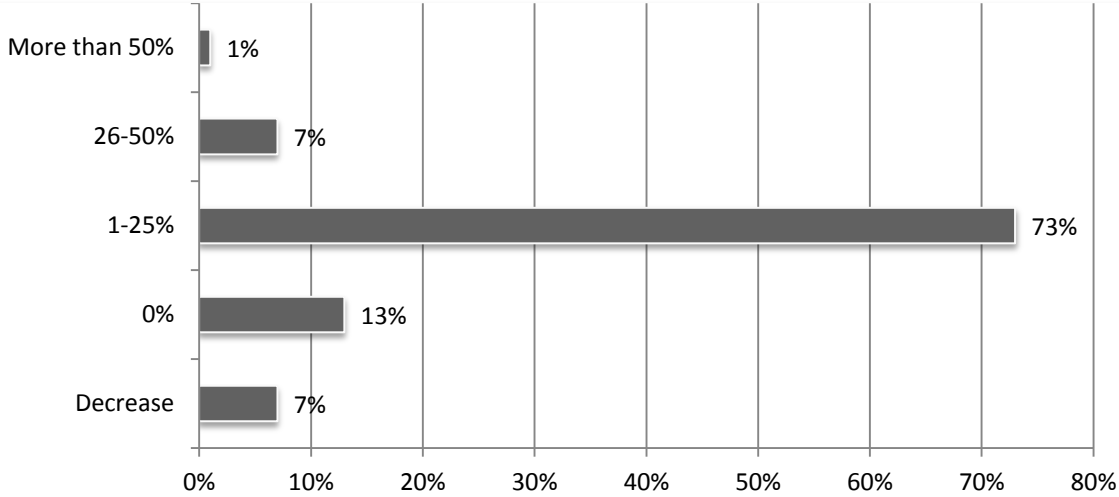
**6. Estimate the percentage decrease in your workforce from a year ago.**



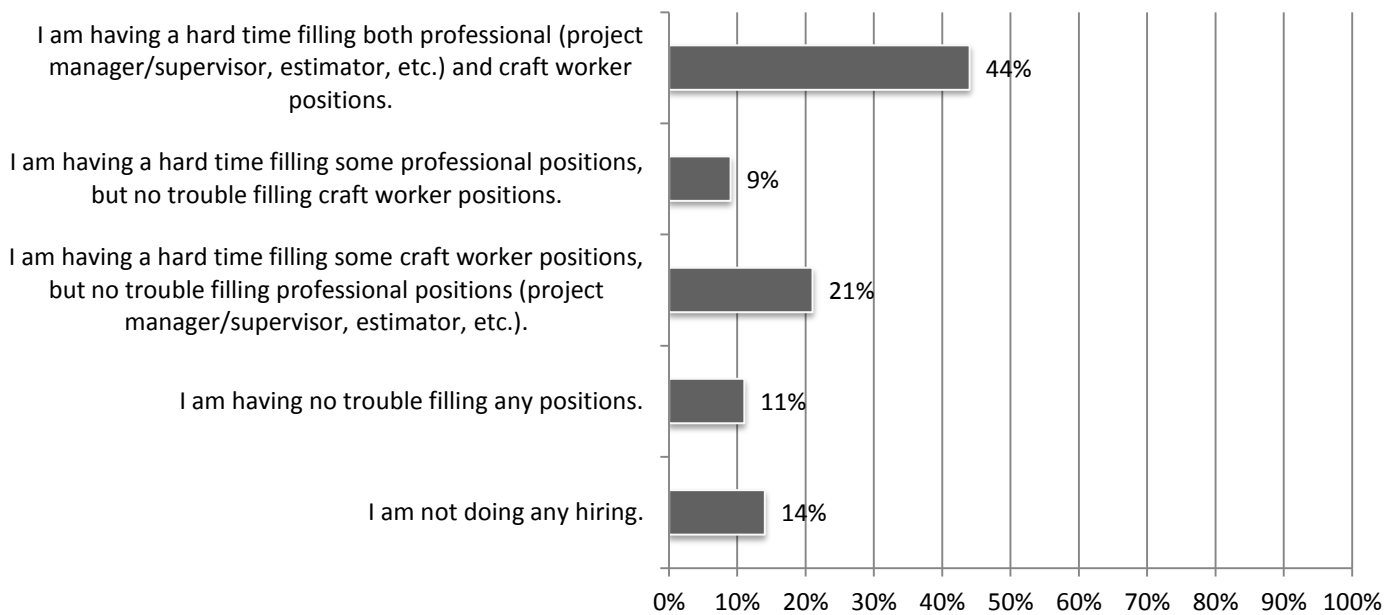
**7. What numerical change do you expect in your headcount in 2015?**



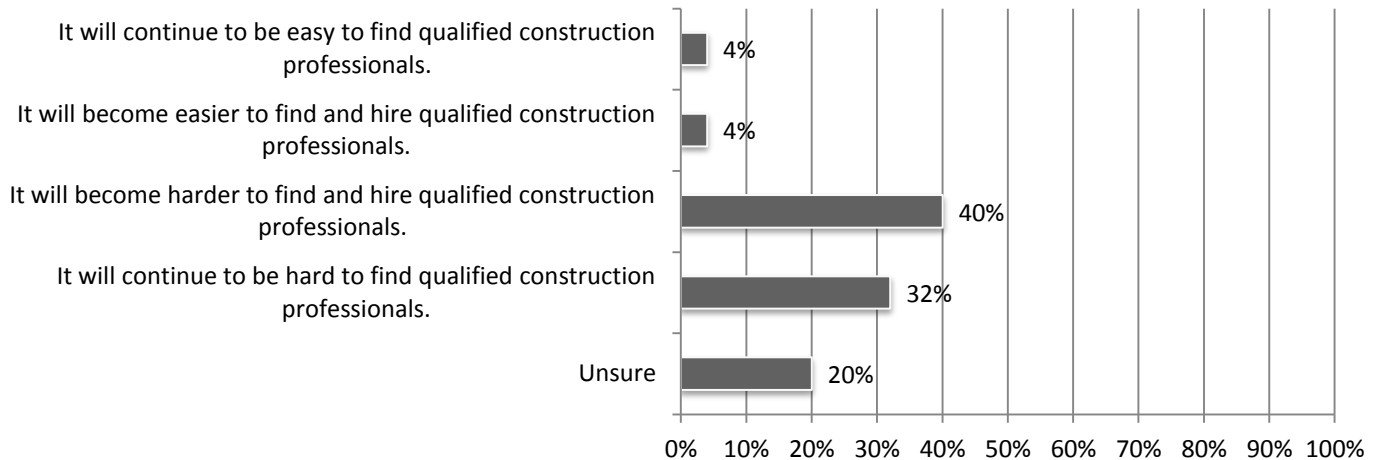
**8. What percentage change do you expect in your headcount in 2015?**



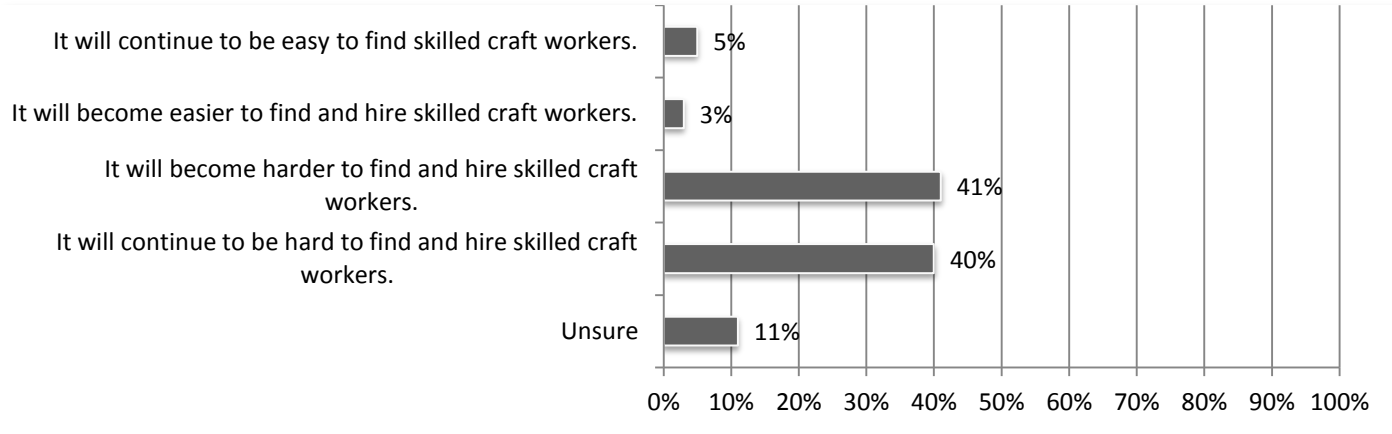
**9. How would you describe your current workforce challenges?**



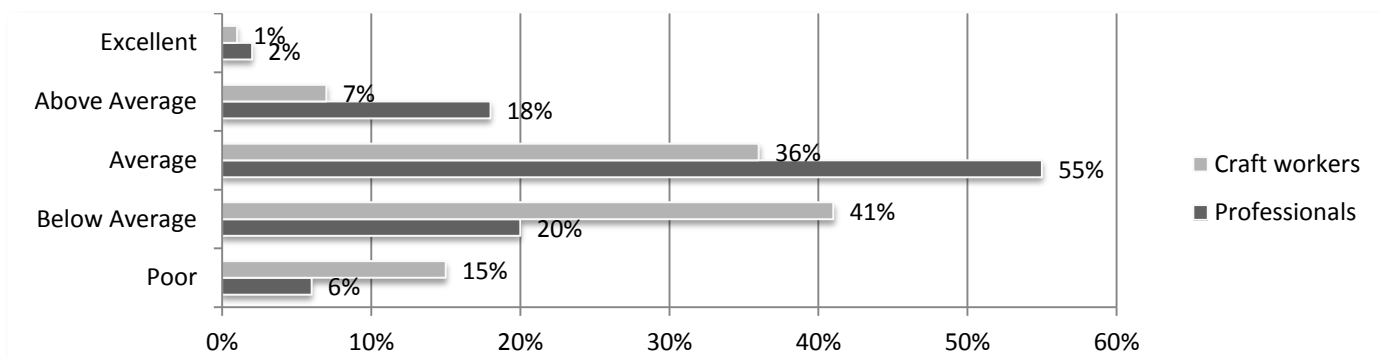
**10. Do you expect any changes in the availability of construction professionals (project manager/supervisor, estimator, etc.) over the coming 12 months?**



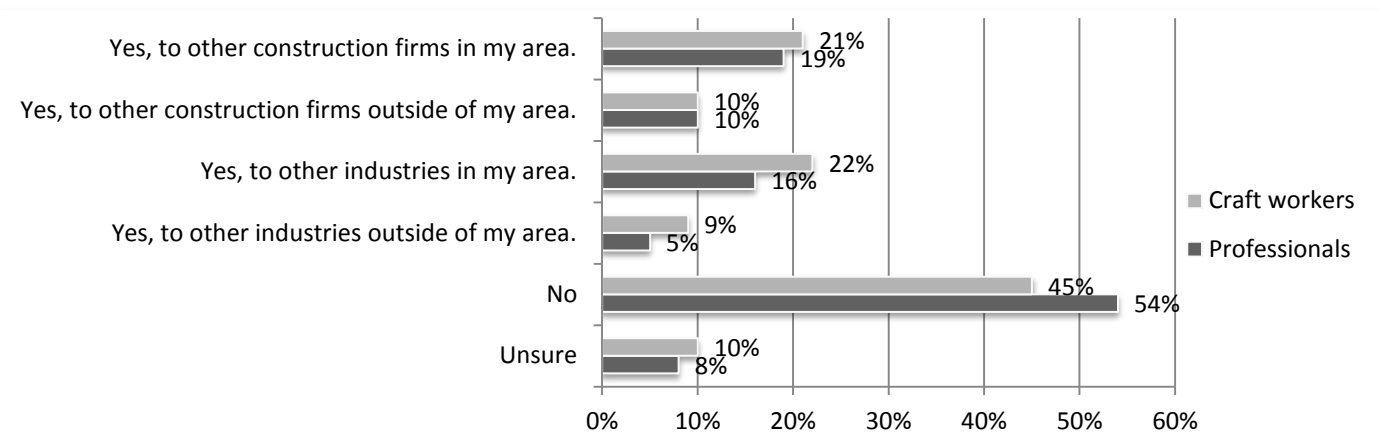
**11. Do you expect any changes in the availability of skilled craft workers over the coming 12 months?**



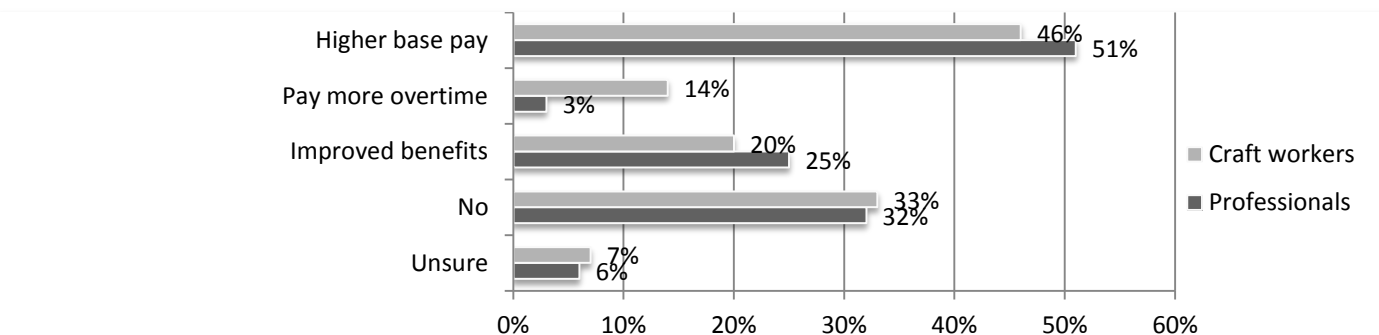
**12. How would you rate the overall quality of the local pipeline for preparing new professionals and craft workers?**



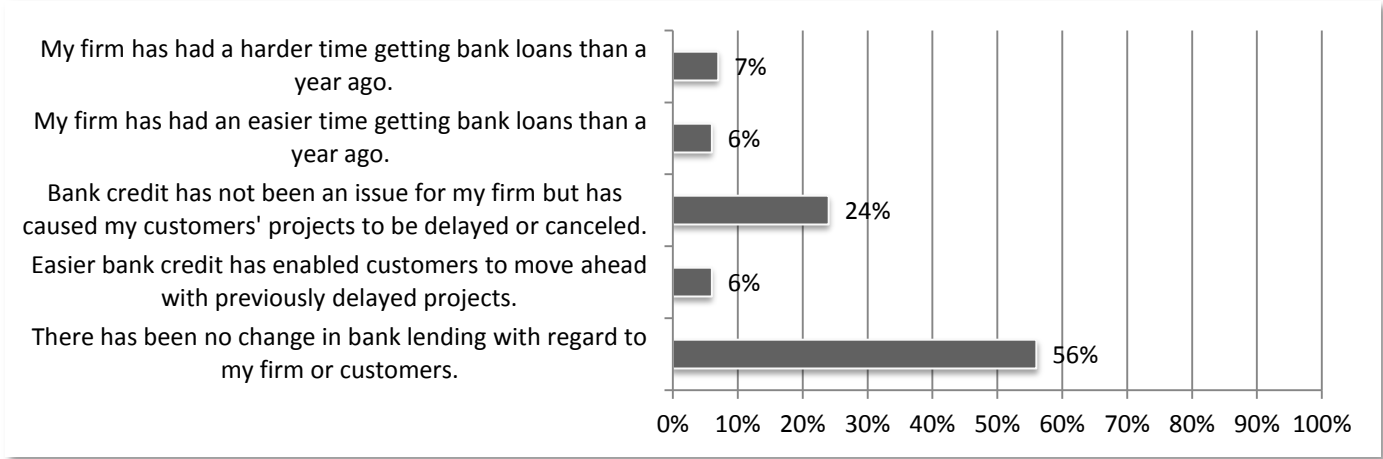
**13. Is your firm losing workers to other, higher-paying jobs?**



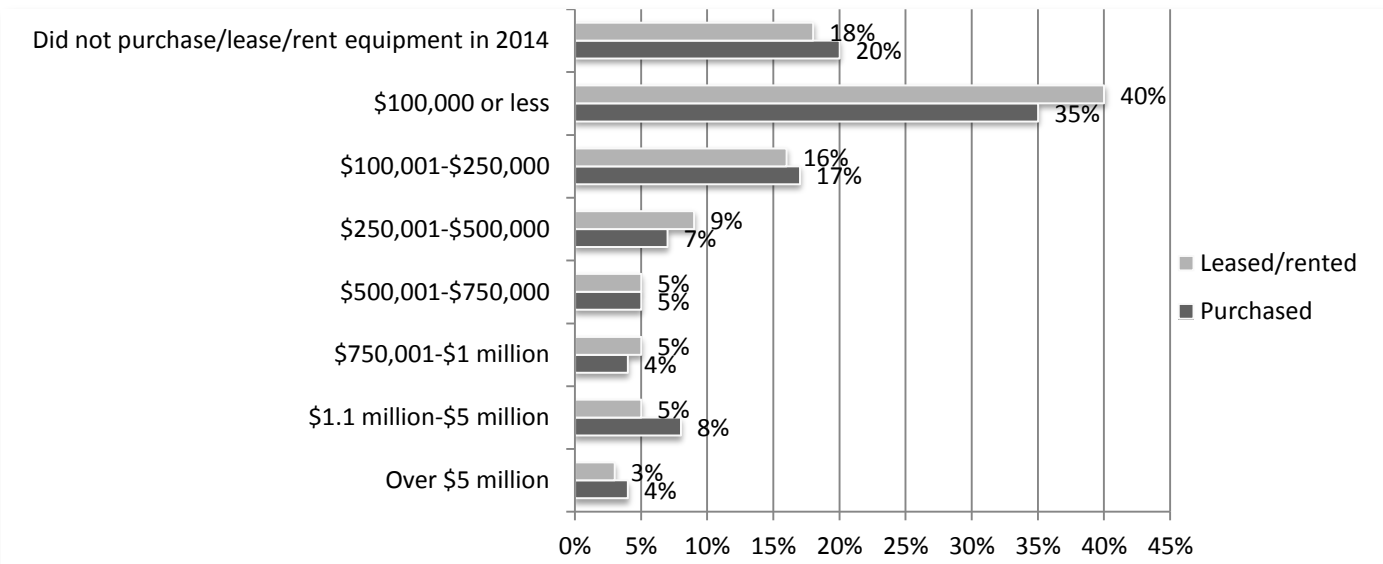
**14. Is your firm having to increase pay and/or benefits to retain and/or recruit workers?**



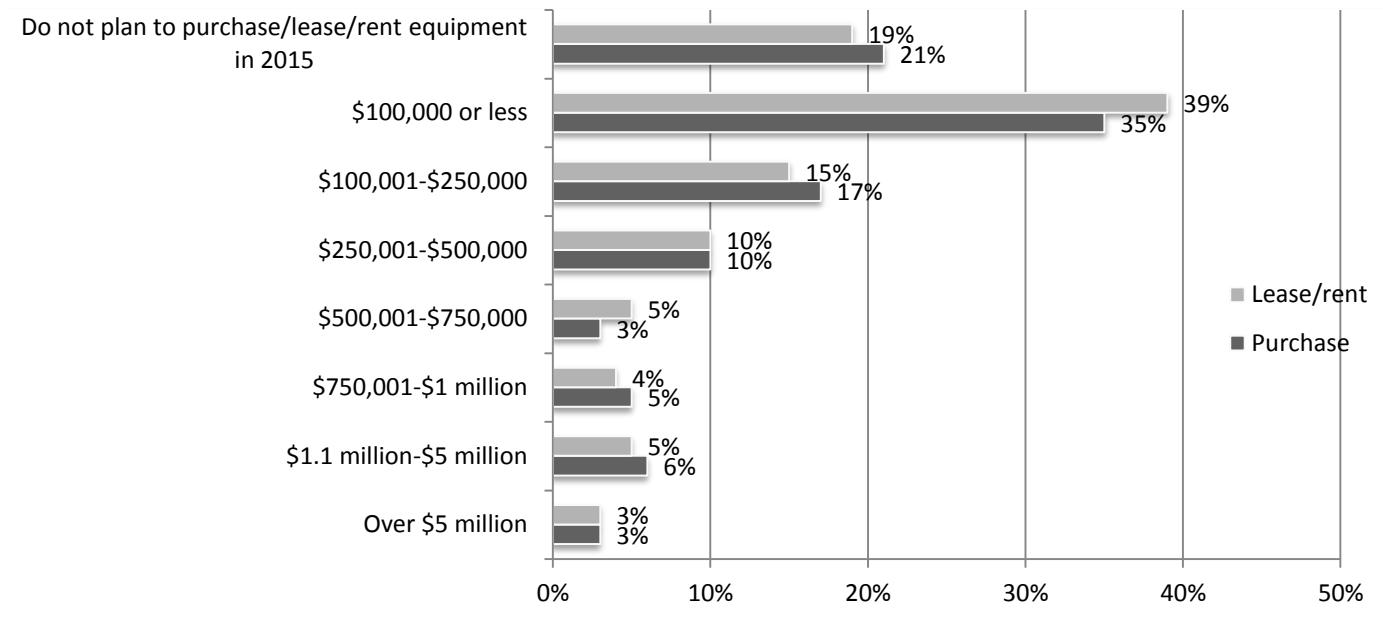
**15. Have credit or tighter lending conditions been an issue for your company?**



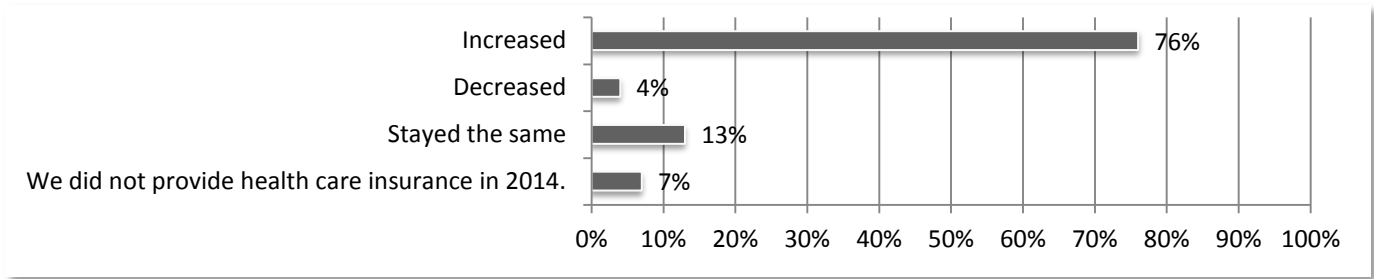
**16. Estimate the dollar value of construction equipment in 2014 that you purchased or leased/rented.**



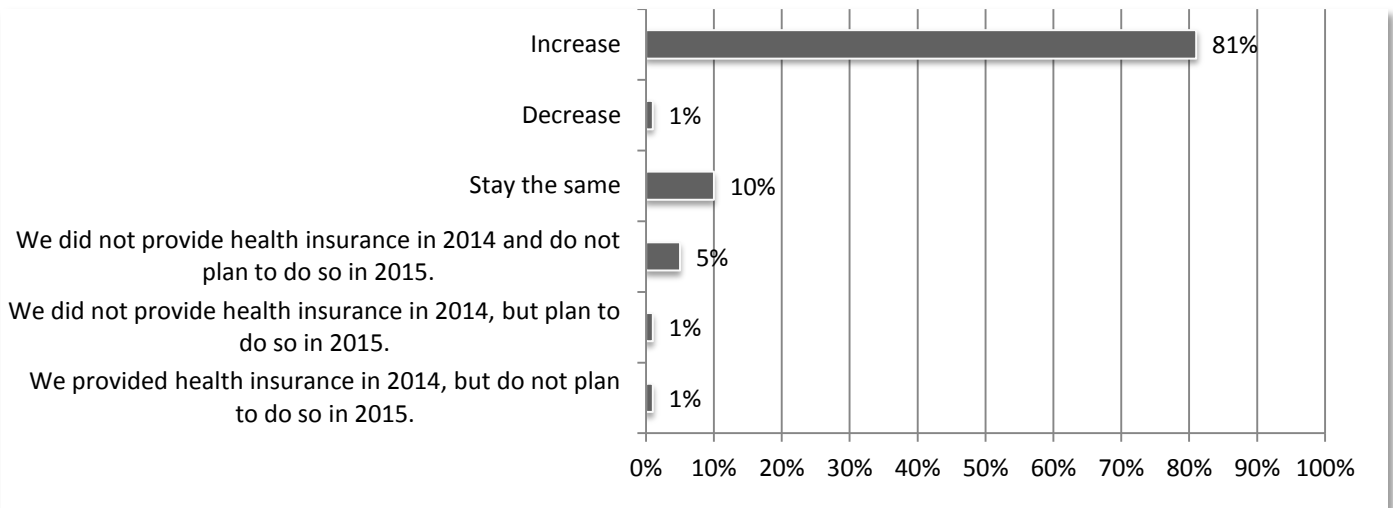
**17. Estimate the dollar value of construction equipment in 2015 that you will purchase or lease/rent.**



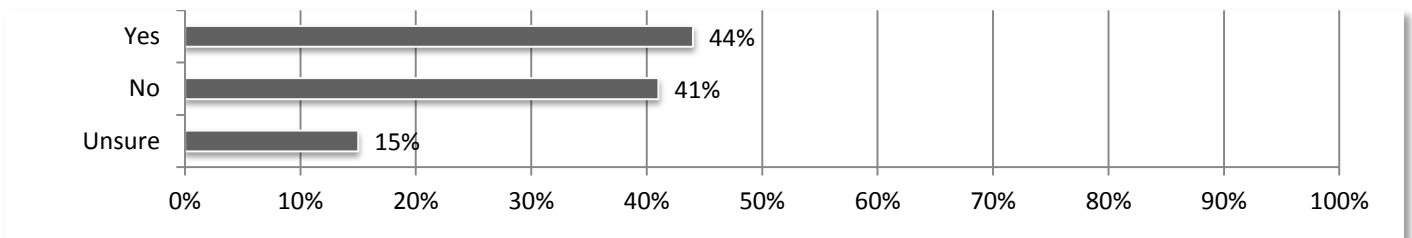
**18. Did the cost of providing health care insurance for your employees increase or decrease in 2014?**



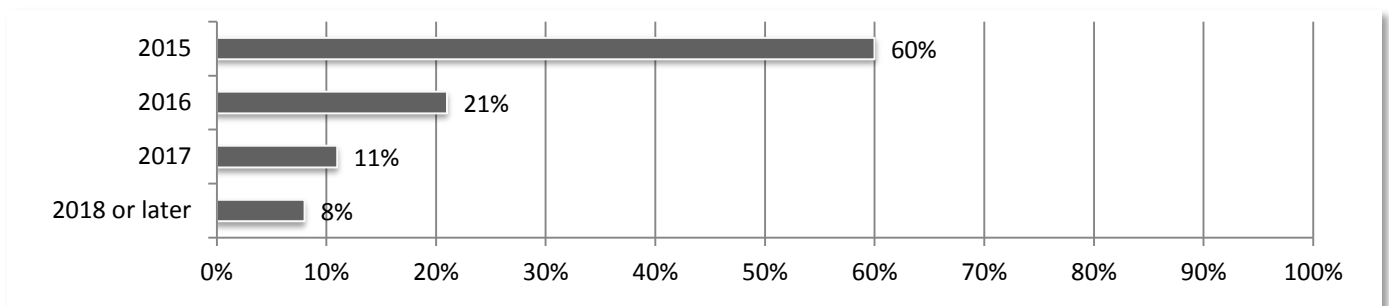
**19. Do you expect the cost of providing health care insurance for your employees to increase or decrease in 2015?**



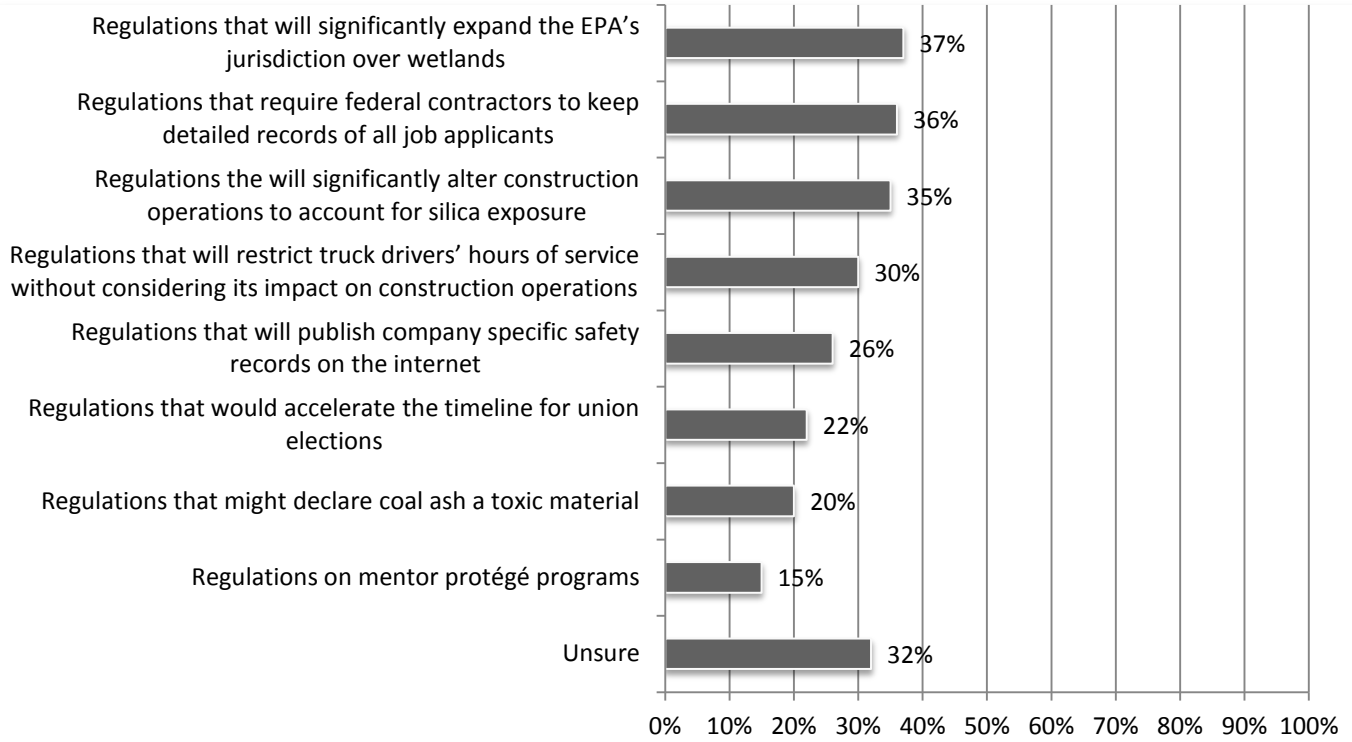
**20. Do you expect your firm will pursue new projects that are outside your traditional geographic market area in 2015?**



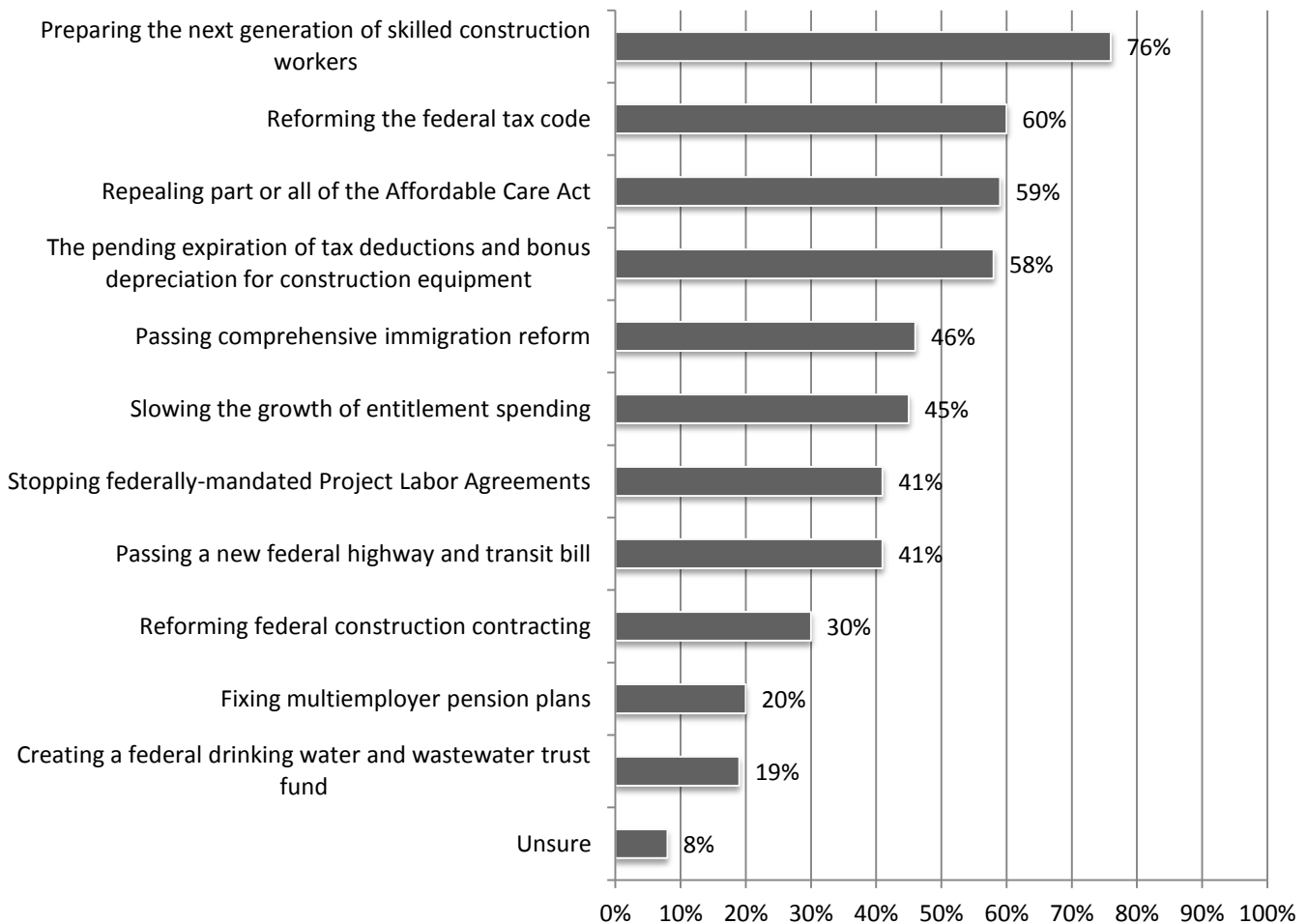
**21. When do you expect the construction market to grow again?**



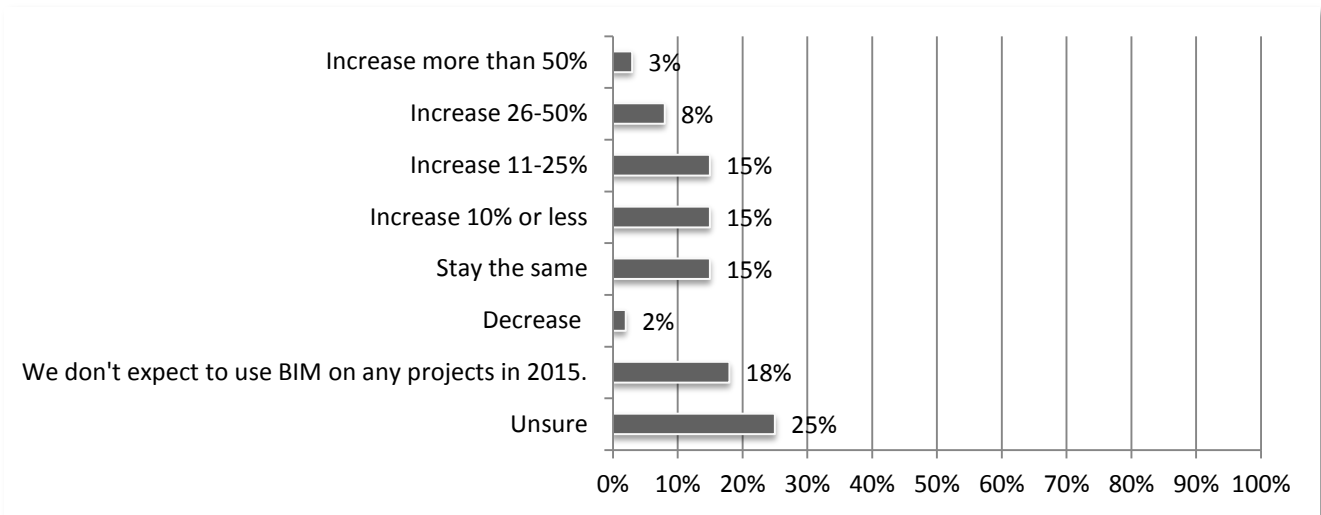
**22. Which proposed or newly enacted federal regulations are you worried will negatively impact your business operations in 2015?**



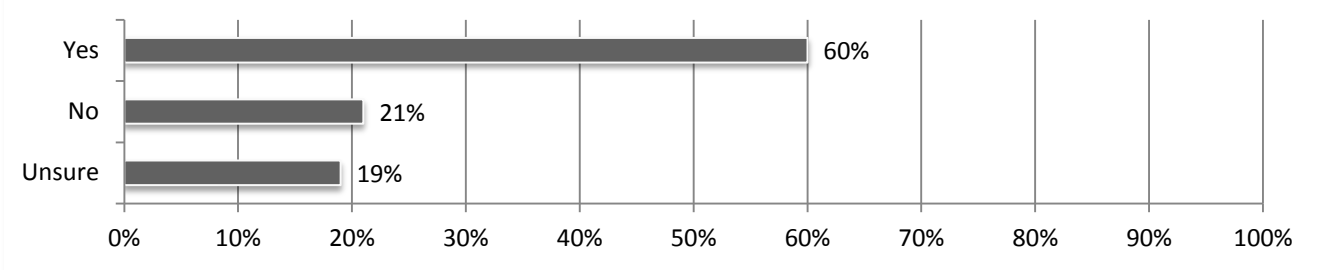
**23. Which of the following legislative issues are important to you and your business?**



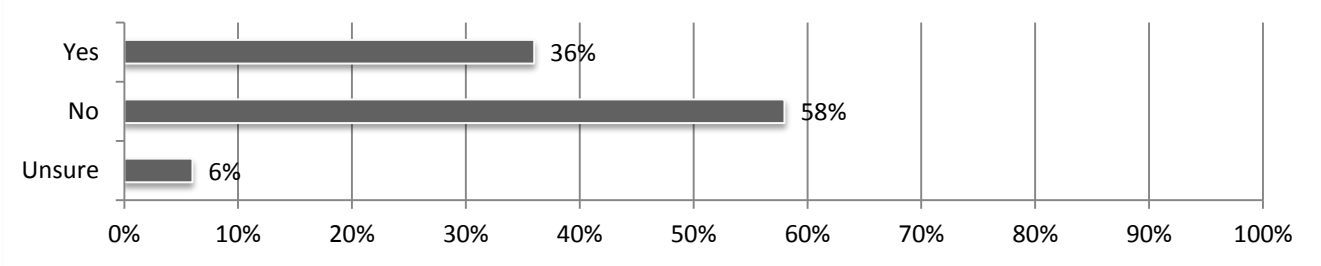
**24. Do you expect the amount of projects involving BIM to increase, decrease or stay the same for you in 2015?**



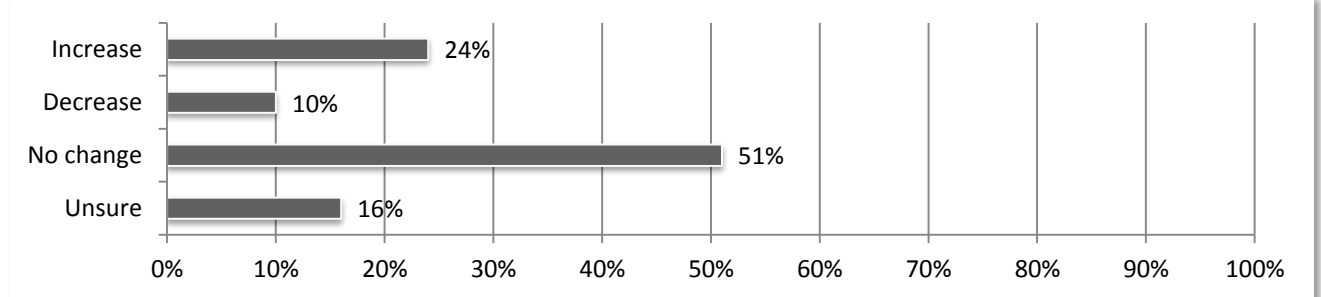
**25. Do you believe that your firm utilizes lean construction principles on its projects and/or in its operations?**



**26. Has your firm worked on a project using modular construction and/or prefab in 2014?**

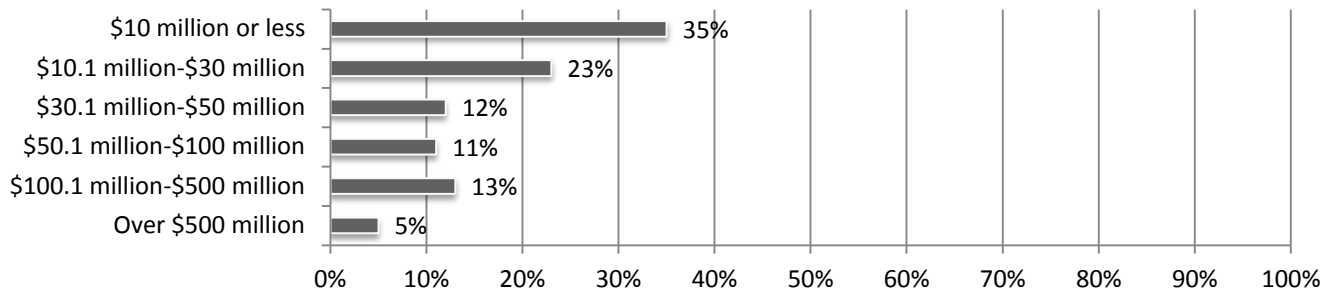


**27. Have you seen an increase, decrease or level amount of subcontractor defaults from 2013 to 2014?**





**28. Estimate the total dollar amount of work your firm performed in 2014.**



**29. How many total employees does your organization employ at all of its locations?**

