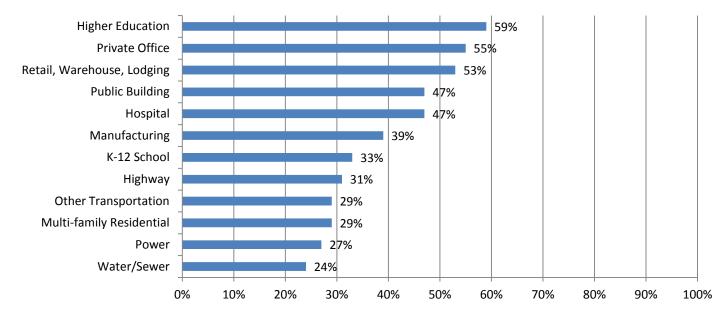
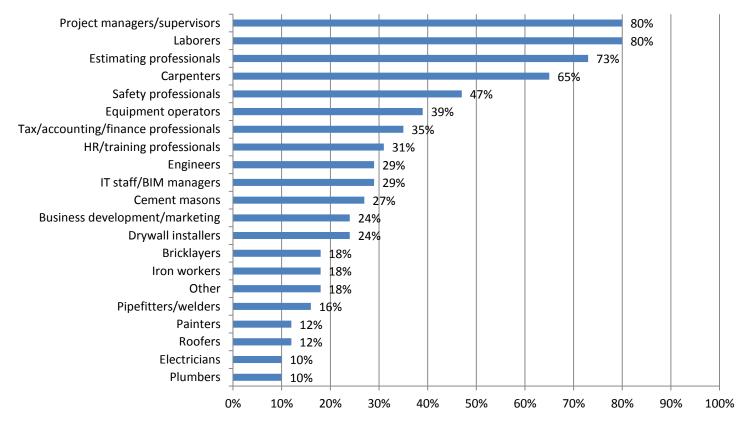


2014 Workforce Survey Results Regional Results - Northeast

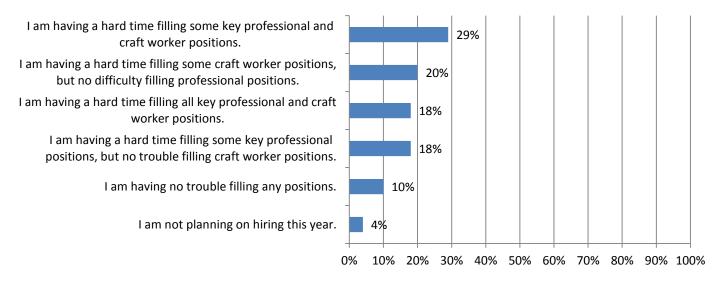
1. Which of the following types of construction projects your firm performs (mark all that apply)?



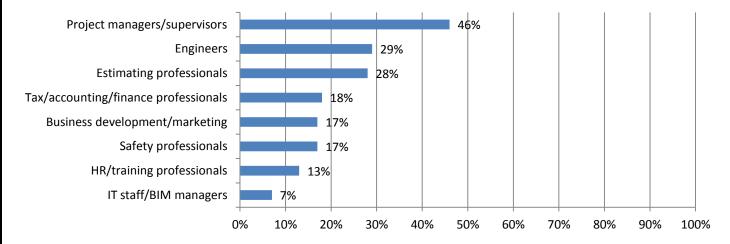
2. What types of employees does your firm employ (mark all that apply)?



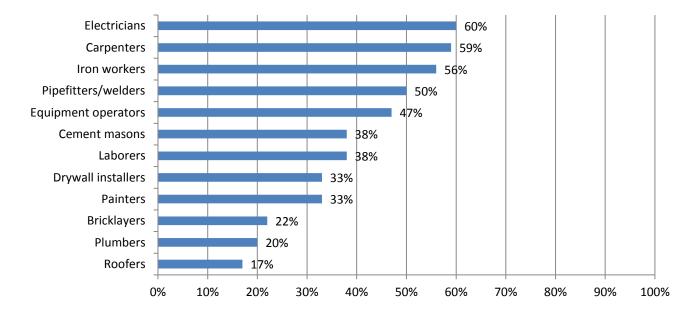
3. How would you describe your current workforce challenges?



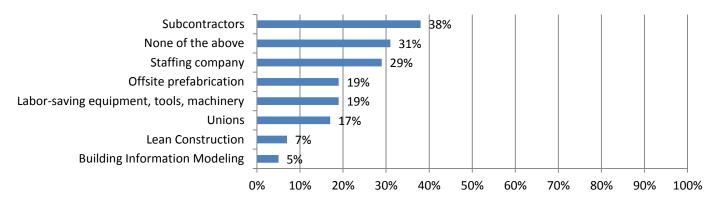
4. If you hire, and are having trouble filling key professional positions, please indicate the position types you are having trouble filling (mark all that apply):



5. If you hire, and are having trouble filling key craft worker positions, please indicate the position types you are having trouble filling (mark all that apply):



6. Have you increased your use of the following during the past year because of difficulty in filling positions (mark all that apply)?



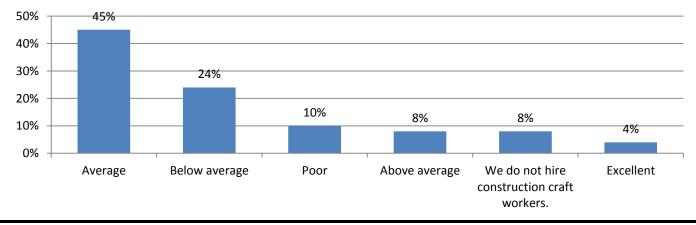
7. Do you expect any changes in the availability of construction professionals over the coming 12 months?

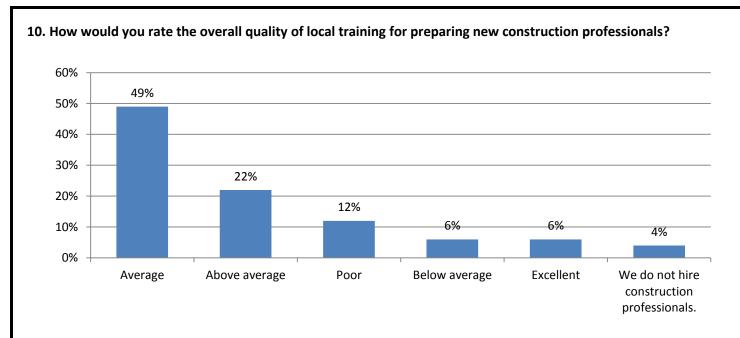


8. Do you expect any changes in the availability of skilled craft workers over the coming 12 months?

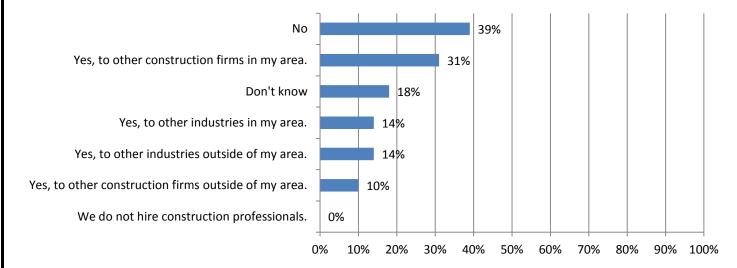
It will become harder to find and hire craft workers. 35% It will continue to be hard to find and hire craft workers. 35% Don't know 20% It will continue to be easy to find and hire craft workers. 4% We do not hire craft workers. 4% It will become easier to find and hire craft workers. 2% 0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

9. How would you rate the overall quality of the local pipeline for training new construction craft workers?

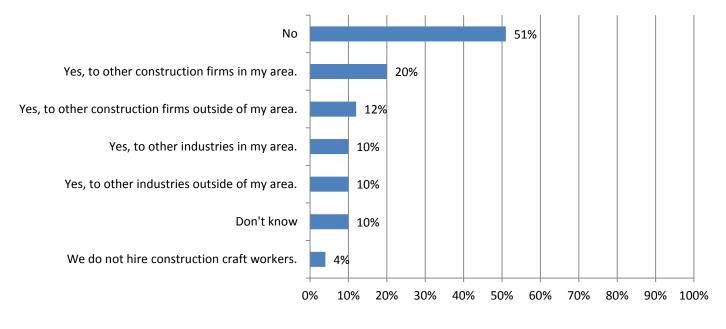


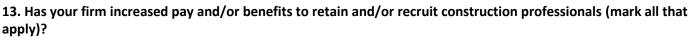


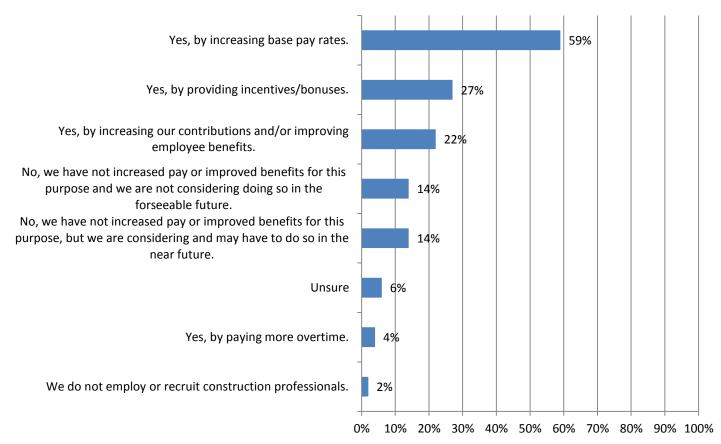
11. Is your firm losing construction professionals to other, higher paying jobs (mark all that apply)?



12. Is your firm losing construction craft workers to other, higher paying jobs (mark all that apply)?







14. Has your firm increased pay and/or benefits to retain and/or recruit construction craft workers (mark all that apply)?

