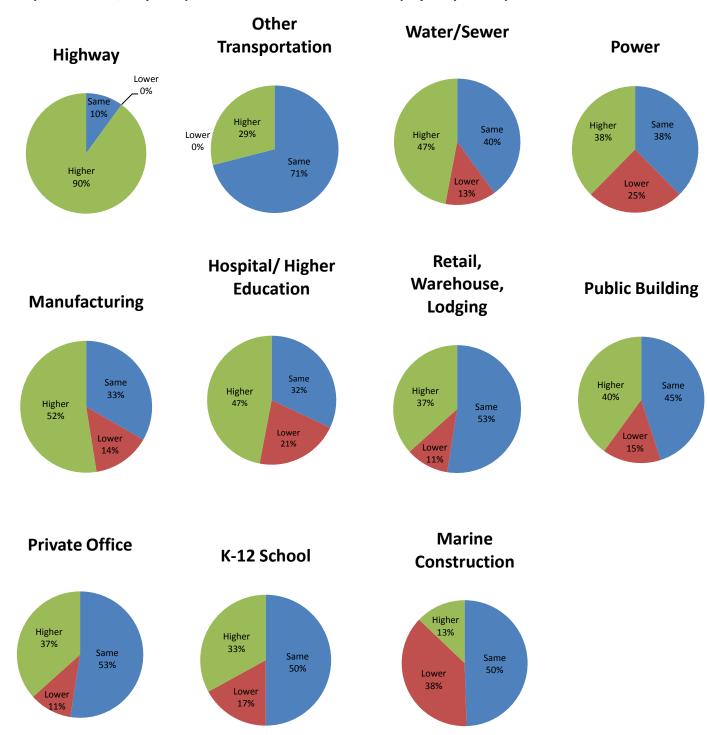


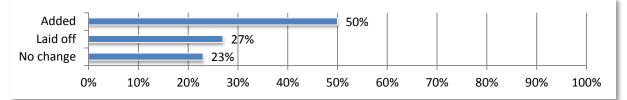
## **2014 Construction Outlook Survey Results**

## **North Carolina Results**

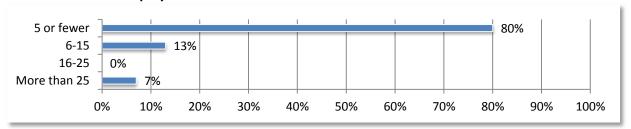
1. Compared to 2013, do you expect the available dollar volume of projects you compete for in 2014 to be:



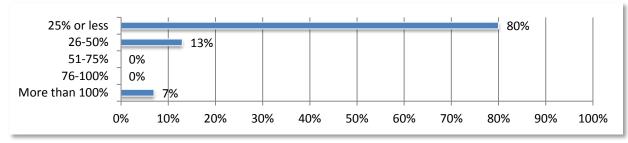
#### 2. Did you add or lay off employees between December 2012 and December 2013?



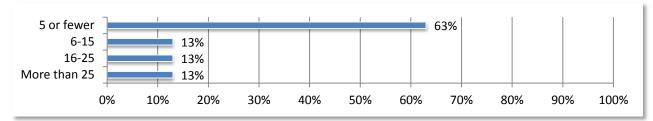
#### 3. Estimate the number of employees added in 2013.



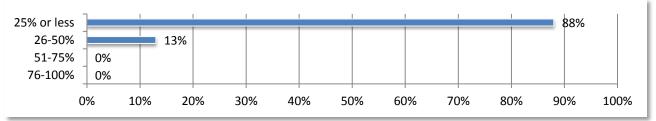
## 4. Estimate the percentage of your year-ago workforce the new additions represented.



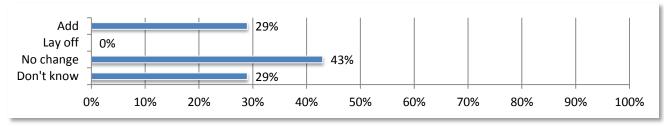
#### 5. Estimate the number of employees laid off in 2013.



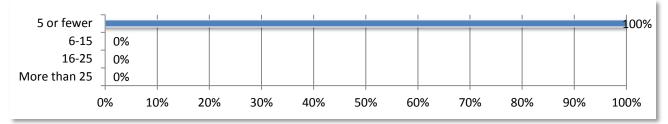
## 6. Estimate the percentage of your year-ago workforce the layoffs represented.



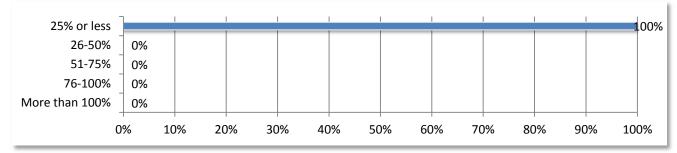
### 7. Do you plan to add or lay off employees between in 2014?



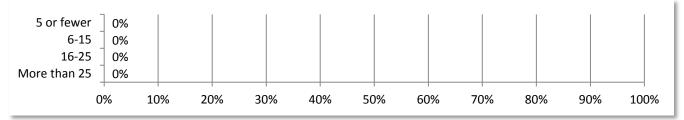
#### 8. Estimate the number of employees you plan to add in 2014.



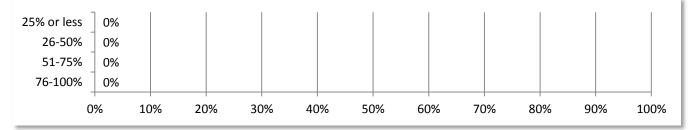
#### 9. Estimate the percentage of your current workforce the new employees will represent.



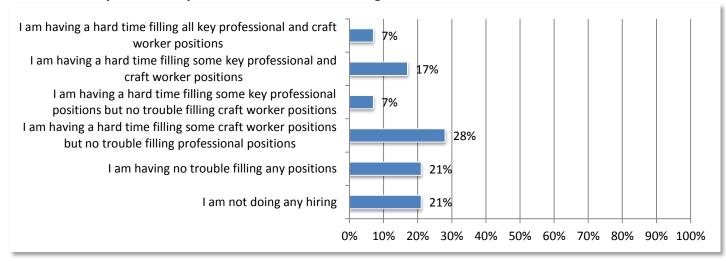
### 10. Estimate the number of employees you plan to lay off in 2013.



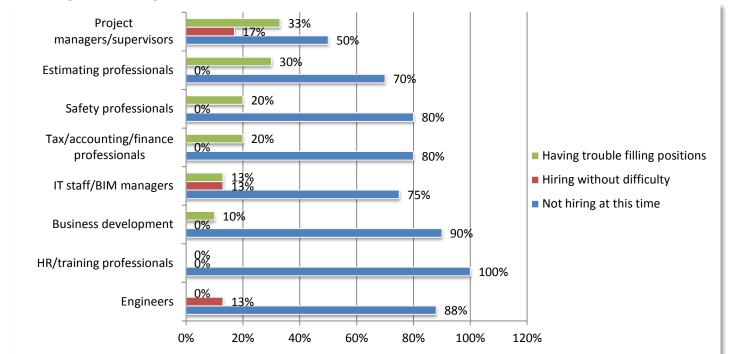
#### 11. Estimate the percentage of your workforce the laid off employees will represent.



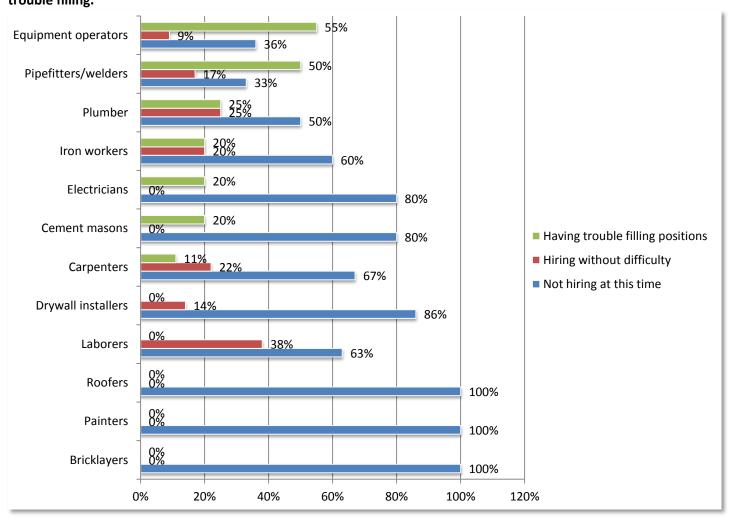
#### 12. How would you describe your current workforce challenges?



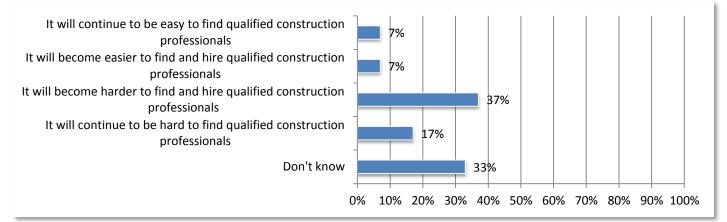
## 13. If you are having trouble filling key construction professional positions, please indicate all the position types you are having trouble filling.



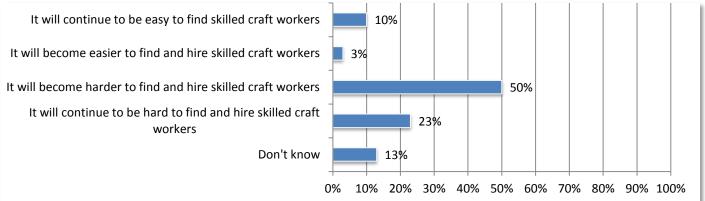
# 14. If you are having trouble filling key craft worker positions, please indicate all the position types you are having trouble filling.



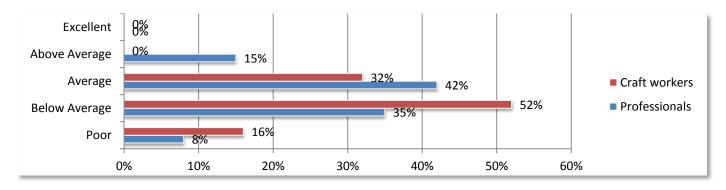
## 15. Do you expect any changes in the availability of construction professionals over the coming 12 months?



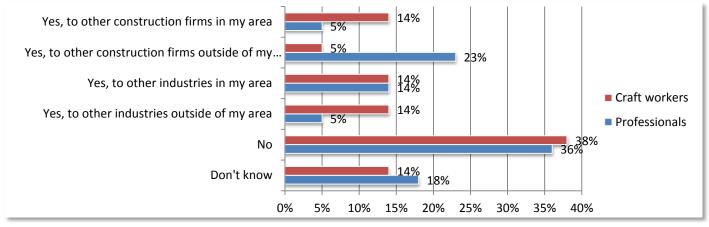
## 16. Do you expect any changes in the availability of skilled craft workers over the coming 12 months?



## 17. How would you rate the overall quality of the local pipeline for preparing...

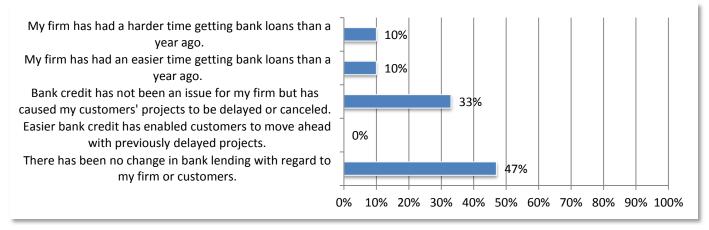


### 18. Is your firm losing workers to other, higher-paying jobs?

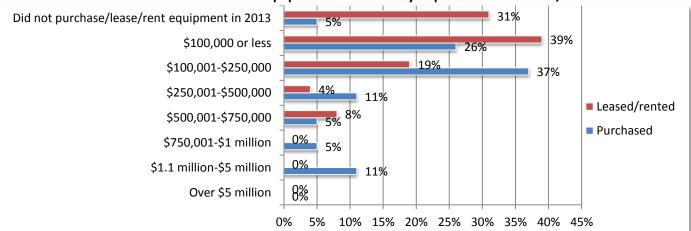


#### 19. Is your firm having to increase pay and/or benefits to retain and/or recruit workers? 29% 33% Higher base pay 9% Pay more overtime Improved benefits Craft workers 23% □ 33% Professionals No Unsure 19% 0% 5% 10% 15% 20% 25% 30% 35%

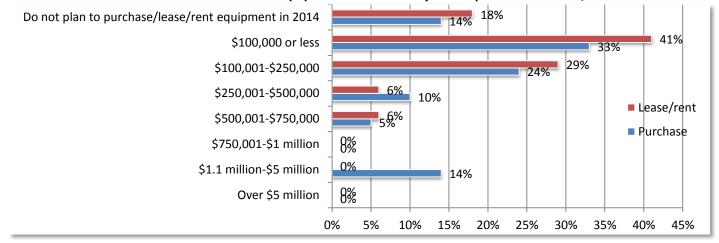
### 20. Have credit or tighter lending conditions been an issue for your company?

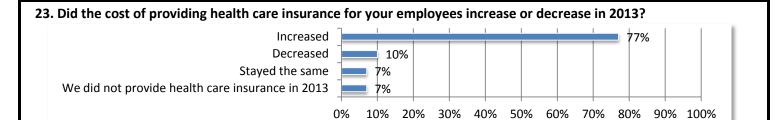


## 21. Estimate the dollar value of construction equipment in 2013 that you purchased or leased/rented.

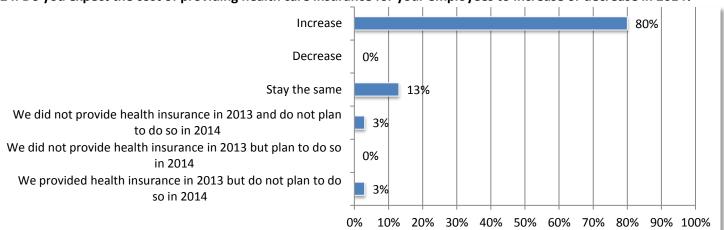


#### 22. Estimate the dollar value of construction equipment in 2014 that you will purchase or lease/rent.

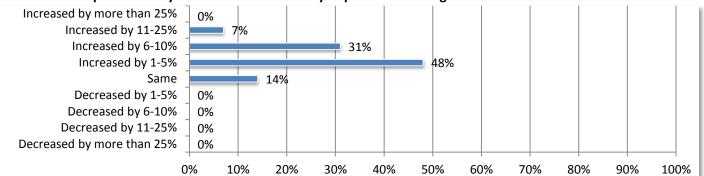




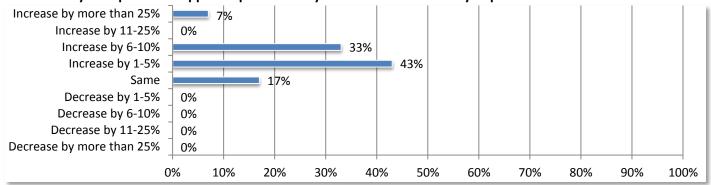




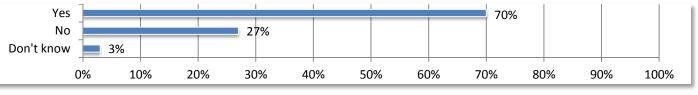
#### 25. How did the prices for key construction materials you purchased change from December 2012 to December 2013.



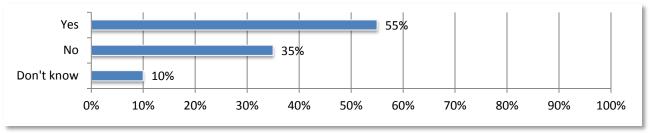
#### 26. What do you expect will happen to prices for key construction materials you purchase in 2014?



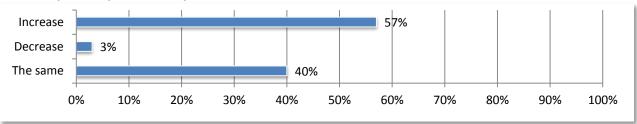
## 27. During the past year, has your firm pursued new projects that are farther away than your traditional geographic market area?



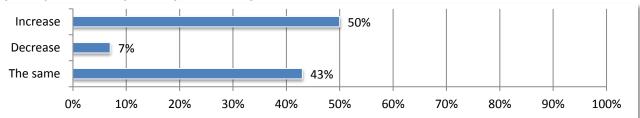
## 28. Do you expect your firm will pursue new projects that are farther away than your traditional geographic market area in 2014?



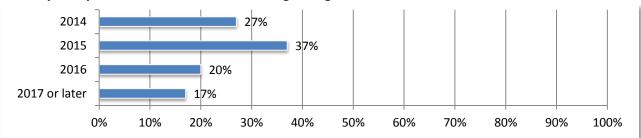
### 29. Did the competitive pressure on your firm increase or decrease in 2013, or remain about the same?



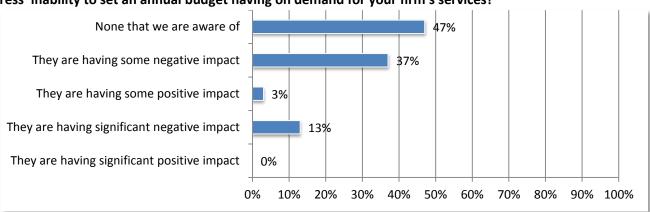
### 30. Do you expect the competitive pressure on your firm to increase or decrease in 2014, or remain about the same?



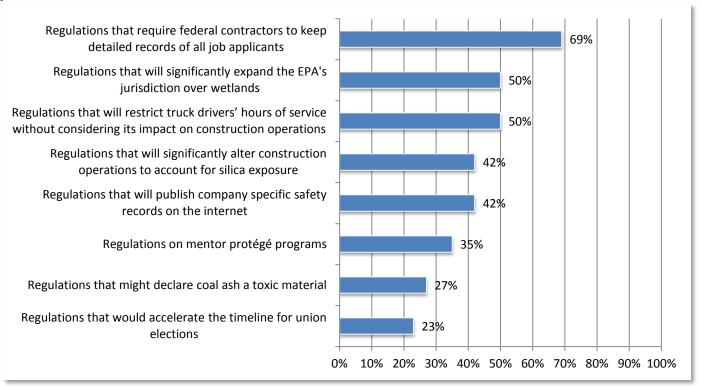
## 31. When do you expect the construction market to grow again?



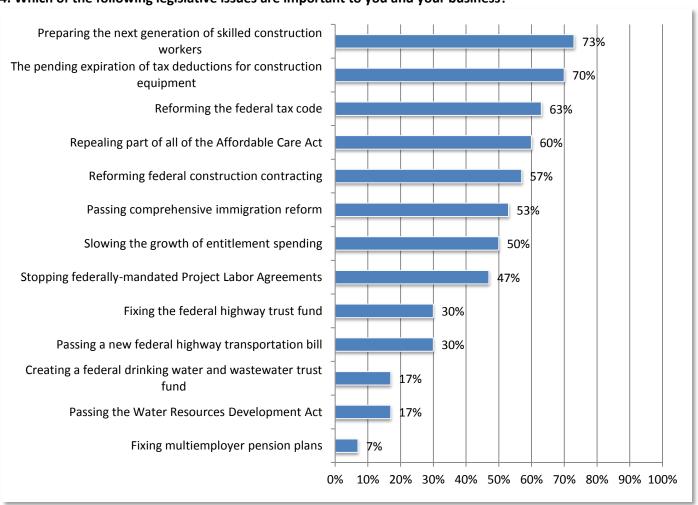
## 32. What impact, if any, are federal funding cutbacks known as "sequestration," new federal regulations and/or Congress' inability to set an annual budget having on demand for your firm's services?



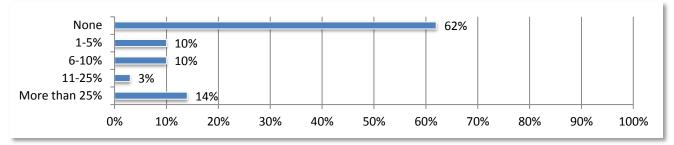
## 33. Which proposed or newly enacted federal regulations are you worried will negatively impact your business operations in 2014?



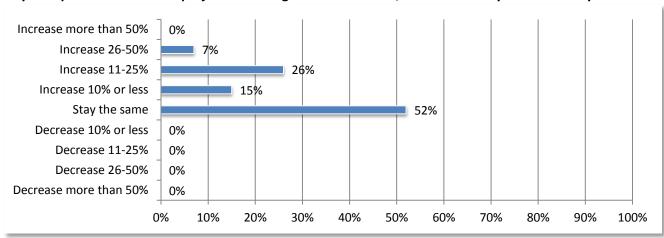
## 34. Which of the following legislative issues are important to you and your business?



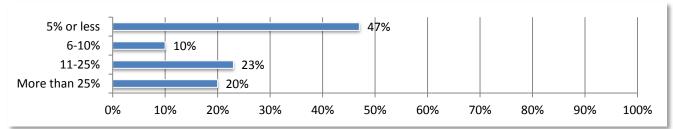
#### 35. In 2013, for what percentage of your work did use Building Information Modeling (BIM)?



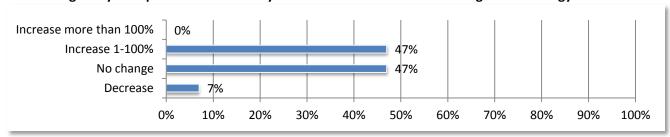
#### 36. Do you expect the amount of projects involving BIM will increase, decrease or stay the same for you in 2014?



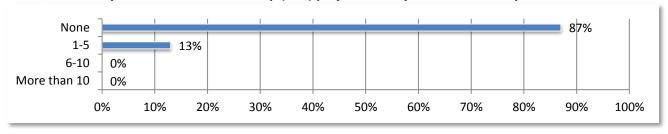
# 37. What percentage of your work in 2013 was on buildings or structures that were ultimately certified as green or energy efficient?



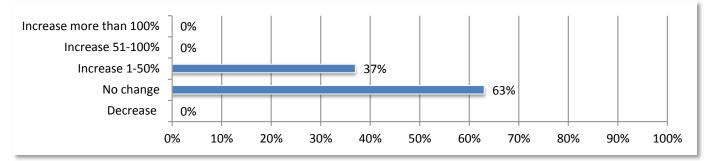
#### 38. What change do you expect in the share of your work in 2014 that is certified green or energy efficient?



#### 39. In 2013, how many Public Private Partnership (PPP) projects were you contracted to perform on?



## 40. Do you expect the number of PPP projects you work on to change in 2014?



## 41. Estimate the total dollar amount of work your firm performed in 2013.

