2011 Construction Outlook Survey Results
FLORIDA

1. Compared to 2010, do you expect the available dollar volume of projects you compete for in 2011 to be:

- **Highway**
  - Higher: 31%
  - Same: 31%
  - Lower: 38%

- **Other Transportation**
  - Higher: 24%
  - Same: 38%
  - Lower: 38%

- **Water/Sewer**
  - Higher: 25%
  - Same: 50%
  - Lower: 25%

- **Power**
  - Higher: 9%
  - Same: 73%
  - Lower: 18%

- **Manufacturing**
  - Higher: 0%
  - Same: 43%
  - Lower: 57%

- **Hospital/Higher Education**
  - Higher: 30%
  - Same: 40%
  - Lower: 30%

- **Retail, Warehouse, Lodging**
  - Higher: 17%
  - Same: 37%
  - Lower: 46%

- **Public Building**
  - Higher: 0%
  - Same: 57%
  - Lower: 43%

- **Private Office**
  - Higher: 11%
  - Same: 31%
  - Lower: 58%

- **K-12 School**
  - Higher: 9%
  - Same: 41%
  - Lower: 50%
2. Did you add or lay off employees in 2010?

3. Estimate the number of employees added and percentage of workforce:
   
   Average of 3 employees added, 15%

4. Estimate the number of employees laid off and percentage of workforce:
   
   Average of 65 employees laid off, 29%

5. Do you plan to add or lay off workers in 2011?

6. Estimate the number of employees you plan to add and percentage of workforce:
   
   Average of 7 employees plan to add, 30%

7. Estimate the number of employees you plan to lay off and percentage of workforce:
   
   Average of 16 employees plan to lay off, 17%

8. Did you purchase construction equipment in 2010?

   Average dollar value of construction equipment purchased: $282,000
9. Did you lease/rent construction equipment in 2010?

Average dollar value of construction equipment leased/rented: $575,417

10. Do you plan to buy construction equipment in 2011?

Average dollar value of construction equipment plan to purchase: $841,667

11. Do you plan to lease/rent construction equipment in 2011?

Average dollar value of construction equipment plan to lease/rent: $778,750

12. To date, has your company been awarded at least one stimulus-funded contract?

Average dollar value of all stimulus-funded contracts: $97,902,500

13. What percentage of your employees was involved in one capacity or another on the stimulus-funded project(s)?

Average number of staff involved in stimulus-funded work: 29
14. Did you purchase new construction equipment because of the stimulus?

15. Do you expect to perform stimulus-funded work in 2011?

Average dollar value of stimulus-funded work you plan to perform in 2011/ percentage of your overall revenue: $4,900,000/ 9%

16. Do you expect more or less stimulus funds to be available for bid in 2011?
17. Have you adjusted your bids in 2010 so that profits are:

- Greater: 0%
- The Same: 16%
- Smaller: 6%
- Now for a Loss: 78%

18. Do you plan to adjust your bids in 2011 so that profits are:

- Greater: 24%
- The Same: 46%
- Smaller: 27%
- Now for a Loss: 3%

19. When do you expect the construction market to again grow?

- 2011: 22%
- 2012: 44%
- 2013: 25%
- 2014: 9%

20. In 2010, what percentage of your work did you use Building Information Modeling (BIM)?

- 10%

21. Do you expect this to increase in 2011?

- Yes: 70%
- No: 30%

If so, by what percentage? 16%
22. Do you expect this to decrease in 2011?

![Bar chart showing 86% No and 14% Yes.]

23. What percentage of your work in 2010 was Leadership in Energy and Environmental Design (LEED) registered?

18.38%

24. Do you expect this to increase in 2011?

![Bar chart showing 40% No, 60% Yes.]

If so, by what percentage? 13%

25. Do you expect this to decrease in 2011?

![Bar chart showing 100% No, 0% Yes.]

26. In 2010, how many Integrated Project Delivery (IPD) projects were you contracted to perform on?

0

27. Do you expect this to increase in 2011?

![Bar chart showing 20% No, 80% Yes.]

28. Do you expect this to decrease in 2011?

Yes 0%
No 100%

29. In 2010, how many Public Private Partnership (PPP) projects were you contracted to perform on?

8.64

30. Do you expect this to increase in 2011?

Yes 29%
No 71%

If so, by what percentage? 25%

31. Do you expect this to decrease in 2011?

Yes 25%
No 75%

32. Have you implemented any lean Construction Concepts into your business?

Yes 29%
No 71%

If no, do you plan on implementing lean construction concepts into your business in 2011?
No – 60%
Yes – 40%
Maybe/Unsure – 0%