



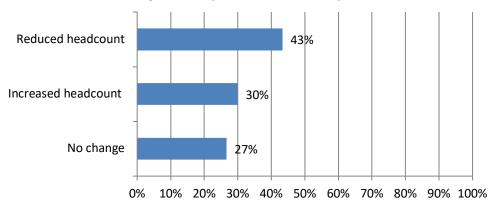


2021 Workforce Survey Results

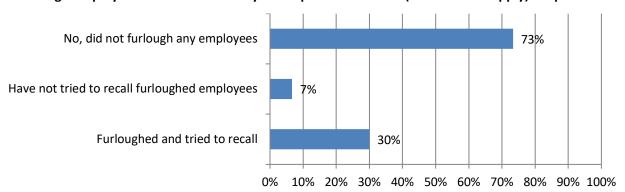
Minnesota Results

Total responses: 30, but number varies by question.

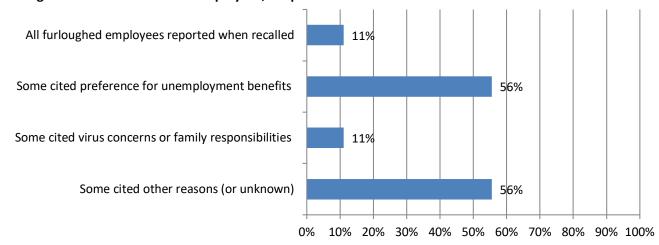
1. By what percentage has your firm's headcount changed in the past 12 months? Responses: 30



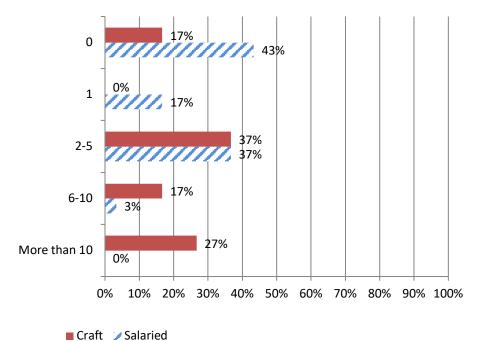
2. Did you furlough employees and then recall any in the past 12 months? (Mark all that apply) Responses: 30



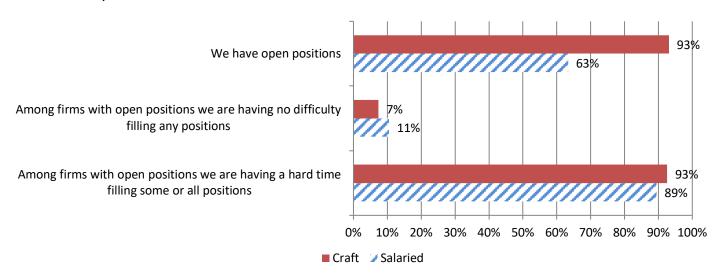
3. Among firms that tried to recall employees; Response: 9



4. How many unfilled hourly craft or salaried positions did you have on June 30, 2021? Responses: 30 Salaried; 30 Craft

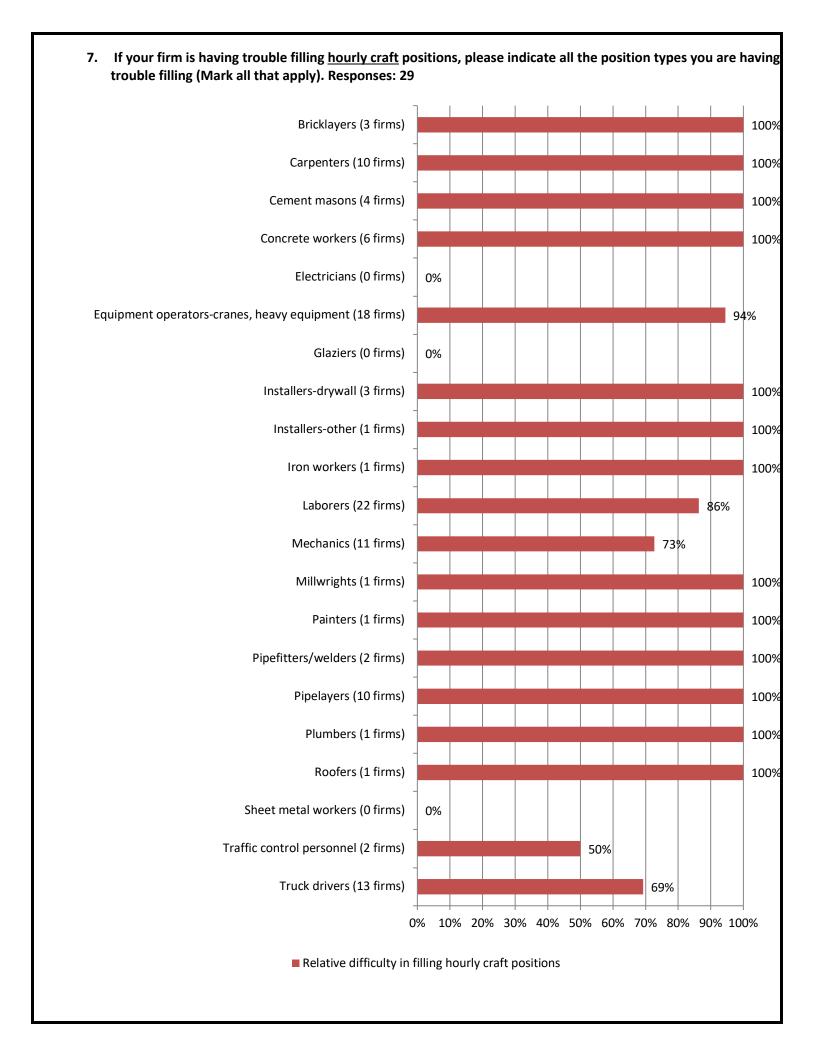


5. How would you describe your current situation in filling hourly craft or salaried positions? Responses: 30 Salaried; 29 Craft

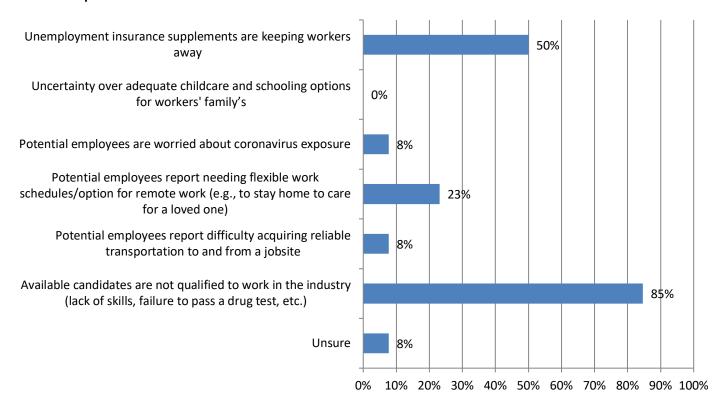


6. If your firm is having trouble filling salaried positions, please indicate all the position types you are having trouble filling (Mark all that apply): 27 Architects (0 firms) 0% BIM personnel (0 firms) 0% Engineers (3 firms) 33% Environmental compliance professionals (1 firms) 100% Estimating personnel (15 firms) 73% IT personnel (3 firms) 33% Lean construction professionals (0 firms) 0% Project managers/supervisors (19 firms) 84% Quality control personnel (4 firms) 100% Safety personnel (3 firms) 33% Software/database personnel (0 firms) 0% 0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

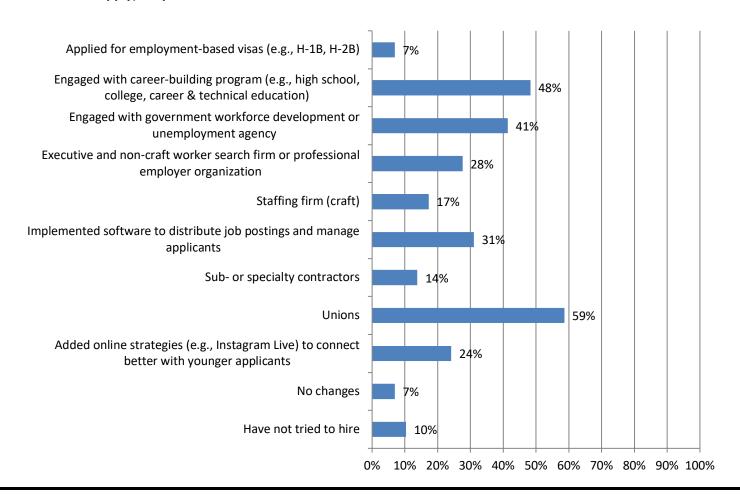
■ Relative difficulty in filling salaried positions



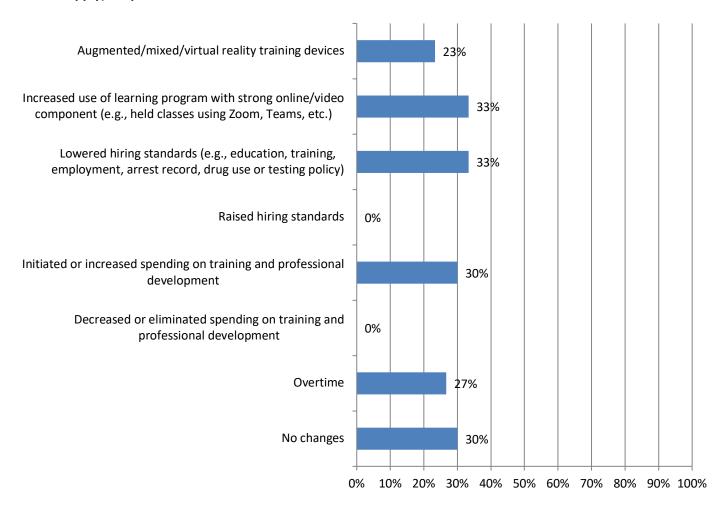
8. If you are having a hard time filling available positions, what are the reason(s)? (Mark all that apply) Responses: 30



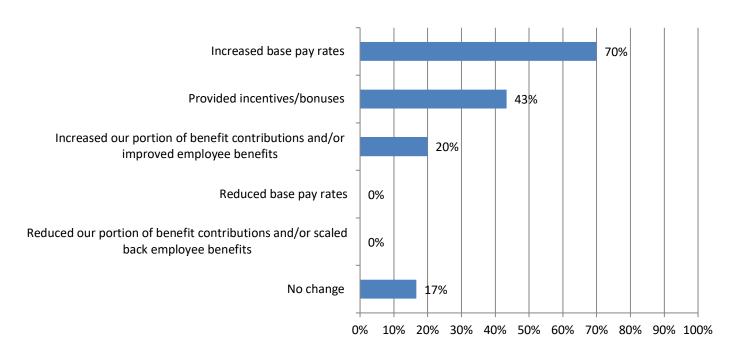
9. Has your firm added or increased use of the following to provide workers in the past 12 months? (Mark all that apply) Responses: 29



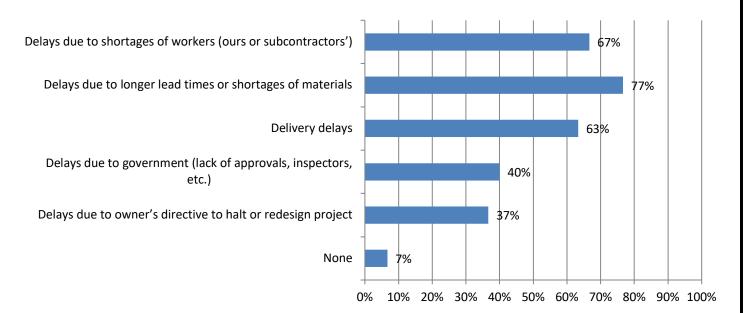
10. Has your firm made changes in hiring, training or scheduling in the past 12 months? (Mark all that apply) Responses: 30



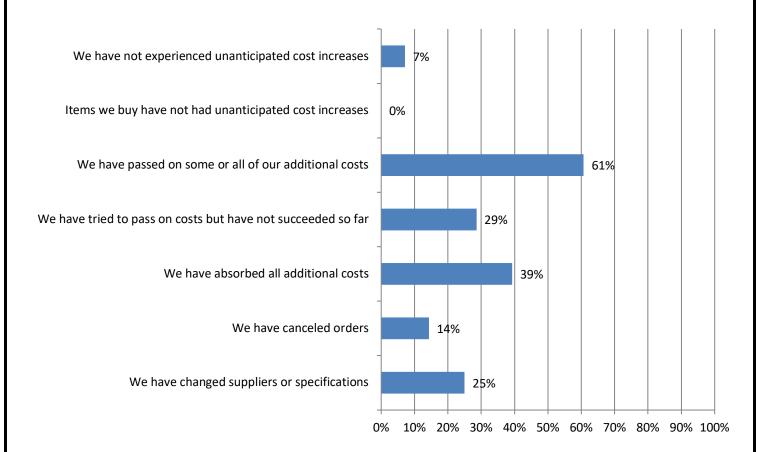
11. Has your firm adjusted pay and/or benefits for <u>hourly craft</u> or <u>salaried</u> personnel in the past 12 months? (Mark all that apply) Responses: 30



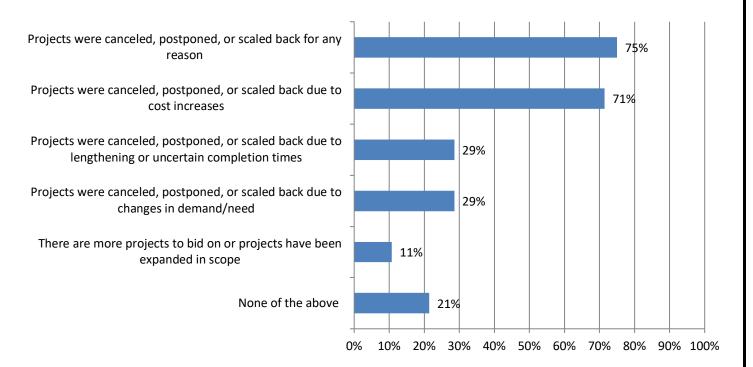
12. What impacts on project completion times, if any, is your firm experiencing? (Mark all that apply) Responses: 30



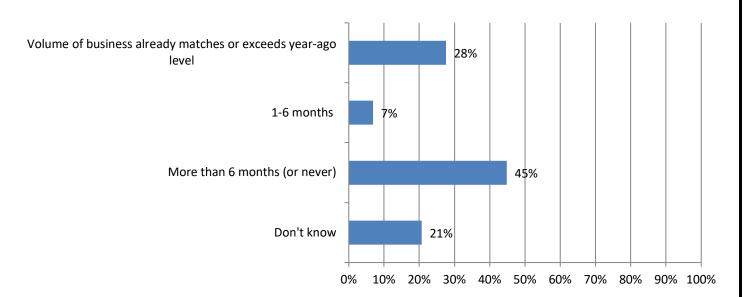
13. How have rising material costs affected your firm's projects, if at all? (Mark all that apply) Responses: 28



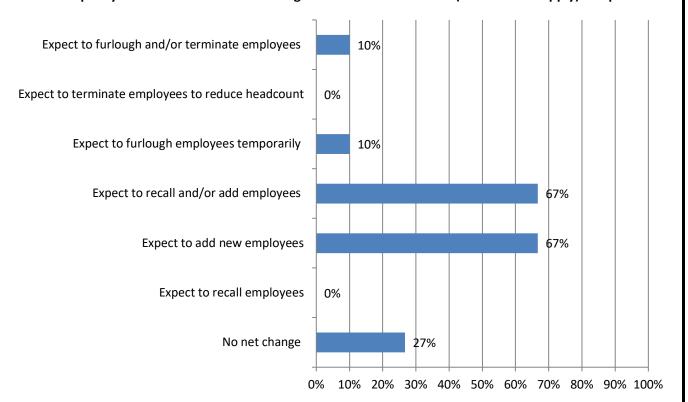
14. What impact, if any, are you experiencing with respect to upcoming or expected projects? (Mark all that apply) Responses: 28



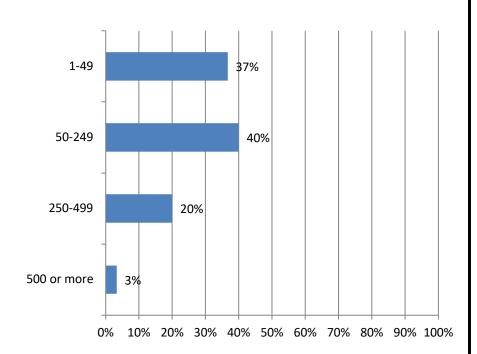
15. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 29



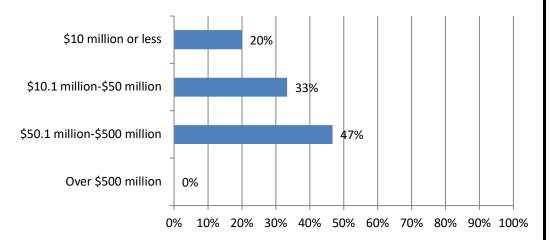
16. How do expect your firm's headcount to change in the next 12 months? (Mark all that apply). Responses: 30



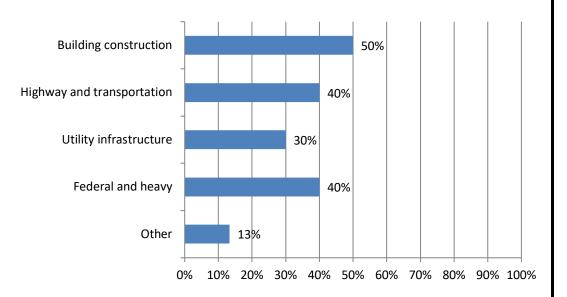
17. How many total employees did your firm employ at all of its locations as of June 30, 2021? Responses: 30



18. Estimate the total dollar amount of work your firm performed during the past 12 months. Responses: 30



19. Please indicate which of the following types of construction projects your firm performs (Mark all that apply) Responses: 30



20. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 30

