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## 2021 Construction Outlook Survey Results Wisconsin Results

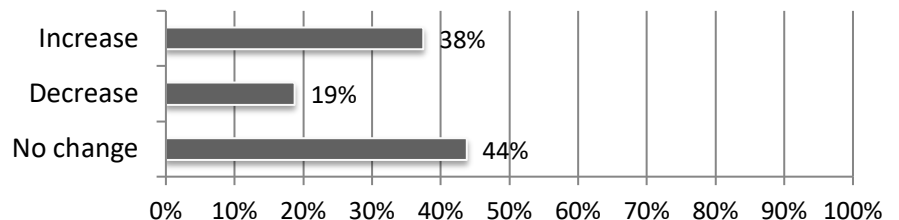
Total Responses: 32. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

### 1. Compared to 2020, do you expect the available dollar value of projects you compete for in 2021 to be (answer for all market areas in which your business operates): Responses: 32

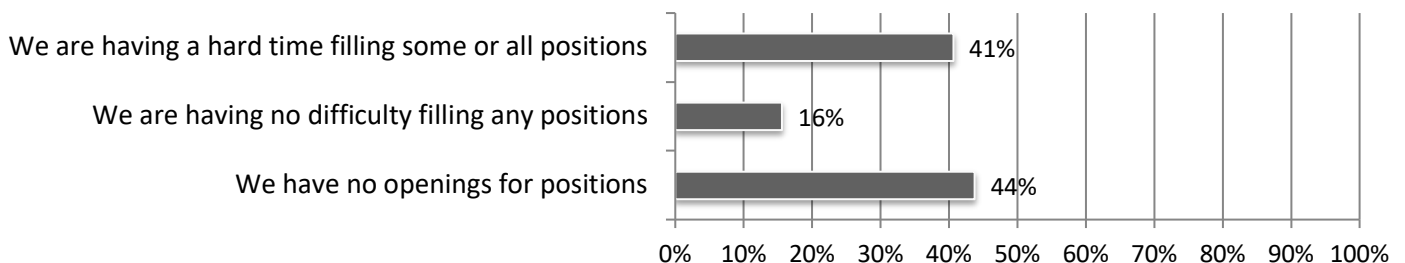
Market	Higher	Lower	Same	Net*	US Net
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	41%	22%	37%	19%	11%
Power	42%	33%	25%	8%	-8%
Federal (e.g., VA, GSA, USACE, NAVFAC)	33%	25%	42%	8%	-10%
Water/Sewer	33%	25%	42%	8%	1%
Hospital	40%	32%	28%	8%	-3%
Multifamily Residential	41%	41%	18%	0%	-8%
Transportation (e.g., transit, rail, airport)	33%	33%	33%	0%	-19%
Manufacturing	28%	32%	40%	-4%	-17%
Warehouse	32%	40%	28%	-8%	4%
Bridge/Highway	18%	27%	55%	-9%	-11%
K-12 School	19%	35%	46%	-15%	-27%
Higher Education	8%	46%	46%	-38%	-40%
Public Building	13%	52%	35%	-39%	-38%
Private Office	11%	79%	11%	-68%	-58%
Retail	4%	87%	9%	-83%	-64%
Lodging	7%	93%	0%	-86%	-58%

\*Net equals difference between number of "Higher" and "Lower" responses as percent of total.

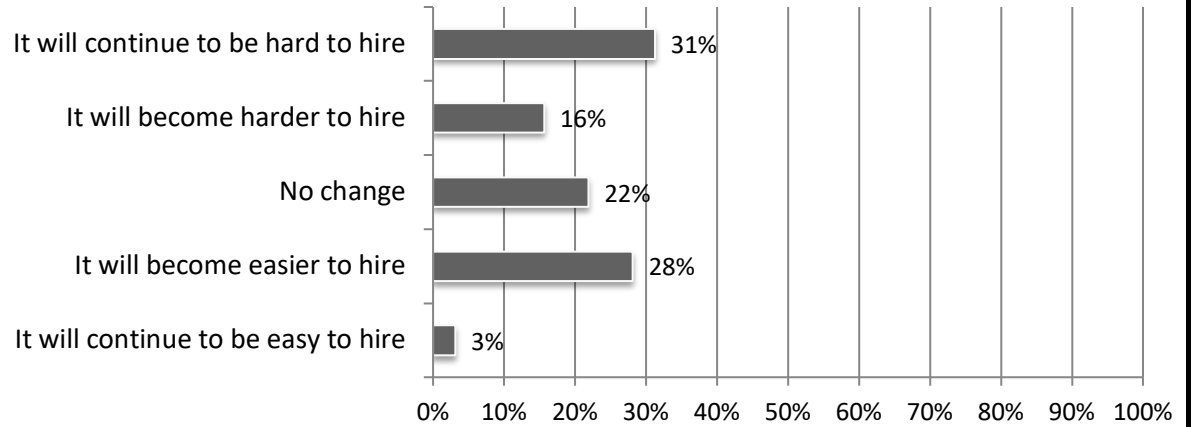
### 2. What changes do you expect in your firm's headcount in 2021? Responses: 32



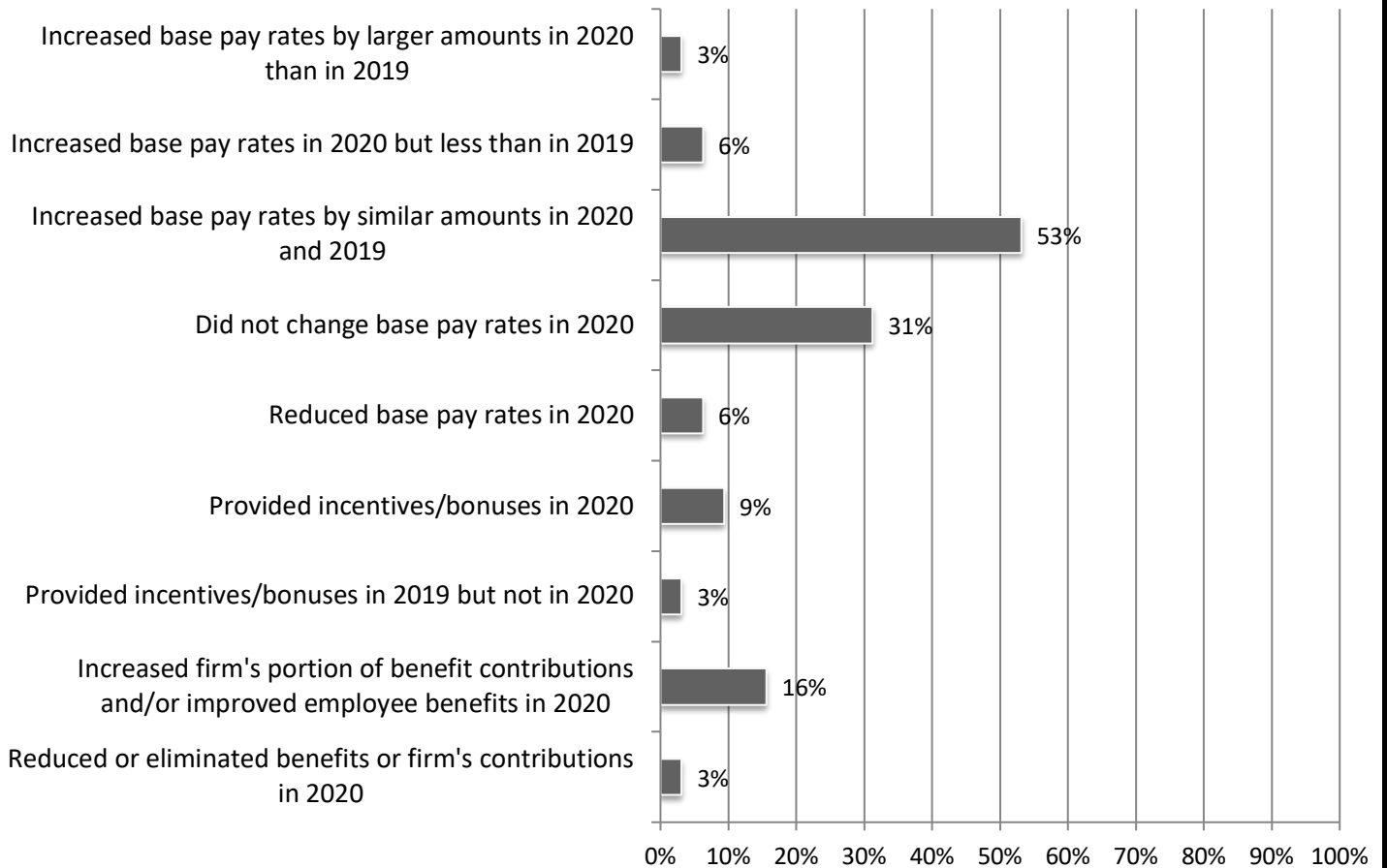
### 3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 32



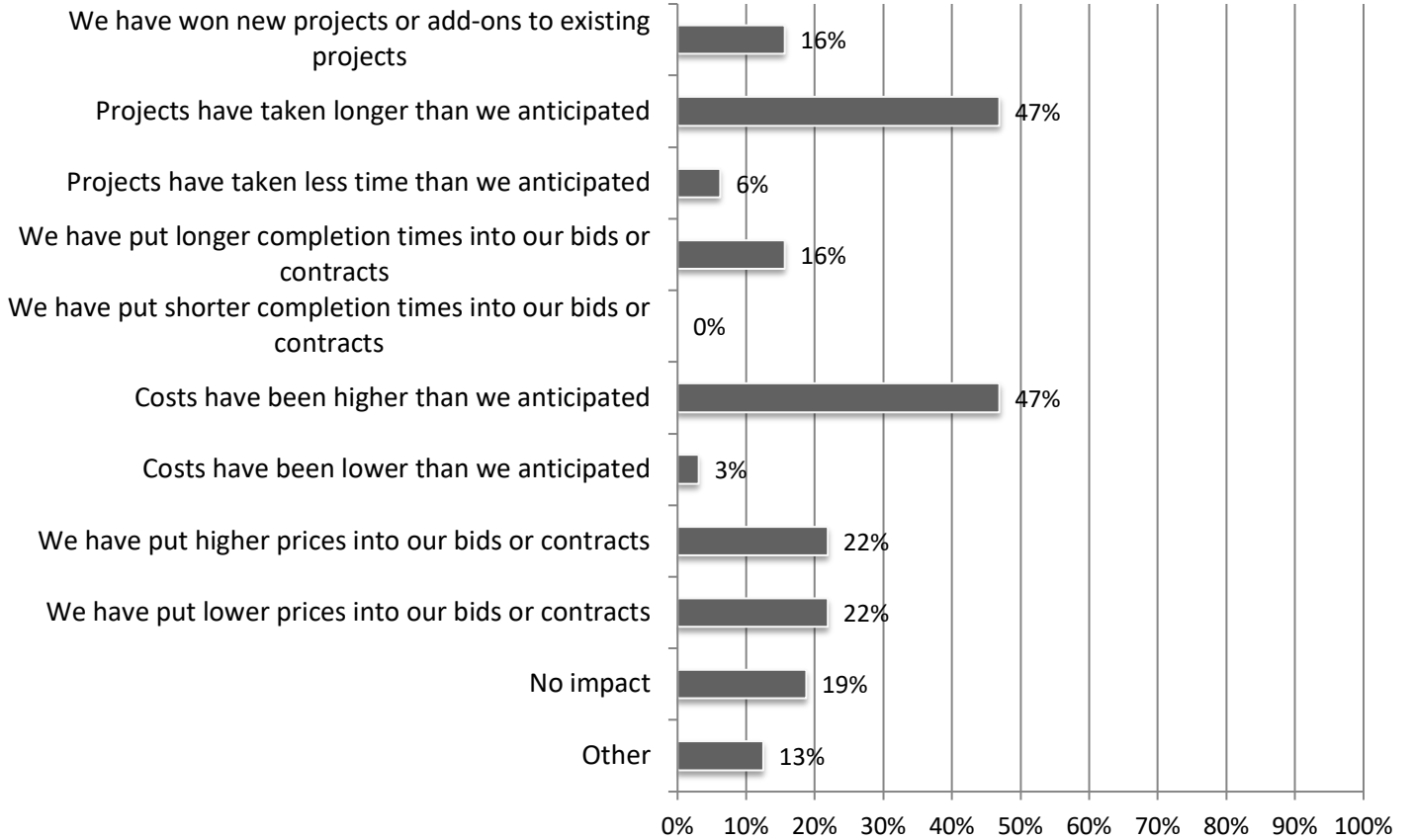
**4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 32**



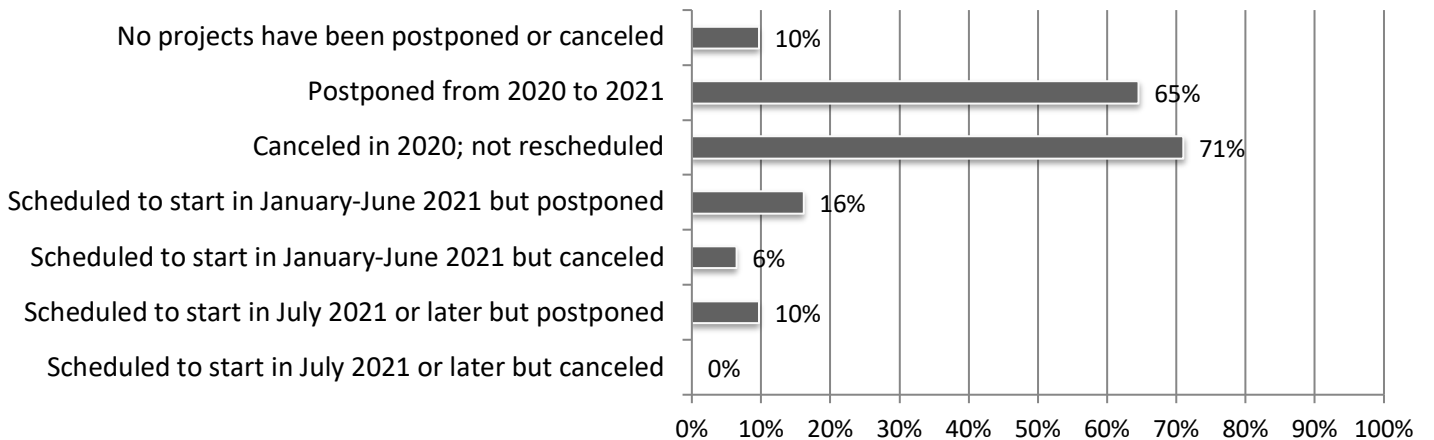
**5. Did your firm increase or decrease pay or benefits in 2020? (mark all that apply) Responses: 32**



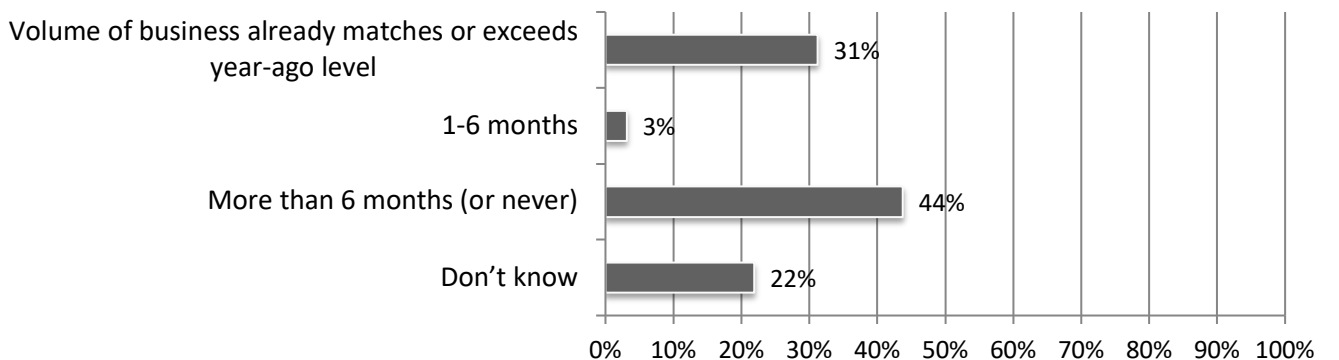
**6. What impact, if any, has the pandemic had on your projects? (mark all that apply) Responses: 32**



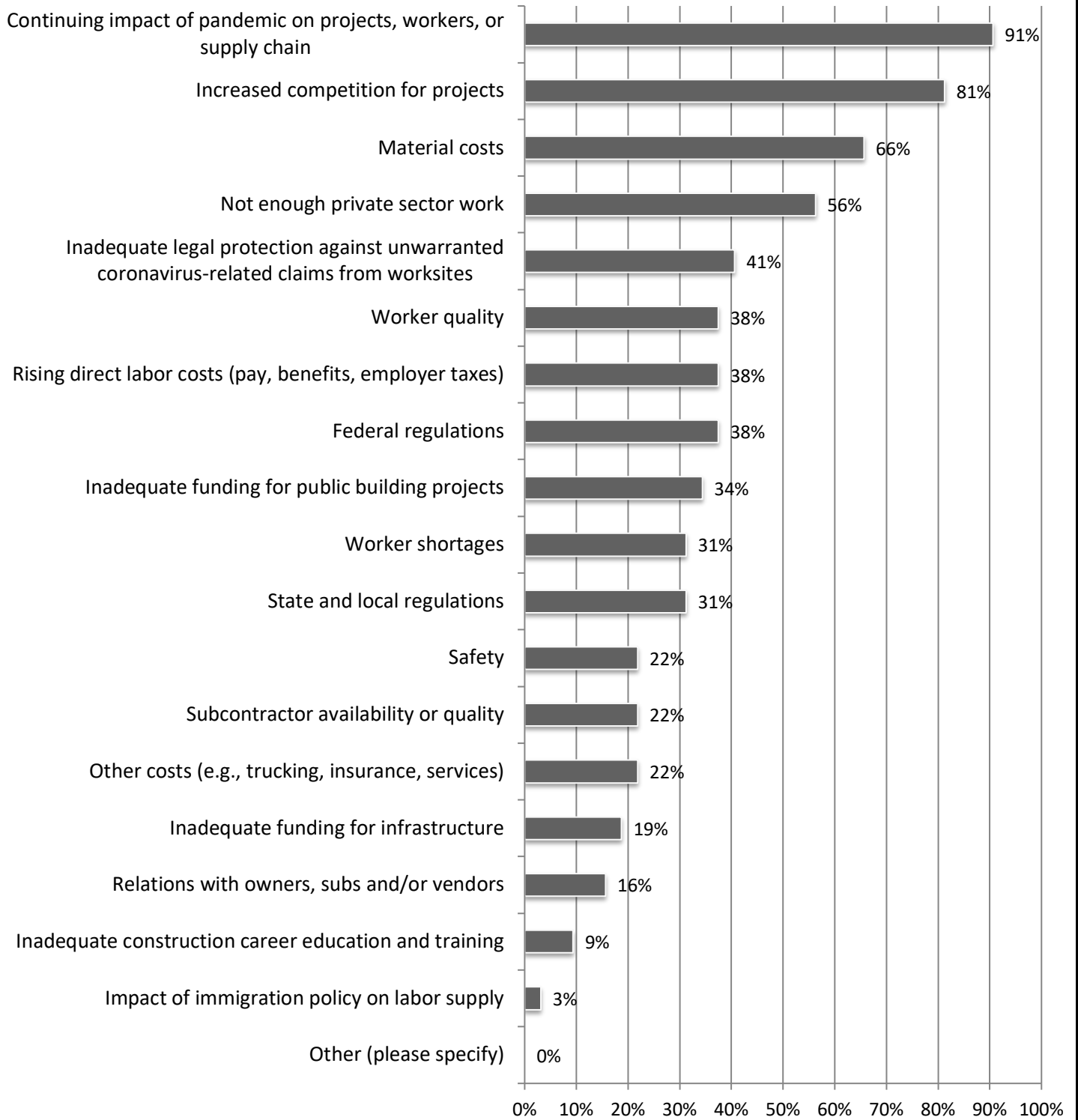
**7. Did an owner postpone or cancel any projects that were scheduled to start in 2020 or 2021? (mark all that apply) Responses: 31**



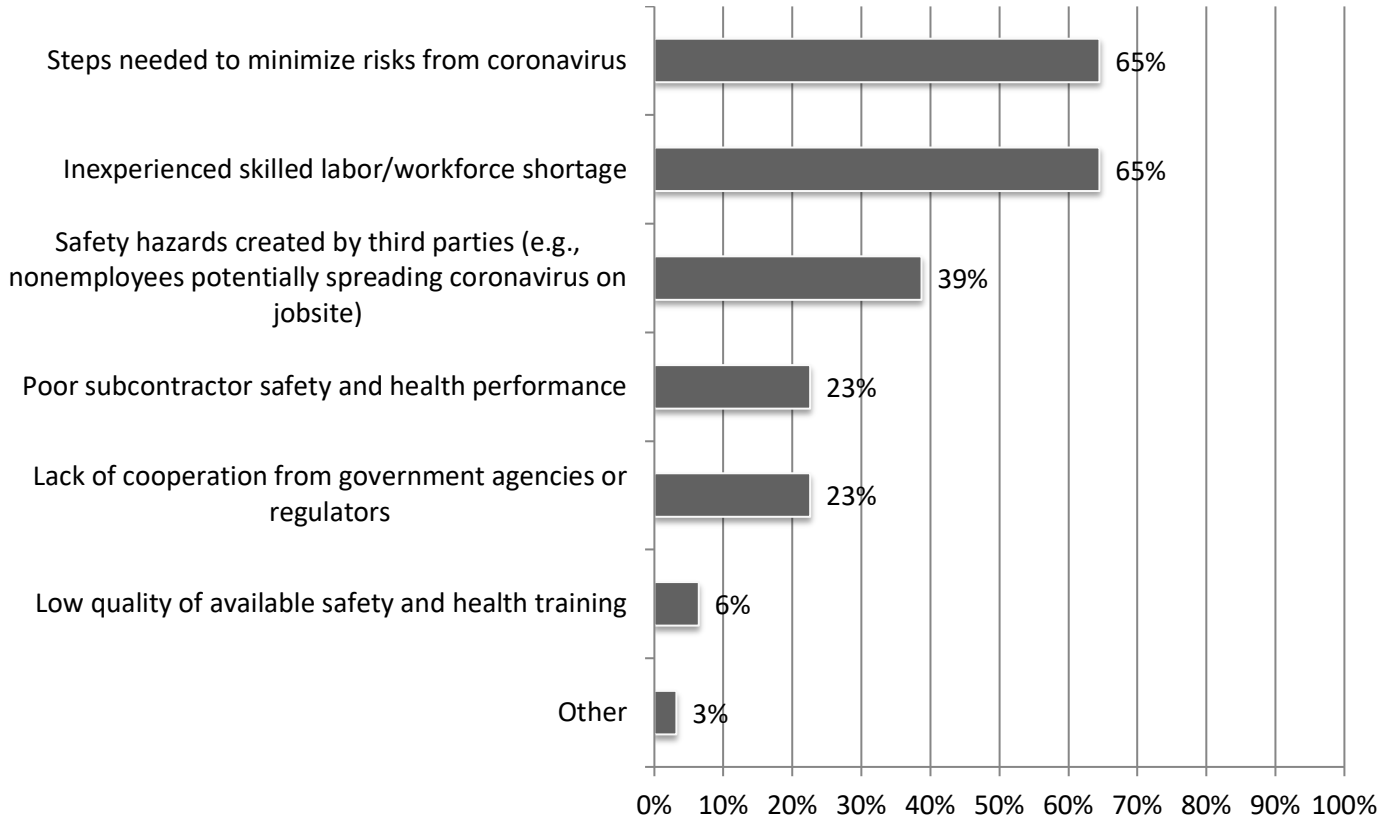
**8. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 32**



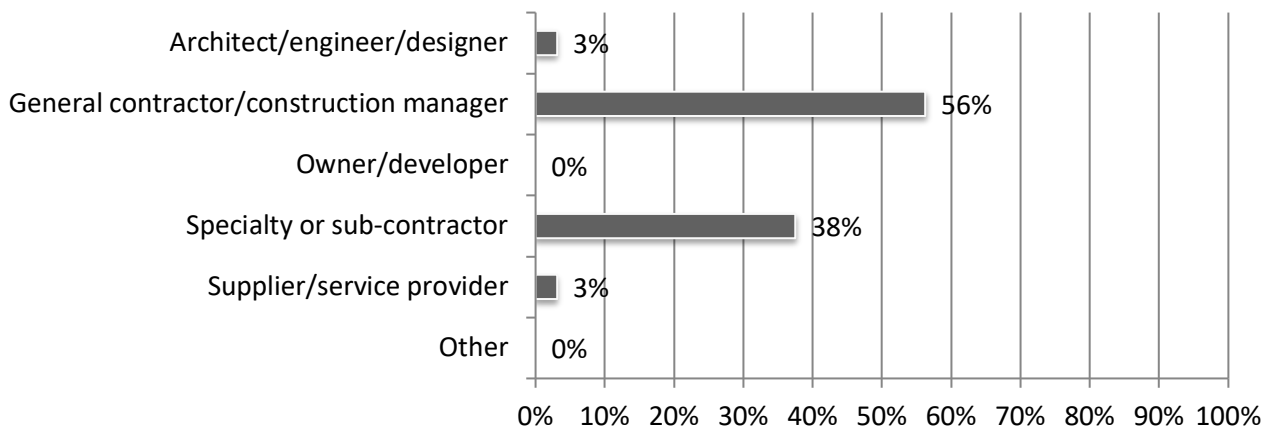
**9. What are your biggest concerns for 2021? (mark all that apply) Responses: 32**



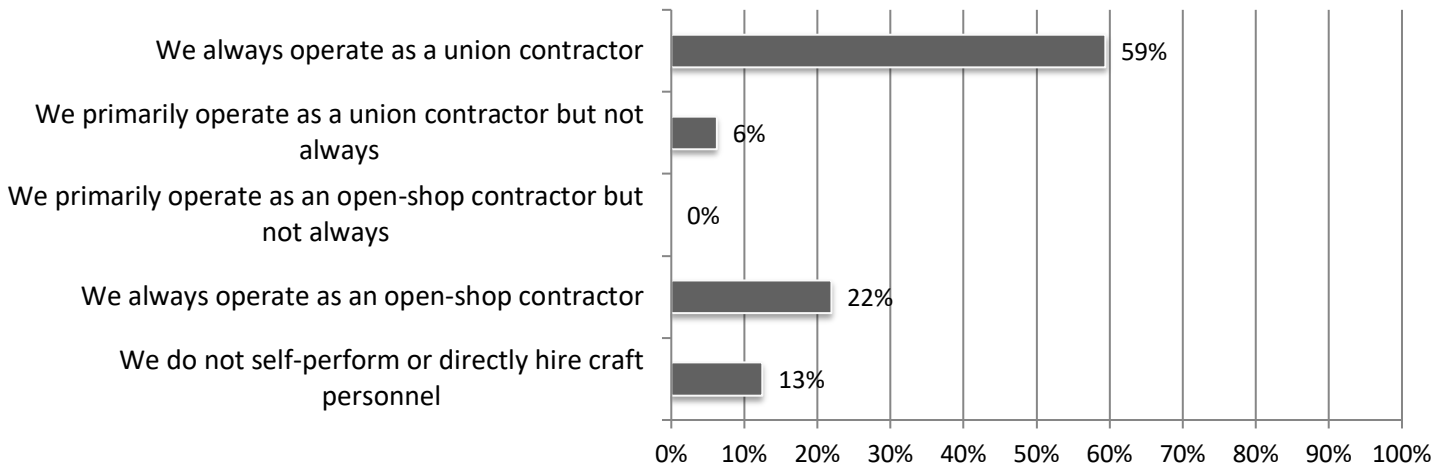
**10. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 31**



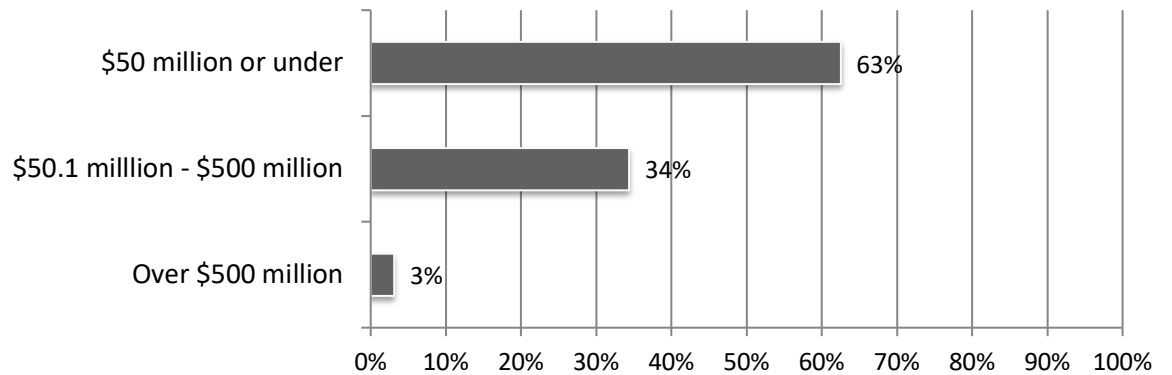
**11. What best describes your firm? Responses: 32**



**12. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?**  
Responses: 32



**13. Estimate the total dollar amount of work your firm performed in 2020.** Responses: 32



**14. How many total employees does your firm employ at all of its locations?** Responses: 32

