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## 2021 Construction Outlook Survey Results Kentucky Results

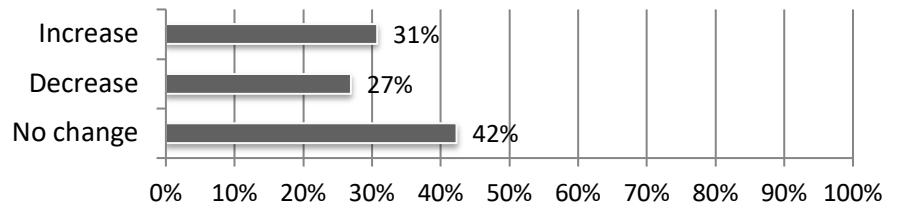
Total Responses: 26. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

### 1. Compared to 2020, do you expect the available dollar value of projects you compete for in 2021 to be (answer for all market areas in which your business operates): Responses: 24

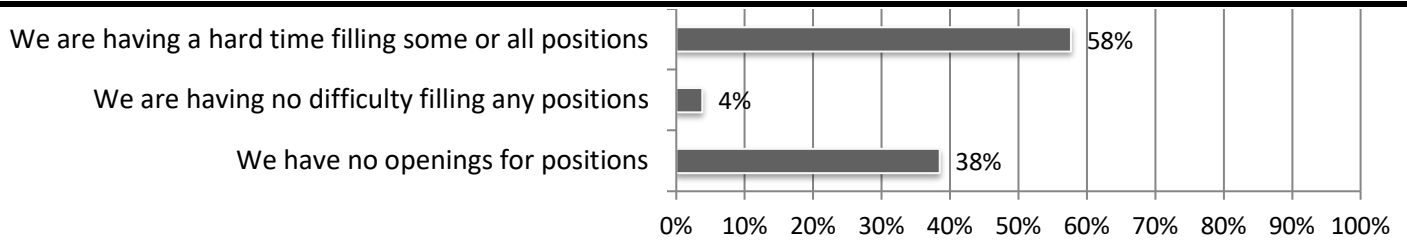
Market	Higher	Lower	Same	Net*	US Net
Warehouse	44%	44%	13%	0%	4%
Lodging	58%	58%	33%	0%	-58%
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	31%	38%	31%	-6%	11%
Hospital	27%	33%	40%	-7%	-3%
Multifamily Residential	15%	54%	31%	-38%	-8%
Manufacturing	18%	59%	24%	-41%	-17%
Federal (e.g., VA, GSA, USACE, NAVFAC)	7%	50%	43%	-43%	-10%
Water/Sewer	0%	45%	55%	-45%	1%
Transportation (e.g., transit, rail, airport)	9%	55%	36%	-45%	-19%
Private Office	6%	56%	38%	-50%	-58%
K-12 School	12%	65%	24%	-53%	-27%
Power	0%	56%	44%	-56%	-8%
Public Building	0%	57%	43%	-57%	-38%
Bridge/Highway	0%	60%	40%	-60%	-11%
Higher Education	0%	64%	36%	-64%	-40%
Retail	6%	71%	24%	-65%	-64%

\*Net equals difference between number of "Higher" and "Lower" responses as percent of total.

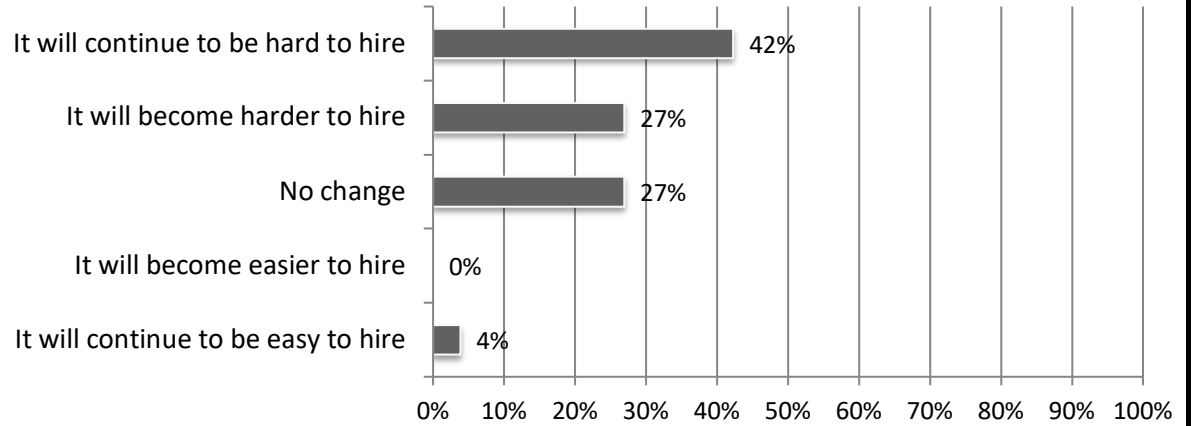
### 2. What changes do you expect in your firm's headcount in 2021? Responses: 26



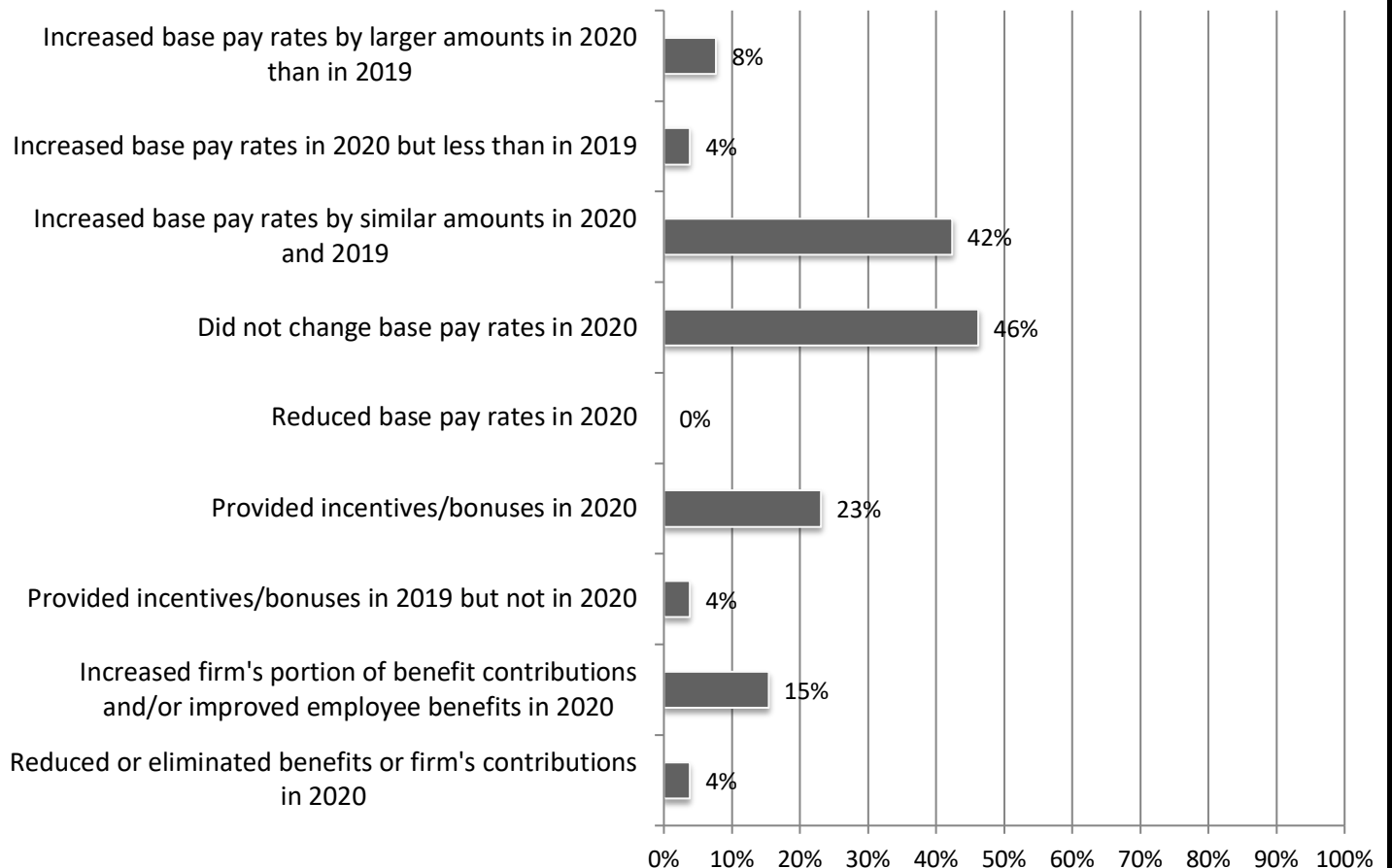
### 3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 26



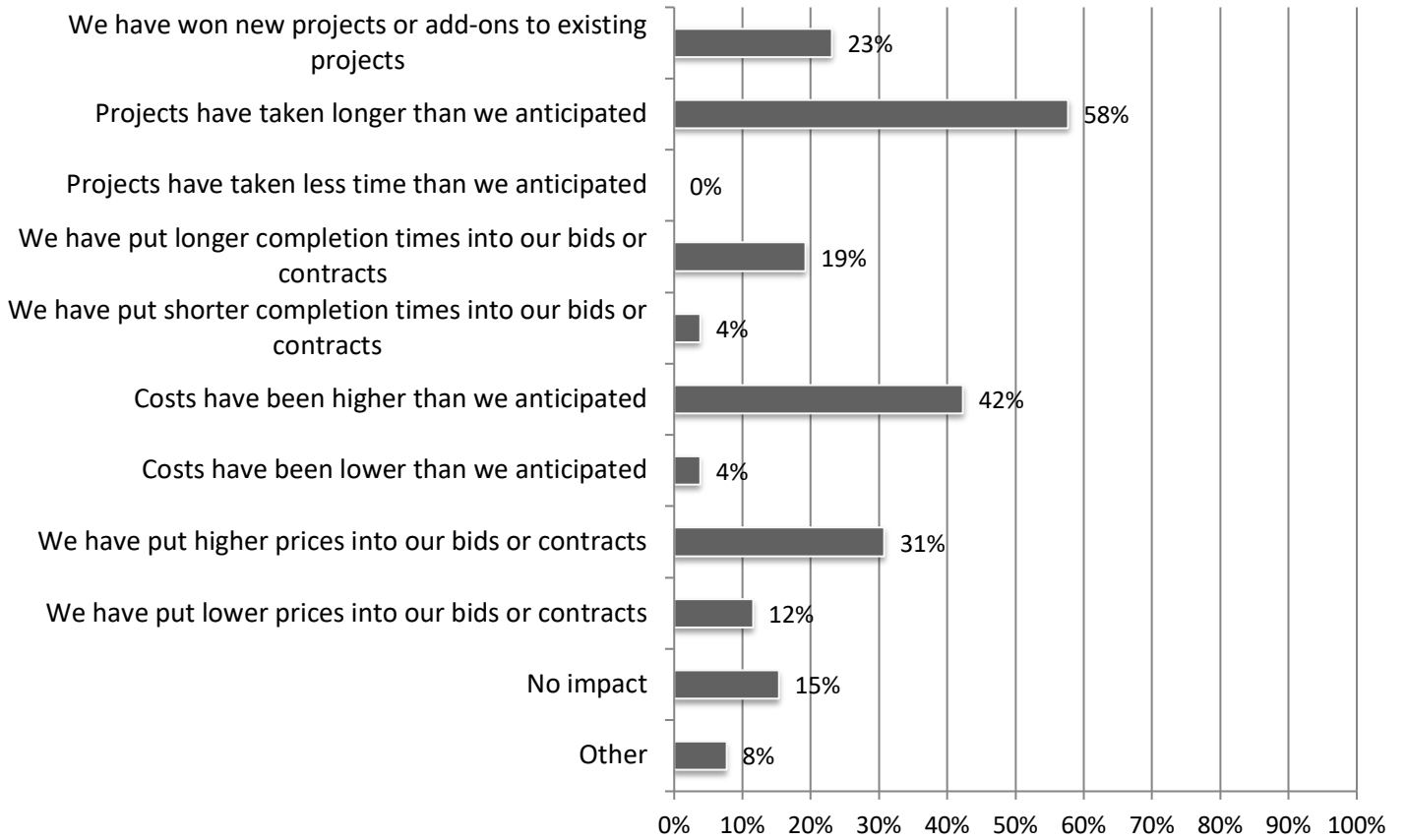
**4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 26**



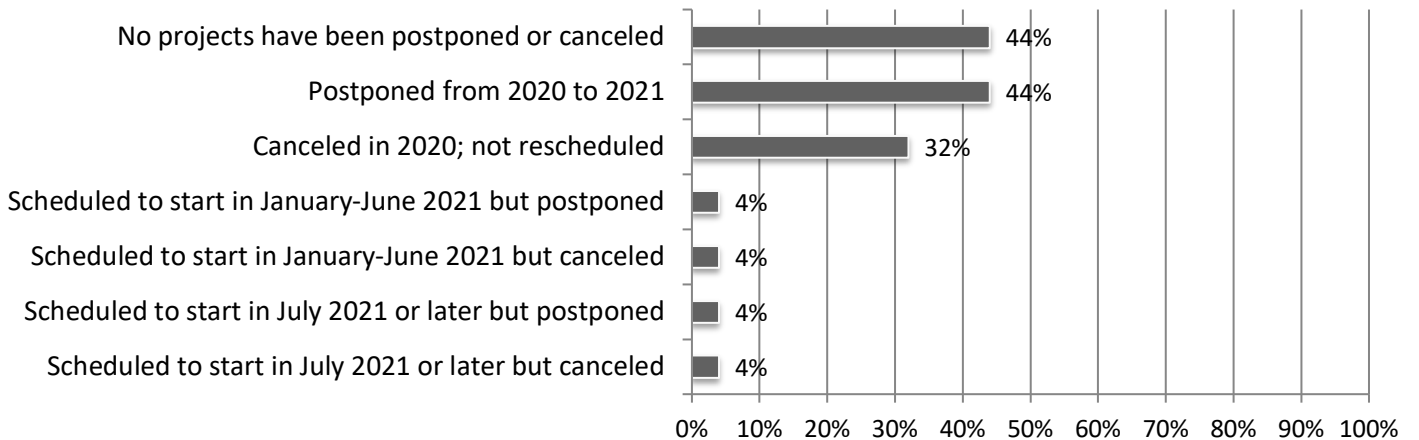
**5. Did your firm increase or decrease pay or benefits in 2020? (mark all that apply) Responses: 26**



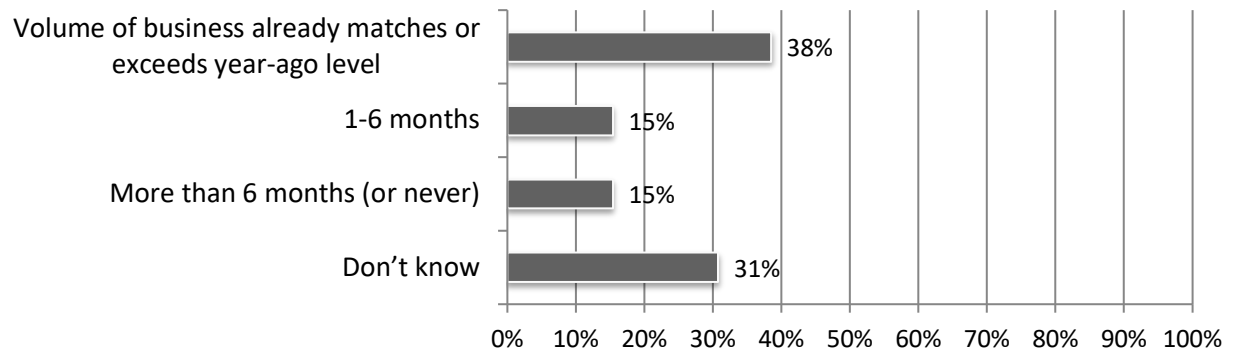
**6. What impact, if any, has the pandemic had on your projects? (mark all that apply) Responses: 26**



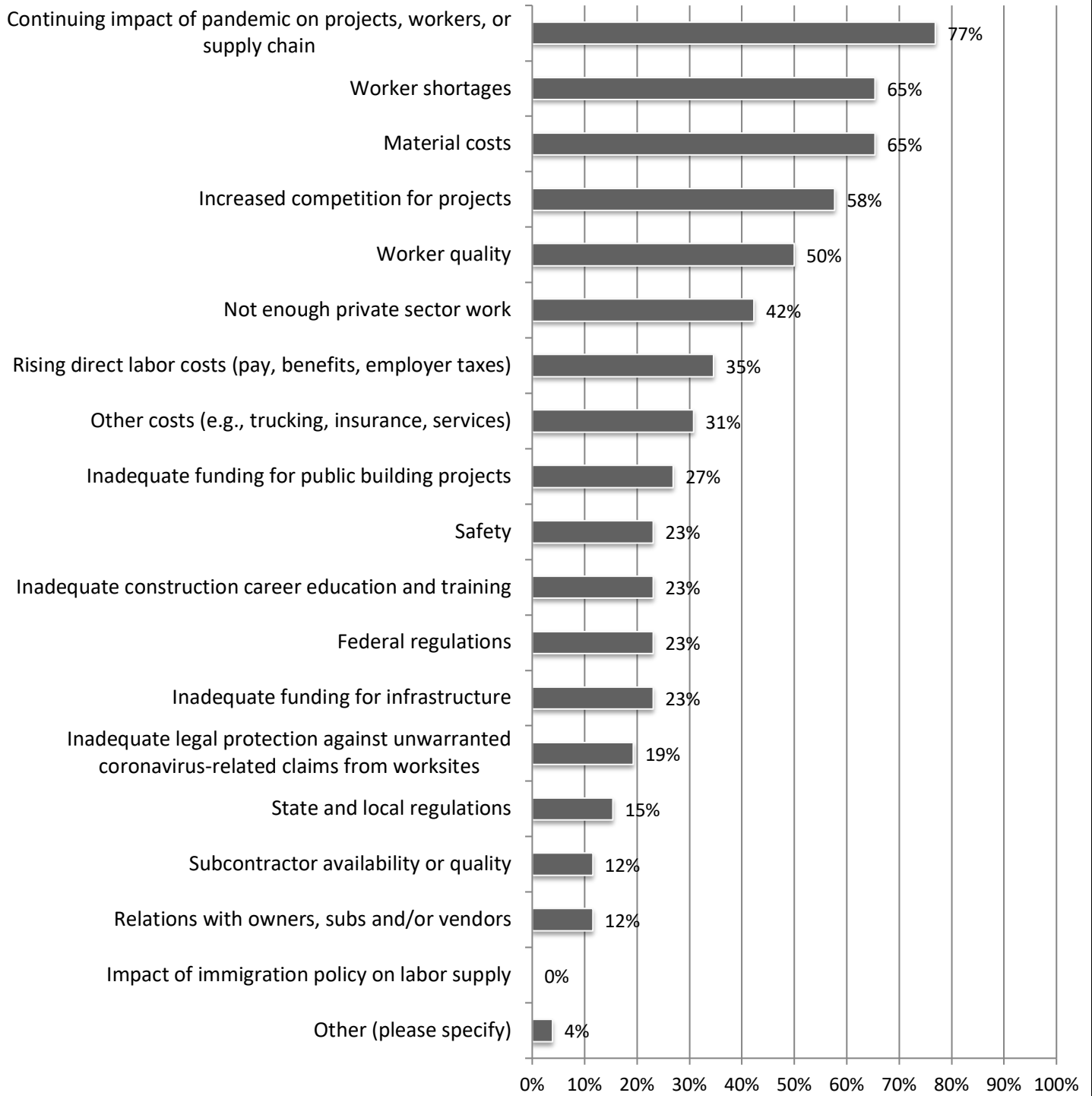
**7. Did an owner postpone or cancel any projects that were scheduled to start in 2020 or 2021? (mark all that apply) Responses: 25**



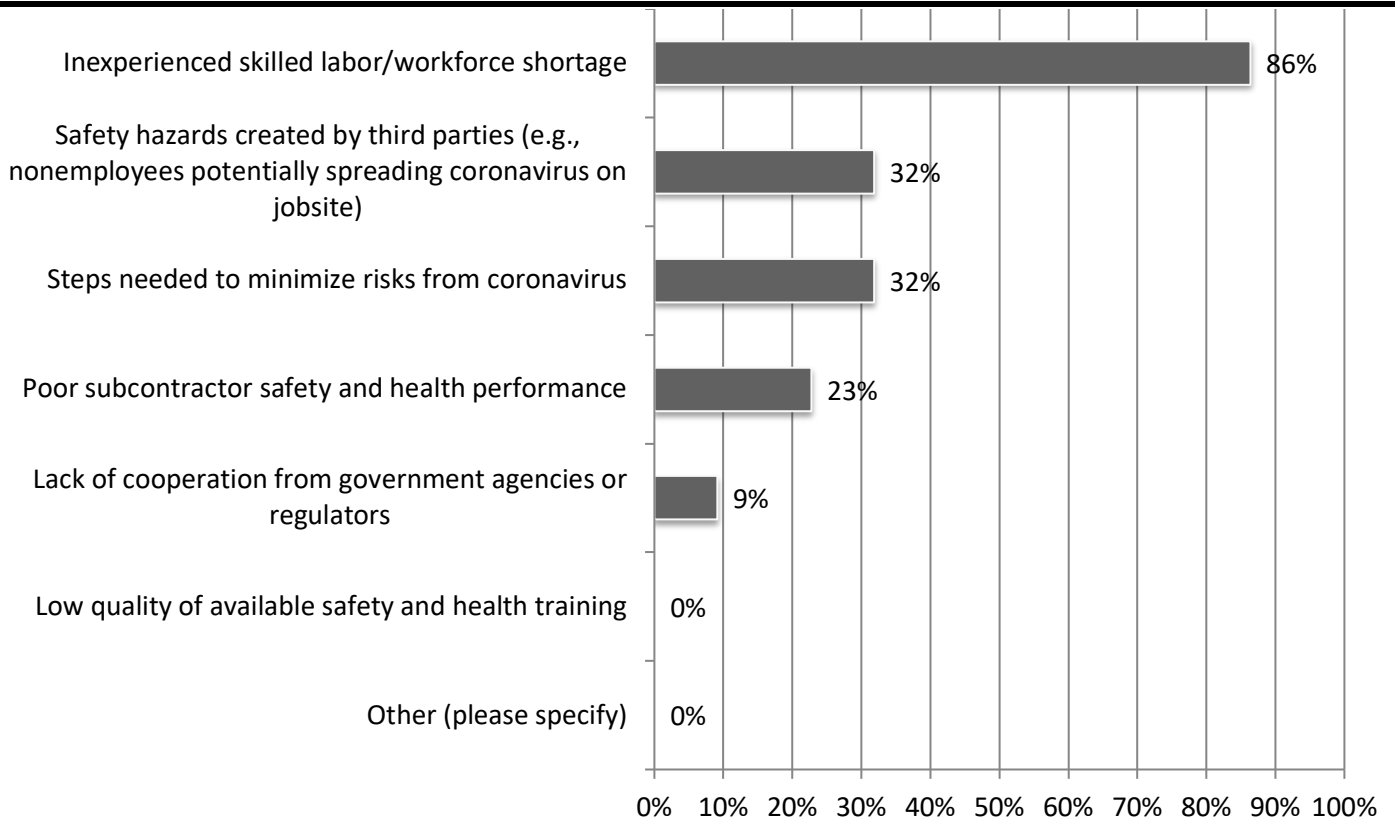
**8. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 26**



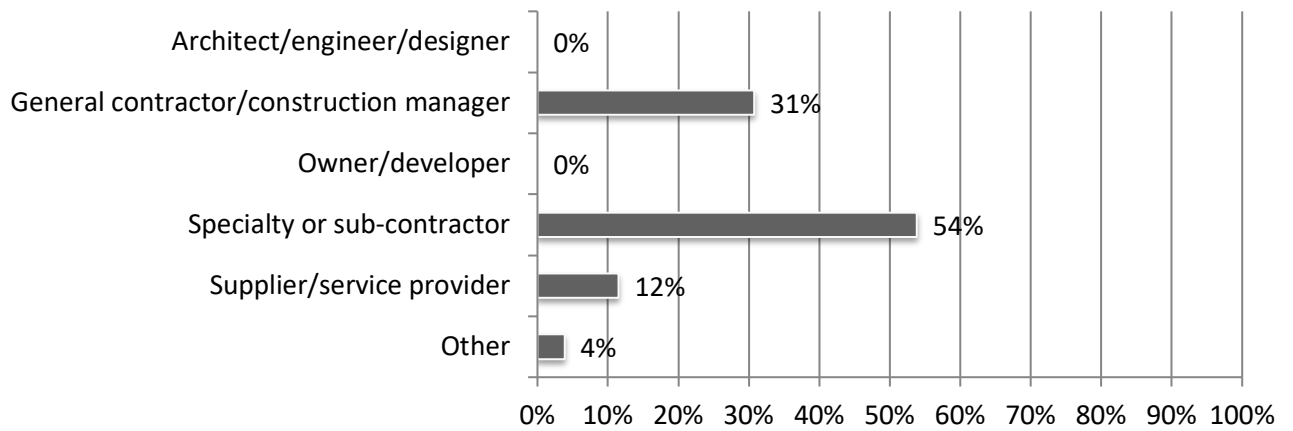
**9. What are your biggest concerns for 2021? (mark all that apply) Responses: 26**



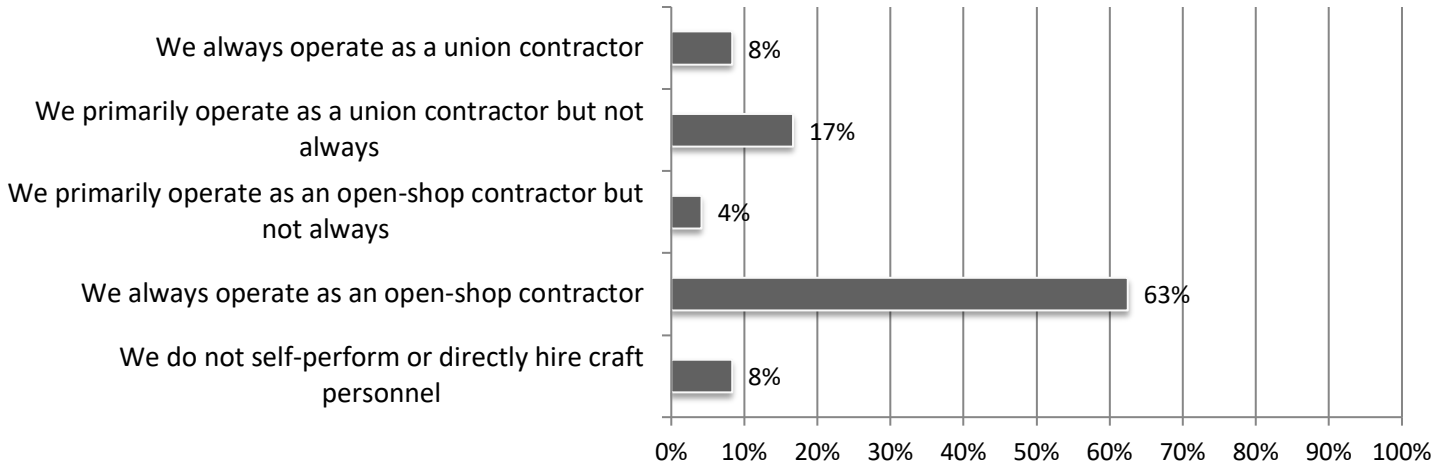
**10. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 22**



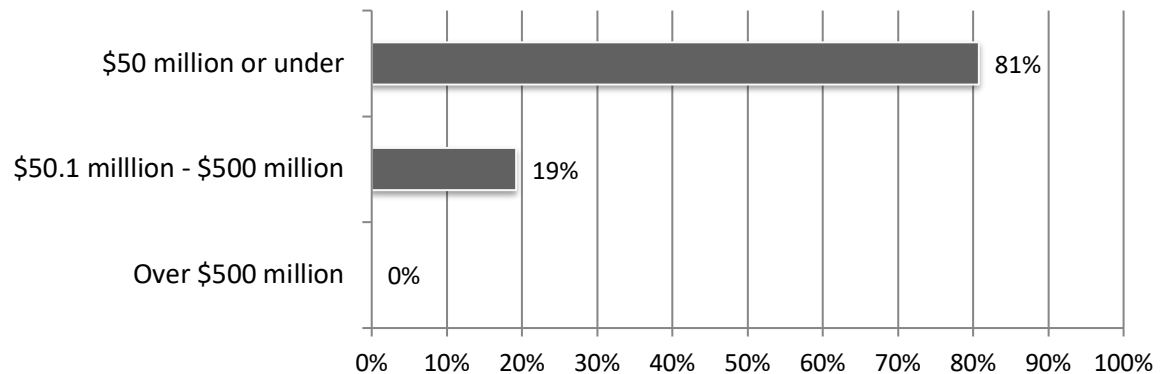
**11. What best describes your firm? Responses: 26**



**12. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?  
Responses: 24**



**13. Estimate the total dollar amount of work your firm performed in 2020. Responses: 26**



**14. How many total employees does your firm employ at all of its locations? Responses: 26**

