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## 2021 Construction Outlook Survey Results Georgia Results

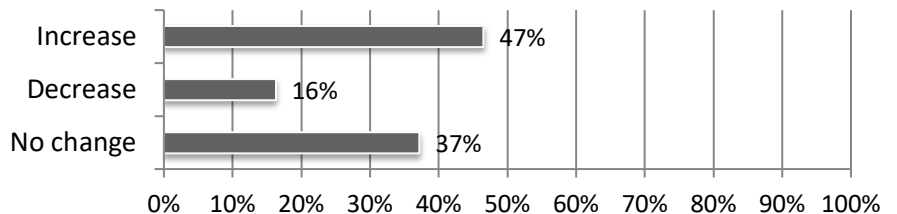
Total Responses: 43. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

### 1. Compared to 2020, do you expect the available dollar value of projects you compete for in 2021 to be (answer for all market areas in which your business operates): Responses: 43

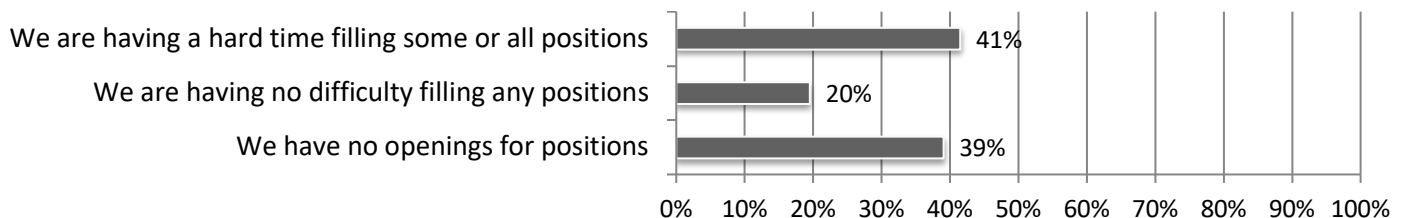
Market	Higher	Lower	Same	Net*	US Net
Federal (e.g., VA, GSA, USACE, NAVFAC)	44%	12%	44%	32%	-10%
Hospital	41%	15%	44%	26%	-3%
Warehouse	48%	22%	30%	26%	4%
Bridge/Highway	33%	11%	56%	22%	-11%
Power	26%	5%	68%	21%	-8%
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	41%	22%	37%	19%	11%
Multifamily Residential	33%	24%	43%	10%	-8%
Water/Sewer	24%	19%	57%	5%	1%
K-12 School	35%	31%	35%	4%	-27%
Manufacturing	36%	36%	29%	0%	-17%
Transportation (e.g., transit, rail, airport)	28%	33%	39%	-6%	-19%
Higher Education	19%	37%	44%	-19%	-40%
Public Building	12%	38%	50%	-27%	-38%
Lodging	9%	68%	23%	-59%	-58%
Private Office	10%	70%	20%	-60%	-58%
Retail	8%	75%	17%	-67%	-64%

\*Net equals difference between number of "Higher" and "Lower" responses as percent of total.

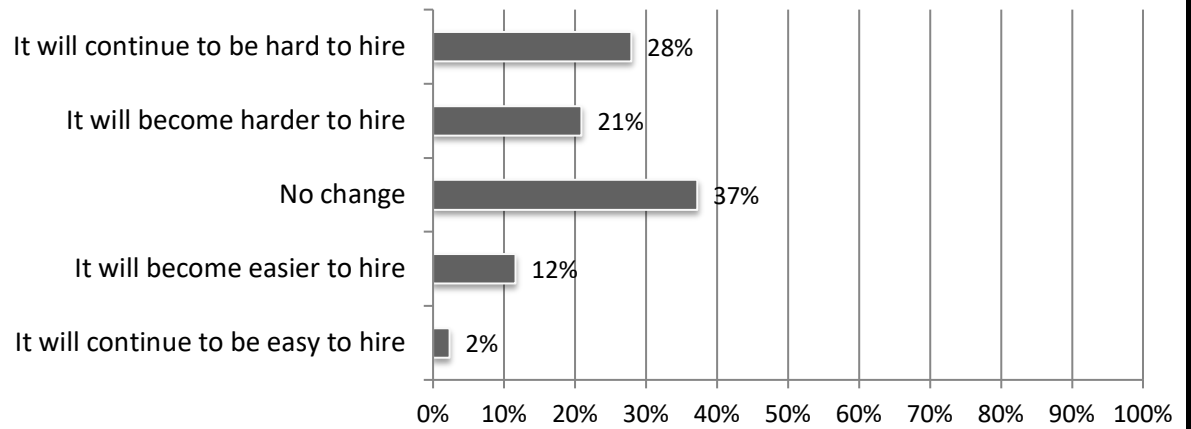
### 2. What changes do you expect in your firm's headcount in 2021? Responses: 43



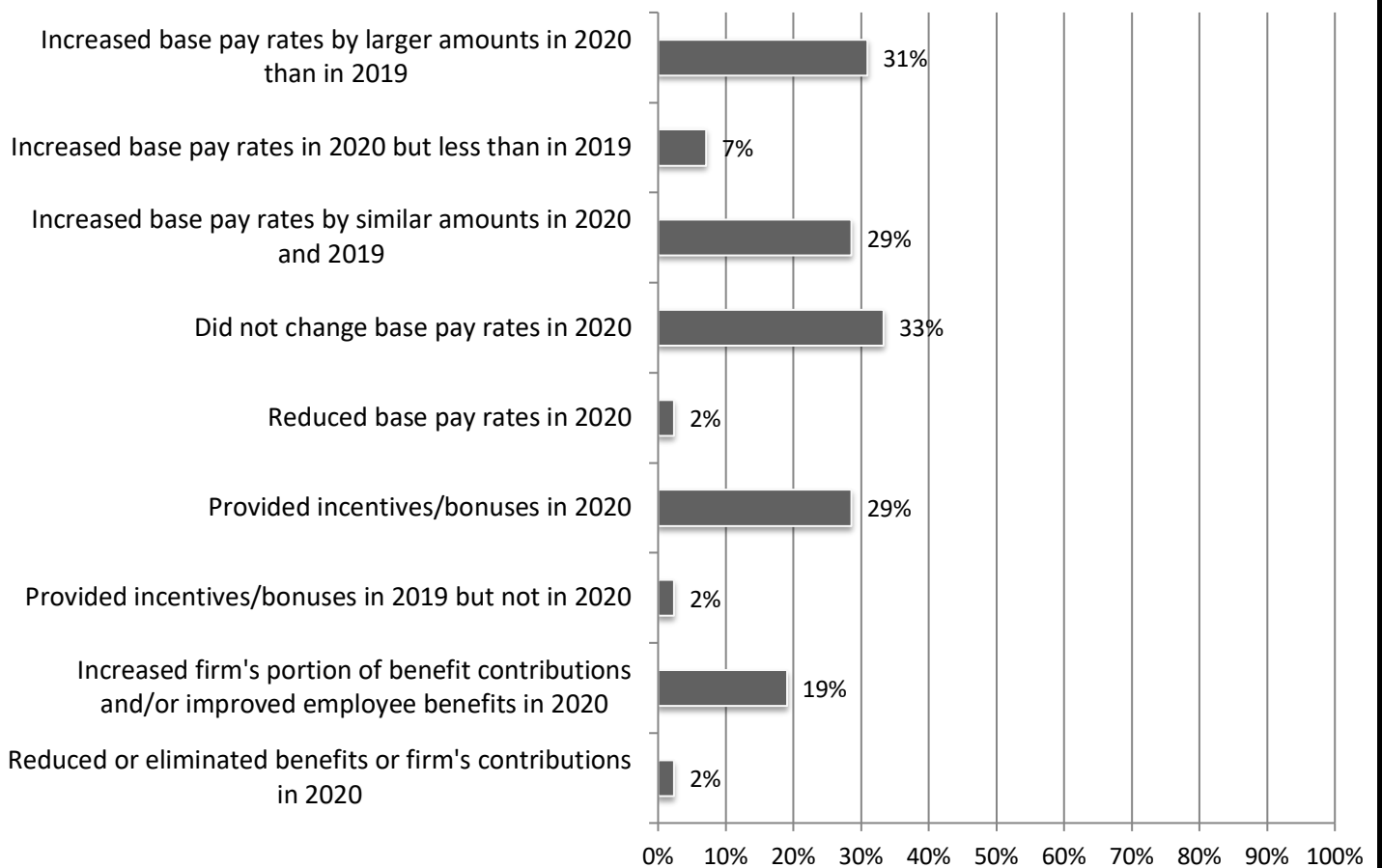
### 3. How would you describe your current situation in filling salaried and hourly craft positions? Responses: 41



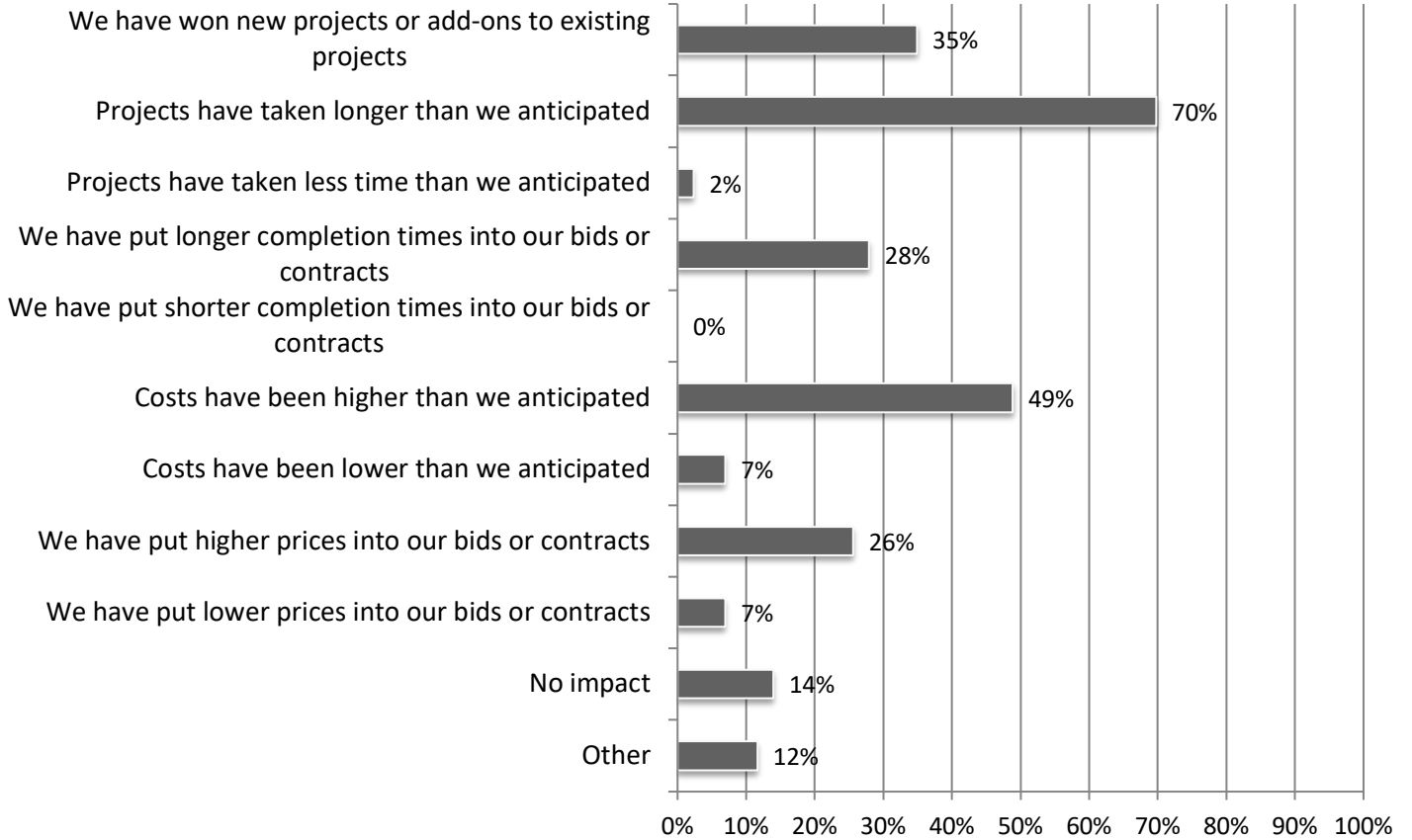
**4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 43**



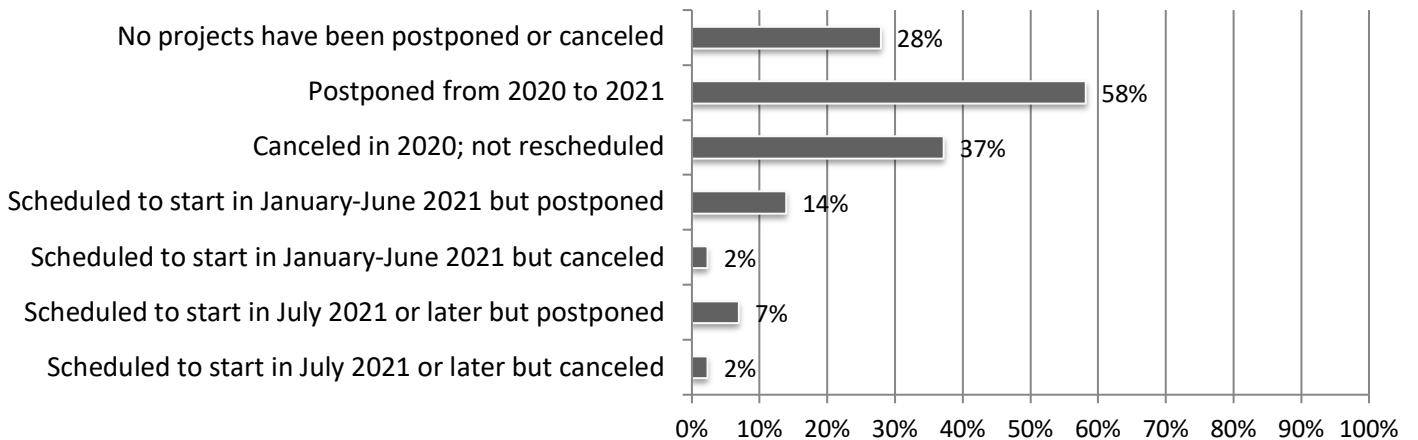
**5. Did your firm increase or decrease pay or benefits in 2020? (mark all that apply) Responses: 42**



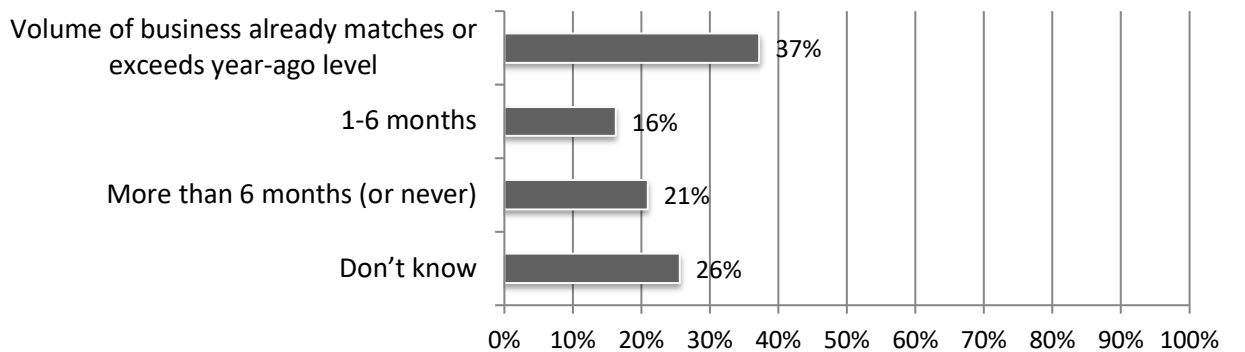
**6. What impact, if any, has the pandemic had on your projects? (mark all that apply) Responses: 43**



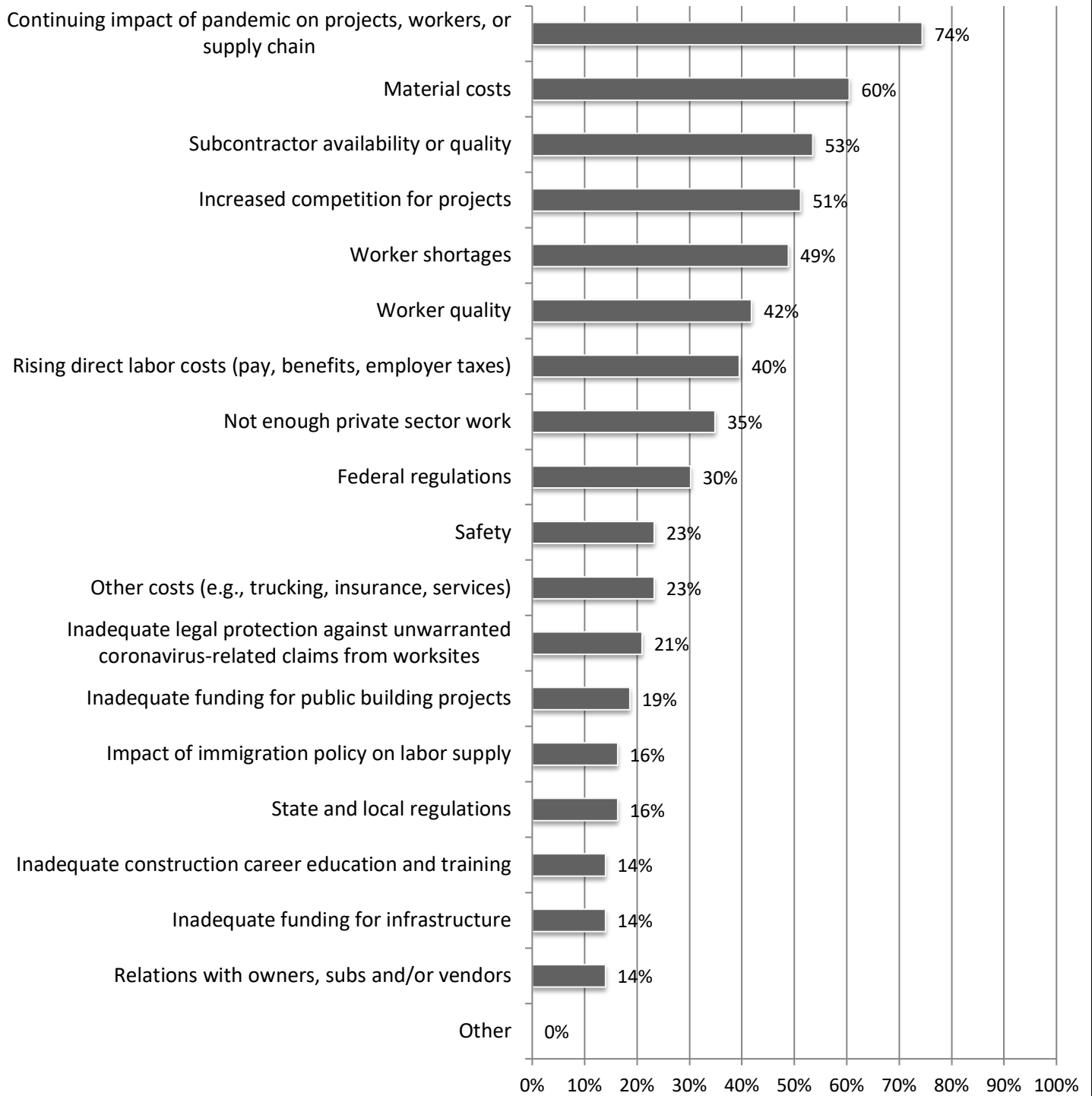
**7. Did an owner postpone or cancel any projects that were scheduled to start in 2020 or 2021? (mark all that apply) Responses: 43**



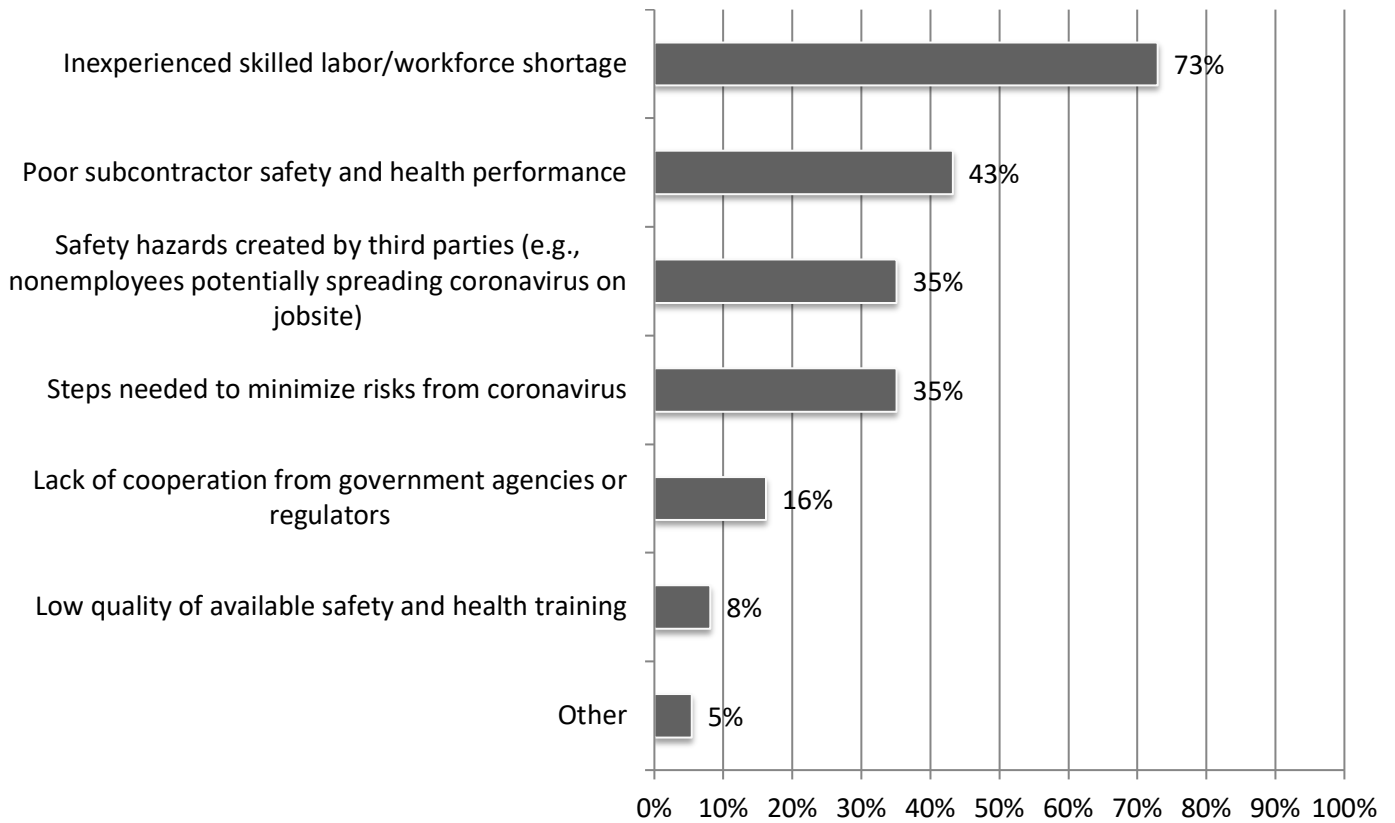
**8. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 43**



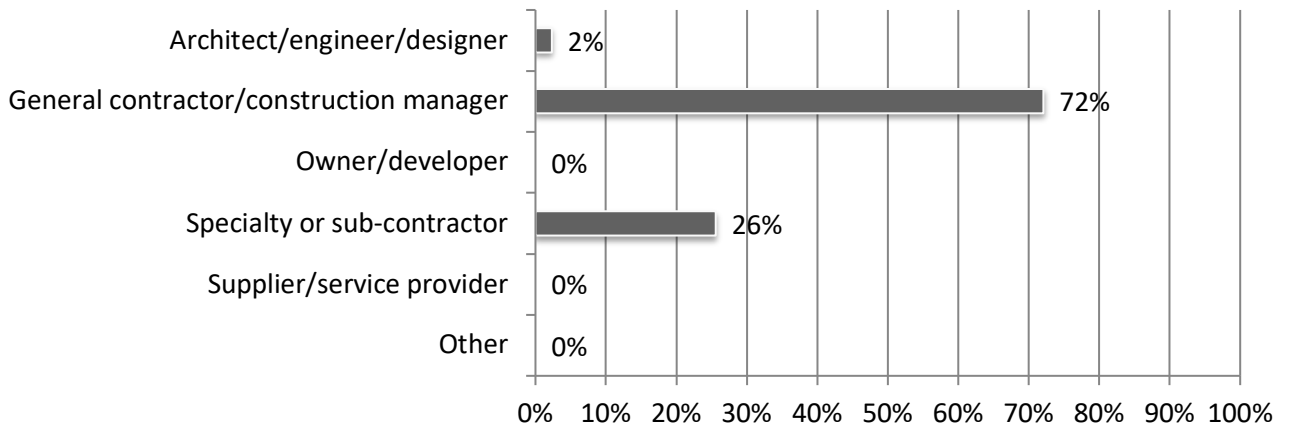
**9. What are your biggest concerns for 2021? (mark all that apply) Responses: 43**



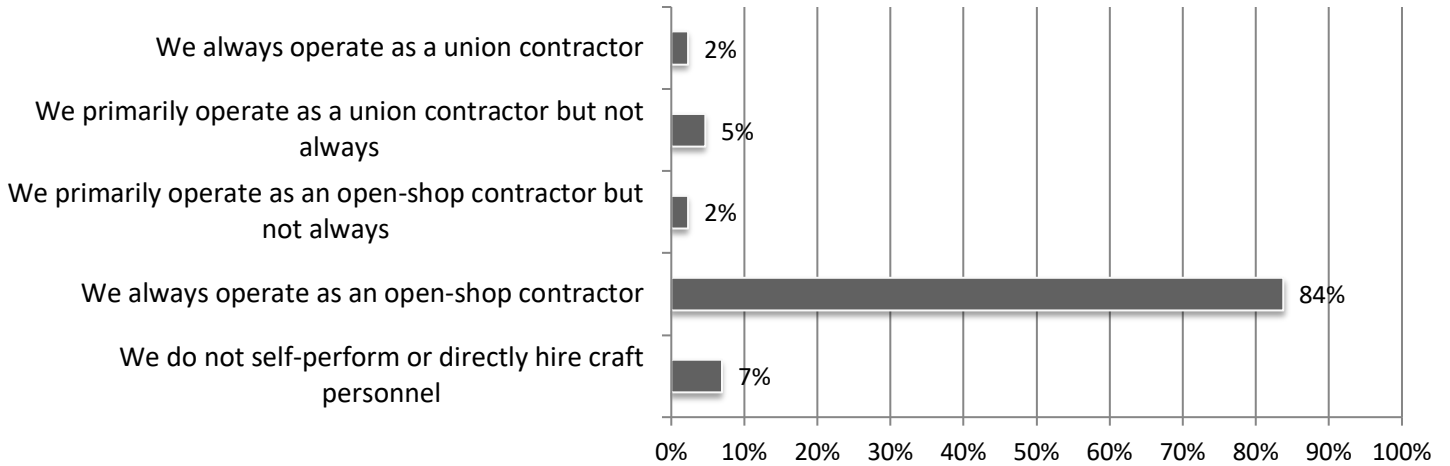
**10. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 37**



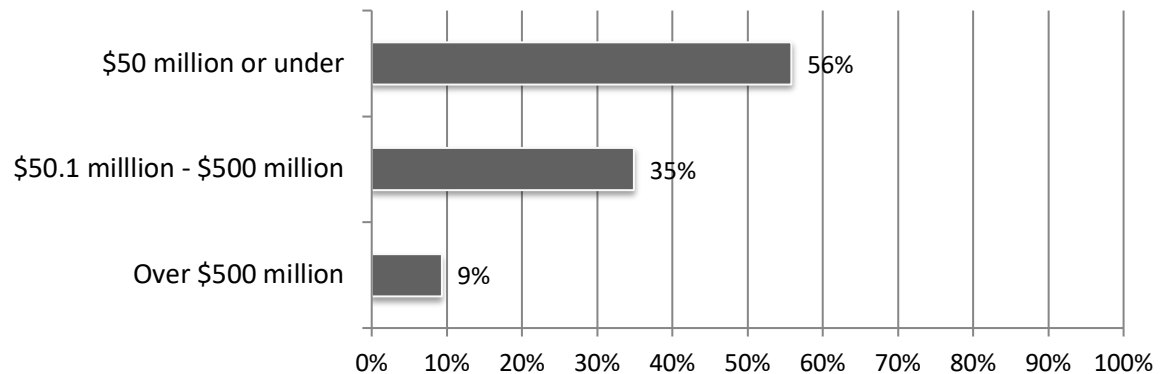
**11. What best describes your firm? Responses: 43**



**12. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?  
Responses: 43**



**13. Estimate the total dollar amount of work your firm performed in 2020. Responses: 43**



**14. How many total employees does your firm employ at all of its locations? Responses: 43**

