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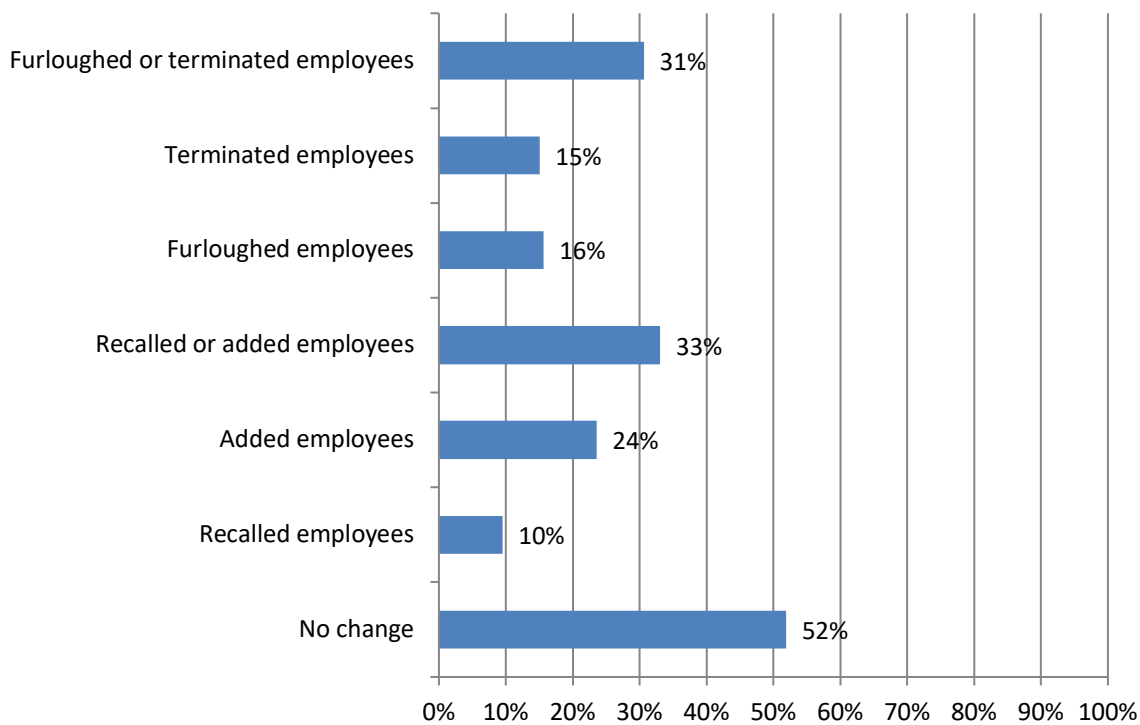
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## 2020 Workforce Survey Results

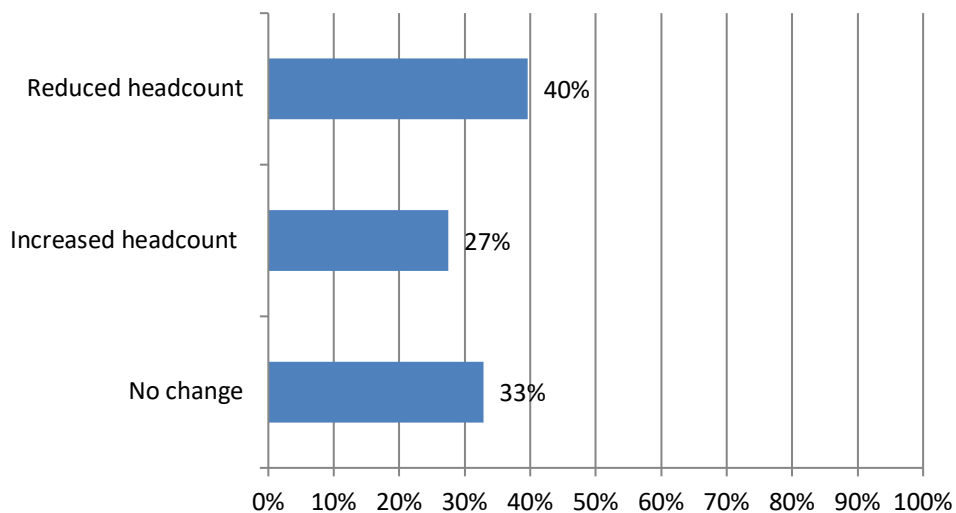
### \$50 Million or less Results

Total responses: 1,041, but number varies by question.

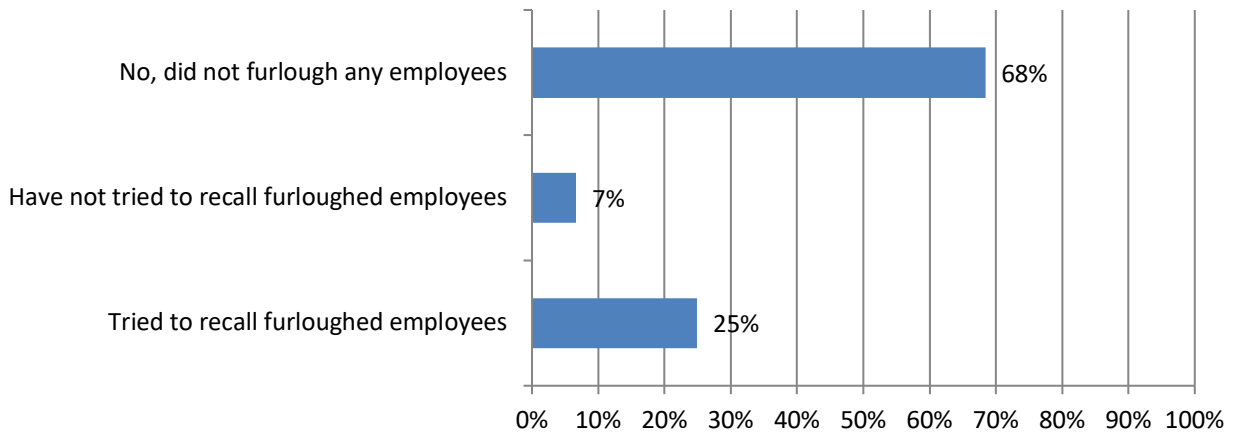
#### 1. How has your firm's headcount changed as a result of the pandemic? (Mark all that apply) Responses: 1,031



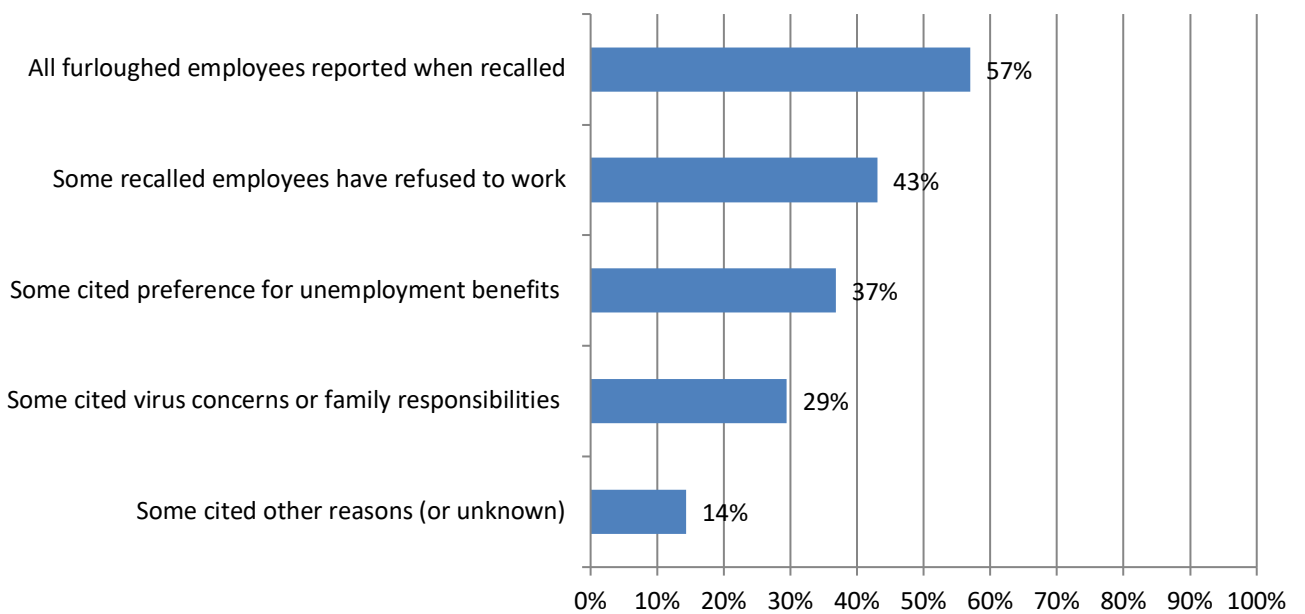
#### 2. By what percentage has your firm's headcount changed in the past 12 months? Responses: 1,037



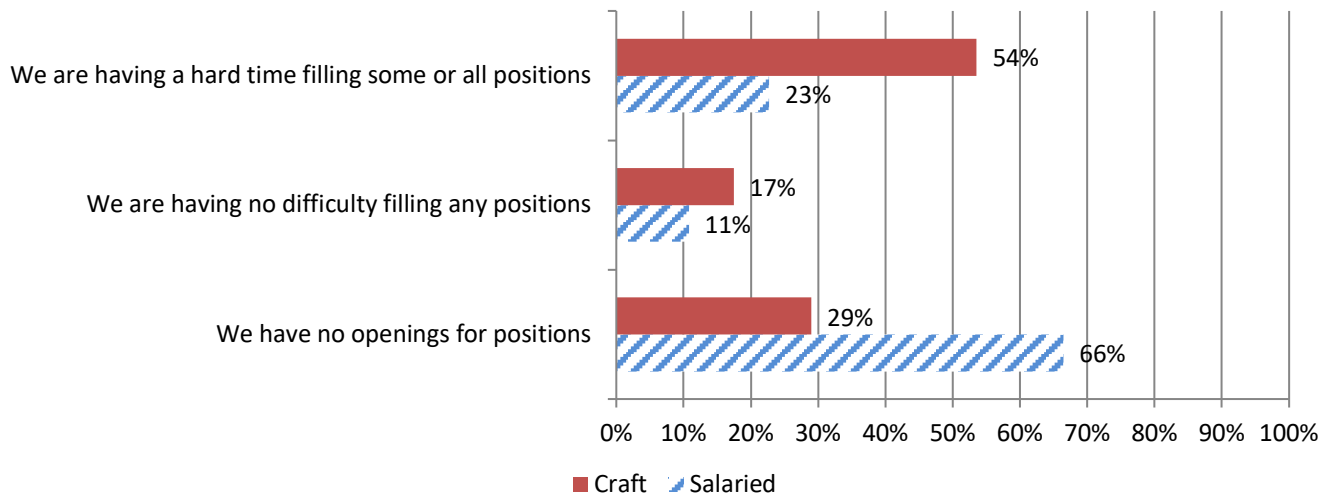
**3. Did you furlough employees and then recall any? (Mark all that apply) Responses: 1,035**



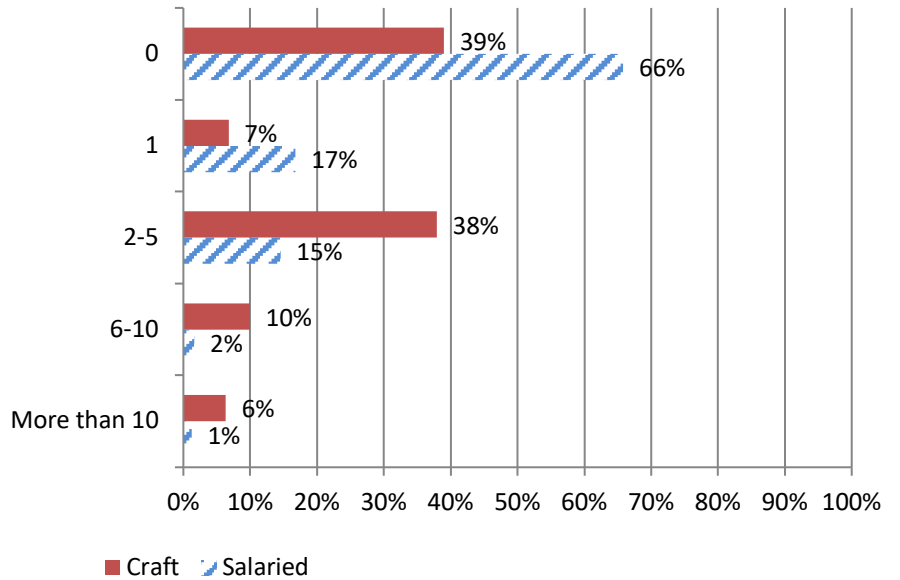
**4. Among firms that tried to recall employees; Response: 258**



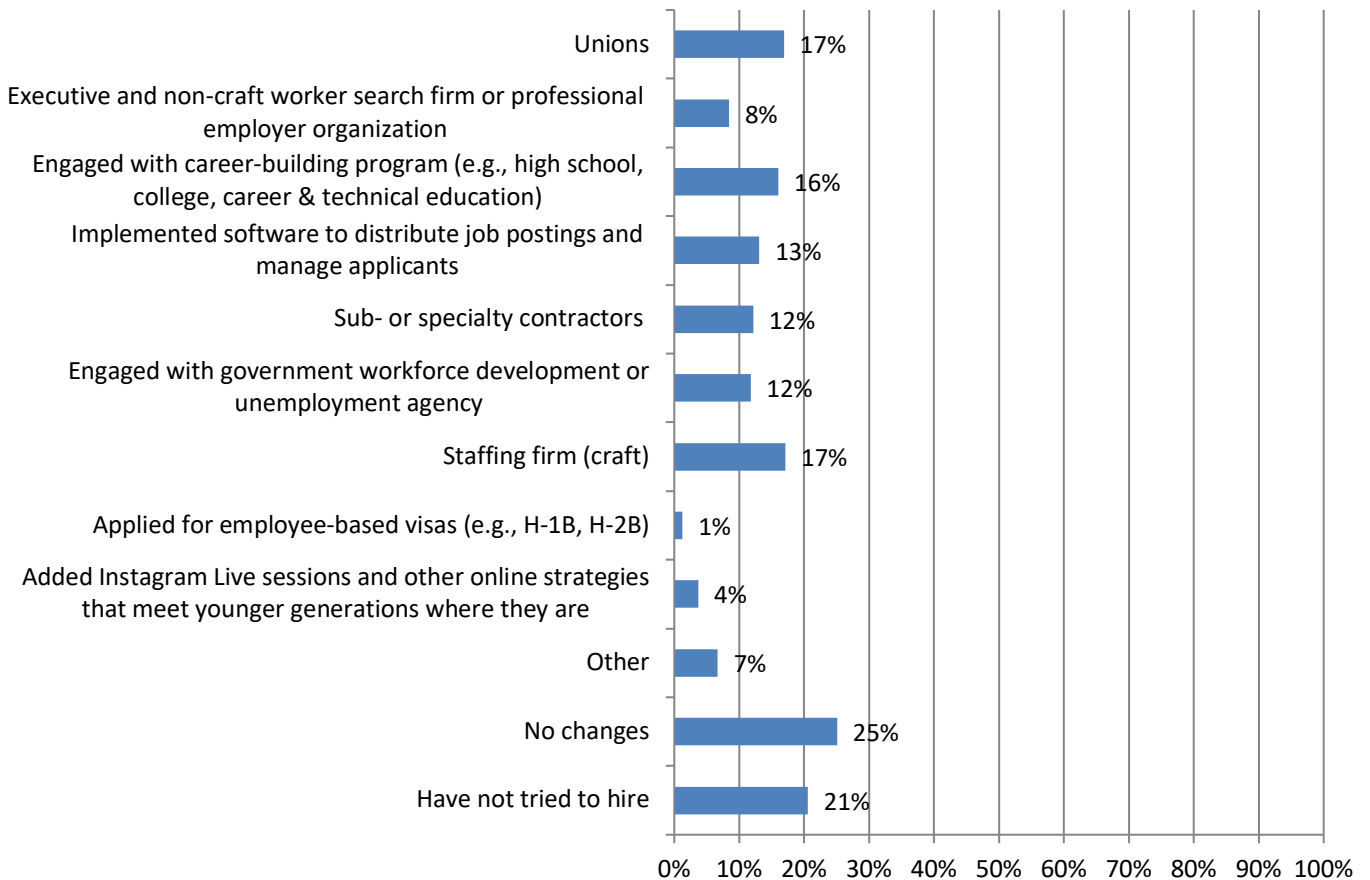
**5. How would you describe your current situation in filling hourly craft or salaried positions? Responses: 1,038 Salaried; 1,036 Craft**



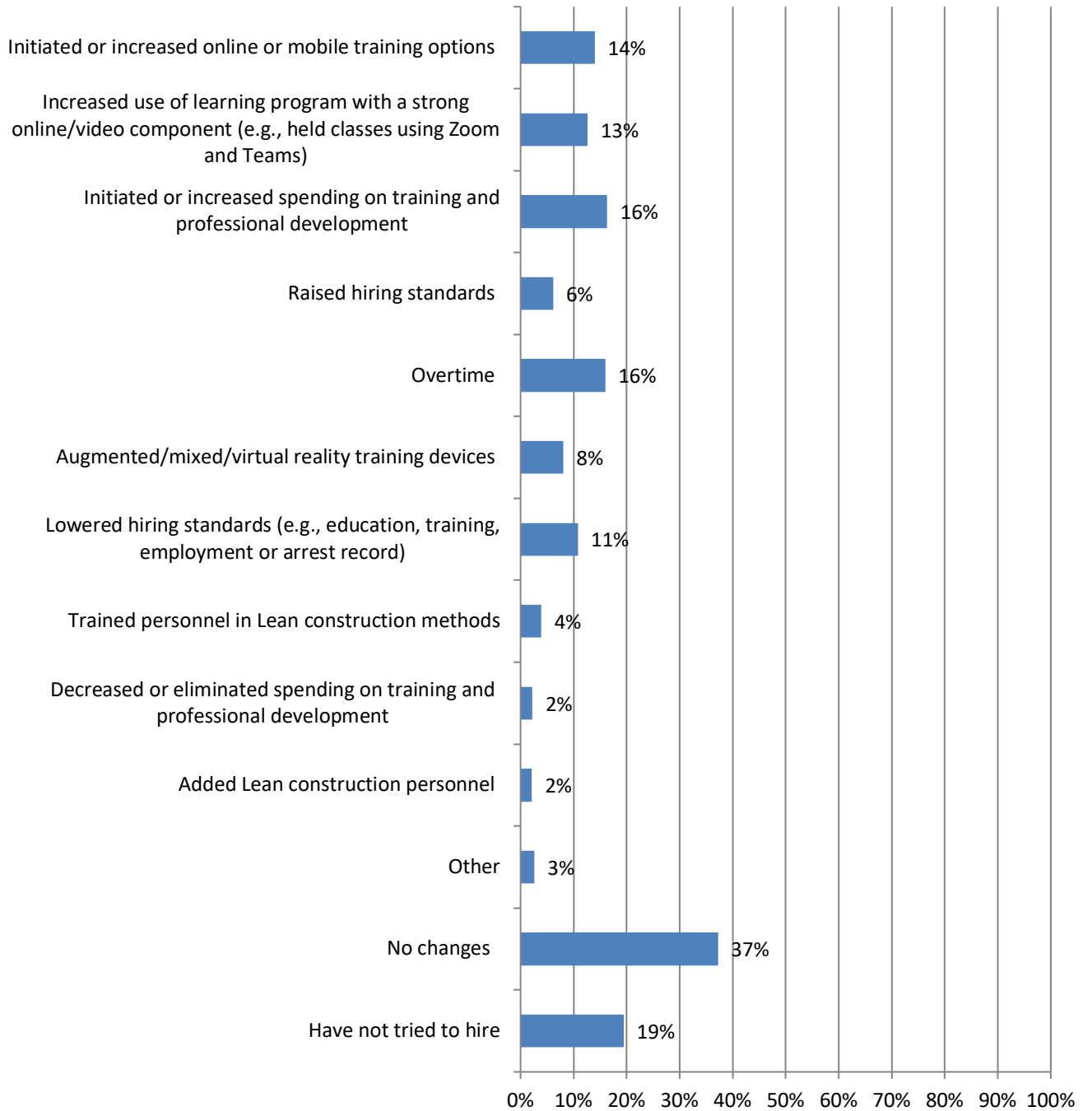
**6. How many unfilled hourly craft or salaried positions did you have on June 30, 2020? Responses: 1,038 Salaried; 1,036 Craft**



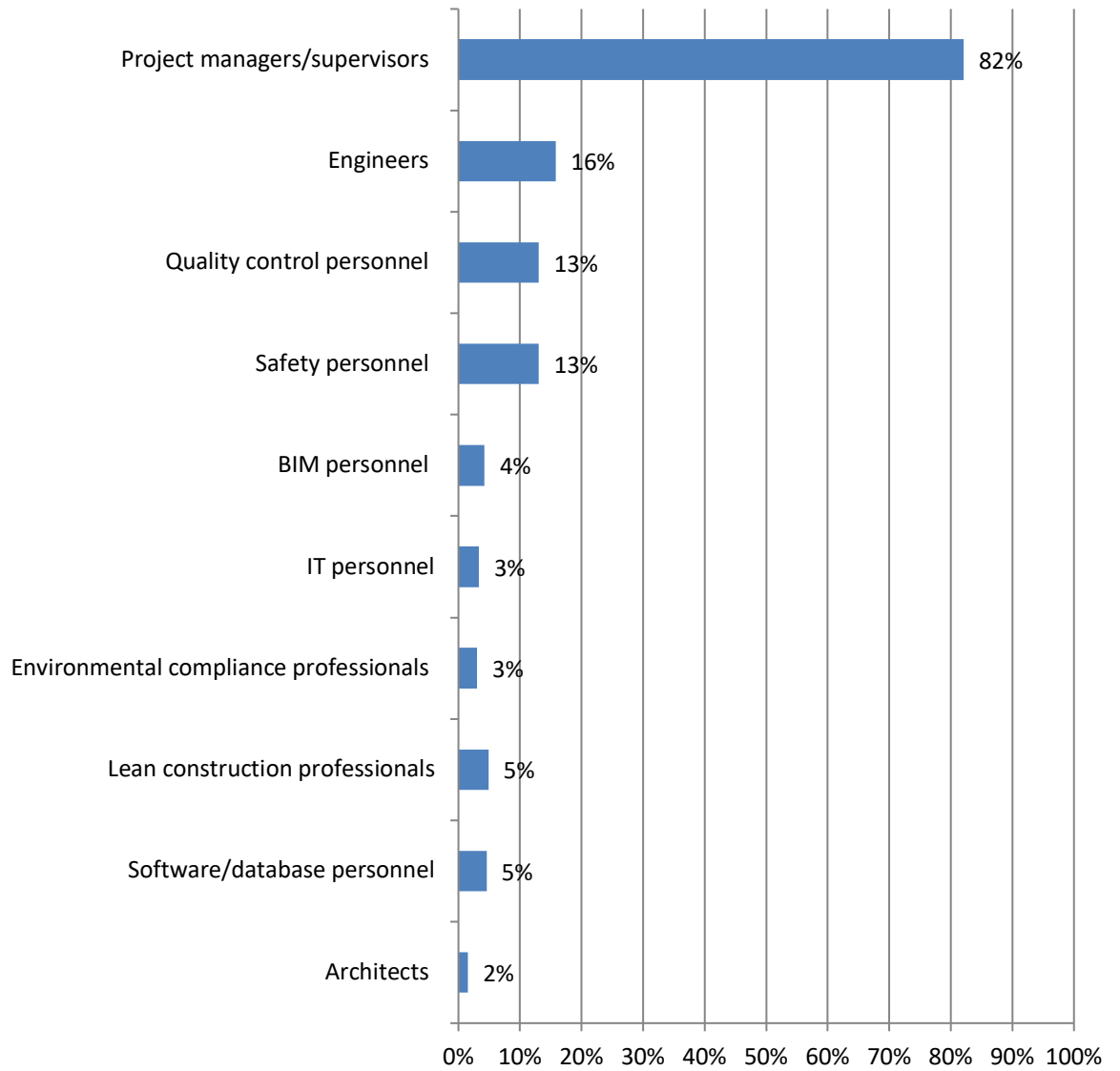
**7. Has your firm added or increased use of the following to provide workers in the last 6 months? (Mark all that apply) Responses: 1,030**



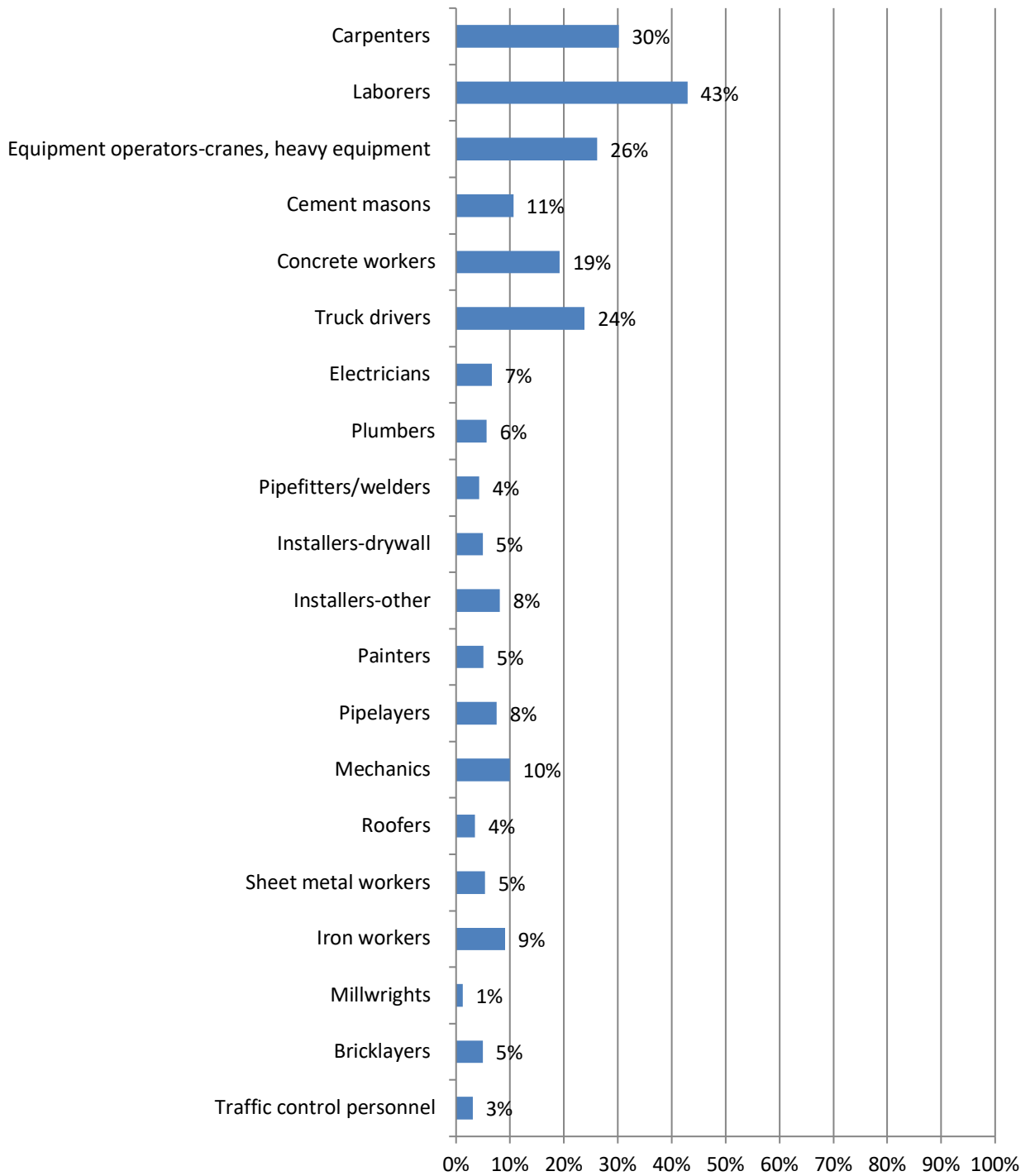
**8. Has your firm made changes in hiring, training or scheduling in the last 6 months? (Mark all that apply) Responses: 1,028**



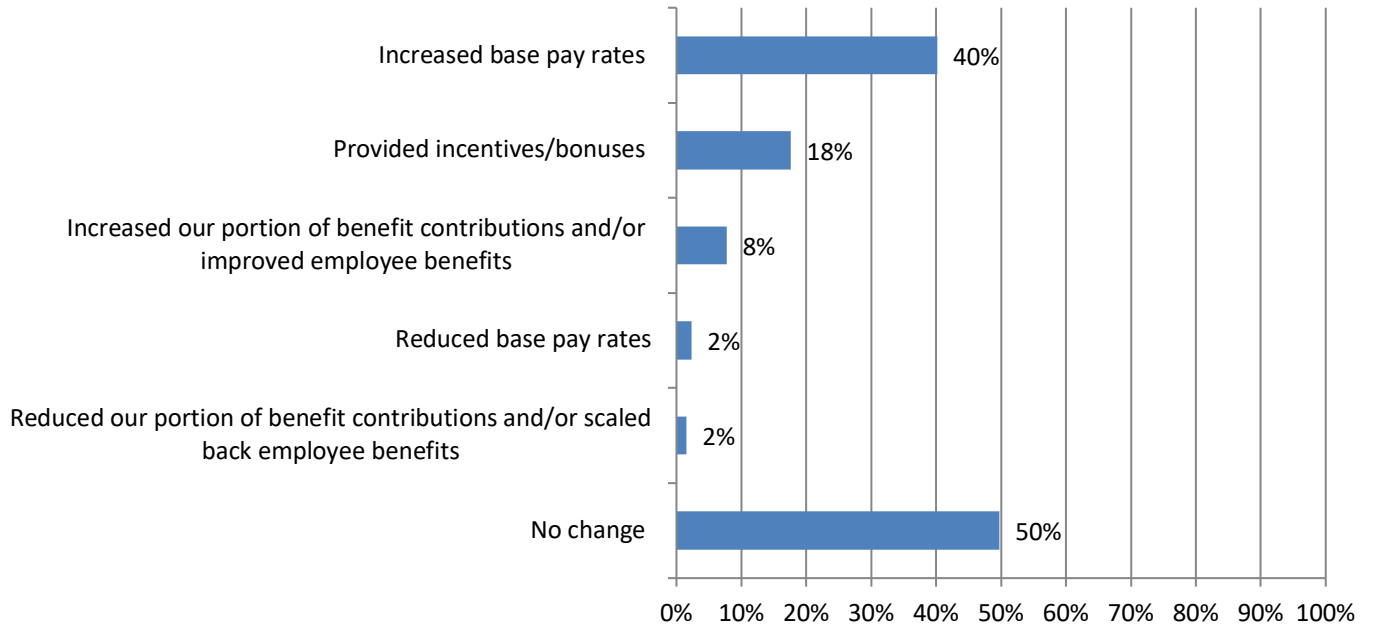
9. If your firm is having trouble filling salaried positions, please indicate all the position types you are having trouble filling (Mark all that apply): 329



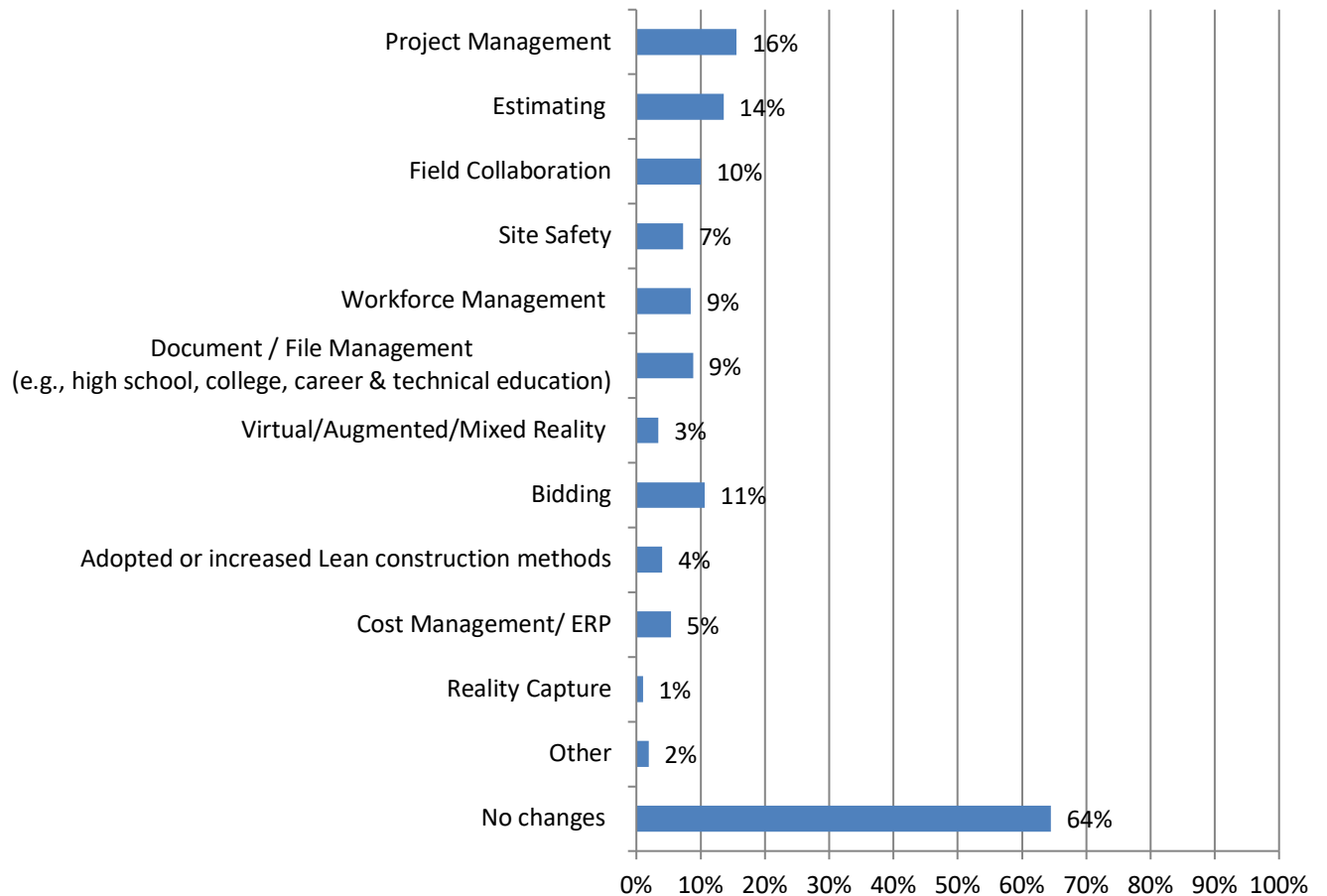
10. If your firm is having trouble filling hourly craft positions, please indicate all the position types you are having trouble filling (Mark all that apply). Responses: 650



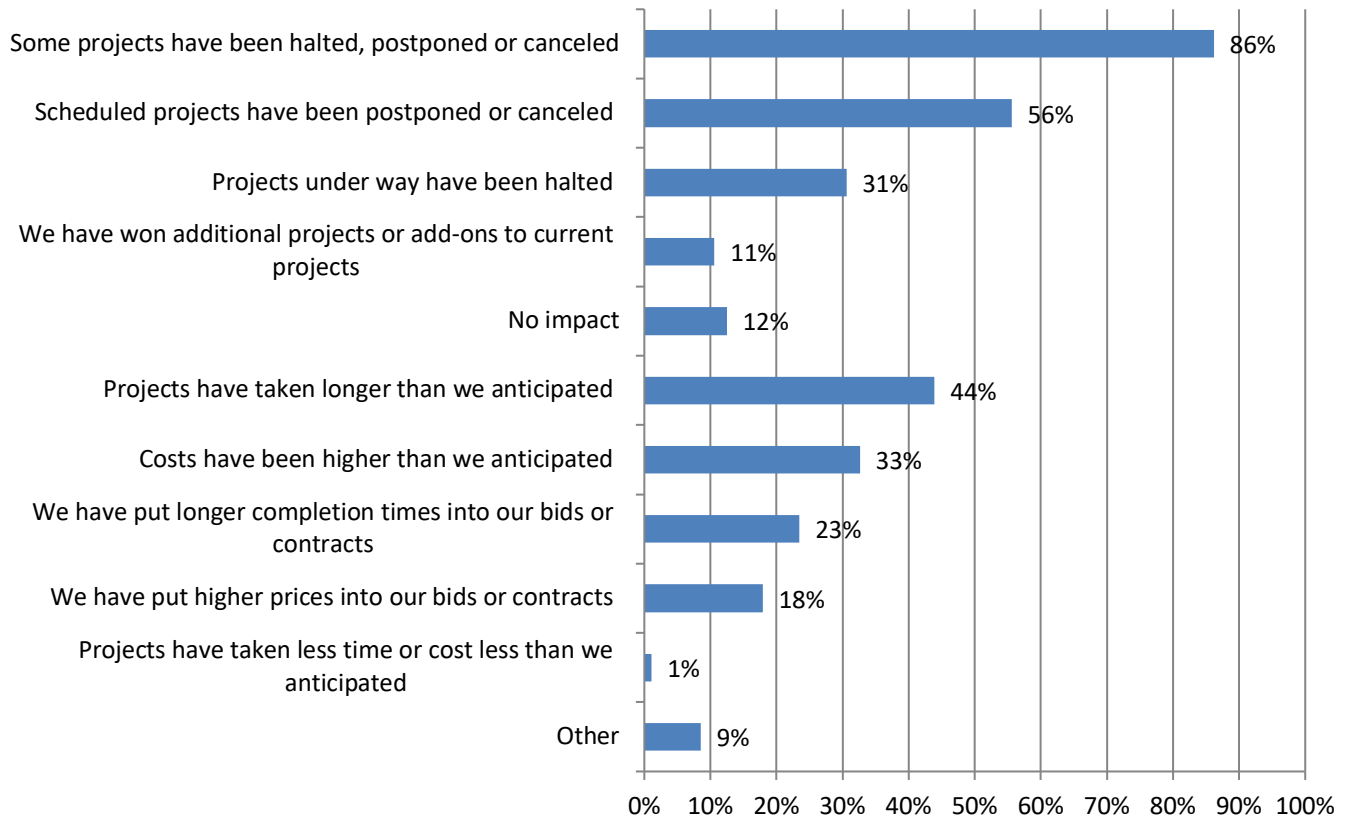
**11. Has your firm adjusted pay and/or benefits for hourly craft or salaried personnel in the last 6 months?  
(Mark all that apply) Responses: 1,033**



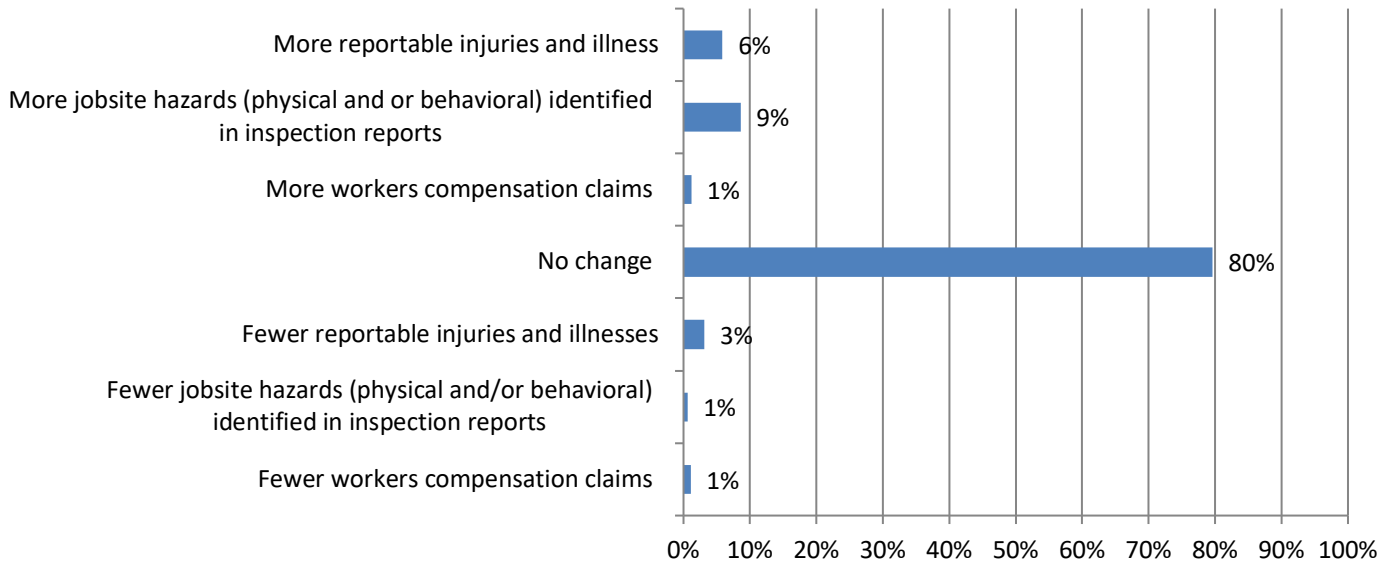
**12. What technologies (hardware or software) have you employed recently to help alleviate any labor shortages your firm has experienced? (Mark all that apply) Responses: 988**



**13. What impact, if any, has the pandemic had on your firm's projects? (Mark all that apply) Responses: 1,027**

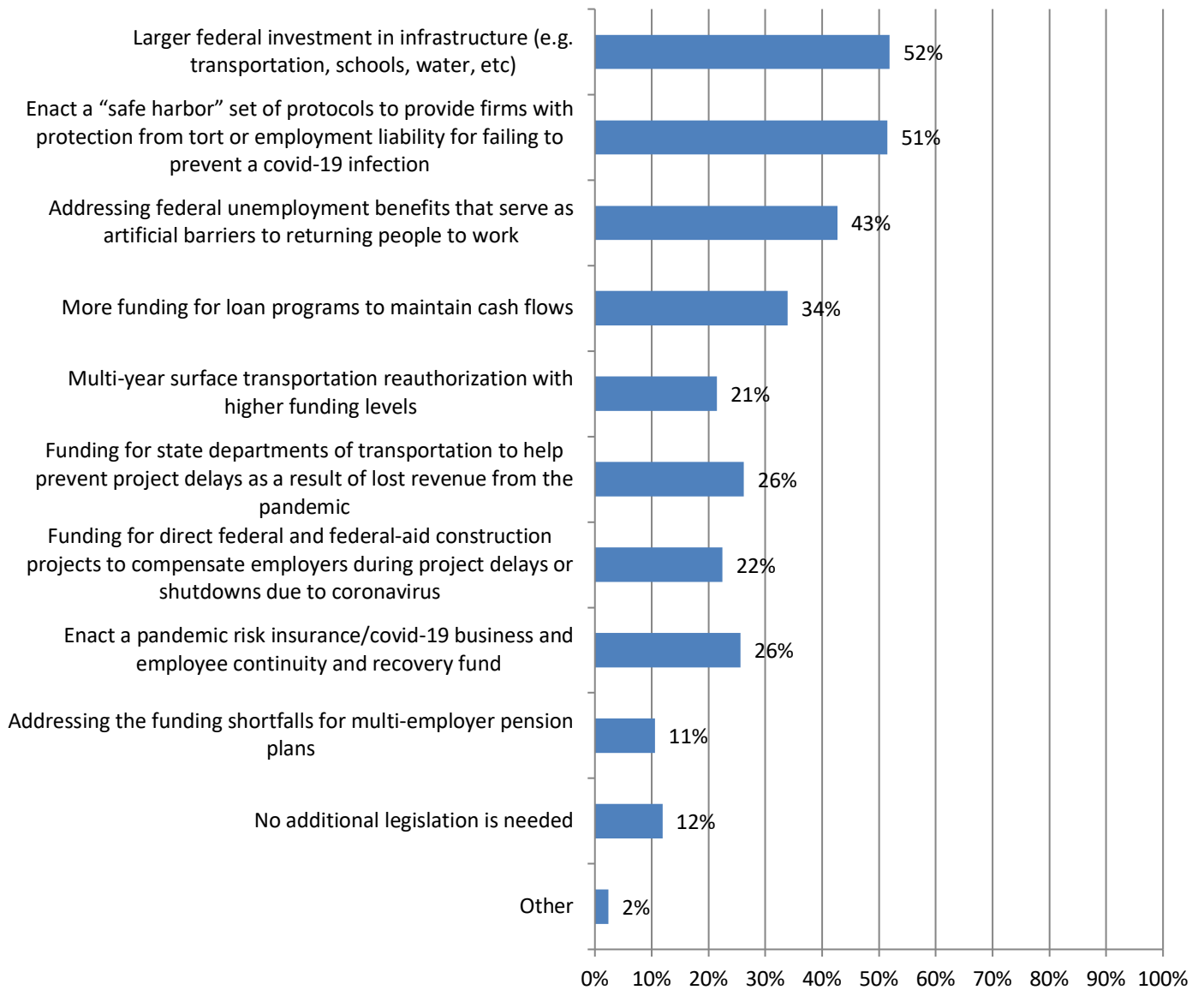


**14. What impact, if any, has the pandemic had on your firm's safety and health program or performance? Responses: 1,026**



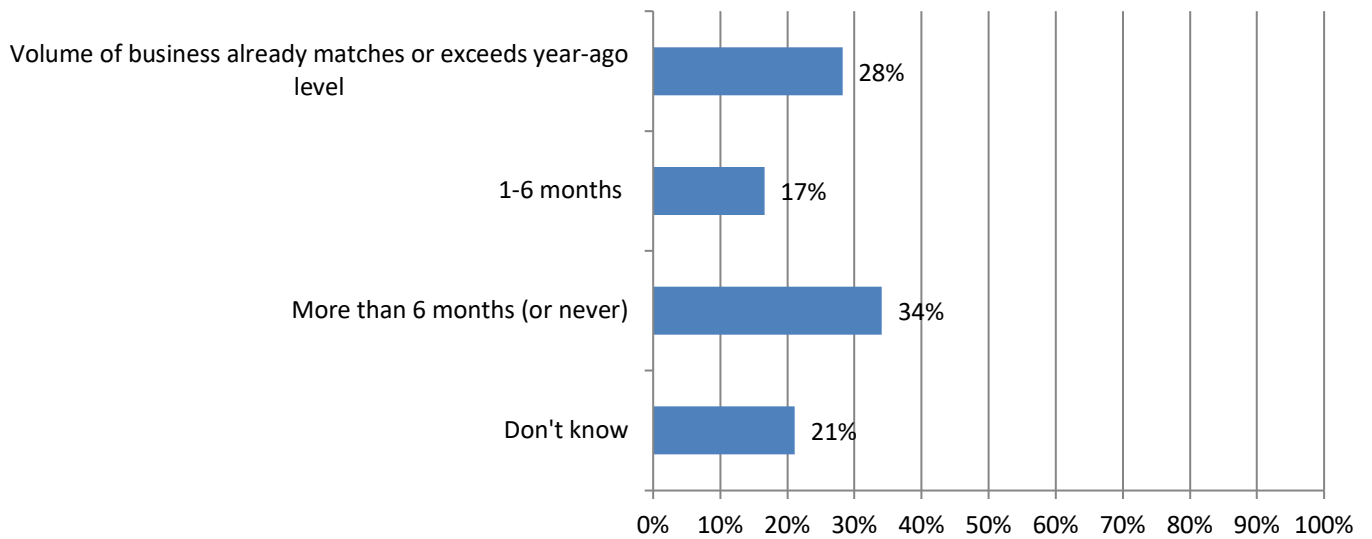


**15. If Congress takes further action to address the economic fallout from the coronavirus, which of these measures would be helpful to your business? (Mark all that apply) Responses: 1,002**

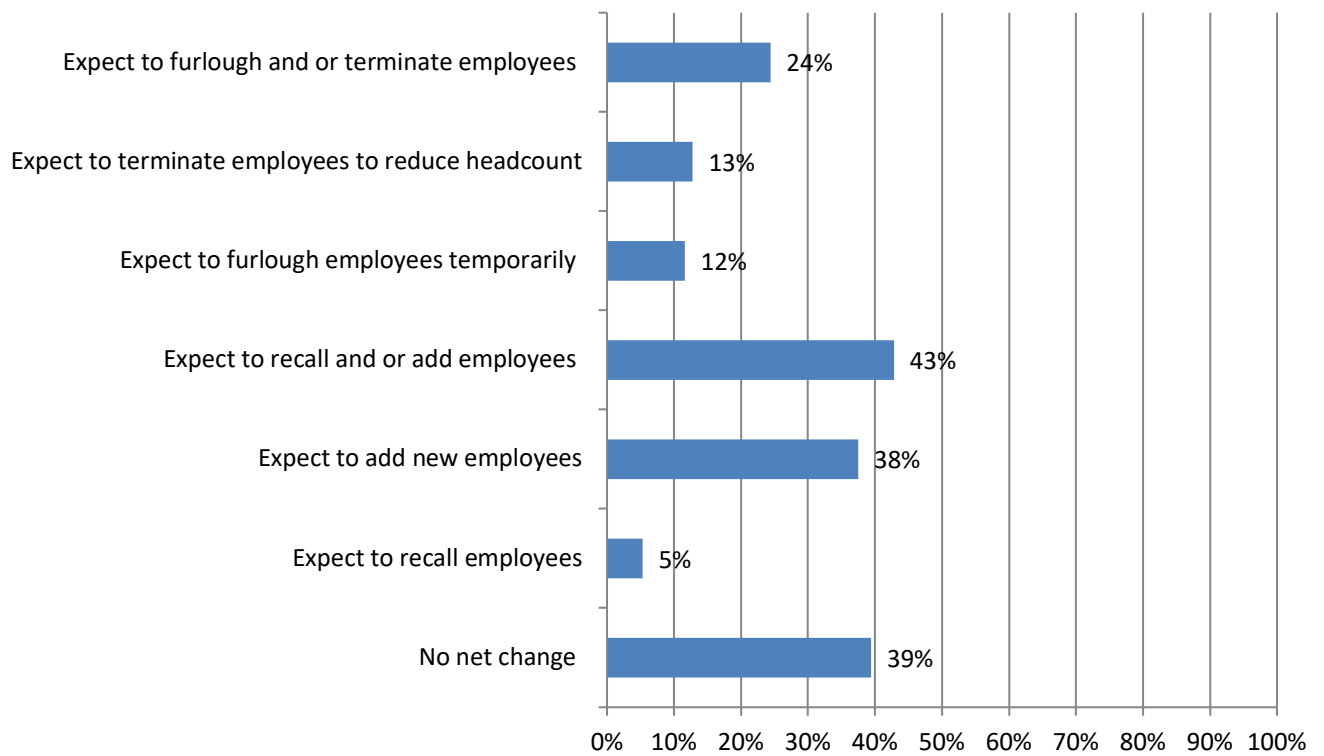


**16. When do you expect your firm's volume of business will return to its normal level relative to one year earlier?**

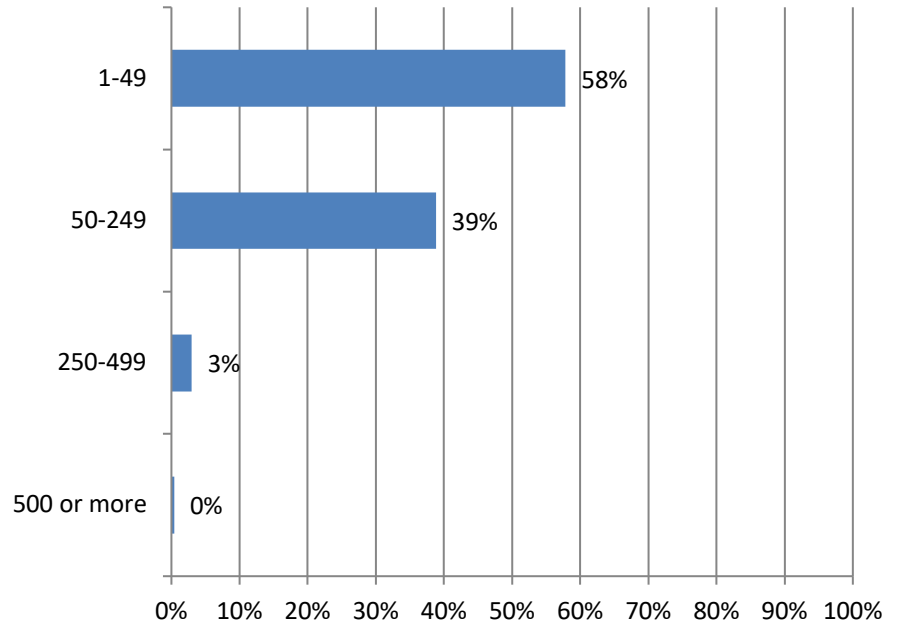
Responses: 1,032



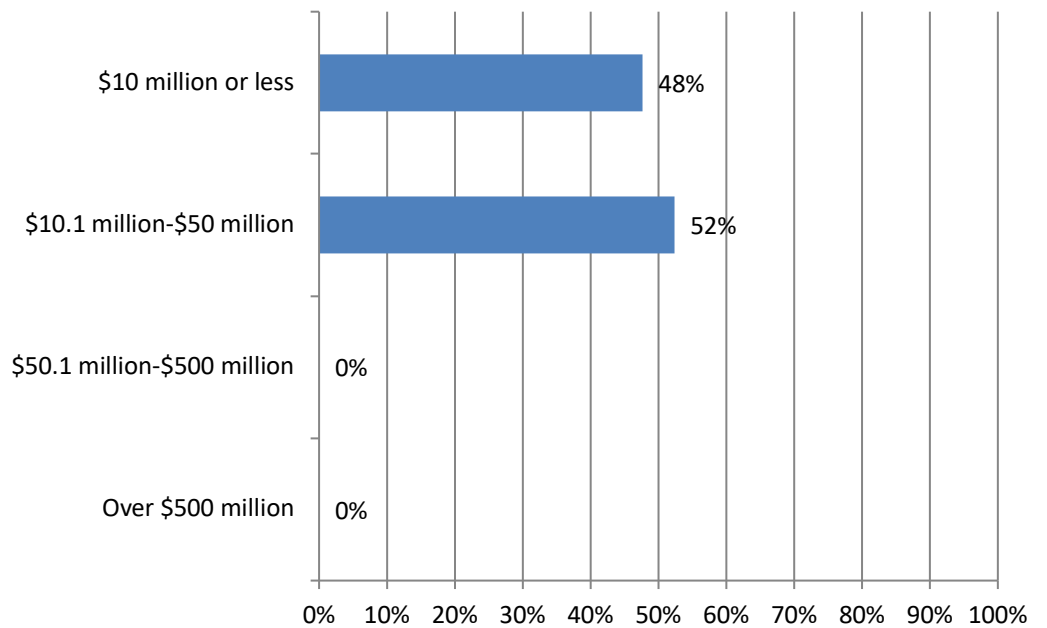
**17. How do you expect your firm's headcount to change in the next 12 months? (Mark all that apply). Responses: 1,032**



**18. How many total employees did your firm employ at all of its locations as of June 30, 2020? Responses: 1,041**

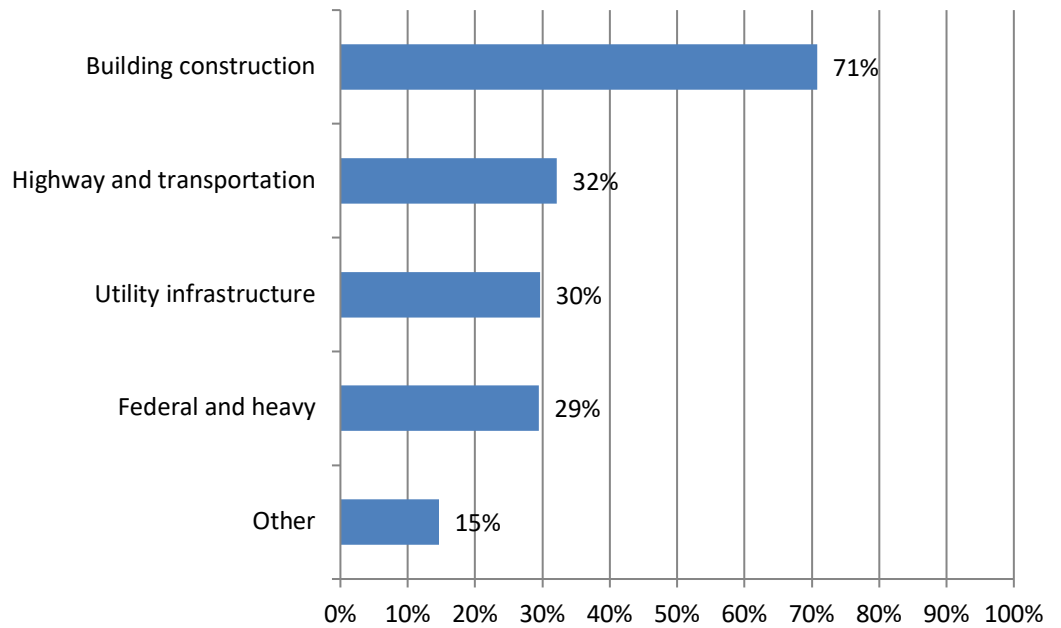


**19. Estimate the total dollar amount of work your firm performed during the past 12 months. Responses: 1,041**



**20. Please indicate which of the following types of construction projects your firm performs (Mark all that apply)**

Responses: 1,041



**21. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor?**

Responses: 1,002

