AGC Coronavirus Survey Pennsylvania Results (October 7-19)

Total Responses: 22. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. Are you currently experiencing any project delays or disruptions due to the following (mark all that apply):
   Responses: 22.

   - Shortage of personal protective equipment: 14%
   - Shortage of construction materials, equipment, or parts: 32%
   - Shortage of craftworkers/subcontractors: 18%
   - Shortage of government workers: 0%
   - Potentially infected person visited jobsite: 50%
   - Difficulties securing financing or covering cash flow needs: 23%

2. Have any suppliers notified you or your subcontractors that their deliveries will be late or canceled?
   Responses: 22.

   - Yes: 68%
   - No: 32%
3. Aside from normal seasonal change, how has your firm’s headcount changed between March 1 and October 1 as a result of the pandemic? (mark all that apply) Responses: 22.

- Added employees: 32%
- Furloughed or terminated: 55%
- Terminated employees: 32%
- Furloughed employees: 36%
- No change: 23%

4. Did you furlough employees and then recall any? (mark all that apply) Responses: 22.

- No, did not furlough any employees: 27%
- Furloughed employees but have not tried to recall any: 14%
- Tried to recall furloughed employees: 59%

5. Please select which best describes your firm (mark all that apply): Responses: 12.

- All furloughed employees who were recalled have reported to work: 42%
- Some recalled employees have refused to work, citing preference for unemployment benefits: 33%
- Some recalled employees have refused to work, citing coronavirus concerns or family responsibilities: 50%
- Some recalled employees have refused to work, citing other reasons (or unknown): 25%
6. Did an owner postpone or cancel work on any upcoming projects? (mark all that apply) Responses: 22.

<table>
<thead>
<tr>
<th>Project Duration</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>March-September 2020</td>
<td>95%</td>
</tr>
<tr>
<td>October or later</td>
<td>55%</td>
</tr>
<tr>
<td>October-December 2020</td>
<td>50%</td>
</tr>
<tr>
<td>January-June 2021</td>
<td>27%</td>
</tr>
<tr>
<td>July 2021 or later</td>
<td>5%</td>
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</tbody>
</table>

7. Since July 1, did you begin working on any new or expanded construction as a result of the pandemic? (mark all that apply) Responses: 22.

<table>
<thead>
<tr>
<th>Response</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>No</td>
<td>64%</td>
</tr>
<tr>
<td>Yes</td>
<td>36%</td>
</tr>
</tbody>
</table>

8. Please select the project types you began working on as a result of the pandemic: Responses: 8.

<table>
<thead>
<tr>
<th>Project Type</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medical (e.g., hospital remodel, screening/testing facility, lab)</td>
<td>9%</td>
</tr>
<tr>
<td>Other building (e.g., manufacturing, distribution, shelter)</td>
<td>23%</td>
</tr>
<tr>
<td>Highway (e.g., more hours or lane closure allowed)</td>
<td>0%</td>
</tr>
<tr>
<td>Utility infrastructure (new, maintenance, or repair)</td>
<td>5%</td>
</tr>
<tr>
<td>Other (please specify)</td>
<td>0%</td>
</tr>
</tbody>
</table>
9. When do you expect your firm’s volume of business will return to its normal level relative to one year earlier? Responses: 21.

- Volume of business already matches or exceeds year-ago level: 10%
- 1-6 months: 5%
- More than 6 months: 71%
- Never: 0%
- Don’t know: 14%

10. How do you expect your firm’s headcount to change in the next 12 months? Responses: 22.

- Decrease: 23%
- Increase: 32%
- No net change: 45%
11. If Congress takes further action to address the economic fallout from the coronavirus, which of these measures would be helpful to your business? (mark all that apply) Responses: 21.

- Larger federal investment in all forms of public infrastructure and facilities: 48%
- Multi-year surface transportation reauthorization with higher funding levels: 14%
- Address funding shortfalls for multi-employer pension plans: 29%
- Address federal unemployment benefits that serve as artificial barriers to returning people to work: 29%
- Funding for direct federal and federal-aid projects to compensate employers during project delays/shutdowns due to coronavirus: 14%
- Funding for state DOTs to help prevent project delays as a result of lost revenue from the pandemic: 14%
- More funding for and flexibility in using loan programs to maintain cash flows: 24%
- Enact a pandemic risk insurance/covid-19 business and employee continuity and recovery fund: 10%
- Enact a “safe harbor” set of protocols to provide firms with protection from tort or employment liability for failing to prevent a covid-19 infection: 29%

12. What impact, if any, has the pandemic had on your travel budget policies? (mark all that apply) Responses: 22.

- Reduced travel budget: 27%
- Banned all travel: 9%
- Banned travel not related to projects (e.g., industry meetings and events): 41%
- No change: 32%
- Other: 5%
13. Estimate the total dollar amount of work your firm performed during the past 12 months?
Responses: 22.

- $50 million or less: 82%
- $50.1 million-$500 million: 18%
- Over $500 million: 0%

14. Please indicate which of the following types of construction projects your firm performs (mark all that apply): Responses: 19.

- Building construction: 89%
- Federal and heavy: 11%
- Highway and transportation: 16%
- Utility infrastructure: 5%

15. When you self-perform construction work, do you operate as a union contractor or an open-shop contractor? Responses: 22.

- We always operate as a union contractor: 68%
- We primarily operate as a union contractor but not always: 18%
- We primarily operate as an open-shop contractor but not always: 5%
- We always operate as an open-shop contractor: 0%
- We do not self-perform or directly hire craft personnel: 9%