



2008 Aon Build America Merit Award
Clark Construction Group, LLC
Pasadena City Hall Seismic
Upgrade and Rehabilitation
Pasadena, California

LEADERSHIP IN CONSTRUCTION WORKSHOP

By Constructors For Constructors

COURSE DATE & LOCATION

November 11–13, 2009 | Cincinnati, OH

APPLICATION DEADLINES

October 23, 2009

LEADERSHIP IN CONSTRUCTION WORKSHOP

Leadership: The Key to Success

Few industries rely on effective leadership for success more than the construction industry. With the overwhelming number of activities on any given jobsite, it takes astute leadership to pull them all together. Without it, project safety, profitability and company reputation are at risk. Attending AGC's Leadership in Construction Workshop will help you enhance your individual skills and teach you how to become the most effective leader possible.

Module 1: Leadership Overview

- Define the importance of leadership in the construction industry
- Discuss importance of rate of improvement
- Discuss basic assumptions of leadership
- Identify his/her work partners and begin developing his/her Action Planning Guide

Module 2: Leadership Focus

- Examine misconceptions of leadership
- Illustrate effective leadership traits
- Compare differences between leaders and managers

Module 3: Leadership Dynamics

- Examine the concept of change
- Illustrate different styles of using influence to achieve a goal
- Analyze an effective model for conflict resolution
- Identify 10 keys to empowering employees
- Analyze intrinsic and extrinsic factors in motivation

Module 4: Leadership Styles

- Discover personal leadership styles through administration and interpretation of the DiSC Personality Profile System
- Participate in a creative team building approach to understanding DiSC Personality Profile

Module 5: Leadership Qualities

- Explore strategies for improving leadership in the construction industry on an industry-wide basis, in his/her company, and through personal dedication to achieving excellence
- Demonstrate team building techniques using a group activity

Module 6: Leadership Assessment

- Define the importance of measuring leadership skills
- Analyze his/her CheckPoint 360 reports and measure his/her use of stated management skills
- Personalize his/her Action Planning Guide for continued professional growth

Module 7: Leadership Strategies

- Discuss strategies for improving leadership skills through communication, coaching, and dealing with change
- Demonstrate use of communication skills through group activities

"It's great to be able to earn those CEUs while attending a workshop that has value to my business and career as well."

Kurt Wadlington, Sundt Construction Co. | Tucson, AZ

Build Your Career with Professional Credentials

AGC of America is an authorized provider of CEUs and other professional development credits. Look to AGC to earn your CEUs for license renewal and career development. This course qualifies for:



2.7 IACET CEUs | The Associated General Contractors of America (AGC) has been approved as an Authorized Provider by The International Association for Continuing Education and Training (IACET), 8405 Greensboro Drive, Suite 800, McLean, VA 22102. In obtaining this approval, AGC has demonstrated that it complies with the ANSI/IACET Standards which are widely recognized as standards of good practice internationally. As a result of their Authorized Provider membership status, AGC is authorized to offer IACET CEUs for its programs that qualify under the ANSI/IACET Standards.



27 AIA LUs | The Associated General Contractors of America (AGC) is a Registered Provider with The American Institute of Architects Continuing Education Systems. Credit earned on completion of this program will be reported to CES Records for AIA members. Certificates of Completion for non-AIA members are available on request.

This course also qualifies for Continuing Professional Development (CPD) Units by the American Institute of Constructors (AIC).

Please verify applicability with your professional board before attending. For more information on AGC credentialing opportunities, contact education@agc.org.

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All-Inclusive Pricing

The all-inclusive tuition fee includes three nights' hotel accommodations (the night prior to the start of the workshop and the two overnight stays during), all meals at the hotel, and instructional materials. Full payment is due with the registration form. Online registration is available at www.agc.org.

Tuition | \$2,495 for AGC Members | \$3,085 for Non-Members

Standard Pricing

Standard pricing includes course fees, instruction materials and lunches. Standard pricing does not include hotel accommodations.

Tuition | \$1,695 for AGC Members | \$2,285 for Non-Members

Hotel & Transportation Accommodations

AGC of America makes the hotel reservations for all participants, with each participant having their own room. This service is included in the all-inclusive tuition. Participants are responsible for making their own travel and ground transportation arrangements. The workshop begins at 7:00am on the first day and concludes by 4:00pm on the last day.

Cancellation Policy

If you register for this event, but later find that you cannot attend it, you may qualify for a full or partial refund of your registration fee, or find that you can at least substitute another officer or employee of your organization, depending on the circumstances. If you cancel your registration within 30 days of the event, AGC of America will provide a full refund. If you miss the preceding deadline but still cancel your registration within seven (7) days, AGC of America will charge you a \$100 administrative fee but refund the remainder of your registration fee. If you miss both of the preceding deadlines, but still cancel your registration, AGC of America will retain your registration fee but still permit you to substitute another officer or employee of your organization. If you miss all three deadlines, AGC of America cannot, however, provide any relief. You may cancel your registration or request via email (to meetings@agc.org), by fax (to 703-837-5403), or by regular mail (to Meetings Department, Associated General Contractors of America, 2300 Wilson Boulevard, Suite 400, Arlington, VA 22201). **Please note that the date of any cancellation or request for a substitution will be the date on which it is received.**

Dress Code

The dress code for AGC's Leadership in Construction Workshop is casual.

Schedule

Participants should plan to arrive at the hotel in the early afternoon of the first day of the course. Registration will begin at 1:30pm. The course will conclude at 11:30am on the last day. Attendance at all sessions is required. Due to the intense nature of AGC's Leadership in Construction Workshop, the presence of spouses and guests is prohibited.

Tentative Workshop Schedule

Day One

7:00am – 7:30am	Breakfast
7:30am – 9:45am	Program Overview & Work Partners
9:45am – 10:00am	Break
10:00am – Noon	Leadership Focus & Listening of Communication
Noon – 1:00pm	Lunch
1:00pm – 2:15pm	Dynamics of Leadership
2:15pm – 2:30pm	Break
2:30pm – 5:00pm	Dynamics of Leadership
5:00pm – 6:00pm	Dinner
6:00pm – 8:00pm	Team Building Exercise

Day Two

7:00am – 7:30am	Breakfast
7:30am – 9:00am	Dynamics of Leadership
9:00am – 9:15am	Break
9:15am – Noon	Leadership Qualities
Noon – 1:00pm	Lunch
1:00pm – 5:30pm	Leadership Qualities and Leadership Strategy Communication
5:30pm – 6:30pm	Dinner
6:30pm – 7:30pm	Team Competition

Day Three

7:00am – 7:30am	Breakfast
7:30am – 9:00am	360 Profile Review
9:00am – 9:15am	Break
9:15am – Noon	360 Profile Review
Noon – 1:00pm	Lunch
1:00pm – 4:00pm	Leadership Strategies, Action Planning, Closing Activities

Quality Instruction from Experienced Construction Professionals

Designed by constructors for constructors, AGC of America has assembled teams of two industry leaders to guide participants through the Leadership in Construction Workshop. The instructors have worked their way up to leadership positions in their companies and community. They are familiar with the challenges and opportunities unique to our industry.

The Leadership in Construction Workshop was designed by Bill Krausen and is based upon a highly successful leadership development model he created for Messer Construction.

Pre-Program & Instructional Approach

Before attending the workshop, all participants are required to complete a **CheckPoint 360 Evaluation**. Each participant is rated on the effective use of management skills by his or her boss, direct reports and peers. Participants receive a detailed feedback report at the workshop and use this report to create an action plan for continued personal and professional development.

Note: the reports are administered using an online tool and organized in a manner to keep the feedback anonymous.

Lesson topics are presented using a variety of techniques including classroom presentations, in-class exercises and instructor-led discussions, clips from AGC videos/DVDs and other pre-selected videos/DVDs, hands-on activities, and other relevant instructional aids. A variety of personal assessment instruments are also used to reinforce the learning experience.

CEUs

Participants who wish to earn ANSI/IACET CEUs for this program are expected to arrive on time, attend the program from start to finish, complete the evaluation and complete the post-program, online assessment with a score of 75% or higher.

Small Class Size

In order to provide personal attention and the **highest quality education experience**, AGC's Leadership in Construction Workshop is limited to 24 participants.

Who Should Attend?

Attendance is open to all individuals in the construction industry who direct or influence other personnel to meet project goals.

Job specific titles include:

- Corporate Officers
- Project Engineers/Managers
- Estimators
- Area/Branch Managers
- Superintendents/Front Line Supervisors
- Operations Managers
- Safety Managers

"A fantastic 3 days with excellent facilitators. I had the opportunity to discover my leadership style and leverage it to help my company grow stronger."

Ken Riha, Riha Construction Co. | San Diego, CA

Take advantage of **AGC of America's** additional construction-specific programs to sharpen your skills and earn credits while you learn.

Register today for these upcoming programs:

Construction Project Manager Course

October 4–9, 2009	Indianapolis, IN
December 6–11, 2009	Dallas, TX

Advanced Management Program

November 8–14, 2009	Dallas, TX
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For more information, including the CEUs awarded for these programs, go to www.agc.org/careerdevelopment or email education@agc.org.