

Best Value Selection: Best Practices

Audio Conference

Thursday, July 24, 2008 • 2:00 – 3:30 PM (Eastern Time*)

www.agc.org/BestValue

When lowest price isn't the deciding factor, how do you select the next contractor? Which criteria should be examined? How are these criteria scored? And by whom?

These issues will be addressed and answered in this Audio Conference from members of AGC of America and the National Association of State Facilities Administrators (NASFA). These two groups collaborated on the newly released 80-page publication, "Best Practices for Use of Best Value Selections." Everyone who participates in the July 24 Audio Conference will receive **free access** to the publication.

The Audio Conference will address best practices to consider, including:

- Transparency
- Treatment of non-price criteria
 - Creating a process that limits outside influences
 - Keeping your selection committee from unfair scrutiny
- Use of "Best and Final Offers"
 - When to ask bidders to rebid
 - Avoiding "auctioning" and "bid shopping"
- Post-selection debriefs

Before you try 'Best Value' you should hear this Audio Conference!

Price: AGC & NASFA Members: \$149 Non-Members: \$229
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If you have registration questions, contact Elisa Cohen (703) 837-5354.

Begins at 2:00pm EDT, 1:00pm CDT, NOON MDT, 11:00am PDT, and 9:00am HDT

PANEL



Washington State Department of General Administration



Robert Sewell
 Chief Facilities & Operations Officer
 Forsyth County Schools



Michael Kenig
 Vice Chairman
 Holder Construction Group, LLC

*All who register will receive a **FREE COPY** of the new release "BEST PRACTICES FOR USE OF BEST VALUE SELECTIONS."*