

GSA – NOT JUST ARRA

April 21, 2010



U.S. GENERAL SERVICES ADMINISTRATION

G S A ' S MISSION

“GSA’s mission is to use expertise to provide innovative solutions for our customers in support of their missions and by so doing foster an effective, sustainable, and transparent government for the American people.”

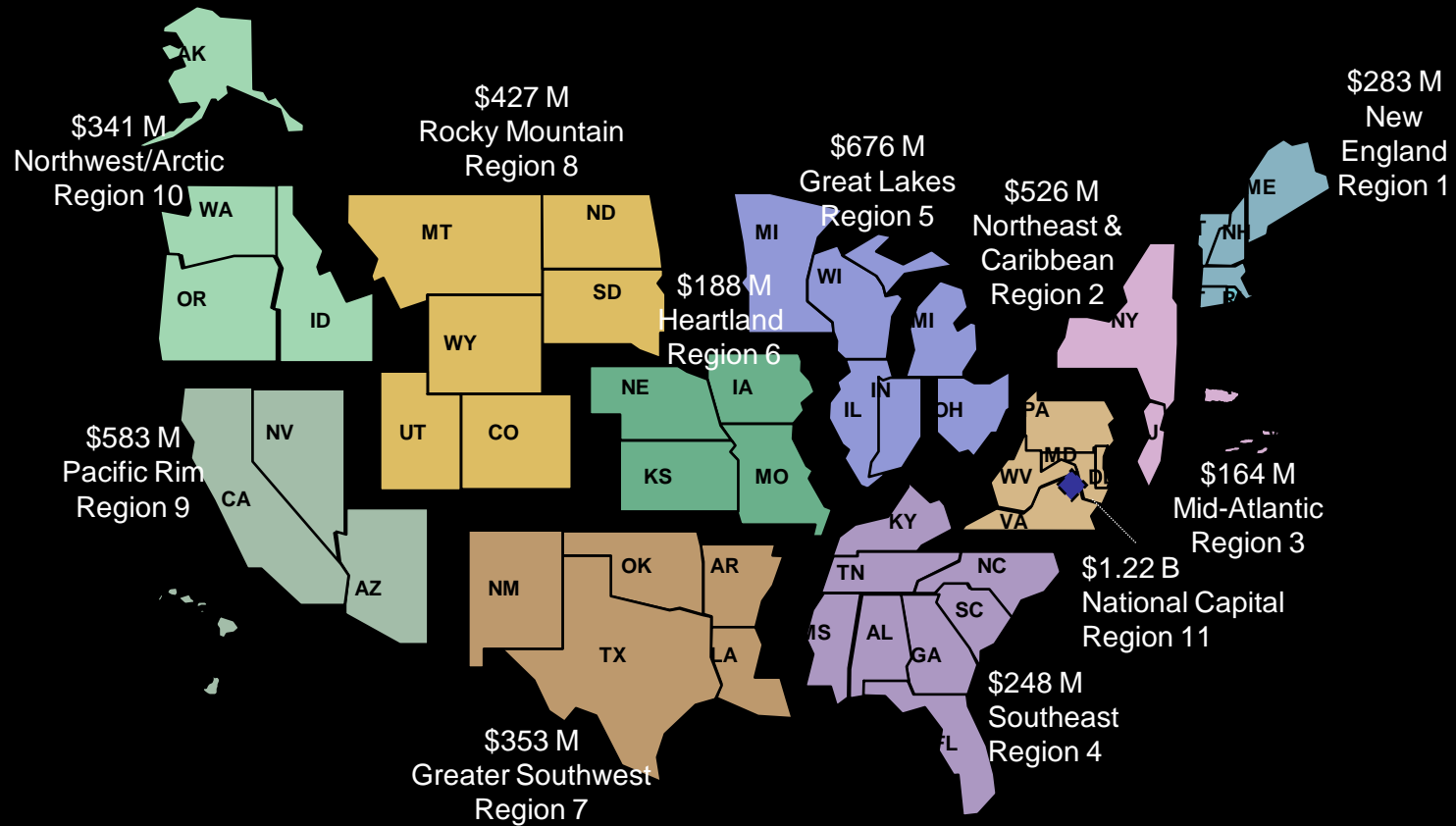
- Stewardship -- leading federal agencies in economical and efficient management of federal assets...;
- Superior Workplaces — delivering and maintaining productive workplaces consisting of office space, furnishings, technology, supplies, and related services;
- Best Value — Developing and delivering timely, accurate and cost-effective acquisition services and business solutions; and,
- Innovation — Developing new and better ways of conducting business resulting in more productive and effective federal policies and administrative operations.

GSA'S PUBLIC BUILDINGS SERVICE (PBS)

Landlord for over 400 federal agencies, bureaus & commissions

- Portfolio of 353.9 M rentable square feet
- Space for over 1,000,000 tenants
- 8,603 owned and leased assets
- 30 LEED certified properties
- FY' 08 revenue—\$8.23 B
- \$881.2 M in project starts in FY' 08

ARRA FUNDING BY REGION



PRESIDENT OBAMA ON THE RECOVERY MANDATE

“What I will need from all of you is unprecedented responsibility and accountability...the American people are watching. They need this plan to work. They expect to see the money they’ve earned, that they’ve worked so hard to earn, spent in its intended purposes without waste, without inefficiency, without fraud.”

PURPOSES:

THE AMERICAN RECOVERY & REINVESTMENT ACT OF 2009

- Creating and saving jobs
- Increasing domestic renewable energy capacity
- Investing in infrastructure with long-term economic benefits
- Stabilizing state and local government budgets
- Assisting those most impacted by the recession

PBS & THE RECOVERY ACT

\$5.55 B* spending plan:

- \$1.05 B for courthouses, land ports of entry and federal buildings
- \$4.5 B to convert existing facilities to high-performance green buildings
- Projects in all 50 states, the District of Columbia and two territories
- New construction, full and partial modernizations, limited scope and small projects
- * \$2.0 B Potential Other Agencies' RWA Work (ie. CBP \$100M)

BUILDING MODERNIZATIONS

\$4.5 B of ARRA focused on high-performance green building projects

- Includes such improvements as:
 - Renewable energy—photovoltaics and wind
 - Roofing, including green roofs
 - Windows
 - Lighting replacement
 - High-performance building systems
 - Advanced metering
- Ideas that will continue to be at the forefront
- using various delivery methods

As of this week...

Total obligations as of 04/26/10:

\$4,012,000,000

Our Next Billion....and then.....

We expect to award an additional \$1.0 Billion by Sept 30, 2010:

The final \$500M by Sept 2011

- 20 major construction projects
- 254 projects total

Expensing out – Must be completed by Sept 30, 2016

CONTRACTING

Existing procurement process provisions remain in place for Recovery Act contracts

Existing security requirements remain applicable to Recovery Act contracts

Contracting options include:

- Full and open competition
- MAS schedules
- Indefinite Delivery, Indefinite Quantity (IDIQ) contracts
- New or existing Blanket Purchase Agreements (BPAs)
- Small business set asides

Project Delivery Methods in Use (recently)

- **47** - Construction Manager at Risk
- **27** - Design-Build
- **4** - Design- Bridging
- **87** - Traditional design/bid/build (using Source Selection – Best Value)

- Traditional delivery has declined from 75% to 52% in the past years

- All Lease projects are Design-Build

- The trend will be towards CMc

Federal Construction Program

Capital and Minor Projects Design, Construction, M&I Funding

	FY2006	FY2007	FY2008	FY2009	FY2010
New	\$792M	\$701M	\$713M	\$746M	\$894M
R&A	\$861M	\$618M	\$722M	\$692M	\$413M
Total	\$1.65B	\$1.31B	\$1.43B	\$1.44B	\$1.31B

Repairs and Alterations project dollars are likely to continue to outsize the New Construction program excluding DHS HQ.

Project Labor Agreements (PLA)

Executive Order 13502

The President's E.O. provides that it shall be the policy of the Federal Government to encourage use of PLAs in connection with large-scale construction projects (defined as projects where the total cost to the Federal Government of the project is at least \$25 million) as appropriate to promote economy and efficiency in Federal procurement.

E.O. 13502 Definition - PLA

A negotiated, pre-hire collective bargaining agreement between one or more contractors and one or more labor organizations that establishes the terms and conditions of employment for a specific construction project.

ARE YOU READY?

Register with these websites:

- Dun and Bradstreet (D&B)—www.fedgov.dnb.com
- Central Contractor Registry (CCR)—www.ccr.gov
- Online Representations and Certifications Application (ORCA)—www.bpn.gov
- Federal Business Opportunities (FBO)—
www.fedbizopps.gov

HOW TO FIND THE WORK

- GSA advertises all contracting opportunities on:

www.FedBizOpps.gov

- Information re GSA's Recovery Act activities can be found on:

www.gsa.gov/recovery

- Recovery Act questions (not found on the above sites) can be directed to:

IndustryRelations@gsa.gov

- The government's Recovery Act-related work is tracked on:

www.recovery.gov

QUESTIONS?