

AGC's Leadership in Construction Workshop

By Constructors For Constructors



2008 AGC/Aon Build America Award Winner
Hensel Phelps Construction Company
Samsung A² Fabrication Plant
Austin, TX



Course Dates

September 17–19, 2008

October 1–3, 2008

October 15–17, 2008

October 22–24, 2008

November 12–14, 2008

Locations

Orlando, FL

St. Louis, MO

San Diego, CA

Portland, OR

Cincinnati, OH



The Associated General Contractors of America (AGC) has been reviewed and approved as an Authorized Provider by the International Association for Continuing Education and Training (IACET), 8405 Greensboro Drive, Suite 800, McLean, VA 22102. AGC has awarded 2.7 CEUs to participants who successfully complete this program.

AGC's Leadership in Construction Workshop

Leadership: The Key to Success

Few industries rely on effective leadership for success more than the construction industry. With the overwhelming number of activities on any given jobsite, it takes astute leadership to pull them all together. Without it, project safety, profitability and company reputation are at risk. Attending AGC's Leadership in Construction Workshop will help you enhance your individual skills and teach you how to become the most effective leader possible.

By attending this workshop, participants will:

Module 1: Leadership Overview

- Define the importance of leadership in the construction industry
- Discuss importance of rate of improvement
- Discuss basic assumptions of leadership
- Identify his/her work partners and begin developing his/her Action Planning Guide

Module 2: Leadership Focus

- Examine misconceptions of leadership
- Illustrate effective leadership traits
- Compare differences between leaders and managers

Module 3: Leadership Dynamics

- Examine the concept of change
- Illustrate different styles of using influence to achieve a goal
- Analyze an effective model for conflict resolution
- Identify 10 keys to empowering employees
- Analyze intrinsic and extrinsic factors in motivation

Module 4: Leadership Styles

- Discover personal leadership styles through administration and interpretation of the DiSC Personality Profile System
- Participate in a creative team building approach to understanding DiSC Personality Profile

Module 5: Leadership Qualities

- Explore strategies for improving leadership in the construction industry on an industry-wide basis, in his/her company, and through personal dedication to achieving excellence
- Demonstrate team building techniques using a group activity

Module 6: Leadership Assessment

- Define the importance of measuring leadership skills
- Analyze his/her CheckPoint 360 reports and measure his/her use of stated management skills
- Personalize his/her Action Planning Guide for continued professional growth

Module 7: Leadership Strategies

- Discuss strategies for improving leadership skills through communication, coaching, and dealing with change
- Demonstrate use of communication skills through group activities

Tentative Workshop Schedule

Day One

- 7:30 am Registration
- 8:00 am Program Overview & Work Partners
- 10:00 am Leadership Focus & Listening of Communication
- 12 Noon Lunch
- 1:00 pm Dynamics of Leadership
- 5:00 pm Dinner
- 6:00 pm DiSC activity

Day Two

- 7:00 am Breakfast
- 7:45 am Dynamics of Leadership (cont.)
- 9:15 am Leadership Qualities
- 12 Noon Lunch
- 1:00 pm Measuring Leadership Abilities
- 5:30 pm Dinner
- 6:30 pm Team Building Exercise

Quality Instruction from Experienced Construction Professionals

Designed by constructors for constructors, AGC of America has assembled teams of two industry leaders to guide participants through the Leadership in Construction Workshop. The instructors have worked their way up to leadership positions in their companies and community. They are familiar with the challenges and opportunities unique to our industry.

The Leadership in Construction Workshop was designed by Bill Krausen and is based upon a highly successful leadership development model he created for Messer Construction.

Pre-Program & Instructional Approach

Before attending the workshop, all participants are required to complete a CheckPoint 360 evaluation. Each participant is rated on the effective use of certain management skills by his or her boss, direct reports, and peers. Participants receive a detailed feedback report at the workshop and use this report to create an action plan for continued personal and professional development. Note: the reports are administered using an online tool and organized in a manner to keep the feedback anonymous.

Lesson topics are presented using a variety of techniques including classroom PowerPoint presentations, in-class exercises and instructor-led discussions, clips from AGC videos/DVDs and other pre-selected videos/DVDs, hands-on activities, and other relevant instructional aids. A variety of personal assessment instruments are also used to reinforce the learning experience.

Approved by the Construction Industry and Beyond

Participants are eligible to receive 2.7 IACET CEUs for the AGC Leadership in Construction Workshop. IACET is widely acknowledged as the prevailing organization for continuing education and training standards. Participants who wish to earn CEUs for this program are expected to arrive on time, attend the program from start to finish, complete the evaluation and complete the post-program online exam with a score of 75% or greater.

This workshop has also been approved for Continuing Professional Development (CPD) Units by the American Institute for Construction (AIC).

"It's great to be able to earn those CEUs while attending a workshop that has value to my business and career as well."

Kurt Wadlington, Sundt Construction Co.
Tucson, AZ

Small Class Size

In order to provide personal attention and the highest quality education experience, AGC's Leadership in Construction Workshop is limited to 24 participants.

Day Three

7:00 am Breakfast
7:45 am Leadership Strategies
9:15 am Action Planning
12 Noon Lunch
1:00 pm Team building exercise, Action Planning wrap up, Closing activities

The Leadership in Construction Workshop will end by 4:00 pm.

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Who Should Attend?

Attendance is open to all individuals in the construction industry who direct or influence other personnel to meet project goals. Job specific titles include:

- Corporate Officers
- Project Engineers/Managers
- Estimators
- Area/Branch Managers
- Superintendents/Front Line Supervisors
- Operations Managers
- Safety Managers

All-Inclusive Pricing

The all-inclusive tuition fee includes three nights' hotel accommodations (the night prior to the start of the workshop and the two overnight stays during), all meals at the hotel, and instructional materials. Full payment is due with the registration form. Online registration is available at www.agc.org.

Tuition | \$2,495 for AGC Members, \$3,085 for Non-members.

Hotel & Transportation Accommodations

AGC of America makes the hotel reservations for all participants, with each participant having their own room. This service is included in the all-inclusive tuition.

Participants are responsible for making their own travel and ground transportation arrangements. Program registration begins at 7:30 am and concludes by 4:00 pm on the last day.

Cancellation Policy

Cancellations received on or before the indicated deadline below are entitled to a full refund. Cancellations made with in one week after the deadline will be assessed a 50 percent cancellation fee. No refunds will be issued after one week of the respective deadline.

"A fantastic 3 days with excellent facilitators. I had the opportunity to discover my leadership style and leverage it to help my company grow stronger."

Ken Riha, Riha Construction Co.
San Diego, CA

Workshop Dates	Deadlines
September 17–19, 2008	August 25, 2008
October 1–3, 2008	September 8, 2008
October 15–17, 2008	September 22, 2008
October 22–24, 2008	September 29, 2008
November 12–14, 2008	October 20, 2008



AGC's Leadership in Construction Workshop

Registration Form

Please register me for AGC's Leadership in Construction Workshop to be held on:

- September 17–19, 2008 (Orlando, FL) October 22–24, 2008 (Portland, OR)
 October 1–3, 2008 (St. Louis, MO) November 12–14, 2008 (Cincinnati, OH)
 October 15–17, 2008 (San Diego, CA)

Registration Procedures | Please type or print clearly in black ink. Each participant must complete a separate form. You may make copies of this page to distribute to additional participants. Complete the application and send with full payment to AGC of America. **All registrants must provide an e-mail address as pre-course communication is via e-mail.**

Name of Participant | _____ Current Position or Title | _____

Firm Name | _____

Mailing Address | _____
Please include a physical address rather than a PO Box.

Telephone | _____ Fax | _____ E-mail | _____

AGC Member | Yes No Referred Chapter | _____

General Contractor Specialty Contractor

Primary Areas of Construction Activity | Building ____% | Highway ____% | Municipal-Utilities ____%
| Heavy-Industrial ____% | Other: _____%

Approximate Annual Volume of Work Put in Place by the Firm | \$ _____

Briefly describe your current job responsibilities | _____

Shirt Size — Men's Sizes (please circle one): S M L XL XXL

Payment Information | *Payment must accompany application.*

Check made payable to AGC of America Visa American Express MasterCard

Account Number | _____ Exp Date | _____

Name as shown on card | _____ Signature | _____

**Mail or fax completed form,
along with payment, to:**

AGC's Professional Development Division
Leadership Workshop
2300 Wilson Boulevard, Suite 400
Arlington, VA 22201
Fax: (703) 837-5402

Register online at www.agc.org.

Tuition

\$2,495 for AGC Members | \$3,085 for Non-Members

Registration Deadline

Because critical elements of the AGC's Leadership in Construction Workshop are customized for participants, including the CheckPoint 360 evaluation, the deadline cannot be extended.



**AGC of America
Can Bring
the Leadership
in Construction
Workshop to You**

AGC of America can work with your firm to customize and deliver this exciting and successful program in-house. For more information, contact AGC's Professional Development Division at education@agc.org or (703) 837-5317.

AGC of America
Professional Development Division
2300 Wilson Blvd., Suite 400
Arlington, VA 22201

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