

Join or Renew Your Membership in Georgia Branch, AGC's  
**YOUNG LEADERSHIP PROGRAM**

August 2009 - July 2010



**M**any of the best and brightest young industry professionals from around the state participate in Georgia Branch, AGC's Young Leadership Program (YLP). This Program offers young people a platform to enhance their leadership skills, engage in new learning opportunities, and build relationships with other young people in the construction community. This is the time of year when Chapter members are encouraged to join or renew their annual membership in this popular program.

YLP has grown considerably since it was first conceived in 1996 by Raymond Moody, President & CEO of Batson-Cook Company, during his term as Chapter President. For many years, YLP members and programs were concentrated in metro Atlanta. Due to increased member interest, the Program expanded in 2008 to Macon, Savannah and Columbus.

Today, over 145 individuals representing 82 member firms participate in the Chapter's Young Leadership Program. These individuals represent a cross-section of all types of professionals including company presidents, vice

presidents, project managers, field personnel, accounting and other office staff, project engineers, and project administrators.

Georgia's construction industry and Georgia Branch, AGC have both prospered over the years as a result of strong leaders and effective leadership. To insure an equally successful future, it is imperative for the next generation of construction leaders to properly prepare themselves for the challenges and opportunities that lie ahead. The YLP is striving to make a meaningful contribution to benefit your company, our association, and the future of Georgia's commercial construction industry.

By choosing today to join or renew your membership in YLP, you can experience a full year of activities and events. Don't miss out on new acquaintances, new learning, fun networking opportunities, community service initiatives, discounted services and registration fees, and much more! Sign up now by completing and returning the application form on the last page of this brochure.

**In a recent survey, representatives of AGC member firms who sponsor YLP participants used the following words to describe the Program:**

- Progressive
- Active
- Professional
- Up and Comers
- Energy
- Opportunity
- Growth
- Enthusiasm
- Responsibility
- Community Service
- Teamwork
- Dynamic
- Effective



***An Investment in Your Future***

# VISION & MISSION

- ◆ YLP's **VISION** is to become the driving force in developing tomorrow's construction leaders.
- ◆ In keeping with the group's **MISSION**, YLP participants are provided with the following opportunities:
  - (1) develop and enhance your leadership skills
  - (2) build relationships
  - (3) learn more about and increase involvement in AGC
  - (4) stay current on industry trends and best practices
  - (5) make an impact in the community, and
  - (6) share ideas about ways to handle day-to-day issues

## HOW YLP OPERATES?

Overseeing YLP operations is a Council made up of YLP participants who work closely with Chapter staff to plan and implement Program activities. Council members are appointed to serve staggered three year terms providing them with a unique leadership experience and program continuity.

Each year a new Council Chair and Vice Chair are named to lead the Council. The Vice Chair from the previous year moves into the Chair position and a new Vice Chair is selected. Both the YLP Chair and

Vice Chair attend the Chapter's Board of Directors meetings and report to the full Board on YLP activities. The full Board provides guidance and direction to YLP as needed.

YLP member annual dues support and underwrite most YLP activities throughout the year.

## QUICK FACT

The Young Leadership Program saw a 40% increase over the past two years in the number of general contractor firms participating, and overall the Program doubled in size from 2005 to 2008.

## WHO IS ELIGIBLE TO PARTICIPATE

Industry professionals under the age of 40 who are employed by a member firm in good standing with Georgia Branch, AGC are eligible to participate in the Young Leadership Program.

Member firms can sponsor as many eligible participants as it wishes by completing the YLP Application Form on the last page of this brochure. Applicants for YLP membership must have the full support of the firm's chief executive officer/president.



## WHAT MEMBERS ARE SAYING

"Participating in the YLP has helped me develop stronger soft skills, leadership and life skills. This has made a difference in building my confidence, allowing me the ability to contribute more during my firm's presentations to win work, and when I am meeting with owners and leading a project team."

- Kendall Dutton, Project Manager  
Bowen & Watson, Inc., Toccoa

"The Young Leadership Program has got to be one of the best in the country. I think it is doing a wonderful job developing the young constructors of the future."

- Ken Swofford, President  
Swofford Construction, Inc., Austell

“ Outstanding leaders go out of their way to boost the self-esteem of their personnel. If people believe in themselves, it's amazing what they can accomplish.”

- Sam Walton

# GETTING INVOLVED

## BECOMING AN ACTIVE YLP PARTICIPANT

YLP members can take full advantage of this Program by participating in several YLP special events and activities as well as numerous other Georgia Branch, AGC member programs, conferences, classes, sports outings, and networking functions. Organizing, hosting and attending roundtable forums on timely and important topics are an integral part of the Program's experience. YLP members select topics and speakers of particular interest to them which have proven to be very successful in attracting a larger Chapter-wide audience.



Leaders are not born. They are made. They are made just like anything else . . . through hard work. That's the price we have to pay to achieve that goal or any goal."

- Vince Lombardi

Participants are encouraged to serve on one or more of three Action Teams charged with implementing the Program's well-thought-out 2009-2014 YLP Action Plan. These Action Teams are led by YLP Council members.

## SERVING ON A YLP ACTION TEAM ENHANCES YOUR LEADERSHIP SKILLS

The Program relies heavily on YLP members volunteering their time, energy and talents who work together with Council members to implement YLP activities and the YLP Action Plan. This Plan is designed to insure the quality growth of the Program and an outstanding experience for all YLP participants. YLP members are encouraged to participate on at least one of the following Action Teams:



### Member Development/Networking Action Team

Responsibilities include helping YLP welcome, orient and assimilate new members; organizing and planning social/networking functions; organizing and hosting YLP information table at Chapter programs; developing a feedback process to insure YLP members are satisfied with their experience; and planning and hosting YLP member events at special Chapter functions.

### Professional Development Action Team

Responsibilities include helping to identify topics and speakers for roundtable programs; inviting speakers and making roundtable program arrangements; introducing and hosting speakers prior to and after speaking engagements; helping to promote YLP and Chapter programs and classes to YLP members; and sending out selected articles/resources of interest.

### Charitable Works Action Team

Responsibilities include helping to plan and organize the annual YLP charity golf tournament; overseeing the process to select deserving recipients of YLP fundraising monies, goods and services; organizing the group's participation in activities such as AIA's CANstruction food drive or remodeling a home for a wounded veteran; laying wreaths at veterans' gravesites; and collecting toys for needy families.

# COMMUNITY SERVICE

## CHARITABLE WORKS FUND

Members participating in the Young Leadership Program created the Charitable Works Fund as a meaningful way for the commercial construction industry to give back to the community, provide members with leadership and community service experience, and at the same time increase the public's awareness of Georgia Branch, AGC. The Fund continues to grow in stature and size in terms of monies raised plus monies and materials distributed to worthy causes and organizations.

### QUICK FACT

Over the past 9 years, the Young Leadership Program has raised \$223,316 for its Charitable Works Fund.

### Charitable Works Fund recipients include the following:



Donated \$25,000 and manhours to build a Habitat for Humanity Home in LaGrange



American Red Cross

Donated \$5,000 to the September 11 Victims Fund & \$5,000 to North Georgia Hurricane Relief Fund

HILLSIDE

Donated \$51,000 in toys to children in the hospital's care over the holidays



Donated \$6,000 to Operation Homefront to help military families with day-to-day hardships



Held five Membership Challenge Toy Drives for Toys for Tots



Donated \$5,000 to AGC's Foundation for Education Scholarships; \$3,500 to Katrina Disaster Relief for Construction Workers & \$500 to Carolyn Cooney Memorial Scholarship



Donated \$2,000 to Georgia National Guard Family Support Foundation, Inc.



Donated \$7,600 to send children with cancer to Camp Sunshine



Donated \$14,200 to CEFGA offsetting expenses for Georgia high school students competing in the SkillsUSA competition



Donated \$5,000 of food to the Atlanta Community Food Bank through the AIA CANstruction Program



Donated over \$4,500 in materials and manhours to CHRIS Homes, Inc. to build a construction project and held two toy drives



Donated \$8,000 to FOCUS, a charity helping children with special needs and their families



Donated \$3,000 to Wreaths Across America, a charity that organizes the laying of Christmas wreaths on gravesites in our country's National Cemeteries

## ANNUAL CHARITY GOLF TOURNAMENT

YLP's annual golf tournament continues to be our largest fundraiser and is always well-attended by Chapter members. The May 2009 tournament was held at a 36-hole course to accommodate all registrants. While YLP members take the lead in organizing, hosting and participating in the golf tournament, Chapter members are encouraged to participate and invite colleagues and clients making this an important annual industry event.

## FEATURED ANNUAL EVENTS

- ◆ 2009-10 Kick-Off Event and New YLP Member Orientation at 755 Club preceding Braves game
- ◆ Roundtable Discussions on Industry and Business Topics
- ◆ Whirly Ball Get Together
- ◆ YLP Annual Holiday Luncheon
- ◆ Complimentary registration at either the Chapter's Fall Leadership Conference or Annual Convention
- ◆ Charity Golf Tournament Fundraising Kick-Off Event
- ◆ 11th Annual Young Leadership Program Charity Golf Tournament
- ◆ Complimentary attendance at the Chapter's three Contacts for Contracts networking events

You can find a list of Georgia Branch, AGC and YLP events on our Chapter's website - [www.agcga.org](http://www.agcga.org). Also watch for event updates in the Chapter's newsletter, *The Forum*.

YLP members from around the state are encouraged and welcome to attend any YLP event in areas where the Program is operating.

“Leadership is the ability to get extraordinary achievement from ordinary people.”

- Brian Tracy

# BENEFITS & FEES

## PROGRAM BENEFITS

YLP participants have an opportunity to benefit in the following ways:

- ◆ Gain a platform to develop your leadership skills and abilities
- ◆ Accelerate your professional growth and development
- ◆ Build relationships with other young leaders in the industry
- ◆ Learn about and get involved in Georgia Branch, AGC
- ◆ Stay current on industry trends and best practices
- ◆ Make a personal difference in the lives of those in need through charitable activities and community service
- ◆ Share ideas and exchange information with your peers and seasoned industry leaders
- ◆ Attend select Chapter events and programs at reduced fees or no fee at all
- ◆ Attend Chapter professional development classes at a discounted rate
- ◆ Have fun and meet new friends in relaxed, social settings

“

If we're growing, we're always going to be outside our comfort zone.”

- John Maxwell



## PROGRAM FEE

The annual fee is \$500 for each individual participating in the Young Leadership Program. This fee covers the cost of registration, speakers and meals for several meetings, roundtable programs and events. It also covers the registration fee to attend either the Chapter's Fall Leadership Conference or Annual Convention.

To insure the overall effectiveness of the Young Leadership Program and maximize the investment by your company, YLP participants are encouraged to attend at least half of the complimentary events offered during a 12-month period starting from your join date.

## QUICK FACT

**2009 Fall Leadership Conference**  
October 22-25  
Grove Park Inn  
Asheville, NC

**2010 Annual Convention**  
June 6 - 9  
Westin Hilton Head  
Hilton Head, SC

## WHAT MEMBERS ARE SAYING

“My involvement for so many years in the YLP and our Charitable Works Fund has led to new and invaluable opportunities. As YLP Program Chair, I attended the Chapter's Board of Directors meetings and now I represent Georgia on AGC of America's Construction Leadership Council.”

- Calvin Pate, Vice President  
Harrison Contracting Company, Inc., Villa Rica



“My participation these past several years in the YLP has provided me with an opportunity to develop friendships with many other young industry professionals. These relationships are important to our respective companies and AGC as we become the industry's next generation of leaders.”

- Derek Wortham, Account Executive, H & H Insurance Services, Inc., Norcross

# YLP COUNCIL

## 2009-2010 YOUNG LEADERSHIP PROGRAM COUNCIL MEMBERS

◆ **ROBERT DUNN, YLP CHAIR**  
New South Construction Co. Inc.  
Atlanta

◆ **GRETCHEN ORRIN, YLP EX-OFFICIO**  
Athena Construction Group, Inc.  
College Park

◆ **DAVID MARTIN, YLP VICE CHAIR**  
Hogan Construction Group, LLC  
Norcross

◆ **CALVIN PATE, MEMBER OF AGC OF AMERICA'S  
CONSTRUCTION LEADERSHIP COUNCIL**  
Harrison Contracting Company, Inc.  
Villa Rica

**JONATHAN BARDEN**  
Tebarco Mechanical Corporation  
Alpharetta

**BRANDON CLEGHORN**  
Cork-Howard Construction Company  
Marietta

**CONN CRABTREE**  
Batson-Cook Company  
West Point  
*(representing Columbus region)*

**KENDALL DUTTON**  
Bowen & Watson, Inc.  
Toccoa

**LAMONT EAKINS**  
C. D. Moody Construction Co., Inc.  
Lithonia

**REBECCA GASTON**  
Batson-Cook Company  
West Point  
*(representing Columbus region)*

**KELLY JOHNSON**  
Swofford Construction, Inc.  
Austell

**SEAN MOXLEY**  
C.E. Garbutt Construction Co.  
Dublin  
*(representing Macon region)*

**CASEY POLLARD**  
R.K. Redding Construction, Inc.  
Bremen

**RICKY POWELL**  
Powell Drilling, Inc.  
Atlanta

**LUKE THOMPSON**  
Barton Malow Company  
Alpharetta

**MARK TRAYLOR**  
Batson-Cook Company  
Atlanta

**JUSTIN VANDERBRINK**  
Choate Construction Company  
Pooler  
*(representing Savannah region)*

**CHRIS WEST**  
Brent Scarbrough & Company  
Fayetteville

**DEREK WORTHAM**  
H & H Insurance Services, Inc.  
Norcross

The YLP Council is a select group of young leaders who are appointed to oversee the quality, planning and successful execution of Program activities. Working together with Chapter staff, their goal is to insure an exceptional experience for every participant.

## YOUNG LEADERSHIP PROGRAM CHAPTER STAFF

**MACHELL HARPER**  
Director of Member Services  
& YLP Staff Liaison  
Georgia Branch, AGC  
678-298-4108  
harper@agcga.org

**LINDSAY HOGAN**  
Chapter & YLP  
Administrative Support  
Georgia Branch, AGC  
678-298-4110  
hogan@agcga.org

“Management is doing things right; leadership is doing the right thing.”

- Peter F. Drucker

# SUPPORTING FIRMS

## YLP MEMBERS FIRMS IN GOOD COMPANY

Thanks to the following Georgia Branch, AGC member firms who currently sponsor one or more participants in the Young Leadership Program:

Ace Grading Company	iSqFt
Acton Mobile Industries	Liberty Enterprises Specialty Contractors, LLC
Affinity Service Group, Inc.	Liberty Mutual Surety
Allen & Graham, Inc.	Lusk & Company, Inc.
Anatek, Inc.	Maxim Crane Works
Anderson Construction Co. of Ft. Gaines	McCarthy Building Companies, Inc.
Athena Construction Group, Inc.	Mock Plumbing & Mechanical, Inc.
Atlanta Commercial Millwork	C. D. Moody Construction Co., Inc.
Atlas Drywall & Acoustics, Inc.	MSE Site Solutions, LLC
Barton Malow Company	National Construction Rentals
Batson-Cook Company	Nelson Mullins Riley & Scarborough, LLP
BB & T Huffines-Russell	New South Construction Co., Inc.
Beatty Construction Company	Nix-Fowler Constructors, Inc.
Bowen & Watson, Inc.	NSR, Inc.
Brasfield & Gorrie	C.C. Owen Tile Co., Inc.
Brown, Nelms & Company, P.C.	Parrish Construction Group, Inc.
Burr & Forman, LLP	Pellicano Construction
The Cedarstream Co. Inc.	Penco Electrical Contractors, Inc.
Choate Construction Company	Piedmont Construction Group, LLC
Conditioned Air Systems, Inc.	Powell Drilling, Inc.
Cooper & Company G. C., Inc.	Preston Testing & Engineering Co., Inc.
Cork-Howard Construction Company	RCD-Atlanta, Inc.
Daniel Construction of LaGrange, Inc.	R. K. Redding Construction, Inc.
Derucki Construction Company	Reliance Interiors, Inc.
Dixon Hughes PLLC	Rogers Construction Company
Duffey Southeast, Inc.	Brent Scarbrough & Company
Eckardt Electric Co.	Shapiro Fussell Wedge & Martin, LLP
Enterprise Fleet Management	Smith & Howard, CPAs
Fellows LaBriola, LLP	Smith, Currie & Hancock LLP
Freese Construction Company, Inc.	Steel, LLC
Gallet & Associates	Sterling Risk Advisors, Inc.
C. E. Garbutt Construction Co.	Stock Building Supply
Geotechnical & Environmental Consultants, Inc.	Swofford Construction, Inc.
H & H Insurance Services, Inc.	Tebarco Mechanical Corporation
Harcon, Inc.	Thomas Rutherford, Inc.
Harrison Contracting Co., Inc.	The Travelers Companies, Inc.
Heaton Erecting, Inc.	Van Winkle & Company, Inc.
Hendrick, Phillips, Salzman & Flatt	Westfield Insurance Company
Hogan Construction Group, LLC	J. M. Wilkerson Construction Co., Inc.
I. C. Galt Werkes, Inc.	Yates Insurance Agency, Inc.
Imaging Technologies Services, Inc.	Young Contracting/SE, Inc.
Inglett & Stubbs, LLC	Zurich North America Surety
International City Builders, Inc.	

“

What we are looking for are leaders at every level who can energize, excite and inspire rather than enervate, depress and control.”

- Jack Welch

### WHAT MEMBERS ARE SAYING

“As a member of the YLP, I have been given a wonderful avenue to stay ahead of the curve on industry issues, standards and practices. Most importantly, I am part of an exciting group that prides itself on developing strong leaders to serve our industry now and in the future.”

- Gretchen Orrin, President  
Athena Construction Group  
College Park

“Thanks to the YLP for hosting special roundtable programs that are open to the entire membership. The recent presentation on ‘excellent customer service’ was great. While I have spent a lot of time studying the subject, this presentation took it much further.”

- Tom Lemay, President  
Lemay Electric, Inc., Marietta

Don't miss out on having your company represented in the Young Leadership Program. Call Machell at 678.298.4108 or Lindsay at 678.298.4110 and learn how you and your employees can benefit from participating in the YLP.

# APPLICATION FORM

*Please duplicate and complete this form for each individual within your company who is submitting an application for membership in Georgia Branch, AGC's Young Leadership Program.*

## Applicant's Information

Name: \_\_\_\_\_ Age: \_\_\_\_\_  
Job Title: \_\_\_\_\_ How Long in This Position: \_\_\_\_\_  
Office Phone #: \_\_\_\_\_ Cell Phone #: \_\_\_\_\_  
Email: \_\_\_\_\_

## Sponsoring Company's Information

Company Name: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_  
Signature of Principal with Sponsoring Company: \_\_\_\_\_

## For Applicant to Complete:

1. In 50 words or less, tell us about yourself. Submit the profile on a separate page and return with your application. Be sure to include your name.

**Example:** At present company for 4 years; Previously worked for LMN Company for 3 years; Graduated from XYZ College with degree in Construction Management. I'm married and have a six year old child. My favorite past time is spending time with family and being outdoors. Currently I'm a project manager on the new office complex in Gwinnett County.

2. To enhance your leadership experience, YLP members are encouraged to serve on one of three Action Teams. Please select the Action Team(s) of most interest to you:

- Membership Development/Networking
- Charitable Works
- Professional Development

Signature of Applicant: \_\_\_\_\_ Date of Application: \_\_\_\_\_

## Payment Options

- Invoice my company for the \$500 Young Leadership Program annual fee.
- Charge credit card in the amount of \$500.  Visa  MC  AmEx  Discover

Card Number: \_\_\_\_\_ Name on Card: \_\_\_\_\_ Exp. \_\_\_\_\_

**Regardless of payment method, please copy and fax this completed application form to 678.298.4109.**

For more information or questions about the application process, please contact Machell Harper, Director of Member Services at 678.298.4018 or harper@agcga.org. Or call the Chapter toll free at 800.203.4629.